

Report Type: Quarterly Page: 1 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 07/29/2016 09:49 AM

SERVICEWIDE TOTALS Convertible Products

Act	ivity or Status	NFTM Fund TMBR-V (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funde TMBR-VO (MBF)			otal olume (CCF)
	Gate 4 Advertisement										
Α.	OnGoing	289,681.45	554,488.75	23,376.73	42,784.53	2,967.08	5,481.82	4,782.76	8,850.82	320,807.98	611,605.87
В.	Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C.	Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D.	Resold	409.70	738.84	465.15	779.00	.00	.00	.00	.00	874.85	1,517.84
E.	Reoffered	17,714.75	35,194.23	215.37	523.08	.00	.00	3,919.50	7,839.00	21,849.63	43,556.30
	Subtotals Gate 4:	307,805.90	590,421.82	24,057.25	44,086.61	2,967.08	5,481.82	8,702.26	16,689.82	343,532.46	656,680.01
	Gate 5 Bid Opening										
F.	Valid Bids	7,930.59	15,351.18	29,861.73	45,123.88	.00	.00	1,168.29	2,336.58	38,960.58	62,811.61
G.	No Bids	139,672.90	247,577.17	56,684.62	85,408.45	2,158.75	4,139.81	9,672.98	17,946.00	208,189.16	355,071.42
H.	Delayed	1,817.95	2,964.31	201.99	329.38	.00	.00	3,292.48	5,185.00	5,312.42	8,478.69
I.	Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J.	Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K.	Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Subtotals Gate 5:	149,421.44	265,892.66	86,748.34	130,861.71	2,158.75	4,139.81	14,133.75	25,467.58	252,462.16	426,361.72
	Gate 6 Sale Award										
L.	Regular Sales	770,468.72	1,434,688.94	137,495.68	227,162.56	7,609.61	12,991.51	81,302.10	153,455.26	996,875.91	1,828,297.98
М.	Cancelled	.00.	.00.	.00	.00.	.00	.00.	.00	.00.	.00	.00.
N.	Opted/Other Volume	31,105.62	58,542.72	1,659.11	2,973.59	502.82	899.57	275.62	535.45	33,543.17	62,951.34
0.	Resold	.00.	.00.	.00	.00	.00	.00.	.00	.00.	.00	.00
P.	Reoffered	87,348.58	186,200.04	22,607.98	34,003.95	1,634.36	3,143.00	9,785.99	16,162.14	121,376.89	239,509.11
Q.	Previous FY Volume	48,266.49	94,065.50	4,414.48	7,941.27	508.54	902.27	3,302.32	6,780.93	56,491.82	109,689.94
Z.	Replacement Volume	.00.	.00.	.00	.00.	.00	.00.	.00	.00	.00.	.00.
R.	Subtotals Gate 6: Permits (2400-1 Personal Use)	937,189.41 81,109.40	1,773,497.20 153,635.74	166,177.25 76,195.62	272,081.37 147,954.61	10,255.33 250.43	17,936.35 414.08	94,666.03 1,866.83	176,933.78 3,555.00	1,208,287.79 159,422.28	2,240,448.37 305,559.42
S.	Permits (2400-1 Fersonal Ose)	9,444.66	15,857.73	2,189.40	4,226.32	.00	.00	9.60	16.00	11,643.66	20,100.05
J.	Subtotals Permits:	90,554.06	169,493.47	78,385.03	152,180.93	250.43	414.08	1,876.43	3,571.00	171,065.94	325,659.47
	TOTAL FY ATTAINMENT:	1,027,743.47	1,942,990.67	244,562.27	424,262.30	10,505.75	18,350.43	96,542.46	180,504.78	1,379,353.73	2,566,107.84
т.	Fiscal Year Target	.00	6,039,700.00	.00	.00	.00	.00	.00	.00	.00	6,039,700.00
U.	Percent FY Attainment	.00	32.17	.00	.00	.00	.00	.00	.00	.00	42.49
<u> </u>	Other Volume - No Credit for Offer										
v.	Resold - No Credit	409.70	738.84	465.15	779.00	.00	.00	.00	.00	874.85	1,517.84
w.	Reoffered - No Credit	145,708.98	289,871.84	68,928.33	102,827.91	1,634.36	3,143.00	16,997.97	29,186.14	233,269.60	425,028.88
X.	Alternative Volume	45.43	67.75	.00	.00	.00	.00	.00	.00	45.43	67.75
	Total Offer Volume:	1,290,585.64	2,414,628.97	281,559.90	487,662.44	13,488.68	25,435.43	99,078.18	186,695.11	1,684,712.08	3,112,912.91
	Volume Adjustments To Sales After	Award								· · · · · · · · · · · · · · · · · · ·	



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Filter: All Sales ,Convertible Products ,All Sales Run Date: 07/29/2016 09:49 AM

SERVICEWIDE SUMMARY Convertible Products

	NETM Founded Walnut 2000 F													
Ac	tivity or Status	NFTM Funde TMBR-VC (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funde TMBR-VOI (MBF)			otal olume (CCF)			
Re	gior 01													
A.	Total FY Attainment:	31,346.63	70,634.38	10,421.69	24,885.05	27.84	59.31	32,915.83	57,008.12	74,711.99	152,586.85			
B.	Fiscal Year Target	.00	720,000.00	.00	.00	.00	.00	.00	.00	.00	720,000.00			
C.	Attainment Percent		9.81%								21.19%			
Re	gior 02													
A.	Total FY Attainment:	131,090.48	266,403.87	4,777.37	9,613.92	29.93	65.69	.00	.00	135,897.78	276,083.48			
B.	Fiscal Year Target	.00	580,700.00	.00	.00	.00	.00	.00	.00	.00	580,700.00			
C.	Attainment Percent		45.88%								47.54%			
Re	gior 03													
A.	Total FY Attainment:	57,285.15	101,023.51	2,761.15	4,465.47	220.50	348.39	17,907.54	33,233.71	78,174.30	139,071.08			
B.	Fiscal Year Target	.00	412,300.00	.00	.00	.00	.00	.00	.00	.00	412,300.00			
C.	Attainment Percent		24.50%								33.73%			
Re	gior 04													
A.	Total FY Attainment:	33,348.43	64,866.40	28,051.44	49,861.00	.00	.00	3,302.32	6,780.93	64,702.18	121,508.30			
B.	Fiscal Year Target	.00	277,000.00	.00	.00	.00	.00	.00	.00	.00	277,000.00			
C.	Attainment Percent		23.42%								43.87%			
Re	gior 05													
A.	Total FY Attainment:	107,873.10	214,801.64	66,045.02	103,551.88	.00	.00	60.00	100.00	173,978.10	318,453.51			
B.	Fiscal Year Target	.00	770,000.00	.00	.00	.00	.00	.00	.00	.00	770,000.00			
C.	Attainment Percent		27.90%								41.36%			
Re	gior 06													
A.	Total FY Attainment:	150,637.62	284,844.68	62,551.61	117,245.16	2,497.11	4,857.64	16,489.13	34,634.95	232,175.48	441,582.43			
B.	Fiscal Year Target	.00	1,173,100.00	.00	.00	.00	.00	.00	.00	.00	1,173,100.00			
C.	Attainment Percent		24.28%								37.64%			
Re	gior 08													
A.	Total FY Attainment:	266,759.81	529,946.32	2,432.59	4,803.77	132.26	264.51	17,526.26	35,052.16	286,850.89	570,066.76			
B.	Fiscal Year Target	.00	1,164,500.00	.00	.00	.00	.00	.00	.00	.00	1,164,500.00			
C.	Attainment Percent		45.51%								48.95%			
Re	gior 09													
Α.	Total FY Attainment:	247,923.99	407,072.62	67,154.53	108,974.71	7,598.11	12,754.89	8,341.38	13,694.91	331,017.88	542,496.81			
B.	Fiscal Year Target	.00	810,000.00	.00	.00	.00	.00	.00	.00	.00	810,000.00			
C.	Attainment Percent		50.26%								66.97%			



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SERVICEWIDE SUMMARY Convertible Products

			COI	ivertible Fi	ouucis					
Activity or Status			SSSS Funder TMBR-VOL-SI (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funded \ TMBR-VOL-S (MBF)		Tot All Vo (MBF)	
Regior 10										
A. Total FY Attainment:	1,478.26	3,397.26	366.87	861.34	.00	.00	.00	.00	1,845.13	4,258.62
B. Fiscal Year Target	.00	132,100.00	.00	.00	.00	.00	.00	.00	.00	132,100.00
C. Attainment Percent		2.57%								3.22%



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Filter: All Sales ,Convertible Products ,All Sales Run Date: 07/29/2016 09:49 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 01 R1, Northern Region

B. Delayee		LD	CWK2 Funded TMBR-VOL- (MBF)		SSSS Funded TMBR-VOL-SI (MBF)		NFTM Funde TMBR-VO (MBF)	vity or Status
A. OnGoling 45,687.81 93,106.64 54.95 131.79 0.0 0.0 0.0 0.0 45,742.76 93.88 Delayed 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.								Gate 4 Advertisement
C. Withdrawn	0 .00 .00 45,742.76 93,23	.00	.00	131.79	54.95	93,106.64	45,687.81	OnGoing
D. Resold D. Re	.00 .00 .00	.00	.00	.00	.00	.00	.00	Delayed
E. Reoffered E. Reoffered E. Subtotals Gate 4: 46,980.41 95,832.07 54.95 131.79 .00 .00 .00 .00 .00 .00 .00 .00 .00 .0			.00	.00	.00	.00	.00	-
Subtotals Gate 4: 46,980.41 95,832.07 54.95 131.79 .00 .00 .00 .00 .00 .47,035.36 98	.00 .00 .00	.00	.00	.00	.00	.00	.00	Resold
Gate 5 Bid Opening F. Valid Bids	0 .00 .00 1,292.60 2,72	.00	.00	.00	.00	2,725.43	1,292.60	Reoffered
F. Valid Bids 68.47 135.00 0.00 0.00 0.00 0.00 0.00 0.00 68.47 G. No Bids 1,357.57 2,838.43 452.68 836.09 0.00 0.00 0.00 0.00 0.00 1,810.25 3 H. Delayed 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.	.00 .00 47,035.36 95,90	.00	.00	131.79	54.95	95,832.07	46,980.41	Subtotals Gate 4:
G. No Bids 1,357.57 2,838.43 452.68 836.09 .00 .00 .00 .00 .00 .00 1,810.25 3.44 H. Delayed .00 .00 .00 .00 .00 .00 .00 .00 .00 .0								Gate 5 Bid Opening
H. Delayed	.00 .00 68.47 13	.00	.00	.00	.00	135.00	68.47	Valid Bids
I. Withdrawn .00 .0	0 .00 .00 .00 1,810.25 3,6	.00	.00	836.09	452.68	2,838.43	1,357.57	No Bids
J. Resold	.00 .00 .00	.00	.00	.00	.00	.00	.00	Delayed
K. Reoffered	.00 .00 .00	.00	.00	.00	.00	.00	.00	Withdrawn
Subtotals Gate 5: 1,426.04 2,973.43 452.68 836.09	.00 .00 .00	.00	.00	.00	.00	.00	.00	Resold
Gate 6 Sale Award L. Regular Sales 16,829.72 33,816.23 694.70 1,282.84 .00 .00 32,279.14 55,392.11 49,803.56 90 M. Cancelled 0.00 .00 .00 .00 .00 .00 .00 .00 .00 .	.00 .00 .00	.00	.00	.00	.00	.00	.00	Reoffered
L. Regular Sales 16,829.72 33,816.23 694.70 1,282.84 .00 .00 32,279.14 55,392.11 49,803.56 90 M. Cancelled .00 .00 .00 .00 .00 .00 .00 .00 .00 .0	0 .00 .00 1,878.72 3,80	.00	.00	836.09	452.68	2,973.43	1,426.04	Subtotals Gate 5:
M. Cancelled								Gate 6 Sale Award
N. Opted/Other Volume 584.61 1,207.01 66.00 133.00 27.84 59.31 11.26 21.59 689.71 7.00	0 .00 32,279.14 55,392.11 49,803.56 90,49	.00	.00	1,282.84	694.70	33,816.23	16,829.72	Regular Sales
O. Resold .00 </td <td>.00 .00 .00</td> <td>.00</td> <td>.00</td> <td>.00</td> <td>.00</td> <td>.00</td> <td>.00</td> <td>Cancelled</td>	.00 .00 .00	.00	.00	.00	.00	.00	.00	Cancelled
P. Reoffered 59.47 102.00 .00 .00 .00 .00 .00 .00 .00 .00 .0	59.31 11.26 21.59 689.71 1,42	59.31	27.84	133.00	66.00	1,207.01	584.61	Opted/Other Volume
Q. Previous FY Volume 2.00 4.00 .00	.00 .00 .00	.00	.00	.00	.00	.00	.00	Resold
Z. Replacement Volume .00	.00 .00 59.47 10	.00	.00	.00	.00	102.00	59.47	Reoffered
Subtotals Gate 6: 17,475.80 35,129.24 760.70 1,415.84 27.84 59.31 32,290.40 55,413.70 50,554.74 92, 13,860.83 35,485.14 9,660.99 23,469.21 .00 .00 .00 .615.83 1,578.42 24,137.65 60, 19.60 .0	.00 .00 2.00	.00	.00	.00	.00	4.00	2.00	Previous FY Volume
R. Permits (2400-1 Personal Use) 13,860.83 35,485.14 9,660.99 23,469.21 .00 .00 .00 9.60 16.00 19.60 Subtotals Permits: 13,870.83 35,505.14 9,660.99 23,469.21 .00 .00 .00 625.43 1,594.42 24,157.25 60 Subtotals Permits: 31,346.63 70,634.38 10,421.69 24,885.05 27.84 59.31 32,915.83 57,008.12 74,711.99 152 T. Fiscal Year Target .00 720,000.00 .00 .00 .00 .00 .00 .00 .00 .00	.00 .00 .00	.00	.00	.00	.00	.00	.00	Replacement Volume
S. Permits (2400-1 Commercial) 10.00 20.00 .00 .00 .00 .00 .00 9.60 16.00 19.60 Subtotals Permits: 13,870.83 35,505.14 9,660.99 23,469.21 .00 .00 .00 625.43 1,594.42 24,157.25 66 TOTAL FY ATTAINMENT: 31,346.63 70,634.38 10,421.69 24,885.05 27.84 59.31 32,915.83 57,008.12 74,711.99 152 T. Fiscal Year Target .00 720,000.00 .00 .00 .00 .00 .00 .00 .00 .00	59.31 32,290.40 55,413.70 50,554.74 92,0	59.31	27.84	1,415.84	760.70	35,129.24	17,475.80	Subtotals Gate 6:
Subtotals Permits: 13,870.83 35,505.14 9,660.99 23,469.21 .00 .00 625.43 1,594.42 24,157.25 66 TOTAL FY ATTAINMENT: 31,346.63 70,634.38 10,421.69 24,885.05 27.84 59.31 32,915.83 57,008.12 74,711.99 152 T. Fiscal Year Target .00	0 .00 615.83 1,578.42 24,137.65 60,5	.00	.00	23,469.21	9,660.99	35,485.14	13,860.83	Permits (2400-1 Personal Use)
TOTAL FY ATTAINMENT: 31,346.63 70,634.38 10,421.69 24,885.05 27.84 59.31 32,915.83 57,008.12 74,711.99 152 T. Fiscal Year Target .00 .720,000.00 .00<	9.60 16.00 19.60	.00	.00	.00	.00	20.00	10.00	Permits (2400-1 Commercial)
T. Fiscal Year Target .00 720,000.00 .00	0 .00 625.43 1,594.42 24,157.25 60,50	.00	.00	23,469.21	9,660.99	35,505.14	13,870.83	Subtotals Permits:
U. Percent FY Attainment .00 9.81 .00	59.31 32,915.83 57,008.12 74,711.99 152,50	59.31	27.84	24,885.05	10,421.69	70,634.38	31,346.63	TOTAL FY ATTAINMENT:
Other Volume - No Credit for Offer V. Resold - No Credit .00								<u> </u>
V. Resold - No Credit .00	0 .00 .00 .00 .00 .	.00	.00	.00	.00	9.81	.00	Percent FY Attainment
N. Reoffered - No Credit 1,401.54 2,909.43 .00 <								Other Volume - No Credit for Offer
X. Alternative Volume .00 .00 .00 .00 .00 .00 .00 .00 .00					.00		.00	Resold - No Credit
			.00	.00	.00	2,909.43	1,401.54	Reoffered - No Credit
Total Offer Volume: 78.349.54 166.526.45 10.929.32 25.852.93 27.84 59.31 32.915.83 57.008.12 122.222.53 245	.00 .00 .00	.00	.00	.00	.00	.00	.00	Alternative Volume
	59.31 32,915.83 57,008.12 122,222.53 249,44	59.31	27.84	25,852.93	10,929.32	166,526.45	78,349.54	Total Offer Volume:



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Filter: All Sales ,Convertible Products ,All Sales Run Date: 07/29/2016 09:49 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 02 R2, Rocky Mountain Region

Activity or Status	NFTM Funde TMBR-VC (MBF)		SSSS Funded TMBR-VOL-SI (MBF)		CWK2 Funde TMBR-VOI (MBF)		CFLR Funded TMBR-VOL (MBF)		To All Vo (MBF)	
Gate 4 Advertisement										
A. OnGoing	25,871.39	49,399.25	.00	.00	.00	.00	.00	.00	25,871.39	49,399.25
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E. Reoffered	5,370.42	10,466.91	.00	.00	.00	.00	.00	.00	5,370.42	10,466.91
Subtotals Gate 4:	31,241.81	59,866.16	.00	.00	.00	.00	.00	.00	31,241.81	59,866.16
Gate 5 Bid Opening										
F. Valid Bids	23.79	47.82	.00	.00	.00	.00	.00	.00	23.79	47.82
G. No Bids	18,310.89	36,385.07	.00	.00	.00	.00	.00	.00	18,310.89	36,385.07
H. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 5:	18,334.68	36,432.89	.00	.00	.00	.00	.00	.00	18,334.68	36,432.89
Gate 6 Sale Award										
L. Regular Sales	113,844.29	230,930.50	17.93	37.26	.00	.00	.00	.00	113,862.22	230,967.76
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted/Other Volume	132.86	267.05	.00	.00	.00	.00	.00	.00	132.86	267.05
O. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P. Reoffered	6,643.62	13,559.62	.00	.00	.00	.00	.00	.00	6,643.62	13,559.62
Q. Previous FY Volume	4,445.79	8,806.05	.00	.00	.00	.00	.00	.00	4,445.79	8,806.05
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 6:	125,066.56	253,563.22	17.93	37.26	.00	.00	.00	.00	125,084.49	253,600.48
R. Permits (2400-1 Personal Use)	5,732.89	12,229.10	4,557.43	9,142.42	29.93	65.69	.00	.00	10,320.24	21,437.21
S. Permits (2400-1 Commercial)	291.03	611.55	202.01	434.24	.00	.00	.00	.00	493.04	1,045.79
Subtotals Permits:	6,023.92	12,840.65	4,759.44	9,576.66	29.93	65.69	.00	.00	10,813.29	22,483.00
TOTAL FY ATTAINMENT:	131,090.48	266,403.87	4,777.37	9,613.92	29.93	65.69	.00	.00	135,897.78	276,083.48
T. Fiscal Year Target	.00	580,700.00	.00	.00	.00	.00	.00	.00	.00	580,700.00
U. Percent FY Attainment	.00	45.88	.00	.00	.00	.00	.00	.00	.00	47.54
Other Volume - No Credit for Offer										
V. Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
W. Reoffered - No Credit	12,014.04	24,026.53	.00	.00	.00	.00	.00	.00	12,014.04	24,026.53
X. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Total Offer Volume:	164,207.14	329,870.34	4,777.37	9,613.92	29.93	65.69	.00	.00	169,014.44	339,549.95
Volume Adjustments To Sales After	Award									



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Filter: All Sales ,Convertible Products ,All Sales Run Date: 07/29/2016 09:49 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 03 R3, Southwestern Region

Gate 4 Advertisement	54,920.12		(CCF)	TMBR-VOL (MBF)	-SLD (CCF)	TMBR-VOI (MBF)	L-SLD (CCF)	All Vol (MBF)	ume (CCF)
B. Delayed00 C. Withdrawn00 D. Resold00 E. Reoffered00 Subtotals Gate 4: 26,955.14 Gate 5 Bid Opening F. Valid Bids00 G. No Bids	, l								
C. Withdrawn .00 D. Resold .00 E. Reoffered .00 Subtotals Gate 4: 26,955.14 Gate 5 Bid Opening F. Valid Bids .00 G. No Bids 29.04 H. Delayed .00 I. Withdrawn .00 J. Resold .00 K. Reoffered .00 Subtotals Gate 5: 29.04 Gate 6 Sale Award 22,102.67 M. Cancelled .00 N. Opted/Other Volume 71.58 D. Resold .00 P. Reoffered 29.04 Q. Previous FY Volume 1,560.83 Z. Replacement Volume .00 Subtotals Gate 6: 23,764.12 R. Permits (2400-1 Personal Use) 30,755.23 S. Permits (2400-1 Commercial) 2,765.80 Subtotals Permits: 33,521.03 TOTAL FY ATTAINMENT: 57,285.15 T. Fiscal Year Target .00 J. Percent FY Attainment .00 Other Volume - No Credit for Offer .00	00	.00	.00	.00	.00	.00	.00	26,955.14	54,920.12
D. Resold .00 Subtotals Gate 4: 26,955.14 Gate 5 Bid Opening F. Valid Bids .00 B. No Bids .29.04 H. Delayed .00 I. Withdrawn .00 J. Resold .00 Subtotals Gate 5: 29.04 K. Reoffered .00 Subtotals Gate 5: 29.04 Gate 6 Sale Award L. Regular Sales .22,102.67 M. Cancelled .00 N. Opted/Other Volume .71.58 D. Resold .00 P. Reoffered .29.04 Q. Previous FY Volume .1,560.83 Z. Replacement Volume .00 Subtotals Gate 6: 23,764.12 R. Permits (2400-1 Personal Use) .30,755.23 R. Permits (2400-1 Commercial) .2,765.80 Subtotals Permits: 33,521.03 TOTAL FY ATTAINMENT: .57,285.15 T. Fiscal Year Target .00 Other Volume - No Credit for Offer M. Resold - No Credit .00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E. Reoffered .00 Subtotals Gate 4: 26,955.14 Gate 5 Bid Opening F. Valid Bids .00 Subtotals Gate 4: 29.04 H. Delayed .00 I. Withdrawn .00 J. Resold .00 Subtotals Gate 5: 29.04 Gate 6 Sale Award L. Regular Sales .22,102.67 M. Cancelled .00 N. Opted/Other Volume .71.58 D. Resold .00 P. Reoffered .29.04 Q. Previous FY Volume .1,560.83 Z. Replacement Volume .00 Subtotals Gate 6: 23,764.12 R. Permits (2400-1 Personal Use) .30,755.23 R. Permits (2400-1 Commercial) .2,765.80 Subtotals Permits: 33,521.03 TOTAL FY ATTAINMENT: .57,285.15 T. Fiscal Year Target .00 Other Volume - No Credit for Offer M. Resold - No Credit .00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 4: 26,955.14	.00	.00	.00	.00	.00	.00	.00	.00	.00
Gate 5 Bid Opening F. Valid Bids	.00	.00	.00	.00	.00	.00	.00	.00	.00
F. Valid Bids	54,920.12	.00	.00	.00	.00	.00	.00	26,955.14	54,920.12
G. No Bids 29.04 H. Delayed .00 I. Withdrawn .00 J. Resold .00 K. Reoffered .00									-
H. Delayed .00 I. Withdrawn .00 J. Resold .00 K. Reoffered .00 Subtotals Gate 5: 29.04 Gate 6 Sale Award L. Regular Sales .22,102.67 M. Cancelled .00 N. Opted/Other Volume .71.58 D. Resold .00 P. Reoffered .29.04 Q. Previous FY Volume .1,560.83 Z. Replacement Volume .00 Subtotals Gate 6: 23,764.12 R. Permits (2400-1 Personal Use) .30,755.23 Subtotals Permits: 33,521.03 TOTAL FY ATTAINMENT: 57,285.15 T. Fiscal Year Target .00 Other Volume - No Credit for Offer M. Resold - No Credit .00	.00	.00	.00	.00	.00	.00	.00	.00	.00
I. Withdrawn .00 J. Resold .00 K. Reoffered .00 Subtotals Gate 5: 29.04 Gate 6 Sale Award 22,102.67 M. Cancelled .00 N. Opted/Other Volume 71.58 D. Resold .00 P. Reoffered 29.04 Q. Previous FY Volume 1,560.83 Z. Replacement Volume .00 Subtotals Gate 6: 23,764.12 R. Permits (2400-1 Personal Use) 30,755.23 S. Permits (2400-1 Commercial) 2,765.80 Subtotals Permits: 33,521.03 TOTAL FY ATTAINMENT: 57,285.15 T. Fiscal Year Target .00 J. Percent FY Attainment .00 Other Volume - No Credit for Offer .00	45.73	.00	.00	.00	.00	3,292.48	5,185.00	3,321.52	5,230.73
J. Resold .00 K. Reoffered .00 Subtotals Gate 5: 29.04 Gate 6 Sale Award 22,102.67 L. Regular Sales 22,102.67 M. Cancelled .00 N. Opted/Other Volume 71.58 D. Resold .00 P. Reoffered 29.04 Q. Previous FY Volume 1,560.83 Z. Replacement Volume .00 Subtotals Gate 6: 23,764.12 R. Permits (2400-1 Personal Use) 30,755.23 S. Permits (2400-1 Commercial) 2,765.80 Subtotals Permits: 33,521.03 TOTAL FY ATTAINMENT: 57,285.15 T. Fiscal Year Target .00 J. Percent FY Attainment .00 Other Volume - No Credit for Offer .00 V. Resold - No Credit .00	.00	.00	.00	.00	.00	3,292.48	5,185.00	3,292.48	5,185.00
K. Reoffered .00 Subtotals Gate 5: 29.04 Gate 6 Sale Award L. Regular Sales 22,102.67 M. Cancelled .00 N. Opted/Other Volume 71.58 D. Resold .00 P. Reoffered 29.04 Q. Previous FY Volume 1,560.83 Z. Replacement Volume .00 Subtotals Gate 6: 23,764.12 R. Permits (2400-1 Personal Use) 30,755.23 S. Permits (2400-1 Commercial) 2,765.80 Subtotals Permits: 33,521.03 TOTAL FY ATTAINMENT: 57,285.15 T. Fiscal Year Target .00 J. Percent FY Attainment .00 Other Volume - No Credit for Offer .00 V. Resold - No Credit .00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 5: 29.04	.00	.00	.00	.00	.00	.00	.00	.00	.00
Gate 6 Sale Award L. Regular Sales 22,102.67 M. Cancelled .00 N. Opted/Other Volume 71.58 D. Resold .00 P. Reoffered 29.04 Q. Previous FY Volume 1,560.83 Z. Replacement Volume .00	.00	.00	.00	.00	.00	.00	.00	.00	.00
L. Regular Sales 22,102.67 M. Cancelled .00 N. Opted/Other Volume 71.58 D. Resold .00 P. Reoffered 29.04 Q. Previous FY Volume 1,560.83 Z. Replacement Volume .00	45.73	.00	.00	.00	.00	6,584.96	10,370.00	6,614.00	10,415.73
M. Cancelled .00 N. Opted/Other Volume 71.58 D. Resold .00 P. Reoffered 29.04 Q. Previous FY Volume 1,560.83 Z. Replacement Volume .00 Subtotals Gate 6: 23,764.12 R. Permits (2400-1 Personal Use) 30,755.23 D. Permits (2400-1 Commercial) 2,765.80 Subtotals Permits: 33,521.03 TOTAL FY ATTAINMENT: 57,285.15 T. Fiscal Year Target .00 D. Percent FY Attainment .00 Other Volume - No Credit for Offer M. Resold - No Credit .00									
N. Opted/Other Volume 71.58 D. Resold .00 P. Reoffered 29.04 Q. Previous FY Volume 1,560.83 Z. Replacement Volume .00	43,693.75	566.54	997.41	.00	.00	8,637.12	18,628.13	31,306.30	63,319.29
D. Resold .00 P. Reoffered 29.04 Q. Previous FY Volume 1,560.83 Z. Replacement Volume .00 Subtotals Gate 6: 23,764.12 R. Permits (2400-1 Personal Use) 30,755.23 B. Permits (2400-1 Commercial) 2,765.80 Subtotals Permits: 33,521.03 TOTAL FY ATTAINMENT: 57,285.15 F. Fiscal Year Target .00 Other Volume - No Credit for Offer J. Percent FY Attainment .00 Other Volume - No Credit for Offer .00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P. Reoffered 29.04 Q. Previous FY Volume 1,560.83 Z. Replacement Volume .00	159.58	.00	.00	.00	.00	.00	.00	71.58	159.58
Q. Previous FY Volume 1,560.83 Z. Replacement Volume .00 Subtotals Gate 6: 23,764.12 R. Permits (2400-1 Personal Use) 30,755.23 S. Permits (2400-1 Commercial) 2,765.80 Subtotals Permits: 33,521.03 TOTAL FY ATTAINMENT: 57,285.15 F. Fiscal Year Target .00 Other Volume - No Credit for Offer J. Resold - No Credit .00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Z. Replacement Volume .00 Subtotals Gate 6: 23,764.12 R. Permits (2400-1 Personal Use) 30,755.23 S. Permits (2400-1 Commercial) 2,765.80 Subtotals Permits: 33,521.03 TOTAL FY ATTAINMENT: 57,285.15 T. Fiscal Year Target .00 J. Percent FY Attainment .00 Other Volume - No Credit for Offer V. Resold - No Credit .00	45.73	.00	.00	.00	.00	8,019.42	12,629.00	8,048.46	12,674.73
Subtotals Gate 6: 23,764.12 R. Permits (2400-1 Personal Use) 30,755.23 S. Permits (2400-1 Commercial) 2,765.80 Subtotals Permits: 33,521.03 TOTAL FY ATTAINMENT: 57,285.15 Fiscal Year Target .00 Percent FY Attainment .00 Other Volume - No Credit for Offer .00	3,665.32	.00	.00	.00	.00	.00	.00	1,560.83	3,665.32
R. Permits (2400-1 Personal Use) 30,755.23 B. Permits (2400-1 Commercial) 2,765.80 Subtotals Permits: 33,521.03 TOTAL FY ATTAINMENT: 57,285.15 Fiscal Year Target .00 Dercent FY Attainment .00 Other Volume - No Credit for Offer M. Resold - No Credit .00	.00	.00	.00	.00	.00	.00	.00	.00	.00
S. Permits (2400-1 Commercial) 2,765.80	47,564.38	566.54	997.41	.00	.00	16,656.54	31,257.13	40,987.17	79,818.92
Subtotals Permits: 33,521.03 TOTAL FY ATTAINMENT: 57,285.15 T. Fiscal Year Target .00 J. Percent FY Attainment .00 Other Volume - No Credit for Offer J. Resold - No Credit .00	48,963.46	2,175.09	3,437.17	220.50	348.39	1,251.00	1,976.58	34,401.82	54,725.60
TOTAL FY ATTAINMENT: 57,285.15 T. Fiscal Year Target .00 Description of the FY Attainment .00 Other Volume - No Credit for Offer Other Volume - No Credit .00	4,495.67	19.52	30.89	.00	.00	.00	.00	2,785.31	4,526.56
7. Fiscal Year Target .00 J. Percent FY Attainment .00 Other Volume - No Credit for Offer 7. Resold - No Credit .00	53,459.13	2,194.61	3,468.06	220.50	348.39	1,251.00	1,976.58	37,187.13	59,252.16
J. Percent FY Attainment .00 Other Volume - No Credit for Offer J. Resold - No Credit .00	101,023.51	2,761.15	4,465.47	220.50	348.39	17,907.54	33,233.71	78,174.30	139,071.08
Other Volume - No Credit for Offer 7. Resold - No Credit .00	412,300.00	.00	.00	.00	.00	.00	.00	.00	412,300.00
7. Resold - No Credit .00	24.50	.00	.00	.00	.00	.00	.00	.00	33.73
N Deeffered Ne Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00
V. Reoffered - No Credit 29.04	45.73	.00	.00	.00	.00	11,311.90	17,814.00	11,340.94	17,859.73
C. Alternative Volume .00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Total Offer Volume: 82,679.46	152,278.31	2,761.15	4,465.47	220.50	348.39	13,180.60	25,789.71	98,841.67	182,881.88



Report Type: Quarterly Page: 7 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 07/29/2016 09:49 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 04 R4, Intermountain Region

Activity or Status	NFTM Funde TMBR-VC (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funded TMBR-VOL (MBF)		Tot All Vol (MBF)	
Gate 4 Advertisement										
A. OnGoing	5,444.44	11,216.70	5.70	10.00	.00	.00	.00	.00	5,450.14	11,226.70
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E. Reoffered	416.48	1,509.69	12.89	157.49	.00	.00	.00	.00	429.38	1,667.18
Subtotals Gate 4:	5,860.92	12,726.39	18.59	167.49	.00	.00	.00	.00	5,879.52	12,893.88
Gate 5 Bid Opening										
F. Valid Bids	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
G. No Bids	5,409.78	11,201.26	.00	.00	.00	.00	.00	.00	5,409.78	11,201.26
H. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 5:	5,409.78	11,201.26	.00	.00	.00	.00	.00	.00	5,409.78	11,201.26
Gate 6 Sale Award										
L. Regular Sales	12,955.79	24,166.54	12,010.48	22,299.59	.00	.00	.00	.00	24,966.27	46,466.12
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted/Other Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
O. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P. Reoffered	6,265.27	13,890.18	341.00	579.70	.00	.00	.00	.00	6,606.27	14,469.88
Q. Previous FY Volume	11,773.57	22,472.36	502.53	1,031.88	.00	.00	3,302.32	6,780.93	15,578.41	30,285.15
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 6:	30,994.63	60,529.08	12,854.01	23,911.17	.00	.00	3,302.32	6,780.93	47,150.95	91,221.15
R. Permits (2400-1 Personal Use)	2,322.52	4,283.80	15,097.99	25,780.58	.00	.00	.00	.00	17,420.51	30,064.38
S. Permits (2400-1 Commercial)	31.29	53.51	99.44	169.26	.00	.00	.00	.00	130.72	222.77
Subtotals Permits:	2,353.80	4,337.32	15,197.43	25,949.83	.00	.00	.00	.00	17,551.23	30,287.15
TOTAL FY ATTAINMENT:	33,348.43	64,866.40	28,051.44	49,861.00	.00	.00	3,302.32	6,780.93	64,702.18	121,508.30
T. Fiscal Year Target	.00	277,000.00	.00	.00	.00	.00	.00	.00	.00	277,000.00
U. Percent FY Attainment	.00	23.42	.00	.00	.00	.00	.00	.00	.00	43.87
Other Volume - No Credit for Offer										
V. Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
W. Reoffered - No Credit	8,944.44	20,309.17	353.89	737.19	.00	.00	.00	.00	9,298.34	21,046.36
X. Alternative Volume	45.43	67.75	.00	.00	.00	.00	.00	.00	45.43	67.75
Total Offer Volume:	23,901.12	46,012.52	27,213.61	48,259.42	.00	.00	.00	.00	51,114.73	94,271.93
Volume Adjustments To Sales After	Award									



Report Type: Quarterly Page: 8 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 07/29/2016 09:49 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 05 R5, Pacific S-West Region

Activity or Status	NFTM Funde TMBR-VC (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOI (MBF)		CFLR Funded TMBR-VOL (MBF)		To All Vo (MBF)	
Gate 4 Advertisement										
A. OnGoing	921.83	1,825.35	446.90	597.73	.00	.00	.00	.00	1,368.73	2,423.09
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold	409.70	738.84	465.15	779.00	.00	.00	.00	.00	874.85	1,517.84
E. Reoffered	.00	.00	66.13	109.76	.00	.00	.00	.00	66.13	109.76
Subtotals Gate 4:	1,331.53	2,564.19	978.18	1,486.49	.00	.00	.00	.00	2,309.71	4,050.69
Gate 5 Bid Opening										
F. Valid Bids	.00	.00	28,655.86	43,025.70	.00	.00	.00	.00	28,655.86	43,025.70
G. No Bids	59,700.24	92,473.35	52,987.35	78,882.54	.00	.00	.00	.00	112,687.55	171,355.90
H. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 5:	59,700.24	92,473.35	81,643.21	121,908.24	.00	.00	.00	.00	141,343.41	214,381.60
Gate 6 Sale Award										
L. Regular Sales	56,334.91	98,452.46	33,782.73	50,445.09	.00	.00	60.00	100.00	90,177.62	148,997.55
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted/Other Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
O. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P. Reoffered	31,849.46	76,979.09	21,300.22	31,800.86	.00	.00	.00	.00	53,149.67	108,779.94
Q. Previous FY Volume	5,219.39	10,435.00	1,293.84	1,969.87	.00	.00	.00	.00	6,513.23	12,404.87
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 6:	93,403.76	185,866.55	56,376.79	84,215.82	.00	.00	60.00	100.00	149,840.52	270,182.36
R. Permits (2400-1 Personal Use)	13,388.17	26,774.67	9,565.08	19,129.76	.00	.00	.00	.00	22,953.25	45,904.42
S. Permits (2400-1 Commercial)	1,081.17	2,160.42	103.15	206.31	.00	.00	.00	.00	1,184.33	2,366.73
Subtotals Permits:	14,469.34	28,935.09	9,668.23	19,336.06	.00	.00	.00	.00	24,137.58	48,271.15
TOTAL FY ATTAINMENT:	107,873.10	214,801.64	66,045.02	103,551.88	.00	.00	60.00	100.00	173,978.10	318,453.51
T. Fiscal Year Target	.00	770,000.00	.00	.00	.00	.00	.00	.00	.00	770,000.00
U. Percent FY Attainment	.00	27.90	.00	.00	.00	.00	.00	.00	.00	41.36
Other Volume - No Credit for Offer										
V. Resold - No Credit	409.70	738.84	465.15	779.00	.00	.00	.00	.00	874.85	1,517.84
W. Reoffered - No Credit	51,913.21	104,699.09	67,471.33	100,211.50	.00	.00	.00	.00	119,384.50	204,910.60
X. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Total Offer Volume:	111,362.57	193,966.25	79,436.09	123,986.24	.00	.00	60.00	100.00	190,858.64	318,052.49
Volume Adjustments To Sales After	Award									



Report Type: Quarterly Page: 9 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 07/29/2016 09:49 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 06 R6, Pacific N-West Region

Activity or Status	NFTM Fund TMBR-V (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funde TMBR-VOI (MBF)			otal olume (CCF)
Gate 4 Advertisement										
A. OnGoing	54,670.28	102,066.28	16,362.33	31,349.72	2,831.08	5,264.40	.00	.00	73,863.68	138,680.42
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E. Reoffered	2,596.89	4,872.68	136.35	255.83	.00	.00	.00	.00	2,733.24	5,128.50
Subtotals Gate 4:	57,267.17	106,938.96	16,498.68	31,605.55	2,831.08	5,264.40	.00	.00	76,596.92	143,808.92
Gate 5 Bid Opening										
F. Valid Bids	3,350.77	6,480.57	409.84	793.43	.00	.00	.00	.00	3,760.60	7,274.00
G. No Bids	3,570.50	6,691.45	2,509.75	4,489.23	2,124.20	4,085.00	.00	.00	8,204.45	15,265.68
H. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 5:	6,921.27	13,172.02	2,919.59	5,282.66	2,124.20	4,085.00	.00	.00	11,965.05	22,539.68
Gate 6 Sale Award										
L. Regular Sales	118,730.38	224,005.74	26,176.45	47,400.73	756.27	1,518.76	16,356.83	34,381.39	162,019.93	307,306.61
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted/Other Volume	11,974.98	22,243.56	936.09	1,768.83	106.48	195.88	132.30	253.56	13,149.85	24,461.83
O. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P. Reoffered	4,251.43	8,730.14	287.41	524.41	1,634.36	3,143.00	.00	.00	6,173.20	12,397.55
Q. Previous FY Volume	14,160.93	26,943.20	2,109.57	4,037.25	.00	.00	.00	.00	16,270.50	30,980.46
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 6:	149,117.72	281,922.64	29,509.52	53,731.22	2,497.11	4,857.64	16,489.13	34,634.95	197,613.48	375,146.45
R. Permits (2400-1 Personal Use)	1,259.80	2,421.84	31,490.18	60,549.65	.00	.00	.00	.00	32,749.98	62,971.50
S. Permits (2400-1 Commercial)	260.10	500.20	1,551.92	2,964.28	.00	.00	.00	.00	1,812.02	3,464.48
Subtotals Permits:	1,519.90	2,922.04	33,042.10	63,513.93	.00	.00	.00	.00	34,562.00	66,435.98
TOTAL FY ATTAINMENT:	150,637.62	284,844.68	62,551.61	117,245.16	2,497.11	4,857.64	16,489.13	34,634.95	232,175.48	441,582.43
T. Fiscal Year Target	.00	1,173,100.00	.00	.00	.00	.00	.00	.00	.00	1,173,100.00
U. Percent FY Attainment	.00	24.28	.00	.00	.00	.00	.00	.00	.00	37.64
Other Volume - No Credit for Offer										
V. Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
W. Reoffered - No Credit	7,458.10	14,775.21	423.76	780.24	1,634.36	3,143.00	.00	.00	9,516.22	18,698.44
X. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Total Offer Volume:	193,207.03	363,237.25	79,436.55	149,315.88	5,818.03	11,064.04	16,489.13	34,634.95	294,950.73	558,252.13
Volume Adjustments To Sales After	Award									



Report Type: Quarterly Page: 10 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 07/29/2016 09:49 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 08 R8, Southern Region

Activity or Status	NFTM Fund TMBR-V (MBF)		SSSS Funde TMBR-VOL-SI (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funde TMBR-VO (MBF)			otal olume (CCF)
Gate 4 Advertisement										
A. OnGoing	81,906.93	163,435.31	322.44	645.04	.00	.00	2,689.00	5,378.00	84,918.37	169,458.35
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E. Reoffered	6,760.36	13,520.68	.00	.00	.00	.00	3,919.50	7,839.00	10,679.86	21,359.68
Subtotals Gate 4:	88,667.29	176,955.99	322.44	645.04	.00	.00	6,608.50	13,217.00	95,598.23	190,818.03
Gate 5 Bid Opening										
F. Valid Bids	3,691.53	7,383.04	.00	.00	.00	.00	1,168.29	2,336.58	4,859.82	9,719.62
G. No Bids	36,408.41	72,816.79	.00	.00	.00	.00	6,380.50	12,761.00	42,788.91	85,577.79
H. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 5:	40,099.94	80,199.83	.00	.00	.00	.00	7,548.79	15,097.58	47,648.73	95,297.41
Gate 6 Sale Award										
L. Regular Sales	211,774.71	420,619.62	467.10	934.17	.00	.00	15,638.01	31,276.00	227,879.79	452,829.79
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted/Other Volume	13,292.35	26,356.53	.00	.00	132.26	264.51	121.68	243.02	13,546.29	26,864.06
O. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P. Reoffered	27,523.53	54,809.86	.00	.00	.00	.00	1,766.57	3,533.14	29,290.10	58,343.00
Q. Previous FY Volume	9,492.24	18,984.45	.00	.00	.00	.00	.00	.00	9,492.24	18,984.45
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 6:	262,082.83	520,770.46	467.10	934.17	132.26	264.51	17,526.26	35,052.16	280,208.42	557,021.30
R. Permits (2400-1 Personal Use)	4,448.32	8,719.15	1,752.13	3,448.25	.00	.00	.00	.00	6,200.45	12,167.40
S. Permits (2400-1 Commercial)	228.66	456.72	213.36	421.34	.00	.00	.00	.00	442.02	878.06
Subtotals Permits:	4,676.98	9,175.86	1,965.49	3,869.60	.00	.00	.00	.00	6,642.47	13,045.46
TOTAL FY ATTAINMENT:	266,759.81	529,946.32	2,432.59	4,803.77	132.26	264.51	17,526.26	35,052.16	286,850.89	570,066.76
T. Fiscal Year Target	.00	1,164,500.00	.00	.00	.00	.00	.00	.00	.00	1,164,500.00
U. Percent FY Attainment	.00	45.51	.00	.00	.00	.00	.00	.00	.00	48.95
Other Volume - No Credit for Offer								\neg		
V. Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
W. Reoffered - No Credit	49,555.89	98,874.54	.00	.00	.00	.00	5,686.07	11,372.14	55,241.96	110,246.68
X. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Total Offer Volume:	336,478.91	669,243.15	2,755.03	5,448.81	132.26	264.51	25,997.48	51,994.60	365,363.65	726,951.07
Volume Adjustments To Sales After	Award			'						



Report Type: Quarterly Page: 11 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 07/29/2016 09:49 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 09 R9, Eastern Region

Activity or Status	NFTM Funde TMBR-VC (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funde TMBR-VOI (MBF)		Tot All Vo (MBF)	
Gate 4 Advertisement										
A. OnGoing	47,901.69	77,806.51	6,148.63	9,971.06	136.00	217.42	2,093.76	3,472.82	56,280.06	91,467.76
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E. Reoffered	1,278.00	2,098.84	.00	.00	.00	.00	.00	.00	1,278.00	2,098.84
Subtotals Gate 4:	49,179.69	79,905.35	6,148.63	9,971.06	136.00	217.42	2,093.76	3,472.82	57,558.06	93,566.60
Gate 5 Bid Opening										
F. Valid Bids	796.03	1,304.75	796.03	1,304.75	.00	.00	.00	.00	1,592.04	2,609.47
G. No Bids	14,698.17	24,703.86	712.57	1,150.54	34.55	54.81	.00	.00	15,445.25	25,909.20
H. Delayed	1,817.95	2,964.31	201.99	329.38	.00	.00	.00	.00	2,019.94	3,293.69
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 5:	17,312.15	28,972.92	1,710.59	2,784.67	34.55	54.81	.00	.00	19,057.23	31,812.36
Gate 6 Sale Award										
L. Regular Sales	216,432.83	355,635.44	63,414.21	102,907.38	6,853.34	11,472.75	8,331.00	13,677.63	295,031.26	483,692.91
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted/Other Volume	5,049.25	8,309.00	657.02	1,071.76	236.23	379.87	10.38	17.28	5,952.88	9,777.91
O. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P. Reoffered	10,726.76	18,083.42	678.02	1,095.73	.00	.00	.00	.00	11,404.77	19,179.14
Q. Previous FY Volume	1,611.74	2,755.12	508.54	902.27	508.54	902.27	.00	.00	2,628.82	4,559.64
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 6:	233,820.58	384,782.98	65,257.79	105,977.14	7,598.11	12,754.89	8,341.38	13,694.91	315,017.73	517,209.60
R. Permits (2400-1 Personal Use)	9,341.64	14,758.58	1,896.74	2,997.57	.00	.00	.00	.00	11,238.38	17,756.15
S. Permits (2400-1 Commercial)	4,761.77	7,531.06	.00	.00	.00	.00	.00	.00	4,761.77	7,531.06
Subtotals Permits:	14,103.41	22,289.64	1,896.74	2,997.57	.00	.00	.00	.00	16,000.15	25,287.21
TOTAL FY ATTAINMENT:	247,923.99	407,072.62	67,154.53	108,974.71	7,598.11	12,754.89	8,341.38	13,694.91	331,017.88	542,496.81
T. Fiscal Year Target	.00	810,000.00	.00	.00	.00	.00	.00	.00	.00	810,000.00
U. Percent FY Attainment	.00	50.26	.00	.00	.00	.00	.00	.00	.00	66.97
Other Volume - No Credit for Offer										
V. Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
W. Reoffered - No Credit	14,392.72	24,232.14	678.02	1,095.73	.00	.00	.00	.00	15,070.73	25,327.86
X. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Total Offer Volume:	298,411.37	488,963.63	73,827.19	119,732.44	7,260.12	12,124.85	10,435.14	17,167.73	389,933.62	637,988.27
Volume Adjustments To Sales After	Award	I.		l						



Report Type: Quarterly Page: 12 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 07/29/2016 09:49 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 10 R10, Alaska Region

Activity or Status	NFTM Funde TMBR-VC (MBF)		SSSS Funde TMBR-VOL-SI (MBF)		CWK2 Funde TMBR-VOI (MBF)		CFLR Funded TMBR-VOL (MBF)		Tot All Vo (MBF)	
Gate 4 Advertisement						+				
A. OnGoing	321.94	712.59	35.78	79.19	.00	.00	.00	.00	357.71	791.75
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 4:	321.94	712.59	35.78	79.19	.00	.00	.00	.00	357.71	791.75
Gate 5 Bid Opening										
F. Valid Bids	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
G. No Bids	188.30	421.23	22.27	50.05	.00	.00	.00	.00	210.56	471.27
H. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 5:	188.30	421.23	22.27	50.05	.00	.00	.00	.00	210.56	471.27
Gate 6 Sale Award										
L. Regular Sales	1,463.42	3,368.66	365.54	858.09	.00	.00	.00	.00	1,828.96	4,226.77
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted/Other Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
O. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P. Reoffered	.00	.00	1.33	3.25	.00	.00	.00	.00	1.33	3.25
Q. Previous FY Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 6:	1,463.42	3,368.66	366.87	861.34	.00	.00	.00	.00	1,830.29	4,230.02
R. Permits (2400-1 Personal Use)	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
S. Permits (2400-1 Commercial)	14.84	28.60	.00	.00	.00	.00	.00	.00	14.84	28.60
Subtotals Permits:	14.84	28.60	.00	.00	.00	.00	.00	.00	14.84	28.60
TOTAL FY ATTAINMENT:	1,478.26	3,397.26	366.87	861.34	.00	.00	.00	.00	1,845.13	4,258.62
T. Fiscal Year Target	.00	132,100.00	.00	.00	.00	.00	.00	.00	.00	132,100.00
U. Percent FY Attainment	.00	2.57	.00	.00	.00	.00	.00	.00	.00	3.22
Other Volume - No Credit for Offer										
V. Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
W. Reoffered - No Credit	.00	.00	1.33	3.25	.00	.00	.00	.00	1.33	3.25
X. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Total Offer Volume:	1,988.50	4,531.08	423.59	987.33	.00	.00	.00	.00	2,412.07	5,518.39
Volume Adjustments To Sales After	Award									



Report Type: Quarterly Page: 13 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 07/29/2016 09:49 AM

REPORT LEGEND Convertible Products

Fiscal Year: Volumes displayed on this report are determined by the Planned Gate 5 date. If a sale was awarded in Current FY its volume displays regardless of planned gate 5 date.

COLUMNS:

NFTM Funded Volume TMBR-VOL-SLD (MBF and CCF):

Any volume which is not identified by a salvage or CWK2 pct.

Salvage Funded Volume TMBR-VOL-SLD-SLVG (MBF and CCF):

Any volume identified by a salvage percentage.

CWK2 Funded Volume (TMBR-VOL-SLD):

Any volume identified by a CWK2 percentage.

Total ALL VOLUME (MBF and CCF):

Sum of Regular, Salvage, and CWK2 volume.

ROWS:

Gate 4 ADVERTISEMENT: Volume where latest gate = 4 and accomplished date is in specified reporting period.

A. Ongoing: Progressing normally.

B. Delayed: Current sale status is delayed (D).
C. Withdrawn: Current sale status is withdrawn (W).

D. Resold: Remaining volume from Defaulted sale that is offered.

E. Reoffered: Volume previously offered but not bid.

Subtotals Gate 4: Sum of lines A through E.

Gate 5 BID OPENING: Volume where latest gate = 5 and accomplished date is in specified reporting period.

F. Valid Bids: Progressing Normally and bids accepted.

G. No Bids: Bids were not received. Status is (D or W) reason code is 7005.

The volume displayed in the MBF and CCF columns is cumulative for the Fiscal Year.

H. Delayed: Current sale status is delayed (D) and reason is not 7005.

I. Withdrawn: Current sale status is withdrawn (W) and reason is not 7005.

J. Resold Remaining volume from Defaulted sales that has currently received valid bids.

K. Reoffered Volume previously offered that has currently received valid bids.

Subtotals Gate 5: Sum of lines F through K.

Gate 6 SALE AWARD: Volume where latest gate = 6 and accomplished date is in specified reporting period.

L. Regular Sales: Progressing normally.

M. Cancelled: Volume which defaulted or has terminated abnormally.
 N. Opted/Other Volume: Volume credited during the specified reporting period.
 O. Resold: Remaining volume from Defaulted sale currently awarded.

P. Reoffered Volume previously offered from any FY but not bid and is currently awarded.

Q. Previous FY Volume Volume offered in a previous FY and awarded in the current FY.

Z. Replacement Volume Volume included as replacement under B/BT 8.341

Subtotals Gate 6: Sum of lines L through Q plus Z.

R. Permits (2400-1 Personal Use) Non-commercial Permit sales.

S. Permits (2400-1 Commercial Sales) Commercial Permit sales.



Report Type: Quarterly Page: 14 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 07/29/2016 09:49 AM

REPORT LEGEND Convertible Products

Subtotal Permits: Sum of lines S and T

TOTAL FY ATTAINMENT: Sums of Reg, Salvage, and CWK2 Volume Type awarded credit = total of Gate 6 and Permits for current FY.

T. Fiscal Year Target: Assigned Target.

U. Percent FY Attainment: Percent of Target Accomplished.

OTHER VOLUME - NO CREDIT for OFFER Volume in Gates 4, 5, and 6 where no credit will be taken for OFFER.

V. Resold-No Credit: Volume from Defaulted Sale where no rework was necessary. Credit for offer taken on original volume.

W. Reoffered-No Credit: Volume previously offered for which credit will not be applied. Credit for offer taken on original volume.

X. Alternative Volume Region 6 Alternative Volume

Total Volume for OFFER Subtotal gate 4 + subtotal gate 5 + subtotal gate 6 + subtotal permits minus volume in V and X and Q

Volume offered during the FY for offer credit



Report Type: Quarterly Page: 15 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 07/29/2016 09:49 AM

Where1 Clause: Where (report_date between to_date('10/01/2015 00:00:00','mm/dd/yyyy hh24:mi:ss') and

to_date('09/30/2016 23:59:59', 'mm/dd/yyyy hh24:mi:ss')) and 1=1 and convertible_nonconvertible = 'C'

and stewardship_indicator in ('N','Y') and good_neighbor_auth_indicator in ('N','Y') and

(SNAPSHOT_FISCAL_YEAR = '2016' AND SNAPSHOT_QUARTER = '3')

Where 2 Clause: where fiscal year > report fy and 1=1 and convertible nonconvertible = 'C' and stewardship indicator in

('N','Y') and good neighbor auth indicator in ('N','Y') and (SNAPSHOT FISCAL YEAR = '2016' AND

SNAPSHOT_QUARTER = '3')

Sorting Criteria: