

Cumulative FY 2012 Q1 to FY 2012 Q4 as of 2012 2nd quarter

Report Type: Quarterly Filter: All Sales ,C

All Sales ,Convertible Products ,All Sales

Page: 1 of 15 Run Date: 05/03/2012 10:56 AM

|            |                                    |                               |              | -                                 | ICEWIDE To |                                  |          |                                  |           |            |                        |
|------------|------------------------------------|-------------------------------|--------------|-----------------------------------|------------|----------------------------------|----------|----------------------------------|-----------|------------|------------------------|
| Act        | ivity or Status                    | NFTM Fund<br>TMBR-V(<br>(MBF) |              | SSSS Funde<br>TMBR-VOL-S<br>(MBF) |            | CWK2 Funded<br>TMBR-VOL<br>(MBF) |          | CFLR Funded<br>TMBR-VOL<br>(MBF) |           |            | otal<br>olume<br>(CCF) |
|            | Gate 4 Advertisement               |                               |              |                                   |            |                                  |          |                                  |           |            |                        |
| Α.         | OnGoing                            | 116,238.57                    | 221,289.79   | 11,170.87                         | 17,595.61  | 462.95                           | 746.43   | 1,527.08                         | 3,195.78  | 129,399.46 | 242,827.64             |
| В.         | Delayed                            | .00                           | .00          | .00                               | .00        | .00                              | .00      | .00                              | .00       | .00        | .00                    |
| C.         | Withdrawn                          | .00                           | .00          | .00                               | .00        | .00                              | .00      | .00                              | .00       | .00        | .00                    |
| D.         | Resold                             | 271.29                        | 511.00       | .00                               | .00        | .00                              | .00      | .00                              | .00       | 271.29     | 511.00                 |
| E.         | Reoffered                          | 17,965.05                     | 34,499.17    | 358.60                            | 682.02     | 543.25                           | 1,086.47 | .00                              | .00       | 18,866.87  | 36,267.66              |
|            | Subtotals Gate 4:                  | 134,474.91                    | 256,299.96   | 11,529.47                         | 18,277.63  | 1,006.20                         | 1,832.90 | 1,527.08                         | 3,195.78  | 148,537.62 | 279,606.30             |
|            | Gate 5 Bid Opening                 |                               |              |                                   |            |                                  |          |                                  |           |            |                        |
| F.         | Valid Bids                         | 5,786.23                      | 9,735.93     | 1,647.98                          | 2,717.10   | .00                              | .00      | .00                              | .00       | 7,434.21   | 12,453.03              |
| G.         | No Bids                            | 42,851.36                     | 82,233.47    | 2,461.52                          | 4,333.85   | 731.39                           | 1,189.82 | .00                              | .00       | 46,044.27  | 87,757.14              |
| Н.         | Delayed                            | 2,602.11                      | 4,961.08     | 1,743.50                          | 3,533.03   | .00                              | .00      | .00                              | .00       | 4,345.61   | 8,494.11               |
| Ι.         | Withdrawn                          | .00                           | .00          | .00                               | .00        | .00                              | .00      | .00                              | .00       | .00        | .00                    |
| J.         | Resold                             | .00                           | .00          | .00                               | .00        | .00                              | .00      | .00                              | .00       | .00        | .00                    |
| К.         | Reoffered                          | 3,923.30                      | 7,775.30     | 295.30                            | 585.24     | .00                              | .00      | .00                              | .00       | 4,218.60   | 8,360.54               |
|            | Subtotals Gate 5:                  | 55,163.00                     | 104,705.78   | 6,148.30                          | 11,169.22  | 731.39                           | 1,189.82 | .00                              | .00       | 62,042.69  | 117,064.82             |
|            | Gate 6 Sale Award                  |                               |              |                                   |            |                                  |          |                                  |           |            |                        |
| L.         | Regular Sales                      | 304,746.63                    | 570,113.06   | 27,300.70                         | 50,261.66  | 1,450.88                         | 2,488.55 | 1,743.50                         | 3,487.00  | 335,241.70 | 626,350.19             |
| М.         | Cancelled                          | .00                           | .00          | .00                               | .00        | .00                              | .00      | .00                              | .00       | .00        | .00                    |
| N.         | Opted/Other Volume                 | 22,796.28                     | 44,849.00    | 1,547.68                          | 2,908.48   | 562.67                           | 1,039.89 | .00                              | .00       | 24,906.62  | 48,797.37              |
| 0.         | Resold                             | 2.53                          | 5.00         | 135.38                            | 209.76     | .00                              | .00      | .00                              | .00       | 137.91     | 214.76                 |
| Ρ.         | Reoffered                          | 42,398.18                     | 82,199.59    | 2,597.78                          | 4,639.16   | 39.90                            | 63.03    | .00                              | .00       | 45,035.87  | 86,901.77              |
| Q.         | Previous FY Volume                 | 60,390.20                     | 126,762.48   | 2,176.94                          | 3,950.90   | 279.92                           | 466.54   | 3,869.62                         | 7,745.23  | 66,716.68  | 138,925.14             |
| Z.         | Replacement Volume                 | 408.15                        | 784.90       | 26.05                             | 50.10      | .00                              | .00      | .00                              | .00       | 434.20     | 835.00                 |
|            | Subtotals Gate 6:                  | 430,741.97                    | 824,714.03   | 33,784.53                         | 62,020.06  | 2,333.37                         | 4,058.01 | 5,613.12                         | 11,232.23 | 472,472.98 | 902,024.23             |
| R.         | Permits (2400-1 Personal Use)      | 52,328.01                     | 99,100.85    | 50,579.70                         | 96,124.74  | .00                              | .00      | .00                              | .00       | 102,907.70 | 195,225.59             |
| S.         | Permits (2400-1 Commercial)        | 5,818.32                      | 10,287.55    | 2,383.51                          | 4,650.16   | .00                              | .00      | .00                              | .00       | 8,201.84   | 14,937.71              |
|            | Subtotals Permits:                 | 58,146.33                     | 109,388.40   | 52,963.21                         | 100,774.90 | .00                              | .00      | .00                              | .00       | 111,109.54 | 210,163.30             |
|            | TOTAL FY ATTAINMENT:               | 488,888.30                    | 934,102.43   | 86,747.74                         | 162,794.96 | 2,333.37                         | 4,058.01 | 5,613.12                         | 11,232.23 | 583,582.52 | 1,112,187.53           |
| Т.         | Fiscal Year Target                 | .00                           | .00          | .00                               | .00        | .00                              | .00      | .00                              | .00       | .00        | .00                    |
| U.         | Percent FY Attainment              | .00                           | .00          | .00                               | .00        | .00                              | .00      | .00                              | .00       | .00        | .00                    |
|            | Other Volume - No Credit for Offer |                               |              |                                   |            |                                  |          |                                  |           |            |                        |
| V.         | Resold - No Credit                 | 273.82                        | 516.00       | 135.38                            | 209.76     | .00                              | .00      | .00                              | .00       | 409.20     | 725.76                 |
| <b>W</b> . | Reoffered - No Credit              | 51,142.98                     | 98,671.72    | 2,917.01                          | 5,360.73   | 39.90                            | 63.03    | .00                              | .00       | 54,099.90  | 104,095.47             |
| Х.         | Alternative Volume                 | .00                           | .00          | .00                               | .00        | .00                              | .00      | .00                              | .00       | .00        | .00                    |
|            | Total Offer Volume:                | 566,719.21                    | 1,069,157.97 | 99,196.18                         | 182,720.42 | 3,751.14                         | 6,574.29 | 3,270.58                         | 6,682.78  | 672,937.05 | 1,265,112.28           |
|            | Volume Adjustments To Sales After  | Award                         |              |                                   |            |                                  |          |                                  |           |            |                        |
|            | -                                  |                               |              |                                   |            |                                  |          |                                  |           |            |                        |



Cumulative FY 2012 Q1 to FY 2012 Q4 as of 2012 2nd quarter

Report Type: Quarterly

Filter:

All Sales ,Convertible Products ,All Sales

Page: 2 of 15 Run Date: 05/03/2012 10:56 AM

|            |  |                                |                  |                                    | ICEWIDE S        |                                  |            |                                  |            |                         |                  |
|------------|--|--------------------------------|------------------|------------------------------------|------------------|----------------------------------|------------|----------------------------------|------------|-------------------------|------------------|
| Act        | ivity or Status                            | NFTM Funde<br>TMBR-VO<br>(MBF) |                  | SSSS Funder<br>TMBR-VOL-S<br>(MBF) |                  | CWK2 Funded<br>TMBR-VOL<br>(MBF) |            | CFLR Funded<br>TMBR-VOL<br>(MBF) |            | Tot<br>All Vol<br>(MBF) |                  |
| Re         | gior 01                                    |                                |                  |                                    |                  |                                  |            |                                  |            |                         |                  |
| Α.         | Total FY Attainment:                       | 39,984.19                      | 83,477.12        | 3,505.85                           | 8,026.58         | .00                              | .00        | .00                              | .00        | 43,490.03               | 91,503.69        |
| В.         | Fiscal Year Target                         | .00                            | .00              | .00                                | .00              | .00                              | .00        | .00                              | .00        | .00                     | .00              |
| C.         | Attainment Percent                         |                                |                  |                                    |                  |                                  |            |                                  |            |                         |                  |
| Re         | gior 02                                    |                                |                  |                                    |                  |                                  |            |                                  |            |                         |                  |
| Α.         | Total FY Attainment:                       | 63,483.00                      | 130,391.46       | 5,450.71                           | 10,973.41        | .00                              | .00        | .00                              | .00        | 68,933.72               | 141,364.86       |
| В.         | Fiscal Year Target                         | .00                            | .00              | .00                                | .00              | .00                              | .00        | .00                              | .00        | .00                     | .00              |
| <b>C</b> . | Attainment Percent                         |                                |                  |                                    |                  |                                  |            |                                  |            |                         |                  |
|            | gior 03                                    |                                |                  |                                    |                  |                                  |            |                                  |            |                         |                  |
| A.         | Total FY Attainment:                       | 56,913.38                      | 107,198.36       | 2,999.13                           | 4,933.72         | 499.85                           | 908.82     | 3,869.62                         | 7,745.23   | 64,281.98               | 120,786.12       |
| В.<br>С.   | Fiscal Year Target<br>Attainment Percent   | .00                            | .00              | .00                                | .00              | .00                              | .00        | .00                              | .00        | .00                     | .00              |
|            |  |                                |                  |                                    |                  |                                  |            |                                  |            |                         |                  |
|            | gior 04                                    | 0 777 00                       | 40.440.00        | 0 004 50                           | 40 4 40 04       | 22                               |            | 00                               |            | 10.070.00               | 05 050 00        |
| A.<br>B.   | Total FY Attainment:<br>Fiscal Year Target | 9,777.06<br>.00                | 19,110.02<br>.00 | 9,301.52<br>.00                    | 16,143.24<br>.00 | .00<br>.00                       | .00<br>.00 | .00<br>.00                       | .00<br>.00 | 19,078.60<br>.00        | 35,253.26<br>.00 |
| С.         | Attainment Percent                         | .00                            | .00              | .00                                | .00              | .00                              | .00        | .00                              | .00        | .00                     | .00              |
| -          | gior 05                                    |                                |                  |                                    |                  |                                  |            |                                  |            |                         |                  |
| A.         | Total FY Attainment:                       | 30,807.88                      | 68,680.71        | 9,200.78                           | 18,044.09        | .00                              | .00        | .00                              | .00        | 40,008.67               | 86,724.79        |
| В.         | Fiscal Year Target                         | .00                            | .00              | .00                                | .00              | .00                              | .00        | .00                              | .00        | .00                     | .00              |
| C.         | Attainment Percent                         |                                |                  |                                    |                  |                                  |            |                                  |            |                         |                  |
| Re         | gior 06                                    |                                |                  |                                    |                  |                                  |            |                                  |            |                         |                  |
| Α.         | Total FY Attainment:                       | 86,247.57                      | 161,463.14       | 32,015.36                          | 61,181.83        | 487.09                           | 933.16     | .00                              | .00        | 118,750.02              | 223,578.11       |
| В.         | Fiscal Year Target                         | .00                            | .00              | .00                                | .00              | .00                              | .00        | .00                              | .00        | .00                     | .00              |
| C.         | Attainment Percent                         |                                |                  |                                    |                  |                                  |            |                                  |            |                         |                  |
| Re         | gior 08                                    |                                |                  |                                    |                  |                                  |            |                                  |            |                         |                  |
| Α.         | Total FY Attainment:                       | 96,894.24                      | 193,619.92       | 10,143.88                          | 20,234.27        | 78.17                            | 156.32     | 1,743.50                         | 3,487.00   | 108,859.75              | 217,497.51       |
| В.         | Fiscal Year Target                         | .00                            | .00              | .00                                | .00              | .00                              | .00        | .00                              | .00        | .00                     | .00              |
| C.         | Attainment Percent                         |                                |                  |                                    |                  |                                  |            |                                  |            |                         |                  |
| Re         | gior 09                                    |                                |                  |                                    |                  |                                  |            |                                  |            |                         |                  |
| Α.         | Total FY Attainment:                       | 104,693.70                     | 169,985.14       | 14,035.54                          | 23,021.76        | 1,268.25                         | 2,059.71   | .00                              | .00        | 119,997.51              | 195,066.55       |
| B.         | Fiscal Year Target                         | .00                            | .00              | .00                                | .00              | .00                              | .00        | .00                              | .00        | .00                     | .00              |
| C.         | Attainment Percent                         |                                |                  |                                    |                  |                                  |            |                                  |            |                         |                  |



Cumulative FY 2012 Q1 to FY 2012 Q4 as of 2012 2nd quarter

Report Type: Quarterly

Filter:

All Sales ,Convertible Products ,All Sales

Page: 3 of 15 Run Date: 05/03/2012 10:56 AM

|   |                                |        |                                     | CEWIDE S |                                  |     |                                    |     |                           |        |
|---|--------------------------------|--------|-------------------------------------|----------|----------------------------------|-----|------------------------------------|-----|---------------------------|--------|
| Activity or Status  | NFTM Funde<br>TMBR-VC<br>(MBF) |        | SSSS Funded<br>TMBR-VOL-SI<br>(MBF) |          | CWK2 Funded<br>TMBR-VOL<br>(MBF) |     | CFLR Funded<br>TMBR-VOL-3<br>(MBF) |     | Tota<br>All Volu<br>(MBF) |        |
| Regior 10   |                                |        |                                     |          |                                  |     |                                    |     |                           |        |
| A. Total FY Attainment:   | 87.28                          | 176.57 | 94.97                               | 236.07   | .00                              | .00 | .00                                | .00 | 182.24                    | 412.63 |
| <ul><li>B. Fiscal Year Target</li><li>C. Attainment Percent</li></ul> | .00                            | .00    | .00                                 | .00      | .00                              | .00 | .00                                | .00 | .00                       | .00    |



Cumulative FY 2012 Q1 to FY 2012 Q4 as of 2012 2nd quarter

Report Type: Quarterly Filter:

Page: 4 of 15 Run Date: 05/03/2012 10:56 AM

All Sales ,Convertible Products ,All Sales

#### SERVICEWIDE DETAIL BY REGION **Convertible Products**

#### **Region:** 01 R1, Northern Region

| Activity of | or Status                        | NFTM Funded Volume<br>TMBR-VOL-SLD<br>(MBF) (CCF) |           | SSSS Funded Volume<br>TMBR-VOL-SLD-SLVG<br>(MBF) (CCF) |          | CWK2 Funde<br>TMBR-VOL<br>(MBF) |     | CFLR Funded<br>TMBR-VOL<br>(MBF) |          | Tot<br>All Vo<br>(MBF) |            |
|-------------|----------------------------------|---|-----------|--|----------|---------------------------------|-----|----------------------------------|----------|------------------------|------------|
| Gate        | e 4 Advertisement                |   |           |  |          |                                 |     |                                  |          |                        |            |
| A. OnG      | Going                            | 2,490.43  | 4,698.85  | 27.90  | 62.00    | .00                             | .00 | 1,527.08                         | 3,195.78 | 4,045.41               | 7,956.63   |
| B. Dela     | ayed                             | .00   | .00       | .00  | .00      | .00                             | .00 | .00                              | .00      | .00                    | .00        |
| C. With     | hdrawn                           | .00   | .00       | .00  | .00      | .00                             | .00 | .00                              | .00      | .00                    | .00        |
| D. Res      | old                              | .00   | .00       | .00  | .00      | .00                             | .00 | .00                              | .00      | .00                    | .00        |
| E. Reo      | offered                          | .00   | .00       | .00  | .00      | .00                             | .00 | .00                              | .00      | .00                    | .00        |
|             | Subtotals Gate 4:                | 2,490.43  | 4,698.85  | 27.90  | 62.00    | .00                             | .00 | 1,527.08                         | 3,195.78 | 4,045.41               | 7,956.63   |
| Gate        | e 5 Bid Opening                  |   |           |  |          |                                 |     |                                  |          |                        |            |
|             | d Bids                           | 686.74  | 1,359.00  | .00  | .00      | .00                             | .00 | .00                              | .00      | 686.74                 | 1,359.00   |
| G. No E     | Bids                             | 863.14  | 1,763.60  | .00  | .00      | .00                             | .00 | .00                              | .00      | 863.14                 | 1,763.60   |
| H. Dela     | ayed                             | 6.00  | 10.00     | .00  | .00      | .00                             | .00 | .00                              | .00      | 6.00                   | 10.00      |
| I. With     | hdrawn                           | .00   | .00       | .00  | .00      | .00                             | .00 | .00                              | .00      | .00                    | .00        |
| J. Res      |                                  | .00   | .00       | .00  | .00      | .00                             | .00 | .00                              | .00      | .00                    | .00        |
| K. Reo      | offered                          | .00   | .00       | .00  | .00      | .00                             | .00 | .00                              | .00      | .00                    | .00        |
|             | Subtotals Gate 5:                | 1,555.88  | 3,132.60  | .00  | .00      | .00                             | .00 | .00                              | .00      | 1,555.88               | 3,132.60   |
|             | e 6 Sale Award                   |   |           |  |          |                                 |     |                                  |          |                        |            |
|             | jular Sales                      | 30,027.92   | 59,314.89 | 388.08   | 755.99   | .00                             | .00 | .00                              | .00      | 30,416.00              | 60,070.88  |
|             | celled                           | .00   | .00       | .00  | .00      | .00                             | .00 | .00                              | .00      | .00                    | .00        |
| · ·         | ed/Other Volume                  | 187.67  | 353.15    | 271.57   | 541.89   | .00                             | .00 | .00                              | .00      | 459.24                 | 895.04     |
| O. Res      |                                  | .00   | .00       | .00  | .00      | .00                             | .00 | .00                              | .00      | .00                    | .00        |
|             | offered                          | 1,146.94  | 2,236.60  | .00  | .00      | .00                             | .00 | .00                              | .00      | 1,146.94               | 2,236.60   |
|             | vious FY Volume                  | 10.00   | 20.00     | .00  | .00      | .00                             | .00 | .00                              | .00      | 10.00                  | 20.00      |
| Z. Rep      | lacement Volume                  | .00   | .00       | .00  | .00      | .00                             | .00 | .00                              | .00      | .00                    | .00        |
|             | Subtotals Gate 6:                | 31,372.53   | 61,924.64 | 659.65   | 1,297.88 | .00                             | .00 | .00                              | .00      | 32,032.18              | 63,222.52  |
|             | mits (2400-1 Personal Use)       | 8,576.90  | 21,474.22 | 2,843.10   | 6,720.85 | .00                             | .00 | .00                              | .00      | 11,419.99              | 28,195.07  |
| S. Perr     | mits (2400-1 Commercial)         | 34.76   | 78.25     | 3.10   | 7.85     | .00                             | .00 | .00                              | .00      | 37.86                  | 86.10      |
|             | Subtotals Permits:               | 8,611.65  | 21,552.47 | 2,846.20   | 6,728.70 | .00                             | .00 | .00                              | .00      | 11,457.85              | 28,281.17  |
| -           | TAL FY ATTAINMENT:               | 39,984.19   | 83,477.12 | 3,505.85   | 8,026.58 | .00                             | .00 | .00                              | .00      | 43,490.03              | 91,503.69  |
|             | cal Year Target                  | .00   | .00       | .00  | .00      | .00                             | .00 | .00                              | .00      | .00                    | .00        |
|             | cent FY Attainment               | .00   | .00       | .00  | .00      | .00                             | .00 | .00                              | .00      | .00                    | .00        |
|             | er Volume - No Credit for Offer  | 00  | 00        | 00   | ~~~      |                                 |     | 00                               |          | 00                     |            |
|             | old - No Credit                  | .00   | .00       | .00  | .00      | .00                             | .00 | .00                              | .00      | .00                    | .00        |
|             | offered - No Credit              | 869.14  | 1,773.60  | .00  | .00      | .00                             | .00 | .00                              | .00      | 869.14                 | 1,773.60   |
| X. Alte     | ernative Volume                  | .00   | .00       | .00  | .00      | .00                             | .00 | .00                              | .00      | .00                    | .00        |
|             | Total Offer Volume:              | 43,151.36   | 89,514.97 | 3,533.75   | 8,088.58 | .00                             | .00 | 1,527.08                         | 3,195.78 | 48,212.18              | 100,799.32 |
| Volu        | ume Adjustments To Sales After A | ward  | I         |  | I        |                                 | 1   |                                  | I        |                        |            |



Cumulative FY 2012 Q1 to FY 2012 Q4 as of 2012 2nd quarter

Report Type:QuarterlyFilter:All Sales ,Convertible Products ,All Sales

Page: 5 of 15 Run Date: 05/03/2012 10:56 AM

#### SERVICEWIDE DETAIL BY REGION Convertible Products

#### **Region:** 02 R2, Rocky Mountain Region

| Activity or Status                 | NFTM Funde<br>TMBR-VC<br>(MBF) |            | SSSS Funde<br>TMBR-VOL-S<br>(MBF) |           | CWK2 Funde<br>TMBR-VOL<br>(MBF) |     | CFLR Funded<br>TMBR-VOL<br>(MBF) |     | Tot<br>All Vo<br>(MBF) |            |
|------------------------------------|--------------------------------|------------|-----------------------------------|-----------|---------------------------------|-----|----------------------------------|-----|------------------------|------------|
| Gate 4 Advertisement               |                                |            |                                   |           |                                 |     |                                  |     |                        |            |
| A. OnGoing                         | 9,573.70                       | 19,989.90  | 304.80                            | 609.60    | .00                             | .00 | .00                              | .00 | 9,878.50               | 20,599.50  |
| B. Delayed                         | .00                            | .00        | .00                               | .00       | .00                             | .00 | .00                              | .00 | .00                    | .00        |
| C. Withdrawn                       | .00                            | .00        | .00                               | .00       | .00                             | .00 | .00                              | .00 | .00                    | .00        |
| D. Resold                          | .00                            | .00        | .00                               | .00       | .00                             | .00 | .00                              | .00 | .00                    | .00        |
| E. Reoffered                       | .00                            | .00        | .00                               | .00       | .00                             | .00 | .00                              | .00 | .00                    | .00        |
| Subtotals Gate 4:                  | 9,573.70                       | 19,989.90  | 304.80                            | 609.60    | .00                             | .00 | .00                              | .00 | 9,878.50               | 20,599.50  |
| Gate 5 Bid Opening                 |                                |            |                                   |           |                                 |     |                                  |     |                        |            |
| F. Valid Bids                      | .00                            | .00        | .00                               | .00       | .00                             | .00 | .00                              | .00 | .00                    | .00        |
| G. No Bids                         | 14,400.38                      | 29,201.76  | .00                               | .00       | .00                             | .00 | .00                              | .00 | 14,400.38              | 29,201.76  |
| H. Delayed                         | .00                            | .00        | .00                               | .00       | .00                             | .00 | .00                              | .00 | .00                    | .00        |
| I. Withdrawn                       | .00                            | .00        | .00                               | .00       | .00                             | .00 | .00                              | .00 | .00                    | .00        |
| J. Resold                          | .00                            | .00        | .00                               | .00       | .00                             | .00 | .00                              | .00 | .00                    | .00        |
| K. Reoffered                       | .00                            | .00        | .00                               | .00       | .00                             | .00 | .00                              | .00 | .00                    | .00        |
| Subtotals Gate 5:                  | 14,400.38                      | 29,201.76  | .00                               | .00       | .00                             | .00 | .00                              | .00 | 14,400.38              | 29,201.76  |
| Gate 6 Sale Award                  |                                |            |                                   |           |                                 |     |                                  |     |                        |            |
| L. Regular Sales                   | 34,244.70                      | 69,438.47  | 1,550.62                          | 3,101.25  | .00                             | .00 | .00                              | .00 | 35,795.33              | 72,539.72  |
| M. Cancelled                       | .00                            | .00        | .00                               | .00       | .00                             | .00 | .00                              | .00 | .00                    | .00        |
| N. Opted/Other Volume              | .00                            | .00        | .00                               | .00       | .00                             | .00 | .00                              | .00 | .00                    | .00        |
| O. Resold                          | 2.53                           | 5.00       | .00                               | .00       | .00                             | .00 | .00                              | .00 | 2.53                   | 5.00       |
| P. Reoffered                       | 12,221.20                      | 25,814.86  | .00                               | .00       | .00                             | .00 | .00                              | .00 | 12,221.20              | 25,814.86  |
| Q. Previous FY Volume              | 14,363.34                      | 29,037.53  | .00                               | .00       | .00                             | .00 | .00                              | .00 | 14,363.34              | 29,037.53  |
| Z. Replacement Volume              | .00                            | .00        | .00                               | .00       | .00                             | .00 | .00                              | .00 | .00                    | .00        |
| Subtotals Gate 6:                  | 60,831.77                      | 124,295.86 | 1,550.62                          | 3,101.25  | .00                             | .00 | .00                              | .00 | 62,382.40              | 127,397.11 |
| R. Permits (2400-1 Personal Use)   | 2,406.71                       | 5,502.02   | 3,727.32                          | 7,464.98  | .00                             | .00 | .00                              | .00 | 6,134.03               | 12,967.00  |
| S. Permits (2400-1 Commercial)     | 244.53                         | 593.57     | 172.76                            | 407.18    | .00                             | .00 | .00                              | .00 | 417.29                 | 1,000.75   |
| Subtotals Permits:                 | 2,651.23                       | 6,095.60   | 3,900.09                          | 7,872.16  | .00                             | .00 | .00                              | .00 | 6,551.32               | 13,967.75  |
| TOTAL FY ATTAINMENT:               | 63,483.00                      | 130,391.46 | 5,450.71                          | 10,973.41 | .00                             | .00 | .00                              | .00 | 68,933.72              | 141,364.86 |
| T. Fiscal Year Target              | .00                            | .00        | .00                               | .00       | .00                             | .00 | .00                              | .00 | .00                    | .00        |
| U. Percent FY Attainment           | .00                            | .00        | .00                               | .00       | .00                             | .00 | .00                              | .00 | .00                    | .00        |
| Other Volume - No Credit for Offer | 0.55                           |            | 0.5                               |           |                                 |     |                                  |     | 0.55                   |            |
| V. Resold - No Credit              | 2.53                           | 5.00       | .00                               | .00       | .00                             | .00 | .00                              | .00 | 2.53                   | 5.00       |
| W. Reoffered - No Credit           | 12,132.91                      | 25,622.59  | .00                               | .00       | .00                             | .00 | .00                              | .00 | 12,132.91              | 25,622.59  |
| X. Alternative Volume              | .00                            | .00        | .00                               | .00       | .00                             | .00 | .00                              | .00 | .00                    | .00        |
| Total Offer Volume:                | 60,958.30                      | 124,918.00 | 5,755.51                          | 11,583.01 | .00                             | .00 | .00                              | .00 | 66,713.82              | 136,501.00 |
| Volume Adjustments To Sales After  | Award                          | I          |                                   | I         |                                 | I   |                                  |     |                        |            |



Cumulative FY 2012 Q1 to FY 2012 Q4 as of 2012 2nd quarter

Report Type: Quarterly Filter: All Sales ,Convert

All Sales ,Convertible Products ,All Sales

Page: 6 of 15 Run Date: 05/03/2012 10:56 AM

#### SERVICEWIDE DETAIL BY REGION Convertible Products

#### **Region:** 03 R3, Southwestern Region

| Ac | tivity or Status                   | NFTM Funde<br>TMBR-VC<br>(MBF) |            | SSSS Funded<br>TMBR-VOL-SI<br>(MBF) |          | CWK2 Funde<br>TMBR-VOL<br>(MBF) |        | CFLR Funder<br>TMBR-VOL<br>(MBF) |          | Tot<br>All Vol<br>(MBF) |            |
|----|------------------------------------|--------------------------------|------------|-------------------------------------|----------|---------------------------------|--------|----------------------------------|----------|-------------------------|------------|
|    | Gate 4 Advertisement               |                                |            |                                     |          |                                 |        |                                  |          |                         |            |
| Α. | OnGoing                            | 124.64                         | 216.00     | .00                                 | .00      | .00                             | .00    | .00                              | .00      | 124.64                  | 216.00     |
| В. | Delayed                            | .00                            | .00        | .00                                 | .00      | .00                             | .00    | .00                              | .00      | .00                     | .00        |
| C. | Withdrawn                          | .00                            | .00        | .00                                 | .00      | .00                             | .00    | .00                              | .00      | .00                     | .00        |
| D. | Resold                             | .00                            | .00        | .00                                 | .00      | .00                             | .00    | .00                              | .00      | .00                     | .00        |
| Е. | Reoffered                          | 10.16                          | 16.00      | .00                                 | .00      | .00                             | .00    | .00                              | .00      | 10.16                   | 16.00      |
|    | Subtotals Gate 4:                  | 134.80                         | 232.00     | .00                                 | .00      | .00                             | .00    | .00                              | .00      | 134.80                  | 232.00     |
|    | Gate 5 Bid Opening                 |                                |            |                                     |          |                                 |        |                                  |          |                         |            |
| F. | Valid Bids                         | .00                            | .00        | .00                                 | .00      | .00                             | .00    | .00                              | .00      | .00                     | .00        |
| G. | No Bids                            | 990.88                         | 2,142.00   | .00                                 | .00      | .00                             | .00    | .00                              | .00      | 990.88                  | 2,142.00   |
| н. | Delayed                            | .00                            | .00        | .00                                 | .00      | .00                             | .00    | .00                              | .00      | .00                     | .00        |
| I. | Withdrawn                          | .00                            | .00        | .00                                 | .00      | .00                             | .00    | .00                              | .00      | .00                     | .00        |
| J. | Resold                             | .00                            | .00        | .00                                 | .00      | .00                             | .00    | .00                              | .00      | .00                     | .00        |
| K. | Reoffered                          | .00                            | .00        | .00                                 | .00      | .00                             | .00    | .00                              | .00      | .00                     | .00        |
|    | Subtotals Gate 5:                  | 990.88                         | 2,142.00   | .00                                 | .00      | .00                             | .00    | .00                              | .00      | 990.88                  | 2,142.00   |
|    | Gate 6 Sale Award                  |                                |            |                                     |          |                                 |        |                                  |          |                         |            |
| L. | Regular Sales                      | 7,426.17                       | 16,106.36  | 426.02                              | 867.96   | 499.85                          | 908.82 | .00                              | .00      | 8,352.04                | 17,883.14  |
| М. | Cancelled                          | .00                            | .00        | .00                                 | .00      | .00                             | .00    | .00                              | .00      | .00                     | .00        |
| N. | Opted/Other Volume                 | 12,237.00                      | 24,474.00  | .00                                 | .00      | .00                             | .00    | .00                              | .00      | 12,237.00               | 24,474.00  |
| О. | Resold                             | .00                            | .00        | .00                                 | .00      | .00                             | .00    | .00                              | .00      | .00                     | .00        |
| Ρ. | Reoffered                          | 97.88                          | 195.99     | .00                                 | .00      | .00                             | .00    | .00                              | .00      | 97.88                   | 195.99     |
| Q. | Previous FY Volume                 | 16,287.75                      | 32,507.50  | .00                                 | .00      | .00                             | .00    | 3,869.62                         | 7,745.23 | 20,157.37               | 40,252.72  |
| Z. | Replacement Volume                 | .00                            | .00        | .00                                 | .00      | .00                             | .00    | .00                              | .00      | .00                     | .00        |
|    | Subtotals Gate 6:                  | 36,048.80                      | 73,283.85  | 426.02                              | 867.96   | 499.85                          | 908.82 | 3,869.62                         | 7,745.23 | 40,844.29               | 82,805.85  |
| R. | Permits (2400-1 Personal Use)      | 20,077.38                      | 32,668.43  | 2,563.33                            | 4,050.36 | .00                             | .00    | .00                              | .00      | 22,640.71               | 36,718.79  |
| S. | Permits (2400-1 Commercial)        | 787.20                         | 1,246.08   | 9.78                                | 15.40    | .00                             | .00    | .00                              | .00      | 796.98                  | 1,261.48   |
|    | Subtotals Permits:                 | 20,864.58                      | 33,914.51  | 2,573.11                            | 4,065.76 | .00                             | .00    | .00                              | .00      | 23,437.69               | 37,980.27  |
| _  | TOTAL FY ATTAINMENT:               | 56,913.38                      | 107,198.36 | 2,999.13                            | 4,933.72 | 499.85                          | 908.82 | 3,869.62                         | 7,745.23 | 64,281.98               | 120,786.12 |
| т. | Fiscal Year Target                 | .00                            | .00        | .00                                 | .00      | .00                             | .00    | .00                              | .00      | .00                     | .00        |
| U. | Percent FY Attainment              | .00                            | .00        | .00                                 | .00      | .00                             | .00    | .00                              | .00      | .00                     | .00        |
|    | Other Volume - No Credit for Offer |                                |            | • -                                 |          |                                 |        |                                  |          | <i>.</i> -              |            |
| ۷. | Resold - No Credit                 | .00                            | .00.       | .00                                 | .00      | .00                             | .00    | .00                              | .00      | .00                     | .00        |
| W. | Reoffered - No Credit              | 108.04                         | 211.99     | .00                                 | .00      | .00                             | .00    | .00                              | .00      | 108.04                  | 211.99     |
| Х. | Alternative Volume                 | .00                            | .00        | .00                                 | .00      | .00                             | .00    | .00                              | .00      | .00                     | .00        |
|    | Total Offer Volume:                | 41,643.27                      | 76,852.87  | 2,999.13                            | 4,933.72 | 499.85                          | 908.82 | .00                              | .00      | 45,142.25               | 82,695.41  |
|    | Volume Adjustments To Sales After  | Award                          |            |                                     |          |                                 |        |                                  |          |                         |            |



Cumulative FY 2012 Q1 to FY 2012 Q4 as of 2012 2nd quarter

Report Type:QuarterlyFilter:All Sales ,Convertible F

Page: 7 of 15 Run Date: 05/03/2012 10:56 AM

## All Sales ,Convertible Products ,All Sales

#### SERVICEWIDE DETAIL BY REGION Convertible Products

#### **Region:** 04 R4, Intermountain Region

| Activity or Status    |                      |          | NFTM Funded Volume<br>TMBR-VOL-SLD<br>(MBF) (CCF) |          | SSSS Funded Volume<br>TMBR-VOL-SLD-SLVG<br>(MBF) (CCF) |     | d Volume<br>SLD<br>(CCF) | CFLR Funded<br>TMBR-VOL<br>(MBF) |     | Tot<br>All Vol<br>(MBF) |                       |
|-----------------------|----------------------|----------|---|----------|--|-----|--------------------------|----------------------------------|-----|-------------------------|-----------------------|
| Gate 4 Advertisen     | nent                 |          |   |          |  |     |                          |                                  |     |                         |                       |
| A. OnGoing            |                      | 251.53   | 441.28  | .00      | .00  | .00 | .00                      | .00                              | .00 | 251.53                  | 441.28                |
| B. Delayed            |                      | .00      | .00   | .00      | .00  | .00 | .00                      | .00                              | .00 | .00                     | .00                   |
| C. Withdrawn          |                      | .00      | .00   | .00      | .00  | .00 | .00                      | .00                              | .00 | .00                     | .00                   |
| D. Resold             |                      | 271.29   | 511.00  | .00      | .00  | .00 | .00                      | .00                              | .00 | 271.29                  | 511.00                |
| E. Reoffered          |                      | .00      | .00   | .00      | .00  | .00 | .00                      | .00                              | .00 | .00                     | .00                   |
|                       | otals Gate 4:        | 522.82   | 952.28  | .00      | .00  | .00 | .00                      | .00                              | .00 | 522.82                  | 952.28                |
| Gate 5 Bid Openir     | g                    |          |   |          |  |     |                          |                                  |     |                         |                       |
| F. Valid Bids         |                      | .00      | .00   | .00      | .00  | .00 | .00                      | .00                              | .00 | .00                     | .00                   |
| G. No Bids            |                      | 677.60   | 3,308.79  | .00      | .00  | .00 | .00                      | .00                              | .00 | 677.60                  | 3,308.79              |
| H. Delayed            |                      | .00      | .00   | .00      | .00  | .00 | .00                      | .00                              | .00 | .00                     | .00                   |
| I. Withdrawn          |                      | .00      | .00   | .00      | .00  | .00 | .00                      | .00                              | .00 | .00                     | .00                   |
| J. Resold             |                      | .00      | .00   | .00      | .00  | .00 | .00                      | .00                              | .00 | .00                     | .00                   |
| K. Reoffered          |                      | .00      | .00   | .00      | .00  | .00 | .00                      | .00                              | .00 | .00                     | .00                   |
|                       | otals Gate 5:        | 677.60   | 3,308.79  | .00      | .00  | .00 | .00                      | .00                              | .00 | 677.60                  | 3,308.79              |
| Gate 6 Sale Award     | 1                    |          |   |          |  |     |                          |                                  |     |                         |                       |
| L. Regular Sales      |                      | 4,415.44 | 8,178.00  | 66.58    | 133.88   | .00 | .00                      | .00                              | .00 | 4,482.02                | 8,311.88              |
| M. Cancelled          |                      | .00      | .00   | .00      | .00  | .00 | .00                      | .00                              | .00 | .00                     | .00                   |
| N. Opted/Other Volu   | ne                   | 140.80   | 285.07  | 30.53    | 63.53  | .00 | .00                      | .00                              | .00 | 171.33                  | 348.60                |
| O. Resold             |                      | .00      | .00   | .00      | .00  | .00 | .00                      | .00                              | .00 | .00                     | .00                   |
| P. Reoffered          |                      | 1,385.16 | 3,442.07  | 22.24    | 292.03   | .00 | .00                      | .00                              | .00 | 1,407.41                | 3,734.10              |
| Q. Previous FY Volu   |                      | 2,324.64 | 4,612.22  | .00      | .00  | .00 | .00                      | .00                              | .00 | 2,324.64                | 4,612.22              |
| Z. Replacement Volu   | ime                  | .00      | .00   | .00      | .00  | .00 | .00                      | .00                              | .00 | .00                     | .00                   |
|                       | otals Gate 6:        | 8,266.04 | 16,517.36   | 119.35   | 489.44   | .00 | .00                      | .00                              | .00 | 8,385.40                | 17,006.80             |
| R. Permits (2400-1 Pe | •                    | 1,489.90 | 2,558.18  | 9,042.40 | 15,430.99  | .00 | .00                      | .00                              | .00 | 10,532.30               | 17,989.17             |
| S. Permits (2400-1 C  | •                    | 21.13    | 34.48   | 139.77   | 222.81   | .00 | .00                      | .00                              | .00 | 160.90                  | 257.29                |
|                       | otals Permits:       | 1,511.03 | 2,592.67  | 9,182.17 | 15,653.79  | .00 | .00                      | .00                              | .00 | 10,693.20               | 18,246.46             |
| TOTAL FY ATTAIN       |                      | 9,777.06 | 19,110.02   | 9,301.52 | 16,143.24  | .00 | .00                      | .00                              | .00 | 19,078.60               | 35,253.26             |
| T. Fiscal Year Target |                      | .00      | .00   | .00      | .00  | .00 | .00                      | .00                              | .00 | .00                     | .00                   |
| U. Percent FY Attain  |                      | .00      | .00   | .00      | .00  | .00 | .00                      | .00                              | .00 | .00                     | .00                   |
| Other Volume - No     |                      | 074.00   | E44.00  | 00       |  | ~~~ | ~~                       | 00                               | 00  | 074.00                  | <b>F44</b> 00         |
| V. Resold - No Credi  |                      | 271.29   | 511.00  | .00      | .00  | .00 | .00                      | .00                              | .00 | 271.29                  | 511.00                |
| W. Reoffered - No Cro |                      | 1,385.16 | 3,442.07  | 22.24    | 292.03   | .00 | .00                      | .00                              | .00 | 1,407.41                | 3,734.10              |
| X. Alternative Volum  |                      | .00      | .00   | .00      | .00  | .00 | .00                      | .00                              | .00 | .00                     | .00                   |
| Total O               | ffer Volume:         | 6,996.39 | 14,805.80   | 9,279.28 | 15,851.21  | .00 | .00                      | .00                              | .00 | 16,275.68               | 30,657.0 <sup>-</sup> |
| Volume Adjustme       | nts To Sales After A | ward     | I   |          | 1  |     |                          |                                  |     |                         |                       |



Cumulative FY 2012 Q1 to FY 2012 Q4 as of 2012 2nd quarter

Report Type:QuarterlyFilter:All Sales ,Convertible Products ,All Sales

Page: 8 of 15 Run Date: 05/03/2012 10:56 AM

#### SERVICEWIDE DETAIL BY REGION Convertible Products

#### Region: 05 R5, Pacific S-West Region

| Activity or Status                 | NFTM Funde<br>TMBR-VO<br>(MBF) |           | SSSS Funde<br>TMBR-VOL-S<br>(MBF) |           | CWK2 Funde<br>TMBR-VOL<br>(MBF) |     | CFLR Funded<br>TMBR-VOL-<br>(MBF) |     | Tot<br>All Vol<br>(MBF) |           |
|------------------------------------|--------------------------------|-----------|-----------------------------------|-----------|---------------------------------|-----|-----------------------------------|-----|-------------------------|-----------|
| Gate 4 Advertisement               |                                |           |                                   |           |                                 |     |                                   |     |                         |           |
| A. OnGoing                         | 5,735.43                       | 11,702.62 | .00                               | .00       | .00                             | .00 | .00                               | .00 | 5,735.43                | 11,702.62 |
| B. Delayed                         | .00                            | .00       | .00                               | .00       | .00                             | .00 | .00                               | .00 | .00                     | .00       |
| C. Withdrawn                       | .00                            | .00       | .00                               | .00       | .00                             | .00 | .00                               | .00 | .00                     | .00       |
| D. Resold                          | .00                            | .00       | .00                               | .00       | .00                             | .00 | .00                               | .00 | .00                     | .00       |
| E. Reoffered                       | 4,356.10                       | 8,756.02  | .00                               | .00       | .00                             | .00 | .00                               | .00 | 4,356.10                | 8,756.02  |
| Subtotals Gate 4:                  | 10,091.53                      | 20,458.64 | .00                               | .00       | .00                             | .00 | .00                               | .00 | 10,091.53               | 20,458.64 |
| Gate 5 Bid Opening                 |                                |           |                                   |           |                                 |     |                                   |     |                         |           |
| F. Valid Bids                      | .00                            | .00       | .00                               | .00       | .00                             | .00 | .00                               | .00 | .00                     | .00       |
| G. No Bids                         | 917.49                         | 1,734.57  | .00                               | .00       | .00                             | .00 | .00                               | .00 | 917.49                  | 1,734.57  |
| H. Delayed                         | .00                            | .00       | .00                               | .00       | .00                             | .00 | .00                               | .00 | .00                     | .00       |
| I. Withdrawn                       | .00                            | .00       | .00                               | .00       | .00                             | .00 | .00                               | .00 | .00                     | .00       |
| J. Resold                          | .00                            | .00       | .00                               | .00       | .00                             | .00 | .00                               | .00 | .00                     | .00       |
| K. Reoffered                       | .00                            | .00       | .00                               | .00       | .00                             | .00 | .00                               | .00 | .00                     | .00       |
| Subtotals Gate 5:                  | 917.49                         | 1,734.57  | .00                               | .00       | .00                             | .00 | .00                               | .00 | 917.49                  | 1,734.57  |
| Gate 6 Sale Award                  |                                |           |                                   |           |                                 |     |                                   |     |                         |           |
| L. Regular Sales                   | 13,020.20                      | 27,141.67 | 526.10                            | 851.98    | .00                             | .00 | .00                               | .00 | 13,546.30               | 27,993.65 |
| M. Cancelled                       | .00                            | .00       | .00                               | .00       | .00                             | .00 | .00                               | .00 | .00                     | .00       |
| N. Opted/Other Volume              | 32.99                          | 65.99     | .00                               | .00       | .00                             | .00 | .00                               | .00 | 32.99                   | 65.99     |
| O. Resold                          | .00                            | .00       | 135.38                            | 209.76    | .00                             | .00 | .00                               | .00 | 135.38                  | 209.76    |
| P. Reoffered                       | 17.65                          | 33.47     | 10.17                             | 16.28     | .00                             | .00 | .00                               | .00 | 27.83                   | 49.75     |
| Q. Previous FY Volume              | 6,612.36                       | 19,321.80 | .00                               | .00       | .00                             | .00 | .00                               | .00 | 6,612.36                | 19,321.80 |
| Z. Replacement Volume              | .00                            | .00       | .00                               | .00       | .00                             | .00 | .00                               | .00 | .00                     | .00       |
| Subtotals Gate 6:                  | 19,683.20                      | 46,562.93 | 671.65                            | 1,078.02  | .00                             | .00 | .00                               | .00 | 20,354.86               | 47,640.95 |
| R. Permits (2400-1 Personal Use)   | 10,074.22                      | 20,017.58 | 8,303.63                          | 16,515.07 | .00                             | .00 | .00                               | .00 | 18,377.85               | 36,532.64 |
| S. Permits (2400-1 Commercial)     | 1,050.46                       | 2,100.20  | 225.50                            | 451.00    | .00                             | .00 | .00                               | .00 | 1,275.96                | 2,551.20  |
| Subtotals Permits:                 | 11,124.68                      | 22,117.78 | 8,529.13                          | 16,966.07 | .00                             | .00 | .00                               | .00 | 19,653.81               | 39,083.84 |
| TOTAL FY ATTAINMENT:               | 30,807.88                      | 68,680.71 | 9,200.78                          | 18,044.09 | .00                             | .00 | .00                               | .00 | 40,008.67               | 86,724.79 |
| T. Fiscal Year Target              | .00                            | .00       | .00                               | .00       | .00                             | .00 | .00                               | .00 | .00                     | .00       |
| U. Percent FY Attainment           | .00                            | .00       | .00                               | .00       | .00                             | .00 | .00                               | .00 | .00                     | .00       |
| Other Volume - No Credit for Offer |                                |           |                                   |           |                                 |     |                                   |     |                         |           |
| V. Resold - No Credit              | .00                            | .00       | 135.38                            | 209.76    | .00                             | .00 | .00                               | .00 | 135.38                  | 209.76    |
| W. Reoffered - No Credit           | 17.65                          | 33.47     | 10.17                             | 16.28     | .00                             | .00 | .00                               | .00 | 27.83                   | 49.75     |
| X. Alternative Volume              | .00                            | .00       | .00                               | .00       | .00                             | .00 | .00                               | .00 | .00                     | .00       |
| Total Offer Volume:                | 35,186.89                      | 71,518.65 | 9,055.23                          | 17,818.05 | .00                             | .00 | .00                               | .00 | 44,242.12               | 89,336.69 |
| Volume Adjustments To Sales After  | Award                          |           |                                   |           |                                 |     |                                   | 1   |                         |           |



Cumulative FY 2012 Q1 to FY 2012 Q4 as of 2012 2nd quarter

Report Type: Quarterly Filter:

Page: 9 of 15 Run Date: 05/03/2012 10:56 AM

All Sales ,Convertible Products ,All Sales

#### SERVICEWIDE DETAIL BY REGION **Convertible Products**

#### Region: 06 R6, Pacific N-West Region

| Act        | tivity or Status                   | NFTM Funde<br>TMBR-VC<br>(MBF) |            | SSSS Funded Volume<br>TMBR-VOL-SLD-SLVG<br>(MBF) (CCF) |           | CWK2 Funde<br>TMBR-VOL<br>(MBF) |        | CFLR Funded<br>TMBR-VOL<br>(MBF) |     | To<br>All Vo<br>(MBF) |            |
|------------|------------------------------------|--------------------------------|------------|--|-----------|---------------------------------|--------|----------------------------------|-----|-----------------------|------------|
|            | Gate 4 Advertisement               |                                |            |  |           |                                 |        |                                  |     |                       |            |
| Α.         | OnGoing                            | 20,724.69                      | 41,673.53  | 7,376.93   | 11,311.06 | .00                             | .00    | .00                              | .00 | 28,101.60             | 52,984.59  |
| В.         | Delayed                            | .00                            | .00        | .00  | .00       | .00                             | .00    | .00                              | .00 | .00                   | .00        |
| С.         | Withdrawn                          | .00                            | .00        | .00  | .00       | .00                             | .00    | .00                              | .00 | .00                   | .00        |
| D.         | Resold                             | .00                            | .00        | .00  | .00       | .00                             | .00    | .00                              | .00 | .00                   | .00        |
| Ε.         | Reoffered                          | .00                            | .00        | .00  | .00       | .00                             | .00    | .00                              | .00 | .00                   | .00        |
|            | Subtotals Gate 4:                  | 20,724.69                      | 41,673.53  | 7,376.93   | 11,311.06 | .00                             | .00    | .00                              | .00 | 28,101.60             | 52,984.59  |
|            | Gate 5 Bid Opening                 |                                |            |  |           |                                 |        |                                  |     |                       |            |
| F.         | Valid Bids                         | .00                            | .00        | .00  | .00       | .00                             | .00    | .00                              | .00 | .00                   | .00        |
| G.         | No Bids                            | 8,221.65                       | 15,045.57  | 618.83   | 1,132.46  | .00                             | .00    | .00                              | .00 | 8,840.48              | 16,178.03  |
| н.         | Delayed                            | 1,743.50                       | 3,533.03   | 1,743.50   | 3,533.03  | .00                             | .00    | .00                              | .00 | 3,487.00              | 7,066.06   |
| Ι.         | Withdrawn                          | .00                            | .00        | .00  | .00       | .00                             | .00    | .00                              | .00 | .00                   | .00        |
| J.         | Resold                             | .00                            | .00        | .00  | .00       | .00                             | .00    | .00                              | .00 | .00                   | .00        |
| К.         | Reoffered                          | 3,923.30                       | 7,775.30   | 295.30   | 585.24    | .00                             | .00    | .00                              | .00 | 4,218.60              | 8,360.54   |
|            | Subtotals Gate 5:                  | 13,888.45                      | 26,353.90  | 2,657.63   | 5,250.73  | .00                             | .00    | .00                              | .00 | 16,546.08             | 31,604.63  |
|            | Gate 6 Sale Award                  |                                |            |  |           |                                 |        |                                  |     |                       |            |
| L.         | Regular Sales                      | 59,445.71                      | 109,663.44 | 8,225.06   | 15,495.98 | 159.39                          | 303.32 | .00                              | .00 | 67,830.15             | 125,462.72 |
| М.         | Cancelled                          | .00                            | .00        | .00  | .00       | .00                             | .00    | .00                              | .00 | .00                   | .00        |
| N.         | Opted/Other Volume                 | 5,936.14                       | 11,437.38  | 858.19   | 1,655.30  | 327.70                          | 629.84 | .00                              | .00 | 7,122.03              | 13,722.52  |
| 0.         | Resold                             | .00                            | .00        | .00  | .00       | .00                             | .00    | .00                              | .00 | .00                   | .00        |
| Р.         | Reoffered                          | 17,031.07                      | 32,520.79  | 618.83   | 1,132.46  | .00                             | .00    | .00                              | .00 | 17,649.90             | 33,653.25  |
| Q.         | Previous FY Volume                 | 3,426.50                       | 7,056.63   | .00  | .00       | .00                             | .00    | .00                              | .00 | 3,426.50              | 7,056.63   |
| Z.         | Replacement Volume                 | 408.15                         | 784.90     | 26.05  | 50.10     | .00                             | .00    | .00                              | .00 | 434.20                | 835.00     |
|            | Subtotals Gate 6:                  | 86,247.57                      | 161,463.14 | 9,728.13   | 18,333.84 | 487.09                          | 933.16 | .00                              | .00 | 96,462.78             | 180,730.12 |
| R.         | Permits (2400-1 Personal Use)      | .00                            | .00        | 20,875.42  | 40,139.36 | .00                             | .00    | .00                              | .00 | 20,875.42             | 40,139.36  |
| S.         | Permits (2400-1 Commercial)        | .00                            | .00        | 1,411.82   | 2,708.64  | .00                             | .00    | .00                              | .00 | 1,411.82              | 2,708.64   |
|            | Subtotals Permits:                 | .00                            | .00        | 22,287.24  | 42,847.99 | .00                             | .00    | .00                              | .00 | 22,287.24             | 42,847.99  |
|            | TOTAL FY ATTAINMENT:               | 86,247.57                      | 161,463.14 | 32,015.36  | 61,181.83 | 487.09                          | 933.16 | .00                              | .00 | 118,750.02            | 223,578.11 |
| т.         | Fiscal Year Target                 | .00                            | .00        | .00  | .00       | .00                             | .00    | .00                              | .00 | .00                   | .00        |
| υ.         | Percent FY Attainment              | .00                            | .00        | .00  | .00       | .00                             | .00    | .00                              | .00 | .00                   | .00        |
|            | Other Volume - No Credit for Offer | <i>c</i> -                     |            |  |           |                                 |        | • -                              |     |                       |            |
| V.         | Resold - No Credit                 | .00                            | .00        | .00  | .00       | .00                             | .00    | .00                              | .00 | .00                   | .00        |
| <b>W</b> . | Reoffered - No Credit              | 20,954.37                      | 40,296.09  | 914.13   | 1,717.70  | .00                             | .00    | .00                              | .00 | 21,868.50             | 42,013.79  |
| Х.         | Alternative Volume                 | .00                            | .00        | .00  | .00       | .00                             | .00    | .00                              | .00 | .00                   | .00        |
|            | Total Offer Volume:                | 96,479.84                      | 182,137.85 | 41,135.79  | 76,025.92 | 487.09                          | 933.16 | .00                              | .00 | 138,102.70            | 259,096.91 |
|            | Volume Adjustments To Sales After  | Award                          |            |  |           |                                 |        |                                  |     |                       |            |



Cumulative FY 2012 Q1 to FY 2012 Q4 as of 2012 2nd quarter

Report Type:QuarterlyFilter:All Sales ,Convertible Products ,All Sales

Page: 10 of 15 Run Date: 05/03/2012 10:56 AM

#### SERVICEWIDE DETAIL BY REGION Convertible Products

#### Region: 08 R8, Southern Region

| Acti       | ivity or Status                     | NFTM Funde<br>TMBR-VC<br>(MBF) |            | SSSS Funded Volume<br>TMBR-VOL-SLD-SLVG<br>(MBF) (CCF) |           | CWK2 Funded<br>TMBR-VOL<br>(MBF) |          | CFLR Funded<br>TMBR-VOL<br>(MBF) |          | To<br>All Vo<br>(MBF) |            |
|------------|-------------------------------------|--------------------------------|------------|--|-----------|----------------------------------|----------|----------------------------------|----------|-----------------------|------------|
|            | Gate 4 Advertisement                |                                |            |  |           |                                  |          |                                  |          |                       |            |
| Α.         | OnGoing                             | 45,653.34                      | 91,030.67  | 225.00   | 450.00    | .00                              | .00      | .00                              | .00      | 45,878.34             | 91,480.67  |
| В.         | Delayed                             | .00                            | .00        | .00  | .00       | .00                              | .00      | .00                              | .00      | .00                   | .00        |
| C.         | Withdrawn                           | .00                            | .00        | .00  | .00       | .00                              | .00      | .00                              | .00      | .00                   | .00        |
| D.         | Resold                              | .00                            | .00        | .00  | .00       | .00                              | .00      | .00                              | .00      | .00                   | .00        |
| Ε.         | Reoffered                           | 9,772.78                       | 19,545.53  | .00  | .00       | 543.25                           | 1,086.47 | .00                              | .00      | 10,316.00             | 20,632.00  |
|            | Subtotals Gate 4:                   | 55,426.12                      | 110,576.20 | 225.00   | 450.00    | 543.25                           | 1,086.47 | .00                              | .00      | 56,194.34             | 112,112.67 |
|            | Gate 5 Bid Opening                  |                                |            |  |           |                                  |          |                                  |          |                       |            |
| <b>F</b> . | Valid Bids                          | .00                            | .00        | .00  | .00       | .00                              | .00      | .00                              | .00      | .00                   | .00        |
| G.         | No Bids                             | 5,699.46                       | 11,201.44  | 407.43   | 814.92    | .00                              | .00      | .00                              | .00      | 6,106.89              | 12,016.36  |
| Н.         | Delayed                             | 101.50                         | 203.00     | .00  | .00       | .00                              | .00      | .00                              | .00      | 101.50                | 203.00     |
| I.         | Withdrawn                           | .00                            | .00        | .00  | .00       | .00                              | .00      | .00                              | .00      | .00                   | .00        |
| J.         | Resold                              | .00                            | .00        | .00  | .00       | .00                              | .00      | .00                              | .00      | .00                   | .00        |
| К.         | Reoffered                           | .00                            | .00        | .00  | .00       | .00                              | .00      | .00                              | .00      | .00                   | .00        |
|            | Subtotals Gate 5:                   | 5,800.96                       | 11,404.44  | 407.43   | 814.92    | .00                              | .00      | .00                              | .00      | 6,208.39              | 12,219.36  |
|            | Gate 6 Sale Award                   |                                |            |  |           |                                  |          |                                  |          |                       |            |
| L.         | Regular Sales                       | 69,813.19                      | 139,618.30 | 6,873.98   | 13,746.01 | .00                              | .00      | 1,743.50                         | 3,487.00 | 78,430.64             | 156,851.31 |
| М.         | Cancelled                           | .00                            | .00        | .00  | .00       | .00                              | .00      | .00                              | .00      | .00                   | .00        |
| N.         | Opted/Other Volume                  | 3,413.55                       | 6,827.00   | 62.00  | 124.00    | 78.17                            | 156.32   | .00                              | .00      | 3,553.72              | 7,107.32   |
| 0.         | Resold                              | .00                            | .00        | .00  | .00       | .00                              | .00      | .00                              | .00      | .00                   | .00        |
| P.         | Reoffered                           | 2,730.50                       | 5,461.00   | .00  | .00       | .00                              | .00      | .00                              | .00      | 2,730.50              | 5,461.00   |
| Q.         | Previous FY Volume                  | 15,894.50                      | 31,789.00  | 988.42   | 1,976.27  | .00                              | .00      | .00                              | .00      | 16,882.92             | 33,765.27  |
| Z.         | Replacement Volume                  | .00                            | .00        | .00  | .00       | .00                              | .00      | .00                              | .00      | .00                   | .00        |
|            | Subtotals Gate 6:                   | 91,851.74                      | 183,695.30 | 7,924.40   | 15,846.28 | 78.17                            | 156.32   | 1,743.50                         | 3,487.00 | 101,597.78            | 203,184.90 |
| R.         | Permits (2400-1 Personal Use)       | 4,074.03                       | 7,987.91   | 1,804.02   | 3,559.10  | .00                              | .00      | .00                              | .00      | 5,878.04              | 11,547.01  |
| S.         | Permits (2400-1 Commercial)         | 968.47                         | 1,936.71   | 415.46   | 828.89    | .00                              | .00      | .00                              | .00      | 1,383.93              | 2,765.61   |
|            | Subtotals Permits:                  | 5,042.50                       | 9,924.62   | 2,219.48   | 4,387.99  | .00                              | .00      | .00                              | .00      | 7,261.97              | 14,312.61  |
|            | TOTAL FY ATTAINMENT:                | 96,894.24                      | 193,619.92 | 10,143.88  | 20,234.27 | 78.17                            | 156.32   | 1,743.50                         | 3,487.00 | 108,859.75            | 217,497.51 |
| Т.         | Fiscal Year Target                  | .00                            | .00        | .00  | .00       | .00                              | .00      | .00                              | .00      | .00                   | .00        |
| υ.         | Percent FY Attainment               | .00                            | .00        | .00  | .00       | .00                              | .00      | .00                              | .00      | .00                   | .00        |
|            | Other Volume - No Credit for Offer  | <i>c</i> -                     |            |  |           |                                  |          | <b>a</b> -                       |          |                       |            |
| V.         | Resold - No Credit                  | .00                            | .00        | .00  | .00       | .00                              | .00      | .00                              | .00      | .00                   | .00        |
| W.         | Reoffered - No Credit               | 5,286.00                       | 10,572.00  | .00  | .00       | .00                              | .00      | .00                              | .00      | 5,286.00              | 10,572.00  |
| Х.         | Alternative Volume                  | .00                            | .00        | .00  | .00       | .00                              | .00      | .00                              | .00      | .00                   | .00        |
|            | Total Offer Volume:                 | 136,940.82                     | 273,239.56 | 9,787.89   | 19,522.92 | 621.42                           | 1,242.79 | 1,743.50                         | 3,487.00 | 149,093.56            | 297,492.27 |
|            | Volume Adjustments To Sales After A | Award                          |            |  | I         |                                  |          |                                  |          |                       |            |



Cumulative FY 2012 Q1 to FY 2012 Q4 as of 2012 2nd quarter

Report Type: Quarterly Filter:

Page: 11 of 15 Run Date: 05/03/2012 10:56 AM

All Sales ,Convertible Products ,All Sales

#### SERVICEWIDE DETAIL BY REGION **Convertible Products**

#### Region: 09 R9, Eastern Region

| Ac | tivity or Status                   | NFTM Funde<br>TMBR-VC<br>(MBF) |            | SSSS Funded Volume<br>TMBR-VOL-SLD-SLVG<br>(MBF) (CCF) |           | CWK2 Fundee<br>TMBR-VOL<br>(MBF) |          | CFLR Funded<br>TMBR-VOL-<br>(MBF) |     | Tot<br>All Vo<br>(MBF) |            |
|----|------------------------------------|--------------------------------|------------|--|-----------|----------------------------------|----------|-----------------------------------|-----|------------------------|------------|
|    | Gate 4 Advertisement               |                                |            |  |           |                                  |          |                                   |     |                        |            |
| Α. | OnGoing                            | 31,684.81                      | 51,536.94  | 3,236.24   | 5,162.95  | 462.95                           | 746.43   | .00                               | .00 | 35,384.01              | 57,446.35  |
| В. | Delayed                            | .00                            | .00        | .00  | .00       | .00                              | .00      | .00                               | .00 | .00                    | .00        |
| С. | Withdrawn                          | .00                            | .00        | .00  | .00       | .00                              | .00      | .00                               | .00 | .00                    | .00        |
| D. | Resold                             | .00                            | .00        | .00  | .00       | .00                              | .00      | .00                               | .00 | .00                    | .00        |
| E. | Reoffered                          | 3,826.01                       | 6,181.62   | .00  | .00       | .00                              | .00      | .00                               | .00 | 3,826.01               | 6,181.62   |
|    | Subtotals Gate 4:                  | 35,510.82                      | 57,718.56  | 3,236.24   | 5,162.95  | 462.95                           | 746.43   | .00                               | .00 | 39,210.02              | 63,627.97  |
|    | Gate 5 Bid Opening                 |                                |            |  |           |                                  |          |                                   |     |                        |            |
| F. | Valid Bids                         | 5,099.49                       | 8,376.93   | 1,647.98   | 2,717.10  | .00                              | .00      | .00                               | .00 | 6,747.47               | 11,094.03  |
| G. | No Bids                            | 11,080.76                      | 17,835.74  | 1,133.76   | 1,843.77  | 731.39                           | 1,189.82 | .00                               | .00 | 12,945.91              | 20,869.33  |
| н. | Delayed                            | 751.11                         | 1,215.05   | .00  | .00       | .00                              | .00      | .00                               | .00 | 751.11                 | 1,215.05   |
| Ι. | Withdrawn                          | .00                            | .00        | .00  | .00       | .00                              | .00      | .00                               | .00 | .00                    | .00        |
| J. | Resold                             | .00                            | .00        | .00  | .00       | .00                              | .00      | .00                               | .00 | .00                    | .00        |
| K. | Reoffered                          | .00                            | .00        | .00  | .00       | .00                              | .00      | .00                               | .00 | .00                    | .00        |
|    | Subtotals Gate 5:                  | 16,931.36                      | 27,427.72  | 2,781.74   | 4,560.87  | 731.39                           | 1,189.82 | .00                               | .00 | 20,444.49              | 33,178.41  |
|    | Gate 6 Sale Award                  |                                |            |  |           |                                  |          |                                   |     |                        |            |
| L. | Regular Sales                      | 86,311.48                      | 140,569.30 | 9,151.11   | 15,077.19 | 791.64                           | 1,276.41 | .00                               | .00 | 96,254.26              | 156,922.85 |
| М. | Cancelled                          | .00                            | .00        | .00  | .00       | .00                              | .00      | .00                               | .00 | .00                    | .00        |
| N. | Opted/Other Volume                 | 848.12                         | 1,406.41   | 325.39   | 523.76    | 156.79                           | 253.73   | .00                               | .00 | 1,330.31               | 2,183.90   |
| 0. | Resold                             | .00                            | .00        | .00  | .00       | .00                              | .00      | .00                               | .00 | .00                    | .00        |
| P. | Reoffered                          | 7,751.32                       | 12,453.07  | 1,944.72   | 3,193.74  | 39.90                            | 63.03    | .00                               | .00 | 9,735.93               | 15,709.83  |
| Q. | Previous FY Volume                 | 1,471.11                       | 2,417.80   | 1,188.52   | 1,974.63  | 279.92                           | 466.54   | .00                               | .00 | 2,939.55               | 4,858.97   |
| Z. | Replacement Volume                 | .00                            | .00        | .00  | .00       | .00                              | .00      | .00                               | .00 | .00                    | .00        |
|    | Subtotals Gate 6:                  | 96,382.03                      | 156,846.58 | 12,609.74  | 20,769.32 | 1,268.25                         | 2,059.71 | .00                               | .00 | 110,260.05             | 179,675.55 |
| R. | Permits (2400-1 Personal Use)      | 5,628.88                       | 8,892.51   | 1,420.48   | 2,244.04  | .00                              | .00      | .00                               | .00 | 7,049.36               | 11,136.55  |
| S. | Permits (2400-1 Commercial)        | 2,682.79                       | 4,246.05   | 5.32   | 8.40      | .00                              | .00      | .00                               | .00 | 2,688.10               | 4,254.45   |
|    | Subtotals Permits:                 | 8,311.67                       | 13,138.56  | 1,425.79   | 2,252.44  | .00                              | .00      | .00                               | .00 | 9,737.46               | 15,391.00  |
|    | TOTAL FY ATTAINMENT:               | 104,693.70                     | 169,985.14 | 14,035.54  | 23,021.76 | 1,268.25                         | 2,059.71 | .00                               | .00 | 119,997.51             | 195,066.55 |
| Т. | Fiscal Year Target                 | .00                            | .00        | .00  | .00       | .00                              | .00      | .00                               | .00 | .00                    | .00        |
| U. | Percent FY Attainment              | .00                            | .00        | .00  | .00       | .00                              | .00      | .00                               | .00 | .00                    | .00        |
|    | Other Volume - No Credit for Offer |                                |            |  |           | ~~                               |          | 0.5                               |     | ~~                     |            |
| V. | Resold - No Credit                 | .00                            | .00        | .00  | .00       | .00                              | .00      | .00                               | .00 | .00.                   | .00        |
| W. | Reoffered - No Credit              | 10,373.25                      | 16,678.17  | 1,610.05   | 2,648.05  | 39.90                            | 63.03    | .00                               | .00 | 12,023.19              | 19,389.24  |
| Х. | Alternative Volume                 | .00                            | .00        | .00  | .00       | .00                              | .00      | .00                               | .00 | .00                    | .00        |
|    | Total Offer Volume:                | 145,291.52                     | 236,035.45 | 17,254.95  | 28,122.90 | 2,142.77                         | 3,466.39 | .00                               | .00 | 164,689.28             | 267,624.72 |
|    | Volume Adjustments To Sales After  | Award                          |            |  |           |                                  |          |                                   |     |                        |            |



Cumulative FY 2012 Q1 to FY 2012 Q4 as of 2012 2nd quarter

Report Type:QuarterlyFilter:All Sales ,Convertible

Page: 12 of 15 Run Date: 05/03/2012 10:56 AM

All Sales ,Convertible Products ,All Sales

#### SERVICEWIDE DETAIL BY REGION Convertible Products

#### Region: 10 R10, Alaska Region

| Act | tivity or Status                   | NFTM Funded<br>TMBR-VOL<br>(MBF) |        | SSSS Funded<br>TMBR-VOL-SI<br>(MBF) |        | CWK2 Fundee<br>TMBR-VOL<br>(MBF) |     | CFLR Funded<br>TMBR-VOL<br>(MBF) |     | Tota<br>All Volu<br>(MBF) |        |
|-----|------------------------------------|----------------------------------|--------|-------------------------------------|--------|----------------------------------|-----|----------------------------------|-----|---------------------------|--------|
|     | Gate 4 Advertisement               |                                  |        |                                     |        |                                  |     |                                  |     |                           |        |
| Α.  | OnGoing                            | .00                              | .00    | .00                                 | .00    | .00                              | .00 | .00                              | .00 | .00                       | .00    |
| В.  | Delayed                            | .00                              | .00    | .00                                 | .00    | .00                              | .00 | .00                              | .00 | .00                       | .00    |
| C.  | Withdrawn                          | .00                              | .00    | .00                                 | .00    | .00                              | .00 | .00                              | .00 | .00                       | .00    |
| D.  | Resold                             | .00                              | .00    | .00                                 | .00    | .00                              | .00 | .00                              | .00 | .00                       | .00    |
| Ε.  | Reoffered                          | .00                              | .00    | 358.60                              | 682.02 | .00                              | .00 | .00                              | .00 | 358.60                    | 682.02 |
|     | Subtotals Gate 4:                  | .00                              | .00    | 358.60                              | 682.02 | .00                              | .00 | .00                              | .00 | 358.60                    | 682.02 |
|     | Gate 5 Bid Opening                 |                                  |        |                                     |        |                                  |     |                                  |     |                           |        |
| F.  | Valid Bids                         | .00                              | .00    | .00                                 | .00    | .00                              | .00 | .00                              | .00 | .00                       | .00    |
| G.  | No Bids                            | .00                              | .00    | 301.50                              | 542.70 | .00                              | .00 | .00                              | .00 | 301.50                    | 542.70 |
| н.  | Delayed                            | .00                              | .00    | .00                                 | .00    | .00                              | .00 | .00                              | .00 | .00                       | .00    |
| I.  | Withdrawn                          | .00                              | .00    | .00                                 | .00    | .00                              | .00 | .00                              | .00 | .00                       | .00    |
| J.  | Resold                             | .00                              | .00    | .00                                 | .00    | .00                              | .00 | .00                              | .00 | .00                       | .00    |
| K.  | Reoffered                          | .00                              | .00    | .00                                 | .00    | .00                              | .00 | .00                              | .00 | .00                       | .00    |
|     | Subtotals Gate 5:                  | .00                              | .00    | 301.50                              | 542.70 | .00                              | .00 | .00                              | .00 | 301.50                    | 542.70 |
|     | Gate 6 Sale Award                  |                                  |        |                                     |        |                                  |     |                                  |     |                           |        |
| L.  | Regular Sales                      | 41.82                            | 82.63  | 93.15                               | 231.42 | .00                              | .00 | .00                              | .00 | 134.96                    | 314.04 |
| М.  | Cancelled                          | .00                              | .00    | .00                                 | .00    | .00                              | .00 | .00                              | .00 | .00                       | .00    |
| N.  | Opted/Other Volume                 | .00                              | .00    | .00                                 | .00    | .00                              | .00 | .00                              | .00 | .00                       | .00    |
| О.  | Resold                             | .00                              | .00    | .00                                 | .00    | .00                              | .00 | .00                              | .00 | .00                       | .00    |
| Ρ.  | Reoffered                          | 16.46                            | 41.74  | 1.82                                | 4.65   | .00                              | .00 | .00                              | .00 | 18.28                     | 46.39  |
| Q.  | Previous FY Volume                 | .00                              | .00    | .00                                 | .00    | .00                              | .00 | .00                              | .00 | .00                       | .00    |
| Z.  | Replacement Volume                 | .00                              | .00    | .00                                 | .00    | .00                              | .00 | .00                              | .00 | .00                       | .00    |
|     | Subtotals Gate 6:                  | 58.28                            | 124.37 | 94.97                               | 236.07 | .00                              | .00 | .00                              | .00 | 153.24                    | 360.43 |
| R.  | Permits (2400-1 Personal Use)      | .00                              | .00    | .00                                 | .00    | .00                              | .00 | .00                              | .00 | .00                       | .00    |
| S.  | Permits (2400-1 Commercial)        | 29.00                            | 52.20  | .00                                 | .00    | .00                              | .00 | .00                              | .00 | 29.00                     | 52.20  |
|     | Subtotals Permits:                 | 29.00                            | 52.20  | .00                                 | .00    | .00                              | .00 | .00                              | .00 | 29.00                     | 52.20  |
| _   | TOTAL FY ATTAINMENT:               | 87.28                            | 176.57 | 94.97                               | 236.07 | .00                              | .00 | .00                              | .00 | 182.24                    | 412.63 |
| т.  | Fiscal Year Target                 | .00                              | .00    | .00                                 | .00    | .00                              | .00 | .00                              | .00 | .00                       | .00    |
| U.  | Percent FY Attainment              | .00                              | .00    | .00                                 | .00    | .00                              | .00 | .00                              | .00 | .00                       | .00    |
|     | Other Volume - No Credit for Offer | 0.5                              |        | 0.5                                 |        |                                  |     |                                  |     | 0.5                       |        |
| ۷.  | Resold - No Credit                 | .00                              | .00    | .00                                 | .00    | .00                              | .00 | .00                              | .00 | .00                       | .00    |
| W.  | Reoffered - No Credit              | 16.46                            | 41.74  | 360.42                              | 686.67 | .00                              | .00 | .00                              | .00 | 376.88                    | 728.41 |
| Х.  | Alternative Volume                 | .00                              | .00    | .00                                 | .00    | .00                              | .00 | .00                              | .00 | .00                       | .00    |
|     | Total Offer Volume:                | 70.82                            | 134.83 | 394.65                              | 774.12 | .00                              | .00 | .00                              | .00 | 465.46                    | 908.94 |
|     | Volume Adjustments To Sales After  | Award                            |        |                                     |        |                                  |     |                                  |     |                           |        |

FOREST SERVICE

## PTSAR (Administrative Unit Summary) - PTSR202S version FY Awarded w/Offer

Cumulative FY 2012 Q1 to FY 2012 Q4 as of 2012 2nd quarter

Report Type: Quarterly

Filter:

All Sales ,Convertible Products ,All Sales

Page: 13 of 15 Run Date: 05/03/2012 10:56 AM

#### REPORT LEGEND Convertible Products

Fiscal Year: Volumes displayed on this report are determined by the Planned Gate 5 date. If a sale was awarded in Current FY its volume displays regardless of planned gate 5 date.

#### COLUMNS:

NFTM Funded Volume TMBR-VOL-SLD (MBF and CCF): Any volume which is not identified by a salvage or CWK2 pct. Salvage Funded Volume TMBR-VOL-SLD-SLVG (MBF and CCF): Any volume identified by a salvage percentage. CWK2 Funded Volume (TMBR-VOL-SLD): Any volume identified by a CWK2 percentage. Total ALL VOLUME (MBF and CCF): Sum of Regular, Salvage, and CWK2 volume.

#### ROWS:

| Gate 4 ADVERTISEMENT:                | Volume where latest gate = 4 and accomplished date is in specified reporting period. |
|--------------------------------------|--|
| A. Ongoing:                          | Progressing normally.  |
| B. Delayed:                          | Current sale status is delayed (D).  |
| C. Withdrawn:                        | Current sale status is withdrawn (W).  |
| D. Resold:                           | Remaining volume from Defaulted sale that is offered.                                |
| E. Reoffered:                        | Volume previously offered but not bid.   |
| Subtotals Gate 4:                    | Sum of lines A through E.  |
| Gate 5 BID OPENING:                  | Volume where latest gate = 5 and accomplished date is in specified reporting period. |
| F. Valid Bids:                       | Progressing Normally and bids accepted.  |
| G. No Bids:                          | Bids were not received. Status is (D or W) reason code is 7005.                      |
|                                      | The volume displayed in the MBF and CCF columns is cumulative for the Fiscal Year.   |
| H. Delayed:                          | Current sale status is delayed (D) and reason is not 7005.                           |
| I. Withdrawn:                        | Current sale status is withdrawn (W) and reason is not 7005.                         |
| J. Resold                            | Remaining volume from Defaulted sales that has currently received valid bids.        |
| K. Reoffered                         | Volume previously offered that has currently received valid bids.                    |
| Subtotals Gate 5:                    | Sum of lines F through K.  |
| Gate 6 SALE AWARD:                   | Volume where latest gate = 6 and accomplished date is in specified reporting period. |
| L. Regular Sales:                    | Progressing normally.  |
| M. Cancelled:                        | Volume which defaulted or has terminated abnormally.                                 |
| N. Opted/Other Volume:               | Volume credited during the specified reporting period.                               |
| O. Resold:                           | Remaining volume from Defaulted sale currently awarded.                              |
| P. Reoffered                         | Volume previously offered from any FY but not bid and is currently awarded.          |
| Q. Previous FY Volume                | Volume offered in a previous FY and awarded in the current FY.                       |
| Z. Replacement Volume                | Volume included as replacement under B/BT 8.341                                      |
| Subtotals Gate 6:                    | Sum of lines L through Q plus Z.   |
| R. Permits (2400-1 Personal Use)     | Non-commercial Permit sales.   |
| S. Permits (2400-1 Commercial Sales) | Commercial Permit sales.   |
|                                      |  |



Cumulative FY 2012 Q1 to FY 2012 Q4 as of 2012 2nd quarter

Report Type: Quarterly

Filter:

All Sales ,Convertible Products ,All Sales

Page: 14 of 15 Run Date: 05/03/2012 10:56 AM

#### REPORT LEGEND Convertible Products

| Subtotal Permits: Sum of           | f lines S and T  |
|------------------------------------|--|
| TOTAL FY ATTAINMENT:               | Sums of Reg, Salvage, and CWK2 Volume Type awarded credit = total of Gate 6 and Permits for current FY.  |
| T. Fiscal Year Target:             | Assigned Target.   |
| U. Percent FY Attainment:          | Percent of Target Accomplished.  |
| OTHER VOLUME - NO CREDIT for OFFER | Volume in Gates 4, 5, and 6 where no credit will be taken for OFFER.   |
| V. Resold-No Credit:               | Volume from Defaulted Sale where no rework was necessary. Credit for offer taken on original volume.   |
| W. Reoffered-No Credit:            | Volume previously offered for which credit will not be applied. Credit for offer taken on original volume.   |
| X. Alternative Volume              | Region 6 Alternative Volume  |
| Total Volume for OFFER             | Subtotal gate 4 + subtotal gate 5 + subtotal gate 6 + subtotal permits minus volume in V and W and X and Q Volume offered during the FY for offer credit |

FOREST SERVICE

## PTSAR (Administrative Unit Summary) - PTSR202S version FY Awarded w/Offer

Cumulative FY 2012 Q1 to FY 2012 Q4 as of 2012 2nd quarter

Report Type:QuarterlyFilter:All Sales ,Convertible Products ,All Sales

Page: 15 of 15 Run Date: 05/03/2012 10:56 AM

- Where1 Clause: Where (report\_date between to\_date('10/01/2011 00:00:00','mm/dd/yyyy hh24:mi:ss') and to\_date('09/30/2012 23:59:59','mm/dd/yyyy hh24:mi:ss')) and 1=1 and convertible\_nonconvertible = 'C' and stewardship\_indicator in ('N','Y') and (SNAPSHOT\_FISCAL\_YEAR = '2012' AND SNAPSHOT\_QUARTER = '2')
- Where2 Clause: where fiscal\_year > report\_fy and 1=1 and convertible\_nonconvertible = 'C' and stewardship\_indicator in ('N','Y') and (SNAPSHOT\_FISCAL\_YEAR = '2012' AND SNAPSHOT\_QUARTER = '2')

Sorting Criteria:

**End of Report**