

Report Type: Quarterly Page: 1 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 01/24/2018 10:32 AM

SERVICEWIDE TOTALS Convertible Products

Act	ivity or Status	NFTM Fund TMBR-V (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funded TMBR-VOL (MBF)			otal olume (CCF)
	Gate 4 Advertisement										
Α.	OnGoing	109,145.39	206,103.32	7,861.05	13,383.67	1,579.36	2,809.17	8,937.36	19,204.17	127,523.18	241,500.29
В.	Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C.	Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D.	Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E.	Reoffered	5,326.33	10,670.54	.00	.00	.00	.00	.00	.00	5,326.33	10,670.54
	Subtotals Gate 4:	114,471.72	216,773.86	7,861.05	13,383.67	1,579.36	2,809.17	8,937.36	19,204.17	132,849.51	252,170.83
	Gate 5 Bid Opening	•	,	·	·	·	·	·	·	·	,
F.	Valid Bids	7,882.48	17,530.23	736.31	1,389.47	.00	.00	.00	.00	8,618.79	18,919.70
G.	No Bids	49,233.47	89,090.63	2,445.14	3,975.46	.00	.00	9,789.75	20,616.56	61,468.38	113,682.65
H.	Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
I.	Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J.	Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K.	Reoffered	2,001.16	4,084.00	.00	.00	.00	.00	.00	.00	2,001.16	4,084.00
	Subtotals Gate 5:	59,117.11	110,704.86	3,181.45	5,364.93	.00	.00	9,789.75	20,616.56	72,088.33	136,686.35
	Gate 6 Sale Award										
L.	Regular Sales	249,483.80	467,705.88	36,947.26	62,039.08	949.07	1,558.73	1,234.10	2,299.46	288,614.24	533,603.07
M.	Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N.	Opted/Other Volume	10,458.40	18,823.38	105.75	173.02	19.09	33.95	1,163.75	2,116.00	11,746.99	21,146.35
О.	Resold	529.86	1,083.92	.00	.00	.00	.00	.00	.00	529.86	1,083.92
P.	Reoffered	20,997.18	40,625.14	6,198.47	12,252.83	2,602.60	4,179.40	4,498.59	8,961.74	34,296.87	66,019.09
Q.	Previous FY Volume	37,348.49	70,510.34	1,434.96	2,588.37	286.19	551.60	.00	.00	39,069.63	73,650.30
Z.	Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Subtotals Gate 6:	318,817.73	598,748.66	44,686.44	77,053.30	3,856.95	6,323.68	6,896.44	13,377.20	374,257.59	695,502.73
R.	Permits (2400-1 Personal Use)	30,413.58	56,837.01	28,662.74	55,311.67	129.30	209.18	2,276.50	3,778.17	61,482.11	116,136.02
S.	Permits (2400-1 Commercial)	3,332.20	5,592.70	1,503.15	2,951.15	2.00	3.16	12.00	24.00	4,849.35	8,571.01
_	Subtotals Permits:	33,745.78	62,429.70	30,165.89	58,262.82	131.30	212.34	2,288.50	3,802.17	66,331.46	124,707.03
	TOTAL FY ATTAINMENT:	352,563.51	661,178.36	74,852.33	135,316.12	3,988.25	6,536.02	9,184.94	17,179.37	440,589.05	820,209.76
T.	Fiscal Year Target	.00	6,457,000.00	.00	.00	.00	.00	.00	.00	.00	6,457,000.00
U.	Percent FY Attainment	.00	10.24	.00	.00	.00	.00	.00	.00	.00	12.70
	Other Volume - No Credit for Offer	500.00	4 000 00	00	20	22	20	00	20	500.00	4 000 00
۷.	Resold - No Credit	529.86	1,083.92	.00	.00	.00	.00	.00	.00	529.86	1,083.92
W.	Reoffered - No Credit	44,164.71	85,174.41	8,206.64	15,523.40	2,602.60	4,179.40	.00	.00	54,973.99	104,877.19
X.	Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Total Offer Volume:	444,109.28	831,888.41	76,253.23	135,952.95	2,678.82	6,190.99	27,912.05	57,000.10	550,953.41	1,029,455.53
	Volume Adjustments To Sales After A	Award									



Report Type: Quarterly Page: 2 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 01/24/2018 10:32 AM

SERVICEWIDE SUMMARY Convertible Products

					IVELLIDIE FI						
Ac	tivity or Status	NFTM Funde TMBR-VC (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funded TMBR-VOL (MBF)			otal olume (CCF)
Re	gior 01										
A.	Total FY Attainment:	45,182.20	94,062.39	7,032.68	15,595.90	.00	.00	182.45	465.87	52,397.31	110,124.16
В.	Fiscal Year Target	.00	780,000.00	.00	.00	.00	.00	.00	.00	.00	780,000.00
C.	Attainment Percent		12.06%								14.12%
Re	gior 02										
A.	Total FY Attainment:	28,479.05	58,985.89	2,129.14	4,317.71	5.32	13.30	.00	.00	30,613.51	63,316.90
B.	Fiscal Year Target	.00	661,000.00	.00	.00	.00	.00	.00	.00	.00	661,000.00
C.	Attainment Percent		8.92%								9.58%
Re	gior 03										
A.	Total FY Attainment:	17,391.47	29,184.38	1,067.40	1,734.15	125.98	199.04	6,583.84	12,256.44	25,168.69	43,374.01
B.	Fiscal Year Target	.00	446,000.00	.00	.00	.00	.00	.00	.00	.00	446,000.00
C.	Attainment Percent		6.54%								9.73%
Re	gior 04										
A.	Total FY Attainment:	5,314.48	9,515.11	8,180.80	14,042.75	.00	.00	.00	.00	13,495.28	23,557.86
B.	Fiscal Year Target	.00	286,000.00	.00	.00	.00	.00	.00	.00	.00	286,000.00
C.	Attainment Percent		3.33%								8.24%
Re	gior 05										
A.	Total FY Attainment:	31,794.76	59,110.55	11,478.39	21,974.86	.00	.00	243.75	375.00	43,516.85	81,460.42
B.	Fiscal Year Target	.00	740,000.00	.00	.00	.00	.00	.00	.00	.00	740,000.00
C.	Attainment Percent		7.99%								11.01%
Re	gior 06										
A.	Total FY Attainment:	32,973.53	64,000.49	14,555.76	27,901.96	286.92	553.05	988.35	1,920.46	48,804.54	94,375.95
B.	Fiscal Year Target	.00	1,271,000.00	.00	.00	.00	.00	.00	.00	.00	1,271,000.00
C.	Attainment Percent		5.04%								7.43%
Re	gior 08										
A.	Total FY Attainment:	107,252.83	208,948.95	755.79	1,485.68	8.76	16.06	1,186.55	2,161.60	109,203.93	212,612.29
B.	Fiscal Year Target	.00	1,237,000.00	.00	.00	.00	.00	.00	.00	.00	1,237,000.00
C.	Attainment Percent		16.89%								17.19%
Re	gior 09										
A.	Total FY Attainment:	84,096.20	137,220.01	29,323.88	47,422.13	3,561.28	5,754.57	.00	.00	116,981.45	190,396.60
B.	Fiscal Year Target	.00	940,000.00	.00	.00	.00	.00	.00	.00	.00	940,000.00
C.	Attainment Percent		14.60%								20.25%



PTSAR (Administrative Unit Summary) - PTSR202S version FY Awarded w/Offer

Cumulative FY 2018 Q1 to FY 2018 Q4 as of 2018 1st quarter

Report Type: Quarterly Page: 3 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 01/24/2018 10:32 AM

SERVICEWIDE SUMMARY Convertible Products

Convertible Frounds											
Ac	ctivity or Status	NFTM Funde TMBR-VO (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funded TMBR-VOL- (MBF)		Tot All Vol (MBF)	
Re	egior 10										
A.	Total FY Attainment:	78.99	150.58	328.51	840.98	.00	.00	.00	.00	407.50	991.56
B.	Fiscal Year Target	.00	96,000.00	.00	.00	.00	.00	.00	.00	.00	96,000.00
C.	Attainment Percent		.16%								1.03%



Report Type: Quarterly Page: 4 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 01/24/2018 10:32 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 01 R1, Northern Region

ctivity or Status	NFTM Funde TMBR-VC (MBF)		SSSS Funded TMBR-VOL-SI (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funded TMBR-VOL- (MBF)		Tot All Vol (MBF)	
Gate 4 Advertisement				, ,		, ,				
a. OnGoing	421.62	823.48	.00	.00	.00	.00	.00	.00	421.62	823.48
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
). Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
Subtotals Gate 4:	421.62	823.48	.00	.00	.00	.00	.00	.00	421.62	823.4
Gate 5 Bid Opening										
. Valid Bids	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
6. No Bids	178.28	381.14	.00	.00	.00	.00	.00	.00	178.28	381.1
I. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
Z. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
Subtotals Gate 5:	178.28	381.14	.00	.00	.00	.00	.00	.00	178.28	381.1
Gate 6 Sale Award										
Regular Sales	29,773.61	60,823.52	4,209.03	8,493.46	.00	.00	.00	.00	33,982.63	69,316.9
I. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
I. Opted/Other Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.(
). Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
P. Reoffered	13.00	29.14	.00	.00	.00	.00	.00	.00	13.00	29.1
). Previous FY Volume	11,058.17	22,019.18	.00	.00	.00	.00	.00	.00	11,058.17	22,019.1
Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
Subtotals Gate 6:	40,844.78	82,871.84	4,209.03	8,493.46	.00	.00	.00	.00	45,053.80	91,365.3
. Permits (2400-1 Personal Use)	4,337.39	11,190.50	2,820.68	7,097.49	.00	.00	182.45	465.87	7,340.51	18,753.8
. Permits (2400-1 Commercial)	.03	.05	2.97	4.95	.00	.00	.00	.00	3.00	5.0
Subtotals Permits:	4,337.42	11,190.55	2,823.65	7,102.44	.00	.00	182.45	465.87	7,343.51	18,758.8
TOTAL FY ATTAINMENT:	45,182.20	94,062.39	7,032.68	15,595.90	.00	.00	182.45	465.87	52,397.31	110,124.1
Fiscal Year Target	.00	780,000.00	.00	.00	.00	.00	.00	.00	.00	780,000.0
. Percent FY Attainment	.00	12.06	.00	.00	.00	.00	.00	.00	.00	14.1
Other Volume - No Credit for Offer	_		_				_	_	_	
. Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
/. Reoffered - No Credit	95.64	205.14	.00	.00	.00	.00	.00	.00	95.64	205.1
. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
Total Offer Volume:	34,628.29	73,042.69	7,032.68	15,595.90	.00	.00	182.45	465.87	41,843.40	89,104.4



Report Type: Quarterly Page: 5 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 01/24/2018 10:32 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 02 R2, Rocky Mountain Region

Act	ivity or Status	NFTM Funde TMBR-VC (MBF)		SSSS Funded TMBR-VOL-SI (MBF)		CWK2 Funde TMBR-VOI (MBF)		CFLR Funded TMBR-VOL- (MBF)		To All Vo (MBF)	
	Gate 4 Advertisement										
A.	OnGoing	7,379.16	14,292.46	.00	.00	.00	.00	.00	.00	7,379.16	14,292.46
В.	Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C.	Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D.	Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E.	Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Subtotals Gate 4:	7,379.16	14,292.46	.00	.00	.00	.00	.00	.00	7,379.16	14,292.46
	Gate 5 Bid Opening									•	
F.	Valid Bids	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
G.	No Bids	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Н.	Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
I.	Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J.	Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K.	Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Subtotals Gate 5:	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Gate 6 Sale Award										
L.	Regular Sales	23,291.82	47,753.39	.00	.00	.00	.00	.00	.00	23,291.82	47,753.39
M.	Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N.	Opted/Other Volume	174.41	356.50	4.83	8.98	.00	.00	.00	.00	179.24	365.48
Ο.	Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P.	Reoffered	2,375.98	5,306.73	.00	.00	.00	.00	.00	.00	2,375.98	5,306.73
Q.	Previous FY Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Z.	Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Subtotals Gate 6:	25,842.21	53,416.62	4.83	8.98	.00	.00	.00	.00	25,847.04	53,425.60
R.	Permits (2400-1 Personal Use)	2,585.19	5,464.03	1,791.65	3,602.67	5.32	13.30	.00	.00	4,382.16	9,080.00
S.	Permits (2400-1 Commercial)	51.65	105.24	332.66	706.06	.00	.00	.00	.00	384.31	811.30
	Subtotals Permits:	2,636.84	5,569.27	2,124.31	4,308.73	5.32	13.30	.00	.00	4,766.47	9,891.30
	TOTAL FY ATTAINMENT:	28,479.05	58,985.89	2,129.14	4,317.71	5.32	13.30	.00	.00	30,613.51	63,316.90
Т.	Fiscal Year Target	.00	661,000.00	.00	.00	.00	.00	.00	.00	.00	661,000.00
U.	Percent FY Attainment	.00	8.92	.00	.00	.00	.00	.00	.00	.00	9.58
	Other Volume - No Credit for Offer										
٧.	Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
W.	Reoffered - No Credit	2,375.98	5,306.73	.00	.00	.00	.00	.00	.00	2,375.98	5,306.73
Χ.	Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Total Offer Volume:	33,482.23	67,971.62	2,129.14	4,317.71	5.32	13.30	.00	.00	35,616.69	72,302.63
	Volume Adjustments To Sales After A	Award									



Report Type: Quarterly Page: 6 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 01/24/2018 10:32 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 03 R3, Southwestern Region

Activity or Status	NFTM Funde TMBR-VC (MBF)		SSSS Funded TMBR-VOL-SI (MBF)		CWK2 Funde TMBR-VOI (MBF)		CFLR Funde TMBR-VO (MBF)		Tot All Vo (MBF)	
Gate 4 Advertisement										
A. OnGoing	.00	.00	.00	.00	.00	.00	7,671.79	17,071.45	7,671.79	17,071.4
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
E. Reoffered	69.38	109.26	.00	.00	.00	.00	.00	.00	69.38	109.2
Subtotals Gate 4:	69.38	109.26	.00	.00	.00	.00	7,671.79	17,071.45	7,741.17	17,180.7
Gate 5 Bid Opening										
F. Valid Bids	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
G. No Bids	29.21	46.00	.00	.00	.00	.00	9,789.75	20,616.56	9,818.96	20,662.5
H. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
K. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
Subtotals Gate 5:	29.21	46.00	.00	.00	.00	.00	9,789.75	20,616.56	9,818.96	20,662.5
Gate 6 Sale Award										
L. Regular Sales	3,944.90	7,650.10	198.00	360.00	.00	.00	.00	.00	4,142.90	8,010.1
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
N. Opted/Other Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
O. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
P. Reoffered	.00	.00	.00	.00	.00	.00	4,498.59	8,961.74	4,498.59	8,961.7
Q. Previous FY Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
Subtotals Gate 6:	3,944.90	7,650.10	198.00	360.00	.00	.00	4,498.59	8,961.74	8,641.49	16,971.8
R. Permits (2400-1 Personal Use)	12,402.03	19,813.53	842.87	1,332.15	123.98	195.88	2,085.25	3,294.70	15,454.12	24,636.2
S. Permits (2400-1 Commercial)	1,044.54	1,720.75	26.53	42.01	2.00	3.16	.00	.00	1,073.07	1,765.9
Subtotals Permits:	13,446.57	21,534.28	869.40	1,374.15	125.98	199.04	2,085.25	3,294.70	16,527.20	26,402.1
TOTAL FY ATTAINMENT:	17,391.47	29,184.38	1,067.40	1,734.15	125.98	199.04	6,583.84	12,256.44	25,168.69	43,374.0
Γ. Fiscal Year Target	.00	446,000.00	.00	.00	.00	.00	.00	.00	.00	446,000.0
J. Percent FY Attainment	.00	6.54	.00	.00	.00	.00	.00	.00	.00	9.7
Other Volume - No Credit for Offer										
V. Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
W. Reoffered - No Credit	58.42	92.00	.00	.00	.00	.00	.00	.00	58.42	92.0
K. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
Total Offer Volume:	17,431.64	29,247.64	1,067.40	1,734.15	125.98	199.04	24,045.38	49,944.45	42,670.40	81,125.2
Volume Adjustments To Sales After	Award									



Report Type: Quarterly Page: 7 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 01/24/2018 10:32 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 04 R4, Intermountain Region

Activity or Status	NFTM Funde TMBR-VC (MBF)		SSSS Funder TMBR-VOL-SI (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funded TMBR-VOL (MBF)		Tot All Vol (MBF)	
Gate 4 Advertisement										
A. OnGoing	2,924.16	5,556.60	281.24	473.93	.00	.00	1,265.57	2,132.72	4,470.98	8,163.25
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 4:	2,924.16	5,556.60	281.24	473.93	.00	.00	1,265.57	2,132.72	4,470.98	8,163.25
Gate 5 Bid Opening										
F. Valid Bids	26.73	52.80	616.44	1,194.16	.00	.00	.00	.00	643.17	1,246.96
G. No Bids	4,580.34	8,696.68	147.84	277.41	.00	.00	.00	.00	4,728.18	8,974.09
H. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 5:	4,607.07	8,749.48	764.28	1,471.57	.00	.00	.00	.00	5,371.35	10,221.05
Gate 6 Sale Award										
L. Regular Sales	1,847.79	3,320.84	559.40	959.14	.00	.00	.00	.00	2,407.19	4,279.98
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted/Other Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
O. Resold	529.86	1,083.92	.00	.00	.00	.00	.00	.00	529.86	1,083.92
P. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Q. Previous FY Volume	698.31	1,278.12	915.22	1,658.56	.00	.00	.00	.00	1,613.53	2,936.68
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 6:	3,075.96	5,682.88	1,474.62	2,617.70	.00	.00	.00	.00	4,550.58	8,300.58
R. Permits (2400-1 Personal Use)	2,204.63	3,771.79	6,678.43	11,377.88	.00	.00	.00	.00	8,883.05	15,149.66
S. Permits (2400-1 Commercial)	33.89	60.45	27.75	47.18	.00	.00	.00	.00	61.64	107.62
Subtotals Permits:	2,238.52	3,832.23	6,706.18	11,425.05	.00	.00	.00	.00	8,944.70	15,257.28
TOTAL FY ATTAINMENT:	5,314.48	9,515.11	8,180.80	14,042.75	.00	.00	.00	.00	13,495.28	23,557.86
T. Fiscal Year Target	.00	286,000.00	.00	.00	.00	.00	.00	.00	.00	286,000.00
U. Percent FY Attainment	.00	3.33	.00	.00	.00	.00	.00	.00	.00	8.24
Other Volume - No Credit for Offer										
V. Resold - No Credit	529.86	1,083.92	.00	.00	.00	.00	.00	.00	529.86	1,083.92
W. Reoffered - No Credit	4,420.74	8,416.68	147.84	277.41	.00	.00	.00	.00	4,568.58	8,694.09
X. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Total Offer Volume:	7,196.80	13,042.47	8,163.26	14,052.28	.00	.00	1,265.57	2,132.72	16,625.64	29,227.47
Volume Adjustments To Sales After A	ward			·						



Report Type: Quarterly Page: 8 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 01/24/2018 10:32 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 05 R5, Pacific S-West Region

Activity or Status	NFTM Funde TMBR-VC (MBF)		SSSS Funder TMBR-VOL-SI (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funded TMBR-VOL (MBF)		Tot All Vol (MBF)	
Gate 4 Advertisement										
A. OnGoing	7,335.60	19,084.96	1,900.65	3,085.92	.00	.00	.00	.00	9,236.25	22,170.88
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E. Reoffered	28.62	44.23	.00	.00	.00	.00	.00	.00	28.62	44.23
Subtotals Gate 4:	7,364.22	19,129.19	1,900.65	3,085.92	.00	.00	.00	.00	9,264.87	22,215.11
Gate 5 Bid Opening										
F. Valid Bids	6,421.41	15,124.03	.00	.00	.00	.00	.00	.00	6,421.41	15,124.03
G. No Bids	4,311.46	7,474.86	.00	.00	.00	.00	.00	.00	4,311.46	7,474.86
H. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 5:	10,732.87	22,598.89	.00	.00	.00	.00	.00	.00	10,732.87	22,598.89
Gate 6 Sale Award										
L. Regular Sales	21,538.51	38,511.18	3,297.41	5,197.50	.00	.00	243.75	375.00	25,079.62	44,083.69
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted/Other Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
O. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P. Reoffered	6,125.68	12,341.42	4,778.87	9,973.15	.00	.00	.00	.00	10,904.56	22,314.57
Q. Previous FY Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 6:	27,664.19	50,852.60	8,076.28	15,170.65	.00	.00	243.75	375.00	35,984.18	66,398.26
R. Permits (2400-1 Personal Use)	3,852.57	7,701.95	2,919.61	5,839.21	.00	.00	.00	.00	6,772.17	13,541.16
S. Permits (2400-1 Commercial)	278.00	556.00	482.50	965.00	.00	.00	.00	.00	760.50	1,521.00
Subtotals Permits:	4,130.57	8,257.95	3,402.11	6,804.21	.00	.00	.00	.00	7,532.67	15,062.16
TOTAL FY ATTAINMENT:	31,794.76	59,110.55	11,478.39	21,974.86	.00	.00	243.75	375.00	43,516.85	81,460.42
T. Fiscal Year Target	.00	740,000.00	.00	.00	.00	.00	.00	.00	.00	740,000.00
U. Percent FY Attainment	.00	7.99	.00	.00	.00	.00	.00	.00	.00	11.01
Other Volume - No Credit for Offer										
V. Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
W. Reoffered - No Credit	6,154.30	12,385.65	4,778.87	9,973.15	.00	.00	.00	.00	10,933.18	22,358.80
X. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Total Offer Volume:	43,737.55	88,452.98	8,600.17	15,087.63	.00	.00	243.75	375.00	52,581.41	103,915.62
Volume Adjustments To Sales After A	ward			I.				1		



Report Type: Quarterly Page: 9 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 01/24/2018 10:32 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 06 R6, Pacific N-West Region

Activity or Status	NFTM Fund TMBR-V (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOI (MBF)		CFLR Funded TMBR-VOL (MBF)			otal olume (CCF)
Gate 4 Advertisement										
A. OnGoing	33,681.07	64,160.24	1,685.15	3,205.76	443.47	836.46	.00	.00	35,809.70	68,202.45
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E. Reoffered	2,147.83	4,356.05	.00	.00	.00	.00	.00	.00	2,147.83	4,356.05
Subtotals Gate 4:	35,828.90	68,516.29	1,685.15	3,205.76	443.47	836.46	.00	.00	37,957.53	72,558.50
Gate 5 Bid Opening										
F. Valid Bids	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
G. No Bids	12,505.17	23,843.51	.00	.00	.00	.00	.00	.00	12,505.17	23,843.51
H. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 5:	12,505.17	23,843.51	.00	.00	.00	.00	.00	.00	12,505.17	23,843.51
Gate 6 Sale Award										
L. Regular Sales	26,564.24	51,347.35	1,263.85	2,342.95	.00	.00	988.35	1,920.46	28,816.43	55,610.75
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted/Other Volume	116.38	231.98	.00	.00	.73	1.45	.00	.00	117.11	233.43
O. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P. Reoffered	34.84	67.00	.00	.00	.00	.00	.00	.00	34.84	67.00
Q. Previous FY Volume	5,428.42	10,758.70	293.24	564.72	286.19	551.60	.00	.00	6,007.85	11,875.02
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 6:	32,143.88	62,405.03	1,557.09	2,907.67	286.92	553.05	988.35	1,920.46	34,976.23	67,786.20
R. Permits (2400-1 Personal Use)	747.98	1,438.42	12,466.06	23,971.90	.00	.00	.00	.00	13,214.03	25,410.31
S. Permits (2400-1 Commercial)	81.67	157.05	532.61	1,022.39	.00	.00	.00	.00	614.27	1,179.44
Subtotals Permits:	829.64	1,595.47	12,998.67	24,994.29	.00	.00	.00	.00	13,828.31	26,589.75
TOTAL FY ATTAINMENT:	32,973.53	64,000.49	14,555.76	27,901.96	286.92	553.05	988.35	1,920.46	48,804.54	94,375.95
T. Fiscal Year Target	.00	1,271,000.00	.00	.00	.00	.00	.00	.00	.00	1,271,000.00
U. Percent FY Attainment	.00	5.04	.00	.00	.00	.00	.00	.00	.00	7.43
Other Volume - No Credit for Offer		T				T		T		
V. Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
W. Reoffered - No Credit	14,653.00	28,199.56	.00	.00	.00	.00	.00	.00	14,653.00	28,199.56
X. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Total Offer Volume:	61,226.18	117,402.03	15,947.67	30,543.00	444.20	837.91	988.35	1,920.46	78,606.39	150,703.38
Volume Adjustments To Sales After	Award									



Report Type: Quarterly Page: 10 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 01/24/2018 10:32 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 08 R8, Southern Region

Activity or Status	NFTM Fund TMBR-V (MBF)		SSSS Funded TMBR-VOL-SI (MBF)		CWK2 Funde TMBR-VOI (MBF)		CFLR Funded TMBR-VOL (MBF)		To All Vo (MBF)	otal Dlume (CCF)
Gate 4 Advertisement										
A. OnGoing	30,259.52	57,818.26	.00	.00	.00	.00	.00	.00	30,259.52	57,818.26
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E. Reoffered	3,080.50	6,161.00	.00	.00	.00	.00	.00	.00	3,080.50	6,161.0
Subtotals Gate 4:	33,340.02	63,979.26	.00	.00	.00	.00	.00	.00	33,340.02	63,979.20
Gate 5 Bid Opening										
F. Valid Bids	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
G. No Bids	10,637.19	20,722.73	.00	.00	.00	.00	.00	.00	10,637.19	20,722.73
H. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
K. Reoffered	2,001.16	4,084.00	.00	.00	.00	.00	.00	.00	2,001.16	4,084.0
Subtotals Gate 5:	12,638.35	24,806.73	.00	.00	.00	.00	.00	.00	12,638.35	24,806.7
Gate 6 Sale Award										
L. Regular Sales	74,579.53	147,150.80	.00	.00	.00	.00	2.00	4.00	74,581.53	147,154.8
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
N. Opted/Other Volume	9,190.30	16,611.59	.00	.00	8.76	16.06	1,163.75	2,116.00	10,362.81	18,743.6
O. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P. Reoffered	8,249.75	16,058.00	.00	.00	.00	.00	.00	.00	8,249.75	16,058.0
Q. Previous FY Volume	13,293.41	25,323.06	.00	.00	.00	.00	.00	.00	13,293.41	25,323.0
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 6:	105,312.99	205,143.45	.00	.00	8.76	16.06	1,165.75	2,120.00	106,487.50	207,279.5
R. Permits (2400-1 Personal Use)	1,795.20	3,525.34	737.40	1,448.90	.00	.00	8.80	17.60	2,541.40	4,991.8
S. Permits (2400-1 Commercial)	144.64	280.16	18.39	36.78	.00	.00	12.00	24.00	175.03	340.94
Subtotals Permits:	1,939.84	3,805.50	755.79	1,485.68	.00	.00	20.80	41.60	2,716.43	5,332.7
TOTAL FY ATTAINMENT:	107,252.83	208,948.95	755.79	1,485.68	8.76	16.06	1,186.55	2,161.60	109,203.93	212,612.29
T. Fiscal Year Target	.00	1,237,000.00	.00	.00	.00	.00	.00	.00	.00	1,237,000.0
U. Percent FY Attainment	.00	16.89	.00	.00	.00	.00	.00	.00	.00	17.19
Other Volume - No Credit for Offer										
V. Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
W. Reoffered - No Credit	11,411.41	22,463.00	.00	.00	.00	.00	.00	.00	11,411.41	22,463.0
X. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Total Offer Volume:	128,526.38	249,948.88	755.79	1,485.68	8.76	16.06	1,186.55	2,161.60	130,477.48	253,612.2
Volume Adjustments To Sales After A	Award									



Report Type: Quarterly Page: 11 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 01/24/2018 10:32 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 09 R9, Eastern Region

Activity or Status	NFTM Funde TMBR-VC (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funded TMBR-VOL- (MBF)		Tot All Vo (MBF)	
Gate 4 Advertisement										
A. OnGoing	27,144.26	44,367.32	3,994.01	6,618.06	1,135.89	1,972.71	.00	.00	32,274.16	52,958.06
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 4:	27,144.26	44,367.32	3,994.01	6,618.06	1,135.89	1,972.71	.00	.00	32,274.16	52,958.06
Gate 5 Bid Opening										
F. Valid Bids	1,434.34	2,353.40	119.87	195.31	.00	.00	.00	.00	1,554.21	2,548.71
G. No Bids	16,991.82	27,925.71	2,297.30	3,698.05	.00	.00	.00	.00	19,289.14	31,623.76
H. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 5:	18,426.16	30,279.11	2,417.17	3,893.36	.00	.00	.00	.00	20,843.35	34,172.47
Gate 6 Sale Award										
L. Regular Sales	67,943.40	111,148.70	27,091.06	43,845.05	949.07	1,558.73	.00	.00	95,983.61	156,552.40
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted/Other Volume	977.30	1,623.31	100.92	164.04	9.61	16.44	.00	.00	1,087.83	1,803.79
O. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P. Reoffered	4,197.93	6,822.85	1,419.60	2,279.68	2,602.60	4,179.40	.00	.00	8,220.15	13,281.91
Q. Previous FY Volume	6,843.61	11,076.00	226.50	365.09	.00	.00	.00	.00	7,070.10	11,441.08
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 6:	79,962.24	130,670.86	28,838.08	46,653.86	3,561.28	5,754.57	.00	.00	112,361.69	183,079.18
R. Permits (2400-1 Personal Use)	2,488.60	3,931.45	406.06	641.48	.00	.00	.00	.00	2,894.66	4,572.93
S. Permits (2400-1 Commercial)	1,645.36	2,617.70	79.74	126.79	.00	.00	.00	.00	1,725.10	2,744.49
Subtotals Permits:	4,133.96	6,549.15	485.79	768.27	.00	.00	.00	.00	4,619.76	7,317.42
TOTAL FY ATTAINMENT:	84,096.20	137,220.01	29,323.88	47,422.13	3,561.28	5,754.57	.00	.00	116,981.45	190,396.60
T. Fiscal Year Target	.00	940,000.00	.00	.00	.00	.00	.00	.00	.00	940,000.00
U. Percent FY Attainment	.00	14.60	.00	.00	.00	.00	.00	.00	.00	20.25
Other Volume - No Credit for Offer		Т		\neg		T		T		
V. Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
W. Reoffered - No Credit	4,995.22	8,105.65	3,279.93	5,272.84	2,602.60	4,179.40	.00	.00	10,877.78	17,557.87
X. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Total Offer Volume:	117,827.79	192,684.79	32,228.63	52,295.62	2,094.57	3,547.88	.00	.00	152,151.08	248,528.18
Volume Adjustments To Sales After	Award									



Report Type: Quarterly Page: 12 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 01/24/2018 10:32 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 10 R10, Alaska Region

Activity or Status	NFTM Funde TMBR-VO (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOI (MBF)		CFLR Funded TMBR-VOL (MBF)		Tota All Vol (MBF)	
Gate 4 Advertisement										
A. OnGoing	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 4:	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Gate 5 Bid Opening										
F. Valid Bids	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
G. No Bids	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
H. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 5:	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Gate 6 Sale Award										
L. Regular Sales	.00	.00	328.51	840.98	.00	.00	.00	.00	328.51	840.98
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted/Other Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
O. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Q. Previous FY Volume	26.57	55.28	.00	.00	.00	.00	.00	.00	26.57	55.28
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 6:	26.57	55.28	328.51	840.98	.00	.00	.00	.00	355.08	896.26
R. Permits (2400-1 Personal Use)	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
S. Permits (2400-1 Commercial)	52.42	95.30	.00	.00	.00	.00	.00	.00	52.42	95.30
Subtotals Permits:	52.42	95.30	.00	.00	.00	.00	.00	.00	52.42	95.30
TOTAL FY ATTAINMENT:	78.99	150.58	328.51	840.98	.00	.00	.00	.00	407.50	991.56
T. Fiscal Year Target	.00	96,000.00	.00	.00	.00	.00	.00	.00	.00	96,000.00
U. Percent FY Attainment	.00	.16	.00	.00	.00	.00	.00	.00	.00	1.03
Other Volume - No Credit for Offer										
V. Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
W. Reoffered - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
X. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Total Offer Volume:	52.42	95.30	328.51	840.98	.00	.00	.00	.00	380.93	936.28
Volume Adjustments To Sales After A	Award									



Report Type: Quarterly Page: 13 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 01/24/2018 10:32 AM

REPORT LEGEND Convertible Products

Fiscal Year: Volumes displayed on this report are determined by the Planned Gate 5 date. If a sale was awarded in Current FY its volume displays regardless of planned gate 5 date.

COLUMNS:

NFTM Funded Volume TMBR-VOL-SLD (MBF and CCF):

Any volume which is not identified by a salvage or CWK2 pct.

Salvage Funded Volume TMBR-VOL-SLD-SLVG (MBF and CCF):

Any volume identified by a salvage percentage.

CWK2 Funded Volume (TMBR-VOL-SLD):

Any volume identified by a CWK2 percentage.

Total ALL VOLUME (MBF and CCF):

Sum of Regular, Salvage, and CWK2 volume.

ROWS:

Gate 4 ADVERTISEMENT: Volume where latest gate = 4 and accomplished date is in specified reporting period.

A. Ongoing: Progressing normally.

B. Delayed: Current sale status is delayed (D).C. Withdrawn: Current sale status is withdrawn (W).

D. Resold: Remaining volume from Defaulted sale that is offered.

E. Reoffered: Volume previously offered but not bid.

Subtotals Gate 4: Sum of lines A through E.

Gate 5 BID OPENING: Volume where latest gate = 5 and accomplished date is in specified reporting period.

F. Valid Bids: Progressing Normally and bids accepted.

G. No Bids: Bids were not received. Status is (D or W) reason code is 7005.

The volume displayed in the MBF and CCF columns is cumulative for the Fiscal Year.

H. Delayed: Current sale status is delayed (D) and reason is not 7005.

I. Withdrawn: Current sale status is withdrawn (W) and reason is not 7005.

J. Resold Remaining volume from Defaulted sales that has currently received valid bids.

K. Reoffered Volume previously offered that has currently received valid bids.

Subtotals Gate 5: Sum of lines F through K.

Gate 6 SALE AWARD: Volume where latest gate = 6 and accomplished date is in specified reporting period.

L. Regular Sales: Progressing normally.

M. Cancelled: Volume which defaulted or has terminated abnormally.
 N. Opted/Other Volume: Volume credited during the specified reporting period.
 O. Resold: Remaining volume from Defaulted sale currently awarded.

P. Reoffered Volume previously offered from any FY but not bid and is currently awarded.

Q. Previous FY Volume Volume offered in a previous FY and awarded in the current FY.

Z. Replacement Volume Volume included as replacement under B/BT 8.341

Subtotals Gate 6: Sum of lines L through Q plus Z.

R. Permits (2400-1 Personal Use) Non-commercial Permit sales.

S. Permits (2400-1 Commercial Sales) Commercial Permit sales.



Report Type: Quarterly Page: 14 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 01/24/2018 10:32 AM

REPORT LEGEND Convertible Products

Subtotal Permits: Sum of lines S and T

TOTAL FY ATTAINMENT: Sums of Reg, Salvage, and CWK2 Volume Type awarded credit = total of Gate 6 and Permits for current FY.

T. Fiscal Year Target: Assigned Target.

U. Percent FY Attainment: Percent of Target Accomplished.

OTHER VOLUME - NO CREDIT for OFFER Volume in Gates 4, 5, and 6 where no credit will be taken for OFFER.

V. Resold-No Credit: Volume from Defaulted Sale where no rework was necessary. Credit for offer taken on original volume.

W. Reoffered-No Credit: Volume previously offered for which credit will not be applied. Credit for offer taken on original volume.

X. Alternative Volume Region 6 Alternative Volume

Total Volume for OFFER Subtotal gate 4 + subtotal gate 5 + subtotal gate 6 + subtotal permits minus volume in V and X and Q

Volume offered during the FY for offer credit



Report Type: Quarterly Page: 15 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 01/24/2018 10:32 AM

Where1 Clause: Where (report date between to date('10/01/2017 00:00:00','mm/dd/yyyy hh24:mi:ss') and

to_date('09/30/2018 23:59:59', 'mm/dd/yyyy hh24:mi:ss')) and 1=1 and convertible_nonconvertible = 'C'

and stewardship_indicator in ('N','Y') and good_neighbor_auth_indicator in ('N','Y') and

(SNAPSHOT_FISCAL_YEAR = '2018' AND SNAPSHOT_QUARTER = '1')

Where 2 Clause: where fiscal year > report fy and 1=1 and convertible nonconvertible = 'C' and stewardship indicator in

('N','Y') and good neighbor auth indicator in ('N','Y') and (SNAPSHOT FISCAL YEAR = '2018' AND

SNAPSHOT_QUARTER = '1')

Sorting Criteria: