

Report Type: Quarterly Page: 1 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 11/21/2013 09:39 AM

SERVICEWIDE TOTALS Convertible Products

				COII	vertible Pro	uucis					
Act	ivity or Status	NFTM Fund TMBR-V (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funde TMBR-VO (MBF)			otal olume (CCF)
	Gate 4 Advertisement										
Α.	OnGoing	58,122.33	113,359.57	1,449.52	2,906.22	.00	.00	.00	.00	59,571.83	116,265.78
В.	Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C.	Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D.	Resold	252.46	2,430.28	90.66	255.94	.00	.00	.00	.00	343.11	2,686.22
E.	Reoffered	24,403.55	50,515.91	716.68	1,159.17	.00	.00	.00	.00	25,120.21	51,675.08
	Subtotals Gate 4:	82,778.34	166,305.76	2,256.86	4,321.33	.00	.00	.00	.00	85,035.15	170,627.08
	Gate 5 Bid Opening	02,770.34	100,303.70	2,230.00	4,321.33	.00	.00	.00	.00	03,033.13	170,027.00
F.	Valid Bids	25.706.82	50,839.61	152.51	253.03	.00	.00	12,502.50	25,005.00	38,361.82	76,097.63
G.	No Bids	197,653.81	385,905.86	14,691.88	26,304.65	3,225.28	5,826.12	3,348.24	6,696.48	218,919.21	424,733.11
Н.	Delayed	146,540.26	294,429.28	10,293.01	21,627.77	2,998.11	5,312.95	2,682.46	5,366.67	162,513.85	326,736.68
l.	Withdrawn	2,240.21	4,448.31	.00	.00	.00	.00	.00	.00	2,240.21	4,448.31
J.	Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K.	Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Subtotals Gate 5:	372,141.10	735,623.06	25,137.40	48,185.45	6,223.39	11,139.07	18,533.20	37,068.15	422,035.09	832,015.73
	Gate 6 Sale Award	0.2,	100,020.00		10,100.10	0,220.00	11,100101	10,000.20	01,000110	,000.00	002,010110
L.	Regular Sales	1,681,358.10	3,169,620.07	158,390.20	281,670.38	19,797.87	40,131.35	64,052.28	125,513.18	1,923,598.38	3,616,934.72
M.	Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N.	Opted/Other Volume	131,700.92	205,126.08	11,986.63	18,951.47	1,254.44	2,401.72	3,749.22	7,264.51	148,691.21	233,743.78
Ο.	Resold	2,543.92	5,026.38	7.51	14.45	.00	.00	.00	.00	2,551.43	5,040.83
P.	Reoffered	166,670.54	315,663.31	16,678.51	29,678.97	6,414.95	12,198.19	4,340.95	7,422.30	194,104.90	364,962.75
Q.	Previous FY Volume	28,220.20	58,314.04	2,852.94	5,698.50	.00	.00	.00	.00	31,073.14	64,012.53
Z.	Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Subtotals Gate 6:	2,010,493.68	3,753,749.88	189,915.79	336,013.77	27,467.26	54,731.26	72,142.45	140,199.99	2,300,019.06	4,284,694.61
R.	Permits (2400-1 Personal Use)	129,404.87	245,640.54	160,741.35	308,998.99	.00	.00	.00	.00	290,146.22	554,639.54
S.	Permits (2400-1 Commercial)	13,468.03	22,856.34	6,121.13	12,129.97	.00	.00	.00	.00	19,589.17	34,986.30
	Subtotals Permits:	142,872.90	268,496.88	166,862.48	321,128.96	.00	.00	.00	.00	309,735.39	589,625.84
	TOTAL FY ATTAINMENT:	2,153,366.58	4,022,246.76	356,778.27	657,142.73	27,467.26	54,731.26	72,142.45	140,199.99	2,609,754.45	4,874,320.45
T.	Fiscal Year Target	.00	4,459,102.00	.00	352,727.00	.00	137,171.00	.00	.00	.00	4,949,000.00
U.	Percent FY Attainment	.00	90.20	.00	186.30	.00	39.90	.00	.00	.00	98.49
	Other Volume - No Credit for Offer										
V.	Resold - No Credit	320.09	2,560.33	98.17	270.39	.00	.00	.00	.00	418.25	2,830.72
W.	Reoffered - No Credit	167,536.41	316,245.42	17,266.95	30,625.49	6,414.95	12,198.19	3,457.28	5,638.24	194,675.52	364,707.32
X.	Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Total Offer Volume:	2,412,209.32	4,547,055.79	363,954.47	673,055.13	27,275.70	59,455.38	87,218.37	171,629.90	2,890,657.78	5,445,412.69
	Volume Adjustments To Sales After	Award									



Report Type: Quarterly Page: 2 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 11/21/2013 09:39 AM

SERVICEWIDE SUMMARY Convertible Products

					IVELLIDIE FI	<u> </u>					
Act	ivity or Status	NFTM Funde TMBR-VC (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funded TMBR-VOL (MBF)		CFLR Funded TMBR-VOL (MBF)			otal olume (CCF)
Reg	jior 01										
Α.	Total FY Attainment:	143,679.53	288,942.65	19,938.04	46,656.18	3,470.16	6,570.83	2,174.14	4,482.74	169,261.88	346,652.42
В.	Fiscal Year Target	.00	485,823.00	.00	45,000.00	.00	15,177.00	.00	.00	.00	546,000.00
C.	Attainment Percent		59.47%		103.68%		43.29%				63.49%
Re	jior 02										
A.	Total FY Attainment:	256,114.92	468,111.07	27,707.61	52,020.63	.00	.00	1,322.35	2,932.75	285,144.89	523,064.45
B.	Fiscal Year Target	.00	350,000.00	.00	15,000.00	.00	.00	.00	.00	.00	365,000.00
C.	Attainment Percent		133.75%		346.80%						143.31%
Reg	jior 03										
A.	Total FY Attainment:	193,595.48	369,273.05	7,138.18	12,854.68	688.05	1,325.63	4,937.62	10,510.14	206,359.32	393,963.48
B.	Fiscal Year Target	.00	219,000.00	.00	14,000.00	.00	.00	.00	.00	.00	233,000.00
C.	Attainment Percent		168.62%		91.82%						169.08%
Reg	jior 04										
A.	Total FY Attainment:	67,602.28	125,401.94	49,939.09	87,389.57	.00	.00	5,828.79	11,199.72	123,370.19	223,991.16
B.	Fiscal Year Target	.00	194,500.00	.00	33,000.00	.00	.00	.00	.00	.00	227,500.00
C.	Attainment Percent		64.47%		264.82%						98.46%
Reg	jior 05										
A.	Total FY Attainment:	191,428.84	365,921.49	87,429.27	156,098.46	5,283.50	14,241.57	1,814.23	3,537.01	285,955.84	539,798.54
B.	Fiscal Year Target	.00	587,781.00	.00	39,000.00	.00	23,219.00	.00	.00	.00	650,000.00
C.	Attainment Percent		62.25%		400.25%		61.34%				83.05%
Reg	jior 06										
A.	Total FY Attainment:	498,902.98	938,753.43	84,503.48	160,630.93	4,970.90	9,648.15	32,227.33	61,588.52	620,604.68	1,170,621.03
B.	Fiscal Year Target	.00	1,009,648.00	.00	72,727.00	.00	31,625.00	.00	.00	.00	1,114,000.00
C.	Attainment Percent		92.98%		220.87%		30.51%				105.08%
Re	jior 08										
A.	Total FY Attainment:	432,905.11	858,642.67	22,724.84	45,356.81	3,772.14	7,544.33	19,215.81	38,431.55	478,617.81	949,975.35
B.	Fiscal Year Target	.00	851,262.00	.00	65,000.00	.00	52,738.00	.00	.00	.00	969,000.00
C.	Attainment Percent		100.87%		69.78%		14.31%				98.04%
Reg	jior 09										
A.	Total FY Attainment:	358,250.69	584,862.35	52,326.50	84,930.71	9,282.51	15,400.75	4,622.19	7,517.57	424,481.83	692,711.15
B.	Fiscal Year Target	.00	566,088.00	.00	64,000.00	.00	14,412.00	.00	.00	.00	644,500.00
C.	Attainment Percent		103.32%		132.70%		106.86%				107.48%



Report Type: Quarterly Page: 3 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 11/21/2013 09:39 AM

SERVICEWIDE SUMMARY Convertible Products

			COI	ivertible Fr	ouucis					
Activity or Status	NFTM Funde TMBR-VC (MBF)		SSSS Funder TMBR-VOL-SI (MBF)		CWK2 Funded TMBR-VOL (MBF)		CFLR Funded TMBR-VOL- (MBF)		To All Vo (MBF)	
Regior 10										
A. Total FY Attainment:	10,886.75	22,338.11	5,071.25	11,204.76	.00	.00	.00	.00	15,958.00	33,542.88
B. Fiscal Year Target	.00	195,000.00	.00	5,000.00	.00	.00	.00	.00	.00	200,000.00
C. Attainment Percent		11.46%		224.10%						16.77%



Report Type: Quarterly Page: 4 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 11/21/2013 09:39 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 01 R1, Northern Region

Activity or Status	NFTM Funde TMBR-VC (MBF)		SSSS Funde TMBR-VOL-SI (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funded TMBR-VOL (MBF)		Tot All Vol (MBF)	
Gate 4 Advertisement										
A. OnGoing	29,389.85	57,259.52	.00	.00	.00	.00	.00	.00	29,389.85	57,259.52
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E. Reoffered	2,816.15	4,997.90	.00	.00	.00	.00	.00	.00	2,816.15	4,997.90
Subtotals Gate 4:	32,206.00	62,257.42	.00	.00	.00	.00	.00	.00	32,206.00	62,257.42
Gate 5 Bid Opening	·								•	•
F. Valid Bids	13,805.58	28,364.54	.00	.00	.00	.00	.00	.00	13,805.58	28,364.54
G. No Bids	133.60	262.93	.00	.00	.00	.00	.00	.00	133.60	262.93
H. Delayed	1,413.43	2,568.43	.00	.00	.00	.00	.00	.00	1,413.43	2,568.43
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 5:	15,352.61	31,195.90	.00	.00	.00	.00	.00	.00	15,352.61	31,195.90
Gate 6 Sale Award										
L. Regular Sales	106,472.35	202,674.95	1,712.36	3,304.25	3,392.15	6,412.08	1,280.83	2,678.92	112,857.71	215,070.22
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted/Other Volume	8,436.19	16,056.86	700.74	1,473.37	78.01	158.75	9.64	19.76	9,224.58	17,708.74
O. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P. Reoffered	1,011.83	2,059.38	.00	.00	.00	.00	883.67	1,784.06	1,895.50	3,843.44
Q. Previous FY Volume	650.00	1,205.01	10.00	21.00	.00	.00	.00	.00	660.00	1,226.01
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 6:	116,570.37	221,996.20	2,423.10	4,798.62	3,470.16	6,570.83	2,174.14	4,482.74	124,637.79	237,848.41
R. Permits (2400-1 Personal Use)	27,030.69	66,776.41	17,406.00	41,618.47	.00	.00	.00	.00	44,436.69	108,394.89
S. Permits (2400-1 Commercial)	78.46	170.04	108.94	239.08	.00	.00	.00	.00	187.40	409.12
Subtotals Permits:	27,109.15	66,946.45	17,514.94	41,857.56	.00	.00	.00	.00	44,624.09	108,804.01
TOTAL FY ATTAINMENT:	143,679.53	288,942.65	19,938.04	46,656.18	3,470.16	6,570.83	2,174.14	4,482.74	169,261.88	346,652.42
T. Fiscal Year Target	.00	485,823.00	.00	45,000.00	.00	15,177.00	.00	.00	.00	546,000.00
U. Percent FY Attainment	.00	59.47	.00	103.68	.00	43.29	.00	.00	.00	63.49
Other Volume - No Credit for Offer										
V. Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
W. Reoffered - No Credit	2,926.04	5,215.71	.00	.00	.00	.00	.00	.00	2,926.04	5,215.71
X. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00.
Total Offer Volume:	187,662.10	375,975.25	19,928.04	46,635.18	3,470.16	6,570.83	2,174.14	4,482.74	213,234.45	433,664.02
Volume Adjustments To Sales After	Award	<u> </u>		'		<u> </u>		·		



Report Type: Quarterly Page: 5 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 11/21/2013 09:39 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 02 R2, Rocky Mountain Region

Act	ivity or Status	NFTM Funde TMBR-VC (MBF)		SSSS Funder TMBR-VOL-SI (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funded TMBR-VOL (MBF)		Tot All Vo (MBF)	
	Gate 4 Advertisement										
A.	OnGoing	8,797.05	18,483.50	.00	.00	.00	.00	.00	.00	8,797.05	18,483.50
B.	Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C.	Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D.	Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E.	Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Subtotals Gate 4:	8,797.05	18,483.50	.00	.00	.00	.00	.00	.00	8,797.05	18,483.50
	Gate 5 Bid Opening										
F.	Valid Bids	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
G.	No Bids	9,050.96	18,727.20	.00	.00	.00	.00	.00	.00	9,050.96	18,727.20
H.	Delayed	3,617.49	6,963.99	.00	.00	.00	.00	.00	.00	3,617.49	6,963.99
I.	Withdrawn	2,150.02	4,301.11	.00	.00	.00	.00	.00	.00	2,150.02	4,301.11
J.	Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K.	Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Subtotals Gate 5:	14,818.47	29,992.30	.00	.00	.00	.00	.00	.00	14,818.47	29,992.30
	Gate 6 Sale Award										
L.	Regular Sales	185,230.33	375,868.68	6,414.39	12,708.83	.00	.00	1,322.22	2,932.48	192,966.95	391,509.99
M.	Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N.	Opted/Other Volume	43,520.07	36,233.69	3,696.40	3,690.22	.00	.00	.13	.27	47,216.60	39,924.19
0.	Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P.	Reoffered	19,681.99	40,051.83	.00	.00	.00	.00	.00	.00	19,681.99	40,051.83
Q.	Previous FY Volume	2,187.63	4,164.08	.00	.00	.00	.00	.00	.00	2,187.63	4,164.08
Z.	Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Subtotals Gate 6:	250,620.02	456,318.28	10,110.79	16,399.05	.00	.00	1,322.35	2,932.75	262,053.17	475,650.09
R.	Permits (2400-1 Personal Use)	5,205.47	11,099.97	16,239.84	32,612.86	.00	.00	.00	.00	21,445.31	43,712.82
S.	Permits (2400-1 Commercial)	289.43	692.82	1,356.98	3,008.72	.00	.00	.00	.00	1,646.41	3,701.54
	Subtotals Permits:	5,494.90	11,792.79	17,596.82	35,621.58	.00	.00	.00	.00	23,091.72	47,414.36
	TOTAL FY ATTAINMENT:	256,114.92	468,111.07	27,707.61	52,020.63	.00	.00	1,322.35	2,932.75	285,144.89	523,064.45
Т.	Fiscal Year Target	.00	350,000.00	.00	15,000.00	.00	.00	.00	.00	.00	365,000.00
U.	Percent FY Attainment	.00	133.75	.00	346.80	.00	.00	.00	.00	.00	143.31
	Other Volume - No Credit for Offer										
٧.	Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
W.	Reoffered - No Credit	12,934.60	26,714.65	.00	.00	.00	.00	.00	.00	12,934.60	26,714.65
Χ.	Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
ı	Total Offer Volume:	264,608.21	485,708.14	27,707.61	52,020.63	.00	.00	1,322.35	2,932.75	293,638.18	540,661.52
	Volume Adjustments To Sales After										



Report Type: Quarterly Page: 6 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 11/21/2013 09:39 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 03 R3, Southwestern Region

Activity or Status	NFTM Funde TMBR-VC (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funde TMBR-VOI (MBF)		Tot All Vo (MBF)	
Gate 4 Advertisement										
A. OnGoing	5,780.05	11,587.79	1,445.02	2,896.95	.00	.00	.00	.00	7,225.06	14,484.74
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 4:	5,780.05	11,587.79	1,445.02	2,896.95	.00	.00	.00	.00	7,225.06	14,484.74
Gate 5 Bid Opening										
F. Valid Bids	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
G. No Bids	9,195.56	18,432.35	1,071.02	2,108.28	.00	.00	.00	.00	10,266.58	20,540.63
H. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 5:	9,195.56	18,432.35	1,071.02	2,108.28	.00	.00	.00	.00	10,266.58	20,540.63
Gate 6 Sale Award										
L. Regular Sales	104,057.82	211,646.48	944.46	1,688.30	688.05	1,325.63	4,937.62	10,510.14	110,627.96	225,170.52
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted/Other Volume	21,481.50	42,022.00	.00	.00	.00	.00	.00	.00	21,481.50	42,022.00
O. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P. Reoffered	15,360.54	31,063.79	2,508.91	5,253.83	.00	.00	.00	.00	17,869.42	36,317.62
Q. Previous FY Volume	1,720.50	3,128.15	397.90	717.50	.00	.00	.00	.00	2,118.40	3,845.65
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 6:	142,620.36	287,860.42	3,851.27	7,659.63	688.05	1,325.63	4,937.62	10,510.14	152,097.28	307,355.79
R. Permits (2400-1 Personal Use)	47,802.40	76,410.28	3,265.83	5,161.85	.00	.00	.00	.00	51,068.23	81,572.14
S. Permits (2400-1 Commercial)	3,172.73	5,002.35	21.08	33.20	.00	.00	.00	.00	3,193.81	5,035.55
Subtotals Permits:	50,975.12	81,412.63	3,286.91	5,195.05	.00	.00	.00	.00	54,262.04	86,607.69
TOTAL FY ATTAINMENT:	193,595.48	369,273.05	7,138.18	12,854.68	688.05	1,325.63	4,937.62	10,510.14	206,359.32	393,963.48
T. Fiscal Year Target	.00	219,000.00	.00	14,000.00	.00	.00	.00	.00	.00	233,000.00
U. Percent FY Attainment	.00	168.62	.00	91.82	.00	.00	.00	.00	.00	169.08
Other Volume - No Credit for Offer										
V. Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
W. Reoffered - No Credit	15,360.54	31,063.79	2,508.91	5,253.83	.00	.00	.00	.00	17,869.42	36,317.62
X. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Total Offer Volume:	191,490.05	365,101.25	6,747.41	11,888.58	688.05	1,325.63	4,937.62	10,510.14	203,863.14	388,825.58
Volume Adjustments To Sales After	Award									



Report Type: Quarterly Page: 7 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 11/21/2013 09:39 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 04 R4, Intermountain Region

Activity or Status	NFTM Fundo TMBR-VC (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funde TMBR-VO (MBF)		To All Vo (MBF)	
Gate 4 Advertisement										
A. OnGoing	4,261.46	8,261.53	.00	.00	.00	.00	.00	.00	4,261.46	8,261.53
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold	252.46	2,430.28	90.66	255.94	.00	.00	.00	.00	343.11	2,686.22
E. Reoffered	357.87	1,724.14	.00	.00	.00	.00	.00	.00	357.87	1,724.14
Subtotals Gate 4:	4,871.79	12,415.95	90.66	255.94	.00	.00	.00	.00	4,962.44	12,671.89
Gate 5 Bid Opening										
F. Valid Bids	60.89	103.47	.00	.00	.00	.00	.00	.00	60.89	103.47
G. No Bids	2,853.96	8,235.76	1,223.46	2,284.81	.00	.00	.00	.00	4,077.42	10,520.57
H. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 5:	2,914.85	8,339.23	1,223.46	2,284.81	.00	.00	.00	.00	4,138.31	10,624.04
Gate 6 Sale Award										
L. Regular Sales	56,438.98	103,959.77	5,994.56	12,028.91	.00	.00	5,531.55	10,653.54	67,965.12	126,642.15
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted/Other Volume	4,731.49	9,586.02	460.66	849.08	.00	.00	297.24	546.18	5,489.39	10,981.28
O. Resold	1,142.75	2,213.00	.00	.00	.00	.00	.00	.00	1,142.75	2,213.00
P. Reoffered	.00	.00	1,223.46	2,284.81	.00	.00	.00	.00	1,223.46	2,284.81
Q. Previous FY Volume	62.51	656.20	10.81	88.43	.00	.00	.00	.00	73.32	744.63
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 6:	62,375.73	116,414.99	7,689.49	15,251.23	.00	.00	5,828.79	11,199.72	75,894.04	142,865.87
R. Permits (2400-1 Personal Use)	5,154.25	8,863.95	41,837.66	71,422.38	.00	.00	.00	.00	46,991.91	80,286.33
S. Permits (2400-1 Commercial)	72.30	122.99	411.93	715.97	.00	.00	.00	.00	484.24	838.96
Subtotals Permits:	5,226.55	8,986.94	42,249.59	72,138.35	.00	.00	.00	.00	47,476.15	81,125.29
TOTAL FY ATTAINMENT:	67,602.28	125,401.94	49,939.09	87,389.57	.00	.00	5,828.79	11,199.72	123,370.19	223,991.16
T. Fiscal Year Target	.00	194,500.00	.00	33,000.00	.00	.00	.00	.00	.00	227,500.00
U. Percent FY Attainment	.00	64.47	.00	264.82	.00	.00	.00	.00	.00	98.46
Other Volume - No Credit for Offer					_	_				
V. Resold - No Credit	252.46	2,430.28	90.66	255.94	.00	.00	.00	.00	343.11	2,686.22
W. Reoffered - No Credit	187.45	1,357.28	1,223.46	2,284.81	.00	.00	.00	.00	1,410.91	3,642.09
X. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Total Offer Volume:	74,886.50	141,713.36	49,928.28	87,301.14	.00	.00	5,828.79	11,199.72	130,643.60	240,214.15
Volume Adjustments To Sales After	Award	1				'				



Report Type: Quarterly Page: 8 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 11/21/2013 09:39 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 05 R5, Pacific S-West Region

Activity or Status	NFTM Funde TMBR-VC (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funded TMBR-VOL (MBF)		To All Vo (MBF)	
Gate 4 Advertisement										
A. OnGoing	2,641.65	4,370.34	.00	.00	.00	.00	.00	.00	2,641.65	4,370.34
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E. Reoffered	10,212.23	23,295.40	128.24	212.65	.00	.00	.00	.00	10,340.47	23,508.05
Subtotals Gate 4:	12,853.88	27,665.74	128.24	212.65	.00	.00	.00	.00	12,982.12	27,878.39
Gate 5 Bid Opening										
F. Valid Bids	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
G. No Bids	61,695.42	129,148.14	6,498.15	11,304.08	.00	.00	.00	.00	68,193.57	140,452.22
H. Delayed	27,863.09	51,383.17	.00	.00	.00	.00	.00	.00	27,863.09	51,383.17
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 5:	89,558.51	180,531.31	6,498.15	11,304.08	.00	.00	.00	.00	96,056.66	191,835.39
Gate 6 Sale Award										
L. Regular Sales	114,967.13	215,866.81	57,711.92	100,664.42	2,412.58	8,957.43	991.72	2,062.94	176,083.34	327,551.62
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted/Other Volume	8,019.19	14,404.72	1,272.35	2,062.29	184.50	369.00	822.51	1,474.07	10,298.55	18,310.08
O. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P. Reoffered	36,759.03	68,388.31	8,116.63	12,925.21	2,686.42	4,915.14	.00	.00	47,562.09	86,228.65
Q. Previous FY Volume	4,122.60	12,200.45	.00	.00	.00	.00	.00	.00	4,122.60	12,200.45
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 6:	163,867.95	310,860.29	67,100.90	115,651.92	5,283.50	14,241.57	1,814.23	3,537.01	238,066.58	444,290.80
R. Permits (2400-1 Personal Use)	24,823.31	49,643.76	19,903.99	39,597.78	.00	.00	.00	.00	44,727.30	89,241.54
S. Permits (2400-1 Commercial)	2,737.58	5,417.44	424.38	848.76	.00	.00	.00	.00	3,161.96	6,266.20
Subtotals Permits:	27,560.89	55,061.20	20,328.37	40,446.54	.00	.00	.00	.00	47,889.26	95,507.74
TOTAL FY ATTAINMENT:	191,428.84	365,921.49	87,429.27	156,098.46	5,283.50	14,241.57	1,814.23	3,537.01	285,955.84	539,798.54
T. Fiscal Year Target	.00	587,781.00	.00	39,000.00	.00	23,219.00	.00	.00	.00	650,000.00
U. Percent FY Attainment	.00	62.25	.00	400.25	.00	61.34	.00	.00	.00	83.05
Other Volume - No Credit for Offer										
V. Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
W. Reoffered - No Credit	36,582.49	67,952.65	8,116.63	12,925.21	2,686.42	4,915.14	.00	.00	47,385.55	85,792.99
X. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Total Offer Volume:	253,136.14	493,965.44	85,939.03	154,689.98	2,597.08	9,326.43	1,814.23	3,537.01	343,486.47	661,518.88
Volume Adjustments To Sales After	Award			I						



Report Type: Quarterly Page: 9 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 11/21/2013 09:39 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 06 R6, Pacific N-West Region

Activity or Status	NFTM Fund TMBR-V (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funde TMBR-VO (MBF)			otal olume (CCF)
Gate 4 Advertisement										
A. OnGoing	6,419.88	11,881.31	.00	.00	.00	.00	.00	.00	6,419.88	11,881.31
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E. Reoffered	74.00	132.00	.00	.00	.00	.00	.00	.00	74.00	132.00
Subtotals Gate 4:	6,493.88	12,013.31	.00	.00	.00	.00	.00	.00	6,493.88	12,013.31
Gate 5 Bid Opening										
F. Valid Bids	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
G. No Bids	50,858.52	95,959.74	2,936.95	5,659.57	1,755.93	3,456.31	.00	.00	55,551.40	105,075.62
H. Delayed	15,236.43	27,280.05	83.07	161.93	2,998.11	5,312.95	2,682.46	5,366.67	21,000.08	38,121.60
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 5:	66,094.95	123,239.79	3,020.02	5,821.50	4,754.04	8,769.26	2,682.46	5,366.67	76,551.48	143,197.22
Gate 6 Sale Award										
L. Regular Sales	435,344.42	820,370.75	18,741.90	34,142.26	846.01	1,590.15	32,178.66	61,494.93	487,110.99	917,598.09
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted/Other Volume	22,153.75	42,281.75	1,138.73	2,262.09	432.71	832.59	48.67	93.59	23,773.86	45,470.02
O. Resold	1,401.17	2,813.38	7.51	14.45	.00	.00	.00	.00	1,408.68	2,827.83
P. Reoffered	33,408.38	61,603.04	4,184.78	8,056.03	3,692.18	7,225.41	.00	.00	41,285.33	76,884.48
Q. Previous FY Volume	6,595.26	11,684.51	.00	.00	.00	.00	.00	.00	6,595.26	11,684.51
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 6:	498,902.98	938,753.43	24,072.92	44,474.83	4,970.90	9,648.15	32,227.33	61,588.52	560,174.12	1,054,464.93
R. Permits (2400-1 Personal Use)	.00	.00	56,963.86	109,528.98	.00	.00	.00	.00	56,963.86	109,528.98
S. Permits (2400-1 Commercial)	.00	.00	3,466.70	6,627.12	.00	.00	.00	.00	3,466.70	6,627.12
Subtotals Permits:	.00	.00	60,430.56	116,156.10	.00	.00	.00	.00	60,430.56	116,156.10
TOTAL FY ATTAINMENT:	498,902.98	938,753.43	84,503.48	160,630.93	4,970.90	9,648.15	32,227.33	61,588.52	620,604.68	1,170,621.03
T. Fiscal Year Target	.00	1,009,648.00	.00	72,727.00	.00	31,625.00	.00	.00	.00	1,114,000.00
U. Percent FY Attainment	.00	92.98	.00	220.87	.00	30.51	.00	.00	.00	105.08
Other Volume - No Credit for Offer										
V. Resold - No Credit	67.63	130.05	7.51	14.45	.00	.00	.00	.00	75.14	144.50
W. Reoffered - No Credit	33,467.30	61,706.04	4,184.78	8,056.03	3,692.18	7,225.41	.00	.00	41,344.25	76,987.48
X. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Total Offer Volume:	531,361.62	1,000,485.93	83,331.21	158,381.95	6,032.76	11,192.00	34,909.79	66,955.19	655,635.39	1,237,015.07
Volume Adjustments To Sales After	Award	I								



Report Type: Quarterly Page: 10 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 11/21/2013 09:39 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 08 R8, Southern Region

Ac	tivity or Status	NFTM Funde TMBR-VC (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funde TMBR-VO (MBF)		To All Vo (MBF)	
	Gate 4 Advertisement										
A.	OnGoing	394.49	788.90	.00	.00	.00	.00	.00	.00	394.49	788.90
В.	Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C.	Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D.	Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E.	Reoffered	6,332.50	12,665.00	.00	.00	.00	.00	.00	.00	6,332.50	12,665.00
	Subtotals Gate 4:	6,726.99	13,453.90	.00	.00	.00	.00	.00	.00	6,726.99	13,453.90
	Gate 5 Bid Opening										
F.	Valid Bids	8,437.50	16,875.00	.00	.00	.00	.00	12,502.50	25,005.00	20,940.00	41,880.00
G.	No Bids	32,170.98	63,815.89	307.99	615.98	.00	.00	3,348.24	6,696.48	35,827.21	71,128.35
Н.	Delayed	6,520.50	13,041.00	.00	.00	.00	.00	.00	.00	6,520.50	13,041.00
I.	Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J.	Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K.	Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Subtotals Gate 5:	47,128.98	93,731.89	307.99	615.98	.00	.00	15,850.74	31,701.48	63,287.71	126,049.35
	Gate 6 Sale Award										
L.	Regular Sales	362,413.91	718,350.34	15,270.05	30,536.94	3,433.79	6,867.50	16,678.91	33,357.81	397,796.57	789,112.59
М.	Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N.	Opted/Other Volume	13,273.26	26,458.37	2,129.44	4,248.86	338.35	676.83	2,536.90	5,073.74	18,277.95	36,457.79
Ο.	Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Ρ.	Reoffered	39,664.96	78,987.96	122.50	245.00	.00	.00	.00	.00	39,787.46	79,232.96
Q.	Previous FY Volume	11,342.63	22,685.19	2,410.00	4,820.00	.00	.00	.00	.00	13,752.63	27,505.19
Z.	Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Subtotals Gate 6:	426,694.76	846,481.86	19,931.99	39,850.80	3,772.14	7,544.33	19,215.81	38,431.55	469,614.61	932,308.53
R.	Permits (2400-1 Personal Use)	5,890.44	11,521.23	2,470.74	4,863.99	.00	.00	.00	.00	8,361.18	16,385.23
S.	Permits (2400-1 Commercial)	319.91	639.58	322.12	642.02	.00	.00	.00	.00	642.02	1,281.60
	Subtotals Permits:	6,210.35	12,160.81	2,792.85	5,506.01	.00	.00	.00	.00	9,003.20	17,666.82
	TOTAL FY ATTAINMENT:	432,905.11	858,642.67	22,724.84	45,356.81	3,772.14	7,544.33	19,215.81	38,431.55	478,617.81	949,975.35
T.	Fiscal Year Target	.00	851,262.00	.00	65,000.00	.00	52,738.00	.00	.00	.00	969,000.00
U.	Percent FY Attainment	.00	100.87	.00	69.78	.00	14.31	.00	.00	.00	98.04
	Other Volume - No Credit for Offer										
٧.	Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
W.	Reoffered - No Credit	40,683.38	81,024.83	122.50	245.00	.00	.00	.00	.00	40,805.88	81,269.83
X.	Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Total Offer Volume:	434,735.07	862,118.44	20,500.33	40,907.79	3,772.14	7,544.33	35,066.55	70,133.03	494,074.00	980,703.58
	Volume Adjustments To Sales After	•		•		•		•		•	-



Report Type: Quarterly Page: 11 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 11/21/2013 09:39 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 09 R9, Eastern Region

Activity or Status	NFTM Funde TMBR-VC (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funded TMBR-VOL (MBF)		Tot All Vo (MBF)	
Gate 4 Advertisement										
A. OnGoing	397.29	643.26	.00	.00	.00	.00	.00	.00	397.29	643.26
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E. Reoffered	4,610.80	7,701.47	588.44	946.52	.00	.00	.00	.00	5,199.22	8,647.99
Subtotals Gate 4:	5,008.09	8,344.73	588.44	946.52	.00	.00	.00	.00	5,596.51	9,291.25
Gate 5 Bid Opening										
F. Valid Bids	3,402.85	5,496.60	148.39	242.98	.00	.00	.00	.00	3,551.23	5,739.57
G. No Bids	31,462.15	50,743.09	2,614.44	4,233.05	1,469.35	2,369.81	.00	.00	35,545.94	57,345.95
H. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
I. Withdrawn	90.19	147.20	.00	.00	.00	.00	.00	.00	90.19	147.20
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 5:	34,955.19	56,386.89	2,762.83	4,476.03	1,469.35	2,369.81	.00	.00	39,187.36	63,232.72
Gate 6 Sale Award										
L. Regular Sales	308,394.25	504,246.44	47,009.56	76,378.80	9,025.29	14,978.56	1,130.77	1,822.42	365,559.83	597,426.00
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted/Other Volume	7,453.03	12,817.78	2,273.38	3,735.70	220.87	364.55	34.14	56.91	9,981.41	16,974.94
O. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P. Reoffered	20,783.81	33,509.00	381.14	608.43	36.35	57.64	3,457.28	5,638.24	24,658.56	39,813.30
Q. Previous FY Volume	1,360.38	2,222.57	.00	.00	.00	.00	.00	.00	1,360.38	2,222.57
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 6:	337,991.47	552,795.79	49,664.08	80,722.93	9,282.51	15,400.75	4,622.19	7,517.57	401,560.18	656,436.81
R. Permits (2400-1 Personal Use)	13,498.30	21,324.94	2,653.43	4,192.68	.00	.00	.00	.00	16,151.73	25,517.62
S. Permits (2400-1 Commercial)	6,760.92	10,741.62	9.00	15.10	.00	.00	.00	.00	6,769.92	10,756.72
Subtotals Permits:	20,259.22	32,066.56	2,662.43	4,207.78	.00	.00	.00	.00	22,921.65	36,274.34
TOTAL FY ATTAINMENT:	358,250.69	584,862.35	52,326.50	84,930.71	9,282.51	15,400.75	4,622.19	7,517.57	424,481.83	692,711.15
T. Fiscal Year Target	.00	566,088.00	.00	64,000.00	.00	14,412.00	.00	.00	.00	644,500.00
U. Percent FY Attainment	.00	103.32	.00	132.70	.00	106.86	.00	.00	.00	107.48
Other Volume - No Credit for Offer										
V. Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
W. Reoffered - No Credit	25,394.61	41,210.47	969.58	1,554.95	36.35	57.64	3,457.28	5,638.24	29,857.78	48,461.29
X. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Total Offer Volume:	371,458.98	606,160.93	54,708.19	88,798.31	10,715.51	17,712.92	1,164.91	1,879.33	438,047.54	714,551.26
Volume Adjustments To Sales After	Award									



Report Type: Quarterly Page: 12 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 11/21/2013 09:39 AM

SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 10 R10, Alaska Region

Activity or Status	NFTM Funde TMBR-VC (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOI (MBF)		CFLR Funded TMBR-VOL (MBF)		To All Vo (MBF)	
Gate 4 Advertisement										
A. OnGoing	40.61	83.42	4.50	9.27	.00	.00	.00	.00	45.10	92.68
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 4:	40.61	83.42	4.50	9.27	.00	.00	.00	.00	45.10	92.68
Gate 5 Bid Opening										
F. Valid Bids	.00	.00	4.12	10.05	.00	.00	.00	.00	4.12	10.05
G. No Bids	232.66	580.76	39.87	98.88	.00	.00	.00	.00	272.53	679.64
H. Delayed	91,889.32	193,192.64	10,209.94	21,465.84	.00	.00	.00	.00	102,099.26	214,658.49
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 5:	92,121.98	193,773.40	10,253.93	21,574.77	.00	.00	.00	.00	102,375.91	215,348.18
Gate 6 Sale Award										
L. Regular Sales	8,038.91	16,635.85	4,591.00	10,217.67	.00	.00	.00	.00	12,629.91	26,853.54
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted/Other Volume	2,632.44	5,264.88	314.93	629.86	.00	.00	.00	.00	2,947.37	5,894.74
O. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P. Reoffered	.00	.00	141.09	305.66	.00	.00	.00	.00	141.09	305.66
Q. Previous FY Volume	178.69	367.88	24.23	51.57	.00	.00	.00	.00	202.92	419.44
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 6:	10,850.04	22,268.61	5,071.25	11,204.76	.00	.00	.00	.00	15,921.29	33,473.38
R. Permits (2400-1 Personal Use)	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
S. Permits (2400-1 Commercial)	36.71	69.50	.00	.00	.00	.00	.00	.00	36.71	69.50
Subtotals Permits:	36.71	69.50	.00	.00	.00	.00	.00	.00	36.71	69.50
TOTAL FY ATTAINMENT:	10,886.75	22,338.11	5,071.25	11,204.76	.00	.00	.00	.00	15,958.00	33,542.88
T. Fiscal Year Target	.00	195,000.00	.00	5,000.00	.00	.00	.00	.00	.00	200,000.00
U. Percent FY Attainment	.00	11.46	.00	224.10	.00	.00	.00	.00	.00	16.77
Other Volume - No Credit for Offer		Т				T		T		
V. Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
W. Reoffered - No Credit	.00	.00	141.09	305.66	.00	.00	.00	.00	141.09	305.66
X. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Total Offer Volume:	102,870.65	215,827.05	15,164.36	32,431.57	.00	.00	.00	.00	118,035.00	248,258.64
Volume Adjustments To Sales After	Award									



Report Type: Quarterly Page: 13 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 11/21/2013 09:39 AM

REPORT LEGEND Convertible Products

Fiscal Year: Volumes displayed on this report are determined by the Planned Gate 5 date. If a sale was awarded in Current FY its volume displays regardless of planned gate 5 date.

COLUMNS:

NFTM Funded Volume TMBR-VOL-SLD (MBF and CCF):

Any volume which is not identified by a salvage or CWK2 pct.

Salvage Funded Volume TMBR-VOL-SLD-SLVG (MBF and CCF):

Any volume identified by a salvage percentage.

CWK2 Funded Volume (TMBR-VOL-SLD):

Any volume identified by a CWK2 percentage.

Total ALL VOLUME (MBF and CCF):

Sum of Regular, Salvage, and CWK2 volume.

ROWS:

Gate 4 ADVERTISEMENT: Volume where latest gate = 4 and accomplished date is in specified reporting period.

A. Ongoing: Progressing normally.

B. Delayed: Current sale status is delayed (D).C. Withdrawn: Current sale status is withdrawn (W).

D. Resold: Remaining volume from Defaulted sale that is offered.

E. Reoffered: Volume previously offered but not bid.

Subtotals Gate 4: Sum of lines A through E.

Gate 5 BID OPENING: Volume where latest gate = 5 and accomplished date is in specified reporting period.

F. Valid Bids: Progressing Normally and bids accepted.

G. No Bids: Bids were not received. Status is (D or W) reason code is 7005.

The volume displayed in the MBF and CCF columns is cumulative for the Fiscal Year.

H. Delayed: Current sale status is delayed (D) and reason is not 7005.

I. Withdrawn: Current sale status is withdrawn (W) and reason is not 7005.

J. Resold Remaining volume from Defaulted sales that has currently received valid bids.

K. Reoffered Volume previously offered that has currently received valid bids.

Subtotals Gate 5: Sum of lines F through K.

Gate 6 SALE AWARD: Volume where latest gate = 6 and accomplished date is in specified reporting period.

L. Regular Sales: Progressing normally.

M. Cancelled: Volume which defaulted or has terminated abnormally.
 N. Opted/Other Volume: Volume credited during the specified reporting period.
 O. Resold: Remaining volume from Defaulted sale currently awarded.

P. Reoffered Volume previously offered from any FY but not bid and is currently awarded.

Q. Previous FY Volume Volume offered in a previous FY and awarded in the current FY.

Z. Replacement Volume Volume included as replacement under B/BT 8.341

Subtotals Gate 6: Sum of lines L through Q plus Z.

R. Permits (2400-1 Personal Use) Non-commercial Permit sales.

S. Permits (2400-1 Commercial Sales) Commercial Permit sales.



Report Type: Quarterly Page: 14 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 11/21/2013 09:39 AM

REPORT LEGEND Convertible Products

Subtotal Permits: Sum of lines S and T

TOTAL FY ATTAINMENT: Sums of Reg, Salvage, and CWK2 Volume Type awarded credit = total of Gate 6 and Permits for current FY.

T. Fiscal Year Target: Assigned Target.

U. Percent FY Attainment: Percent of Target Accomplished.

OTHER VOLUME - NO CREDIT for OFFER Volume in Gates 4, 5, and 6 where no credit will be taken for OFFER.

V. Resold-No Credit: Volume from Defaulted Sale where no rework was necessary. Credit for offer taken on original volume.

W. Reoffered-No Credit: Volume previously offered for which credit will not be applied. Credit for offer taken on original volume.

X. Alternative Volume Region 6 Alternative Volume

Total Volume for OFFER Subtotal gate 4 + subtotal gate 5 + subtotal gate 6 + subtotal permits minus volume in V and X and Q

Volume offered during the FY for offer credit



Report Type: Quarterly Page: 15 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 11/21/2013 09:39 AM

Where1 Clause: Where (report date between to date('10/01/2012 00:00:00','mm/dd/yyyy hh24:mi:ss') and

to_date('09/30/2013 23:59:59', 'mm/dd/yyyy hh24:mi:ss')) and 1=1 and convertible_nonconvertible = 'C'

and stewardship indicator in ('N','Y') and (SNAPSHOT FISCAL YEAR = '2013' AND

SNAPSHOT_QUARTER = '4')

Where2 Clause: where fiscal_year > report_fy and 1=1 and convertible_nonconvertible = 'C' and stewardship_indicator in

('N','Y') and (SNAPSHOT_FISCAL_YEAR = '2013' AND SNAPSHOT_QUARTER = '4')

Sorting Criteria: