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Filter: All Sales ,Convertible Products ,All Sales Run Date: 07/30/2018 09:50 AM

### SERVICEWIDE TOTALS Convertible Products

	NETW For the LV shares 2000 For the LV shares										
Act	ivity or Status	NFTM Fund TMBR-V (MBF)	led Volume OL-SLD (CCF)	SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funde TMBR-VO (MBF)			otal olume (CCF)
	Gate 4 Advertisement										
Α.	OnGoing	310,316.66	602,590.55	31,885.83	61,355.63	715.75	1,384.74	37,599.08	72,796.67	380,517.34	738,127.55
В.	Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C.	Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D.	Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E.	Reoffered	33,098.07	59,660.00	4,785.18	8,050.50	.00	.00	3,846.97	6,784.96	41,730.20	74,495.46
	Subtotals Gate 4:	343,414.73	662,250.55	36,671.01	69,406.13	715.75	1,384.74	41,446.05	79,581.63	422,247.54	812,623.01
	Gate 5 Bid Opening	•		·	·		·	•	·	•	,
F.	Valid Bids	22,114.35	41,542.28	115.50	282.86	.00	.00	1,950.50	3,901.00	24,180.35	45,726.13
G.	No Bids	234,877.43	429,627.60	9,980.04	17,267.10	.00	.00	34,112.64	71,163.59	278,970.06	518,058.28
Н.	Delayed	642.27	1,284.52	.00	.00	.00	.00	.00	.00	642.27	1,284.52
I.	Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J.	Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K.	Reoffered	12,024.00	22,910.79	1,175.30	2,242.20	.00	.00	.00	.00	13,199.29	25,153.00
	Subtotals Gate 5:	269,658.05	495,365.19	11,270.84	19,792.16	.00	.00	36,063.14	75,064.59	316,991.97	590,221.93
	Gate 6 Sale Award										
L.	Regular Sales	1,007,439.45	1,881,142.92	101,869.25	178,441.58	6,580.90	13,362.60	32,138.88	61,178.69	1,148,028.63	2,134,125.68
M.	Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N.	Opted/Other Volume	43,967.07	82,172.33	8,965.17	14,891.10	878.49	1,499.54	9,731.35	20,139.42	63,542.09	118,702.40
Ο.	Resold	3,872.66	7,833.76	.00	.00	.00	.00	.00	.00	3,872.66	7,833.76
P.	Reoffered	105,320.07	200,177.91	11,734.44	22,987.20	3,440.51	5,604.51	26,372.61	55,677.45	146,867.65	284,447.04
Q.	Previous FY Volume	39,197.11	74,211.83	1,566.00	2,786.59	286.19	551.60	13,605.71	26,327.89	54,655.00	103,877.90
Z.	Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
_	Subtotals Gate 6:	1,199,796.36	2,245,538.75	124,134.86	219,106.47	11,186.09	21,018.25	81,848.55	163,323.45	1,416,966.03	2,648,986.78
R.	Permits (2400-1 Personal Use)	71,664.61	137,818.81	74,875.70	146,025.67	229.14	368.25	4,789.08	8,210.32	151,558.52	292,423.05
S.	Permits (2400-1 Commercial)	7,451.62	12,757.01	3,078.03	6,046.56	2.00	3.16	70.00	121.31	10,601.66	18,928.05
	Subtotals Permits:	79,116.24	150,575.83	77,953.73	152,072.24	231.14	371.41	4,859.08	8,331.63	162,160.18	311,351.10
-	TOTAL FY ATTAINMENT:	1,278,912.60	2,396,114.58	202,088.59	371,178.71	11,417.22	21,389.67	86,707.63	171,655.08	1,579,126.21	2,960,337.88
T. U.	Fiscal Year Target Percent FY Attainment	.00 .00	6,457,000.00 37.11	.00 .00	.00	.00 .00	.00	.00 .00	.00	.00.	6,457,000.00 45.85
U.	Other Volume - No Credit for Offer	.00	37.11	.00	.00	.00	.00	.00	.00	.00	45.65
V.	Resold - No Credit	3,872.66	7,833.76	.00	.00	.00	.00	.00	.00	3,872.66	7,833.76
w.	Reoffered - No Credit	176,948.74	326,121.73	.00 20,454.52	37,764.59	3,440.51	5,604.51	25,720.99	53,500.67	226,564.74	422,991.48
X.	Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
۸.											
	Total Offer Volume:	1,671,966.87	3,145,563.00	228,009.92	419,825.82	8,406.27	18,782.30	124,890.12	246,472.74	2,033,273.32	3,828,479.68
	Volume Adjustments To Sales After	Award									



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### SERVICEWIDE SUMMARY Convertible Products

									1		
Ac	tivity or Status	NFTM Fund TMBR-V (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOI (MBF)		CFLR Funde TMBR-VOL (MBF)			otal olume (CCF)
Re	gior 01										
A.	Total FY Attainment:	91,312.24	188,472.39	27,517.30	57,755.62	.00	.00	14,299.79	28,074.52	133,129.30	274,302.52
B.	Fiscal Year Target	.00	780,000.00	.00	.00	.00	.00	.00	.00	.00	780,000.00
C.	Attainment Percent		24.16%								35.17%
Re	gior 02										
A.	Total FY Attainment:	167,864.73	340,647.04	16,477.70	34,037.12	7.26	18.15	.00	.00	184,349.70	374,702.29
B.	Fiscal Year Target	.00	661,000.00	.00	.00	.00	.00	.00	.00	.00	661,000.00
C.	Attainment Percent		51.54%								56.69%
Re	gior 03										
A.	Total FY Attainment:	42,707.62	73,969.65	2,147.06	3,643.52	223.88	353.26	33,668.72	68,546.39	78,747.27	146,512.82
B.	Fiscal Year Target	.00	446,000.00	.00	.00	.00	.00	.00	.00	.00	446,000.00
C.	Attainment Percent		16.59%								32.85%
Re	gior 04										
A.	Total FY Attainment:	15,714.88	29,968.54	20,805.85	35,887.23	.00	.00	1,265.57	2,132.72	37,786.32	67,988.49
B.	Fiscal Year Target	.00	286,000.00	.00	.00	.00	.00	.00	.00	.00	286,000.00
C.	Attainment Percent		10.48%								23.77%
Re	gior 05										
A.	Total FY Attainment:	108,555.81	211,680.29	29,619.81	54,175.35	2,197.68	5,492.30	243.75	375.00	140,617.00	271,722.96
B.	Fiscal Year Target	.00	740,000.00	.00	.00	.00	.00	.00	.00	.00	740,000.00
C.	Attainment Percent		28.61%								36.72%
Re	gior 06										
A.	Total FY Attainment:	166,450.74	319,140.29	53,617.73	100,000.53	2,588.67	5,023.28	18,964.04	38,125.13	241,621.17	462,289.26
B.	Fiscal Year Target	.00	1,271,000.00	.00	.00	.00	.00	.00	.00	.00	1,271,000.00
C.	Attainment Percent		25.11%								36.37%
Re	gior 08										
A.	Total FY Attainment:	372,879.38	714,323.74	1,438.85	2,813.66	10.71	19.64	15,269.51	29,471.67	389,598.46	746,628.72
B.	Fiscal Year Target	.00	1,237,000.00	.00	.00	.00	.00	.00	.00	.00	1,237,000.00
C.	Attainment Percent		57.75%								60.36%
Re	gior 09										
Α.	Total FY Attainment:	305,875.77	500,889.69	49,261.87	80,054.27	6,389.03	10,483.03	2,996.25	4,929.65	364,523.14	596,356.47
B.	Fiscal Year Target	.00	940,000.00	.00	.00	.00	.00	.00	.00	.00	940,000.00
C.	Attainment Percent		53.29%								63.44%



#### PTSAR (Administrative Unit Summary) - PTSR202S version FY Awarded w/Offer

Cumulative FY 2018 Q1 to FY 2018 Q4 as of 2018 3rd quarter

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Filter: All Sales ,Convertible Products ,All Sales Run Date: 07/30/2018 09:50 AM

#### SERVICEWIDE SUMMARY Convertible Products

			COI	ivertible Fr	oducis					
Activity or Status	NFTM Funde TMBR-VO (MBF)		SSSS Funder TMBR-VOL-SI (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funded TMBR-VOL- (MBF)		Tot All Vol (MBF)	
Regior 10										
A. Total FY Attainment:	7,551.42	17,022.93	1,202.43	2,811.42	.00	.00	.00	.00	8,753.85	19,834.35
B. Fiscal Year Target	.00	96,000.00	.00	.00	.00	.00	.00	.00	.00	96,000.00
C. Attainment Percent		17.73%								20.66%



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#### SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 01 R1, Northern Region

ctivity or Status	NFTM Funde TMBR-VC (MBF)		SSSS Funder TMBR-VOL-SI (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funde TMBR-VOI (MBF)		Tot All Vol (MBF)	
Gate 4 Advertisement										
. OnGoing	22,068.40	44,483.81	217.20	362.00	.00	.00	3,903.24	6,835.13	26,188.84	51,680.94
. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
. Reoffered	10.05	21.95	.00	.00	.00	.00	.00	.00	10.05	21.9
Subtotals Gate 4:	22,078.45	44,505.76	217.20	362.00	.00	.00	3,903.24	6,835.13	26,198.89	51,702.8
Gate 5 Bid Opening										
. Valid Bids	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
. No Bids	270.33	566.59	.00	.00	.00	.00	.00	.00	270.33	566.5
. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
Subtotals Gate 5:	270.33	566.59	.00	.00	.00	.00	.00	.00	270.33	566.5
Gate 6 Sale Award										
. Regular Sales	65,912.92	129,714.34	16,978.79	32,074.42	.00	.00	.00	.00	82,891.69	161,788.7
. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
. Opted/Other Volume	902.63	1,997.62	669.24	1,541.69	.00	.00	44.60	86.37	1,616.47	3,625.6
. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
. Reoffered	13.00	29.14	.00	.00	.00	.00	.00	.00	13.00	29.1
. Previous FY Volume	11,058.17	22,019.18	.00	.00	.00	.00	13,605.71	26,327.89	24,663.88	48,347.0
. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
Subtotals Gate 6:	77,886.72	153,760.28	17,648.03	33,616.11	.00	.00	13,650.31	26,414.26	109,185.04	213,790.6
Permits (2400-1 Personal Use)	13,425.49	34,712.06	9,866.30	24,134.56	.00	.00	649.48	1,660.26	23,941.26	60,506.8
Permits (2400-1 Commercial)	.03	.05	2.97	4.95	.00	.00	.00	.00	3.00	5.0
Subtotals Permits:	13,425.52	34,712.11	9,869.27	24,139.51	.00	.00	649.48	1,660.26	23,944.26	60,511.8
TOTAL FY ATTAINMENT:	91,312.24	188,472.39	27,517.30	57,755.62	.00	.00	14,299.79	28,074.52	133,129.30	274,302.5
Fiscal Year Target	.00	780,000.00	.00	.00	.00	.00	.00	.00	.00	780,000.0
Percent FY Attainment	.00	24.16	.00	.00	.00	.00	.00	.00	.00	35.1
Other Volume - No Credit for Offer										
Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
. Reoffered - No Credit	105.69	227.09	.00	.00	.00	.00	.00	.00	105.69	227.0
Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
	102,497.16	211,298.47	27,734.50	58,117.62	.00	.00	4,597.32	8,581.76	134,828.95	277,997.8



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### SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 02 R2, Rocky Mountain Region

Ac	tivity or Status	NFTM Funde TMBR-VC (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOI (MBF)		CFLR Funded TMBR-VOL (MBF)		To All Vo (MBF)	
	Gate 4 Advertisement										
Α.	OnGoing	20,946.86	43,117.75	.00	.00	.00	.00	1,271.36	2,605.00	22,218.23	45,722.75
В.	Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C.	Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D.	Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E.	Reoffered	642.27	1,284.52	.00	.00	.00	.00	.00	.00	642.27	1,284.52
	Subtotals Gate 4:	21,589.13	44,402.27	.00	.00	.00	.00	1,271.36	2,605.00	22,860.50	47,007.27
	Gate 5 Bid Opening										-
F.	Valid Bids	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
G.	No Bids	16,174.58	34,120.68	.00	.00	.00	.00	.00	.00	16,174.58	34,120.68
Н.	Delayed	642.27	1,284.52	.00	.00	.00	.00	.00	.00	642.27	1,284.52
I.	Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J.	Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K.	Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Subtotals Gate 5:	16,816.85	35,405.20	.00	.00	.00	.00	.00	.00	16,816.85	35,405.20
	Gate 6 Sale Award										
L.	Regular Sales	147,975.74	297,963.96	10,762.07	22,120.25	.00	.00	.00	.00	158,737.82	320,084.19
Μ.	Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N.	Opted/Other Volume	7,462.35	15,411.89	4.83	8.98	.00	.00	.00	.00	7,467.18	15,420.8
Ο.	Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P.	Reoffered	5,848.36	13,293.11	.00	.00	.00	.00	.00	.00	5,848.36	13,293.1
Q.	Previous FY Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Z.	Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Subtotals Gate 6:	161,286.45	326,668.96	10,766.90	22,129.23	.00	.00	.00	.00	172,053.36	348,798.17
R.	Permits (2400-1 Personal Use)	6,329.02	13,442.95	4,692.11	9,768.49	7.26	18.15	.00	.00	11,028.38	23,229.60
S.	Permits (2400-1 Commercial)	249.26	535.13	1,018.70	2,139.39	.00	.00	.00	.00	1,267.96	2,674.52
	Subtotals Permits:	6,578.28	13,978.08	5,710.80	11,907.89	7.26	18.15	.00	.00	12,296.34	25,904.12
	TOTAL FY ATTAINMENT:	167,864.73	340,647.04	16,477.70	34,037.12	7.26	18.15	.00	.00	184,349.70	374,702.29
T.	Fiscal Year Target	.00	661,000.00	.00	.00	.00	.00	.00	.00	.00	661,000.00
U.	Percent FY Attainment	.00	51.54	.00	.00	.00	.00	.00	.00	.00	56.69
	Other Volume - No Credit for Offer										
٧.	Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
W.	Reoffered - No Credit	3,076.45	6,978.81	.00	.00	.00	.00	.00	.00	3,076.45	6,978.8
Χ.	Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Total Offer Volume:	203,194.26	413,475.70	16,477.70	34,037.12	7.26	18.15	1,271.36	2,605.00	220,950.60	450,135.9
	Volume Adjustments To Sales After	Award									·



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#### SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 03 R3, Southwestern Region

Activity or Sta	atus	NFTM Funde TMBR-VC (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funde TMBR-VO (MBF)		To All Vo (MBF)	
Gate 4 A	dvertisement										
A. OnGoing	l	27,863.17	66,569.94	.00	.00	634.55	1,253.78	9,324.33	18,940.67	37,822.05	86,764.39
B. Delayed		.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdraw	vn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold		.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E. Reoffere	d	29.21	46.00	.00	.00	.00	.00	3,638.87	6,403.48	3,668.08	6,449.48
	Subtotals Gate 4:	27,892.38	66,615.94	.00	.00	634.55	1,253.78	12,963.20	25,344.15	41,490.13	93,213.87
	id Opening										
F. Valid Bid	ls	629.20	1,144.00	.00	.00	.00	.00	.00	.00	629.20	1,144.00
G. No Bids		29.21	46.00	.00	.00	.00	.00	33,904.54	70,782.11	33,933.75	70,828.11
H. Delayed		.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
I. Withdraw	vn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J. Resold		.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffere	d	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Subtotals Gate 5:	658.41	1,190.00	.00	.00	.00	.00	33,904.54	70,782.11	34,562.95	71,972.11
	ale Award										
L. Regular S	Sales	13,113.75	24,668.90	551.23	1,121.83	.00	.00	3,134.61	6,293.77	16,799.59	32,084.50
M. Cancelle		.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
•	her Volume	55.45	30.50	.00	.00	.00	.00	.00	.00	55.45	30.50
O. Resold		.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P. Reoffere	d	4,163.65	8,800.72	.00	.00	.00	.00	26,372.61	55,677.45	30,536.26	64,478.17
	FY Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Z. Replacer	nent Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Subtotals Gate 6:	17,332.85	33,500.12	551.23	1,121.83	.00	.00	29,507.22	61,971.22	47,391.30	96,593.17
R. Permits (	(2400-1 Personal Use)	22,993.47	36,548.01	1,557.10	2,460.39	221.88	350.10	4,117.00	6,504.86	28,889.45	45,863.36
S. Permits (	(2400-1 Commercial)	2,381.30	3,921.52	38.72	61.30	2.00	3.16	44.50	70.31	2,466.52	4,056.29
	Subtotals Permits:	25,374.77	40,469.53	1,595.83	2,521.69	223.88	353.26	4,161.50	6,575.17	31,355.97	49,919.65
	Y ATTAINMENT:	42,707.62	73,969.65	2,147.06	3,643.52	223.88	353.26	33,668.72	68,546.39	78,747.27	146,512.82
	ear Target	.00	446,000.00	.00	.00	.00	.00	.00	.00	.00	446,000.00
	FY Attainment	.00	16.59	.00	.00	.00	.00	.00	.00	.00	32.85
	lume - No Credit for Offer										
	No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	d - No Credit	98.59	155.26	.00	.00	.00	.00	25,512.89	53,119.19	25,611.48	53,274.45
X. Alternativ	ve Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Total Offer Volume:	71,159.82	141,620.33	2,147.06	3,643.52	858.43	1,607.04	55,023.57	111,553.46	129,188.87	258,424.35
Volume A	Adjustments To Sales After A	Award									



Report Type: Quarterly Page: 7 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 07/30/2018 09:50 AM

#### SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 04 R4, Intermountain Region

Activity or Status	NFTM Funde TMBR-VC (MBF)		SSSS Funder TMBR-VOL-SI (MBF)		CWK2 Funde TMBR-VOI (MBF)		CFLR Funded TMBR-VOL (MBF)		Tot All Vol (MBF)	
Gate 4 Advertisement										
A. OnGoing	1,939.14	4,388.86	.00	.00	.00	.00	.00	.00	1,939.14	4,388.86
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E. Reoffered	123.55	2,254.62	.00	.00	.00	.00	.00	.00	123.55	2,254.62
Subtotals Gate 4:	2,062.69	6,643.48	.00	.00	.00	.00	.00	.00	2,062.69	6,643.48
Gate 5 Bid Opening										
F. Valid Bids	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
G. No Bids	6,688.21	12,582.34	147.84	277.41	.00	.00	.00	.00	6,836.05	12,859.75
H. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered	1,446.31	2,730.94	.00	.00	.00	.00	.00	.00	1,446.31	2,730.94
Subtotals Gate 5:	8,134.52	15,313.28	147.84	277.41	.00	.00	.00	.00	8,282.36	15,590.69
Gate 6 Sale Award										
L. Regular Sales	10,153.89	20,179.91	3,752.97	6,702.75	.00	.00	1,265.57	2,132.72	15,172.44	29,015.38
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted/Other Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
O. Resold	529.86	1,083.92	.00	.00	.00	.00	.00	.00	529.86	1,083.92
P. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Q. Previous FY Volume	698.31	1,278.12	915.22	1,658.56	.00	.00	.00	.00	1,613.53	2,936.68
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 6:	11,382.06	22,541.95	4,668.19	8,361.31	.00	.00	1,265.57	2,132.72	17,315.83	33,035.98
R. Permits (2400-1 Personal Use)	4,287.29	7,346.35	16,005.36	27,298.31	.00	.00	.00	.00	20,292.65	34,644.66
S. Permits (2400-1 Commercial)	45.54	80.24	132.30	227.61	.00	.00	.00	.00	177.84	307.85
Subtotals Permits:	4,332.82	7,426.59	16,137.66	27,525.92	.00	.00	.00	.00	20,470.49	34,952.51
TOTAL FY ATTAINMENT:	15,714.88	29,968.54	20,805.85	35,887.23	.00	.00	1,265.57	2,132.72	37,786.32	67,988.49
T. Fiscal Year Target	.00	286,000.00	.00	.00	.00	.00	.00	.00	.00	286,000.00
U. Percent FY Attainment	.00	10.48	.00	.00	.00	.00	.00	.00	.00	23.77
Other Volume - No Credit for Offer										
V. Resold - No Credit	529.86	1,083.92	.00	.00	.00	.00	.00	.00	529.86	1,083.92
W. Reoffered - No Credit	4,544.29	10,671.30	147.84	277.41	.00	.00	.00	.00	4,692.13	10,948.71
X. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Total Offer Volume:	20,139.63	38,891.96	19,890.63	34,228.67	.00	.00	1,265.57	2,132.72	41,295.85	75,253.35
Volume Adjustments To Sales After A	ward			ı						



Report Type: Quarterly Page: 8 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 07/30/2018 09:50 AM

#### SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 05 R5, Pacific S-West Region

Activity or Status	NFTM Funde TMBR-VC (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funded TMBR-VOL- (MBF)		Tot All Vol (MBF)	
Gate 4 Advertisement										
A. OnGoing	38,477.60	81,594.25	.00	.00	.00	.00	.00	.00	38,477.60	81,594.25
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 4:	38,477.60	81,594.25	.00	.00	.00	.00	.00	.00	38,477.60	81,594.25
Gate 5 Bid Opening										
F. Valid Bids	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
G. No Bids	15,339.22	30,496.80	.00	.00	.00	.00	.00	.00	15,339.22	30,496.80
H. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 5:	15,339.22	30,496.80	.00	.00	.00	.00	.00	.00	15,339.22	30,496.80
Gate 6 Sale Award										
L. Regular Sales	83,498.17	161,990.52	9,102.12	15,399.09	2,041.94	5,180.85	243.75	375.00	94,885.92	182,945.48
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted/Other Volume	4,561.45	8,802.09	6,101.96	9,601.60	155.74	311.45	.00	.00	10,819.15	18,715.14
O. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P. Reoffered	7,842.48	15,591.12	4,778.87	9,973.15	.00	.00	.00	.00	12,621.36	25,564.27
Q. Previous FY Volume	.00	.00	225.13	378.06	.00	.00	.00	.00	225.13	378.06
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 6:	95,902.10	186,383.73	20,208.08	35,351.90	2,197.68	5,492.30	243.75	375.00	118,551.56	227,602.95
R. Permits (2400-1 Personal Use)	11,682.81	23,359.56	8,903.23	17,806.45	.00	.00	.00	.00	20,586.04	41,166.01
S. Permits (2400-1 Commercial)	970.90	1,937.00	508.50	1,017.00	.00	.00	.00	.00	1,479.40	2,954.00
Subtotals Permits:	12,653.71	25,296.56	9,411.73	18,823.45	.00	.00	.00	.00	22,065.44	44,120.01
TOTAL FY ATTAINMENT:	108,555.81	211,680.29	29,619.81	54,175.35	2,197.68	5,492.30	243.75	375.00	140,617.00	271,722.96
T. Fiscal Year Target	.00	740,000.00	.00	.00	.00	.00	.00	.00	.00	740,000.00
U. Percent FY Attainment	.00	28.61	.00	.00	.00	.00	.00	.00	.00	36.72
Other Volume - No Credit for Offer										
V. Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
W. Reoffered - No Credit	10,792.70	21,110.75	4,778.87	9,973.15	.00	.00	.00	.00	15,571.58	31,083.90
X. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Total Offer Volume:	151,579.93	302,660.59	24,615.81	43,824.14	2,197.68	5,492.30	243.75	375.00	178,637.11	352,352.05
Volume Adjustments To Sales After	Award									



Report Type: Quarterly Page: 9 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 07/30/2018 09:50 AM

#### SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 06 R6, Pacific N-West Region

Activity or Status	NFTM Fund TMBR-V (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOI (MBF)		CFLR Funde TMBR-VO (MBF)		To All Vo (MBF)	otal olume (CCF)
Gate 4 Advertisement										
A. OnGoing	65,240.37	124,571.76	30,941.81	59,791.59	.00	.00	18,648.16	36,168.91	114,830.33	220,532.25
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E. Reoffered	.00	.00	3,931.55	6,670.95	.00	.00	.00	.00	3,931.55	6,670.95
Subtotals Gate 4:	65,240.37	124,571.76	34,873.36	66,462.54	.00	.00	18,648.16	36,168.91	118,761.88	227,203.20
Gate 5 Bid Opening										
F. Valid Bids	10,283.65	20,879.11	.00	.00	.00	.00	.00	.00	10,283.65	20,879.11
G. No Bids	49,805.48	91,311.07	4,306.75	7,392.31	.00	.00	.00	.00	54,112.22	98,703.38
H. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered	10,577.69	20,179.85	1,175.30	2,242.20	.00	.00	.00	.00	11,752.98	22,422.06
Subtotals Gate 5:	70,666.82	132,370.03	5,482.05	9,634.51	.00	.00	.00	.00	76,148.85	142,004.55
Gate 6 Sale Award										
L. Regular Sales	129,609.68	245,903.15	16,641.67	28,480.47	2,155.10	4,166.06	10,984.93	21,158.54	159,391.38	299,708.24
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted/Other Volume	9,396.78	18,160.79	511.73	990.20	11.39	21.95	7,979.11	16,966.59	17,899.01	36,139.53
O. Resold	3,342.80	6,749.84	.00	.00	.00	.00	.00	.00	3,342.80	6,749.84
P. Reoffered	16,790.05	33,946.63	4,314.70	8,716.11	135.99	283.67	.00	.00	21,240.73	42,946.42
Q. Previous FY Volume	5,428.42	10,758.70	190.80	367.72	286.19	551.60	.00	.00	5,905.41	11,678.02
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 6:	164,567.73	315,519.11	21,658.90	38,554.50	2,588.67	5,023.28	18,964.04	38,125.13	207,779.33	397,222.05
R. Permits (2400-1 Personal Use)	1,676.50	3,224.04	30,787.88	59,201.02	.00	.00	.00	.00	32,464.38	62,425.06
S. Permits (2400-1 Commercial)	206.52	397.15	1,170.94	2,245.01	.00	.00	.00	.00	1,377.46	2,642.16
Subtotals Permits:	1,883.02	3,621.18	31,958.82	61,446.03	.00	.00	.00	.00	33,841.84	65,067.21
TOTAL FY ATTAINMENT:	166,450.74	319,140.29	53,617.73	100,000.53	2,588.67	5,023.28	18,964.04	38,125.13	241,621.17	462,289.26
T. Fiscal Year Target	.00	1,271,000.00	.00	.00	.00	.00	.00	.00	.00	1,271,000.00
U. Percent FY Attainment	.00	25.11	.00	.00	.00	.00	.00	.00	.00	36.37
Other Volume - No Credit for Offer										
V. Resold - No Credit	3,342.80	6,749.84	.00	.00	.00	.00	.00	.00	3,342.80	6,749.84
W. Reoffered - No Credit	39,838.07	77,902.99	9,421.55	17,629.26	135.99	283.67	.00	.00	49,395.59	95,815.94
X. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Total Offer Volume:	253,748.64	480,670.55	84,360.79	158,100.60	2,166.49	4,188.01	37,612.20	74,294.04	377,888.10	717,253.21
Volume Adjustments To Sales After	Award									



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Filter: All Sales ,Convertible Products ,All Sales Run Date: 07/30/2018 09:50 AM

#### SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 08 R8, Southern Region

Ac	tivity or Status	NFTM Fund TMBR-V (MBF)		SSSS Funder TMBR-VOL-SI (MBF)		CWK2 Funde TMBR-VOI (MBF)		CFLR Funde TMBR-VO (MBF)			otal olume (CCF)
	Gate 4 Advertisement										
A.	OnGoing	78,563.81	145,897.62	.00	.00	.00	.00	4,451.99	8,246.96	83,015.80	154,144.58
В.	Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C.	Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D.	Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E.	Reoffered	16,593.04	30,503.53	.00	.00	.00	.00	208.10	381.48	16,801.13	30,885.01
	Subtotals Gate 4:	95,156.85	176,401.15	.00	.00	.00	.00	4,660.09	8,628.44	99,816.93	185,029.59
	Gate 5 Bid Opening										
F.	Valid Bids	5,568.46	10,208.00	.00	.00	.00	.00	1,950.50	3,901.00	7,518.96	14,109.00
G.	No Bids	64,123.61	120,309.76	.00	.00	.00	.00	208.10	381.48	64,331.70	120,691.24
H.	Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
I.	Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J.	Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K.	Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Subtotals Gate 5:	69,692.07	130,517.76	.00	.00	.00	.00	2,158.60	4,282.48	71,850.66	134,800.24
	Gate 6 Sale Award										
L.	Regular Sales	291,406.59	560,599.30	.00	.00	.00	.00	13,670.66	26,550.47	305,077.25	587,149.77
M.	Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N.	Opted/Other Volume	13,474.12	24,487.21	.00	.00	10.71	19.64	1,550.75	2,825.00	15,035.58	27,331.85
О.	Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P.	Reoffered	48,919.72	92,505.05	.00	.00	.00	.00	.00	.00	48,919.72	92,505.05
Q.	Previous FY Volume	15,066.91	28,870.06	.00	.00	.00	.00	.00	.00	15,066.91	28,870.06
Z.	Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Subtotals Gate 6:	368,867.34	706,461.62	.00	.00	10.71	19.64	15,221.41	29,375.47	384,099.46	735,856.73
R.	Permits (2400-1 Personal Use)	3,622.32	7,104.09	1,357.48	2,660.96	.00	.00	22.60	45.20	5,002.40	9,810.26
S.	Permits (2400-1 Commercial)	389.72	758.03	81.37	152.70	.00	.00	25.50	51.00	496.60	961.73
	Subtotals Permits:	4,012.04	7,862.13	1,438.85	2,813.66	.00	.00	48.10	96.20	5,499.00	10,771.99
	TOTAL FY ATTAINMENT:	372,879.38	714,323.74	1,438.85	2,813.66	10.71	19.64	15,269.51	29,471.67	389,598.46	746,628.72
T.	Fiscal Year Target	.00	1,237,000.00	.00	.00	.00	.00	.00	.00	.00	1,237,000.00
U.	Percent FY Attainment	.00	57.75	.00	.00	.00	.00	.00	.00	.00	60.36
	Other Volume - No Credit for Offer										
٧.	Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
W.	Reoffered - No Credit	63,964.02	119,911.08	.00	.00	.00	.00	208.10	381.48	64,172.11	120,292.56
X.	Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Total Offer Volume:	458,697.37	872,461.51	1,438.85	2,813.66	10.71	19.64	21,880.10	42,001.11	482,027.03	917,295.93
	Volume Adjustments To Sales After A	ward	'						'		



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Filter: All Sales ,Convertible Products ,All Sales Run Date: 07/30/2018 09:50 AM

### SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 09 R9, Eastern Region

Activity or Status	NFTM Funde TMBR-VC (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funded TMBR-VOL (MBF)		Tot All Vo (MBF)	
Gate 4 Advertisement										
A. OnGoing	54,819.57	91,128.17	672.12	1,089.23	81.20	130.96	.00	.00	55,572.92	92,348.33
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E. Reoffered	15,699.95	25,549.38	853.63	1,379.55	.00	.00	.00	.00	16,553.57	26,928.93
Subtotals Gate 4:	70,519.52	116,677.55	1,525.75	2,468.78	81.20	130.96	.00	.00	72,126.49	119,277.26
Gate 5 Bid Opening										
F. Valid Bids	5,496.61	8,968.90	.00	.00	.00	.00	.00	.00	5,496.61	8,968.90
G. No Bids	67,974.92	110,749.06	3,917.49	6,325.68	.00	.00	.00	.00	71,892.38	117,074.74
H. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 5:	73,471.53	119,717.96	3,917.49	6,325.68	.00	.00	.00	.00	77,388.99	126,043.64
Gate 6 Sale Award										
L. Regular Sales	258,929.81	424,593.35	42,939.10	69,863.71	2,383.86	4,015.69	2,839.36	4,668.19	307,092.34	503,140.81
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted/Other Volume	8,114.30	13,282.23	1,677.41	2,748.64	700.65	1,146.50	156.89	261.46	10,649.25	17,438.83
O. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P. Reoffered	21,267.77	34,975.37	2,588.09	4,182.74	3,304.52	5,320.84	.00	.00	27,160.40	44,478.92
Q. Previous FY Volume	6,843.61	11,076.00	226.50	365.09	.00	.00	.00	.00	7,070.10	11,441.08
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 6:	295,155.49	483,926.95	47,431.10	77,160.18	6,389.03	10,483.03	2,996.25	4,929.65	351,972.09	576,499.64
R. Permits (2400-1 Personal Use)	7,647.72	12,081.75	1,706.24	2,695.48	.00	.00	.00	.00	9,353.96	14,777.23
S. Permits (2400-1 Commercial)	3,072.56	4,880.99	124.53	198.61	.00	.00	.00	.00	3,197.09	5,079.60
Subtotals Permits:	10,720.28	16,962.74	1,830.77	2,894.09	.00	.00	.00	.00	12,551.05	19,856.83
TOTAL FY ATTAINMENT:	305,875.77	500,889.69	49,261.87	80,054.27	6,389.03	10,483.03	2,996.25	4,929.65	364,523.14	596,356.47
T. Fiscal Year Target	.00	940,000.00	.00	.00	.00	.00	.00	.00	.00	940,000.00
U. Percent FY Attainment	.00	53.29	.00	.00	.00	.00	.00	.00	.00	63.44
Other Volume - No Credit for Offer										
V. Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
W. Reoffered - No Credit	54,053.89	88,127.68	6,053.48	9,769.57	3,304.52	5,320.84	.00	.00	63,411.89	103,218.06
X. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Total Offer Volume:	388,969.32	638,081.52	48,425.13	78,714.07	3,165.71	5,293.15	2,996.25	4,929.65	443,556.63	727,018.23
Volume Adjustments To Sales After	Award			l						



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Filter: All Sales ,Convertible Products ,All Sales Run Date: 07/30/2018 09:50 AM

#### SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 10 R10, Alaska Region

Activity or Status	NFTM Funde TMBR-VO (MBF)		SSSS Funde TMBR-VOL-SI (MBF)		CWK2 Funde TMBR-VOI (MBF)		CFLR Funded TMBR-VOL (MBF)		Tot All Vol (MBF)	
Gate 4 Advertisement										
A. OnGoing	397.74	838.39	54.70	112.81	.00	.00	.00	.00	452.43	951.20
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 4:	397.74	838.39	54.70	112.81	.00	.00	.00	.00	452.43	951.20
Gate 5 Bid Opening										
F. Valid Bids	136.43	342.27	115.50	282.86	.00	.00	.00	.00	251.93	625.12
G. No Bids	14,471.87	29,445.30	1,607.96	3,271.70	.00	.00	.00	.00	16,079.83	32,716.99
H. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 5:	14,608.30	29,787.57	1,723.46	3,554.56	.00	.00	.00	.00	16,331.76	33,342.11
Gate 6 Sale Award										
L. Regular Sales	6,838.90	15,529.49	1,141.30	2,679.06	.00	.00	.00	.00	7,980.20	18,208.56
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted/Other Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
O. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P. Reoffered	475.04	1,036.77	52.78	115.20	.00	.00	.00	.00	527.82	1,151.96
Q. Previous FY Volume	101.69	209.77	8.35	17.16	.00	.00	.00	.00	110.04	226.93
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 6:	7,415.63	16,776.03	1,202.43	2,811.42	.00	.00	.00	.00	8,618.06	19,587.45
R. Permits (2400-1 Personal Use)	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
S. Permits (2400-1 Commercial)	135.79	246.90	.00	.00	.00	.00	.00	.00	135.79	246.90
Subtotals Permits:	135.79	246.90	.00	.00	.00	.00	.00	.00	135.79	246.90
TOTAL FY ATTAINMENT:	7,551.42	17,022.93	1,202.43	2,811.42	.00	.00	.00	.00	8,753.85	19,834.35
T. Fiscal Year Target	.00	96,000.00	.00	.00	.00	.00	.00	.00	.00	96,000.00
U. Percent FY Attainment	.00	17.73	.00	.00	.00	.00	.00	.00	.00	20.66
Other Volume - No Credit for Offer										
V. Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
W. Reoffered - No Credit	475.04	1,036.77	52.78	115.20	.00	.00	.00	.00	527.82	1,151.96
X. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Total Offer Volume:	21,980.73	46,402.35	2,919.46	6,346.43	.00	.00	.00	.00	24,900.18	52,748.77
Volume Adjustments To Sales After A	Award									



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Filter: All Sales ,Convertible Products ,All Sales Run Date: 07/30/2018 09:50 AM

#### REPORT LEGEND Convertible Products

Fiscal Year: Volumes displayed on this report are determined by the Planned Gate 5 date. If a sale was awarded in Current FY its volume displays regardless of planned gate 5 date.

#### COLUMNS:

NFTM Funded Volume TMBR-VOL-SLD (MBF and CCF):

Any volume which is not identified by a salvage or CWK2 pct.

Salvage Funded Volume TMBR-VOL-SLD-SLVG (MBF and CCF):

Any volume identified by a salvage percentage.

CWK2 Funded Volume (TMBR-VOL-SLD):

Any volume identified by a CWK2 percentage.

Total ALL VOLUME (MBF and CCF):

Sum of Regular, Salvage, and CWK2 volume.

#### ROWS:

Gate 4 ADVERTISEMENT: Volume where latest gate = 4 and accomplished date is in specified reporting period.

A. Ongoing: Progressing normally.

B. Delayed: Current sale status is delayed (D).C. Withdrawn: Current sale status is withdrawn (W).

D. Resold: Remaining volume from Defaulted sale that is offered.

E. Reoffered: Volume previously offered but not bid.

Subtotals Gate 4: Sum of lines A through E.

Gate 5 BID OPENING: Volume where latest gate = 5 and accomplished date is in specified reporting period.

F. Valid Bids: Progressing Normally and bids accepted.

G. No Bids: Bids were not received. Status is (D or W) reason code is 7005.

The volume displayed in the MBF and CCF columns is cumulative for the Fiscal Year.

H. Delayed: Current sale status is delayed (D) and reason is not 7005.

I. Withdrawn: Current sale status is withdrawn (W) and reason is not 7005.

J. Resold Remaining volume from Defaulted sales that has currently received valid bids.

K. Reoffered Volume previously offered that has currently received valid bids.

Subtotals Gate 5: Sum of lines F through K.

Gate 6 SALE AWARD: Volume where latest gate = 6 and accomplished date is in specified reporting period.

L. Regular Sales: Progressing normally.

M. Cancelled: Volume which defaulted or has terminated abnormally.
 N. Opted/Other Volume: Volume credited during the specified reporting period.
 O. Resold: Remaining volume from Defaulted sale currently awarded.

P. Reoffered Volume previously offered from any FY but not bid and is currently awarded.

Q. Previous FY Volume Volume offered in a previous FY and awarded in the current FY.

Z. Replacement Volume Volume included as replacement under B/BT 8.341

Subtotals Gate 6: Sum of lines L through Q plus Z.

R. Permits (2400-1 Personal Use) Non-commercial Permit sales.

S. Permits (2400-1 Commercial Sales) Commercial Permit sales.



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Filter: All Sales ,Convertible Products ,All Sales Run Date: 07/30/2018 09:50 AM

#### REPORT LEGEND Convertible Products

Subtotal Permits: Sum of lines S and T

TOTAL FY ATTAINMENT: Sums of Reg, Salvage, and CWK2 Volume Type awarded credit = total of Gate 6 and Permits for current FY.

T. Fiscal Year Target: Assigned Target.

U. Percent FY Attainment: Percent of Target Accomplished.

OTHER VOLUME - NO CREDIT for OFFER Volume in Gates 4, 5, and 6 where no credit will be taken for OFFER.

V. Resold-No Credit: Volume from Defaulted Sale where no rework was necessary. Credit for offer taken on original volume.

W. Reoffered-No Credit: Volume previously offered for which credit will not be applied. Credit for offer taken on original volume.

X. Alternative Volume Region 6 Alternative Volume

Total Volume for OFFER Subtotal gate 4 + subtotal gate 5 + subtotal gate 6 + subtotal permits minus volume in V and X and Q

Volume offered during the FY for offer credit



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Filter: All Sales ,Convertible Products ,All Sales Run Date: 07/30/2018 09:50 AM

Where1 Clause: Where (report\_date between to\_date('10/01/2017 00:00:00','mm/dd/yyyy hh24:mi:ss') and

to\_date('09/30/2018 23:59:59', 'mm/dd/yyyy hh24:mi:ss')) and 1=1 and convertible\_nonconvertible = 'C'

and stewardship\_indicator in ('N','Y') and good\_neighbor\_auth\_indicator in ('N','Y') and

(SNAPSHOT\_FISCAL\_YEAR = '2018' AND SNAPSHOT\_QUARTER = '3')

Where 2 Clause: where fiscal year > report fy and 1=1 and convertible nonconvertible = 'C' and stewardship indicator in

('N','Y') and good neighbor auth indicator in ('N','Y') and (SNAPSHOT FISCAL YEAR = '2018' AND

SNAPSHOT\_QUARTER = '3')

**Sorting Criteria:**