

Report Type: Quarterly Page: 1 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 11/22/2016 06:34 AM

SERVICEWIDE TOTALS Convertible Products

				Con	rertible Pro	uucis					
Act	iivity or Status	NFTM Fund TMBR-V (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funde TMBR-VO (MBF)			otal olume (CCF)
	Gate 4 Advertisement										
Α.	OnGoing	27,422.16	53,324.58	724.15	1,044.34	53.46	87.91	.00	.00	28,199.75	54,456.83
В.	Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C.	Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D.	Resold	409.70	738.84	.00	.00	.00	.00	.00	.00	409.70	738.84
E.	Reoffered	19,305.10	36,667.75	.00	.00	.00	.00	.00	.00	19,305.10	36,667.75
	Subtotals Gate 4:	47,136.96	90,731.17	724.15	1,044.34	53.46	87.91	.00	.00	47,914.55	91,863.42
	Gate 5 Bid Opening										
F.	Valid Bids	24,829.56	50,261.77	.00	.00	.00	.00	4,988.79	9,977.58	29,818.35	60,239.35
G.	No Bids	456,364.53	890,692.56	83,123.29	134,456.22	2,991.57	5,835.69	26,792.61	52,616.44	569,271.84	1,083,600.85
H.	Delayed	7,013.19	13,536.45	201.99	329.38	.00	.00	3,292.48	5,185.00	10,507.66	19,050.83
I.	Withdrawn	.00	.00	639.16	1,025.43	.00	.00	.00	.00	639.16	1,025.43
J.	Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K.	Reoffered	.00	.00	.00	.00	.00	.00	2,689.00	5,378.00	2,689.00	5,378.00
	Subtotals Gate 5:	488,207.28	954,490.78	83,964.44	135,811.03	2,991.57	5,835.69	37,762.88	73,157.02	612,926.01	1,169,294.46
	Gate 6 Sale Award										
L.	Regular Sales	1,687,396.94	3,205,560.89	284,105.06	478,115.24	19,278.41	35,101.72	216,223.20	421,648.21	2,207,003.41	4,140,425.54
M.	Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N.	Opted/Other Volume	155,698.77	256,957.86	23,854.19	39,351.09	2,946.35	5,286.17	11,505.96	23,922.58	194,005.27	325,517.70
Ο.	Resold	.00	.00.	.00	.00	.00	.00	.00	.00	.00	.00
P.	Reoffered	156,666.50	326,595.75	28,214.21	44,981.66	1,634.36	3,143.00	21,300.79	39,192.01	207,815.79	413,912.37
Q.	Previous FY Volume	48,266.49	94,065.50	4,414.48	7,941.27	508.54	902.27	3,302.32	6,780.93	56,491.82	109,689.94
Z.	Replacement Volume	.00.	.00	.00	.00.	.00	.00.	.00	.00.	.00.	.00.
_	Subtotals Gate 6:	2,048,028.70	3,883,180.00	340,587.94	570,389.26	24,367.66	44,433.16	252,332.27	491,543.73	2,665,316.29	4,989,545.55
R. S.	Permits (2400-1 Personal Use) Permits (2400-1 Commercial)	130,772.87	248,447.63	126,188.62 3,525.42	242,304.73 6,827.36	602.21	1,008.90	3,106.25	5,876.31	260,669.96	497,637.57 28,377.18
J 3.	Subtotals Permits:	12,080.81 142,853.68	20,481.66 268,929.29	3,525.42 129,714.04	· ·	41.45 643.66	65.49 1,074.39	567.57 3,673.82	1,002.67 6,878.98	16,215.25 276,885.21	526,014.75
	TOTAL FY ATTAINMENT:	2,190,882.39	4,152,109.29	470,301.98	249,132.09 819,521.34	25,011.32	45,507.56	256,006.09	498,422.71	2,942,201.50	5,515,560.30
Т.	Fiscal Year Target	.00	6,039,700.00	.00	.00	.00	.00	.00	.00	.00	6,039,700.00
U.	Percent FY Attainment	.00	68.75	.00	.00	.00	.00	.00	.00	.00	91.32
J .	Other Volume - No Credit for Offer	.50	30.73		.50	.00	.50	.00	.50	.50	01.02
v.	Resold - No Credit	409.70	738.84	465.15	779.00	.00	.00	.00	.00	874.85	1,517.84
w.	Reoffered - No Credit	266,897.18	529,530.21	74,448.48	113,724.21	1,634.36	3,143.00	31,201.77	57,594.01	374,181.70	703,991.40
Χ.	Alternative Volume	45.43	67.75	.00	.00	.00	.00	.00	.00	45.43	67.75
۸.	Total Offer Volume:	2,410,653.26	4,572,996.69	475,662.46	833,932.23	25,913.45	48,894.53	259,264.88	507,204.79	3,171,493.69	5,961,519.00
	Volume Adjustments To Sales After		7,51 2,330.03	710,002.40	000,302.20	25,515.45	70,034.33	200,204.00	301,204.13	5,171,435.03	0,001,010.00
	Volume Aujustinents 10 odles After	Awaiu									



Report Type: Quarterly Page: 2 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 11/22/2016 06:34 AM

SERVICEWIDE SUMMARY Convertible Products

					ivertible Fi						
Act	tivity or Status	NFTM Funde TMBR-VC (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funde TMBR-VO (MBF)			otal olume (CCF)
Re	gior 01										
Α.	Total FY Attainment:	199,501.88	405,557.80	16,495.14	39,771.53	52.73	106.82	43,023.86	77,212.69	259,073.62	522,648.84
B.	Fiscal Year Target	.00	720,000.00	.00	.00	.00	.00	.00	.00	.00	720,000.00
C.	Attainment Percent		56.33%								72.59%
Re	gior 02										
Α.	Total FY Attainment:	254,903.58	515,807.99	24,152.05	47,961.91	482.27	919.88	13,088.39	26,198.22	292,626.27	590,887.95
В.	Fiscal Year Target	.00	580,700.00	.00	.00	.00	.00	.00	.00	.00	580,700.00
C.	Attainment Percent		88.83%								101.75%
Re	gior 03										
A.	Total FY Attainment:	117,153.01	212,854.57	4,306.51	6,948.38	1,557.00	2,884.43	56,915.99	115,350.72	179,932.51	338,038.10
B.	Fiscal Year Target	.00	412,300.00	.00	.00	.00	.00	.00	.00	.00	412,300.00
C.	Attainment Percent		51.63%								81.99%
Re	gior 04										
A.	Total FY Attainment:	90,972.14	212,250.11	59,109.53	103,671.29	.00	.00	11,552.03	22,324.16	161,633.69	338,245.55
B.	Fiscal Year Target	.00	277,000.00	.00	.00	.00	.00	.00	.00	.00	277,000.00
C.	Attainment Percent		76.62%								122.11%
Re	gior 05										
A.	Total FY Attainment:	205,356.38	399,773.78	145,191.95	227,666.39	6,364.81	12,510.29	6,642.62	11,631.36	363,555.72	651,581.81
B.	Fiscal Year Target	.00	770,000.00	.00	.00	.00	.00	.00	.00	.00	770,000.00
C.	Attainment Percent		51.92%								84.62%
Re	gior 06										
A.	Total FY Attainment:	400,330.11	754,416.67	130,561.98	243,373.15	5,955.92	11,287.93	57,760.31	115,394.93	594,608.28	1,124,472.65
B.	Fiscal Year Target	.00	1,173,100.00	.00	.00	.00	.00	.00	.00	.00	1,173,100.00
C.	Attainment Percent		64.31%								95.85%
Re	gior 08										
A.	Total FY Attainment:	507,814.02	964,664.44	4,230.13	8,387.51	191.16	382.29	56,496.58	112,992.47	568,731.84	1,086,426.70
B.	Fiscal Year Target	.00	1,164,500.00	.00	.00	.00	.00	.00	.00	.00	1,164,500.00
C.	Attainment Percent		82.84%								93.30%
Re	gior 09								T		
A.	Total FY Attainment:	402,914.57	660,447.52	84,097.46	136,706.08	10,407.43	17,415.92	10,526.31	17,318.16	507,945.70	831,887.15
B.	Fiscal Year Target	.00	810,000.00	.00	.00	.00	.00	.00	.00	.00	810,000.00
C.	Attainment Percent		81.54%								102.70%



Report Type: Quarterly Page: 3 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 11/22/2016 06:34 AM

SERVICEWIDE SUMMARY Convertible Products

			COI	ivertible Fr	oducis					
Activity or Status	NFTM Funde TMBR-VO (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funded TMBR-VOL-S		To All Vo (MBF)	
Regior 10										
A. Total FY Attainment:	11,936.69	26,336.43	2,157.23	5,035.11	.00	.00	.00	.00	14,093.88	31,371.55
B. Fiscal Year Target	.00	132,100.00	.00	.00	.00	.00	.00	.00	.00	132,100.00
C. Attainment Percent		19.94%								23.75%



Report Type: Quarterly Page: 4 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 11/22/2016 06:34 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 01 R1, Northern Region

3. Delayer	ctivity or Status	NFTM Funde TMBR-VC (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funde TMBR-VO (MBF)		Tot All Vol (MBF)	
3. Delayer	Gate 4 Advertisement										
C. Withdrawn .00 <	. OnGoing	6,154.76	12,184.50	.00	.00	.00	.00	.00	.00	6,154.76	12,184.50
D. Resold .00	. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E. Reoffered	. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 4: 6,154.76 12,184.50 .00 .00 .00 .00 .00 .00 .00 6,154.76 12,184.50 12,184.50 .00	. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
Carcelled Carc	. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
F. Valid Bids		6,154.76	12,184.50	.00	.00	.00	.00	.00	.00	6,154.76	12,184.5
3. No Bids 52,663.29 108,015.10 785.63 1,411.11 .00 .00 5,851.94 12,135.08 59,300.86 121,561.26 4. Delayed .00	Gate 5 Bid Opening										
4. Delayed .00	. Valid Bids		I	.00	.00	.00	.00	.00	I .		.00
I. Withdrawn .00 <t< td=""><td>. No Bids</td><td>52,663.29</td><td>108,015.10</td><td>785.63</td><td>1,411.11</td><td>.00</td><td>.00</td><td>5,851.94</td><td>12,135.08</td><td>59,300.86</td><td>121,561.2</td></t<>	. No Bids	52,663.29	108,015.10	785.63	1,411.11	.00	.00	5,851.94	12,135.08	59,300.86	121,561.2
J. Resold	. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered .00 .0	Withdrawn	.00	.00	.00	.00	.00		.00	.00	.00	.0
Subtotals Gate 5: 52,663.29 108,015.10 785.63 1,411.11 .00 .00 5,851.94 12,135.08 59,300.86 121,561.25 Care 6 Sale Award Regular Sales 167,722.39 328,660.85 749.65 1,414.63 .00 .	. Resold		.00	.00	.00	.00	I	.00	.00		.0
Gate 6 Sale Award L. Regular Sales 167,722.39 328,660.85 749.65 1,414.63 .00 .00 .00 41,885.94 74,389.97 210,357.98 404,465.4 M. Cancelled .00 .00 .00 .00 .00 .00 .00 .00 .00 .0	. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
L. Regular Sales 167,722.39 328,660.85 749.65 1,414.630000 41,885.94 74,389.97 210,357.98 404,465.40 Cancelled00		52,663.29	108,015.10	785.63	1,411.11	.00	.00	5,851.94	12,135.08	59,300.86	121,561.2
M. Cancelled											
N. Opted/Other Volume 6,579.44 13,025.61 82.18 182.91 52.73 106.82 139.77 276.22 6,854.12 13,591.50 Resold	. Regular Sales	167,722.39	328,660.85	749.65			.00	41,885.94		210,357.98	404,465.4
D. Resold				.00	.00						.0
P. Reoffered 1,361.07 2,845.42		6,579.44	13,025.61	82.18	182.91	52.73	106.82	139.77	276.22	6,854.12	13,591.5
2. Previous FY Volume 2.00 4.00 .00 .00 .00 .00 .00 .00 .00 .00					.00						.0
Z. Replacement Volume .00	. Reoffered	1,361.07	2,845.42	.00	.00	.00	.00	.00	.00	1,361.07	2,845.4
Subtotals Gate 6: 175,664.90 344,535.88 831.83 1,597.54 52.73 106.82 42,025.71 74,666.19 218,575.17 420,906.48 R. Permits (2400-1 Personal Use) 23,823.38 60,992.70 15,660.91 38,167.84 .00 .00 986.75 2,527.50 40,471.05 101,688.0 Subtotals Permits: 23,836.98 61,021.92 15,663.31 38,173.98 .00 .00 998.15 2,546.50 40,498.45 101,742.4 TOTAL FY ATTAINMENT: 199,501.88 405,557.80 16,495.14 39,771.53 52.73 106.82 43,023.86 77,212.69 259,073.62 522,648.4 Subtotals Permits: 100 720,000.00 .00		2.00	4.00	.00	.00	.00	.00	.00	.00	2.00	4.0
R. Permits (2400-1 Personal Use) 23,823.38 60,992.70 15,660.91 38,167.84 .00 .00 986.75 2,527.50 40,471.05 101,688.05 Permits (2400-1 Commercial) 13.60 29.22 2.40 6.14 .00 .00 .00 11.40 19.00 27.40 54.3 Subtotals Permits: 23,836.98 61,021.92 15,663.31 38,173.98 .00 .00 .00 998.15 2,546.50 40,498.45 101,742.40 10.00 1	. Replacement Volume			.00		.00	.00				.0
6. Permits (2400-1 Commercial) 13.60 29.22 2.40 6.14 .00 .00 11.40 19.00 27.40 54.3 Subtotals Permits: 23,836.98 61,021.92 15,663.31 38,173.98 .00 .00 998.15 2,546.50 40,498.45 101,742.6 TOTAL FY ATTAINMENT: 199,501.88 405,557.80 16,495.14 39,771.53 52.73 106.82 43,023.86 77,212.69 259,073.62 522,648.8 Fiscal Year Target .00 720,000.00 .00		•	, , , , , , , ,							•	420,906.4
Subtotals Permits: 23,836.98 61,021.92 15,663.31 38,173.98 .00 .00 998.15 2,546.50 40,498.45 101,742.43 TOTAL FY ATTAINMENT: 199,501.88 405,557.80 16,495.14 39,771.53 52.73 106.82 43,023.86 77,212.69 259,073.62 522,648.83 Fiscal Year Target .00	,	,		15,660.91		.00	.00	986.75	2,527.50	,	101,688.0
TOTAL FY ATTAINMENT: 199,501.88 405,557.80 16,495.14 39,771.53 52.73 106.82 43,023.86 77,212.69 259,073.62 522,648.8 T. Fiscal Year Target				-				_			54.36
T. Fiscal Year Target										•	
J. Percent FY Attainment .00 56.33 .00 .00 .00 .00 .00 .00 .00 .00 .72.6 Other Volume - No Credit for Offer V. Resold - No Credit .00	-	•	,	,	,			•	,	•	522,648.84
Other Volume - No Credit for Offer C. Resold - No Credit .00	•								I .		
V. Resold - No Credit .00		.00	56.33	.00	.00	.00	.00	.00	.00	.00	72.59
V. Reoffered - No Credit 22,493.82 46,544.14 .00			_	_							
K. Alternative Volume .00									I .		.00
		,									
Total Offer Volume: 235,824.11 479,209.26 17,280.77 41,182.64 52.73 106.82 48,875.80 89,347.77 302,033.42 609,846.4	Alternative Volume						.00				.0
	Total Offer Volume:	235,824.11	479,209.26	17,280.77	41,182.64	52.73	106.82	48,875.80	89,347.77	302,033.42	609,846.4



Report Type: Quarterly Page: 5 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 11/22/2016 06:34 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 02 R2, Rocky Mountain Region

		NFTM Funde TMBR-VC		SSSS Funde TMBR-VOL-S		CWK2 Funde TMBR-VOL		CFLR Funde TMBR-VO		To: All Vo	
Ac	tivity or Status	(MBF)	(CCF)	(MBF)	(CCF)	(MBF)	(CCF)	(MBF)	(CCF)	(MBF)	(CCF)
	Gate 4 Advertisement										
A.	OnGoing	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
В.	Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C.	Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D.	Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E.	Reoffered	5,370.42	10,466.91	.00	.00	.00	.00	.00	.00	5,370.42	10,466.91
	Subtotals Gate 4:	5,370.42	10,466.91	.00	.00	.00	.00	.00	.00	5,370.42	10,466.91
	Gate 5 Bid Opening										
F.	Valid Bids	509.53	1,046.94	.00	.00	.00	.00	.00	.00	509.53	1,046.94
G.	No Bids	37,103.78	74,044.27	7,615.23	15,127.04	.00	.00	.00	.00	44,718.98	89,171.29
Н.	Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
I.	Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J.	Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K.	Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Subtotals Gate 5:	37,613.31	75,091.21	7,615.23	15,127.04	.00	.00	.00	.00	45,228.51	90,218.23
	Gate 6 Sale Award										
L.	Regular Sales	205,151.21	414,049.52	9,269.02	18,317.34	370.91	686.52	13,052.92	26,131.22	227,844.06	459,184.57
М.	Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N.	Opted/Other Volume	5,664.87	11,698.48	52.95	103.62	.00	.00	35.47	67.00	5,753.29	11,869.10
Ο.	Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Ρ.	Reoffered	27,563.37	55,922.24	4,622.37	8,987.99	.00	.00	.00	.00	32,185.71	64,910.21
Q.	Previous FY Volume	4,445.79	8,806.05	.00	.00	.00	.00	.00	.00	4,445.79	8,806.05
Z.	Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Subtotals Gate 6:	242,825.24	490,476.29	13,944.34	27,408.95	370.91	686.52	13,088.39	26,198.22	270,228.85	544,769.93
R.	Permits (2400-1 Personal Use)	11,579.92	24,288.36	9,592.79	19,239.90	111.36	233.36	.00	.00	21,284.07	43,761.61
S.	Permits (2400-1 Commercial)	498.42	1,043.35	614.92	1,313.06	.00	.00	.00	.00	1,113.34	2,356.41
	Subtotals Permits:	12,078.34	25,331.70	10,207.71	20,552.96	111.36	233.36	.00	.00	22,397.42	46,118.02
	TOTAL FY ATTAINMENT:	254,903.58	515,807.99	24,152.05	47,961.91	482.27	919.88	13,088.39	26,198.22	292,626.27	590,887.95
т.	Fiscal Year Target	.00	580,700.00	.00	.00	.00	.00	.00	.00	.00	580,700.00
U.	Percent FY Attainment	.00	88.83	.00	.00	.00	.00	.00	.00	.00	101.75
	Other Volume - No Credit for Offer										
٧.	Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
W.	Reoffered - No Credit	26,261.61	51,932.38	4,622.37	8,987.99	.00	.00	.00	.00	30,883.95	60,920.35
X.	Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Total Offer Volume:	267,179.91	540,627.68	27,144.91	54,100.96	482.27	919.88	13,088.39	26,198.22	307,895.46	621,846.69
	Volume Adjustments To Sales After	Award			I		I				



Report Type: Quarterly Page: 6 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 11/22/2016 06:34 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 03 R3, Southwestern Region

Activity or Status		NFTM Funde TMBR-VC (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOI (MBF)		CFLR Funde TMBR-VO (MBF)		Tot All Vo (MBF)	
Gate 4 Advertise	ment										
A. OnGoing		104.50	190.00	.00	.00	.00	.00	.00	.00	104.50	190.00
B. Delayed		.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn		.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold		.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E. Reoffered		.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	totals Gate 4:	104.50	190.00	.00	.00	.00	.00	.00	.00	104.50	190.00
Gate 5 Bid Openi	ng										
F. Valid Bids		15,194.15	31,867.38	.00	.00	.00	.00	.00	.00	15,194.15	31,867.38
G. No Bids		160.28	295.30	.00	.00	832.82	1,695.88	3,292.48	5,185.00	4,285.58	7,176.18
H. Delayed		.00	.00	.00	.00	.00	.00	3,292.48	5,185.00	3,292.48	5,185.00
I. Withdrawn		.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J. Resold		.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered		.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	totals Gate 5:	15,354.43	32,162.68	.00	.00	832.82	1,695.88	6,584.96	10,370.00	22,772.21	44,228.56
Gate 6 Sale Awar	^r d										
L. Regular Sales		60,027.08	120,545.03	738.78	1,309.83	1,024.70	2,043.40	46,122.90	98,203.24	107,913.46	222,101.50
M. Cancelled		.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted/Other Volu	ıme	137.64	292.26	.00	.00	.00	.00	98.00	186.00	235.64	478.26
O. Resold		.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P. Reoffered		29.04	45.73	.00	.00	.00	.00	8,019.42	12,629.00	8,048.46	12,674.73
Q. Previous FY Volu	ıme	1,560.83	3,665.32	.00	.00	.00	.00	.00	.00	1,560.83	3,665.32
Z. Replacement Vol	ume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Sub	totals Gate 6:	61,754.59	124,548.34	738.78	1,309.83	1,024.70	2,043.40	54,240.32	111,018.24	117,758.39	238,919.81
R. Permits (2400-1 F	Personal Use)	51,510.67	81,954.46	3,453.94	5,458.71	490.85	775.54	2,119.50	3,348.81	57,574.96	91,537.53
S. Permits (2400-1 (Commercial)	3,887.75	6,351.76	113.79	179.84	41.45	65.49	556.17	983.67	4,599.16	7,580.76
Sub	totals Permits:	55,398.42	88,306.23	3,567.73	5,638.55	532.30	841.03	2,675.67	4,332.48	62,174.12	99,118.29
TOTAL FY ATTA	INMENT:	117,153.01	212,854.57	4,306.51	6,948.38	1,557.00	2,884.43	56,915.99	115,350.72	179,932.51	338,038.10
T. Fiscal Year Targe		.00	412,300.00	.00	.00	.00	.00	.00	.00	.00	412,300.00
U. Percent FY Attair		.00	51.63	.00	.00	.00	.00	.00	.00	.00	81.99
	lo Credit for Offer										
V. Resold - No Cred	lit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
W. Reoffered - No C	redit	29.04	45.73	.00	.00	.00	.00	11,311.90	17,814.00	11,340.94	17,859.73
X. Alternative Volur	ne	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Total (Offer Volume:	131,022.07	241,496.20	4,306.51	6,948.38	2,389.82	4,580.31	52,189.05	107,906.72	189,907.45	360,931.61
Volume Adjustme	ents To Sales After A	Award	1				'		'		



Report Type: Quarterly Page: 7 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 11/22/2016 06:34 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 04 R4, Intermountain Region

Activity or Status	NFTM Funde TMBR-VC (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funde TMBR-VO (MBF)		Tot All Vo (MBF)	
Gate 4 Advertisement										
A. OnGoing	7.90	21.00	.00	.00	.00	.00	.00	.00	7.90	21.00
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 4:	7.90	21.00	.00	.00	.00	.00	.00	.00	7.90	21.00
Gate 5 Bid Opening										
F. Valid Bids	520.22	1,045.03	.00	.00	.00	.00	.00	.00	520.22	1,045.03
G. No Bids	17,196.22	36,748.85	18.59	167.49	.00	.00	.00	.00	17,214.82	36,916.34
H. Delayed	198.24	578.14	.00	.00	.00	.00	.00	.00	198.24	578.14
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 5:	17,914.68	38,372.02	18.59	167.49	.00	.00	.00	.00	17,933.28	38,539.51
Gate 6 Sale Award										
L. Regular Sales	60,118.31	151,091.68	18,343.03	33,516.92	.00	.00	7,304.91	14,077.27	85,766.25	198,685.88
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted/Other Volume	6,524.56	12,830.90	1,331.48	2,561.69	.00	.00	944.80	1,465.96	8,800.83	16,858.55
O. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P. Reoffered	6,858.78	15,635.77	359.59	747.19	.00	.00	.00	.00	7,218.38	16,382.96
Q. Previous FY Volume	11,773.57	22,472.36	502.53	1,031.88	.00	.00	3,302.32	6,780.93	15,578.41	30,285.15
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 6:	85,275.22	202,030.71	20,536.63	37,857.68	.00	.00	11,552.03	22,324.16	117,363.87	262,212.54
R. Permits (2400-1 Personal Use)	5,652.81	10,142.06	38,363.55	65,453.83	.00	.00	.00	.00	44,016.36	75,595.89
S. Permits (2400-1 Commercial)	44.11	77.34	209.35	359.78	.00	.00	.00	.00	253.46	437.12
Subtotals Permits:	5,696.92	10,219.40	38,572.90	65,813.61	.00	.00	.00	.00	44,269.82	76,033.01
TOTAL FY ATTAINMENT:	90,972.14	212,250.11	59,109.53	103,671.29	.00	.00	11,552.03	22,324.16	161,633.69	338,245.55
T. Fiscal Year Target	.00	277,000.00	.00	.00	.00	.00	.00	.00	.00	277,000.00
U. Percent FY Attainment	.00	76.62	.00	.00	.00	.00	.00	.00	.00	122.11
Other Volume - No Credit for Offer										
V. Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
W. Reoffered - No Credit	9,069.94	21,064.76	372.48	904.68	.00	.00	.00	.00	9,442.44	21,969.44
X. Alternative Volume	45.43	67.75	.00	.00	.00	.00	.00	.00	45.43	67.75
Total Offer Volume:	88,051.21	207,106.01	58,253.11	101,902.22	.00	.00	8,249.71	15,543.23	154,554.02	324,551.47
Volume Adjustments To Sales After A	ward			ı						



Report Type: Quarterly Page: 8 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 11/22/2016 06:34 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 05 R5, Pacific S-West Region

Activity or Status	NFTM Funde TMBR-VC (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funde TMBR-VOI (MBF)		Tot All Vo (MBF)	
Gate 4 Advertisement										
A. OnGoing	29.18	40.05	446.90	597.73	.00	.00	.00	.00	476.08	637.79
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold	409.70	738.84	.00	.00	.00	.00	.00	.00	409.70	738.84
E. Reoffered	8,778.82	15,889.16	.00	.00	.00	.00	.00	.00	8,778.82	15,889.16
Subtotals Gate 4:	9,217.70	16,668.05	446.90	597.73	.00	.00	.00	.00	9,664.60	17,265.79
Gate 5 Bid Opening										
F. Valid Bids	1,553.28	2,103.00	.00	.00	.00	.00	.00	.00	1,553.28	2,103.00
G. No Bids	119,326.83	219,789.15	56,328.13	84,625.09	.00	.00	.00	.00	175,654.92	304,414.25
H. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 5:	120,880.11	221,892.15	56,328.13	84,625.09	.00	.00	.00	.00	177,208.20	306,517.25
Gate 6 Sale Award										
L. Regular Sales	117,302.80	212,280.28	90,421.98	136,954.28	5,093.74	10,184.72	6,088.08	10,562.32	218,906.57	369,981.60
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted/Other Volume	26,931.45	51,905.78	18,121.15	28,855.78	1,271.07	2,325.57	554.54	1,069.04	46,878.21	84,156.17
O. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P. Reoffered	35,161.21	83,674.94	21,366.35	31,910.62	.00	.00	.00	.00	56,527.55	115,585.55
Q. Previous FY Volume	5,219.39	10,435.00	1,293.84	1,969.87	.00	.00	.00	.00	6,513.23	12,404.87
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 6:	184,614.85	358,296.00	131,203.32	199,690.55	6,364.81	12,510.29	6,642.62	11,631.36	328,825.56	582,128.19
R. Permits (2400-1 Personal Use)	19,219.90	38,438.13	13,807.89	27,614.38	.00	.00	.00	.00	33,027.80	66,052.51
S. Permits (2400-1 Commercial)	1,521.63	3,039.65	180.73	361.47	.00	.00	.00	.00	1,702.36	3,401.11
Subtotals Permits:	20,741.53	41,477.77	13,988.62	27,975.85	.00	.00	.00	.00	34,730.16	69,453.62
TOTAL FY ATTAINMENT:	205,356.38	399,773.78	145,191.95	227,666.39	6,364.81	12,510.29	6,642.62	11,631.36	363,555.72	651,581.81
T. Fiscal Year Target	.00	770,000.00	.00	.00	.00	.00	.00	.00	.00	770,000.00
U. Percent FY Attainment	.00	51.92	.00	.00	.00	.00	.00	.00	.00	84.62
Other Volume - No Credit for Offer										
V. Resold - No Credit	409.70	738.84	465.15	779.00	.00	.00	.00	.00	874.85	1,517.84
W. Reoffered - No Credit	72,516.92	140,717.42	67,482.80	100,231.73	.00	.00	.00	.00	139,999.68	240,949.16
X. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Total Offer Volume:	257,308.18	486,442.72	132,725.19	209,908.61	6,364.81	12,510.29	6,642.62	11,631.36	403,040.76	720,492.98
Volume Adjustments To Sales After	Award	-		'		'		'		



Report Type: Quarterly Page: 9 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 11/22/2016 06:34 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 06 R6, Pacific N-West Region

Activity or Status	NFTM Fund TMBR-V (MBF)	led Volume OL-SLD (CCF)	SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOI (MBF)		CFLR Funde TMBR-VO (MBF)			otal olume (CCF)
Gate 4 Advertisement										
A. OnGoing	1,972.14	3,914.61	.38	.70	.00	.00	.00	.00	1,972.51	3,915.31
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 4:	1,972.14	3,914.61	.38	.70	.00	.00	.00	.00	1,972.51	3,915.31
Gate 5 Bid Opening										
F. Valid Bids	2,634.17	5,363.00	.00	.00	.00	.00	.00	.00	2,634.17	5,363.00
G. No Bids	60,482.02	120,553.91	11,056.08	19,087.27	2,124.20	4,085.00	.00	.00	73,662.30	143,726.17
H. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
I. Withdrawn	.00	.00	639.16	1,025.43	.00	.00	.00	.00	639.16	1,025.43
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 5:	63,116.19	125,916.91	11,695.24	20,112.70	2,124.20	4,085.00	.00	.00	76,935.63	150,114.60
Gate 6 Sale Award										
L. Regular Sales	313,858.00	584,200.32	82,637.71	151,315.43	3,587.35	6,783.16	47,748.69	93,965.10	447,831.70	836,263.98
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted/Other Volume	44,905.53	87,390.10	2,246.33	4,299.19	734.21	1,361.77	9,536.51	20,479.32	57,422.58	113,530.38
O. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P. Reoffered	25,366.91	51,964.45	695.23	1,313.89	1,634.36	3,143.00	475.11	950.51	28,171.61	57,371.85
Q. Previous FY Volume	14,160.93	26,943.20	2,109.57	4,037.25	.00	.00	.00	.00	16,270.50	30,980.46
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 6:	398,291.37	750,498.07	87,688.84	160,965.76	5,955.92	11,287.93	57,760.31	115,394.93	549,696.39	1,038,146.67
R. Permits (2400-1 Personal Use)	1,690.22	3,248.35	40,724.97	78,305.80	.00	.00	.00	.00	42,415.19	81,554.15
S. Permits (2400-1 Commercial)	348.53	670.25	2,148.17	4,101.58	.00	.00	.00	.00	2,496.70	4,771.83
Subtotals Permits:	2,038.75	3,918.60	42,873.14	82,407.39	.00	.00	.00	.00	44,911.89	86,325.98
TOTAL FY ATTAINMENT:	400,330.11	754,416.67	130,561.98	243,373.15	5,955.92	11,287.93	57,760.31	115,394.93	594,608.28	1,124,472.65
T. Fiscal Year Target	.00	1,173,100.00	.00	.00	.00	.00	.00	.00	.00	1,173,100.00
U. Percent FY Attainment	.00	64.31	.00	.00	.00	.00	.00	.00	.00	95.85
Other Volume - No Credit for Offer										
V. Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
W. Reoffered - No Credit	36,195.45	73,324.39	964.09	1,842.45	1,634.36	3,143.00	475.11	950.51	39,269.01	79,260.34
X. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Total Offer Volume:	415,062.06	783,980.60	139,183.94	257,606.85	6,445.76	12,229.93	57,285.20	114,444.42	617,976.91	1,168,261.76
Volume Adjustments To Sales After	Award	-				'				



Report Type: Quarterly Page: 10 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 11/22/2016 06:34 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 08 R8, Southern Region

S. Delayed S. Withdrawn D. Resold S. Reoffered Subtotals Gate 4: Gate 5 Bid Opening S. Valid Bids S. No Bids S. Delayed Withdrawn S. Resold S. Reoffered Subtotals Gate 5: Gate 6 Sale Award Segular Sales S. Cancelled S. Opted/Other Volume S. Reoffered Subtotals Gate 6: Segular Sales S. Reoffered S. Reoffered S. Resold S. Reoffered S. Resold S. Reoffered S. Resold S. Reoffered S. Perwious FY Volume Subtotals Gate 6: Segular Sales S. Permits (2400-1 Personal Use)	16,917.76 .00 .00 .00 5,155.86 22,073.62 4,418.21 25,142.74 4,997.00 .00 .00 .00 34,557.95 93,767.78 .00 50,697.84	33,348.00 .00 .00 .00 10,311.68 43,659.68 8,836.42 250,285.43 9,994.00 .00 .00 .00 269,115.85 782,162.30 .00 56,269.10	.00 .00 .00 .00 .00 .00 .00 .00 .00 .00	.00 .00 .00 .00 .00 .00 645.04 .00 .00 .00 .00 .45.04	.00 .00 .00 .00 .00 .00 .00 .00 .00	.00 .00 .00 .00 .00 .00 .00 .00 .00	.00 .00 .00 .00 .00 .00 .00 4,988.79 17,648.19 .00 .00 .00 2,689.00 25,325.98	.00 .00 .00 .00 .00 .00 .00 .00 .00 .00	16,917.76 .00 .00 .00 5,155.86 22,073.62 9,407.00 143,113.35 4,997.00 .00 2,689.00 160,206.35	33,348.00 .00 .00 .00 10,311.68 43,659.68 18,814.00 286,226.83 9,994.00 .00 5,378.00 320,412.83
S. Delayed S. Withdrawn D. Resold S. Reoffered Subtotals Gate 4: Gate 5 Bid Opening S. Valid Bids S. No Bids S. Delayed Withdrawn S. Resold S. Reoffered Subtotals Gate 5: Gate 6 Sale Award Segular Sales S. Cancelled S. Opted/Other Volume S. Reoffered Subtotals Gate 6: Segular Sales S. Reoffered S. Reoffered S. Resold S. Reoffered S. Resold S. Reoffered S. Resold S. Reoffered S. Perwious FY Volume Subtotals Gate 6: Segular Sales S. Permits (2400-1 Personal Use)	.00 .00 .00 .5,155.86 22,073.62 4,418.21 25,142.74 4,997.00 .00 .00 .00 .00 34,557.95 93,767.78 .00 50,697.84	.00 .00 .00 .00 10,311.68 43,659.68 8,836.42 250,285.43 9,994.00 .00 .00 .00 .00 269,115.85	.00 .00 .00 .00 .00 .00 .00 .00 .00 .00	.00 .00 .00 .00 .00 .00 645.04 .00 .00 .00 .645.04	.00 .00 .00 .00 .00 .00 .00 .00 .00	.00 .00 .00 .00 .00 .00 .00 .00	.00 .00 .00 .00 .00 .00 4,988.79 17,648.19 .00 .00 .00 .00 2,689.00 25,325.98	.00 .00 .00 .00 .00 .00 .00 .00 .00 .5,378.00 50,651.94	.00 .00 .00 5,155.86 22,073.62 9,407.00 143,113.35 4,997.00 .00 .00 2,689.00 160,206.35	.00 .00 .00 .00 10,311.68 43,659.68 18,814.00 286,226.83 9,994.00 .00 .00 5,378.00 320,412.83
Subtotals Gate 4: 2 Gate 5 Bid Opening Valid Bids No Bids Delayed Withdrawn Resold Reoffered Subtotals Gate 5: 13 Gate 6 Sale Award Regular Sales Cancelled Opted/Other Volume Reoffered Previous FY Volume Subtotals Gate 6: 50 Replacement Volume Subtotals Gate 6: 50 Reprints (2400-1 Personal Use)	.00 .00 5,155.86 22,073.62 4,418.21 25,142.74 4,997.00 .00 .00 .00 34,557.95 93,767.78 .00 50,697.84	.00 .00 .00 10,311.68 43,659.68 8,836.42 250,285.43 9,994.00 .00 .00 .00 .00 269,115.85 782,162.30	.00 .00 .00 .00 .00 .00 .00 .00 .00 .322.44 1,539.87	.00 .00 .00 .00 .00 645.04 .00 .00 .00 .00 .645.04	.00 .00 .00 .00 .00 .00 .00 .00	.00 .00 .00 .00 .00 .00 .00 .00	.00 .00 .00 .00 .00 4,988.79 17,648.19 .00 .00 .00 2,689.00 25,325.98	.00 .00 .00 .00 .00 .00 .00 .00 .5,378.00 50,651.94	.00 .00 5,155.86 22,073.62 9,407.00 143,113.35 4,997.00 .00 .00 2,689.00 160,206.35	.00 .00 .00 .00 .00 .00 .00 .00 .5,378.00 320,412.83
Subtotals Gate 4: 2 Gate 5 Bid Opening Valid Bids No Bids Delayed Withdrawn Resold Reoffered Subtotals Gate 5: 13 Gate 6 Sale Award Regular Sales Cancelled Opted/Other Volume Reoffered Reoffered Reoffered Resold Resold Resold Regular Sales Subtotals Gate 5: 50 Resold Resold	.00 5,155.86 22,073.62 4,418.21 25,142.74 4,997.00 .00 .00 .00 34,557.95 93,767.78 .00 50,697.84	.00 10,311.68 43,659.68 8,836.42 250,285.43 9,994.00 .00 .00 .00 269,115.85 782,162.30 .00	.00 .00 .00 .00 .00 .00 .00 .00 .322.44 1,539.87	.00 .00 .00 .00 645.04 .00 .00 .00 .645.04	.00 .00 .00 .00 .00 .00 .00 .00	.00 .00 .00 .00 .00 .00 .00	.00 .00 .00 4,988.79 17,648.19 .00 .00 .00 2,689.00 25,325.98	.00 .00 .00 .00 .00 .00 .00 .00 5,378.00 50,651.94	.00 5,155.86 22,073.62 9,407.00 143,113.35 4,997.00 .00 .00 2,689.00 160,206.35	.00 10,311.68 43,659.68 18,814.00 286,226.83 9,994.00 .00 .00 5,378.00 320,412.83
Subtotals Gate 4: 2 Gate 5 Bid Opening Valid Bids No Bids Delayed Withdrawn Resold Reoffered Subtotals Gate 5: 13 Gate 6 Sale Award Regular Sales Cancelled Opted/Other Volume Reoffered Previous FY Volume Subtotals Gate 6: 50 Replacement Volume Subtotals Gate 6: 50 Reprints (2400-1 Personal Use)	5,155.86 22,073.62 4,418.21 25,142.74 4,997.00 .00 .00 .00 34,557.95 93,767.78 .00 50,697.84	10,311.68 43,659.68 8,836.42 250,285.43 9,994.00 .00 .00 269,115.85 782,162.30 .00	.00 .00 .00 322.44 .00 .00 .00 .00 .00 322.44 1,539.87	.00 .00 .00 645.04 .00 .00 .00 .00 645.04	.00 .00 .00 .00 .00 .00 .00	.00 .00 .00 .00 .00 .00 .00	.00 .00 4,988.79 17,648.19 .00 .00 .00 2,689.00 25,325.98	9,977.58 35,296.36 .00 .00 .00 5,378.00 50,651.94	5,155.86 22,073.62 9,407.00 143,113.35 4,997.00 .00 .00 2,689.00 160,206.35	10,311.68 43,659.68 18,814.00 286,226.83 9,994.00 .00 .00 5,378.00 320,412.83
Subtotals Gate 4: 22 Gate 5 Bid Opening Valid Bids No Bids 12 Delayed Withdrawn Resold Reoffered Subtotals Gate 5: 13 Gate 6 Sale Award Regular Sales 39 Cancelled Opted/Other Volume Resold Previous FY Volume Replacement Volume Subtotals Gate 6: 50 Rermits (2400-1 Personal Use)	22,073.62 4,418.21 25,142.74 4,997.00 .00 .00 .00 34,557.95 93,767.78 .00 50,697.84	43,659.68 8,836.42 250,285.43 9,994.00 .00 .00 .00 269,115.85 782,162.30 .00	.00 .00 .322.44 .00 .00 .00 .00 .322.44 1,539.87 .00	.00 .00 645.04 .00 .00 .00 .00 645.04 3,080.35	.00 .00 .00 .00 .00 .00 .00 .00	.00 .00 .00 .00 .00 .00 .00	.00 4,988.79 17,648.19 .00 .00 .00 2,689.00 25,325.98	9,977.58 35,296.36 .00 .00 .00 5,378.00 50,651.94	9,407.00 143,113.35 4,997.00 .00 .00 2,689.00 160,206.35	43,659.68 18,814.00 286,226.83 9,994.00 .00 .00 5,378.00 320,412.83
Gate 5 Bid Opening Valid Bids No Bids Delayed Withdrawn Resold Reoffered Subtotals Gate 5: 13 Gate 6 Sale Award Regular Sales Cancelled Opted/Other Volume Reoffered Previous FY Volume Subtotals Gate 6: 50 Replacement Volume Subtotals Gate 6: 50 Remits (2400-1 Personal Use)	4,418.21 25,142.74 4,997.00 .00 .00 .00 34,557.95 93,767.78 .00 50,697.84	8,836.42 250,285.43 9,994.00 .00 .00 .00 269,115.85 782,162.30 .00	.00 322.44 .00 .00 .00 .00 322.44 1,539.87	.00 645.04 .00 .00 .00 .00 645.04 3,080.35	.00 .00 .00 .00 .00 .00	.00 .00 .00 .00 .00 .00	4,988.79 17,648.19 .00 .00 .00 2,689.00 25,325.98	9,977.58 35,296.36 .00 .00 .00 5,378.00 50,651.94	9,407.00 143,113.35 4,997.00 .00 .00 2,689.00 160,206.35	18,814.00 286,226.83 9,994.00 .00 5,378.00 320,412.8 3
C. Valid Bids C. No Bids C. No Bids C. Delayed C. Withdrawn C. Resold C. Reoffered Subtotals Gate 5: 13 Gate 6 Sale Award C. Regular Sales C. Cancelled C. Opted/Other Volume C. Resold C. Reoffered C. Previous FY Volume C. Replacement Volume Subtotals Gate 6: 50 C. Permits (2400-1 Personal Use)	25,142.74 4,997.00 .00 .00 .00 34,557.95 93,767.78 .00 50,697.84	250,285.43 9,994.00 .00 .00 .00 269,115.85 782,162.30 .00	322.44 .00 .00 .00 .00 322.44 1,539.87	645.04 .00 .00 .00 .00 645.04 3,080.35	.00 .00 .00 .00 .00	.00 .00 .00 .00 .00	17,648.19 .00 .00 .00 2,689.00 25,325.98	35,296.36 .00 .00 .00 5,378.00 50,651.94	143,113.35 4,997.00 .00 .00 2,689.00 160,206.35	286,226.83 9,994.00 .00 .00 5,378.00 320,412.8 3
6. No Bids 1. Delayed 2. Withdrawn 3. Resold 4. Reoffered Subtotals Gate 5: 13 Gate 6 Sale Award 4. Regular Sales 5. Cancelled 6. Opted/Other Volume 6. Resold 7. Reoffered 8. Previous FY Volume 8. Replacement Volume 9. Subtotals Gate 6: 50 Permits (2400-1 Personal Use)	25,142.74 4,997.00 .00 .00 .00 34,557.95 93,767.78 .00 50,697.84	250,285.43 9,994.00 .00 .00 .00 269,115.85 782,162.30 .00	322.44 .00 .00 .00 .00 322.44 1,539.87	645.04 .00 .00 .00 .00 645.04 3,080.35	.00 .00 .00 .00 .00	.00 .00 .00 .00 .00	17,648.19 .00 .00 .00 2,689.00 25,325.98	35,296.36 .00 .00 .00 5,378.00 50,651.94	143,113.35 4,997.00 .00 .00 2,689.00 160,206.35	286,226.83 9,994.00 .00 .00 5,378.00 320,412.8 3
I. Delayed . Withdrawn . Resold . Reoffered Subtotals Gate 5: 13 Gate 6 Sale Award . Regular Sales 38 I. Cancelled I. Opted/Other Volume 59 Resold I. Reoffered 4 I. Previous FY Volume Replacement Volume Subtotals Gate 6: 50 Permits (2400-1 Personal Use)	4,997.00 .00 .00 .00 34,557.95 93,767.78 .00 50,697.84	9,994.00 .00 .00 .00 269,115.85 782,162.30	.00 .00 .00 .00 322.44 1,539.87	.00 .00 .00 .00 645.04 3,080.35	.00 .00 .00 .00 .00	.00 .00 .00 .00 .00	.00 .00 .00 2,689.00 25,325.98	.00 .00 .00 5,378.00 50,651.94	4,997.00 .00 .00 2,689.00 160,206.35	9,994.00 .00 .00 5,378.00 320,412.83
. Withdrawn . Resold . Reoffered	.00 .00 .00 34,557.95 93,767.78 .00 50,697.84	.00 .00 .00 269,115.85 782,162.30	.00 .00 .00 322.44 1,539.87	.00 .00 .00 645.04 3,080.35	.00 .00 .00 .00	.00 .00 .00 .00	.00 .00 2,689.00 25,325.98	.00 .00 5,378.00 50,651.94	.00 .00 2,689.00 160,206.35	.00 .00 5,378.00 320,412.83
Subtotals Gate 5: 13 Gate 6 Sale Award Regular Sales 39 Cancelled Opted/Other Volume 59 Resold Refered 4 Previous FY Volume Replacement Volume Subtotals Gate 6: 50 Permits (2400-1 Personal Use)	.00 .00 34,557.95 93,767.78 .00 50,697.84	.00 .00 269,115.85 782,162.30 .00	.00 .00 322.44 1,539.87 .00	.00 .00 645.04 3,080.35	.00 .00 .00	.00 .00 .00	.00 2,689.00 25,325.98	.00 5,378.00 50,651.94	.00 2,689.00 160,206.35	.00 5,378.00 320,412.8 3
Subtotals Gate 5: 13 Gate 6 Sale Award Regular Sales 39 Cancelled Opted/Other Volume 59 Resold Previous FY Volume Replacement Volume Subtotals Gate 6: 50 Permits (2400-1 Personal Use)	.00 34,557.95 93,767.78 .00 50,697.84	.00 269,115.85 782,162.30 .00	.00 322.44 1,539.87 .00	.00 645.04 3,080.35	.00 .00	.00 . 00	2,689.00 25,325.98	5,378.00 50,651.94	2,689.00 160,206.35	5,378.00 320,412.8 3
Subtotals Gate 5: 13 Gate 6 Sale Award Regular Sales 39 Cancelled Opted/Other Volume 5 Resold Resold Previous FY Volume Replacement Volume Subtotals Gate 6: 50 Permits (2400-1 Personal Use)	93,767.78 .00 50,697.84	269,115.85 782,162.30 .00	322.44 1,539.87 .00	645.04 3,080.35	.00	.00	25,325.98	50,651.94	160,206.35	320,412.83
Gate 6 Sale Award Regular Sales 35 Cancelled Opted/Other Volume 5 Resold Reoffered 4 Previous FY Volume Replacement Volume Subtotals Gate 6: 50 Permits (2400-1 Personal Use)	93,767.78 .00 50,697.84	782,162.30 .00	1,539.87	3,080.35	.00	.00	•	•	·	·
Regular Sales 38 I. Cancelled I. Opted/Other Volume 5 I. Resold I. Reoffered 4 I. Previous FY Volume I. Replacement Volume Subtotals Gate 6: 50 I. Permits (2400-1 Personal Use)	.00 50,697.84	.00	.00	<i>'</i>			43,535.51	87,071.00	438,843.13	872,313.65
I. Cancelled I. Opted/Other Volume I. Resold I. Previous FY Volume I. Replacement Volume Subtotals Gate 6: 50 I. Permits (2400-1 Personal Use)	.00 50,697.84	.00	.00	<i>'</i>			43,535.51	87,071.00	438,843.13	872,313.65
I. Opted/Other Volume D. Resold D. Reoffered D. Previous FY Volume C. Replacement Volume Subtotals Gate 6: 50 Dermits (2400-1 Personal Use)	50,697.84	1		00						
2. Resold 2. Reoffered 3. Previous FY Volume 4. Replacement Volume 5. Subtotals Gate 6: 50 4. Permits (2400-1 Personal Use)	•	56.269.10		.00	.00	.00	.00	.00	.00	.00
2. Reoffered 2 2. Previous FY Volume 2. Replacement Volume	.00	00,=000	.00	.00	191.16	382.29	154.81	308.97	51,043.81	56,960.35
n. Previous FY Volume C. Replacement Volume Subtotals Gate 6: 50 Permits (2400-1 Personal Use)		.00	.00	.00	.00	.00	.00	.00	.00	.00
. Replacement Volume Subtotals Gate 6: 50 Permits (2400-1 Personal Use)	48,079.71	95,922.20	322.44	645.04	.00	.00	12,806.26	25,612.50	61,208.39	122,179.74
Subtotals Gate 6: 50 Permits (2400-1 Personal Use)	9,492.24	18,984.45	.00	.00	.00	.00	.00	.00	9,492.24	18,984.45
. Permits (2400-1 Personal Use)	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
•	02,037.57	953,338.05	1,862.31	3,725.39	191.16	382.29	56,496.58	112,992.47	560,587.57	1,070,438.19
	5,436.06	10,646.35	2,111.77	4,156.63	.00	.00	.00	.00	7,547.83	14,802.98
. Permits (2400-1 Commercial)	340.39	680.04	256.05	505.49	.00	.00	.00	.00	596.44	1,185.53
Subtotals Permits:	5,776.45	11,326.39	2,367.82	4,662.12	.00	.00	.00	.00	8,144.27	15,988.51
TOTAL FY ATTAINMENT: 50	07,814.02	964,664.44	4,230.13	8,387.51	191.16	382.29	56,496.58	112,992.47	568,731.84	1,086,426.70
Fiscal Year Target	.00	1,164,500.00	.00	.00	.00	.00	.00	.00	.00	1,164,500.00
. Percent FY Attainment	.00	82.84	.00	.00	.00	.00	.00	.00	.00	93.30
Other Volume - No Credit for Offer										
. Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
7. Reoffered - No Credit	85,893.22	171,549.18	322.44	645.04	.00	.00	19,414.76	38,829.50	105,630.40	211,023.72
. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Total Offer Volume: 56	69,060.13	1,086,906.34	4,230.13	8,387.51	191.16	382.29	62,407.80	124,814.91	635,889.17	1,220,491.04



Report Type: Quarterly Page: 11 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 11/22/2016 06:34 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 09 R9, Eastern Region

Activity or Status	NFTM Funde TMBR-VC (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funde TMBR-VOI (MBF)		Tot All Vo (MBF)	
Gate 4 Advertisement										
A. OnGoing	2,235.92	3,626.42	276.87	445.91	53.46	87.91	.00	.00	2,566.24	4,160.23
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 4:	2,235.92	3,626.42	276.87	445.91	53.46	87.91	.00	.00	2,566.24	4,160.23
Gate 5 Bid Opening										
F. Valid Bids	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
G. No Bids	20,071.67	33,419.77	961.68	1,549.12	34.55	54.81	.00	.00	21,067.84	35,023.67
H. Delayed	1,817.95	2,964.31	201.99	329.38	.00	.00	.00	.00	2,019.94	3,293.69
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 5:	21,889.62	36,384.08	1,163.67	1,878.50	34.55	54.81	.00	.00	23,087.78	38,317.36
Gate 6 Sale Award										
L. Regular Sales	358,453.08	588,144.25	78,340.47	127,360.74	9,201.71	15,403.92	10,484.25	17,248.09	456,479.45	748,156.52
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted/Other Volume	13,381.86	21,794.44	1,933.69	3,175.10	697.18	1,109.73	42.06	70.07	16,054.79	26,149.33
O. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P. Reoffered	12,201.95	20,464.93	841.95	1,360.34	.00	.00	.00	.00	13,043.89	21,825.25
Q. Previous FY Volume	1,611.74	2,755.12	508.54	902.27	508.54	902.27	.00	.00	2,628.82	4,559.64
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 6:	385,648.63	633,158.74	81,624.65	132,798.45	10,407.43	17,415.92	10,526.31	17,318.16	488,206.95	800,690.74
R. Permits (2400-1 Personal Use)	11,859.90	18,737.22	2,472.80	3,907.63	.00	.00	.00	.00	14,332.70	22,644.85
S. Permits (2400-1 Commercial)	5,406.05	8,551.56	.00	.00	.00	.00	.00	.00	5,406.05	8,551.56
Subtotals Permits:	17,265.94	27,288.78	2,472.80	3,907.63	.00	.00	.00	.00	19,738.75	31,196.41
TOTAL FY ATTAINMENT:	402,914.57	660,447.52	84,097.46	136,706.08	10,407.43	17,415.92	10,526.31	17,318.16	507,945.70	831,887.15
T. Fiscal Year Target	.00	810,000.00	.00	.00	.00	.00	.00	.00	.00	810,000.00
U. Percent FY Attainment	.00	81.54	.00	.00	.00	.00	.00	.00	.00	102.70
Other Volume - No Credit for Offer		T		\neg		T		T		
V. Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
W. Reoffered - No Credit	14,392.72	24,232.14	678.02	1,095.73	.00	.00	.00	.00	15,070.73	25,327.86
X. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Total Offer Volume:	411,035.65	673,470.76	84,351.44	137,032.49	9,986.90	16,656.37	10,526.31	17,318.16	515,900.17	844,477.24
Volume Adjustments To Sales After	Award									



Report Type: Quarterly Page: 12 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 11/22/2016 06:34 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 10 R10, Alaska Region

Activity or Status	NFTM Funde TMBR-VC (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOI (MBF)		CFLR Funded TMBR-VOL (MBF)		Tot All Vo (MBF)	
Gate 4 Advertisement						+				
A. OnGoing	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 4:	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Gate 5 Bid Opening										
F. Valid Bids	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
G. No Bids	24,217.70	47,540.78	6,035.51	11,844.06	.00	.00	.00	.00	30,253.19	59,384.83
H. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 5:	24,217.70	47,540.78	6,035.51	11,844.06	.00	.00	.00	.00	30,253.19	59,384.83
Gate 6 Sale Award										
L. Regular Sales	10,996.29	24,426.66	2,064.55	4,845.72	.00	.00	.00	.00	13,060.81	29,272.39
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted/Other Volume	875.60	1,751.20	86.40	172.80	.00	.00	.00	.00	962.00	1,924.00
O. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P. Reoffered	44.46	120.07	6.28	16.59	.00	.00	.00	.00	50.73	136.66
Q. Previous FY Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 6:	11,916.35	26,297.93	2,157.23	5,035.11	.00	.00	.00	.00	14,073.54	31,333.05
R. Permits (2400-1 Personal Use)	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
S. Permits (2400-1 Commercial)	20.34	38.50	.00	.00	.00	.00	.00	.00	20.34	38.50
Subtotals Permits:	20.34	38.50	.00	.00	.00	.00	.00	.00	20.34	38.50
TOTAL FY ATTAINMENT:	11,936.69	26,336.43	2,157.23	5,035.11	.00	.00	.00	.00	14,093.88	31,371.55
T. Fiscal Year Target	.00	132,100.00	.00	.00	.00	.00	.00	.00	.00	132,100.00
U. Percent FY Attainment	.00	19.94	.00	.00	.00	.00	.00	.00	.00	23.75
Other Volume - No Credit for Offer		Т				Т		T		
V. Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
W. Reoffered - No Credit	44.46	120.07	6.28	16.59	.00	.00	.00	.00	50.73	136.66
X. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Total Offer Volume:	36,109.93	73,757.14	8,186.46	16,862.58	.00	.00	.00	.00	44,296.34	90,619.72
Volume Adjustments To Sales After A	Award									



Report Type: Quarterly Page: 13 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 11/22/2016 06:34 AM

REPORT LEGEND Convertible Products

Fiscal Year: Volumes displayed on this report are determined by the Planned Gate 5 date. If a sale was awarded in Current FY its volume displays regardless of planned gate 5 date.

COLUMNS:

NFTM Funded Volume TMBR-VOL-SLD (MBF and CCF):

Any volume which is not identified by a salvage or CWK2 pct.

Salvage Funded Volume TMBR-VOL-SLD-SLVG (MBF and CCF):

Any volume identified by a salvage percentage.

CWK2 Funded Volume (TMBR-VOL-SLD):

Any volume identified by a CWK2 percentage.

Total ALL VOLUME (MBF and CCF):

Sum of Regular, Salvage, and CWK2 volume.

ROWS:

Gate 4 ADVERTISEMENT: Volume where latest gate = 4 and accomplished date is in specified reporting period.

A. Ongoing: Progressing normally.

B. Delayed: Current sale status is delayed (D).C. Withdrawn: Current sale status is withdrawn (W).

D. Resold: Remaining volume from Defaulted sale that is offered.

E. Reoffered: Volume previously offered but not bid.

Subtotals Gate 4: Sum of lines A through E.

Gate 5 BID OPENING: Volume where latest gate = 5 and accomplished date is in specified reporting period.

F. Valid Bids: Progressing Normally and bids accepted.

G. No Bids: Bids were not received. Status is (D or W) reason code is 7005.

The volume displayed in the MBF and CCF columns is cumulative for the Fiscal Year.

H. Delayed: Current sale status is delayed (D) and reason is not 7005.

I. Withdrawn: Current sale status is withdrawn (W) and reason is not 7005.

J. Resold Remaining volume from Defaulted sales that has currently received valid bids.

K. Reoffered Volume previously offered that has currently received valid bids.

Subtotals Gate 5: Sum of lines F through K.

Gate 6 SALE AWARD: Volume where latest gate = 6 and accomplished date is in specified reporting period.

L. Regular Sales: Progressing normally.

M. Cancelled: Volume which defaulted or has terminated abnormally.
 N. Opted/Other Volume: Volume credited during the specified reporting period.
 O. Resold: Remaining volume from Defaulted sale currently awarded.

P. Reoffered Volume previously offered from any FY but not bid and is currently awarded.

Q. Previous FY Volume Volume offered in a previous FY and awarded in the current FY.

Z. Replacement Volume Volume included as replacement under B/BT 8.341

Subtotals Gate 6: Sum of lines L through Q plus Z.

R. Permits (2400-1 Personal Use) Non-commercial Permit sales.

S. Permits (2400-1 Commercial Sales) Commercial Permit sales.



Report Type: Quarterly Page: 14 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 11/22/2016 06:34 AM

REPORT LEGEND Convertible Products

Subtotal Permits: Sum of lines S and T

TOTAL FY ATTAINMENT: Sums of Reg, Salvage, and CWK2 Volume Type awarded credit = total of Gate 6 and Permits for current FY.

T. Fiscal Year Target: Assigned Target.

U. Percent FY Attainment: Percent of Target Accomplished.

OTHER VOLUME - NO CREDIT for OFFER Volume in Gates 4, 5, and 6 where no credit will be taken for OFFER.

V. Resold-No Credit: Volume from Defaulted Sale where no rework was necessary. Credit for offer taken on original volume.

W. Reoffered-No Credit: Volume previously offered for which credit will not be applied. Credit for offer taken on original volume.

X. Alternative Volume Region 6 Alternative Volume

Total Volume for OFFER Subtotal gate 4 + subtotal gate 5 + subtotal gate 6 + subtotal permits minus volume in V and X and Q

Volume offered during the FY for offer credit



Report Type: Quarterly Page: 15 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 11/22/2016 06:34 AM

Where1 Clause: Where (report_date between to_date('10/01/2015 00:00:00','mm/dd/yyyy hh24:mi:ss') and

to_date('09/30/2016 23:59:59', 'mm/dd/yyyy hh24:mi:ss')) and 1=1 and convertible_nonconvertible = 'C'

and stewardship_indicator in ('N','Y') and good_neighbor_auth_indicator in ('N','Y') and

(SNAPSHOT_FISCAL_YEAR = '2016' AND SNAPSHOT_QUARTER = '4')

Where 2 Clause: where fiscal year > report fy and 1=1 and convertible nonconvertible = 'C' and stewardship indicator in

('N','Y') and good neighbor auth indicator in ('N','Y') and (SNAPSHOT FISCAL YEAR = '2016' AND

SNAPSHOT_QUARTER = '4')

Sorting Criteria: