

Report Type: Quarterly Page: 1 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 01/19/2016 07:45 AM

SERVICEWIDE TOTALS Convertible Products

				90	rei tible Fio	uuoto					
Act	ivity or Status	NFTM Funde TMBR-VC (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOI (MBF)		CFLR Funded TMBR-VOL (MBF)		To All Vo (MBF)	
	Gate 4 Advertisement										
Α.	OnGoing	61,650.35	114,882.94	18,620.48	32,346.65	.00	.00	6,385.97	11,460.87	86,656.81	158,690.45
B.	Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C.	Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D.	Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E.	Reoffered	4,768.48	9,525.55	.00	.00	.00	.00	.00	.00	4,768.48	9,525.55
	Subtotals Gate 4:	66,418.83	124,408.49	18,620.48	32,346.65	.00	.00	6,385.97	11,460.87	91,425.29	168,216.00
	Gate 5 Bid Opening	·	·	•				·		·	·
F.	Valid Bids	3,562.60	5,800.14	3,001.93	4,983.28	.00	.00	2,711.18	4,490.50	9,275.71	15,273.92
G.	No Bids	11,873.89	21,678.32	42,588.28	63,438.48	2,158.75	4,139.81	.00	.00	56,620.88	89,256.59
H.	Delayed	1,222.12	2,444.21	.00	.00	.00	.00	.00	.00	1,222.12	2,444.21
I.	Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J.	Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K.	Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Subtotals Gate 5:	16,658.61	29,922.67	45,590.21	68,421.76	2,158.75	4,139.81	2,711.18	4,490.50	67,118.71	106,974.72
	Gate 6 Sale Award										
L.	Regular Sales	174,492.24	325,801.58	20,541.94	33,976.82	2,022.71	3,305.19	9,500.61	17,933.92	206,557.49	381,017.51
M.	Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N.	Opted/Other Volume	3,108.01	5,523.67	75.11	134.18	55.60	107.37	20.82	40.15	3,259.54	5,805.37
О.	Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P.	Reoffered	16,115.99	51,710.20	20,038.65	29,929.72	1,634.36	3,143.00	4,726.94	7,444.00	42,515.94	92,226.92
Q.	Previous FY Volume	39,672.99	76,702.17	3,911.95	6,909.39	508.54	902.27	1,766.57	3,533.14	45,860.05	88,046.96
Z.	Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
_	Subtotals Gate 6:	233,389.23	459,737.62	44,567.65	70,950.11	4,221.21	7,457.83	16,014.94	28,951.21	298,193.02	567,096.76
R.	Permits (2400-1 Personal Use)	33,199.00	61,727.18	28,382.60	54,798.59	166.10	262.90	974.75	1,717.00	62,722.45	118,505.66
S.	Permits (2400-1 Commercial)	4,528.58	7,423.56	1,068.84	2,057.71	.00	.00.	.60	1.00	5,598.02	9,482.27
	Subtotals Permits:	37,727.58	69,150.73	29,451.44	56,856.30	166.10	262.90	975.35	1,718.00	68,320.47	127,987.92
_	TOTAL FY ATTAINMENT:	271,116.81	528,888.35	74,019.10	127,806.41	4,387.31	7,720.73	16,990.29	30,669.20	366,513.49	695,084.68
T.	Fiscal Year Target	.00 .00	.00	.00 .00	.00	.00 .00	.00	.00 .00	.00.	.00 .00	.00
U.	Percent FY Attainment	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
V.	Other Volume - No Credit for Offer Resold - No Credit	00	.00	.00	.00	00	00	00	00	.00	00
		.00				.00	.00	.00	.00		.00
W.	Reoffered - No Credit	23,356.20	65,955.24	60,792.53	90,207.54	1,634.36	3,143.00	4,726.94	7,444.00	90,510.03	166,749.78
X.	Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Total Offer Volume:	291,165.06	540,562.10	73,525.31	131,457.89	4,403.16	9,323.91	19,593.93	35,643.43	388,687.41	715,478.66
	Volume Adjustments To Sales After A	ward									



Report Type: Quarterly Page: 2 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 01/19/2016 07:45 AM

SERVICEWIDE SUMMARY Convertible Products

			001	IVELLIDIE FI	- Caucio					
Activity or Status	NFTM Funde TMBR-VO (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funded TMBR-VOL (MBF)		Tot All Vo (MBF)	
Regior 01										
A. Total FY Attainment:	13,067.45	30,049.31	3,491.08	8,356.83	27.84	59.31	181.10	463.08	16,767.47	38,928.53
B. Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Attainment Percent										
Regior 02										
A. Total FY Attainment:	24,531.14	49,568.27	2,155.05	4,327.39	.50	1.25	.00	.00	26,686.68	53,896.91
B. Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Attainment Percent										
Regior 03										
A. Total FY Attainment:	36,421.81	67,364.16	1,053.87	1,665.25	165.60	261.65	13,876.81	24,741.22	51,518.07	94,032.28
B. Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Attainment Percent										
Regior 04										
A. Total FY Attainment:	10,916.70	19,843.88	6,696.40	11,415.67	.00	.00	.00	.00	17,613.10	31,259.55
B. Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Attainment Percent										
Regior 05										
A. Total FY Attainment:	28,204.58	75,525.14	26,626.91	41,685.59	.00	.00	60.00	100.00	54,891.49	117,310.72
B. Fiscal Year Target C. Attainment Percent	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Regior 06										
A. Total FY Attainment:	65,812.52	125,314.25	16,145.43	31,025.59	1,638.64	3,151.45	20.82	40.15	83,617.40	159,531.44
B. Fiscal Year Target C. Attainment Percent	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Regior 08										
. . .	20.045.22	E7 02E 06	1,362.72	2 602 42	00	00	4 766 F7	2 522 44	22 144 50	64 450 50
A. Total FY Attainment: B. Fiscal Year Target	29,015.23 .00	57,925.96	.00	2,693.43	.00 .00	.00	1,766.57 .00	3,533.14	32,144.50 .00	64,152.53
C. Attainment Percent	.00	.00	.00	.00.	.00	.00	.00	.00	.00	.00
Regior 09										
A. Total FY Attainment:	62,529.59	101,933.91	16,401.34	26,448.77	2,554.73	4,247.07	1,084.99	1,791.62	82,570.66	134,421.34
B. Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Attainment Percent	.00	.00	.00	.50	.00	.50	.00	.00	.00	.00



PTSAR (Administrative Unit Summary) - PTSR202S version FY Awarded w/Offer

Cumulative FY 2016 Q1 to FY 2016 Q4 as of 2016 1st quarter

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Filter: All Sales ,Convertible Products ,All Sales Run Date: 01/19/2016 07:45 AM

SERVICEWIDE SUMMARY Convertible Products

			Cor	ivertible Pr	oaucts					
Activity or Status	NFTM Funde TMBR-VC (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funded TMBR-VOL- (MBF)		Tota All Volu (MBF)	
Regior 10										
A. Total FY Attainment:	617.79	1,363.48	86.31	187.90	.00	.00	.00	.00	704.10	1,551.39
B. Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Attainment Percent										



Report Type: Quarterly Page: 4 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 01/19/2016 07:45 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 01 R1, Northern Region

ctivity or Status	NFTM Funde TMBR-VO (MBF)		SSSS Funded TMBR-VOL-SI (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funded TMBR-VOL- (MBF)		Tot All Vol (MBF)	
Gate 4 Advertisement		+								
a. OnGoing	5.00	10.00	.00	.00	.00	.00	.00	.00	5.00	10.0
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0.
. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
). Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
Subtotals Gate 4:	5.00	10.00	.00	.00	.00	.00	.00	.00	5.00	10.0
Gate 5 Bid Opening										
. Valid Bids	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
6. No Bids	15.50	31.00	452.68	836.09	.00	.00	.00	.00	468.18	867.0
I. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
Z. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.(
Subtotals Gate 5:	15.50	31.00	452.68	836.09	.00	.00	.00	.00	468.18	867.0
Gate 6 Sale Award										
Regular Sales	7,968.31	17,046.86	337.30	616.84	.00	.00	.00	.00	8,305.61	17,663.7
I. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
I. Opted/Other Volume	65.67	136.79	.00	.00	27.84	59.31	.00	.00	93.51	196.1
). Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.(
P. Reoffered	10.00	20.00	.00	.00	.00	.00	.00	.00	10.00	20.0
). Previous FY Volume	2.00	4.00	.00	.00	.00	.00	.00	.00	2.00	4.0
Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.(
Subtotals Gate 6:	8,045.98	17,207.65	337.30	616.84	27.84	59.31	.00	.00	8,411.12	17,883.
. Permits (2400-1 Personal Use)	5,011.47	12,821.66	3,153.78	7,739.99	.00	.00	180.50	462.08	8,345.75	21,023.
. Permits (2400-1 Commercial)	10.00	20.00	.00	.00	.00	.00	.60	1.00	10.60	21.0
Subtotals Permits:	5,021.47	12,841.66	3,153.78	7,739.99	.00	.00	181.10	463.08	8,356.35	21,044.7
TOTAL FY ATTAINMENT:	13,067.45	30,049.31	3,491.08	8,356.83	27.84	59.31	181.10	463.08	16,767.47	38,928.5
. Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.(
. Percent FY Attainment	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
Other Volume - No Credit for Offer										
. Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.(
/. Reoffered - No Credit	10.00	20.00	.00	.00	.00	.00	.00	.00	10.00	20.0
. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00).
Total Offer Volume:	13,075.95	30,066.31	3,943.76	9,192.92	27.84	59.31	181.10	463.08	17,228.65	39,781.6



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Filter: All Sales ,Convertible Products ,All Sales Run Date: 01/19/2016 07:45 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 02 R2, Rocky Mountain Region

Ac	tivity or Status	NFTM Funde TMBR-VO (MBF)		SSSS Funder TMBR-VOL-SI (MBF)		CWK2 Funde TMBR-VOI (MBF)		CFLR Funded TMBR-VOL- (MBF)		Tot All Vol (MBF)	
	Gate 4 Advertisement										
A.	OnGoing	7,180.58	14,306.66	.00	.00	.00	.00	.00	.00	7,180.58	14,306.66
В.	Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C.	Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D.	Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E.	Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Subtotals Gate 4:	7,180.58	14,306.66	.00	.00	.00	.00	.00	.00	7,180.58	14,306.66
	Gate 5 Bid Opening										
F.	Valid Bids	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
G.	No Bids	514.40	1,286.00	.00	.00	.00	.00	.00	.00	514.40	1,286.00
Н.	Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
I.	Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J.	Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K.	Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Subtotals Gate 5:	514.40	1,286.00	.00	.00	.00	.00	.00	.00	514.40	1,286.00
	Gate 6 Sale Award										
L.	Regular Sales	17,552.96	35,484.22	17.93	37.26	.00	.00	.00	.00	17,570.89	35,521.48
Μ.	Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N.	Opted/Other Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Ο.	Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Ρ.	Reoffered	214.22	443.62	.00	.00	.00	.00	.00	.00	214.22	443.62
Q.	Previous FY Volume	4,445.79	8,806.05	.00	.00	.00	.00	.00	.00	4,445.79	8,806.05
Z.	Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Subtotals Gate 6:	22,212.97	44,733.89	17.93	37.26	.00	.00	.00	.00	22,230.90	44,771.15
R.	Permits (2400-1 Personal Use)	2,208.73	4,605.68	2,037.86	4,084.93	.50	1.25	.00	.00	4,247.08	8,691.86
S.	Permits (2400-1 Commercial)	109.44	228.70	99.26	205.20	.00	.00	.00	.00	208.70	433.90
	Subtotals Permits:	2,318.17	4,834.38	2,137.12	4,290.13	.50	1.25	.00	.00	4,455.78	9,125.76
	TOTAL FY ATTAINMENT:	24,531.14	49,568.27	2,155.05	4,327.39	.50	1.25	.00	.00	26,686.68	53,896.91
T.	Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
U.	Percent FY Attainment	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Other Volume - No Credit for Offer										
٧.	Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
W.	Reoffered - No Credit	214.22	443.62	.00	.00	.00	.00	.00	.00	214.22	443.62
X.	Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Total Offer Volume:	27,566.11	55,911.26	2,155.05	4,327.39	.50	1.25	.00	.00	29,721.65	60,239.90
	Volume Adjustments To Sales After										



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Filter: All Sales ,Convertible Products ,All Sales Run Date: 01/19/2016 07:45 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 03 R3, Southwestern Region

Activity or	Status	NFTM Funde TMBR-VO (MBF)		SSSS Funder TMBR-VOL-SI (MBF)		CWK2 Funde TMBR-VOI (MBF)		CFLR Funde TMBR-VOI (MBF)		Tota All Vol (MBF)	
Gate 4	Advertisement										
A. OnGoi	ing	1,323.97	2,288.76	.00	.00	.00	.00	.00	.00	1,323.97	2,288.76
B. Delaye	ed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdi	rawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resolo	d	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E. Reoffe	ered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Subtotals Gate 4:	1,323.97	2,288.76	.00	.00	.00	.00	.00	.00	1,323.97	2,288.76
Gate 5	Bid Opening										
F. Valid E	Bids	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
G. No Bio	ds	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
H. Delaye	ed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
I. Withdi	rawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J. Resold	d	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffe	ered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Subtotals Gate 5:	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Gate 6	Sale Award										
L. Regula	ar Sales	19,234.91	38,614.53	104.95	165.81	.00	.00	8,355.62	16,042.30	27,695.46	54,822.64
M. Cance	elled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted	/Other Volume	38.12	87.08	.00	.00	.00	.00	.00	.00	38.12	87.08
O. Resold	d	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P. Reoffe	ered	.00	.00	.00	.00	.00	.00	4,726.94	7,444.00	4,726.94	7,444.00
Q. Previo	ous FY Volume	1,560.83	3,665.32	.00	.00	.00	.00	.00	.00	1,560.83	3,665.32
Z. Replac	cement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Subtotals Gate 6:	20,833.86	42,366.93	104.95	165.81	.00	.00	13,082.56	23,486.30	34,021.35	66,019.04
R. Permit	ts (2400-1 Personal Use)	14,667.45	23,510.67	940.65	1,486.37	165.60	261.65	794.25	1,254.92	16,567.95	26,513.60
S. Permit	ts (2400-1 Commercial)	920.50	1,486.56	8.27	13.08	.00	.00	.00	.00	928.78	1,499.64
	Subtotals Permits:	15,587.95	24,997.23	948.92	1,499.44	165.60	261.65	794.25	1,254.92	17,496.72	28,013.24
_	L FY ATTAINMENT:	36,421.81	67,364.16	1,053.87	1,665.25	165.60	261.65	13,876.81	24,741.22	51,518.07	94,032.28
	Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	nt FY Attainment	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Volume - No Credit for Offer										
	d - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	ered - No Credit	.00	.00	.00	.00	.00	.00	4,726.94	7,444.00	4,726.94	7,444.00
X. Altern	ative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Total Offer Volume:	36,184.95	65,987.60	1,053.87	1,665.25	165.60	261.65	9,149.87	17,297.22	46,554.27	85,211.72
Volum	ne Adjustments To Sales After A	Award			'						



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Filter: All Sales ,Convertible Products ,All Sales Run Date: 01/19/2016 07:45 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 04 R4, Intermountain Region

Activity or Status	NFTM Funde TMBR-VO (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOI (MBF)		CFLR Funded TMBR-VOL (MBF)		Tota All Vol (MBF)	
Gate 4 Advertisement										
A. OnGoing	251.00	592.00	.00	.00	.00	.00	.00	.00	251.00	592.00
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 4:	251.00	592.00	.00	.00	.00	.00	.00	.00	251.00	592.00
Gate 5 Bid Opening										
F. Valid Bids	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
G. No Bids	612.41	2,207.57	.00	.00	.00	.00	.00	.00	612.41	2,207.57
H. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 5:	612.41	2,207.57	.00	.00	.00	.00	.00	.00	612.41	2,207.57
Gate 6 Sale Award										
L. Regular Sales	137.85	234.35	155.76	264.79	.00	.00	.00	.00	293.61	499.14
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted/Other Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
O. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P. Reoffered	1,412.81	2,401.78	.00	.00	.00	.00	.00	.00	1,412.81	2,401.78
Q. Previous FY Volume	8,399.46	15,544.03	.00	.00	.00	.00	.00	.00	8,399.46	15,544.03
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 6:	9,950.12	18,180.16	155.76	264.79	.00	.00	.00	.00	10,105.88	18,444.95
R. Permits (2400-1 Personal Use)	962.21	1,656.28	6,509.01	11,097.12	.00	.00	.00	.00	7,471.22	12,753.40
S. Permits (2400-1 Commercial)	4.38	7.44	31.63	53.76	.00	.00	.00	.00	36.00	61.20
Subtotals Permits:	966.58	1,663.72	6,540.64	11,150.88	.00	.00	.00	.00	7,507.22	12,814.60
TOTAL FY ATTAINMENT:	10,916.70	19,843.88	6,696.40	11,415.67	.00	.00	.00	.00	17,613.10	31,259.55
T. Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
U. Percent FY Attainment	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Other Volume - No Credit for Offer										
V. Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
W. Reoffered - No Credit	1,496.58	3,071.39	.00	.00	.00	.00	.00	.00	1,496.58	3,071.39
X. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Total Offer Volume:	1,884.07	4,028.03	6,696.40	11,415.67	.00	.00	.00	.00	8,580.47	15,443.70
Volume Adjustments To Sales After A	Award					-		'		



Report Type: Quarterly Page: 8 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 01/19/2016 07:45 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 05 R5, Pacific S-West Region

Activity or Status	NFTM Funde TMBR-VO (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOI (MBF)		CFLR Funded TMBR-VOL- (MBF)		Tot All Vol (MBF)	
Gate 4 Advertisement										
A. OnGoing	16,516.55	29,226.94	723.65	1,134.51	.00	.00	.00	.00	17,240.20	30,361.45
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 4:	16,516.55	29,226.94	723.65	1,134.51	.00	.00	.00	.00	17,240.20	30,361.45
Gate 5 Bid Opening										
F. Valid Bids	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
G. No Bids	1,131.27	2,116.73	41,219.03	61,056.82	.00	.00	.00	.00	42,350.30	63,173.55
H. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 5:	1,131.27	2,116.73	41,219.03	61,056.82	.00	.00	.00	.00	42,350.30	63,173.55
Gate 6 Sale Award										
L. Regular Sales	9,644.37	18,386.30	2,433.71	4,064.58	.00	.00	60.00	100.00	12,138.08	22,550.88
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted/Other Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
O. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P. Reoffered	14,090.99	48,202.25	20,038.65	29,929.72	.00	.00	.00	.00	34,129.64	78,131.97
Q. Previous FY Volume	.00	.00	1,293.84	1,969.87	.00	.00	.00	.00	1,293.84	1,969.87
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 6:	23,735.36	66,588.55	23,766.20	35,964.17	.00	.00	60.00	100.00	47,561.56	102,652.72
R. Permits (2400-1 Personal Use)	4,150.82	8,301.59	2,773.21	5,546.42	.00	.00	.00	.00	6,924.03	13,848.00
S. Permits (2400-1 Commercial)	318.40	635.00	87.50	175.00	.00	.00	.00	.00	405.90	810.00
Subtotals Permits:	4,469.22	8,936.59	2,860.71	5,721.42	.00	.00	.00	.00	7,329.93	14,658.00
TOTAL FY ATTAINMENT:	28,204.58	75,525.14	26,626.91	41,685.59	.00	.00	60.00	100.00	54,891.49	117,310.72
T. Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
U. Percent FY Attainment	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Other Volume - No Credit for Offer										
V. Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
W. Reoffered - No Credit	14,090.99	48,202.25	60,792.53	90,207.54	.00	.00	.00	.00	74,883.52	138,409.79
X. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Total Offer Volume:	31,761.41	58,666.56	6,483.22	11,699.51	.00	.00	60.00	100.00	38,304.63	70,466.06
Volume Adjustments To Sales After A	Award									



Report Type: Quarterly Page: 9 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 01/19/2016 07:45 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 06 R6, Pacific N-West Region

Activity or Status	NFTM Fundo TMBR-VC (MBF)		SSSS Funder TMBR-VOL-SI (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funded TMBR-VOL (MBF)		Tot All Vol (MBF)	
Gate 4 Advertisement										
A. OnGoing	9,241.12	18,176.90	12,918.40	23,209.06	.00	.00	2,975.58	5,858.63	25,135.09	47,244.57
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E. Reoffered	60.98	110.55	.00	.00	.00	.00	.00	.00	60.98	110.55
Subtotals Gate 4:	9,302.10	18,287.45	12,918.40	23,209.06	.00	.00	2,975.58	5,858.63	25,196.07	47,355.12
Gate 5 Bid Opening										
F. Valid Bids	225.68	434.00	.00	.00	.00	.00	.00	.00	225.68	434.00
G. No Bids	41.99	80.75	188.01	361.57	2,124.20	4,085.00	.00	.00	2,354.20	4,527.32
H. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 5:	267.67	514.75	188.01	361.57	2,124.20	4,085.00	.00	.00	2,579.88	4,961.32
Gate 6 Sale Award										
L. Regular Sales	48,536.63	92,773.65	1,611.30	3,108.76	.00	.00	.00	.00	50,147.93	95,882.41
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted/Other Volume	2,651.06	4,705.28	39.67	74.97	4.28	8.45	20.82	40.15	2,715.83	4,828.85
O. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P. Reoffered	80.54	154.89	.00	.00	1,634.36	3,143.00	.00	.00	1,714.90	3,297.89
Q. Previous FY Volume	14,160.93	26,943.20	2,109.57	4,037.25	.00	.00	.00	.00	16,270.50	30,980.46
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 6:	65,429.16	124,577.02	3,760.54	7,220.98	1,638.64	3,151.45	20.82	40.15	70,849.16	134,989.61
R. Permits (2400-1 Personal Use)	309.76	595.70	11,590.85	22,288.21	.00	.00	.00	.00	11,900.61	22,883.91
S. Permits (2400-1 Commercial)	73.59	141.53	794.04	1,516.40	.00	.00	.00	.00	867.63	1,657.92
Subtotals Permits:	383.36	737.23	12,384.89	23,804.61	.00	.00	.00	.00	12,768.24	24,541.83
TOTAL FY ATTAINMENT:	65,812.52	125,314.25	16,145.43	31,025.59	1,638.64	3,151.45	20.82	40.15	83,617.40	159,531.44
T. Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
U. Percent FY Attainment	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Other Volume - No Credit for Offer										
V. Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
W. Reoffered - No Credit	141.52	265.44	.00	.00	1,634.36	3,143.00	.00	.00	1,775.88	3,408.44
X. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Total Offer Volume:	61,079.84	116,907.81	27,142.27	50,558.97	2,128.48	4,093.45	2,996.40	5,898.78	93,346.97	177,458.98
Volume Adjustments To Sales After A	ward									



Report Type: Quarterly Page: 10 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 01/19/2016 07:45 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 08 R8, Southern Region

Activity or Status	NFTM Funde TMBR-VO (MBF)		SSSS Funded TMBR-VOL-SI (MBF)		CWK2 Funde TMBR-VOI (MBF)		CFLR Funded TMBR-VOL (MBF)		Tot All Vol (MBF)	
Gate 4 Advertisement		+								
A. OnGoing	14.933.41	29,866.78	.00	.00	.00	.00	.00	.00	14,933.41	29,866.7
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
E. Reoffered	4,707.50	9,415.00	.00	.00	.00	.00	.00	.00	4,707.50	9,415.0
Subtotals Gate 4:	19,640.91	39,281.78	.00	.00	.00	.00	.00	.00	19,640.91	39,281.7
Gate 5 Bid Opening	·	·							·	
F. Valid Bids	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
G. No Bids	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
H. Delayed	1,222.12	2,444.21	.00	.00	.00	.00	.00	.00	1,222.12	2,444.2
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.(
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.(
K. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.(
Subtotals Gate 5:	1,222.12	2,444.21	.00	.00	.00	.00	.00	.00	1,222.12	2,444.2
Gate 6 Sale Award										
L. Regular Sales	17,026.11	34,042.41	339.38	678.75	.00	.00	.00	.00	17,365.48	34,721.1
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.(
N. Opted/Other Volume	15.93	31.82	.00	.00	.00	.00	.00	.00	15.93	31.8
O. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00).
P. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	
Q. Previous FY Volume	9,492.24	18,984.45	.00	.00	.00	.00	1,766.57	3,533.14	11,258.81	22,517.
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.(
Subtotals Gate 6:	26,534.28	53,058.68	339.38	678.75	.00	.00	1,766.57	3,533.14	28,640.22	57,270.
R. Permits (2400-1 Personal Use)	2,442.92	4,791.46	975.19	1,920.40	.00	.00	.00	.00	3,418.12	6,711.8
S. Permits (2400-1 Commercial)	38.02	75.82	48.14	94.28	.00	.00	.00	.00	86.17	170.1
Subtotals Permits:	2,480.95	4,867.28	1,023.34	2,014.68	.00	.00	.00	.00	3,504.28	6,881.9
TOTAL FY ATTAINMENT:	29,015.23	57,925.96	1,362.72	2,693.43	.00	.00	1,766.57	3,533.14	32,144.50	64,152.5
. Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.(
J. Percent FY Attainment	.00	.00	.00	.00	.00	.00	.00	.00	.00).
Other Volume - No Credit for Offer										
/. Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
V. Reoffered - No Credit	4,707.50	9,415.00	.00	.00	.00	.00	.00	.00	4,707.50	9,415.0
K. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
Total Offer Volume:	35,678.52	71,252.50	1,362.72	2,693.43	.00	.00	.00	.00	37,041.22	73,945.9
Volume Adjustments To Sales After A	A.u.ard									



Report Type: Quarterly Page: 11 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 01/19/2016 07:45 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 09 R9, Eastern Region

Activity or Status	NFTM Funde TMBR-VC (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOI (MBF)		CFLR Funde TMBR-VO (MBF)		Tot All Vo (MBF)	
Gate 4 Advertisement										
A. OnGoing	12,185.05	20,385.73	4,976.91	7,999.85	.00	.00	3,410.39	5,602.24	20,572.37	33,987.82
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 4:	12,185.05	20,385.73	4,976.91	7,999.85	.00	.00	3,410.39	5,602.24	20,572.37	33,987.82
Gate 5 Bid Opening										
F. Valid Bids	3,336.92	5,366.14	3,001.93	4,983.28	.00	.00	2,711.18	4,490.50	9,050.03	14,839.92
G. No Bids	9,414.48	15,655.11	712.57	1,150.54	34.55	54.81	.00	.00	10,161.56	16,860.45
H. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 5:	12,751.40	21,021.25	3,714.50	6,133.82	34.55	54.81	2,711.18	4,490.50	19,211.59	31,700.37
Gate 6 Sale Award										
L. Regular Sales	53,778.21	87,865.78	15,455.30	24,852.13	2,022.71	3,305.19	1,084.99	1,791.62	72,341.23	117,814.71
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted/Other Volume	337.23	562.70	35.44	59.21	23.48	39.61	.00	.00	396.15	661.52
O. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P. Reoffered	307.43	487.66	.00	.00	.00	.00	.00	.00	307.43	487.66
Q. Previous FY Volume	1,611.74	2,755.12	508.54	902.27	508.54	902.27	.00	.00	2,628.82	4,559.64
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 6:	56,034.61	91,671.26	15,999.28	25,813.61	2,554.73	4,247.07	1,084.99	1,791.62	75,673.63	123,523.53
R. Permits (2400-1 Personal Use)	3,445.64	5,444.14	402.06	635.16	.00	.00	.00	.00	3,847.69	6,079.30
S. Permits (2400-1 Commercial)	3,049.34	4,818.51	.00	.00	.00	.00	.00	.00	3,049.34	4,818.51
Subtotals Permits:	6,494.98	10,262.65	402.06	635.16	.00	.00	.00	.00	6,897.03	10,897.81
TOTAL FY ATTAINMENT:	62,529.59	101,933.91	16,401.34	26,448.77	2,554.73	4,247.07	1,084.99	1,791.62	82,570.66	134,421.34
T. Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
U. Percent FY Attainment	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Other Volume - No Credit for Offer		T		\neg				T		
V. Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
W. Reoffered - No Credit	2,695.39	4,537.54	.00	.00	.00	.00	.00	.00	2,695.39	4,537.54
X. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Total Offer Volume:	83,158.91	136,048.23	24,584.21	39,680.17	2,080.74	3,399.61	7,206.56	11,884.36	117,030.41	191,012.35
Volume Adjustments To Sales After A	Award									



Report Type: Quarterly Page: 12 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 01/19/2016 07:45 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 10 R10, Alaska Region

Activity or Status	NFTM Funde TMBR-VO (MBF)		SSSS Funde TMBR-VOL-SI (MBF)		CWK2 Funde TMBR-VOI (MBF)		CFLR Funded TMBR-VOL (MBF)		Tota All Volu (MBF)	
Gate 4 Advertisement										
A. OnGoing	13.67	29.17	1.52	3.23	.00	.00	.00	.00	15.19	32.41
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 4:	13.67	29.17	1.52	3.23	.00	.00	.00	.00	15.19	32.41
Gate 5 Bid Opening										
F. Valid Bids	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
G. No Bids	143.84	301.16	15.99	33.46	.00	.00	.00	.00	159.83	334.61
H. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 5:	143.84	301.16	15.99	33.46	.00	.00	.00	.00	159.83	334.61
Gate 6 Sale Award										
L. Regular Sales	612.89	1,353.48	86.31	187.90	.00	.00	.00	.00	699.20	1,541.39
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted/Other Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
O. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Q. Previous FY Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 6:	612.89	1,353.48	86.31	187.90	.00	.00	.00	.00	699.20	1,541.39
R. Permits (2400-1 Personal Use)	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
S. Permits (2400-1 Commercial)	4.90	10.00	.00	.00	.00	.00	.00	.00	4.90	10.00
Subtotals Permits:	4.90	10.00	.00	.00	.00	.00	.00	.00	4.90	10.00
TOTAL FY ATTAINMENT:	617.79	1,363.48	86.31	187.90	.00	.00	.00	.00	704.10	1,551.39
T. Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
U. Percent FY Attainment	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Other Volume - No Credit for Offer										
V. Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
W. Reoffered - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
X. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Total Offer Volume:	775.30	1,693.81	103.82	224.59	.00	.00	.00	.00	879.12	1,918.41
Volume Adjustments To Sales After	Award									



Report Type: Quarterly Page: 13 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 01/19/2016 07:45 AM

REPORT LEGEND Convertible Products

Fiscal Year: Volumes displayed on this report are determined by the Planned Gate 5 date. If a sale was awarded in Current FY its volume displays regardless of planned gate 5 date.

COLUMNS:

NFTM Funded Volume TMBR-VOL-SLD (MBF and CCF):

Any volume which is not identified by a salvage or CWK2 pct.

Salvage Funded Volume TMBR-VOL-SLD-SLVG (MBF and CCF):

Any volume identified by a salvage percentage.

CWK2 Funded Volume (TMBR-VOL-SLD):

Any volume identified by a CWK2 percentage.

Total ALL VOLUME (MBF and CCF):

Sum of Regular, Salvage, and CWK2 volume.

ROWS:

Gate 4 ADVERTISEMENT: Volume where latest gate = 4 and accomplished date is in specified reporting period.

A. Ongoing: Progressing normally.

B. Delayed: Current sale status is delayed (D).C. Withdrawn: Current sale status is withdrawn (W).

D. Resold: Remaining volume from Defaulted sale that is offered.

E. Reoffered: Volume previously offered but not bid.

Subtotals Gate 4: Sum of lines A through E.

Gate 5 BID OPENING: Volume where latest gate = 5 and accomplished date is in specified reporting period.

F. Valid Bids: Progressing Normally and bids accepted.

G. No Bids: Bids were not received. Status is (D or W) reason code is 7005.

The volume displayed in the MBF and CCF columns is cumulative for the Fiscal Year.

H. Delayed: Current sale status is delayed (D) and reason is not 7005.

I. Withdrawn: Current sale status is withdrawn (W) and reason is not 7005.

J. Resold Remaining volume from Defaulted sales that has currently received valid bids.

K. Reoffered Volume previously offered that has currently received valid bids.

Subtotals Gate 5: Sum of lines F through K.

Gate 6 SALE AWARD: Volume where latest gate = 6 and accomplished date is in specified reporting period.

L. Regular Sales: Progressing normally.

M. Cancelled: Volume which defaulted or has terminated abnormally.
 N. Opted/Other Volume: Volume credited during the specified reporting period.
 O. Resold: Remaining volume from Defaulted sale currently awarded.

P. Reoffered Volume previously offered from any FY but not bid and is currently awarded.

Q. Previous FY Volume Volume offered in a previous FY and awarded in the current FY.

Z. Replacement Volume Volume included as replacement under B/BT 8.341

Subtotals Gate 6: Sum of lines L through Q plus Z.

R. Permits (2400-1 Personal Use) Non-commercial Permit sales.

S. Permits (2400-1 Commercial Sales) Commercial Permit sales.



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REPORT LEGEND Convertible Products

Subtotal Permits: Sum of lines S and T

TOTAL FY ATTAINMENT: Sums of Reg, Salvage, and CWK2 Volume Type awarded credit = total of Gate 6 and Permits for current FY.

T. Fiscal Year Target: Assigned Target.

U. Percent FY Attainment: Percent of Target Accomplished.

OTHER VOLUME - NO CREDIT for OFFER Volume in Gates 4, 5, and 6 where no credit will be taken for OFFER.

V. Resold-No Credit: Volume from Defaulted Sale where no rework was necessary. Credit for offer taken on original volume.

W. Reoffered-No Credit: Volume previously offered for which credit will not be applied. Credit for offer taken on original volume.

X. Alternative Volume Region 6 Alternative Volume

Total Volume for OFFER Subtotal gate 4 + subtotal gate 5 + subtotal gate 6 + subtotal permits minus volume in V and X and Q

Volume offered during the FY for offer credit



Report Type: Quarterly Page: 15 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 01/19/2016 07:45 AM

Where1 Clause: Where (report_date between to_date('10/01/2015 00:00:00','mm/dd/yyyy hh24:mi:ss') and

to_date('09/30/2016 23:59:59', 'mm/dd/yyyy hh24:mi:ss')) and 1=1 and convertible_nonconvertible = 'C'

and stewardship indicator in ('N','Y') and (SNAPSHOT FISCAL YEAR = '2016' AND

SNAPSHOT_QUARTER = '1')

Where2 Clause: where fiscal_year > report_fy and 1=1 and convertible_nonconvertible = 'C' and stewardship_indicator in

('N','Y') and (SNAPSHOT_FISCAL_YEAR = '2016' AND SNAPSHOT_QUARTER = '1')

Sorting Criteria: