

Report Type: Quarterly Page: 1 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 01/09/2020 07:02 AM

SERVICEWIDE TOTALS Convertible Products

Act	ivity or Status	NFTM Fund TMBR-V (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOI (MBF)		CFLR Funded TMBR-VOL (MBF)			otal olume (CCF)
	Gate 4 Advertisement										
Α.	OnGoing	232,147.41	458,574.83	4,737.87	8,524.41	.00	.00	5,390.89	10,480.68	242,276.12	477,579.86
В.	Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C.	Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D.	Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E.	Reoffered	16,790.80	31,389.50	281.49	450.33	.00	.00	.00	.00	17,072.30	31,839.83
	Subtotals Gate 4:	248,938.21	489,964.33	5,019.36	8,974.74	.00	.00	5,390.89	10,480.68	259,348.42	509,419.69
	Gate 5 Bid Opening	·	,	·	·			·		·	,
F.	Valid Bids	11,833.93	19,534.26	.00	.00	.00	.00	.00	.00	11,833.93	19,534.26
G.	No Bids	80,022.64	148,838.83	17,513.28	28,133.90	.00	.00	.00	.00	97,535.92	176,972.72
H.	Delayed	4,645.35	6,361.68	.00	.00	.00	.00	.00	.00	4,645.35	6,361.68
I.	Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J.	Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K.	Reoffered	2,912.00	5,599.78	.00	.00	.00	.00	.00	.00	2,912.00	5,599.78
	Subtotals Gate 5:	99,413.92	180,334.55	17,513.28	28,133.90	.00	.00	.00	.00	116,927.20	208,468.44
	Gate 6 Sale Award										
L.	Regular Sales	169,340.73	312,305.17	29,215.43	48,049.24	825.39	1,349.57	.00	.00	199,381.54	361,703.97
M.	Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N.	Opted/Other Volume	19,332.74	32,832.43	272.60	482.69	65.09	114.67	44.06	86.27	19,714.49	33,516.06
О.	Resold	3,009.10	5,745.57	.00	.00	.00	.00	.00	.00	3,009.10	5,745.57
P.	Reoffered	36,911.25	71,374.66	4,929.25	7,973.15	.00	.00	.00	.00	41,840.52	79,347.79
Q.	Previous FY Volume	110,100.08	204,731.06	9,923.71	15,115.60	46.45	63.61	20,574.93	36,416.19	140,645.16	256,326.43
Z.	Replacement Volume	6,400.69	12,412.31	.00	.00	.00	.00	.00	.00	6,400.69	12,412.31
_	Subtotals Gate 6:	345,094.59	639,401.20	44,340.99	71,620.68	936.93	1,527.85	20,618.99	36,502.46	410,991.50	749,052.13
R.	Permits (2400-1 Personal Use)	32,853.61	59,436.46	23,315.39	44,494.55	311.85	492.72	3,857.80	6,285.16	60,338.66	110,708.90
S.	Permits (2400-1 Commercial)	8,196.03	14,686.18	808.93	1,537.35	.00	.00	24.70	41.73	9,029.66	16,265.26
	Subtotals Permits:	41,049.64	74,122.64	24,124.32	46,031.90	311.85	492.72	3,882.50	6,326.89	69,368.31	126,974.15
-	TOTAL FY ATTAINMENT:	386,144.23	713,523.84	68,465.31	117,652.58	1,248.78	2,020.58	24,501.49	42,829.35	480,359.81	876,026.28
T.	Fiscal Year Target	.00 .00	.00.	.00 .00	.00	.00 .00	.00	.00 .00	.00.	.00	.00
U.	Percent FY Attainment	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
v.	Other Volume - No Credit for Offer Resold - No Credit	3,009.10	5,745.57	.00	.00	.00	.00	.00	.00	3,009.10	5,745.57
w.	Reoffered - No Credit	63,908.40	122,281.93	.00 5,210.74	8,423.48	.00	.00	.00	.00	69,119.17	, i
X.	Alternative Volume	.00	,	5,210.74	.00	.00	.00	.00	.00	.00	130,705.39
۸.			.00.								.00
	Total Offer Volume:	557,478.78	1,051,064.16	75,863.50	131,222.14	1,202.33	1,956.97	9,317.45	16,893.84	643,862.00	1,201,137.02
	Volume Adjustments To Sales After A	Award									



Report Type: Quarterly Page: 2 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 01/09/2020 07:02 AM

SERVICEWIDE SUMMARY Convertible Products

					IVEI LIDIE FI						
Act	tivity or Status	NFTM Funde TMBR-VO (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funded TMBR-VOL (MBF)		Tot All Vo (MBF)	
Re	gior 01										
Α.	Total FY Attainment:	45,142.27	86,906.89	2,274.44	5,712.98	.00	.00	17,178.81	30,565.36	64,595.52	123,185.23
B.	Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C.	Attainment Percent										
Re	gior 02										
A.	Total FY Attainment:	12,964.23	26,173.91	1,429.09	2,875.45	.00	.00	.00	.00	14,393.32	29,049.36
B.	Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C.	Attainment Percent										
Re	gior 03										
A.	Total FY Attainment:	20,604.68	34,337.80	1,044.35	1,650.28	311.85	492.72	3,666.50	5,793.07	25,627.38	42,273.87
B.	Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C.	Attainment Percent										
Re	gior 04										
A.	Total FY Attainment:	25,126.30	47,514.58	8,354.16	14,408.64	.00	.00	3,587.52	6,335.45	37,067.98	68,258.67
B.	Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C.	Attainment Percent										
Re	gior 05										
A.	Total FY Attainment:	54,314.31	109,726.99	16,822.78	27,859.49	47.23	65.26	.00	.00	71,184.33	137,651.73
B.	Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C.	Attainment Percent										
Re	gior 06										
A.	Total FY Attainment:	57,574.93	109,701.23	11,222.29	21,487.69	26.33	48.09	6.48	11.21	68,830.04	131,248.21
B.	Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C.	Attainment Percent										
Re	gior 08										
A.	Total FY Attainment:	91,393.87	171,036.27	690.19	1,342.90	18.38	33.70	62.18	124.26	92,164.62	172,537.13
В.	Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C.	Attainment Percent										
Re	gior 09										
A.	Total FY Attainment:	78,989.88	128,060.52	26,628.00	42,315.16	844.99	1,380.80	.00	.00	106,462.86	171,756.44
B.	Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C.	Attainment Percent										



PTSAR (Administrative Unit Summary) - PTSR202S version FY Awarded w/Offer

Cumulative FY 2020 Q1 to FY 2020 Q4 as of 2020 1st quarter

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Filter: All Sales ,Convertible Products ,All Sales Run Date: 01/09/2020 07:02 AM

SERVICEWIDE SUMMARY Convertible Products

			Cor	ivertible Pr	oducts					
Activity or Status	NFTM Funde TMBR-VO (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funded TMBR-VOL- (MBF)		Tota All Volu (MBF)	
Regior 10										
A. Total FY Attainment:	33.76	65.65	.00	.00	.00	.00	.00	.00	33.76	65.65
B. Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Attainment Percent										



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Filter: All Sales ,Convertible Products ,All Sales Run Date: 01/09/2020 07:02 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 01 R1, Northern Region

Status									Tot All Vol (MBF)	
Advertisement										
ng	38,432.46	72,789.08	.00	.00	.00	.00	4,672.39	9,043.68	43,104.85	81,832.70
d	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
awn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
red	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
Subtotals Gate 4:	38,432.46	72,789.08	.00	.00	.00	.00	4,672.39	9,043.68	43,104.85	81,832.7
Bid Opening										
ids	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
s	4,558.16	8,109.51	.00	.00	.00	.00	.00	.00	4,558.16	8,109.5
d	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
awn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
red	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
Subtotals Gate 5:	4,558.16	8,109.51	.00	.00	.00	.00	.00	.00	4,558.16	8,109.5
Sale Award										
r Sales	15,766.31	29,709.18	12.50	25.00	.00	.00	.00	.00	15,778.81	29,734.1
led	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
Other Volume	2,808.61	4,993.49	.00	.00	.00	.00	.00	.00	2,808.61	4,993.4
	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
red	826.56	1,739.87	.00	.00	.00	.00	.00	.00	826.56	1,739.8
us FY Volume	22,351.34	41,733.22	.00	.00	.00	.00	16,987.41	30,080.74	39,338.75	71,813.9
ement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
Subtotals Gate 6:	41,752.82	78,175.76	12.50	25.00	.00	.00	16,987.41	30,080.74	58,752.73	108,281.5
s (2400-1 Personal Use)	3,389.45	8,731.13	2,261.94	5,687.98	.00	.00	185.40	474.62	5,836.79	14,893.7
s (2400-1 Commercial)	.00	.00	.00	.00	.00	.00	6.00	10.00	6.00	10.0
Subtotals Permits:	3,389.45	8,731.13	2,261.94	5,687.98	.00	.00	191.40	484.62	5,842.79	14,903.7
FY ATTAINMENT:	45,142.27	86,906.89	2,274.44	5,712.98	.00	.00	17,178.81	30,565.36	64,595.52	123,185.2
Year Target	.00	.00	.00	.00		.00	.00	.00	.00	.0
t FY Attainment	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
/olume - No Credit for Offer										
- No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
red - No Credit	.00			.00			.00	.00		.0
tive Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
Total Offer Volume:	65,781.55	126,072.26	2,274.44	5,712.98	.00	.00	4,863.79	9,528.30	72,919.78	141,313.5
	,	. 20,01 2.20	<u> </u>	0,7 12.30	.00	.00	7,000.10		5,520.00	72,010.10
	Advertisement og d d d d d d d d d d d d d d d d d d	NFTM Funds TMBR-VC (MBF)	NFTM Funded Volume TMBR-VOL-SLD (MBF) (CCF)	NFTM Funded Volume TMBR-VOL-SLD (MBF)	NFTM Funded Volume TMBR-VOL-SLD SSS Funded Volume TMBR-VOL-SLD (MBF) (CCF) (MBF) (MBF)	NFTM Funded Volume TMBR-VOL-SLD (MBF)				



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Filter: All Sales ,Convertible Products ,All Sales Run Date: 01/09/2020 07:02 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 02 R2, Rocky Mountain Region

Activity or Status	NFTM Funde TMBR-VO (MBF)		SSSS Funded TMBR-VOL-SI (MBF)		CWK2 Funde TMBR-VOI (MBF)		CFLR Funded TMBR-VOL- (MBF)		Tot All Vol (MBF)	
Gate 4 Advertisement										
A. OnGoing	22,649.84	47,026.02	.00	.00	.00	.00	.00	.00	22,649.84	47,026.02
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 4:	22,649.84	47,026.02	.00	.00	.00	.00	.00	.00	22,649.84	47,026.02
Gate 5 Bid Opening										
F. Valid Bids	356.68	731.05	.00	.00	.00	.00	.00	.00	356.68	731.05
G. No Bids	1,772.94	3,650.90	.00	.00	.00	.00	.00	.00	1,772.94	3,650.90
H. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 5:	2,129.62	4,381.95	.00	.00	.00	.00	.00	.00	2,129.62	4,381.95
Gate 6 Sale Award										
L. Regular Sales	10,028.49	20,066.46	.00	.00	.00	.00	.00	.00	10,028.49	20,066.46
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted/Other Volume	74.00	148.00	.00	.00	.00	.00	.00	.00	74.00	148.00
O. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Q. Previous FY Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 6:	10,102.49	20,214.46	.00	.00	.00	.00	.00	.00	10,102.49	20,214.46
R. Permits (2400-1 Personal Use)	2,512.85	5,227.68	1,390.56	2,787.71	.00	.00	.00	.00	3,903.41	8,015.39
S. Permits (2400-1 Commercial)	348.89	731.77	38.54	87.74	.00	.00	.00	.00	387.42	819.51
Subtotals Permits:	2,861.74	5,959.45	1,429.09	2,875.45	.00	.00	.00	.00	4,290.83	8,834.90
TOTAL FY ATTAINMENT:	12,964.23	26,173.91	1,429.09	2,875.45	.00	.00	.00	.00	14,393.32	29,049.36
T. Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
U. Percent FY Attainment	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Other Volume - No Credit for Offer										
V. Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
W. Reoffered - No Credit	798.37	1,658.00	.00	.00	.00	.00	.00	.00	798.37	1,658.00
X. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Total Offer Volume:	36,945.32	75,923.88	1,429.09	2,875.45	.00	.00	.00	.00	38,374.41	78,799.33
Volume Adjustments To Sales After	∆ward									



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SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 03 R3, Southwestern Region

Activity or Status	NFTM Funde TMBR-VC (MBF)		SSSS Funder TMBR-VOL-SI (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funde TMBR-VOL (MBF)		Tot All Vo (MBF)	
Gate 4 Advertisement										
A. OnGoing	30,396.46	71,062.57	.00	.00	.00	.00	.00	.00	30,396.46	71,062.57
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 4:	30,396.46	71,062.57	.00	.00	.00	.00	.00	.00	30,396.46	71,062.57
Gate 5 Bid Opening										
F. Valid Bids	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
G. No Bids	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
H. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 5:	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Gate 6 Sale Award										
L. Regular Sales	1,041.48	1,932.08	.00	.00	.00	.00	.00	.00	1,041.48	1,932.08
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted/Other Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
O. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Q. Previous FY Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 6:	1,041.48	1,932.08	.00	.00	.00	.00	.00	.00	1,041.48	1,932.08
R. Permits (2400-1 Personal Use)	15,000.27	23,800.41	1,044.19	1,650.02	311.85	492.72	3,653.00	5,771.74	20,009.31	31,714.89
S. Permits (2400-1 Commercial)	4,562.93	8,605.31	.16	.26	.00	.00	13.50	21.33	4,576.59	8,626.90
Subtotals Permits:	19,563.20	32,405.72	1,044.35	1,650.28	311.85	492.72	3,666.50	5,793.07	24,585.90	40,341.79
TOTAL FY ATTAINMENT:	20,604.68	34,337.80	1,044.35	1,650.28	311.85	492.72	3,666.50	5,793.07	25,627.38	42,273.87
T. Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
U. Percent FY Attainment	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Other Volume - No Credit for Offer										
V. Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
W. Reoffered - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
X. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Total Offer Volume:	51,001.14	105,400.37	1,044.35	1,650.28	311.85	492.72	3,666.50	5,793.07	56,023.84	113,336.44
Volume Adjustments To Sales After A	ward							1		



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Filter: All Sales ,Convertible Products ,All Sales Run Date: 01/09/2020 07:02 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 04 R4, Intermountain Region

Activity or Status	NFTM Funde TMBR-VO (MBF)		SSSS Funder TMBR-VOL-SI (MBF)		CWK2 Funde TMBR-VOI (MBF)		CFLR Funded TMBR-VOL (MBF)		Tot All Vol (MBF)	
Gate 4 Advertisement										
A. OnGoing	15,489.28	27,828.54	.00	.00	.00	.00	.00	.00	15,489.28	27,828.54
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 4:	15,489.28	27,828.54	.00	.00	.00	.00	.00	.00	15,489.28	27,828.54
Gate 5 Bid Opening										
F. Valid Bids	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
G. No Bids	6,202.90	11,500.47	.00	.00	.00	.00	.00	.00	6,202.90	11,500.47
H. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 5:	6,202.90	11,500.47	.00	.00	.00	.00	.00	.00	6,202.90	11,500.47
Gate 6 Sale Award										
L. Regular Sales	2,620.06	5,618.53	1,559.80	2,855.10	.00	.00	.00	.00	4,179.86	8,473.63
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted/Other Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
O. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P. Reoffered	760.31	1,649.96	.00	.00	.00	.00	.00	.00	760.31	1,649.96
Q. Previous FY Volume	19,579.01	36,548.91	.00	.00	.00	.00	3,587.52	6,335.45	23,166.53	42,884.36
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 6:	22,959.38	43,817.40	1,559.80	2,855.10	.00	.00	3,587.52	6,335.45	28,106.70	53,007.95
R. Permits (2400-1 Personal Use)	2,151.20	3,670.45	6,656.47	11,329.00	.00	.00	.00	.00	8,807.66	14,999.44
S. Permits (2400-1 Commercial)	15.73	26.73	137.90	224.54	.00	.00	.00	.00	153.62	251.28
Subtotals Permits:	2,166.92	3,697.18	6,794.36	11,553.54	.00	.00	.00	.00	8,961.28	15,250.72
TOTAL FY ATTAINMENT:	25,126.30	47,514.58	8,354.16	14,408.64	.00	.00	3,587.52	6,335.45	37,067.98	68,258.67
T. Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
U. Percent FY Attainment	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Other Volume - No Credit for Offer										
V. Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
W. Reoffered - No Credit	1,292.33	3,201.50	.00	.00	.00	.00	.00	.00	1,292.33	3,201.50
X. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Total Offer Volume:	25,947.14	47,093.18	8,354.16	14,408.64	.00	.00	.00	.00	34,301.30	61,501.82
Volume Adjustments To Sales After A	Award									



Report Type: Quarterly Page: 8 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 01/09/2020 07:02 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 05 R5, Pacific S-West Region

Ac	tivity or Status	NFTM Funde TMBR-VC (MBF)		SSSS Funde TMBR-VOL-SI (MBF)		CWK2 Funde TMBR-VOI (MBF)		CFLR Funded TMBR-VOL- (MBF)		Tot All Vo (MBF)	
	Gate 4 Advertisement										
A.	OnGoing	38,737.17	81,925.38	1,205.98	2,411.96	.00	.00	.00	.00	39,943.15	84,337.34
В.	Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C.	Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D.	Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E.	Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Subtotals Gate 4:	38,737.17	81,925.38	1,205.98	2,411.96	.00	.00	.00	.00	39,943.15	84,337.34
	Gate 5 Bid Opening										
F.	Valid Bids	39.46	60.25	.00	.00	.00	.00	.00	.00	39.46	60.25
G.	No Bids	13,786.00	23,729.50	.00	.00	.00	.00	.00	.00	13,786.00	23,729.50
Н.	Delayed	4,645.35	6,361.68	.00	.00	.00	.00	.00	.00	4,645.35	6,361.68
I.	Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J.	Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K.	Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Subtotals Gate 5:	18,470.81	30,151.43	.00	.00	.00	.00	.00	.00	18,470.81	30,151.43
	Gate 6 Sale Award										
L.	Regular Sales	26,500.77	53,565.81	5,833.23	10,166.63	.00	.00	.00	.00	32,334.00	63,732.44
М.	Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N.	Opted/Other Volume	1,063.50	1,941.56	.00	.00	.78	1.65	.00	.00	1,064.28	1,943.21
Ο.	Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Ρ.	Reoffered	11,296.16	21,934.65	.00	.00	.00	.00	.00	.00	11,296.16	21,934.65
Q.	Previous FY Volume	11,254.19	23,885.76	8,709.94	13,134.03	46.45	63.61	.00	.00	20,010.58	37,083.40
Z.	Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Subtotals Gate 6:	50,114.62	101,327.78	14,543.17	23,300.66	47.23	65.26	.00	.00	64,705.02	124,693.70
R.	Permits (2400-1 Personal Use)	3,937.19	7,874.21	2,133.11	4,265.83	.00	.00	.00	.00	6,070.31	12,140.03
S.	Permits (2400-1 Commercial)	262.50	525.00	146.50	293.00	.00	.00	.00	.00	409.00	818.00
	Subtotals Permits:	4,199.69	8,399.21	2,279.61	4,558.83	.00	.00	.00	.00	6,479.31	12,958.03
	TOTAL FY ATTAINMENT:	54,314.31	109,726.99	16,822.78	27,859.49	47.23	65.26	.00	.00	71,184.33	137,651.73
Т.	Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
U.	Percent FY Attainment	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Other Volume - No Credit for Offer		T		\neg				T		
٧.	Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
W.	Reoffered - No Credit	11,296.16	21,934.65	.00	.00	.00	.00	.00	.00	11,296.16	21,934.65
Χ.	Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Total Offer Volume:	88,971.94	175,983.39	9,318.82	17,137.42	.78	1.65	.00	.00	98,291.55	193,122.45
	Volume Adjustments To Sales After A	ward									



Report Type: Quarterly Page: 9 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 01/09/2020 07:02 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 06 R6, Pacific N-West Region

Activity or Status	NFTM Funde TMBR-VC (MBF)		SSSS Funder TMBR-VOL-SI (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funded TMBR-VOL (MBF)		Tot All Vo (MBF)	
Gate 4 Advertisement										
A. OnGoing	45,200.07	86,834.05	1,084.51	2,100.33	.00	.00	.00	.00	46,284.58	88,934.38
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E. Reoffered	7,339.00	13,988.60	.00	.00	.00	.00	.00	.00	7,339.00	13,988.60
Subtotals Gate 4:	52,539.07	100,822.65	1,084.51	2,100.33	.00	.00	.00	.00	53,623.58	102,922.98
Gate 5 Bid Opening										
F. Valid Bids	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
G. No Bids	25,972.37	49,931.81	866.17	1,619.29	.00	.00	.00	.00	26,838.55	51,551.09
H. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered	2,912.00	5,599.78	.00	.00	.00	.00	.00	.00	2,912.00	5,599.78
Subtotals Gate 5:	28,884.37	55,531.59	866.17	1,619.29	.00	.00	.00	.00	29,750.55	57,150.87
Gate 6 Sale Award										
L. Regular Sales	27,634.87	52,642.28	1,050.87	2,014.02	.00	.00	.00	.00	28,685.74	54,656.29
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted/Other Volume	2,068.36	4,739.47	233.68	420.21	26.33	48.09	6.48	11.21	2,334.84	5,218.98
O. Resold	3,009.10	5,745.57	.00	.00	.00	.00	.00	.00	3,009.10	5,745.57
P. Reoffered	12,286.07	22,880.02	665.50	1,225.26	.00	.00	.00	.00	12,951.58	24,105.28
Q. Previous FY Volume	5,647.74	10,265.99	.00	.00	.00	.00	.00	.00	5,647.74	10,265.99
Z. Replacement Volume	6,400.69	12,412.31	.00	.00	.00	.00	.00	.00	6,400.69	12,412.31
Subtotals Gate 6:	57,046.83	108,685.64	1,950.05	3,659.49	26.33	48.09	6.48	11.21	59,029.69	112,404.42
R. Permits (2400-1 Personal Use)	487.03	936.59	8,820.87	16,961.33	.00	.00	.00	.00	9,307.90	17,897.92
S. Permits (2400-1 Commercial)	41.08	79.00	451.37	866.87	.00	.00	.00	.00	492.45	945.87
Subtotals Permits:	528.11	1,015.59	9,272.25	17,828.20	.00	.00	.00	.00	9,800.35	18,843.79
TOTAL FY ATTAINMENT:	57,574.93	109,701.23	11,222.29	21,487.69	26.33	48.09	6.48	11.21	68,830.04	131,248.21
T. Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
U. Percent FY Attainment	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Other Volume - No Credit for Offer										
V. Resold - No Credit	3,009.10	5,745.57	.00	.00	.00	.00	.00	.00	3,009.10	5,745.57
W. Reoffered - No Credit	22,537.07	42,468.40	665.50	1,225.26	.00	.00	.00	.00	23,202.58	43,693.66
X. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Total Offer Volume:	107,804.46	207,575.51	12,507.47	23,982.05	26.33	48.09	6.48	11.21	120,344.75	231,616.84
Volume Adjustments To Sales After A	ward			I						



Report Type: Quarterly Page: 10 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 01/09/2020 07:02 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 08 R8, Southern Region

Activity or Status	NFTM Funde TMBR-VC (MBF)		SSSS Funded TMBR-VOL-SI (MBF)		CWK2 Funde TMBR-VOI (MBF)		CFLR Funded TMBR-VOL (MBF)		Tot All Vo (MBF)	
Gate 4 Advertisement										
A. OnGoing	10,200.89	19,545.45	.00	.00	.00	.00	718.50	1,437.00	10,919.39	20,982.4
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
E. Reoffered	8,169.44	15,349.42	.00	.00	.00	.00	.00	.00	8,169.44	15,349.4
Subtotals Gate 4:	18,370.33	34,894.87	.00	.00	.00	.00	718.50	1,437.00	19,088.83	36,331.8
Gate 5 Bid Opening										
F. Valid Bids	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
G. No Bids	24,278.25	46,313.85	.00	.00	.00	.00	.00	.00	24,278.25	46,313.8
H. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
K. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.(
Subtotals Gate 5:	24,278.25	46,313.85	.00	.00	.00	.00	.00	.00	24,278.25	46,313.8
Gate 6 Sale Award										
L. Regular Sales	36,863.18	68,710.64	89.25	163.61	.00	.00	.00	.00	36,952.43	68,874.2
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
N. Opted/Other Volume	1,117.65	2,073.62	.00	.00	18.38	33.70	37.58	75.06	1,173.61	2,182.3
O. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.(
P. Reoffered	11,029.13	22,007.41	.00	.00	.00	.00	.00	.00	11,029.13	22,007.4
Q. Previous FY Volume	39,990.41	73,782.24	.00	.00	.00	.00	.00	.00	39,990.41	73,782.2
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
Subtotals Gate 6:	89,000.37	166,573.91	89.25	163.61	18.38	33.70	37.58	75.06	89,145.58	166,846.2
R. Permits (2400-1 Personal Use)	2,365.61	4,410.45	573.67	1,126.13	.00	.00	19.40	38.80	2,958.67	5,575.3
S. Permits (2400-1 Commercial)	27.90	51.92	27.27	53.15	.00	.00	5.20	10.40	60.37	115.4
Subtotals Permits:	2,393.50	4,462.36	600.94	1,179.29	.00	.00	24.60	49.20	3,019.04	5,690.8
TOTAL FY ATTAINMENT:	91,393.87	171,036.27	690.19	1,342.90	18.38	33.70	62.18	124.26	92,164.62	172,537.1
Г. Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
J. Percent FY Attainment	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
Other Volume - No Credit for Offer										
V. Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
N. Reoffered - No Credit	25,989.09	49,805.15	.00	.00	.00	.00	.00	.00	25,989.09	49,805.1
K. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
Total Offer Volume:	68,062.95	128,657.60	690.19	1,342.90	18.38	33.70	780.68	1,561.26	69,552.20	131,595.4
Volume Adjustments To Sales After A	ward									



Report Type: Quarterly Page: 11 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 01/09/2020 07:02 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 09 R9, Eastern Region

Activity or Status	NFTM Funde TMBR-VC (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOI (MBF)		CFLR Funded TMBR-VOL- (MBF)		Tot All Vo (MBF)	
Gate 4 Advertisement										
A. OnGoing	31,041.24	51,563.74	2,447.38	4,012.12	.00	.00	.00	.00	33,488.57	55,575.80
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E. Reoffered	1,282.36	2,051.48	281.49	450.33	.00	.00	.00	.00	1,563.86	2,501.81
Subtotals Gate 4:	32,323.60	53,615.22	2,728.87	4,462.45	.00	.00	.00	.00	35,052.43	58,077.61
Gate 5 Bid Opening										
F. Valid Bids	11,437.79	18,742.96	.00	.00	.00	.00	.00	.00	11,437.79	18,742.96
G. No Bids	3,452.02	5,602.79	16,439.11	25,982.13	.00	.00	.00	.00	19,891.12	31,584.92
H. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 5:	14,889.81	24,345.75	16,439.11	25,982.13	.00	.00	.00	.00	31,328.91	50,327.88
Gate 6 Sale Award										
L. Regular Sales	48,880.67	80,048.14	20,669.78	32,824.88	825.39	1,349.57	.00	.00	70,375.83	114,222.59
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted/Other Volume	12,200.63	18,936.28	38.93	62.48	19.60	31.23	.00	.00	12,259.15	19,030.00
O. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P. Reoffered	713.02	1,162.75	4,263.75	6,747.89	.00	.00	.00	.00	4,976.78	7,910.62
Q. Previous FY Volume	11,277.39	18,514.94	1,213.77	1,981.57	.00	.00	.00	.00	12,491.15	20,496.48
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 6:	73,071.71	118,662.11	26,186.23	41,616.82	844.99	1,380.80	.00	.00	100,102.91	161,659.69
R. Permits (2400-1 Personal Use)	3,010.02	4,785.56	434.59	686.56	.00	.00	.00	.00	3,444.61	5,472.12
S. Permits (2400-1 Commercial)	2,908.15	4,612.85	7.19	11.78	.00	.00	.00	.00	2,915.34	4,624.63
Subtotals Permits:	5,918.17	9,398.41	441.78	698.34	.00	.00	.00	.00	6,359.95	10,096.75
TOTAL FY ATTAINMENT:	78,989.88	128,060.52	26,628.00	42,315.16	844.99	1,380.80	.00	.00	106,462.86	171,756.44
T. Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
U. Percent FY Attainment	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Other Volume - No Credit for Offer		T		\neg		T		T		
V. Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
W. Reoffered - No Credit	1,995.38	3,214.23	4,545.24	7,198.22	.00	.00	.00	.00	6,540.64	10,412.43
X. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Total Offer Volume:	112,930.52	184,292.32	40,036.97	63,579.95	844.99	1,380.80	.00	.00	153,812.41	249,253.02
Volume Adjustments To Sales After	Award									



Report Type: Quarterly Page: 12 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 01/09/2020 07:02 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 10 R10, Alaska Region

Gate 4 Advertisement A. OnGoing	I ime (CCF)
B. Delayed 0 00 00 00 00 00 00 00 00 00 00 00 00	
B. Delayer	.(
C. Withdrawm	.(
D. Resold .00	
Reoffered .00 .	
Subtotals Gate 4:	
F. Valid Bilds	
No Bids 0.0 0.0 208.00 532.48 0.0 0.0 0.0 0.0 208.00 208.00 30.4 Delayed 0.0 0	
f. Delayed .00	
Withdrawn	532.
J. Resold .00	
Reoffered .00	
Subtotals Gate 5: .00	
Gate 6 Sale Award Regular Sales 4.90 12.05 0.00 0.00 0.00 0.00 0.00 0.00 0.00	
Regular Sales	532
M. Cancelled	
Opted/Other Volume	12
D. Resold .00 .	
P. Reoffered .00 <t< td=""><td></td></t<>	
8. Previous FY Volume .00	
Replacement Volume .00	
Subtotals Gate 6: 4.90 12.05 .00	
. Permits (2400-1 Personal Use) .00 .00 .00 .00 .00 .00 .00 .00 .00 .0	
Permits (2400-1 Commercial) 28.86 53.60 .00	12
Subtotals Permits: 28.86 53.60 .00 .00 .00 .00 .00 .00 .00 .00 .20 .20 .28.86 .20 .00 <td></td>	
TOTAL FY ATTAINMENT: 33.76 65.65 .00 .00 .00 .00 .00 .00 .33.76 . Fiscal Year Target .00	53
. Fiscal Year Target .00 .00 .00 .00 .00 .00 .00 .00 .00 .0	53
Percent FY Attainment .00	65
Other Volume - No Credit for Offer Resold - No Credit	
. Resold - No Credit .00	
V. Reoffered - No Credit .00 <td></td>	
Alternative Volume	
Total Offer Volume: 33.76 65.65 208.00 532.48 .00 .00 .00 .00 .00 241.76	
	598.



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Filter: All Sales ,Convertible Products ,All Sales Run Date: 01/09/2020 07:02 AM

REPORT LEGEND Convertible Products

Fiscal Year: Volumes displayed on this report are determined by the Planned Gate 5 date. If a sale was awarded in Current FY its volume displays regardless of planned gate 5 date.

COLUMNS:

NFTM Funded Volume TMBR-VOL-SLD (MBF and CCF):

Any volume which is not identified by a salvage or CWK2 pct.

Salvage Funded Volume TMBR-VOL-SLD-SLVG (MBF and CCF):

Any volume identified by a salvage percentage.

CWK2 Funded Volume (TMBR-VOL-SLD):

Any volume identified by a CWK2 percentage.

Total ALL VOLUME (MBF and CCF):

Sum of Regular, Salvage, and CWK2 volume.

ROWS:

Gate 4 ADVERTISEMENT: Volume where latest gate = 4 and accomplished date is in specified reporting period.

A. Ongoing: Progressing normally.

B. Delayed: Current sale status is delayed (D).C. Withdrawn: Current sale status is withdrawn (W).

D. Resold: Remaining volume from Defaulted sale that is offered.

E. Reoffered: Volume previously offered but not bid.

Subtotals Gate 4: Sum of lines A through E.

Gate 5 BID OPENING: Volume where latest gate = 5 and accomplished date is in specified reporting period.

F. Valid Bids: Progressing Normally and bids accepted.

G. No Bids: Bids were not received. Status is (D or W) reason code is 7005.

The volume displayed in the MBF and CCF columns is cumulative for the Fiscal Year.

H. Delayed: Current sale status is delayed (D) and reason is not 7005.

I. Withdrawn: Current sale status is withdrawn (W) and reason is not 7005.

J. Resold Remaining volume from Defaulted sales that has currently received valid bids.

K. Reoffered Volume previously offered that has currently received valid bids.

Subtotals Gate 5: Sum of lines F through K.

Gate 6 SALE AWARD: Volume where latest gate = 6 and accomplished date is in specified reporting period.

L. Regular Sales: Progressing normally.

M. Cancelled: Volume which defaulted or has terminated abnormally.
 N. Opted/Other Volume: Volume credited during the specified reporting period.
 O. Resold: Remaining volume from Defaulted sale currently awarded.

P. Reoffered Volume previously offered from any FY but not bid and is currently awarded.

Q. Previous FY Volume Volume offered in a previous FY and awarded in the current FY.

Z. Replacement Volume Volume included as replacement under B/BT 8.341

Subtotals Gate 6: Sum of lines L through Q plus Z.

R. Permits (2400-1 Personal Use) Non-commercial Permit sales.

S. Permits (2400-1 Commercial Sales) Commercial Permit sales.



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REPORT LEGEND Convertible Products

Subtotal Permits: Sum of lines S and T

TOTAL FY ATTAINMENT: Sums of Reg, Salvage, and CWK2 Volume Type awarded credit = total of Gate 6 and Permits for current FY.

T. Fiscal Year Target: Assigned Target.

U. Percent FY Attainment: Percent of Target Accomplished.

OTHER VOLUME - NO CREDIT for OFFER Volume in Gates 4, 5, and 6 where no credit will be taken for OFFER.

V. Resold-No Credit: Volume from Defaulted Sale where no rework was necessary. Credit for offer taken on original volume.

W. Reoffered-No Credit: Volume previously offered for which credit will not be applied. Credit for offer taken on original volume.

X. Alternative Volume Region 6 Alternative Volume

Total Volume for OFFER Subtotal gate 4 + subtotal gate 5 + subtotal gate 6 + subtotal permits minus volume in V and X and Q

Volume offered during the FY for offer credit



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Where1 Clause: Where (report date between to date('10/01/2019 00:00:00','mm/dd/yyyy hh24:mi:ss') and

to_date('09/30/2020 23:59:59', 'mm/dd/yyyy hh24:mi:ss')) and 1=1 and convertible_nonconvertible = 'C'

and stewardship_indicator in ('N','Y') and good_neighbor_auth_indicator in ('N','Y') and

(SNAPSHOT_FISCAL_YEAR = '2020' AND SNAPSHOT_QUARTER = '1')

Where 2 Clause: where fiscal year > report fy and 1=1 and convertible nonconvertible = 'C' and stewardship indicator in

('N','Y') and good neighbor auth indicator in ('N','Y') and (SNAPSHOT FISCAL YEAR = '2020' AND

SNAPSHOT_QUARTER = '1')

Sorting Criteria: