



PTSAR (Administrative Unit Summary) - PTSR202S version FY Awarded w/Offer

Cumulative FY 2020 Q1 to FY 2020 Q4 as of 2020 4th quarter

Report Type: Quarterly

Page: 1 of 15

Filter: All Sales ,Convertible Products ,All Sales

Run Date: 11/15/2020 05:09 PM

SERVICEWIDE TOTALS

Convertible Products

| Activity or Status | NFTM Funded Volume TMBR-VOL-SLD | | SSSS Funded Volume TMBR-VOL-SLD-SLVG | | CWK2 Funded Volume TMBR-VOL-SLD | | CFLR Funded Volume TMBR-VOL-SLD | | Total All Volume | |
|--|------------------------------------|---------------------|---|-------------------|------------------------------------|------------------|------------------------------------|-------------------|---------------------|---------------------|
| | (MBF) | (CCF) | (MBF) | (CCF) | (MBF) | (CCF) | (MBF) | (CCF) | (MBF) | (CCF) |
| Gate 4 Advertisement | | | | | | | | | | |
| A. OnGoing | 62,363.41 | 116,470.04 | 5,820.90 | 9,818.31 | .00 | .00 | 6,387.90 | 12,990.05 | 74,572.20 | 139,278.39 |
| B. Delayed | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| C. Withdrawn | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| D. Resold | 907.68 | 1,447.01 | .00 | .00 | .00 | .00 | .00 | .00 | 907.68 | 1,447.01 |
| E. Reoffered | 21,515.62 | 42,320.87 | 1,182.42 | 2,300.90 | 145.17 | 277.40 | .00 | .00 | 22,843.18 | 44,899.16 |
| Subtotals Gate 4: | 84,786.71 | 160,237.92 | 7,003.32 | 12,119.21 | 145.17 | 277.40 | 6,387.90 | 12,990.05 | 98,323.06 | 185,624.56 |
| Gate 5 Bid Opening | | | | | | | | | | |
| F. Valid Bids | 21,570.54 | 38,484.11 | .00 | .00 | .00 | .00 | .00 | .00 | 21,570.54 | 38,484.11 |
| G. No Bids | 471,478.79 | 886,281.25 | 27,760.59 | 45,104.79 | .00 | .00 | 10,660.67 | 20,401.70 | 509,900.09 | 951,787.71 |
| H. Delayed | 36,217.61 | 65,458.48 | 3,298.65 | 5,722.86 | 477.44 | 853.61 | .00 | .00 | 39,993.68 | 72,034.93 |
| I. Withdrawn | 9,213.04 | 16,822.09 | .00 | .00 | .00 | .00 | .00 | .00 | 9,213.04 | 16,822.09 |
| J. Resold | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| K. Reoffered | 13,532.77 | 24,808.00 | .00 | .00 | .00 | .00 | .00 | .00 | 13,532.77 | 24,808.00 |
| Subtotals Gate 5: | 552,012.75 | 1,031,853.93 | 31,059.24 | 50,827.65 | 477.44 | 853.61 | 10,660.67 | 20,401.70 | 594,210.12 | 1,103,936.84 |
| Gate 6 Sale Award | | | | | | | | | | |
| L. Regular Sales | 2,104,854.35 | 3,928,584.37 | 131,988.32 | 230,877.79 | 23,762.99 | 43,908.69 | 32,619.79 | 63,285.77 | 2,293,225.38 | 4,266,656.44 |
| M. Cancelled | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| N. Opted/Other Volume | 151,501.62 | 274,654.48 | 22,917.67 | 38,850.61 | 780.75 | 1,544.90 | 7,165.79 | 13,329.32 | 182,365.83 | 328,379.31 |
| O. Resold | 10,221.52 | 20,043.57 | 183.74 | 402.08 | .00 | .00 | .00 | .00 | 10,405.26 | 20,445.65 |
| P. Reoffered | 303,088.88 | 574,021.58 | 22,306.29 | 36,100.36 | .00 | .00 | 9,489.69 | 17,012.55 | 334,884.86 | 627,134.46 |
| Q. Previous FY Volume | 153,202.29 | 286,437.65 | 5,826.71 | 8,306.64 | 46.45 | 63.61 | 21,178.18 | 37,366.19 | 180,253.62 | 332,174.06 |
| Z. Replacement Volume | 6,720.61 | 13,027.31 | .00 | .00 | .00 | .00 | .00 | .00 | 6,720.61 | 13,027.31 |
| Subtotals Gate 6: | 2,729,589.27 | 5,096,768.96 | 183,222.73 | 314,537.48 | 24,590.19 | 45,517.20 | 70,453.45 | 130,993.83 | 3,007,855.56 | 5,587,817.23 |
| R. Permits (2400-1 Personal Use) | 113,761.91 | 198,609.80 | 69,297.68 | 126,714.75 | 1,715.49 | 2,720.63 | 4,181.34 | 6,824.67 | 188,956.43 | 334,869.85 |
| S. Permits (2400-1 Commercial) | 19,207.38 | 34,018.28 | 2,368.69 | 4,554.79 | .00 | .00 | 139.37 | 224.76 | 21,715.45 | 38,797.82 |
| Subtotals Permits: | 132,969.29 | 232,628.08 | 71,666.38 | 131,269.53 | 1,715.49 | 2,720.63 | 4,320.71 | 7,049.43 | 210,671.87 | 373,667.67 |
| TOTAL FY ATTAINMENT: | 2,862,558.56 | 5,329,397.03 | 254,889.10 | 445,807.01 | 26,305.69 | 48,237.83 | 74,774.16 | 138,043.26 | 3,218,527.43 | 5,961,484.90 |
| T. Fiscal Year Target | .00 | 6,980,250.00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | 6,980,250.00 |
| U. Percent FY Attainment | .00 | 76.35 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | 85.41 |
| Other Volume - No Credit for Offer | | | | | | | | | | |
| V. Resold - No Credit | 9,137.12 | 17,773.58 | 183.74 | 402.08 | .00 | .00 | .00 | .00 | 9,320.86 | 18,175.66 |
| W. Reoffered - No Credit | 395,925.98 | 748,371.10 | 24,847.77 | 40,620.43 | 145.17 | 277.40 | 9,489.69 | 17,012.55 | 430,408.60 | 806,281.44 |
| X. Alternative Volume | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| Total Offer Volume: | 2,941,092.63 | 5,468,906.55 | 262,093.44 | 459,424.72 | 26,736.68 | 49,160.06 | 61,154.86 | 117,056.27 | 3,291,077.53 | 6,094,415.14 |
| Volume Adjustments To Sales After Award | | | | | | | | | | |



PTSAR (Administrative Unit Summary) - PTSR202S version FY Awarded w/Offer

Cumulative FY 2020 Q1 to FY 2020 Q4 as of 2020 4th quarter

Report Type: Quarterly

Filter: All Sales ,Convertible Products ,All Sales

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Run Date: 11/15/2020 05:09 PM

SERVICEWIDE SUMMARY
Convertible Products

| Activity or Status | NFTM Funded Volume TMBR-VOL-SLD (MBF) (CCF) | | SSSS Funded Volume TMBR-VOL-SLD-SLVG (MBF) (CCF) | | CWK2 Funded Volume TMBR-VOL-SLD (MBF) (CCF) | | CFLR Funded Volume TMBR-VOL-SLD (MBF) (CCF) | | Total All Volume (MBF) (CCF) | |
|-------------------------|---|--------------|--|------------|---|-----------|---|-----------|------------------------------------|--------------|
| | Regior 01 | | | | | | | | | |
| A. Total FY Attainment: | 324,028.71 | 642,111.13 | 43,295.53 | 85,846.05 | .00 | .00 | 24,136.47 | 44,028.93 | 391,460.70 | 771,986.07 |
| B. Fiscal Year Target | .00 | 840,000.00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | 840,000.00 |
| C. Attainment Percent | | 76.44% | | | | | | | | 91.90% |
| Regior 02 | | | | | | | | | | |
| A. Total FY Attainment: | 218,253.12 | 441,459.55 | 3,374.73 | 6,845.29 | 238.62 | 538.35 | 24.95 | 50.36 | 221,891.41 | 448,893.55 |
| B. Fiscal Year Target | .00 | 630,000.00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | 630,000.00 |
| C. Attainment Percent | | 70.07% | | | | | | | | 71.25% |
| Regior 03 | | | | | | | | | | |
| A. Total FY Attainment: | 135,734.61 | 246,588.01 | 4,094.68 | 6,624.53 | 1,714.13 | 2,708.53 | 5,477.54 | 9,088.60 | 147,020.96 | 265,009.62 |
| B. Fiscal Year Target | .00 | 456,000.00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | 456,000.00 |
| C. Attainment Percent | | 54.08% | | | | | | | | 58.12% |
| Regior 04 | | | | | | | | | | |
| A. Total FY Attainment: | 90,584.35 | 168,722.83 | 38,119.36 | 66,065.61 | 21,374.30 | 39,624.82 | 3,587.52 | 6,335.45 | 153,665.51 | 280,748.72 |
| B. Fiscal Year Target | .00 | 286,750.00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | 286,750.00 |
| C. Attainment Percent | | 58.84% | | | | | | | | 97.91% |
| Regior 05 | | | | | | | | | | |
| A. Total FY Attainment: | 359,982.67 | 712,090.32 | 27,299.90 | 45,437.90 | 85.70 | 146.27 | 3,803.28 | 6,862.89 | 391,171.55 | 764,537.37 |
| B. Fiscal Year Target | .00 | 800,000.00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | 800,000.00 |
| C. Attainment Percent | | 89.01% | | | | | | | | 95.57% |
| Regior 06 | | | | | | | | | | |
| A. Total FY Attainment: | 663,010.94 | 1,251,139.08 | 46,977.58 | 87,416.24 | 1,115.51 | 2,149.02 | 12,998.18 | 25,854.17 | 724,102.22 | 1,366,558.51 |
| B. Fiscal Year Target | .00 | 1,382,400.00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | 1,382,400.00 |
| C. Attainment Percent | | 90.50% | | | | | | | | 98.85% |
| Regior 08 | | | | | | | | | | |
| A. Total FY Attainment: | 503,480.89 | 939,987.40 | 1,933.20 | 3,688.03 | 852.35 | 1,555.77 | 20,320.09 | 38,575.46 | 526,586.57 | 983,806.66 |
| B. Fiscal Year Target | .00 | 1,379,700.00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | 1,379,700.00 |
| C. Attainment Percent | | 68.13% | | | | | | | | 71.31% |
| Regior 09 | | | | | | | | | | |
| A. Total FY Attainment: | 563,521.24 | 918,455.96 | 89,183.92 | 142,458.18 | 925.08 | 1,515.07 | 4,426.13 | 7,247.41 | 658,056.27 | 1,069,676.45 |
| B. Fiscal Year Target | .00 | 1,062,600.00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | 1,062,600.00 |
| C. Attainment Percent | | 86.43% | | | | | | | | 100.67% |



PTSAR (Administrative Unit Summary) - PTSR202S version FY Awarded w/Offer

Cumulative FY 2020 Q1 to FY 2020 Q4 as of 2020 4th quarter

Report Type: Quarterly

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Filter: All Sales ,Convertible Products ,All Sales

Run Date: 11/15/2020 05:09 PM

SERVICEWIDE DETAIL BY REGION
Convertible Products

Region: 01 R1, Northern Region

| Activity or Status | NFTM Funded Volume TMBR-VOL-SLD | | SSSS Funded Volume TMBR-VOL-SLD-SLVG | | CWK2 Funded Volume TMBR-VOL-SLD | | CFLR Funded Volume TMBR-VOL-SLD | | Total All Volume | |
|--|------------------------------------|-------------------|---|------------------|------------------------------------|------------|------------------------------------|------------------|---------------------|-------------------|
| | (MBF) | (CCF) | (MBF) | (CCF) | (MBF) | (CCF) | (MBF) | (CCF) | (MBF) | (CCF) |
| Gate 4 Advertisement | | | | | | | | | | |
| A. OnGoing | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| B. Delayed | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| C. Withdrawn | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| D. Resold | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| E. Reoffered | 21.67 | 43.00 | .00 | .00 | .00 | .00 | .00 | .00 | 21.67 | 43.00 |
| Subtotals Gate 4: | 21.67 | 43.00 | .00 | .00 | .00 | .00 | .00 | .00 | 21.67 | 43.00 |
| Gate 5 Bid Opening | | | | | | | | | | |
| F. Valid Bids | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| G. No Bids | 33,029.91 | 64,559.58 | .00 | .00 | .00 | .00 | 4,672.39 | 9,043.68 | 37,702.30 | 73,603.26 |
| H. Delayed | 5,782.90 | 11,958.78 | .00 | .00 | .00 | .00 | .00 | .00 | 5,782.90 | 11,958.78 |
| I. Withdrawn | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| J. Resold | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| K. Reoffered | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| Subtotals Gate 5: | 38,812.81 | 76,518.36 | .00 | .00 | .00 | .00 | 4,672.39 | 9,043.68 | 43,485.20 | 85,562.04 |
| Gate 6 Sale Award | | | | | | | | | | |
| L. Regular Sales | 252,600.44 | 500,742.11 | 36,389.80 | 70,728.75 | .00 | .00 | 45.00 | 75.00 | 289,035.23 | 571,545.82 |
| M. Cancelled | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| N. Opted/Other Volume | 15,291.38 | 30,067.71 | 3,371.46 | 6,209.12 | .00 | .00 | 2,216.63 | 4,284.85 | 20,879.47 | 40,561.68 |
| O. Resold | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| P. Reoffered | 29,277.82 | 57,805.68 | .00 | .00 | .00 | .00 | 4,672.39 | 9,043.68 | 33,950.21 | 66,849.36 |
| Q. Previous FY Volume | 22,351.34 | 41,733.22 | .00 | .00 | .00 | .00 | 16,987.41 | 30,080.74 | 39,338.75 | 71,813.96 |
| Z. Replacement Volume | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| Subtotals Gate 6: | 319,520.98 | 630,348.72 | 39,761.26 | 76,937.87 | .00 | .00 | 23,921.43 | 43,484.27 | 383,203.66 | 750,770.82 |
| R. Permits (2400-1 Personal Use) | 4,507.73 | 11,762.41 | 3,534.27 | 8,908.18 | .00 | .00 | 209.04 | 534.66 | 8,251.04 | 21,205.25 |
| S. Permits (2400-1 Commercial) | .00 | .00 | .00 | .00 | .00 | .00 | 6.00 | 10.00 | 6.00 | 10.00 |
| Subtotals Permits: | 4,507.73 | 11,762.41 | 3,534.27 | 8,908.18 | .00 | .00 | 215.04 | 544.66 | 8,257.04 | 21,215.25 |
| TOTAL FY ATTAINMENT: | 324,028.71 | 642,111.13 | 43,295.53 | 85,846.05 | .00 | .00 | 24,136.47 | 44,028.93 | 391,460.70 | 771,986.07 |
| T. Fiscal Year Target | .00 | 840,000.00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | 840,000.00 |
| U. Percent FY Attainment | .00 | 76.44 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | 91.90 |
| Other Volume - No Credit for Offer | | | | | | | | | | |
| V. Resold - No Credit | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| W. Reoffered - No Credit | 25,002.35 | 47,963.81 | .00 | .00 | .00 | .00 | 4,672.39 | 9,043.68 | 29,674.74 | 57,007.49 |
| X. Alternative Volume | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| Total Offer Volume: | 315,509.50 | 628,975.46 | 43,295.53 | 85,846.05 | .00 | .00 | 7,149.06 | 13,948.19 | 365,954.08 | 728,769.66 |
| Volume Adjustments To Sales After Award | | | | | | | | | | |



PTSAR (Administrative Unit Summary) - PTSR202S version FY Awarded w/Offer

Cumulative FY 2020 Q1 to FY 2020 Q4 as of 2020 4th quarter

Report Type: Quarterly

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Filter: All Sales ,Convertible Products ,All Sales

Run Date: 11/15/2020 05:09 PM

SERVICEWIDE DETAIL BY REGION
Convertible Products

Region: 02 R2, Rocky Mountain Region

| Activity or Status | NFTM Funded Volume TMBR-VOL-SLD | | SSSS Funded Volume TMBR-VOL-SLD-SLVG | | CWK2 Funded Volume TMBR-VOL-SLD | | CFLR Funded Volume TMBR-VOL-SLD | | Total All Volume | |
|--|------------------------------------|-------------------|---|-----------------|------------------------------------|---------------|------------------------------------|--------------|---------------------|-------------------|
| | (MBF) | (CCF) | (MBF) | (CCF) | (MBF) | (CCF) | (MBF) | (CCF) | (MBF) | (CCF) |
| Gate 4 Advertisement | | | | | | | | | | |
| A. OnGoing | 6,736.10 | 13,472.18 | .00 | .00 | .00 | .00 | .00 | .00 | 6,736.10 | 13,472.18 |
| B. Delayed | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| C. Withdrawn | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| D. Resold | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| E. Reoffered | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| Subtotals Gate 4: | 6,736.10 | 13,472.18 | .00 | .00 | .00 | .00 | .00 | .00 | 6,736.10 | 13,472.18 |
| Gate 5 Bid Opening | | | | | | | | | | |
| F. Valid Bids | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| G. No Bids | 39,388.05 | 80,617.07 | .00 | .00 | .00 | .00 | .00 | .00 | 39,388.05 | 80,617.07 |
| H. Delayed | 162.74 | 331.77 | .00 | .00 | .00 | .00 | .00 | .00 | 162.74 | 331.77 |
| I. Withdrawn | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| J. Resold | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| K. Reoffered | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| Subtotals Gate 5: | 39,550.79 | 80,948.84 | .00 | .00 | .00 | .00 | .00 | .00 | 39,550.79 | 80,948.84 |
| Gate 6 Sale Award | | | | | | | | | | |
| L. Regular Sales | 187,494.25 | 376,002.75 | 46.35 | 92.69 | .00 | .00 | .00 | .00 | 187,540.59 | 376,095.44 |
| M. Cancelled | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| N. Opted/Other Volume | 3,428.39 | 7,189.78 | .00 | .00 | 238.62 | 538.35 | 24.95 | 50.36 | 3,691.96 | 7,778.49 |
| O. Resold | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| P. Reoffered | 14,199.86 | 30,121.60 | .00 | .00 | .00 | .00 | .00 | .00 | 14,199.86 | 30,121.60 |
| Q. Previous FY Volume | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| Z. Replacement Volume | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| Subtotals Gate 6: | 205,122.50 | 413,314.13 | 46.35 | 92.69 | 238.62 | 538.35 | 24.95 | 50.36 | 205,432.41 | 413,995.53 |
| R. Permits (2400-1 Personal Use) | 10,616.95 | 22,916.59 | 2,989.52 | 6,000.81 | .00 | .00 | .00 | .00 | 13,606.47 | 28,917.40 |
| S. Permits (2400-1 Commercial) | 2,513.67 | 5,228.83 | 338.87 | 751.79 | .00 | .00 | .00 | .00 | 2,852.53 | 5,980.62 |
| Subtotals Permits: | 13,130.62 | 28,145.42 | 3,328.38 | 6,752.60 | .00 | .00 | .00 | .00 | 16,459.00 | 34,898.02 |
| TOTAL FY ATTAINMENT: | 218,253.12 | 441,459.55 | 3,374.73 | 6,845.29 | 238.62 | 538.35 | 24.95 | 50.36 | 221,891.41 | 448,893.55 |
| T. Fiscal Year Target | .00 | 630,000.00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | 630,000.00 |
| U. Percent FY Attainment | .00 | 70.07 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | 71.25 |
| Other Volume - No Credit for Offer | | | | | | | | | | |
| V. Resold - No Credit | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| W. Reoffered - No Credit | 12,733.50 | 26,682.94 | .00 | .00 | .00 | .00 | .00 | .00 | 12,733.50 | 26,682.94 |
| X. Alternative Volume | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| Total Offer Volume: | 251,806.51 | 509,197.63 | 3,374.73 | 6,845.29 | 238.62 | 538.35 | 24.95 | 50.36 | 255,444.80 | 516,631.63 |
| Volume Adjustments To Sales After Award | | | | | | | | | | |



PTSAR (Administrative Unit Summary) - PTSR202S version FY Awarded w/Offer

Cumulative FY 2020 Q1 to FY 2020 Q4 as of 2020 4th quarter

Report Type: Quarterly

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Filter: All Sales ,Convertible Products ,All Sales

Run Date: 11/15/2020 05:09 PM

SERVICEWIDE DETAIL BY REGION
Convertible Products

Region: 03 R3, Southwestern Region

| Activity or Status | NFTM Funded Volume TMBR-VOL-SLD | | SSSS Funded Volume TMBR-VOL-SLD-SLVG | | CWK2 Funded Volume TMBR-VOL-SLD | | CFLR Funded Volume TMBR-VOL-SLD | | Total All Volume | |
|--|------------------------------------|-------------------|---|-----------------|------------------------------------|-----------------|------------------------------------|------------------|---------------------|-------------------|
| | (MBF) | (CCF) | (MBF) | (CCF) | (MBF) | (CCF) | (MBF) | (CCF) | (MBF) | (CCF) |
| Gate 4 Advertisement | | | | | | | | | | |
| A. OnGoing | 183.13 | 326.00 | .00 | .00 | .00 | .00 | 6,387.90 | 12,990.05 | 6,571.03 | 13,316.05 |
| B. Delayed | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| C. Withdrawn | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| D. Resold | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| E. Reoffered | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| Subtotals Gate 4: | 183.13 | 326.00 | .00 | .00 | .00 | .00 | 6,387.90 | 12,990.05 | 6,571.03 | 13,316.05 |
| Gate 5 Bid Opening | | | | | | | | | | |
| F. Valid Bids | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| G. No Bids | 31,698.43 | 68,909.66 | .00 | .00 | .00 | .00 | .00 | .00 | 31,698.43 | 68,909.66 |
| H. Delayed | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| I. Withdrawn | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| J. Resold | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| K. Reoffered | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| Subtotals Gate 5: | 31,698.43 | 68,909.66 | .00 | .00 | .00 | .00 | .00 | .00 | 31,698.43 | 68,909.66 |
| Gate 6 Sale Award | | | | | | | | | | |
| L. Regular Sales | 45,267.10 | 94,304.24 | 649.59 | 1,181.07 | .00 | .00 | 812.64 | 1,721.19 | 46,729.34 | 97,206.45 |
| M. Cancelled | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| N. Opted/Other Volume | 499.62 | 997.44 | .00 | .00 | 1.73 | 3.11 | .00 | .00 | 501.35 | 1,000.54 |
| O. Resold | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| P. Reoffered | 14,848.80 | 31,011.03 | .00 | .00 | .00 | .00 | .00 | .00 | 14,848.80 | 31,011.03 |
| Q. Previous FY Volume | 365.96 | 656.43 | .00 | .00 | .00 | .00 | 603.25 | 950.00 | 969.21 | 1,606.43 |
| Z. Replacement Volume | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| Subtotals Gate 6: | 60,981.48 | 126,969.14 | 649.59 | 1,181.07 | 1.73 | 3.11 | 1,415.89 | 2,671.19 | 63,048.70 | 130,824.45 |
| R. Permits (2400-1 Personal Use) | 67,427.54 | 106,645.89 | 3,427.13 | 5,415.08 | 1,712.40 | 2,705.43 | 3,939.50 | 6,224.41 | 76,506.56 | 120,990.80 |
| S. Permits (2400-1 Commercial) | 7,325.59 | 12,972.99 | 17.96 | 28.39 | .00 | .00 | 122.15 | 193.00 | 7,465.70 | 13,194.37 |
| Subtotals Permits: | 74,753.13 | 119,618.87 | 3,445.09 | 5,443.46 | 1,712.40 | 2,705.43 | 4,061.65 | 6,417.41 | 83,972.26 | 134,185.17 |
| TOTAL FY ATTAINMENT: | 135,734.61 | 246,588.01 | 4,094.68 | 6,624.53 | 1,714.13 | 2,708.53 | 5,477.54 | 9,088.60 | 147,020.96 | 265,009.62 |
| T. Fiscal Year Target | .00 | 456,000.00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | 456,000.00 |
| U. Percent FY Attainment | .00 | 54.08 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | 58.12 |
| Other Volume - No Credit for Offer | | | | | | | | | | |
| V. Resold - No Credit | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| W. Reoffered - No Credit | 9,123.14 | 20,445.24 | .00 | .00 | .00 | .00 | .00 | .00 | 9,123.14 | 20,445.24 |
| X. Alternative Volume | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| Total Offer Volume: | 158,127.07 | 294,722.00 | 4,094.68 | 6,624.53 | 1,714.13 | 2,708.53 | 11,262.19 | 21,128.65 | 175,198.07 | 325,183.66 |
| Volume Adjustments To Sales After Award | | | | | | | | | | |



PTSAR (Administrative Unit Summary) - PTSR202S version FY Awarded w/Offer

Cumulative FY 2020 Q1 to FY 2020 Q4 as of 2020 4th quarter

Report Type: Quarterly

Page: 7 of 15

Filter: All Sales ,Convertible Products ,All Sales

Run Date: 11/15/2020 05:09 PM

SERVICEWIDE DETAIL BY REGION
Convertible Products

Region: 04 R4, Intermountain Region

| Activity or Status | NFTM Funded Volume TMBR-VOL-SLD | | SSSS Funded Volume TMBR-VOL-SLD-SLVG | | CWK2 Funded Volume TMBR-VOL-SLD | | CFLR Funded Volume TMBR-VOL-SLD | | Total All Volume | |
|--|------------------------------------|-------------------|---|------------------|------------------------------------|------------------|------------------------------------|-----------------|---------------------|-------------------|
| | (MBF) | (CCF) | (MBF) | (CCF) | (MBF) | (CCF) | (MBF) | (CCF) | (MBF) | (CCF) |
| Gate 4 Advertisement | | | | | | | | | | |
| A. OnGoing | 4,460.21 | 8,883.62 | .00 | .00 | .00 | .00 | .00 | .00 | 4,460.21 | 8,883.62 |
| B. Delayed | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| C. Withdrawn | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| D. Resold | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| E. Reoffered | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| Subtotals Gate 4: | 4,460.21 | 8,883.62 | .00 | .00 | .00 | .00 | .00 | .00 | 4,460.21 | 8,883.62 |
| Gate 5 Bid Opening | | | | | | | | | | |
| F. Valid Bids | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| G. No Bids | 17,131.29 | 35,305.25 | .00 | .00 | .00 | .00 | .00 | .00 | 17,131.29 | 35,305.25 |
| H. Delayed | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| I. Withdrawn | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| J. Resold | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| K. Reoffered | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| Subtotals Gate 5: | 17,131.29 | 35,305.25 | .00 | .00 | .00 | .00 | .00 | .00 | 17,131.29 | 35,305.25 |
| Gate 6 Sale Award | | | | | | | | | | |
| L. Regular Sales | 48,107.74 | 89,353.18 | 7,184.29 | 13,267.99 | 21,337.45 | 39,550.41 | .00 | .00 | 76,629.47 | 142,171.58 |
| M. Cancelled | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| N. Opted/Other Volume | 4,990.86 | 9,131.79 | 1,342.18 | 2,354.70 | 33.75 | 59.21 | .00 | .00 | 6,366.79 | 11,545.70 |
| O. Resold | 208.29 | 447.00 | .00 | .00 | .00 | .00 | .00 | .00 | 208.29 | 447.00 |
| P. Reoffered | 10,657.72 | 21,123.39 | .00 | .00 | .00 | .00 | .00 | .00 | 10,657.72 | 21,123.39 |
| Q. Previous FY Volume | 19,579.01 | 36,548.91 | .00 | .00 | .00 | .00 | 3,587.52 | 6,335.45 | 23,166.53 | 42,884.36 |
| Z. Replacement Volume | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| Subtotals Gate 6: | 83,543.62 | 156,604.27 | 8,526.47 | 15,622.69 | 21,371.20 | 39,609.62 | 3,587.52 | 6,335.45 | 117,028.80 | 218,172.03 |
| R. Permits (2400-1 Personal Use) | 6,945.42 | 11,907.68 | 29,205.64 | 49,793.97 | 3.10 | 15.20 | .00 | .00 | 36,154.15 | 61,716.85 |
| S. Permits (2400-1 Commercial) | 95.31 | 210.88 | 387.26 | 648.95 | .00 | .00 | .00 | .00 | 482.56 | 859.84 |
| Subtotals Permits: | 7,040.72 | 12,118.56 | 29,592.90 | 50,442.93 | 3.10 | 15.20 | .00 | .00 | 36,636.71 | 62,576.69 |
| TOTAL FY ATTAINMENT: | 90,584.35 | 168,722.83 | 38,119.36 | 66,065.61 | 21,374.30 | 39,624.82 | 3,587.52 | 6,335.45 | 153,665.51 | 280,748.72 |
| T. Fiscal Year Target | .00 | 286,750.00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | 286,750.00 |
| U. Percent FY Attainment | .00 | 58.84 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | 97.91 |
| Other Volume - No Credit for Offer | | | | | | | | | | |
| V. Resold - No Credit | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| W. Reoffered - No Credit | 13,913.65 | 27,805.85 | .00 | .00 | .00 | .00 | .00 | .00 | 13,913.65 | 27,805.85 |
| X. Alternative Volume | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| Total Offer Volume: | 78,683.19 | 148,556.94 | 38,119.36 | 66,065.61 | 21,374.30 | 39,624.82 | .00 | .00 | 138,176.83 | 254,247.38 |
| Volume Adjustments To Sales After Award | | | | | | | | | | |



PTSAR (Administrative Unit Summary) - PTSR202S version FY Awarded w/Offer

Cumulative FY 2020 Q1 to FY 2020 Q4 as of 2020 4th quarter

Report Type: Quarterly

Page: 8 of 15

Filter: All Sales ,Convertible Products ,All Sales

Run Date: 11/15/2020 05:09 PM

SERVICEWIDE DETAIL BY REGION
Convertible Products

Region: 05 R5, Pacific S-West Region

| Activity or Status | NFTM Funded Volume TMBR-VOL-SLD | | SSSS Funded Volume TMBR-VOL-SLD-SLVG | | CWK2 Funded Volume TMBR-VOL-SLD | | CFLR Funded Volume TMBR-VOL-SLD | | Total All Volume | |
|--|------------------------------------|-------------------|---|------------------|------------------------------------|---------------|------------------------------------|-----------------|---------------------|-------------------|
| | (MBF) | (CCF) | (MBF) | (CCF) | (MBF) | (CCF) | (MBF) | (CCF) | (MBF) | (CCF) |
| Gate 4 Advertisement | | | | | | | | | | |
| A. OnGoing | 7,617.45 | 14,750.49 | .00 | .00 | .00 | .00 | .00 | .00 | 7,617.45 | 14,750.49 |
| B. Delayed | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| C. Withdrawn | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| D. Resold | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| E. Reoffered | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| Subtotals Gate 4: | 7,617.45 | 14,750.49 | .00 | .00 | .00 | .00 | .00 | .00 | 7,617.45 | 14,750.49 |
| Gate 5 Bid Opening | | | | | | | | | | |
| F. Valid Bids | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| G. No Bids | 54,334.21 | 96,434.31 | .00 | .00 | .00 | .00 | .00 | .00 | 54,334.21 | 96,434.31 |
| H. Delayed | 4,645.35 | 6,361.68 | .00 | .00 | .00 | .00 | .00 | .00 | 4,645.35 | 6,361.68 |
| I. Withdrawn | 9,213.04 | 16,822.09 | .00 | .00 | .00 | .00 | .00 | .00 | 9,213.04 | 16,822.09 |
| J. Resold | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| K. Reoffered | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| Subtotals Gate 5: | 68,192.60 | 119,618.08 | .00 | .00 | .00 | .00 | .00 | .00 | 68,192.60 | 119,618.08 |
| Gate 6 Sale Award | | | | | | | | | | |
| L. Regular Sales | 252,676.65 | 507,095.13 | 11,273.43 | 19,588.93 | .00 | .00 | .00 | .00 | 263,950.08 | 526,684.06 |
| M. Cancelled | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| N. Opted/Other Volume | 36,222.28 | 66,048.53 | 4,468.14 | 7,220.12 | 39.25 | 82.66 | 3,803.28 | 6,862.89 | 44,532.95 | 80,214.19 |
| O. Resold | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| P. Reoffered | 36,846.84 | 68,791.81 | .00 | .00 | .00 | .00 | .00 | .00 | 36,846.84 | 68,791.81 |
| Q. Previous FY Volume | 20,976.81 | 43,635.58 | 4,598.90 | 6,298.07 | 46.45 | 63.61 | .00 | .00 | 25,622.16 | 49,997.26 |
| Z. Replacement Volume | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| Subtotals Gate 6: | 346,722.58 | 685,571.05 | 20,340.47 | 33,107.12 | 85.70 | 146.27 | 3,803.28 | 6,862.89 | 370,952.03 | 725,687.32 |
| R. Permits (2400-1 Personal Use) | 12,123.26 | 24,246.27 | 6,679.43 | 11,770.78 | .00 | .00 | .00 | .00 | 18,802.69 | 36,017.05 |
| S. Permits (2400-1 Commercial) | 1,136.83 | 2,273.00 | 280.00 | 560.00 | .00 | .00 | .00 | .00 | 1,416.83 | 2,833.00 |
| Subtotals Permits: | 13,260.09 | 26,519.27 | 6,959.43 | 12,330.78 | .00 | .00 | .00 | .00 | 20,219.52 | 38,850.05 |
| TOTAL FY ATTAINMENT: | 359,982.67 | 712,090.32 | 27,299.90 | 45,437.90 | 85.70 | 146.27 | 3,803.28 | 6,862.89 | 391,171.55 | 764,537.37 |
| T. Fiscal Year Target | .00 | 800,000.00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | 800,000.00 |
| U. Percent FY Attainment | .00 | 89.01 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | 95.57 |
| Other Volume - No Credit for Offer | | | | | | | | | | |
| V. Resold - No Credit | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| W. Reoffered - No Credit | 41,564.18 | 76,956.51 | .00 | .00 | .00 | .00 | .00 | .00 | 41,564.18 | 76,956.51 |
| X. Alternative Volume | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| Total Offer Volume: | 373,251.73 | 725,866.80 | 22,701.00 | 39,139.83 | 39.25 | 82.66 | 3,803.28 | 6,862.89 | 399,795.26 | 771,952.17 |
| Volume Adjustments To Sales After Award | | | | | | | | | | |



PTSAR (Administrative Unit Summary) - PTSR202S version FY Awarded w/Offer

Cumulative FY 2020 Q1 to FY 2020 Q4 as of 2020 4th quarter

Report Type: Quarterly

Page: 9 of 15

Filter: All Sales ,Convertible Products ,All Sales

Run Date: 11/15/2020 05:09 PM

SERVICEWIDE DETAIL BY REGION
Convertible Products

Region: 06 R6, Pacific N-West Region

| Activity or Status | NFTM Funded Volume TMBR-VOL-SLD | | SSSS Funded Volume TMBR-VOL-SLD-SLVG | | CWK2 Funded Volume TMBR-VOL-SLD | | CFLR Funded Volume TMBR-VOL-SLD | | Total All Volume | |
|--|------------------------------------|---------------------|---|------------------|------------------------------------|-----------------|------------------------------------|------------------|---------------------|---------------------|
| | (MBF) | (CCF) | (MBF) | (CCF) | (MBF) | (CCF) | (MBF) | (CCF) | (MBF) | (CCF) |
| Gate 4 Advertisement | | | | | | | | | | |
| A. OnGoing | 18,332.08 | 35,271.23 | 1,702.93 | 3,274.02 | .00 | .00 | .00 | .00 | 20,034.99 | 38,545.24 |
| B. Delayed | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| C. Withdrawn | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| D. Resold | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| E. Reoffered | 20,894.44 | 41,178.87 | 1,182.42 | 2,300.90 | 145.17 | 277.40 | .00 | .00 | 22,222.00 | 43,757.16 |
| Subtotals Gate 4: | 39,226.52 | 76,450.10 | 2,885.35 | 5,574.92 | 145.17 | 277.40 | .00 | .00 | 42,256.99 | 82,302.40 |
| Gate 5 Bid Opening | | | | | | | | | | |
| F. Valid Bids | 7,392.50 | 13,759.44 | .00 | .00 | .00 | .00 | .00 | .00 | 7,392.50 | 13,759.44 |
| G. No Bids | 82,427.60 | 156,911.90 | 2,104.38 | 4,043.27 | .00 | .00 | .00 | .00 | 84,531.98 | 160,955.16 |
| H. Delayed | 25,626.62 | 46,806.25 | 2,163.65 | 3,929.81 | 477.44 | 853.61 | .00 | .00 | 28,267.69 | 51,589.65 |
| I. Withdrawn | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| J. Resold | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| K. Reoffered | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| Subtotals Gate 5: | 115,446.72 | 217,477.59 | 4,268.03 | 7,973.08 | 477.44 | 853.61 | .00 | .00 | 120,192.17 | 226,304.25 |
| Gate 6 Sale Award | | | | | | | | | | |
| L. Regular Sales | 489,969.51 | 924,554.75 | 18,574.46 | 33,093.94 | 945.42 | 1,814.50 | 12,651.52 | 25,190.83 | 522,140.92 | 984,654.03 |
| M. Cancelled | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| N. Opted/Other Volume | 31,433.63 | 58,730.90 | 3,985.67 | 7,479.41 | 170.09 | 334.52 | 346.66 | 663.34 | 35,936.05 | 67,208.16 |
| O. Resold | 6,520.71 | 12,620.85 | .00 | .00 | .00 | .00 | .00 | .00 | 6,520.71 | 12,620.85 |
| P. Reoffered | 97,035.96 | 183,517.09 | 1,872.12 | 3,494.07 | .00 | .00 | .00 | .00 | 98,908.08 | 187,011.16 |
| Q. Previous FY Volume | 29,217.84 | 54,625.33 | 14.04 | 27.00 | .00 | .00 | .00 | .00 | 29,231.88 | 54,652.33 |
| Z. Replacement Volume | 6,720.61 | 13,027.31 | .00 | .00 | .00 | .00 | .00 | .00 | 6,720.61 | 13,027.31 |
| Subtotals Gate 6: | 660,898.26 | 1,247,076.23 | 24,446.29 | 44,094.42 | 1,115.51 | 2,149.02 | 12,998.18 | 25,854.17 | 699,458.25 | 1,319,173.84 |
| R. Permits (2400-1 Personal Use) | 2,015.96 | 3,876.85 | 21,401.29 | 41,152.76 | .00 | .00 | .00 | .00 | 23,417.26 | 45,029.61 |
| S. Permits (2400-1 Commercial) | 96.72 | 185.99 | 1,130.00 | 2,169.06 | .00 | .00 | .00 | .00 | 1,226.71 | 2,355.06 |
| Subtotals Permits: | 2,112.68 | 4,062.84 | 22,531.29 | 43,321.82 | .00 | .00 | .00 | .00 | 24,643.97 | 47,384.67 |
| TOTAL FY ATTAINMENT: | 663,010.94 | 1,251,139.08 | 46,977.58 | 87,416.24 | 1,115.51 | 2,149.02 | 12,998.18 | 25,854.17 | 724,102.22 | 1,366,558.51 |
| T. Fiscal Year Target | .00 | 1,382,400.00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | 1,382,400.00 |
| U. Percent FY Attainment | .00 | 90.50 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | 98.85 |
| Other Volume - No Credit for Offer | | | | | | | | | | |
| V. Resold - No Credit | 6,520.71 | 12,620.85 | .00 | .00 | .00 | .00 | .00 | .00 | 6,520.71 | 12,620.85 |
| W. Reoffered - No Credit | 140,334.01 | 266,816.22 | 3,054.54 | 5,794.97 | 145.17 | 277.40 | .00 | .00 | 143,533.69 | 272,888.58 |
| X. Alternative Volume | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| Total Offer Volume: | 641,611.62 | 1,211,004.37 | 51,062.38 | 95,142.27 | 1,592.95 | 3,002.63 | 12,998.18 | 25,854.17 | 707,265.10 | 1,335,003.40 |
| Volume Adjustments To Sales After Award | | | | | | | | | | |



PTSAR (Administrative Unit Summary) - PTSR202S version FY Awarded w/Offer

Cumulative FY 2020 Q1 to FY 2020 Q4 as of 2020 4th quarter

Report Type: Quarterly

Page: 10 of 15

Filter: All Sales ,Convertible Products ,All Sales

Run Date: 11/15/2020 05:09 PM

SERVICEWIDE DETAIL BY REGION
Convertible Products

Region: 08 R8, Southern Region

| Activity or Status | NFTM Funded Volume TMBR-VOL-SLD | | SSSS Funded Volume TMBR-VOL-SLD-SLVG | | CWK2 Funded Volume TMBR-VOL-SLD | | CFLR Funded Volume TMBR-VOL-SLD | | Total All Volume | |
|--|------------------------------------|-------------------|---|-----------------|------------------------------------|-----------------|------------------------------------|------------------|---------------------|---------------------|
| | (MBF) | (CCF) | (MBF) | (CCF) | (MBF) | (CCF) | (MBF) | (CCF) | (MBF) | (CCF) |
| Gate 4 Advertisement | | | | | | | | | | |
| A. OnGoing | 8,286.15 | 15,190.00 | .00 | .00 | .00 | .00 | .00 | .00 | 8,286.15 | 15,190.00 |
| B. Delayed | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| C. Withdrawn | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| D. Resold | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| E. Reoffered | 599.51 | 1,099.00 | .00 | .00 | .00 | .00 | .00 | .00 | 599.51 | 1,099.00 |
| Subtotals Gate 4: | 8,885.66 | 16,289.00 | .00 | .00 | .00 | .00 | .00 | .00 | 8,885.66 | 16,289.00 |
| Gate 5 Bid Opening | | | | | | | | | | |
| F. Valid Bids | 7,464.61 | 13,684.00 | .00 | .00 | .00 | .00 | .00 | .00 | 7,464.61 | 13,684.00 |
| G. No Bids | 142,003.70 | 266,584.50 | .00 | .00 | .00 | .00 | 5,988.28 | 11,358.02 | 147,991.98 | 277,942.52 |
| H. Delayed | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| I. Withdrawn | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| J. Resold | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| K. Reoffered | 13,532.77 | 24,808.00 | .00 | .00 | .00 | .00 | .00 | .00 | 13,532.77 | 24,808.00 |
| Subtotals Gate 5: | 163,001.08 | 305,076.50 | .00 | .00 | .00 | .00 | 5,988.28 | 11,358.02 | 168,989.36 | 316,434.52 |
| Gate 6 Sale Award | | | | | | | | | | |
| L. Regular Sales | 358,179.92 | 668,328.84 | 627.11 | 1,149.61 | 604.82 | 1,108.75 | 19,110.63 | 36,298.75 | 378,522.52 | 706,885.95 |
| M. Cancelled | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| N. Opted/Other Volume | 25,524.31 | 47,351.95 | .00 | .00 | 247.53 | 447.02 | 754.70 | 1,436.33 | 26,526.54 | 49,235.30 |
| O. Resold | 1,783.79 | 3,270.00 | .00 | .00 | .00 | .00 | .00 | .00 | 1,783.79 | 3,270.00 |
| P. Reoffered | 64,571.93 | 122,478.23 | .00 | .00 | .00 | .00 | 410.74 | 753.02 | 64,982.67 | 123,231.25 |
| Q. Previous FY Volume | 47,760.52 | 88,026.24 | .00 | .00 | .00 | .00 | .00 | .00 | 47,760.52 | 88,026.24 |
| Z. Replacement Volume | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| Subtotals Gate 6: | 497,820.47 | 929,455.26 | 627.11 | 1,149.61 | 852.35 | 1,555.77 | 20,276.07 | 38,488.10 | 519,576.04 | 970,648.74 |
| R. Permits (2400-1 Personal Use) | 4,417.23 | 8,206.40 | 1,103.21 | 2,161.00 | .00 | .00 | 32.80 | 65.60 | 5,553.24 | 10,433.01 |
| S. Permits (2400-1 Commercial) | 1,243.18 | 2,325.73 | 202.88 | 377.42 | .00 | .00 | 11.22 | 21.76 | 1,457.29 | 2,724.91 |
| Subtotals Permits: | 5,660.42 | 10,532.14 | 1,306.09 | 2,538.42 | .00 | .00 | 44.02 | 87.36 | 7,010.53 | 13,157.92 |
| TOTAL FY ATTAINMENT: | 503,480.89 | 939,987.40 | 1,933.20 | 3,688.03 | 852.35 | 1,555.77 | 20,320.09 | 38,575.46 | 526,586.57 | 983,806.66 |
| T. Fiscal Year Target | .00 | 1,379,700.00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | 1,379,700.00 |
| U. Percent FY Attainment | .00 | 68.13 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | 71.31 |
| Other Volume - No Credit for Offer | | | | | | | | | | |
| V. Resold - No Credit | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| W. Reoffered - No Credit | 116,055.57 | 220,015.24 | .00 | .00 | .00 | .00 | 410.74 | 753.02 | 116,466.31 | 220,768.26 |
| X. Alternative Volume | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| Total Offer Volume: | 511,551.54 | 953,311.42 | 1,933.20 | 3,688.03 | 852.35 | 1,555.77 | 25,897.63 | 49,180.46 | 540,234.76 | 1,007,735.68 |
| Volume Adjustments To Sales After Award | | | | | | | | | | |



PTSAR (Administrative Unit Summary) - PTSR202S version FY Awarded w/Offer

Cumulative FY 2020 Q1 to FY 2020 Q4 as of 2020 4th quarter

Report Type: Quarterly

Filter: All Sales ,Convertible Products ,All Sales

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Run Date: 11/15/2020 05:09 PM

SERVICEWIDE DETAIL BY REGION
Convertible Products

Region: 09 R9, Eastern Region

| Activity or Status | NFTM Funded Volume | | SSSS Funded Volume | | CWK2 Funded Volume | | CFLR Funded Volume | | Total All Volume | |
|--|--------------------|-------------------|--------------------|-------------------|--------------------|-----------------|--------------------|-----------------|-------------------|---------------------|
| | TMBR-VOL-SLD (MBF) | CCF | TMBR-VOL-SLD (MBF) | SLVG (CCF) | TMBR-VOL-SLD (MBF) | CCF | TMBR-VOL-SLD (MBF) | CCF | (MBF) | (CCF) |
| Gate 4 Advertisement | | | | | | | | | | |
| A. OnGoing | 16,748.29 | 28,576.52 | 4,117.97 | 6,544.29 | .00 | .00 | .00 | .00 | 20,866.27 | 35,120.81 |
| B. Delayed | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| C. Withdrawn | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| D. Resold | 907.68 | 1,447.01 | .00 | .00 | .00 | .00 | .00 | .00 | 907.68 | 1,447.01 |
| E. Reoffered | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| Subtotals Gate 4: | 17,655.97 | 30,023.53 | 4,117.97 | 6,544.29 | .00 | .00 | .00 | .00 | 21,773.95 | 36,567.82 |
| Gate 5 Bid Opening | | | | | | | | | | |
| F. Valid Bids | 6,713.43 | 11,040.67 | .00 | .00 | .00 | .00 | .00 | .00 | 6,713.43 | 11,040.67 |
| G. No Bids | 71,465.60 | 116,958.98 | 25,448.21 | 40,529.04 | .00 | .00 | .00 | .00 | 96,913.85 | 157,488.00 |
| H. Delayed | .00 | .00 | 1,135.00 | 1,793.05 | .00 | .00 | .00 | .00 | 1,135.00 | 1,793.05 |
| I. Withdrawn | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| J. Resold | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| K. Reoffered | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| Subtotals Gate 5: | 78,179.03 | 127,999.65 | 26,583.21 | 42,322.09 | .00 | .00 | .00 | .00 | 104,762.28 | 170,321.72 |
| Gate 6 Sale Award | | | | | | | | | | |
| L. Regular Sales | 469,688.22 | 766,277.20 | 57,163.32 | 91,604.29 | 875.30 | 1,435.03 | .00 | .00 | 527,726.76 | 859,316.41 |
| M. Cancelled | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| N. Opted/Other Volume | 32,774.64 | 52,025.08 | 9,601.73 | 15,241.57 | 49.78 | 80.04 | 19.57 | 31.56 | 42,445.72 | 67,378.25 |
| O. Resold | 55.07 | 87.00 | .00 | .00 | .00 | .00 | .00 | .00 | 55.07 | 87.00 |
| P. Reoffered | 35,649.95 | 59,172.75 | 20,236.17 | 32,099.41 | .00 | .00 | 4,406.56 | 7,215.85 | 60,292.68 | 98,487.98 |
| Q. Previous FY Volume | 12,950.81 | 21,211.94 | 1,213.77 | 1,981.57 | .00 | .00 | .00 | .00 | 14,164.57 | 23,193.48 |
| Z. Replacement Volume | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| Subtotals Gate 6: | 551,118.69 | 898,773.97 | 88,214.99 | 140,926.84 | 925.08 | 1,515.07 | 4,426.13 | 7,247.41 | 644,684.80 | 1,048,463.12 |
| R. Permits (2400-1 Personal Use) | 5,707.82 | 9,047.72 | 957.20 | 1,512.16 | .00 | .00 | .00 | .00 | 6,665.01 | 10,559.88 |
| S. Permits (2400-1 Commercial) | 6,694.73 | 10,634.27 | 11.73 | 19.18 | .00 | .00 | .00 | .00 | 6,706.46 | 10,653.45 |
| Subtotals Permits: | 12,402.55 | 19,681.99 | 968.93 | 1,531.34 | .00 | .00 | .00 | .00 | 13,371.47 | 21,213.33 |
| TOTAL FY ATTAINMENT: | 563,521.24 | 918,455.96 | 89,183.92 | 142,458.18 | 925.08 | 1,515.07 | 4,426.13 | 7,247.41 | 658,056.27 | 1,069,676.45 |
| T. Fiscal Year Target | .00 | 1,062,600.00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | 1,062,600.00 |
| U. Percent FY Attainment | .00 | 86.43 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | 100.67 |
| Other Volume - No Credit for Offer | | | | | | | | | | |
| V. Resold - No Credit | 962.75 | 1,534.01 | .00 | .00 | .00 | .00 | .00 | .00 | 962.75 | 1,534.01 |
| W. Reoffered - No Credit | 37,199.58 | 61,685.29 | 21,595.23 | 34,318.58 | .00 | .00 | 4,406.56 | 7,215.85 | 63,201.39 | 103,219.69 |
| X. Alternative Volume | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| Total Offer Volume: | 608,243.10 | 992,047.90 | 97,076.10 | 155,024.41 | 925.08 | 1,515.07 | 19.57 | 31.56 | 706,263.79 | 1,148,618.81 |
| Volume Adjustments To Sales After Award | | | | | | | | | | |



PTSAR (Administrative Unit Summary) - PTSR202S version FY Awarded w/Offer

Cumulative FY 2020 Q1 to FY 2020 Q4 as of 2020 4th quarter

Report Type: Quarterly

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Filter: All Sales ,Convertible Products ,All Sales

Run Date: 11/15/2020 05:09 PM

SERVICEWIDE DETAIL BY REGION
Convertible Products

Region: 10 R10, Alaska Region

| Activity or Status | NFTM Funded Volume TMBR-VOL-SLD | | SSSS Funded Volume TMBR-VOL-SLD-SLVG | | CWK2 Funded Volume TMBR-VOL-SLD | | CFLR Funded Volume TMBR-VOL-SLD | | Total All Volume | |
|---|------------------------------------|-----------------|---|-----------------|------------------------------------|------------|------------------------------------|------------|---------------------|------------------|
| | (MBF) | (CCF) | (MBF) | (CCF) | (MBF) | (CCF) | (MBF) | (CCF) | (MBF) | (CCF) |
| Gate 4 Advertisement | | | | | | | | | | |
| A. OnGoing | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| B. Delayed | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| C. Withdrawn | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| D. Resold | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| E. Reoffered | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| Subtotals Gate 4: | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| Gate 5 Bid Opening | | | | | | | | | | |
| F. Valid Bids | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| G. No Bids | .00 | .00 | 208.00 | 532.48 | .00 | .00 | .00 | .00 | 208.00 | 532.48 |
| H. Delayed | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| I. Withdrawn | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| J. Resold | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| K. Reoffered | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| Subtotals Gate 5: | .00 | .00 | 208.00 | 532.48 | .00 | .00 | .00 | .00 | 208.00 | 532.48 |
| Gate 6 Sale Award | | | | | | | | | | |
| L. Regular Sales | 870.52 | 1,926.17 | 79.97 | 170.52 | .00 | .00 | .00 | .00 | 950.47 | 2,096.70 |
| M. Cancelled | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| N. Opted/Other Volume | 1,336.50 | 3,111.30 | 148.50 | 345.70 | .00 | .00 | .00 | .00 | 1,485.00 | 3,457.00 |
| O. Resold | 1,653.66 | 3,618.72 | 183.74 | 402.08 | .00 | .00 | .00 | .00 | 1,837.40 | 4,020.80 |
| P. Reoffered | .00 | .00 | 198.00 | 506.88 | .00 | .00 | .00 | .00 | 198.00 | 506.88 |
| Q. Previous FY Volume | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| Z. Replacement Volume | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| Subtotals Gate 6: | 3,860.68 | 8,656.19 | 610.21 | 1,425.18 | .00 | .00 | .00 | .00 | 4,470.87 | 10,081.38 |
| R. Permits (2400-1 Personal Use) | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| S. Permits (2400-1 Commercial) | 101.36 | 186.58 | .00 | .00 | .00 | .00 | .00 | .00 | 101.36 | 186.58 |
| Subtotals Permits: | 101.36 | 186.58 | .00 | .00 | .00 | .00 | .00 | .00 | 101.36 | 186.58 |
| TOTAL FY ATTAINMENT: | 3,962.04 | 8,842.77 | 610.21 | 1,425.18 | .00 | .00 | .00 | .00 | 4,572.23 | 10,267.96 |
| T. Fiscal Year Target | .00 | 142,800.00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | 142,800.00 |
| U. Percent FY Attainment | .00 | 6.19 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | 7.19 |
| Other Volume - No Credit for Offer | | | | | | | | | | |
| V. Resold - No Credit | 1,653.66 | 3,618.72 | 183.74 | 402.08 | .00 | .00 | .00 | .00 | 1,837.40 | 4,020.80 |
| W. Reoffered - No Credit | .00 | .00 | 198.00 | 506.88 | .00 | .00 | .00 | .00 | 198.00 | 506.88 |
| X. Alternative Volume | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 | .00 |
| Total Offer Volume: | 2,308.38 | 5,224.05 | 436.47 | 1,048.70 | .00 | .00 | .00 | .00 | 2,744.83 | 6,272.76 |
| Volume Adjustments To Sales After Award | | | | | | | | | | |



PTSAR (Administrative Unit Summary) - PTSR202S version FY Awarded w/Offer

Cumulative FY 2020 Q1 to FY 2020 Q4 as of 2020 4th quarter

Report Type: Quarterly

Filter: All Sales ,Convertible Products ,All Sales

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REPORT LEGEND
Convertible Products

Fiscal Year: Volumes displayed on this report are determined by the Planned Gate 5 date. If a sale was awarded in Current FY its volume displays regardless of planned gate 5 date.

COLUMNS:

- NFTM Funded Volume TMBR-VOL-SLD (MBF and CCF): Any volume which is not identified by a salvage or CWK2 pct.
Salvage Funded Volume TMBR-VOL-SLD-SLVG (MBF and CCF): Any volume identified by a salvage percentage.
CWK2 Funded Volume (TMBR-VOL-SLD): Any volume identified by a CWK2 percentage.
Total ALL VOLUME (MBF and CCF): Sum of Regular, Salvage, and CWK2 volume.

ROWS:

- Gate 4 ADVERTISEMENT: Volume where latest gate = 4 and accomplished date is in specified reporting period.
A. Ongoing: Progressing normally.
B. Delayed: Current sale status is delayed (D).
C. Withdrawn: Current sale status is withdrawn (W).
D. Resold: Remaining volume from Defaulted sale that is offered.
E. Reoffered: Volume previously offered but not bid.
Subtotals Gate 4: Sum of lines A through E.
Gate 5 BID OPENING: Volume where latest gate = 5 and accomplished date is in specified reporting period.
F. Valid Bids: Progressing Normally and bids accepted.
G. No Bids: Bids were not received. Status is (D or W) reason code is 7005.
H. Delayed: Current sale status is delayed (D) and reason is not 7005.
I. Withdrawn: Current sale status is withdrawn (W) and reason is not 7005.
J. Resold: Remaining volume from Defaulted sales that has currently received valid bids.
K. Reoffered: Volume previously offered that has currently received valid bids.
Subtotals Gate 5: Sum of lines F through K.
Gate 6 SALE AWARD: Volume where latest gate = 6 and accomplished date is in specified reporting period.
L. Regular Sales: Progressing normally.
M. Cancelled: Volume which defaulted or has terminated abnormally.
N. Opted/Other Volume: Volume credited during the specified reporting period.
O. Resold: Remaining volume from Defaulted sale currently awarded.
P. Reoffered: Volume previously offered from any FY but not bid and is currently awarded.
Q. Previous FY Volume: Volume offered in a previous FY and awarded in the current FY.
Z. Replacement Volume: Volume included as replacement under B/BT 8.341
Subtotals Gate 6: Sum of lines L through Q plus Z.
R. Permits (2400-1 Personal Use) Non-commercial Permit sales.
S. Permits (2400-1 Commercial Sales) Commercial Permit sales.



PTSAR (Administrative Unit Summary) - PTSR202S version FY Awarded w/Offer

Cumulative FY 2020 Q1 to FY 2020 Q4 as of 2020 4th quarter

Report Type: Quarterly

Filter: All Sales ,Convertible Products ,All Sales

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REPORT LEGEND
Convertible Products

Table with 2 columns: Legend Item (e.g., Subtotal Permits, TOTAL FY ATTAINMENT, T. Fiscal Year Target) and Description (e.g., Sum of lines S and T, Sums of Reg, Salvage, and CWK2 Volume Type awarded credit = total of Gate 6 and Permits for current FY).



PTSAR (Administrative Unit Summary) - PTSR202S version FY Awarded w/Offer

Cumulative FY 2020 Q1 to FY 2020 Q4 as of 2020 4th quarter

Report Type: Quarterly

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Filter: All Sales ,Convertible Products ,All Sales

Run Date: 11/15/2020 05:09 PM

Where1 Clause: Where (report_date between to_date('10/01/2019 00:00:00','mm/dd/yyyy hh24:mi:ss') and to_date('09/30/2020 23:59:59','mm/dd/yyyy hh24:mi:ss')) and 1=1 and convertible_nonconvertible = 'C' and stewardship_indicator in ('N','Y') and good_neighbor_auth_indicator in ('N','Y') and (SNAPSHOT_FISCAL_YEAR = '2020' AND SNAPSHOT_QUARTER = '4')

Where2 Clause: where fiscal_year > report_fy and 1=1 and convertible_nonconvertible = 'C' and stewardship_indicator in ('N','Y') and good_neighbor_auth_indicator in ('N','Y') and (SNAPSHOT_FISCAL_YEAR = '2020' AND SNAPSHOT_QUARTER = '4')

Sorting Criteria:

End of Report