

Report Type: Quarterly Page: 1 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 11/19/2018 08:23 AM

SERVICEWIDE TOTALS Convertible Products

Act	ivity or Status	NFTM Fund TMBR-V (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOI (MBF)		CFLR Funde TMBR-VO (MBF)			otal olume (CCF)
	Gate 4 Advertisement										
Α.	OnGoing	198,427.82	400,102.07	2,546.99	5,017.33	.00	.00	1,514.28	3,507.96	202,489.08	408,627.35
В.	Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C.	Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D.	Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E.	Reoffered	23,973.96	40,499.72	.00	.00	.00	.00	.00	.00	23,973.96	40,499.72
	Subtotals Gate 4:	222,401.78	440,601.79	2,546.99	5,017.33	.00	.00	1,514.28	3,507.96	226,463.04	449,127.07
	Gate 5 Bid Opening	·	,	·	·			·	·	•	,
F.	Valid Bids	26,334.78	48,431.63	4,087.73	8,006.51	.00	.00	5,389.54	9,880.00	35,812.04	66,318.14
G.	No Bids	470,099.65	906,529.82	20,976.98	35,766.52	715.75	1,384.74	67,708.98	130,436.78	559,501.28	1,074,117.79
H.	Delayed	8,398.26	15,295.88	861.78	1,556.82	.00	.00	3,638.87	6,403.48	12,898.91	23,256.17
I.	Withdrawn	2,515.94	5,061.38	.00	.00	.00	.00	.00	.00	2,515.94	5,061.38
J.	Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K.	Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Subtotals Gate 5:	507,348.63	975,318.71	25,926.49	45,329.85	715.75	1,384.74	76,737.39	146,720.26	610,728.17	1,168,753.48
	Gate 6 Sale Award										
L.	Regular Sales	2,065,412.03	3,885,025.96	186,808.53	337,186.30	23,428.48	44,797.88	134,986.92	268,458.66	2,410,636.18	4,535,468.56
M.	Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N.	Opted/Other Volume	138,702.42	274,758.81	17,255.05	28,232.90	2,052.21	3,704.94	16,152.44	32,130.49	174,162.12	338,827.14
О.	Resold	4,307.26	8,534.04	.00	.00	.00	.00	.00	.00	4,307.26	8,534.04
P.	Reoffered	212,613.28	395,376.60	25,811.59	47,747.72	4,075.06	6,858.29	45,080.52	94,074.58	287,580.44	544,057.16
Q.	Previous FY Volume	39,197.11	74,211.83	1,566.00	2,786.59	286.19	551.60	13,605.71	26,327.89	54,655.00	103,877.90
Z.	Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
_	Subtotals Gate 6:	2,460,232.10	4,637,907.24	231,441.17	415,953.51	29,841.94	55,912.71	209,825.59	420,991.62	2,931,341.00	5,530,764.80
R.	Permits (2400-1 Personal Use)	113,309.03	217,818.17	116,289.73	224,524.85	365.89	588.67	8,986.50	15,280.59	238,951.15	458,212.28
S.	Permits (2400-1 Commercial)	12,121.79	20,695.29	4,118.26	8,079.24	2.00	3.16	129.40	215.16	16,371.45	28,992.85
_	Subtotals Permits:	125,430.82	238,513.46	120,408.00	232,604.09	367.89	591.83	9,115.90	15,495.75	255,322.60	487,205.13
	TOTAL FY ATTAINMENT:	2,585,662.92	4,876,420.70	351,849.17	648,557.60	30,209.82	56,504.53	218,941.49	436,487.37	3,186,663.60	6,017,969.93
T.	Fiscal Year Target	.00 .00	6,457,000.00 75.52	.00 .00	.00	.00 .00	.00.	.00 .00	.00	.00	6,457,000.00 93.20
U.	Percent FY Attainment	.00	75.52	.00	.00	.00	.00	.00	.00	.00	93.20
v.	Other Volume - No Credit for Offer Resold - No Credit	4 674 60	9,476.57	.00	00	00	00	00	.00	4 674 60	9,476.57
		4,674.69			.00	.00	.00	.00		4,674.69	
W.	Reoffered - No Credit	304,988.07	565,651.23	29,376.09	52,697.61	4,075.06	6,858.29	44,220.80	91,516.32	382,659.99	716,723.41
X.	Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Total Offer Volume:	2,966,553.46	5,643,001.57	349,380.56	643,420.58	26,564.32	53,262.61	239,366.65	468,871.38	3,581,865.13	6,805,772.60
	Volume Adjustments To Sales After	Award									



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Filter: All Sales ,Convertible Products ,All Sales Run Date: 11/19/2018 08:23 AM

SERVICEWIDE SUMMARY Convertible Products

					ivertible Fi	- Cauoto					
Act	ivity or Status	NFTM Funde TMBR-VC (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funde TMBR-VO (MBF)			otal olume (CCF)
Re	gior 01										
Α.	Total FY Attainment:	281,456.85	558,673.62	42,767.31	89,595.87	.00	.00	31,336.93	60,622.74	355,561.09	708,892.22
B.	Fiscal Year Target	.00	780,000.00	.00	.00	.00	.00	.00	.00	.00	780,000.00
C.	Attainment Percent		71.62%								90.88%
Re	gior 02										
Α.	Total FY Attainment:	282,450.30	574,070.05	30,195.28	62,109.31	12.06	30.15	1,299.97	2,665.90	313,957.63	638,875.39
B.	Fiscal Year Target	.00	661,000.00	.00	.00	.00	.00	.00	.00	.00	661,000.00
C.	Attainment Percent		86.85%								96.65%
Re	gior 03										
A.	Total FY Attainment:	72,618.08	126,157.51	3,146.41	5,223.07	990.38	1,815.46	82,710.72	168,509.91	159,465.58	301,705.95
B.	Fiscal Year Target	.00	446,000.00	.00	.00	.00	.00	.00	.00	.00	446,000.00
C.	Attainment Percent		28.29%								67.65%
Re	gior 04										
A.	Total FY Attainment:	50,972.29	102,085.96	43,108.89	75,672.35	135.59	246.08	1,647.36	2,881.37	95,864.14	180,885.77
B.	Fiscal Year Target	.00	286,000.00	.00	.00	.00	.00	.00	.00	.00	286,000.00
C.	Attainment Percent		35.69%								63.25%
Re	gior 05										
A.	Total FY Attainment:	296,018.57	602,333.55	42,380.12	76,019.98	2,838.41	6,737.35	12,699.73	31,166.22	353,936.79	716,257.11
B.	Fiscal Year Target	.00	740,000.00	.00	.00	.00	.00	.00	.00	.00	740,000.00
C.	Attainment Percent		81.40%								96.79%
Re	gior 06										
A.	Total FY Attainment:	462,659.75	881,472.71	122,853.24	228,400.67	3,619.43	6,964.50	46,393.26	92,359.15	635,525.66	1,209,197.06
B.	Fiscal Year Target	.00	1,271,000.00	.00	.00	.00	.00	.00	.00	.00	1,271,000.00
C.	Attainment Percent		69.35%								95.14%
Re	gior 08										
A.	Total FY Attainment:	625,306.63	1,183,271.46	4,295.03	8,071.74	14,854.31	27,963.34	39,841.01	73,326.33	684,296.96	1,292,632.84
B.	Fiscal Year Target	.00	1,237,000.00	.00	.00	.00	.00	.00	.00	.00	1,237,000.00
C.	Attainment Percent		95.66%								104.50%
Re	gior 09										
A.	Total FY Attainment:	506,022.57	829,986.04	61,720.76	100,237.34	7,759.64	12,747.66	3,012.51	4,955.75	578,515.78	947,926.54
B.	Fiscal Year Target	.00	940,000.00	.00	.00	.00	.00	.00	.00	.00	940,000.00
C.	Attainment Percent		88.30%								100.84%



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SERVICEWIDE SUMMARY Convertible Products

		Convertible Froducts									
Ac	ctivity or Status				SSSS Funded Volume TMBR-VOL-SLD-SLVG (MBF) (CCF)		CWK2 Funded Volume TMBR-VOL-SLD (MBF) (CCF)		Volume SLD (CCF)	Tot All Vol (MBF)	
Re	egior 10										
Α.	Total FY Attainment:	8,157.88	18,369.81	1,382.13	3,227.27	.00	.00	.00	.00	9,539.99	21,597.06
B.	Fiscal Year Target	.00	96,000.00	.00	.00	.00	.00	.00	.00	.00	96,000.00
C.	Attainment Percent		19.14%								22.50%



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Filter: All Sales ,Convertible Products ,All Sales Run Date: 11/19/2018 08:23 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 01 R1, Northern Region

Activity or Status	NFTM Funde TMBR-VC (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOI (MBF)		CFLR Funde TMBR-VO (MBF)		To All Vo (MBF)	
Gate 4 Advertisement										
A. OnGoing	38,698.59	76,856.10	2,420.50	4,795.74	.00	.00	.00	.00	41,119.09	81,651.83
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E. Reoffered	10.05	21.95	.00	.00	.00	.00	.00	.00	10.05	21.95
Subtotals Gate 4:	38,708.64	76,878.05	2,420.50	4,795.74	.00	.00	.00	.00	41,129.14	81,673.78
Gate 5 Bid Opening										
F. Valid Bids	.00	.00	3,924.83	7,704.37	.00	.00	.00	.00	3,924.83	7,704.37
G. No Bids	2,394.08	4,700.62	.00	.00	.00	.00	.00	.00	2,394.08	4,700.62
H. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 5:	2,394.08	4,700.62	3,924.83	7,704.37	.00	.00	.00	.00	6,318.91	12,404.99
Gate 6 Sale Award										
L. Regular Sales	232,856.32	449,977.63	26,723.85	50,589.70	.00	.00	16,046.30	30,298.93	275,626.47	530,866.25
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted/Other Volume	12,658.10	24,615.03	923.19	2,060.14	.00	.00	587.57	1,190.02	14,168.86	27,865.19
O. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P. Reoffered	701.11	1,493.53	.00	.00	.00	.00	.00	.00	701.11	1,493.53
Q. Previous FY Volume	11,058.17	22,019.18	.00	.00	.00	.00	13,605.71	26,327.89	24,663.88	48,347.07
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 6:	257,273.70	498,105.37	27,647.04	52,649.84	.00	.00	30,239.58	57,816.84	315,160.32	608,572.04
R. Permits (2400-1 Personal Use)	22,183.12	57,228.19	15,110.15	36,926.78	.00	.00	1,097.35	2,805.90	38,390.62	96,960.88
S. Permits (2400-1 Commercial)	2,000.03	3,340.05	10.12	19.25	.00	.00	.00	.00	2,010.15	3,359.30
Subtotals Permits:	24,183.15	60,568.24	15,120.27	36,946.03	.00	.00	1,097.35	2,805.90	40,400.77	100,320.18
TOTAL FY ATTAINMENT:	281,456.85	558,673.62	42,767.31	89,595.87	.00	.00	31,336.93	60,622.74	355,561.09	708,892.22
T. Fiscal Year Target	.00	780,000.00	.00	.00	.00	.00	.00	.00	.00	780,000.00
U. Percent FY Attainment	.00	71.62	.00	.00	.00	.00	.00	.00	.00	90.88
Other Volume - No Credit for Offer										
V. Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
W. Reoffered - No Credit	793.80	1,691.48	.00	.00	.00	.00	.00	.00	793.80	1,691.48
X. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Total Offer Volume:	310,707.60	616,541.63	49,112.64	102,095.98	.00	.00	17,731.22	34,294.85	377,551.46	752,932.44
Volume Adjustments To Sales After	Award									



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SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 02 R2, Rocky Mountain Region

Gate 4 Advertisement OnGoing		(CCF)	(MBF)	LD-SLVG (CCF)	TMBR-VOL (MBF)	-SLD (CCF)	TMBR-VOL (MBF)	-SLD (CCF)	All Vo (MBF)	lume (CCF)
OnGoing										
- Oncomig	7,598.89	14,850.90	.00	.00	.00	.00	.00	.00	7,598.89	14,850.90
. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
Reoffered	642.27	1,284.52	.00	.00	.00	.00	.00	.00	642.27	1,284.5
Subtotals Gate 4:	8,241.16	16,135.42	.00	.00	.00	.00	.00	.00	8,241.16	16,135.4
Gate 5 Bid Opening	·								•	·
Valid Bids	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
. No Bids	19,409.30	41,126.21	.00	.00	.00	.00	.00	.00	19,409.30	41,126.2
. Delayed	642.27	1,284.52	.00	.00	.00	.00	.00	.00	642.27	1,284.5
Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
Subtotals Gate 5:	20,051.57	42,410.73	.00	.00	.00	.00	.00	.00	20,051.57	42,410.7
Gate 6 Sale Award	•								•	
Regular Sales	243,676.49	493,571.34	19,890.39	40,811.45	.00	.00	1,271.36	2,605.00	264,838.26	536,987.7
. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
Opted/Other Volume	20,084.21	40,235.36	4.83	8.98	.00	.00	28.61	60.90	20,117.65	40,305.2
. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
Reoffered	6,342.35	14,306.28	.00	.00	.00	.00	.00	.00	6,342.35	14,306.2
. Previous FY Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
Subtotals Gate 6:	270,103.05	548,112.98	19,895.22	40,820.43	.00	.00	1,299.97	2,665.90	291,298.26	591,599.2
Permits (2400-1 Personal Use)	11,919.09	25,051.72	8,821.51	18,213.82	12.06	30.15	.00	.00	20,752.66	43,295.7
Permits (2400-1 Commercial)	428.16	905.35	1,478.54	3,075.05	.00	.00	.00	.00	1,906.71	3,980.4
Subtotals Permits:	12,347.25	25,957.07	10,300.06	21,288.88	12.06	30.15	.00	.00	22,659.37	47,276.1
TOTAL FY ATTAINMENT:	282,450.30	574,070.05	30,195.28	62,109.31	12.06	30.15	1,299.97	2,665.90	313,957.63	638,875.3
Fiscal Year Target	.00	661,000.00	.00	.00	.00	.00	.00	.00	.00	661,000.0
Percent FY Attainment	.00	86.85	.00	.00	.00	.00	.00	.00	.00	96.6
Other Volume - No Credit for Offer										
Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
. Reoffered - No Credit	3,570.44	7,991.98	.00	.00	.00	.00	.00	.00	3,570.44	7,991.9
Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
Total Offer Volume:	307,172.59	624,624.22	30,195.28	62,109.31	12.06	30.15	1,299.97	2,665.90	338,679.92	689,429.5



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SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 03 R3, Southwestern Region

Activity or Status	NFTM Funde TMBR-VC (MBF)		SSSS Funde TMBR-VOL-SI (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funde TMBR-VC (MBF)		To All Vo (MBF)	
Gate 4 Advertisement										
A. OnGoing	66,824.21	145,323.18	.00	.00	.00	.00	1,514.28	3,507.96	68,338.48	148,831.14
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E. Reoffered	29.21	46.00	.00	.00	.00	.00	.00	.00	29.21	46.00
Subtotals Gate 4:	66,853.42	145,369.18	.00	.00	.00	.00	1,514.28	3,507.96	68,367.69	148,877.14
Gate 5 Bid Opening										
F. Valid Bids	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
G. No Bids	20,960.13	43,409.80	.00	.00	634.55	1,253.78	51,378.13	108,558.30	72,972.81	153,221.88
H. Delayed	.00	.00	.00	.00	.00	.00	3,638.87	6,403.48	3,638.87	6,403.48
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 5:	20,960.13	43,409.80	.00	.00	634.55	1,253.78	55,017.00	114,961.78	76,611.68	159,625.36
Gate 6 Sale Award										
L. Regular Sales	24,885.34	47,672.90	551.23	1,121.83	.00	.00	29,630.81	61,729.97	55,067.38	110,524.70
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted/Other Volume	55.45	30.50	.00	.00	.00	.00	237.84	494.79	293.29	525.29
O. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P. Reoffered	4,918.75	10,378.74	.00	.00	634.55	1,253.78	44,872.42	93,693.10	50,425.72	105,325.62
Q. Previous FY Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 6:	29,859.54	58,082.14	551.23	1,121.83	634.55	1,253.78	74,741.07	155,917.86	105,786.39	216,375.61
R. Permits (2400-1 Personal Use)	38,943.11	61,871.57	2,524.65	3,989.28	353.83	558.52	7,865.75	12,427.89	49,687.33	78,847.25
S. Permits (2400-1 Commercial)	3,815.43	6,203.81	70.53	111.96	2.00	3.16	103.90	164.16	3,991.86	6,483.08
Subtotals Permits:	42,758.54	68,075.37	2,595.18	4,101.24	355.83	561.68	7,969.65	12,592.05	53,679.19	85,330.34
TOTAL FY ATTAINMENT:	72,618.08	126,157.51	3,146.41	5,223.07	990.38	1,815.46	82,710.72	168,509.91	159,465.58	301,705.95
T. Fiscal Year Target	.00	446,000.00	.00	.00	.00	.00	.00	.00	.00	446,000.00
U. Percent FY Attainment	.00	28.29	.00	.00	.00	.00	.00	.00	.00	67.65
Other Volume - No Credit for Offer										
V. Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
W. Reoffered - No Credit	169.10	294.58	.00	.00	634.55	1,253.78	44,012.70	91,134.84	44,816.35	92,683.20
X. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Total Offer Volume:	160,262.53	314,641.91	3,146.41	5,223.07	990.38	1,815.46	95,229.30	195,844.81	259,628.60	517,525.25
Volume Adjustments To Sales After A	Award	-								



Report Type: Quarterly Page: 7 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 11/19/2018 08:23 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 04 R4, Intermountain Region

Activity or Status	NFTM Funde TMBR-VC (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOI (MBF)		CFLR Funded TMBR-VOL (MBF)		Tot All Vo (MBF)	
Gate 4 Advertisement										
A. OnGoing	106.36	332.00	.00	.00	.00	.00	.00	.00	106.36	332.00
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
E. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
Subtotals Gate 4:	106.36	332.00	.00	.00	.00	.00	.00	.00	106.36	332.0
Gate 5 Bid Opening										
F. Valid Bids	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
G. No Bids	22,634.95	63,749.14	147.84	277.41	.00	.00	.00	.00	22,782.79	64,026.5
H. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
K. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
Subtotals Gate 5:	22,634.95	63,749.14	147.84	277.41	.00	.00	.00	.00	22,782.79	64,026.5
Gate 6 Sale Award										
L. Regular Sales	34,991.66	68,600.96	6,391.48	11,785.88	.00	.00	1,265.57	2,132.72	42,648.72	82,519.5
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
N. Opted/Other Volume	4,374.21	8,488.04	428.10	803.58	135.59	246.08	381.79	748.65	5,319.68	10,286.3
O. Resold	529.86	1,083.92	.00	.00	.00	.00	.00	.00	529.86	1,083.9
P. Reoffered	2,060.53	8,370.58	87.99	1,245.77	.00	.00	.00	.00	2,148.52	9,616.3
Q. Previous FY Volume	698.31	1,278.12	915.22	1,658.56	.00	.00	.00	.00	1,613.53	2,936.6
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
Subtotals Gate 6:	42,654.57	87,821.62	7,822.79	15,493.79	135.59	246.08	1,647.36	2,881.37	52,260.31	106,442.8
R. Permits (2400-1 Personal Use)	8,237.38	14,123.30	35,091.80	59,845.56	.00	.00	.00	.00	43,329.19	73,968.8
S. Permits (2400-1 Commercial)	80.34	141.04	194.30	333.01	.00	.00	.00	.00	274.64	474.0
Subtotals Permits:	8,317.72	14,264.35	35,286.11	60,178.56	.00	.00	.00	.00	43,603.83	74,442.9
TOTAL FY ATTAINMENT:	50,972.29	102,085.96	43,108.89	75,672.35	135.59	246.08	1,647.36	2,881.37	95,864.14	180,885.7
Γ. Fiscal Year Target	.00	286,000.00	.00	.00	.00	.00	.00	.00	.00	286,000.0
J. Percent FY Attainment	.00	35.69	.00	.00	.00	.00	.00	.00	.00	63.2
Other Volume - No Credit for Offer										
V. Resold - No Credit	897.29	2,026.45	.00	.00	.00	.00	.00	.00	897.29	2,026.4
W. Reoffered - No Credit	12,394.90	28,337.00	147.84	277.41	.00	.00	.00	.00	12,542.74	28,614.4
X. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
Total Offer Volume:	59,723.10	134,525.53	42,193.67	74,013.79	135.59	246.08	1,647.36	2,881.37	103,699.73	211,666.7
Volume Adjustments To Sales After A	ward									



Report Type: Quarterly Page: 8 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 11/19/2018 08:23 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 05 R5, Pacific S-West Region

Activity or Status	NFTM Funde TMBR-VC (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funde TMBR-VO (MBF)		Tot All Vo (MBF)	
Gate 4 Advertisement										
A. OnGoing	2,722.34	4,565.73	.00	.00	.00	.00	.00	.00	2,722.34	4,565.73
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 4:	2,722.34	4,565.73	.00	.00	.00	.00	.00	.00	2,722.34	4,565.73
Gate 5 Bid Opening										
F. Valid Bids	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
G. No Bids	73,467.84	151,610.08	.00	.00	.00	.00	.00	.00	73,467.84	151,610.08
H. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 5:	73,467.84	151,610.08	.00	.00	.00	.00	.00	.00	73,467.84	151,610.08
Gate 6 Sale Award										
L. Regular Sales	229,648.98	462,469.78	11,807.67	19,994.49	2,041.94	5,180.85	10,372.73	26,966.22	253,871.27	514,611.35
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted/Other Volume	28,181.63	65,675.01	12,327.32	19,192.02	796.47	1,556.50	2,327.00	4,200.00	43,632.41	90,623.53
O. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P. Reoffered	21,161.81	40,148.15	4,778.87	9,973.15	.00	.00	.00	.00	25,940.69	50,121.30
Q. Previous FY Volume	.00	.00	225.13	378.06	.00	.00	.00	.00	225.13	378.06
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 6:	278,992.42	568,292.94	29,138.99	49,537.72	2,838.41	6,737.35	12,699.73	31,166.22	323,669.50	655,734.24
R. Permits (2400-1 Personal Use)	15,711.92	31,417.06	12,605.13	25,210.26	.00	.00	.00	.00	28,317.05	56,627.32
S. Permits (2400-1 Commercial)	1,314.24	2,623.55	636.00	1,272.00	.00	.00	.00	.00	1,950.24	3,895.55
Subtotals Permits:	17,026.16	34,040.61	13,241.13	26,482.26	.00	.00	.00	.00	30,267.29	60,522.87
TOTAL FY ATTAINMENT:	296,018.57	602,333.55	42,380.12	76,019.98	2,838.41	6,737.35	12,699.73	31,166.22	353,936.79	716,257.11
T. Fiscal Year Target	.00	740,000.00	.00	.00	.00	.00	.00	.00	.00	740,000.00
U. Percent FY Attainment	.00	81.40	.00	.00	.00	.00	.00	.00	.00	96.79
Other Volume - No Credit for Offer										
V. Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
W. Reoffered - No Credit	39,047.27	80,933.75	4,778.87	9,973.15	.00	.00	.00	.00	43,826.15	90,906.90
X. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Total Offer Volume:	333,161.48	677,575.61	37,376.12	65,668.77	2,838.41	6,737.35	12,699.73	31,166.22	386,075.69	781,147.96
Volume Adjustments To Sales After	Award	1				'		'		



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Filter: All Sales ,Convertible Products ,All Sales Run Date: 11/19/2018 08:23 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 06 R6, Pacific N-West Region

		NFTM Fund TMBR-V	OL-SLD	SSSS Funde TMBR-VOL-S	LD-SLVG	CWK2 Funde TMBR-VOL	-SLD	CFLR Funde TMBR-VO	L-SLD	All Vo	otal olume
Ac	ivity or Status	(MBF)	(CCF)	(MBF)	(CCF)	(MBF)	(CCF)	(MBF)	(CCF)	(MBF)	(CCF)
	Gate 4 Advertisement										
A.	OnGoing	51,565.98	103,231.15	126.49	221.59	.00	.00	.00	.00	51,692.47	103,452.74
В.	Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C.	Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D.	Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E.	Reoffered	20,512.51	33,930.64	.00	.00	.00	.00	.00	.00	20,512.51	33,930.64
	Subtotals Gate 4:	72,078.49	137,161.79	126.49	221.59	.00	.00	.00	.00	72,204.98	137,383.38
	Gate 5 Bid Opening										
F.	Valid Bids	5,899.07	11,198.57	162.90	302.14	.00	.00	.00	.00	6,061.96	11,500.71
G.	No Bids	83,587.48	154,694.42	13,081.03	21,775.40	.00	.00	.00	.00	96,668.49	176,469.80
Н.	Delayed	7,755.99	14,011.36	861.78	1,556.82	.00	.00	.00	.00	8,617.77	15,568.17
I.	Withdrawn	2,515.94	5,061.38	.00	.00	.00	.00	.00	.00	2,515.94	5,061.38
J.	Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K.	Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Subtotals Gate 5:	99,758.48	184,965.73	14,105.71	23,634.36	.00	.00	.00	.00	113,864.16	208,600.06
	Gate 6 Sale Award										
L.	Regular Sales	373,992.58	714,016.53	66,379.95	121,854.22	3,022.74	5,786.27	37,873.66	74,364.81	481,268.92	916,021.85
Μ.	Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N.	Opted/Other Volume	23,454.77	44,966.32	1,261.96	2,378.09	174.51	342.96	8,519.60	17,994.34	33,410.85	65,681.70
Ο.	Resold	3,342.80	6,749.84	.00	.00	.00	.00	.00	.00	3,342.80	6,749.84
Ρ.	Reoffered	54,329.58	100,920.55	15,103.32	27,057.32	135.99	283.67	.00	.00	69,568.87	128,261.55
Q.	Previous FY Volume	5,428.42	10,758.70	190.80	367.72	286.19	551.60	.00	.00	5,905.41	11,678.02
Z.	Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Subtotals Gate 6:	460,548.15	877,411.94	82,936.03	151,657.35	3,619.43	6,964.50	46,393.26	92,359.15	593,496.85	1,128,392.96
R.	Permits (2400-1 Personal Use)	1,893.13	3,640.63	38,402.27	73,840.61	.00	.00	.00	.00	40,295.40	77,481.23
S.	Permits (2400-1 Commercial)	218.48	420.15	1,514.94	2,902.72	.00	.00	.00	.00	1,733.41	3,322.87
	Subtotals Permits:	2,111.60	4,060.77	39,917.21	76,743.33	.00	.00	.00	.00	42,028.81	80,804.10
	TOTAL FY ATTAINMENT:	462,659.75	881,472.71	122,853.24	228,400.67	3,619.43	6,964.50	46,393.26	92,359.15	635,525.66	1,209,197.06
т.	Fiscal Year Target	.00	1,271,000.00	.00	.00	.00	.00	.00	.00	.00	1,271,000.00
U.	Percent FY Attainment	.00	69.35	.00	.00	.00	.00	.00	.00	.00	95.14
	Other Volume - No Credit for Offer		T				Т		T		
٧.	Resold - No Credit	3,342.80	6,749.84	.00	.00	.00	.00	.00	.00	3,342.80	6,749.84
W.	Reoffered - No Credit	98,065.14	179,201.96	15,996.21	28,768.29	135.99	283.67	.00	.00	114,197.31	208,253.92
X.	Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Total Offer Volume:	527,660.36	1,006,889.73	120,898.43	223,120.61	3,197.25	6,129.23	46,393.26	92,359.15	698,149.28	1,328,498.72
	Volume Adjustments To Sales After A	ward	l I								



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Filter: All Sales ,Convertible Products ,All Sales Run Date: 11/19/2018 08:23 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 08 R8, Southern Region

Ac	tivity or Status	NFTM Fund TMBR-V (MBF)		SSSS Funder TMBR-VOL-SI (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funde TMBR-VO (MBF)			otal olume (CCF)
	Gate 4 Advertisement										
A.	OnGoing	19,833.47	36,720.85	.00	.00	.00	.00	.00	.00	19,833.47	36,720.85
В.	Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C.	Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D.	Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E.	Reoffered	2,779.92	5,216.61	.00	.00	.00	.00	.00	.00	2,779.92	5,216.61
	Subtotals Gate 4:	22,613.39	41,937.46	.00	.00	.00	.00	.00	.00	22,613.39	41,937.46
	Gate 5 Bid Opening										
F.	Valid Bids	18,390.00	33,865.00	.00	.00	.00	.00	5,389.54	9,880.00	23,779.54	43,745.00
G.	No Bids	132,544.58	249,529.78	55.64	102.00	.00	.00	16,330.85	21,878.48	148,931.06	271,510.26
H.	Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
I.	Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J.	Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K.	Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Subtotals Gate 5:	150,934.58	283,394.78	55.64	102.00	.00	.00	21,720.39	31,758.48	172,710.60	315,255.26
	Gate 6 Sale Award										
L.	Regular Sales	493,443.31	934,375.83	2,554.65	4,683.32	14,821.92	27,903.97	35,687.13	65,692.82	546,506.99	1,032,655.92
M.	Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N.	Opted/Other Volume	36,548.54	68,887.68	1.15	2.11	32.39	59.37	3,896.88	7,154.23	40,478.96	76,103.39
0.	Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P.	Reoffered	75,009.29	140,904.85	55.64	102.00	.00	.00	208.10	381.48	75,273.02	141,388.33
Q.	Previous FY Volume	15,066.91	28,870.06	.00	.00	.00	.00	.00	.00	15,066.91	28,870.06
Z.	Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Subtotals Gate 6:	620,068.05	1,173,038.42	2,611.44	4,787.43	14,854.31	27,963.34	39,792.11	73,228.53	677,325.88	1,279,017.70
R.	Permits (2400-1 Personal Use)	4,544.76	8,882.90	1,597.76	3,123.39	.00	.00	23.40	46.80	6,165.92	12,053.09
S.	Permits (2400-1 Commercial)	693.83	1,350.13	85.83	160.92	.00	.00	25.50	51.00	805.16	1,562.05
_	Subtotals Permits:	5,238.59	10,233.03	1,683.59	3,284.31	.00	.00	48.90	97.80	6,971.08	13,615.14
	TOTAL FY ATTAINMENT:	625,306.63	1,183,271.46	4,295.03	8,071.74	14,854.31	27,963.34	39,841.01	73,326.33	684,296.96	1,292,632.84
Т.	Fiscal Year Target	.00	1,237,000.00	.00	.00	.00	.00	.00	.00	.00	1,237,000.00
U.	Percent FY Attainment	.00	95.66	.00	.00	.00	.00	.00	.00	.00	104.50
	Other Volume - No Credit for Offer	a -				a -		a =	2.5	- ·	
۷.	Resold - No Credit	.00.	.00	.00	.00	.00	.00	.00	.00	.00	.00
W.	Reoffered - No Credit	82,462.03	155,409.09	55.64	102.00	.00	.00	208.10	381.48	82,725.76	155,892.57
X.	Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Total Offer Volume:	701,325.66	1,324,324.55	4,295.03	8,071.74	14,854.31	27,963.34	61,353.30	104,703.33	781,828.28	1,465,062.93
_	Volume Adjustments To Sales After A	ward									



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Filter: All Sales ,Convertible Products ,All Sales Run Date: 11/19/2018 08:23 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 09 R9, Eastern Region

Activity or Status	NFTM Funde TMBR-VC (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funded TMBR-VOL (MBF)		Tot All Vo (MBF)	
Gate 4 Advertisement										
A. OnGoing	11,077.98	18,222.16	.00	.00	.00	.00	.00	.00	11,077.98	18,222.16
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 4:	11,077.98	18,222.16	.00	.00	.00	.00	.00	.00	11,077.98	18,222.16
Gate 5 Bid Opening										
F. Valid Bids	2,045.71	3,368.06	.00	.00	.00	.00	.00	.00	2,045.71	3,368.06
G. No Bids	92,324.21	150,068.89	5,161.71	8,318.26	81.20	130.96	.00	.00	97,567.07	158,518.09
H. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 5:	94,369.92	153,436.95	5,161.71	8,318.26	81.20	130.96	.00	.00	99,612.78	161,886.15
Gate 6 Sale Award										
L. Regular Sales	424,504.25	697,525.52	51,188.31	83,250.50	3,541.88	5,926.79	2,839.36	4,668.19	482,074.09	791,370.79
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted/Other Volume	13,345.52	21,860.88	2,308.50	3,787.98	913.24	1,500.03	173.15	287.56	16,740.42	27,436.45
O. Resold	434.60	700.28	.00	.00	.00	.00	.00	.00	434.60	700.28
P. Reoffered	47,614.82	77,817.15	5,732.99	9,254.28	3,304.52	5,320.84	.00	.00	56,652.34	92,392.24
Q. Previous FY Volume	6,843.61	11,076.00	226.50	365.09	.00	.00	.00	.00	7,070.10	11,441.08
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 6:	492,742.80	808,979.83	59,456.30	96,657.85	7,759.64	12,747.66	3,012.51	4,955.75	562,971.55	923,340.84
R. Permits (2400-1 Personal Use)	9,876.53	15,602.80	2,136.46	3,375.15	.00	.00	.00	.00	12,012.99	18,977.95
S. Permits (2400-1 Commercial)	3,403.24	5,403.41	128.00	204.34	.00	.00	.00	.00	3,531.24	5,607.75
Subtotals Permits:	13,279.77	21,006.21	2,264.46	3,579.49	.00	.00	.00	.00	15,544.23	24,585.70
TOTAL FY ATTAINMENT:	506,022.57	829,986.04	61,720.76	100,237.34	7,759.64	12,747.66	3,012.51	4,955.75	578,515.78	947,926.54
T. Fiscal Year Target	.00	940,000.00	.00	.00	.00	.00	.00	.00	.00	940,000.00
U. Percent FY Attainment	.00	88.30	.00	.00	.00	.00	.00	.00	.00	100.84
Other Volume - No Credit for Offer										
V. Resold - No Credit	434.60	700.28	.00	.00	.00	.00	.00	.00	434.60	700.28
W. Reoffered - No Credit	68,010.35	110,754.62	8,344.75	13,461.56	3,304.52	5,320.84	.00	.00	79,659.62	129,536.99
X. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Total Offer Volume:	536,181.91	879,114.25	58,311.22	94,728.95	4,536.32	7,557.78	3,012.51	4,955.75	602,042.22	986,356.50
Volume Adjustments To Sales After	Award									



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Filter: All Sales ,Convertible Products ,All Sales Run Date: 11/19/2018 08:23 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 10 R10, Alaska Region

Activity or Status	NFTM Funde TMBR-VO (MBF)		SSSS Funde TMBR-VOL-SI (MBF)		CWK2 Funde TMBR-VOI (MBF)		CFLR Funded TMBR-VOL (MBF)		Tot All Vol (MBF)	
Gate 4 Advertisement										
A. OnGoing	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 4:	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Gate 5 Bid Opening										
F. Valid Bids	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
G. No Bids	22,777.08	47,640.88	2,530.76	5,293.45	.00	.00	.00	.00	25,307.84	52,934.30
H. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 5:	22,777.08	47,640.88	2,530.76	5,293.45	.00	.00	.00	.00	25,307.84	52,934.30
Gate 6 Sale Award										
L. Regular Sales	7,413.10	16,815.47	1,321.00	3,094.91	.00	.00	.00	.00	8,734.08	19,910.37
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted/Other Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
O. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P. Reoffered	475.04	1,036.77	52.78	115.20	.00	.00	.00	.00	527.82	1,151.96
Q. Previous FY Volume	101.69	209.77	8.35	17.16	.00	.00	.00	.00	110.04	226.93
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 6:	7,989.83	18,062.01	1,382.13	3,227.27	.00	.00	.00	.00	9,371.94	21,289.26
R. Permits (2400-1 Personal Use)	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
S. Permits (2400-1 Commercial)	168.05	307.80	.00	.00	.00	.00	.00	.00	168.05	307.80
Subtotals Permits:	168.05	307.80	.00	.00	.00	.00	.00	.00	168.05	307.80
TOTAL FY ATTAINMENT:	8,157.88	18,369.81	1,382.13	3,227.27	.00	.00	.00	.00	9,539.99	21,597.06
T. Fiscal Year Target	.00	96,000.00	.00	.00	.00	.00	.00	.00	.00	96,000.00
U. Percent FY Attainment	.00	19.14	.00	.00	.00	.00	.00	.00	.00	22.50
Other Volume - No Credit for Offer										
V. Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
W. Reoffered - No Credit	475.04	1,036.77	52.78	115.20	.00	.00	.00	.00	527.82	1,151.96
X. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Total Offer Volume:	30,358.23	64,764.15	3,851.76	8,388.36	.00	.00	.00	.00	34,209.97	73,152.47
Volume Adjustments To Sales After A	Award									



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Filter: All Sales ,Convertible Products ,All Sales Run Date: 11/19/2018 08:23 AM

REPORT LEGEND Convertible Products

Fiscal Year: Volumes displayed on this report are determined by the Planned Gate 5 date. If a sale was awarded in Current FY its volume displays regardless of planned gate 5 date.

COLUMNS:

NFTM Funded Volume TMBR-VOL-SLD (MBF and CCF):

Any volume which is not identified by a salvage or CWK2 pct.

Salvage Funded Volume TMBR-VOL-SLD-SLVG (MBF and CCF):

Any volume identified by a salvage percentage.

CWK2 Funded Volume (TMBR-VOL-SLD):

Any volume identified by a CWK2 percentage.

Total ALL VOLUME (MBF and CCF):

Sum of Regular, Salvage, and CWK2 volume.

ROWS:

Gate 4 ADVERTISEMENT: Volume where latest gate = 4 and accomplished date is in specified reporting period.

A. Ongoing: Progressing normally.

B. Delayed: Current sale status is delayed (D).C. Withdrawn: Current sale status is withdrawn (W).

D. Resold: Remaining volume from Defaulted sale that is offered.

E. Reoffered: Volume previously offered but not bid.

Subtotals Gate 4: Sum of lines A through E.

Gate 5 BID OPENING: Volume where latest gate = 5 and accomplished date is in specified reporting period.

F. Valid Bids: Progressing Normally and bids accepted.

G. No Bids: Bids were not received. Status is (D or W) reason code is 7005.

The volume displayed in the MBF and CCF columns is cumulative for the Fiscal Year.

H. Delayed: Current sale status is delayed (D) and reason is not 7005.

I. Withdrawn: Current sale status is withdrawn (W) and reason is not 7005.

J. Resold Remaining volume from Defaulted sales that has currently received valid bids.

K. Reoffered Volume previously offered that has currently received valid bids.

Subtotals Gate 5: Sum of lines F through K.

Gate 6 SALE AWARD: Volume where latest gate = 6 and accomplished date is in specified reporting period.

L. Regular Sales: Progressing normally.

M. Cancelled: Volume which defaulted or has terminated abnormally.
 N. Opted/Other Volume: Volume credited during the specified reporting period.
 O. Resold: Remaining volume from Defaulted sale currently awarded.

P. Reoffered Volume previously offered from any FY but not bid and is currently awarded.

Q. Previous FY Volume Volume offered in a previous FY and awarded in the current FY.

Z. Replacement Volume Volume included as replacement under B/BT 8.341

Subtotals Gate 6: Sum of lines L through Q plus Z.

R. Permits (2400-1 Personal Use) Non-commercial Permit sales.

S. Permits (2400-1 Commercial Sales) Commercial Permit sales.



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Filter: All Sales ,Convertible Products ,All Sales Run Date: 11/19/2018 08:23 AM

REPORT LEGEND Convertible Products

Subtotal Permits: Sum of lines S and T

TOTAL FY ATTAINMENT: Sums of Reg, Salvage, and CWK2 Volume Type awarded credit = total of Gate 6 and Permits for current FY.

T. Fiscal Year Target: Assigned Target.

U. Percent FY Attainment: Percent of Target Accomplished.

OTHER VOLUME - NO CREDIT for OFFER Volume in Gates 4, 5, and 6 where no credit will be taken for OFFER.

V. Resold-No Credit: Volume from Defaulted Sale where no rework was necessary. Credit for offer taken on original volume.

W. Reoffered-No Credit: Volume previously offered for which credit will not be applied. Credit for offer taken on original volume.

X. Alternative Volume Region 6 Alternative Volume

Total Volume for OFFER Subtotal gate 4 + subtotal gate 5 + subtotal gate 6 + subtotal permits minus volume in V and X and Q

Volume offered during the FY for offer credit



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Filter: All Sales ,Convertible Products ,All Sales Run Date: 11/19/2018 08:23 AM

Where1 Clause: Where (report_date between to_date('10/01/2017 00:00:00','mm/dd/yyyy hh24:mi:ss') and

to_date('09/30/2018 23:59:59', 'mm/dd/yyyy hh24:mi:ss')) and 1=1 and convertible_nonconvertible = 'C'

and stewardship_indicator in ('N','Y') and good_neighbor_auth_indicator in ('N','Y') and

(SNAPSHOT_FISCAL_YEAR = '2018' AND SNAPSHOT_QUARTER = '4')

Where 2 Clause: where fiscal year > report fy and 1=1 and convertible nonconvertible = 'C' and stewardship indicator in

('N','Y') and good neighbor auth indicator in ('N','Y') and (SNAPSHOT FISCAL YEAR = '2018' AND

SNAPSHOT_QUARTER = '4')

Sorting Criteria: