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## SERVICEWIDE TOTALS Convertible Products

					vertible F10						
Act	ivity or Status	NFTM Fund TMBR-V (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funded TMBR-VOL (MBF)			otal olume (CCF)
	Gate 4 Advertisement										
Α.	OnGoing	245,768.12	476,038.11	6,333.17	11,302.48	8,973.22	17,685.33	10,502.21	20,968.75	271,576.70	525,994.66
В.	Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C.	Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D.	Resold	1,207.49	2,565.30	5.57	10.70	.00	.00	.00	.00	1,213.06	2,576.00
E.	Reoffered	55,531.13	106,228.41	817.52	1,511.82	543.25	1,086.47	.00	.00	56,891.86	108,826.69
	Subtotals Gate 4:	302,506.74	584,831.82	7,156.26	12,825.00	9,516.47	18,771.80	10,502.21	20,968.75	329,681.62	637,397.35
	Gate 5 Bid Opening										
F.	Valid Bids	21,515.58	40,542.19	2,269.03	3,728.67	.00	.00	824.92	1,336.34	24,609.53	45,607.19
G.	No Bids	81,661.77	156,163.40	5,300.11	9,451.37	3,795.37	7,226.10	.00	.00	90,757.25	172,840.87
Н.	Delayed	6,390.75	11,406.05	1,804.82	3,644.52	.00	.00	1,527.08	3,195.78	9,722.65	18,246.35
I.	Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J.	Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K.	Reoffered	3,923.30	7,775.30	295.30	585.24	.00	.00	.00	.00	4,218.60	8,360.54
	Subtotals Gate 5:	113,491.40	215,886.94	9,669.26	17,409.80	3,795.37	7,226.10	2,352.00	4,532.12	129,308.03	245,054.95
	Gate 6 Sale Award										
L.	Regular Sales	557,914.14	1,049,446.65	61,927.10	109,615.13	12,878.82	23,213.01	6,736.86	11,673.02	639,456.93	1,193,947.78
M.	Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N.	Opted/Other Volume	50,662.97	99,871.44	3,943.77	7,544.08	1,700.56	3,136.31	.00	.00	56,307.31	110,551.83
О.	Resold	2.53	5.00	135.38	209.76	.00	.00	.00	.00	137.91	214.76
P.	Reoffered	63,004.28	121,457.47	5,092.12	9,496.89	4,118.86	7,740.91	.00	.00	72,215.27	138,695.27
Q.	Previous FY Volume	60,402.68	126,786.48	2,176.94	3,950.90	279.92	466.54	3,869.62	7,745.23	66,729.16	138,949.14
Z.	Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
_	Subtotals Gate 6:	731,986.60	1,397,567.04	73,275.31	130,816.76	18,978.16	34,556.77	10,606.48	19,418.25	834,846.58	1,582,358.78
R.	Permits (2400-1 Personal Use)	91,642.40	176,661.48	96,352.99	183,330.76	.00	.00	.00	.00	187,995.38	359,992.24
S.	Permits (2400-1 Commercial)	6,753.09	11,784.08	3,953.82	7,886.28	.00	.00	.00	.00	10,706.91	19,670.36
	Subtotals Permits:	98,395.49	188,445.56	100,306.80	191,217.04	.00	.00	.00	.00	198,702.29	379,662.60
-	TOTAL FY ATTAINMENT:	830,382.09	1,586,012.60	173,582.12	322,033.80	18,978.16	34,556.77	10,606.48	19,418.25	1,033,548.87	1,962,021.38
T.	Fiscal Year Target	.00 .00	.00	.00 .00	.00	.00 .00	.00.	.00 .00	.00	.00	.00.
U.	Percent FY Attainment Other Volume - No Credit for Offer	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
V.	Resold - No Credit	1,210.02	2,570.30	140.95	220.46	.00	.00	.00	.00	1,350.97	2,790.76
w.	Reoffered - No Credit	104,206.98	2,370.30	5,720.70	10,806.28	4,118.86	7,740.91	.00	.00	114,046.54	219,630.48
X.	Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
۸.	Total Offer Volume:	1,080,560.55	2,056,291.29	.00 182,369.05	337,290.96	27,891.22	55,969.27	19,591.07	37,173.89	1,310,411.85	2,483,103.30
			2,050,291.29	102,309.05	337,290.90	21,091.22	55,969.27	19,581.07	31,113.09	1,310,411.05	2,403,103.30
	Volume Adjustments To Sales After	Award									



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## SERVICEWIDE SUMMARY Convertible Products

	Convertible Floducts											
Act	ivity or Status	NFTM Funded TMBR-VO (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funder TMBR-VOL (MBF)		CFLR Funded TMBR-VOL (MBF)		Tot All Vo (MBF)		
Reg	jior 01											
Α.	Total FY Attainment:	65,146.34	138,756.10	7,491.70	16,864.40	290.70	519.39	.00	.00	72,928.74	156,139.90	
В.	Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	
C.	Attainment Percent											
Re	jior 02											
A.	Total FY Attainment:	92,724.20	191,100.56	11,096.02	22,557.29	.00	.00	.00	.00	103,820.23	213,657.85	
В.	Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	
C.	Attainment Percent											
Re	ior 03											
A.	Total FY Attainment:	80,629.45	149,719.53	4,389.25	7,177.88	694.85	1,243.62	8,886.44	16,322.38	94,600.00	174,463.40	
B.	Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	
C.	Attainment Percent											
Reg	jior 04											
A.	Total FY Attainment:	15,857.69	32,901.47	18,989.00	32,721.00	.00	.00	.00	.00	34,846.70	65,622.47	
B.	Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	
C.	Attainment Percent											
Reg	ior 05											
A.	Total FY Attainment:	60,971.42	132,068.55	15,815.87	31,326.28	1,824.93	3,649.85	.00	.00	78,612.25	167,044.69	
B.	Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	
C.	Attainment Percent											
Reg	ior 06											
A.	Total FY Attainment:	130,799.38	246,214.58	63,232.04	118,398.58	8,885.74	15,802.73	.00	.00	202,917.14	380,415.88	
B.	Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	
C.	Attainment Percent											
Re	ior 08											
A.	Total FY Attainment:	189,471.03	378,485.19	19,035.60	38,005.35	4,042.29	8,084.56	871.75	1,743.50	213,420.64	426,318.60	
В.	Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	
C.	Attainment Percent											
Reg	ior 09											
A.	Total FY Attainment:	194,116.64	315,296.31	33,188.12	54,160.78	3,239.65	5,256.61	848.29	1,352.37	231,392.73	376,066.04	
B.	Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	
C.	Attainment Percent											



#### PTSAR (Administrative Unit Summary) - PTSR202S version FY Awarded w/Offer

Cumulative FY 2012 Q1 to FY 2012 Q4 as of 2012 3rd quarter

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#### SERVICEWIDE SUMMARY Convertible Products

			COI	ivertible Fr	oducis					
Activity or Status	NFTM Funde TMBR-VO (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funded TMBR-VOL- (MBF)		Tota All Volu (MBF)	
Regior 10										
A. Total FY Attainment:	665.93	1,470.32	344.52	822.24	.00	.00	.00	.00	1,010.44	2,292.55
B. Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Attainment Percent										



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### SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 01 R1, Northern Region

B. Delayed	tivity or Status	NFTM Funde TMBR-VC (MBF)		SSSS Funder TMBR-VOL-SI (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funded TMBR-VOL (MBF)		Tot All Vol (MBF)	
B. Delayed	Gate 4 Advertisement										
C. Withdrawn	OnGoing	10,234.74	19,629.99	.00	.00	.00	.00	.00	.00	10,234.74	19,629.99
D. Resold         .0. B. Resold         .0. O0. O.	Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E. Reoffered	-	.00	.00	.00	.00	.00		.00	.00	.00	.00
Subtotals Gate 4:   10,234,74   19,629,99   .00   .0	Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
Case   Seld Opening   F. Valid Bids   0.0	Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
F. Valid Bids	Subtotals Gate 4:	10,234.74	19,629.99	.00	.00	.00	.00	.00	.00	10,234.74	19,629.9
G. No Bids 1,066.93 2,209.96 0.0 0.0 0.0 0.0 0.0 0.0 1,066.93 2,209.84 1. belayed 6.00 10.00 0.00 0.00 0.00 1,527.08 3,195.78 1,533.08 3,205. 1. Withdrawn 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.	Gate 5 Bid Opening										
H. Delayed 6.00 10.00 .00 .00 .00 .00 .00 1,527.08 3,195.78 1,533.08 3,205.  I. Withdrawn 0.00 .00 .00 .00 .00 .00 .00 .00 .00 .	Valid Bids	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
I. Withdrawn         .00 <t< td=""><td>No Bids</td><td>1,066.93</td><td>2,209.96</td><td>.00</td><td>.00</td><td>.00</td><td>.00</td><td>.00</td><td>.00</td><td>1,066.93</td><td>2,209.9</td></t<>	No Bids	1,066.93	2,209.96	.00	.00	.00	.00	.00	.00	1,066.93	2,209.9
J. Resold         .00         .	Delayed	6.00	10.00	.00	.00	.00	.00	1,527.08	3,195.78	1,533.08	3,205.7
K. Reoffered         .00 <t< td=""><td>Withdrawn</td><td>.00</td><td>.00</td><td>.00</td><td>.00</td><td>.00</td><td>.00</td><td>.00</td><td>.00</td><td>.00</td><td>.00</td></t<>	Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 5:         1,072.93         2,219.96         .00         .00         .00         1,527.08         3,195.78         2,600.01         5,415.           Gate 6 Sale Award         L.         Regular Sales         41,936.04         82,412.69         415.98         817.99         .00	Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
Gate 6 Sale Award L. Regular Sales	Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
L. Regular Sales 41,936.04 82,412.69 415.98 817.99 .00 .00 .00 .00 .00 42,352.02 83,230.  M. Cancelled .00 .00 .00 .00 .00 .00 .00 .00 .00 .0	Subtotals Gate 5:	1,072.93	2,219.96	.00	.00	.00	.00	1,527.08	3,195.78	2,600.01	5,415.7
M. Cancelled	Gate 6 Sale Award										
N. Opted/Other Volume	Regular Sales	41,936.04	82,412.69	415.98	817.99	.00	.00	.00	.00	42,352.02	83,230.6
O.         Resold         .00 </td <td>Cancelled</td> <td>.00</td>	Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P. Reoffered 1,146.94 2,236.60	Opted/Other Volume	894.45	1,679.06	286.51	568.17	290.70	519.39	.00	.00	1,471.66	2,766.6
Q. Previous FY Volume         10.00         20.00         .00 <td>Resold</td> <td>.00</td> <td>.00</td> <td>.00</td> <td>.00</td> <td>.00</td> <td>.00</td> <td>.00</td> <td>.00</td> <td>.00</td> <td>.0</td>	Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
Z. Replacement Volume	Reoffered	1,146.94	2,236.60	.00	.00	.00	.00	.00	.00	1,146.94	2,236.6
Subtotals Gate 6:         43,987.43         86,348.35         702.49         1,386.16         290.70         519.39         .00         .00         44,980.62         88,253.           R. Permits (2400-1 Personal Use)         21,102.57         52,283.53         6,785.95         15,470.14         .00         .00         .00         .00         27,888.53         67,753.           S. Permits (2400-1 Commercial)         56.34         124.22         3.25         8.10         .00         .00         .00         .00         .00         59.59         132.           Subtotals Permits:         21,158.91         52,407.76         6,789.21         15,478.24         .00         .00         .00         .00         .00         27,948.12         67,886.           TOTAL FY ATTAINMENT:         65,146.34         138,756.10         7,491.70         16,864.40         290.70         519.39         .00         .0	Previous FY Volume	10.00	20.00	.00	.00	.00	.00	.00	.00	10.00	20.00
R. Permits (2400-1 Personal Use) 21,102.57 52,283.53 6,785.95 15,470.14 .00 .00 .00 .00 .00 .00 27,888.53 67,753.  S. Permits (2400-1 Commercial) 56.34 124.22 3.25 8.10 .00 .00 .00 .00 .00 .00 .00 .00 .00	Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
S. Permits (2400-1 Commercial) 56.34 124.22 3.25 8.10 .00 .00 .00 .00 .00 .00 59.59 132. Subtotals Permits: 21,158.91 52,407.76 6,789.21 15,478.24 .00 .00 .00 .00 .00 .00 27,948.12 67,886. TOTAL FY ATTAINMENT: 65,146.34 138,756.10 7,491.70 16,864.40 290.70 519.39 .00 .00 .00 .00 .00 .00 .00 .00 .00 .0	Subtotals Gate 6:	43,987.43	86,348.35	702.49	1,386.16	290.70	519.39	.00	.00	44,980.62	88,253.9
Subtotals Permits:         21,158.91         52,407.76         6,789.21         15,478.24         .00         .00         .00         .00         27,948.12         67,886.           TOTAL FY ATTAINMENT:         65,146.34         138,756.10         7,491.70         16,864.40         290.70         519.39         .00         .00         .00         72,928.74         156,139.           I. Fiscal Year Target         .00	Permits (2400-1 Personal Use)	21,102.57	52,283.53	6,785.95	15,470.14	.00	.00	.00	.00	27,888.53	67,753.6
TOTAL FY ATTAINMENT: 65,146.34 138,756.10 7,491.70 16,864.40 290.70 519.39 .00 .00 72,928.74 156,139.  7. Fiscal Year Target .00 .00 .00 .00 .00 .00 .00 .00 .00 .0	Permits (2400-1 Commercial)	56.34	124.22	3.25	8.10	.00	.00	.00	.00	59.59	132.32
F. Fiscal Year Target         .00	Subtotals Permits:	21,158.91	52,407.76	6,789.21	15,478.24	.00	.00	.00	.00	27,948.12	67,886.0
J. Percent FY Attainment         .00 <td>TOTAL FY ATTAINMENT:</td> <td>65,146.34</td> <td>138,756.10</td> <td>7,491.70</td> <td>16,864.40</td> <td>290.70</td> <td>519.39</td> <td>.00</td> <td>.00</td> <td>72,928.74</td> <td>156,139.9</td>	TOTAL FY ATTAINMENT:	65,146.34	138,756.10	7,491.70	16,864.40	290.70	519.39	.00	.00	72,928.74	156,139.9
Other Volume - No Credit for Offer         Credit for Offer         Other Volume - No Credit for Offer         Other Volume	Fiscal Year Target	.00	I	.00	.00	.00			I .		.0
V. Resold - No Credit         .00	Percent FY Attainment	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
V. Reoffered - No Credit         869.14         1,773.60         .00 <th< td=""><td>Other Volume - No Credit for Offer</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></th<>	Other Volume - No Credit for Offer										
K. Alternative Volume         .00	Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
	Reoffered - No Credit	869.14	1,773.60	.00	.00	.00	.00	.00	.00	869.14	1,773.6
Total Offer Volume: 75,574.87 158,812.45 7,491.70 16,864.40 290.70 519.39 1,527.08 3,195.78 84,884.35 179,392.	Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Total Offer Volume:	75,574.87	158,812.45	7,491.70	16,864.40	290.70	519.39	1,527.08	3,195.78	84,884.35	179,392.0



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### SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 02 R2, Rocky Mountain Region

Ac	tivity or Status	NFTM Funde TMBR-VC (MBF)		SSSS Funde TMBR-VOL-SI (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funded TMBR-VOL- (MBF)		To All Vo (MBF)	
	Gate 4 Advertisement										
Α.	OnGoing	5,310.56	10,693.78	1,474.63	2,747.04	.00	.00	.00	.00	6,785.19	13,440.82
В.	Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C.	Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D.	Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E.	Reoffered	11,335.10	22,324.69	.00	.00	.00	.00	.00	.00	11,335.10	22,324.69
	Subtotals Gate 4:	16,645.66	33,018.47	1,474.63	2,747.04	.00	.00	.00	.00	18,120.29	35,765.51
	Gate 5 Bid Opening										
F.	Valid Bids	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
G.	No Bids	24,042.93	49,004.30	.00	.00	.00	.00	.00	.00	24,042.93	49,004.30
Н.	Delayed	1,111.17	2,166.00	.00	.00	.00	.00	.00	.00	1,111.17	2,166.00
I.	Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J.	Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K.	Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Subtotals Gate 5:	25,154.10	51,170.30	.00	.00	.00	.00	.00	.00	25,154.10	51,170.30
	Gate 6 Sale Award										
L.	Regular Sales	49,958.47	102,636.16	1,939.96	3,950.93	.00	.00	.00	.00	51,898.44	106,587.09
Μ.	Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N.	Opted/Other Volume	11,991.49	24,269.40	853.41	1,688.15	.00	.00	.00	.00	12,844.90	25,957.55
Ο.	Resold	2.53	5.00	.00	.00	.00	.00	.00	.00	2.53	5.00
P.	Reoffered	12,800.28	26,944.86	.00	.00	.00	.00	.00	.00	12,800.28	26,944.86
Q.	Previous FY Volume	14,363.34	29,037.53	.00	.00	.00	.00	.00	.00	14,363.34	29,037.53
Z.	Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Subtotals Gate 6:	89,116.11	182,892.95	2,793.37	5,639.08	.00	.00	.00	.00	91,909.49	188,532.03
R.	Permits (2400-1 Personal Use)	3,232.34	7,295.59	7,495.22	15,052.88	.00	.00	.00	.00	10,727.57	22,348.47
S.	Permits (2400-1 Commercial)	375.75	912.02	807.42	1,865.33	.00	.00	.00	.00	1,183.17	2,777.35
	Subtotals Permits:	3,608.10	8,207.61	8,302.65	16,918.21	.00	.00	.00	.00	11,910.74	25,125.82
	TOTAL FY ATTAINMENT:	92,724.20	191,100.56	11,096.02	22,557.29	.00	.00	.00	.00	103,820.23	213,657.85
T.	Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
U.	Percent FY Attainment	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Other Volume - No Credit for Offer										
٧.	Resold - No Credit	2.53	5.00	.00	.00	.00	.00	.00	.00	2.53	5.00
W.	Reoffered - No Credit	24,047.09	49,077.28	.00	.00	.00	.00	.00	.00	24,047.09	49,077.28
X.	Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Total Offer Volume:	96,111.00	197,169.52	12,570.65	25,304.33	.00	.00	.00	.00	108,681.66	222,473.85
	Volume Adjustments To Sales After A	•	·	•						•	·



Report Type: Quarterly Page: 6 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 08/01/2012 02:39 PM

### SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 03 R3, Southwestern Region

Ac	tivity or Status	NFTM Funde TMBR-VC (MBF)		SSSS Funder TMBR-VOL-SI (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funde TMBR-VOI (MBF)		Tot All Vol (MBF)	
	Gate 4 Advertisement										
Α.	OnGoing	4,000.26	7,618.20	100.93	194.80	.00	.00	403.67	779.20	4,504.86	8,592.20
В.	Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C.	Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D.	Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E.	Reoffered	148.96	392.00	.00	.00	.00	.00	.00	.00	148.96	392.00
	Subtotals Gate 4:	4,149.22	8,010.20	100.93	194.80	.00	.00	403.67	779.20	4,653.82	8,984.20
	Gate 5 Bid Opening										
F.	Valid Bids	10.00	15.80	.00	.00	.00	.00	.00	.00	10.00	15.80
G.	No Bids	990.88	2,142.00	894.27	1,625.95	.00	.00	.00	.00	1,885.15	3,767.95
Н.	Delayed	.00	.00	61.32	111.49	.00	.00	.00	.00	61.32	111.49
l.	Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J.	Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K.	Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Subtotals Gate 5:	1,000.88	2,157.80	955.59	1,737.44	.00	.00	.00	.00	1,956.47	3,895.24
	Gate 6 Sale Award										
L.	Regular Sales	14,819.02	30,959.83	664.03	1,290.96	694.85	1,243.62	5,016.82	8,577.15	21,194.73	42,071.56
M.	Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N.	Opted/Other Volume	16,412.00	32,918.00	.00	.00	.00	.00	.00	.00	16,412.00	32,918.00
О.	Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P.	Reoffered	108.04	211.99	.00	.00	.00	.00	.00	.00	108.04	211.99
Q.	Previous FY Volume	16,287.75	32,507.50	.00	.00	.00	.00	3,869.62	7,745.23	20,157.37	40,252.72
Z.	Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Subtotals Gate 6:	47,626.81	96,597.32	664.03	1,290.96	694.85	1,243.62	8,886.44	16,322.38	57,872.14	115,454.27
R.	Permits (2400-1 Personal Use)	31,373.41	50,548.38	3,685.28	5,824.02	.00	.00	.00	.00	35,058.69	56,372.40
S.	Permits (2400-1 Commercial)	1,629.23	2,573.84	39.94	62.90	.00	.00	.00	.00	1,669.17	2,636.74
	Subtotals Permits:	33,002.64	53,122.21	3,725.22	5,886.92	.00	.00	.00	.00	36,727.86	59,009.13
	TOTAL FY ATTAINMENT:	80,629.45	149,719.53	4,389.25	7,177.88	694.85	1,243.62	8,886.44	16,322.38	94,600.00	174,463.40
Т.	Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
U.	Percent FY Attainment	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Other Volume - No Credit for Offer										
٧.	Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
W.	Reoffered - No Credit	108.04	211.99	.00	.00	.00	.00	.00	.00	108.04	211.99
X.	Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
	Total Offer Volume:	69,383.76	127,168.04	5,445.77	9,110.12	694.85	1,243.62	5,420.49	9,356.35	80,944.88	146,878.13
_	Volume Adjustments To Sales After A	ward			,						



Report Type: Quarterly Page: 7 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 08/01/2012 02:39 PM

### SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 04 R4, Intermountain Region

Activity or Status	NFTM Funde TMBR-VO (MBF)		SSSS Funde TMBR-VOL-SI (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funded TMBR-VOL (MBF)		Tota All Vol (MBF)	
Gate 4 Advertisement										
A. OnGoing	4,637.82	10,619.80	1,325.63	2,440.43	.00	.00	1,763.94	3,520.35	7,727.38	16,580.58
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold	271.29	511.00	.00	.00	.00	.00	.00	.00	271.29	511.00
E. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 4:	4,909.11	11,130.80	1,325.63	2,440.43	.00	.00	1,763.94	3,520.35	7,998.67	17,091.58
Gate 5 Bid Opening										
F. Valid Bids	128.25	225.00	.00	.00	.00	.00	.00	.00	128.25	225.00
G. No Bids	1,407.33	4,766.70	.00	.00	.00	.00	.00	.00	1,407.33	4,766.70
H. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 5:	1,535.58	4,991.70	.00	.00	.00	.00	.00	.00	1,535.58	4,991.70
Gate 6 Sale Award										
L. Regular Sales	8,554.54	16,471.36	66.58	133.88	.00	.00	.00	.00	8,621.12	16,605.24
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted/Other Volume	140.80	285.07	30.53	63.53	.00	.00	.00	.00	171.33	348.60
O. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P. Reoffered	2,354.03	7,261.86	22.24	292.03	.00	.00	.00	.00	2,376.28	7,553.89
Q. Previous FY Volume	2,324.64	4,612.22	.00	.00	.00	.00	.00	.00	2,324.64	4,612.22
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 6:	13,374.01	28,630.51	119.35	489.44	.00	.00	.00	.00	13,493.37	29,119.95
R. Permits (2400-1 Personal Use)	2,450.14	4,214.78	18,633.07	31,838.93	.00	.00	.00	.00	21,083.22	36,053.71
S. Permits (2400-1 Commercial)	33.54	56.19	236.57	392.62	.00	.00	.00	.00	270.11	448.81
Subtotals Permits:	2,483.68	4,270.96	18,869.64	32,231.55	.00	.00	.00	.00	21,353.33	36,502.52
TOTAL FY ATTAINMENT:	15,857.69	32,901.47	18,989.00	32,721.00	.00	.00	.00	.00	34,846.70	65,622.47
T. Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
U. Percent FY Attainment	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Other Volume - No Credit for Offer										
V. Resold - No Credit	271.29	511.00	.00	.00	.00	.00	.00	.00	271.29	511.00
W. Reoffered - No Credit	2,354.03	7,261.86	22.24	292.03	.00	.00	.00	.00	2,376.28	7,553.89
X. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Total Offer Volume:	17,352.42	36,638.89	20,292.39	34,869.40	.00	.00	1,763.94	3,520.35	39,408.74	75,028.64
Volume Adjustments To Sales After A	Award			l						



Report Type: Quarterly Page: 8 of 15

Filter: All Sales ,Convertible Products ,All Sales Run Date: 08/01/2012 02:39 PM

### SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 05 R5, Pacific S-West Region

Activity or Status	NFTM Funde TMBR-VC (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funded TMBR-VOL· (MBF)		Tot All Vo (MBF)	
Gate 4 Advertisement										
A. OnGoing	18,927.73	43,883.85	.00	.00	189.04	313.92	.00	.00	19,116.77	44,197.77
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E. Reoffered	4,356.10	8,756.02	.00	.00	.00	.00	.00	.00	4,356.10	8,756.02
Subtotals Gate 4:	23,283.83	52,639.87	.00	.00	189.04	313.92	.00	.00	23,472.87	52,953.79
Gate 5 Bid Opening										
F. Valid Bids	4,028.75	10,937.31	.00	.00	.00	.00	.00	.00	4,028.75	10,937.31
G. No Bids	1,451.46	2,714.06	.00	.00	.00	.00	.00	.00	1,451.46	2,714.06
H. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 5:	5,480.21	13,651.37	.00	.00	.00	.00	.00	.00	5,480.21	13,651.37
Gate 6 Sale Award										
L. Regular Sales	34,084.91	72,340.21	1,065.79	2,086.97	1,824.93	3,649.85	.00	.00	36,975.64	78,077.05
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted/Other Volume	32.99	65.99	.00	.00	.00	.00	.00	.00	32.99	65.99
O. Resold	.00	.00	135.38	209.76	.00	.00	.00	.00	135.38	209.76
P. Reoffered	22.64	42.16	10.17	16.28	.00	.00	.00	.00	32.82	58.44
Q. Previous FY Volume	6,612.36	19,321.80	.00	.00	.00	.00	.00	.00	6,612.36	19,321.80
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 6:	40,752.90	91,770.16	1,211.34	2,313.01	1,824.93	3,649.85	.00	.00	43,789.19	97,733.04
R. Permits (2400-1 Personal Use)	18,701.06	37,265.15	14,197.55	28,199.31	.00	.00	.00	.00	32,898.62	65,464.45
S. Permits (2400-1 Commercial)	1,517.46	3,033.24	406.98	813.96	.00	.00	.00	.00	1,924.44	3,847.20
Subtotals Permits:	20,218.52	40,298.39	14,604.53	29,013.27	.00	.00	.00	.00	34,823.06	69,311.65
TOTAL FY ATTAINMENT:	60,971.42	132,068.55	15,815.87	31,326.28	1,824.93	3,649.85	.00	.00	78,612.25	167,044.69
T. Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
U. Percent FY Attainment	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Other Volume - No Credit for Offer										
V. Resold - No Credit	.00	.00	135.38	209.76	.00	.00	.00	.00	135.38	209.76
W. Reoffered - No Credit	22.64	42.16	10.17	16.28	.00	.00	.00	.00	32.82	58.44
X. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Total Offer Volume:	83,100.46	178,995.83	15,670.32	31,100.24	2,013.97	3,963.77	.00	.00	100,784.77	214,059.85
Volume Adjustments To Sales After A	Award	'				<u> </u>		<u> </u>		



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Filter: All Sales ,Convertible Products ,All Sales Run Date: 08/01/2012 02:39 PM

### SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 06 R6, Pacific N-West Region

Activity or Status	NFTM Fundo TMBR-VC (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funded TMBR-VOL (MBF)		CFLR Funded TMBR-VOL- (MBF)		Tot All Vo (MBF)	
Gate 4 Advertisement										
A. OnGoing	40,121.71	79,135.01	578.20	1,123.38	2,415.20	4,655.96	.00	.00	43,115.09	84,914.35
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold	936.20	2,054.30	5.57	10.70	.00	.00	.00	.00	941.77	2,065.00
E. Reoffered	5,740.89	11,391.86	366.45	727.14	.00	.00	.00	.00	6,107.33	12,119.00
Subtotals Gate 4:	46,798.80	92,581.17	950.22	1,861.22	2,415.20	4,655.96	.00	.00	50,164.19	99,098.35
Gate 5 Bid Opening										
F. Valid Bids	11,808.35	19,235.91	621.05	1,011.57	.00	.00	.00	.00	12,429.40	20,247.47
G. No Bids	14,321.34	27,127.43	1,161.49	2,150.04	.00	.00	.00	.00	15,482.83	29,277.47
H. Delayed	1,743.50	3,533.03	1,743.50	3,533.03	.00	.00	.00	.00	3,487.00	7,066.06
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered	3,923.30	7,775.30	295.30	585.24	.00	.00	.00	.00	4,218.60	8,360.54
Subtotals Gate 5:	31,796.49	57,671.67	3,821.34	7,279.88	.00	.00	.00	.00	35,617.83	64,951.54
Gate 6 Sale Award										
L. Regular Sales	94,412.72	175,898.78	16,174.04	27,849.05	8,117.20	14,365.70	.00	.00	118,703.94	218,113.52
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted/Other Volume	8,679.45	16,728.04	1,193.48	2,250.49	768.54	1,437.03	.00	.00	10,641.47	20,415.56
O. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P. Reoffered	24,268.23	46,507.13	2,362.33	4,665.49	.00	.00	.00	.00	26,630.56	51,172.62
Q. Previous FY Volume	3,438.98	7,080.63	.00	.00	.00	.00	.00	.00	3,438.98	7,080.63
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 6:	130,799.38	246,214.58	19,729.85	34,765.03	8,885.74	15,802.73	.00	.00	159,414.95	296,782.33
R. Permits (2400-1 Personal Use)	.00	.00	41,456.82	79,714.47	.00	.00	.00	.00	41,456.82	79,714.47
S. Permits (2400-1 Commercial)	.00	.00	2,045.37	3,919.08	.00	.00	.00	.00	2,045.37	3,919.08
Subtotals Permits:	.00	.00	43,502.19	83,633.55	.00	.00	.00	.00	43,502.19	83,633.55
TOTAL FY ATTAINMENT:	130,799.38	246,214.58	63,232.04	118,398.58	8,885.74	15,802.73	.00	.00	202,917.14	380,415.88
T. Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
U. Percent FY Attainment	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Other Volume - No Credit for Offer										
V. Resold - No Credit	936.20	2,054.30	5.57	10.70	.00	.00	.00	.00	941.77	2,065.00
W. Reoffered - No Credit	33,932.42	65,674.29	3,024.08	5,977.87	.00	.00	.00	.00	36,956.49	71,652.16
X. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Total Offer Volume:	171,087.07	321,658.20	64,973.95	121,551.11	11,300.94	20,458.69	.00	.00	247,361.92	463,667.98
Volume Adjustments To Sales After	Award			I						



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Filter: All Sales ,Convertible Products ,All Sales Run Date: 08/01/2012 02:39 PM

### SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 08 R8, Southern Region

Activity or Status	NFTM Funde TMBR-VC (MBF)		SSSS Funde TMBR-VOL-S (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funde TMBR-VOI (MBF)		To All Vo (MBF)	
Gate 4 Advertisement										
A. OnGoing	107,842.05	215,057.63	389.61	779.00	6,305.50	12,611.00	8,334.60	16,669.20	122,871.76	245,116.83
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
E. Reoffered	22,132.83	44,178.71	.00	.00	543.25	1,086.47	.00	.00	22,676.05	45,265.18
Subtotals Gate 4:	129,974.88	259,236.34	389.61	779.00	6,848.75	13,697.47	8,334.60	16,669.20	145,547.81	290,382.01
Gate 5 Bid Opening										
F. Valid Bids	2,996.50	5,993.00	.00	.00	.00	.00	.00	.00	2,996.50	5,993.00
G. No Bids	16,366.78	32,536.05	900.43	1,800.92	2,822.00	5,644.00	.00	.00	20,089.21	39,980.97
H. Delayed	101.50	203.00	.00	.00	.00	.00	.00	.00	101.50	203.00
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 5:	19,464.78	38,732.05	900.43	1,800.92	2,822.00	5,644.00	.00	.00	23,187.21	46,176.97
Gate 6 Sale Award										
L. Regular Sales	153,258.20	306,374.24	14,432.61	28,863.27	871.75	1,743.50	871.75	1,743.50	169,434.28	338,724.51
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted/Other Volume	9,721.15	19,306.01	1,097.61	2,195.25	348.54	697.06	.00	.00	11,167.30	22,198.32
O. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
P. Reoffered	5,881.00	11,762.00	164.50	329.00	2,822.00	5,644.00	.00	.00	8,867.50	17,735.00
Q. Previous FY Volume	15,894.50	31,789.00	988.42	1,976.27	.00	.00	.00	.00	16,882.92	33,765.27
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 6:	184,754.85	369,231.25	16,683.14	33,363.79	4,042.29	8,084.56	871.75	1,743.50	206,352.00	412,423.10
R. Permits (2400-1 Personal Use)	4,470.16	8,762.12	1,943.50	3,825.67	.00	.00	.00	.00	6,413.66	12,587.79
S. Permits (2400-1 Commercial)	246.03	491.83	408.96	815.89	.00	.00	.00	.00	654.98	1,307.72
Subtotals Permits:	4,716.19	9,253.94	2,352.46	4,641.56	.00	.00	.00	.00	7,068.64	13,895.50
TOTAL FY ATTAINMENT:	189,471.03	378,485.19	19,035.60	38,005.35	4,042.29	8,084.56	871.75	1,743.50	213,420.64	426,318.60
T. Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
U. Percent FY Attainment	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Other Volume - No Credit for Offer										
V. Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
W. Reoffered - No Credit	20,081.00	40,162.00	164.50	329.00	2,822.00	5,644.00	.00	.00	23,067.50	46,135.00
X. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Total Offer Volume:	302,935.19	604,502.58	19,172.72	38,280.00	10,891.04	21,782.03	9,206.35	18,412.70	342,205.24	682,977.31
Volume Adjustments To Sales After	Award									



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Filter: All Sales ,Convertible Products ,All Sales Run Date: 08/01/2012 02:39 PM

### SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 09 R9, Eastern Region

Activity or Stat	tus	NFTM Funde TMBR-VC (MBF)		SSSS Funde TMBR-VOL-SI (MBF)		CWK2 Funde TMBR-VOL (MBF)		CFLR Funded TMBR-VOL (MBF)		To All Vo (MBF)	
Gate 4 Ad	vertisement										
A. OnGoing		54,693.25	89,399.85	2,464.17	4,017.83	63.48	104.45	.00	.00	57,220.91	93,522.1
B. Delayed		.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
C. Withdrawi	n	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
D. Resold		.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
E. Reoffered		11,817.25	19,185.13	149.57	241.98	.00	.00	.00	.00	11,966.82	19,427.1
	Subtotals Gate 4:	66,510.50	108,584.98	2,613.74	4,259.81	63.48	104.45	.00	.00	69,187.73	112,949.2
Gate 5 Bio	d Opening			-							
F. Valid Bids	<b>S</b>	2,543.73	4,135.17	1,647.98	2,717.10	.00	.00	824.92	1,336.34	5,016.63	8,188.6
G. No Bids		21,878.12	35,369.66	2,042.42	3,331.76	973.37	1,582.10	.00	.00	24,893.91	40,283.5
H. Delayed		3,428.58	5,494.02	.00	.00	.00	.00	.00	.00	3,428.58	5,494.0
I. Withdrawı	n	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
J. Resold		.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
K. Reoffered		.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
	Subtotals Gate 5:	27,850.43	44,998.85	3,690.40	6,048.86	973.37	1,582.10	824.92	1,336.34	33,339.12	53,966.1
Gate 6 Sal	le Award										
L. Regular S	ales	160,278.03	260,993.10	26,882.51	43,943.81	1,370.09	2,210.34	848.29	1,352.37	189,378.96	308,499.5
M. Cancelled	l	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
N. Opted/Oth	ner Volume	2,790.65	4,619.89	482.23	778.48	292.78	482.82	.00	.00	3,565.66	5,881.1
O. Resold		.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
P. Reoffered		16,406.66	26,449.13	2,473.96	4,050.12	1,296.86	2,096.91	.00	.00	20,177.47	32,596.1
Q. Previous I	FY Volume	1,471.11	2,417.80	1,188.52	1,974.63	279.92	466.54	.00	.00	2,939.55	4,858.9
Z. Replacem	ent Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
	Subtotals Gate 6:	180,946.45	294,479.92	31,027.22	50,747.04	3,239.65	5,256.61	848.29	1,352.37	216,061.64	351,835.9
R. Permits (2	2400-1 Personal Use)	10,312.71	16,291.94	2,155.58	3,405.34	.00	.00	.00	.00	12,468.29	19,697.2
S. Permits (2	2400-1 Commercial)	2,857.49	4,524.45	5.32	8.40	.00	.00	.00	.00	2,862.80	4,532.8
	Subtotals Permits:	13,170.19	20,816.39	2,160.90	3,413.74	.00	.00	.00	.00	15,331.09	24,230.1
TOTAL FY	ATTAINMENT:	194,116.64	315,296.31	33,188.12	54,160.78	3,239.65	5,256.61	848.29	1,352.37	231,392.73	376,066.0
T. Fiscal Yea	ar Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
U. Percent F	Y Attainment	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
	ume - No Credit for Offer										
V. Resold - N	lo Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
W. Reoffered	- No Credit	22,776.16	36,838.37	2,139.29	3,504.43	1,296.86	2,096.91	.00	.00	26,212.30	42,439.7
X. Alternative	e Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.0
	Total Offer Volume:	264,230.30	429,623.97	36,164.45	58,990.39	2,699.72	4,379.71	1,673.21	2,688.71	304,767.73	495,682.7
Volume A	djustments To Sales After	Award									



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Filter: All Sales ,Convertible Products ,All Sales Run Date: 08/01/2012 02:39 PM

### SERVICEWIDE DETAIL BY REGION Convertible Products

Region: 10 R10, Alaska Region

Activity or Status	NFTM Funde TMBR-VO (MBF)		SSSS Funde TMBR-VOL-SI (MBF)		CWK2 Funde TMBR-VOI (MBF)		CFLR Funded TMBR-VOL- (MBF)		Tota All Volu (MBF)	
Gate 4 Advertisement										
A. OnGoing	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
B. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
C. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
D. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00.
E. Reoffered	.00	.00	301.50	542.70	.00	.00	.00	.00	301.50	542.70
Subtotals Gate 4:	.00	.00	301.50	542.70	.00	.00	.00	.00	301.50	542.70
Gate 5 Bid Opening										
F. Valid Bids	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
G. No Bids	136.00	293.24	301.50	542.70	.00	.00	.00	.00	437.50	835.94
H. Delayed	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
I. Withdrawn	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
J. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
K. Reoffered	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 5:	136.00	293.24	301.50	542.70	.00	.00	.00	.00	437.50	835.94
Gate 6 Sale Award										
L. Regular Sales	612.21	1,360.28	285.60	678.27	.00	.00	.00	.00	897.80	2,038.54
M. Cancelled	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
N. Opted/Other Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
O. Resold	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00.
P. Reoffered	16.46	41.74	58.92	143.97	.00	.00	.00	.00	75.38	185.71
Q. Previous FY Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Z. Replacement Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Subtotals Gate 6:	628.67	1,402.02	344.52	822.24	.00	.00	.00	.00	973.18	2,224.25
R. Permits (2400-1 Personal Use)	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
S. Permits (2400-1 Commercial)	37.26	68.30	.00	.00	.00	.00	.00	.00	37.26	68.30
Subtotals Permits:	37.26	68.30	.00	.00	.00	.00	.00	.00	37.26	68.30
TOTAL FY ATTAINMENT:	665.93	1,470.32	344.52	822.24	.00	.00	.00	.00	1,010.44	2,292.55
T. Fiscal Year Target	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
U. Percent FY Attainment	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Other Volume - No Credit for Offer		T				T		T		
V. Resold - No Credit	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
W. Reoffered - No Credit	16.46	41.74	360.42	686.67	.00	.00	.00	.00	376.88	728.41
X. Alternative Volume	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
Total Offer Volume:	785.47	1,721.82	587.10	1,220.97	.00	.00	.00	.00	1,372.56	2,942.78
Volume Adjustments To Sales After A	Award									



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Filter: All Sales ,Convertible Products ,All Sales Run Date: 08/01/2012 02:39 PM

#### REPORT LEGEND Convertible Products

Fiscal Year: Volumes displayed on this report are determined by the Planned Gate 5 date. If a sale was awarded in Current FY its volume displays regardless of planned gate 5 date.

#### COLUMNS:

NFTM Funded Volume TMBR-VOL-SLD (MBF and CCF):

Any volume which is not identified by a salvage or CWK2 pct.

Salvage Funded Volume TMBR-VOL-SLD-SLVG (MBF and CCF):

Any volume identified by a salvage percentage.

CWK2 Funded Volume (TMBR-VOL-SLD):

Any volume identified by a CWK2 percentage.

Total ALL VOLUME (MBF and CCF):

Sum of Regular, Salvage, and CWK2 volume.

#### ROWS:

Gate 4 ADVERTISEMENT: Volume where latest gate = 4 and accomplished date is in specified reporting period.

A. Ongoing: Progressing normally.

B. Delayed: Current sale status is delayed (D).C. Withdrawn: Current sale status is withdrawn (W).

D. Resold: Remaining volume from Defaulted sale that is offered.

E. Reoffered: Volume previously offered but not bid.

Subtotals Gate 4: Sum of lines A through E.

Gate 5 BID OPENING: Volume where latest gate = 5 and accomplished date is in specified reporting period.

F. Valid Bids: Progressing Normally and bids accepted.

G. No Bids: Bids were not received. Status is (D or W) reason code is 7005.

The volume displayed in the MBF and CCF columns is cumulative for the Fiscal Year.

H. Delayed: Current sale status is delayed (D) and reason is not 7005.

I. Withdrawn: Current sale status is withdrawn (W) and reason is not 7005.

J. Resold Remaining volume from Defaulted sales that has currently received valid bids.

K. Reoffered Volume previously offered that has currently received valid bids.

Subtotals Gate 5: Sum of lines F through K.

Gate 6 SALE AWARD: Volume where latest gate = 6 and accomplished date is in specified reporting period.

L. Regular Sales: Progressing normally.

M. Cancelled: Volume which defaulted or has terminated abnormally.
 N. Opted/Other Volume: Volume credited during the specified reporting period.
 O. Resold: Remaining volume from Defaulted sale currently awarded.

P. Reoffered Volume previously offered from any FY but not bid and is currently awarded.

Q. Previous FY Volume Volume offered in a previous FY and awarded in the current FY.

Z. Replacement Volume Volume included as replacement under B/BT 8.341

Subtotals Gate 6: Sum of lines L through Q plus Z.

R. Permits (2400-1 Personal Use) Non-commercial Permit sales.

S. Permits (2400-1 Commercial Sales) Commercial Permit sales.



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Filter: All Sales ,Convertible Products ,All Sales Run Date: 08/01/2012 02:39 PM

#### REPORT LEGEND Convertible Products

Subtotal Permits: Sum of lines S and T

TOTAL FY ATTAINMENT: Sums of Reg, Salvage, and CWK2 Volume Type awarded credit = total of Gate 6 and Permits for current FY.

T. Fiscal Year Target: Assigned Target.

U. Percent FY Attainment: Percent of Target Accomplished.

OTHER VOLUME - NO CREDIT for OFFER Volume in Gates 4, 5, and 6 where no credit will be taken for OFFER.

V. Resold-No Credit: Volume from Defaulted Sale where no rework was necessary. Credit for offer taken on original volume.

W. Reoffered-No Credit: Volume previously offered for which credit will not be applied. Credit for offer taken on original volume.

X. Alternative Volume Region 6 Alternative Volume

Total Volume for OFFER Subtotal gate 4 + subtotal gate 5 + subtotal gate 6 + subtotal permits minus volume in V and X and Q

Volume offered during the FY for offer credit



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Filter: All Sales ,Convertible Products ,All Sales Run Date: 08/01/2012 02:39 PM

Where1 Clause: Where (report\_date between to\_date('10/01/2011 00:00:00','mm/dd/yyyy hh24:mi:ss') and

to\_date('09/30/2012 23:59:59', 'mm/dd/yyyy hh24:mi:ss')) and 1=1 and convertible\_nonconvertible = 'C'

and stewardship\_indicator in ('N','Y') and (SNAPSHOT\_FISCAL\_YEAR = '2012' AND

SNAPSHOT\_QUARTER = '3')

Where2 Clause: where fiscal\_year > report\_fy and 1=1 and convertible\_nonconvertible = 'C' and stewardship\_indicator in

('N','Y') and (SNAPSHOT\_FISCAL\_YEAR = '2012' AND SNAPSHOT\_QUARTER = '3')

**Sorting Criteria:**