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Filter: All Sales ,Convertible Products ,All Sales Run Date: 01/05/2012 02:50 PM

## SERVICEWIDE TOTALS Convertible Products

				90	ertible F10	uuoto					
Act	ivity or Status	NFTM Funde TMBR-VC (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funded TMBR-VOL (MBF)		To All Vo (MBF)	
	Gate 4 Advertisement										
Α.	OnGoing	78,355.74	147,156.60	3,819.34	6,403.16	221.40	403.25	.00	.00	82,396.51	153,963.00
B.	Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C.	Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D.	Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E.	Reoffered	14,709.03	26,608.08	.00	.00	543.25	1,086.47	.00	.00	15,252.25	27,694.55
	Subtotals Gate 4:	93,064.77	173,764.68	3,819.34	6,403.16	764.65	1,489.72	.00	.00	97,648.76	181,657.55
	Gate 5 Bid Opening	·	·	•	,		,			·	
F.	Valid Bids	4,893.37	8,459.93	.00	.00	.00	.00	.00	.00	4,893.37	8,459.93
G.	No Bids	17,896.21	34,007.02	2,072.66	3,705.09	.00	.00	.00	.00	19,968.87	37,712.11
H.	Delayed	757.11	1,225.05	.00	.00	.00	.00	.00	.00	757.11	1,225.05
I.	Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J.	Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K.	Reoffered	.00	.00	334.67	545.69	.00	.00	.00	.00	334.67	545.69
	Subtotals Gate 5:	23,546.69	43,692.00	2,407.33	4,250.78	.00	.00	.00	.00	25,954.02	47,942.78
	Gate 6 Sale Award										
L.	Regular Sales	130,607.33	250,179.04	16,568.56	30,540.32	876.96	1,516.71	.00	.00	148,052.84	282,236.00
M.	Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N.	Opted/Other Volume	2,565.27	4,919.18	242.55	407.03	136.68	238.22	.00	.00	2,944.49	5,564.43
Ο.	Resold	2.53	5.00	135.38	209.76	.00	.00	.00	.00	137.91	214.76
P.	Reoffered	9,593.61	18,861.28	1,445.10	2,638.11	39.90	63.03	.00	.00	11,078.61	21,562.41
Q.	Previous FY Volume	46,175.14	98,078.32	2,176.94	3,950.90	.00	.00	3,869.62	7,745.23	52,221.70	109,774.44
Z.	Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
_	Subtotals Gate 6:	188,943.88	372,042.82	20,568.53	37,746.12	1,053.54	1,817.96	3,869.62	7,745.23	214,435.55	419,352.04
R.	Permits (2400-1 Personal Use)	38,724.46	73,496.35	38,333.01	72,788.26	.00	.00	.00	.00	77,057.48	146,284.61
S.	Permits (2400-1 Commercial) Subtotals Permits:	3,009.30	5,188.12	1,604.48	3,121.72	.00	.00	.00	.00	4,613.78	8,309.84
	TOTAL FY ATTAINMENT:	41,733.77 230,677.64	78,684.47 450,727.29	39,937.49 60,506.02	75,909.98 113,656.09	.00 1,053.54	.00 1,817.96	.00 3,869.62	.00 7,745.23	81,671.26 296,106.81	154,594.45 573,946.49
Т.	Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
U.	Percent FY Attainment	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
0.	Other Volume - No Credit for Offer	.00	.00	.00	.00	.00	.00	.00	.00	.00	
V.	Resold - No Credit	2.53	5.00	135.38	209.76	.00	.00	.00	.00	137.91	214.76
w.	Reoffered - No Credit	16,719.27	30,379.56	1,445.10	2,638.11	39.90	63.03	.00	.00	18,204.27	33,080.69
X.	Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
۸.	Total Offer Volume:	284,392.16	539,721.09	62,975.27	117,511.26	1,778.29	3,267.78	.00	.00	349,145.71	660,476.93
	Volume Adjustments To Sales After A	•	333,121100	,	,20	.,	5,25.110		.50	- · · · · · · · · · · · · · · · · · · ·	
	Volume Aujustments 10 Sales After A	awai u									



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## SERVICEWIDE SUMMARY Convertible Products

					IVELLIDIE FI	<del> </del>					
Acti	vity or Status	NFTM Funded TMBR-VOL (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOI (MBF)		CFLR Funded TMBR-VOL (MBF)		Tot All Vo (MBF)	
Reg	ior 01										
Α.	Total FY Attainment:	24,419.38	52,152.35	2,200.62	5,408.95	.00	.00	.00	.00	26,620.00	57,561.29
В.	Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C.	Attainment Percent										
Reg	ior 02										
A.	Total FY Attainment:	39,002.45	78,913.31	4,860.46	9,788.10	.00	.00	.00	.00	43,862.92	88,701.41
B.	Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C.	Attainment Percent										
Reg	ior 03										
A.	Total FY Attainment:	35,087.65	64,004.27	2,382.05	3,763.90	499.85	908.82	3,869.62	7,745.23	41,839.17	76,422.22
B.	Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C.	Attainment Percent										
Reg	ior 04										
Α.	Total FY Attainment:	8,346.38	16,362.81	8,271.05	14,382.51	.00	.00	.00	.00	16,617.44	30,745.33
B.	Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C.	Attainment Percent										
	ior 05										
Α.	Total FY Attainment:	24,438.95	56,213.67	4,878.63	9,579.70	.00	.00	.00	.00	29,317.58	65,793.36
B. C.	Fiscal Year Target Attainment Percent	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
_	ior 06										
-		20,002,00	27.457.25	04.045.70	44 004 00	55.05	407.00	00	00	40.005.50	70.050.00
A. B.	Total FY Attainment: Fiscal Year Target	20,603.92 .00	37,157.35 .00	21,945.70 .00	41,991.06 .00	55.95 .00	107.60 .00	.00 .00	.00	42,605.58 .00	79,256.00 .00
C.	Attainment Percent	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
_	ior 08										
	Total FY Attainment:	46,961.06	93,821.01	6,628.97	13,217.77	.00	.00	.00	.00	53,590.02	107,038.78
В.	Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C.	Attainment Percent										
Reg	ior 09										
Α.	Total FY Attainment:	31,755.57	51,970.95	9,243.58	15,288.03	497.74	801.54	.00	.00	41,496.86	68,060.47
B.	Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C.	Attainment Percent										



#### PTSAR (Administrative Unit Summary) - PTSR202S version FY Awarded w/Offer

Cumulative FY 2012 Q1 to FY 2012 Q4 as of 2012 1st quarter

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#### SERVICEWIDE SUMMARY Convertible Products

			Cor	ivertible Pr	oaucts					
Activity or Status	NFTM Funde TMBR-VC (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funded TMBR-VOL- (MBF)		Tota All Volu (MBF)	
Regior 10										
A. Total FY Attainment:	62.28	131.57	94.97	236.07	.00	.00	.00	.00	157.24	367.63
B. Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Attainment Percent										



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Filter: All Sales ,Convertible Products ,All Sales Run Date: 01/05/2012 02:50 PM

### SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 01 R1, Northern Region

Gate 4 Advertisement	.00     .00     .00     .00     .00     .00     .00       .00     .00     .00     .00     .00     .00     .00       .00     .00     .00     .00     .00     .00     .00       .00     .00     .00     .00     .00     .00     .00       .00     .00     .00     .00     .00     .00	.00				(CCF)	TMBR-VOL- (MBF)	D-SLVG (CCF)	TMBR-VOL-SL (MBF)	(CCF)	TMBR-VO (MBF)	vity or Status
B. Delayed   0.00	.00     .00     .00     .00     .00     .00     .00       .00     .00     .00     .00     .00     .00       .00     .00     .00     .00     .00       .00     .00     .00     .00     .00       .00     .00     .00     .00     .00	.00										Gate 4 Advertisement
B. Delayer   C. Withdrawn   D. O	.00     .00     .00     .00     .00     .00     .00       .00     .00     .00     .00     .00     .00       .00     .00     .00     .00     .00       .00     .00     .00     .00     .00       .00     .00     .00     .00     .00	.00		.00	.00	.00	.00	.00	.00	.00	.00	
C. Withdrawn	.00 .00 .00 .00 .00 .00 .00 .00 .00 .00					I				I .		•
D. Resold         .00	.00 .00 .00 .00 .00 .00 .00 .00 .00				.00		.00	.00	.00	.00	.00	
E. Reoffered		.00	.(	I .	.00		.00	.00	.00	.00	.00	Resold
Case   Selic Opening		.00	.(		.00		.00	.00	.00	.00	.00	Reoffered
F. Valid Bids		.00		.00	.00		.00	.00	.00	.00	.00	Subtotals Gate 4:
3. No Bids	ning											Gate 5 Bid Opening
1. Delayed         6.00         10.00         <	.00 .00 .00 .00 .00 .00 .00 .00 .00	.00	.(	.00	.00	.00	.00	.00	.00	.00	.00	Valid Bids
Withdrawn   .00	863.14 1,763.60 .00 .00 .00 .00 .00 .00 .00 863.14	863.14	863.1	.00	.00	.00	.00	.00	.00	1,763.60	863.14	No Bids
J. Resold         .00	6.00 10.00 .00 .00 .00 .00 .00 .00 6.00	6.00	6.0	.00	.00	.00	.00	.00	.00	10.00	6.00	Delayed
C. Reoffered   .00   .	.00 .00 .00 .00 .00 .00 .00 .00 .00	.00	.(	.00	.00	.00	.00	.00	.00	.00	.00	Withdrawn
Subtotals Gate 5: 869.14 1,773.60	.00 .00 .00 .00 .00 .00 .00 .00 .00	.00	.(	.00	.00	.00	.00	.00	.00	.00	.00	Resold
Gate 6 Sale Award  Regular Sales 16,109.14 31,808.55	.00 .00 .00 .00 .00 .00 .00 .00 .00	.00	.(	.00	.00	.00	.00	.00	.00	.00	.00	Reoffered
Regular Sales	btotals Gate 5: 869.14 1,773.60 .00 .00 .00 .00 .00 .00 .00 869.14	869.14	869.1	.00	.00	.00	.00	.00	.00	1,773.60	869.14	Subtotals Gate 5:
M. Cancelled	ard ard											
Note   Opted/Other Volume   Option	16,109.14 31,808.55 .00 .00 .00 .00 .00 .00 .00 16,109.14 3	16,109.14	16,109.	.00	.00	.00	.00	.00	.00	31,808.55	16,109.14	Regular Sales
D. Resold         .00         .	.00 .00 .00 .00 .00 .00 .00 .00 .00	.00	.(	.00	.00	.00	.00	.00	.00	.00	.00	Cancelled
2. Reoffered 283.80 473.00 .00 .00 .00 .00 .00 .00 .00 .00 .00	lume .00 .00 .00 .00 .00 .00 .00 .00 .00 .0	.00	.(	.00	.00	.00	.00	.00	.00	.00	.00	Opted/Other Volume
2. Previous FY Volume	.00 .00 .00 .00 .00 .00 .00 .00 .00	.00	.(	.00	.00	.00	.00	.00	.00	.00	.00	Resold
Z. Replacement Volume         .00	283.80 473.00 .00 .00 .00 .00 .00 .00 .00 283.80	283.80	283.8	.00	.00	.00	.00	.00	.00	473.00	283.80	Reoffered
Subtotals Gate 6:         16,402.94         32,301.55         .00         .00         .00         .00         .00         .00         .10         .00         .00         .00         .10         .00         .00         .00         .00         .10         .0	lume 10.00 20.00 .00 .00 .00 .00 .00 .00 10.00	10.00	10.0	.00	.00	.00	.00	.00	.00	20.00	10.00	Previous FY Volume
Permits (2400-1 Personal Use)   8,005.65   19,827.81   2,200.54   5,408.82   .00	00. 00. 00. 00. 00. 00. 00. 00. 00. 00.	.00	.(	.00	.00	.00	.00	.00	.00	.00	.00	Replacement Volume
S. Permits (2400-1 Commercial) 10.79 22.99 .07 .12 .00 .00 .00 .00 .00 .00 10.87 Subtotals Permits: 8,016.44 19,850.80 2,200.62 5,408.95 .00 .00 .00 .00 .00 10,217.06 25 TOTAL FY ATTAINMENT: 24,419.38 52,152.35 2,200.62 5,408.95 .00 .00 .00 .00 .00 .00 .00 .00 .00 .0	btotals Gate 6: 16,402.94 32,301.55 .00 .00 .00 .00 .00 .00 .00 16,402.94 3	16,402.94	16,402.9	.00	.00	.00	.00	.00	.00	32,301.55	16,402.94	Subtotals Gate 6:
Subtotals Permits:         8,016.44         19,850.80         2,200.62         5,408.95         .00         .00         .00         .00         10,217.06         25           TOTAL FY ATTAINMENT:         24,419.38         52,152.35         2,200.62         5,408.95         .00	Personal Use) 8,005.65 19,827.81 2,200.54 5,408.82 .00 .00 .00 .00 10,206.19 2	10,206.19	10,206.	.00	.00	.00	.00	5,408.82	2,200.54	19,827.81	8,005.65	Permits (2400-1 Personal Use)
TOTAL FY ATTAINMENT: 24,419.38 52,152.35 2,200.62 5,408.95 .00 .00 .00 .00 .00 26,620.00 57  S. Fiscal Year Target	<b>Commercial)</b> 10.79 22.99 .07 .12 .00 .00 .00 .00 10.87	10.87	10.8	.00	.00	.00	.00	.12	.07	22.99	10.79	Permits (2400-1 Commercial)
I. Fiscal Year Target         .00	btotals Permits: 8,016.44 19,850.80 2,200.62 5,408.95 .00 .00 .00 .00 .00 10,217.06 2	10,217.06	10,217.0	.00	.00	.00	.00	5,408.95	2,200.62	19,850.80	8,016.44	Subtotals Permits:
J. Percent FY Attainment         .00 <td></td> <td>26,620.00</td> <td>26,620.0</td> <td>.00</td> <td></td> <td></td> <td></td> <td>5,408.95</td> <td>2,200.62</td> <td>52,152.35</td> <td>24,419.38</td> <td>TOTAL FY ATTAINMENT:</td>		26,620.00	26,620.0	.00				5,408.95	2,200.62	52,152.35	24,419.38	TOTAL FY ATTAINMENT:
Other Volume - No Credit for Offer         C. Resold - No Credit         .00				I .				.00	.00		.00	Fiscal Year Target
L. Resold - No Credit         .00	inment .00 .00 .00 .00 .00 .00 .00 .00 .00 .0	.00	.(	.00	.00	.00	.00	.00	.00	.00	.00	Percent FY Attainment
J. Reoffered - No Credit         6.00         10.00         .00<												
Alternative Volume         .00         .00         .00         .00         .00         .00         .00         .00         .00         .00								I		.00	.00	Resold - No Credit
		6.00	6.0	.00	.00	I	.00	.00	.00	10.00	6.00	Reoffered - No Credit
Total Offer Volume: 25,272.52 53,895.95 2,200.62 5,408.95 .00 .00 .00 .00 27,473.14 59	ime .00 .00 .00 .00 .00 .00 .00 .00 .00 .0	.00	.(	.00	.00	.00	.00	.00	.00	.00	.00	Alternative Volume
	Offer Volume: 25,272.52 53,895.95 2,200.62 5,408.95 .00 .00 .00 .00 27,473.14 5	27,473.14	27,473.	.00	.00	.00	.00	5,408.95	2,200.62	53,895.95	25,272.52	Total Offer Volume:



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Filter: All Sales ,Convertible Products ,All Sales Run Date: 01/05/2012 02:50 PM

### SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 02 R2, Rocky Mountain Region

Activity or Status	NFTM Funde TMBR-VO (MBF)		SSSS Funder TMBR-VOL-SI (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funded TMBR-VOL (MBF)		Tot All Vol (MBF)	
Gate 4 Advertisement										
A. OnGoing	11,901.63	22,311.71	304.80	609.60	.00	.00	.00	.00	12,206.43	22,921.3
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.(
E. Reoffered	88.29	192.27	.00	.00	.00	.00	.00	.00	88.29	192.2
Subtotals Gate 4:	11,989.92	22,503.98	304.80	609.60	.00	.00	.00	.00	12,294.72	23,113.5
Gate 5 Bid Opening										
F. Valid Bids	.00	.00	.00	.00	.00	.00	.00	.00	.00	).
G. No Bids	.00	.00	.00	.00	.00	.00	.00	.00	.00	.(
H. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	).
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	
C. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	•
Subtotals Gate 5:	.00	.00	.00	.00	.00	.00	.00	.00	.00	
Gate 6 Sale Award										
L. Regular Sales	31,480.18	63,347.01	1,550.62	3,101.25	.00	.00	.00	.00	33,030.81	66,448.
/I. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	•
N. Opted/Other Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	
D. Resold	2.53	5.00	.00	.00	.00	.00	.00	.00	2.53	5.
P. Reoffered	2,680.23	5,396.00	.00	.00	.00	.00	.00	.00	2,680.23	5,396
Q. Previous FY Volume	3,574.78	7,410.00	.00	.00	.00	.00	.00	.00	3,574.78	7,410.
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	•
Subtotals Gate 6:	37,737.72	76,158.01	1,550.62	3,101.25	.00	.00	.00	.00	39,288.35	79,259.
R. Permits (2400-1 Personal Use)	1,186.86	2,568.28	3,147.67	6,305.67	.00	.00	.00	.00	4,334.53	8,873.
6. Permits (2400-1 Commercial)	77.87	187.02	162.17	381.18	.00	.00	.00	.00	240.04	568.
Subtotals Permits:	1,264.73	2,755.30	3,309.84	6,686.85	.00	.00	.00	.00	4,574.57	9,442.
TOTAL FY ATTAINMENT:	39,002.45	78,913.31	4,860.46	9,788.10	.00	.00	.00	.00	43,862.92	88,701.
. Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	
J. Percent FY Attainment	.00	.00	.00	.00	.00	.00	.00	.00	.00	
Other Volume - No Credit for Offer										
/. Resold - No Credit	2.53	5.00	.00	.00	.00	.00	.00	.00	2.53	5.0
V. Reoffered - No Credit	2,680.23	5,396.00	.00	.00	.00	.00	.00	.00	2,680.23	5,396.
C. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.(
Total Offer Volume:	44,734.83	88,606.29	5,165.26	10,397.70	.00	.00	.00	.00	49,900.10	99,003.
Volume Adjustments To Sales After A	\ward									-



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Filter: All Sales ,Convertible Products ,All Sales Run Date: 01/05/2012 02:50 PM

### SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 03 R3, Southwestern Region

Activity or Status	NFTM Funde TMBR-VO (MBF)		SSSS Funder TMBR-VOL-SI (MBF)		CWK2 Funde TMBR-VOI (MBF)		CFLR Funde TMBR-VOI (MBF)		Tot All Vol (MBF)	
Gate 4 Advertisement										
A. OnGoing	171.89	324.00	.00	.00	.00	.00	.00	.00	171.89	324.00
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 4:	171.89	324.00	.00	.00	.00	.00	.00	.00	171.89	324.00
Gate 5 Bid Opening										
F. Valid Bids	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
G. No Bids	990.88	2,142.00	.00	.00	.00	.00	.00	.00	990.88	2,142.00
H. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 5:	990.88	2,142.00	.00	.00	.00	.00	.00	.00	990.88	2,142.00
Gate 6 Sale Award										
L. Regular Sales	2,289.34	4,540.71	.00	.00	499.85	908.82	.00	.00	2,789.19	5,449.53
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted/Other Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
O. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P. Reoffered	97.88	195.99	.00	.00	.00	.00	.00	.00	97.88	195.99
Q. Previous FY Volume	16,287.75	32,507.50	.00	.00	.00	.00	3,869.62	7,745.23	20,157.37	40,252.72
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 6:	18,674.97	37,244.20	.00	.00	499.85	908.82	3,869.62	7,745.23	23,044.44	45,898.24
R. Permits (2400-1 Personal Use)	15,930.77	25,995.83	2,374.37	3,751.80	.00	.00	.00	.00	18,305.14	29,747.64
S. Permits (2400-1 Commercial)	481.91	764.24	7.68	12.10	.00	.00	.00	.00	489.60	776.34
Subtotals Permits:	16,412.68	26,760.07	2,382.05	3,763.90	.00	.00	.00	.00	18,794.73	30,523.98
TOTAL FY ATTAINMENT:	35,087.65	64,004.27	2,382.05	3,763.90	499.85	908.82	3,869.62	7,745.23	41,839.17	76,422.22
T. Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
U. Percent FY Attainment	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Other Volume - No Credit for Offer										
V. Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
W. Reoffered - No Credit	97.88	195.99	.00	.00	.00	.00	.00	.00	97.88	195.99
X. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Total Offer Volume:	19,864.79	33,766.78	2,382.05	3,763.90	499.85	908.82	.00	.00	22,746.69	38,439.51
Volume Adjustments To Sales After A	Award	-						-		



Report Type: Quarterly Page: 7 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 01/05/2012 02:50 PM

### SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 04 R4, Intermountain Region

Activity or Status	NFTM Funde TMBR-VO (MBF)		SSSS Funder TMBR-VOL-SI (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funded TMBR-VOL (MBF)		Tot All Vol (MBF)	
Gate 4 Advertisement										
A. OnGoing	251.53	441.28	.00	.00	.00	.00	.00	.00	251.53	441.28
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 4:	251.53	441.28	.00	.00	.00	.00	.00	.00	251.53	441.28
Gate 5 Bid Opening										
F. Valid Bids	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
G. No Bids	677.60	3,308.79	.00	.00	.00	.00	.00	.00	677.60	3,308.79
H. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 5:	677.60	3,308.79	.00	.00	.00	.00	.00	.00	677.60	3,308.79
Gate 6 Sale Award										
L. Regular Sales	3,297.20	5,971.02	60.88	123.88	.00	.00	.00	.00	3,358.08	6,094.90
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted/Other Volume	140.80	285.07	30.53	63.53	.00	.00	.00	.00	171.33	348.60
O. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P. Reoffered	1,385.16	3,442.07	22.24	292.03	.00	.00	.00	.00	1,407.41	3,734.10
Q. Previous FY Volume	2,324.64	4,612.22	.00	.00	.00	.00	.00	.00	2,324.64	4,612.22
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 6:	7,147.80	14,310.38	113.65	479.44	.00	.00	.00	.00	7,261.46	14,789.82
R. Permits (2400-1 Personal Use)	1,183.08	2,027.52	8,019.50	13,683.45	.00	.00	.00	.00	9,202.58	15,710.97
S. Permits (2400-1 Commercial)	15.50	24.92	137.90	219.62	.00	.00	.00	.00	153.40	244.54
Subtotals Permits:	1,198.58	2,052.44	8,157.39	13,903.07	.00	.00	.00	.00	9,355.98	15,955.51
TOTAL FY ATTAINMENT:	8,346.38	16,362.81	8,271.05	14,382.51	.00	.00	.00	.00	16,617.44	30,745.33
T. Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
U. Percent FY Attainment	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Other Volume - No Credit for Offer										
V. Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
W. Reoffered - No Credit	1,385.16	3,442.07	22.24	292.03	.00	.00	.00	.00	1,407.41	3,734.10
X. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Total Offer Volume:	5,565.71	12,058.59	8,248.81	14,090.48	.00	.00	.00	.00	13,814.52	26,149.08
Volume Adjustments To Sales After A	ward									



Report Type: Quarterly Page: 8 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 01/05/2012 02:50 PM

### SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 05 R5, Pacific S-West Region

8. Delayed         00	Activity or Status	NFTM Funde TMBR-VO (MBF)		SSSS Funded TMBR-VOL-SI (MBF)		CWK2 Funde TMBR-VOI (MBF)		CFLR Funded TMBR-VOL- (MBF)		Tot All Vol (MBF)	
Lo Cooling         5,197.40         10,715.22         .00         .00         .00         .00         .00         .5,197.40         10,715.22         .00         <	Gate 4 Advertisement										
8. Delayed         00		5.197.40	10.715.92	.00	.00	.00	.00	.00	.00	5.197.40	10,715.9
Withdrawn         .00	S .	.00	·				I .			,	.0
0. Resold         .00	•		I .								.0
Subtotals Gate 4: 5,197.40   10,715.92   .00   .00   .00   .00   .00   .00   .00   5,197.40   10,715	D. Resold	.00									.(
Subtotals Gate 4: 5,197.40   10,715.92   .00   .00   .00   .00   .00   .00   .00   5,197.40   10,715	E. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.(
5. Valid Bids         .00	Subtotals Gate 4:										10,715.9
No Bids	Gate 5 Bid Opening	·								·	
I. Delayed         .00	F. Valid Bids	.00	.00	.00	.00	.00	.00	.00	.00	.00	.(
Withdrawn         .00	G. No Bids	899.66	1,700.76	.00	.00	.00	.00	.00	.00	899.66	1,700.7
I. Resold         .00	H. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.(
K. Reoffered         .00 <t< td=""><td>I. Withdrawn</td><td>.00</td><td>.00</td><td>.00</td><td>.00</td><td>.00</td><td>.00</td><td>.00</td><td>.00</td><td>.00</td><td>.(</td></t<>	I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.(
Subtotals Gate 5:         899.66         1,700.76         .00         .00         .00         .00         .00         899.66         1,700           Gate 6 Sale Award	J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	
Gate 6 Sale Award  Regular Sales 11,126.53 23,621.53 145.23 218.30 .00 .00 .00 .00 .00 .00 .00 .00 .00	K. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	
Regular Sales 11,126.53 23,621.53 145.23 218.30 .00 .00 .00 .00 .00 .00 11,271.76 23,839 Cancelled00		899.66	1,700.76	.00	.00	.00	.00	.00	.00	899.66	1,700.
fl. Cancelled         .00         <	Gate 6 Sale Award										
Opted/Other Volume	Regular Sales	11,126.53	23,621.53	145.23	218.30	.00	.00	.00	.00	11,271.76	23,839.
D. Resold         .00         .00         .135.38         209.76         .00         .00         .00         .00         .135.38         209           P. Reoffered         .00<	/I. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	
P. Reoffered 0.00 .00 .00 .00 .00 .00 .00 .00 .00 .	N. Opted/Other Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	
2. Previous FY Volume         6,612.36         19,321.80         .00 <th< td=""><td>D. Resold</td><td>.00</td><td>.00</td><td>135.38</td><td>209.76</td><td>.00</td><td>.00</td><td>.00</td><td>.00</td><td>135.38</td><td>209.</td></th<>	D. Resold	.00	.00	135.38	209.76	.00	.00	.00	.00	135.38	209.
Z. Replacement Volume         .00	P. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	
Subtotals Gate 6:         17,738.89         42,943.33         280.61         428.06         .00         .00         .00         .00         18,019.50         43,371           . Permits (2400-1 Personal Use)         6,176.46         12,223.14         4,429.02         8,813.64         .00         .00         .00         .00         10,605.48         21,036           . Permits (2400-1 Commercial)         523.60         1,047.20         169.00         338.00         .00         .00         .00         .00         .00         .692.60         1,385           Subtotals Permits:         6,700.06         13,270.34         4,598.02         9,151.64         .00         .00         .00         .00         .00         .11,298.08         22,421           TOTAL FY ATTAINMENT:         24,438.95         56,213.67         4,878.63         9,579.70         .00	Q. Previous FY Volume	6,612.36	19,321.80	.00	.00	.00	.00	.00	.00	6,612.36	19,321.
Permits (2400-1 Personal Use)         6,176.46         12,223.14         4,429.02         8,813.64         .00         .00         .00         .00         .00         .10,605.48         21,036           Permits (2400-1 Commercial)         523.60         1,047.20         169.00         338.00         <	Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	
Permits (2400-1 Commercial)         523.60         1,047.20         169.00         338.00         .00         .00         .00         .00         .00         .90         .92.60         1,385           Subtotals Permits:         6,700.06         13,270.34         4,598.02         9,151.64         .00         .00         .00         .00         .10         .1298.08         22,421           TOTAL FY ATTAINMENT:         24,438.95         56,213.67         4,878.63         9,579.70         .00 <th< td=""><td>Subtotals Gate 6:</td><td>17,738.89</td><td>42,943.33</td><td>280.61</td><td>428.06</td><td>.00</td><td>.00</td><td>.00</td><td>.00</td><td>18,019.50</td><td>43,371.</td></th<>	Subtotals Gate 6:	17,738.89	42,943.33	280.61	428.06	.00	.00	.00	.00	18,019.50	43,371.
Subtotals Permits:         6,700.06         13,270.34         4,598.02         9,151.64         .00         .00         .00         .00         11,298.08         22,421           TOTAL FY ATTAINMENT:         24,438.95         56,213.67         4,878.63         9,579.70         .00         <	. Permits (2400-1 Personal Use)	6,176.46	12,223.14	4,429.02	8,813.64	.00	.00	.00	.00	10,605.48	21,036.
TOTAL FY ATTAINMENT:         24,438.95         56,213.67         4,878.63         9,579.70         .00         .00         .00         .00         29,317.58         65,793           . Fiscal Year Target         .00 <td>6. Permits (2400-1 Commercial)</td> <td>523.60</td> <td>1,047.20</td> <td>169.00</td> <td>338.00</td> <td>.00</td> <td>.00</td> <td>.00</td> <td>.00</td> <td>692.60</td> <td>1,385.</td>	6. Permits (2400-1 Commercial)	523.60	1,047.20	169.00	338.00	.00	.00	.00	.00	692.60	1,385.
Fiscal Year Target         .00	Subtotals Permits:	6,700.06	13,270.34	4,598.02	9,151.64	.00	.00	.00	.00	11,298.08	22,421.
Leading Fy Attainment         .00		24,438.95	56,213.67	4,878.63	9,579.70					29,317.58	65,793.
Other Volume - No Credit for Offer           . Resold - No Credit         .00         .00         135.38         209.76         .00         .00         .00         .00         135.38         209           I. Reoffered - No Credit         .00 </td <td>_</td> <td></td> <td>I .</td> <td></td> <td>.00</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	_		I .		.00						
Resold - No Credit         .00         .00         135.38         209.76         .00         .00         .00         .00         .00         .135.38         209           I. Reoffered - No Credit         .00 </td <td></td> <td>.00</td> <td>.00</td> <td>.00</td> <td>.00</td> <td>.00</td> <td>.00</td> <td>.00</td> <td>.00</td> <td>.00</td> <td></td>		.00	.00	.00	.00	.00	.00	.00	.00	.00	
J. Reoffered - No Credit         .00 <td></td> <td></td> <td>T</td> <td></td> <td></td> <td></td> <td>T</td> <td></td> <td>T</td> <td></td> <td></td>			T				T		T		
. Alternative Volume .00 .00 .00 .00 .00 .00 .00 .00 .00 .0											209.
Total Offer Volume: 23,923.65 49,308.55 4,743.25 9,369.94 .00 .00 .00 .00 .00 28,666.90 58,678	C. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	).
	Total Offer Volume:	23,923.65	49,308.55	4,743.25	9,369.94	.00	.00	.00	.00	28,666.90	58,678.



Report Type: Quarterly Page: 9 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 01/05/2012 02:50 PM

### SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 06 R6, Pacific N-West Region

Activity or Status	NFTM Funde TMBR-VO (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funded TMBR-VOL- (MBF)		Tot All Vo (MBF)	
Gate 4 Advertisement										
A. OnGoing	15,906.15	31,045.38	508.47	996.12	159.39	303.32	.00	.00	16,574.00	32,344.82
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 4:	15,906.15	31,045.38	508.47	996.12	159.39	303.32	.00	.00	16,574.00	32,344.82
Gate 5 Bid Opening										
F. Valid Bids	1,817.67	3,412.02	.00	.00	.00	.00	.00	.00	1,817.67	3,412.02
G. No Bids	8,221.65	15,045.57	618.83	1,132.46	.00	.00	.00	.00	8,840.48	16,178.03
H. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 5:	10,039.32	18,457.59	618.83	1,132.46	.00	.00	.00	.00	10,658.15	19,590.05
Gate 6 Sale Award										
L. Regular Sales	19,560.16	35,151.08	4,392.77	8,242.94	.00	.00	.00	.00	23,952.94	43,394.00
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted/Other Volume	1,043.76	2,006.27	4.26	8.17	55.95	107.60	.00	.00	1,103.97	2,122.05
O. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Q. Previous FY Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 6:	20,603.92	37,157.35	4,397.03	8,251.11	55.95	107.60	.00	.00	25,056.91	45,516.05
R. Permits (2400-1 Personal Use)	.00	.00	16,495.70	31,716.87	.00	.00	.00	.00	16,495.70	31,716.87
S. Permits (2400-1 Commercial)	.00	.00	1,052.97	2,023.08	.00	.00	.00	.00	1,052.97	2,023.08
Subtotals Permits:	.00	.00	17,548.67	33,739.95	.00	.00	.00	.00	17,548.67	33,739.95
TOTAL FY ATTAINMENT:	20,603.92	37,157.35	21,945.70	41,991.06	55.95	107.60	.00	.00	42,605.58	79,256.00
T. Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
U. Percent FY Attainment	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Other Volume - No Credit for Offer										
V. Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
W. Reoffered - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
X. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Total Offer Volume:	46,549.39	86,660.32	23,073.00	44,119.64	215.34	410.92	.00	.00	69,837.73	131,190.87
Volume Adjustments To Sales After A	Award			'						



Report Type: Quarterly Page: 10 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 01/05/2012 02:50 PM

### SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 08 R8, Southern Region

Activity or Status	NFTM Funde TMBR-VC (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funded TMBR-VOL- (MBF)		Tot All Vol (MBF)	
Gate 4 Advertisement										
A. OnGoing	25,206.56	50,413.09	.00	.00	.00	.00	.00	.00	25,206.56	50,413.0
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
E. Reoffered	7,217.28	14,434.53	.00	.00	543.25	1,086.47	.00	.00	7,760.50	15,521.0
Subtotals Gate 4:	32,423.84	64,847.62	.00	.00	543.25	1,086.47	.00	.00	32,967.06	65,934.0
Gate 5 Bid Opening										
F. Valid Bids	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
G. No Bids	93.50	187.00	407.43	814.92	.00	.00	.00	.00	500.93	1,001.9
H. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.(
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.(
K. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	).
Subtotals Gate 5:	93.50	187.00	407.43	814.92	.00	.00	.00	.00	500.93	1,001.
Gate 6 Sale Award										
L. Regular Sales	24,524.34	49,048.61	4,348.24	8,694.56	.00	.00	.00	.00	28,872.58	57,743.
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	
N. Opted/Other Volume	982.03	1,964.05	.00	.00	.00	.00	.00	.00	982.03	1,964.
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
P. Reoffered	2,629.00	5,258.00	.00	.00	.00	.00	.00	.00	2,629.00	5,258.
Q. Previous FY Volume	15,894.50	31,789.00	988.42	1,976.27	.00	.00	.00	.00	16,882.92	33,765.
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	).
Subtotals Gate 6:	44,029.87	88,059.66	5,336.66	10,670.83	.00	.00	.00	.00	49,366.53	98,730.4
R. Permits (2400-1 Personal Use)	2,603.58	5,106.34	1,217.62	2,399.33	.00	.00	.00	.00	3,821.21	7,505.0
S. Permits (2400-1 Commercial)	327.60	655.01	74.68	147.61	.00	.00	.00	.00	402.29	802.6
Subtotals Permits:	2,931.19	5,761.35	1,292.31	2,546.94	.00	.00	.00	.00	4,223.49	8,308.2
TOTAL FY ATTAINMENT:	46,961.06	93,821.01	6,628.97	13,217.77	.00	.00	.00	.00	53,590.02	107,038.7
. Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	).
J. Percent FY Attainment	.00	.00	.00	.00	.00	.00	.00	.00	.00	).
Other Volume - No Credit for Offer										
/. Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.(
V. Reoffered - No Credit	2,629.00	5,258.00	.00	.00	.00	.00	.00	.00	2,629.00	5,258.0
C. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.(
Total Offer Volume:	60,954.90	121,808.63	6,047.98	12,056.42	543.25	1,086.47	.00	.00	67,546.09	134,951.
Volume Adjustments To Sales After A	∆ward									



Report Type: Quarterly Page: 11 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 01/05/2012 02:50 PM

### SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 09 R9, Eastern Region

Activity or Status	NFTM Funde TMBR-VO (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOI (MBF)		CFLR Funded TMBR-VOL- (MBF)		Tot All Vo (MBF)	
Gate 4 Advertisement										
A. OnGoing	19,720.58	31,905.22	3,006.07	4,797.44	62.01	99.93	.00	.00	22,788.70	36,802.58
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E. Reoffered	7,403.46	11,981.28	.00	.00	.00	.00	.00	.00	7,403.46	11,981.28
Subtotals Gate 4:	27,124.04	43,886.50	3,006.07	4,797.44	62.01	99.93	.00	.00	30,192.16	48,783.86
Gate 5 Bid Opening										
F. Valid Bids	3,075.70	5,047.91	.00	.00	.00	.00	.00	.00	3,075.70	5,047.91
G. No Bids	6,149.78	9,859.30	744.90	1,215.01	.00	.00	.00	.00	6,894.68	11,074.31
H. Delayed	751.11	1,215.05	.00	.00	.00	.00	.00	.00	751.11	1,215.05
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered	.00	.00	334.67	545.69	.00	.00	.00	.00	334.67	545.69
Subtotals Gate 5:	9,976.59	16,122.26	1,079.57	1,760.70	.00	.00	.00	.00	11,056.16	17,882.96
Gate 6 Sale Award										
L. Regular Sales	22,178.62	36,607.90	5,977.67	9,927.97	377.11	607.89	.00	.00	28,533.38	47,143.72
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted/Other Volume	398.68	663.79	207.75	335.32	80.73	130.62	.00	.00	687.16	1,129.73
O. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P. Reoffered	2,501.08	4,054.48	1,421.04	2,341.43	39.90	63.03	.00	.00	3,962.01	6,458.93
Q. Previous FY Volume	1,471.11	2,417.80	1,188.52	1,974.63	.00	.00	.00	.00	2,659.63	4,392.43
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 6:	26,549.49	43,743.97	8,794.98	14,579.35	497.74	801.54	.00	.00	35,842.18	59,124.81
R. Permits (2400-1 Personal Use)	3,638.06	5,747.43	448.59	708.68	.00	.00	.00	.00	4,086.65	6,456.11
S. Permits (2400-1 Commercial)	1,568.03	2,479.55	.00	.00	.00	.00	.00	.00	1,568.03	2,479.55
Subtotals Permits:	5,206.08	8,226.98	448.59	708.68	.00	.00	.00	.00	5,654.68	8,935.66
TOTAL FY ATTAINMENT:	31,755.57	51,970.95	9,243.58	15,288.03	497.74	801.54	.00	.00	41,496.86	68,060.47
T. Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
U. Percent FY Attainment	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Other Volume - No Credit for Offer										
V. Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
W. Reoffered - No Credit	9,904.54	16,035.76	1,421.04	2,341.43	39.90	63.03	.00	.00	11,365.47	18,440.21
X. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Total Offer Volume:	57,480.55	93,526.15	10,719.66	17,530.11	519.85	838.44	.00	.00	68,720.08	111,894.65
Volume Adjustments To Sales After A	ward									



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Filter: All Sales ,Convertible Products ,All Sales Run Date: 01/05/2012 02:50 PM

### SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 10 R10, Alaska Region

Activity or Status	NFTM Funde TMBR-VO (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOI (MBF)		CFLR Funded TMBR-VOL- (MBF)		Tota All Volu (MBF)	
Gate 4 Advertisement										
A. OnGoing	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 4:	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Gate 5 Bid Opening										
F. Valid Bids	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
G. No Bids	.00	.00	301.50	542.70	.00	.00	.00	.00	301.50	542.70
H. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 5:	.00	.00	301.50	542.70	.00	.00	.00	.00	301.50	542.70
Gate 6 Sale Award										
L. Regular Sales	41.82	82.63	93.15	231.42	.00	.00	.00	.00	134.96	314.04
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted/Other Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
O. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P. Reoffered	16.46	41.74	1.82	4.65	.00	.00	.00	.00	18.28	46.39
Q. Previous FY Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 6:	58.28	124.37	94.97	236.07	.00	.00	.00	.00	153.24	360.43
R. Permits (2400-1 Personal Use)	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
S. Permits (2400-1 Commercial)	4.00	7.20	.00	.00	.00	.00	.00	.00	4.00	7.20
Subtotals Permits:	4.00	7.20	.00	.00	.00	.00	.00	.00	4.00	7.20
TOTAL FY ATTAINMENT:	62.28	131.57	94.97	236.07	.00	.00	.00	.00	157.24	367.63
T. Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
U. Percent FY Attainment	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Other Volume - No Credit for Offer										
V. Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
W. Reoffered - No Credit	16.46	41.74	1.82	4.65	.00	.00	.00	.00	18.28	46.39
X. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Total Offer Volume:	45.82	89.83	394.65	774.12	.00	.00	.00	.00	440.46	863.94
Volume Adjustments To Sales After A	Award									



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Filter: All Sales ,Convertible Products ,All Sales Run Date: 01/05/2012 02:50 PM

#### REPORT LEGEND Convertible Products

Fiscal Year: Volumes displayed on this report are determined by the Planned Gate 5 date. If a sale was awarded in Current FY its volume displays regardless of planned gate 5 date.

#### COLUMNS:

NFTM Funded Volume TMBR-VOL-SLD (MBF and CCF):

Any volume which is not identified by a salvage or CWK2 pct.

Salvage Funded Volume TMBR-VOL-SLD-SLVG (MBF and CCF):

Any volume identified by a salvage percentage.

CWK2 Funded Volume (TMBR-VOL-SLD):

Any volume identified by a CWK2 percentage.

Total ALL VOLUME (MBF and CCF):

Sum of Regular, Salvage, and CWK2 volume.

#### ROWS:

Gate 4 ADVERTISEMENT: Volume where latest gate = 4 and accomplished date is in specified reporting period.

A. Ongoing: Progressing normally.

B. Delayed: Current sale status is delayed (D).C. Withdrawn: Current sale status is withdrawn (W).

D. Resold: Remaining volume from Defaulted sale that is offered.

E. Reoffered: Volume previously offered but not bid.

Subtotals Gate 4: Sum of lines A through E.

Gate 5 BID OPENING: Volume where latest gate = 5 and accomplished date is in specified reporting period.

F. Valid Bids: Progressing Normally and bids accepted.

G. No Bids: Bids were not received. Status is (D or W) reason code is 7005.

The volume displayed in the MBF and CCF columns is cumulative for the Fiscal Year.

H. Delayed: Current sale status is delayed (D) and reason is not 7005.

I. Withdrawn: Current sale status is withdrawn (W) and reason is not 7005.

J. Resold Remaining volume from Defaulted sales that has currently received valid bids.

K. Reoffered Volume previously offered that has currently received valid bids.

Subtotals Gate 5: Sum of lines F through K.

Gate 6 SALE AWARD: Volume where latest gate = 6 and accomplished date is in specified reporting period.

L. Regular Sales: Progressing normally.

M. Cancelled: Volume which defaulted or has terminated abnormally.
 N. Opted/Other Volume: Volume credited during the specified reporting period.
 O. Resold: Remaining volume from Defaulted sale currently awarded.

P. Reoffered Volume previously offered from any FY but not bid and is currently awarded.

Q. Previous FY Volume Volume offered in a previous FY and awarded in the current FY.

Z. Replacement Volume Volume included as replacement under B/BT 8.341

Subtotals Gate 6: Sum of lines L through Q plus Z.

R. Permits (2400-1 Personal Use) Non-commercial Permit sales.

S. Permits (2400-1 Commercial Sales) Commercial Permit sales.



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Filter: All Sales ,Convertible Products ,All Sales Run Date: 01/05/2012 02:50 PM

#### REPORT LEGEND Convertible Products

Subtotal Permits: Sum of lines S and T

TOTAL FY ATTAINMENT: Sums of Reg, Salvage, and CWK2 Volume Type awarded credit = total of Gate 6 and Permits for current FY.

T. Fiscal Year Target: Assigned Target.

U. Percent FY Attainment: Percent of Target Accomplished.

OTHER VOLUME - NO CREDIT for OFFER Volume in Gates 4, 5, and 6 where no credit will be taken for OFFER.

V. Resold-No Credit: Volume from Defaulted Sale where no rework was necessary. Credit for offer taken on original volume.

W. Reoffered-No Credit: Volume previously offered for which credit will not be applied. Credit for offer taken on original volume.

X. Alternative Volume Region 6 Alternative Volume

Total Volume for OFFER Subtotal gate 4 + subtotal gate 5 + subtotal gate 6 + subtotal permits minus volume in V and X and Q

Volume offered during the FY for offer credit



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Filter: All Sales ,Convertible Products ,All Sales Run Date: 01/05/2012 02:50 PM

Where1 Clause: Where (report date between to date('10/01/2011 00:00:00','mm/dd/yyyy hh24:mi:ss') and

to\_date('09/30/2012 23:59:59','mm/dd/yyyy hh24:mi:ss')) and 1=1 and convertible\_nonconvertible = 'C'

and stewardship indicator in ('N','Y') and (SNAPSHOT FISCAL YEAR = '2012' AND

SNAPSHOT\_QUARTER = '1')

Where2 Clause: where fiscal\_year > report\_fy and 1=1 and convertible\_nonconvertible = 'C' and stewardship\_indicator in

('N','Y') and (SNAPSHOT\_FISCAL\_YEAR = '2012' AND SNAPSHOT\_QUARTER = '1')

**Sorting Criteria:**