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## REGION TOTALS Convertible Products

Region: 03 R3, Southwestern Region

|     | gion. 03 No, oddirwesteri N        | 9.011                          |            |                                     |           |                                  |     |                       |                        |
|-----|------------------------------------|--------------------------------|------------|-------------------------------------|-----------|----------------------------------|-----|-----------------------|------------------------|
| Act | tivity or Status                   | NFTM Funde<br>TMBR-VO<br>(MBF) |            | SSSS Funder<br>TMBR-VOL-SI<br>(MBF) |           | CWK2 Funded<br>TMBR-VOL<br>(MBF) |     | To<br>All Vo<br>(MBF) | otal<br>Dlume<br>(CCF) |
|     | Gate 4 Advertisement               |                                |            |                                     |           |                                  |     |                       |                        |
| Α.  | OnGoing                            | 1,025.02                       | 2,311.54   | .00                                 | .00       | .00                              | .00 | 1,025.02              | 2,311.54               |
| В.  | Delayed                            | .00                            | .00        | .00                                 | .00       | .00                              | .00 | .00                   | .00                    |
| C.  | Withdrawn                          | .00                            | .00        | .00                                 | .00       | .00                              | .00 | .00                   | .00                    |
| D.  | Resold                             | .00                            | .00        | .00                                 | .00       | .00                              | .00 | .00                   | .00                    |
| E.  | Reoffered                          | .00                            | .00        | .00                                 | .00       | .00                              | .00 | .00                   | .00                    |
|     | Subtotals Gate 4:                  | 1,025.02                       | 2,311.54   | .00                                 | .00       | .00                              | .00 | 1,025.02              | 2,311.54               |
|     | Gate 5 Bid Opening                 |                                |            |                                     |           |                                  |     |                       |                        |
| F.  | Valid Bids                         | .00                            | .00        | .00                                 | .00       | .00                              | .00 | .00                   | .00                    |
| G.  | No Bids                            | 9,079.73                       | 18,008.72  | .00                                 | .00       | .00                              | .00 | 9,079.73              | 18,008.72              |
| H.  | Delayed                            | 1,316.33                       | 2,649.29   | .00                                 | .00       | .00                              | .00 | 1,316.33              | 2,649.29               |
| I.  | Withdrawn                          | .00                            | .00        | .00                                 | .00       | .00                              | .00 | .00                   | .00                    |
| J.  | Resold                             | .00                            | .00        | .00                                 | .00       | .00                              | .00 | .00                   | .00                    |
| K.  | Reoffered                          | .00                            | .00        | .00                                 | .00       | .00                              | .00 | .00                   | .00                    |
|     | Subtotals Gate 5:                  | 10,396.06                      | 20,658.01  | .00                                 | .00       | .00                              | .00 | 10,396.06             | 20,658.01              |
|     | Gate 6 Sale Award                  |                                |            |                                     |           |                                  |     |                       |                        |
| L.  | Regular Sales                      | 20,169.80                      | 40,791.85  | 22.42                               | 42.60     | .00                              | .00 | 20,192.23             | 40,834.45              |
| M.  | Cancelled                          | .00                            | .00        | .00                                 | .00       | .00                              | .00 | .00                   | .00                    |
| N.  | Opted/Other Volume                 | 24,439.50                      | 48,877.00  | .00                                 | .00       | .00                              | .00 | 24,439.50             | 48,877.00              |
| 0.  | Resold                             | .00                            | .00        | .00                                 | .00       | .00                              | .00 | .00                   | .00                    |
| P.  | Reoffered                          | 2,136.60                       | 4,348.44   | .00                                 | .00       | .00                              | .00 | 2,136.60              | 4,348.44               |
| Q.  | Previous FY Volume                 | .00                            | .00        | .00                                 | .00       | .00                              | .00 | .00                   | .00                    |
| Z.  | Replacement Volume                 | .00                            | .00        | .00                                 | .00       | .00                              | .00 | .00                   | .00                    |
|     | Subtotals Gate 6:                  | 46,745.90                      | 94,017.29  | 22.42                               | 42.60     | .00                              | .00 | 46,768.33             | 94,059.89              |
| R.  | Permits (2400-1 Personal Use)      | 59,946.33                      | 96,468.30  | 286.71                              | 562.94    | .00                              | .00 | 60,233.04             | 97,031.24              |
| S.  | Permits (2400-1 Commercial)        | 4,873.03                       | 7,652.11   | 10.71                               | 19.25     | .00                              | .00 | 4,883.74              | 7,671.36               |
| _   | Subtotals Permits:                 | 64,819.36                      | 104,120.41 | 297.42                              | 582.19    | .00                              | .00 | 65,116.78             | 104,702.60             |
|     | TOTAL FY ATTAINMENT:               | 111,565.26                     | 198,137.70 | 319.84                              | 624.79    | .00                              | .00 | 111,885.11            | 198,762.49             |
| T.  | Fiscal Year Target                 | .00                            | 183,000.00 | .00                                 | 19,000.00 | .00                              | .00 | .00                   | 202,000.00             |
| U.  | Percent FY Attainment              |                                | 108.27     |                                     | 3.29      |                                  |     |                       | 98.40                  |
|     | Other Volume - No Credit for Offer |                                |            |                                     |           |                                  |     |                       |                        |
| ٧.  | Resold - No Credit                 | .00                            | .00        | .00                                 | .00       | .00                              | .00 | .00                   | .00                    |
| W.  | Reoffered - No Credit              | 2,136.60                       | 4,348.44   | .00                                 | .00       | .00                              | .00 | 2,136.60              | 4,348.44               |
| Χ.  | Alternative Volume                 | .00                            | .00        | .00                                 | .00       | .00                              | .00 | .00                   | .00                    |
|     | TOTAL OFFER VOLUME:                | 120,849.74                     | 216,758.81 | 319.84                              | 624.79    | .00                              | .00 | 121,169.59            | 217,383.60             |



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## REGION SUMMARY Convertible Products

|                                      | Convertible Products           |           |                      |           |     |                           |    |                                  |           |  |  |  |
|--------------------------------------|--------------------------------|-----------|----------------------|-----------|-----|---------------------------|----|----------------------------------|-----------|--|--|--|
| Activity or Status                   | NFTM Funde<br>TMBR-VO<br>(MBF) |           | .D TMBR-VOL-SLD-SLVG |           |     | d Volume<br>-SLD<br>(CCF) | (M | Total<br>All Volume<br>(MBF) (CC |           |  |  |  |
| Region: 03 R3, Southwestern Ro       |                                |           |                      |           |     |                           |    |                                  |           |  |  |  |
| Forest 01 Apache/Sitgreaves National | Forest                         |           |                      |           |     |                           |    |                                  |           |  |  |  |
| A. Total FY Attainment               | 37,252.80                      | 71,128.57 | .00                  | .00       | .00 | .00                       | 37 | 7,252.80                         | 71,128.57 |  |  |  |
| B. Fiscal Year Target                | .00                            | 35,090.00 | .00                  | 5,000.00  | .00 | .00                       |    | .00                              | 40,090.00 |  |  |  |
| C. Attainment Percent                |                                | 202.70    |                      | .00       |     |                           |    |                                  | 177.42    |  |  |  |
| Forest 02 Carson National Forest     |                                |           |                      |           |     |                           |    |                                  |           |  |  |  |
| A. Total FY Attainment               | 14,220.08                      | 22,664.88 | .00                  | .00       | .00 | .00                       | 14 | 4,220.08                         | 22,664.88 |  |  |  |
| B. Fiscal Year Target                | .00                            | 10,250.00 | .00                  | 1,000.00  | .00 | .00                       |    | .00                              | 11,250.00 |  |  |  |
| C. Attainment Percent                |                                | 221.12    |                      | .00       |     |                           |    |                                  | 201.47    |  |  |  |
| Forest 03 Cibola National Forest     |                                |           |                      |           |     |                           |    |                                  |           |  |  |  |
| A. Total FY Attainment               | 7,722.27                       | 15,257.95 | 297.42               | 582.19    | .00 | .00                       | 8  | 3,019.70                         | 15,840.14 |  |  |  |
| B. Fiscal Year Target                | .00                            | 11,000.00 | .00                  | 500.00    | .00 | .00                       |    | .00                              | 11,500.00 |  |  |  |
| C. Attainment Percent                |                                | 138.71    |                      | 116.44    |     |                           |    |                                  | 137.74    |  |  |  |
| Forest 04 Coconino National Forest   |                                |           |                      |           |     |                           |    |                                  |           |  |  |  |
| A. Total FY Attainment               | 7,898.13                       | 12,549.55 | 22.42                | 42.60     | .00 | .00                       | 7  | 7,920.56                         | 12,592.15 |  |  |  |
| B. Fiscal Year Target                | .00                            | 42,000.00 | .00                  | 10,000.00 | .00 | .00                       |    | .00                              | 52,000.00 |  |  |  |
| C. Attainment Percent                |                                | 29.88     |                      | .43       |     |                           |    |                                  | 24.22     |  |  |  |
| Forest 05 Coronado National Forest   |                                |           |                      |           |     |                           |    |                                  |           |  |  |  |
| A. Total FY Attainment               | 681.83                         | 1,076.48  | .00                  | .00       | .00 | .00                       |    | 681.83                           | 1,076.48  |  |  |  |
| B. Fiscal Year Target                | .00                            | 1,400.00  | .00                  | .00       | .00 | .00                       |    | .00                              | 1,400.00  |  |  |  |
| C. Attainment Percent                |                                | 76.89     |                      |           |     |                           |    |                                  | 76.89     |  |  |  |
| Forest 06 Gila National Forest       |                                |           |                      |           |     |                           |    |                                  |           |  |  |  |
| A. Total FY Attainment               | 4,734.32                       | 7,468.19  | .00                  | .00       | .00 | .00                       | 4  | 4,734.32                         | 7,468.19  |  |  |  |
| B. Fiscal Year Target                | .00                            | 9,460.00  | .00                  | .00       | .00 | .00                       |    | .00                              | 9,460.00  |  |  |  |
| C. Attainment Percent                |                                | 78.94     |                      |           |     |                           |    |                                  | 78.94     |  |  |  |
| Forest 07 Kaibab National Forest     |                                |           |                      |           |     |                           |    |                                  |           |  |  |  |
| A. Total FY Attainment               | 11,294.23                      | 20,658.04 | .00                  | .00       | .00 | .00                       | 11 | 1,294.23                         | 20,658.04 |  |  |  |
| B. Fiscal Year Target                | .00                            | 33,800.00 | .00                  | 200.00    | .00 | .00                       |    | .00                              | 34,000.00 |  |  |  |
| C. Attainment Percent                |                                | 61.12     |                      | .00       |     |                           |    |                                  | 60.76     |  |  |  |
| Forest 08 Lincoln National Forest    |                                |           |                      |           |     |                           |    |                                  |           |  |  |  |
| A. Total FY Attainment               | 5,471.18                       | 10,914.09 | .00                  | .00       | .00 | .00                       | 5  | 5,471.18                         | 10,914.09 |  |  |  |
| B. Fiscal Year Target                | .00                            | 12,000.00 | .00                  | 1,000.00  | .00 | .00                       |    | .00                              | 13,000.00 |  |  |  |
| C. Attainment Percent                |                                | 90.95     |                      | .00       |     |                           |    |                                  | 83.95     |  |  |  |



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### REGION SUMMARY Convertible Products

|                                    |                                |           | 001                                 | IVCI LIDIC I I | - Cauoto                        |     |                           |           |
|------------------------------------|--------------------------------|-----------|-------------------------------------|----------------|---------------------------------|-----|---------------------------|-----------|
| Activity or Status                 | NFTM Funde<br>TMBR-VO<br>(MBF) |           | SSSS Funded<br>TMBR-VOL-SI<br>(MBF) |                | CWK2 Funde<br>TMBR-VOI<br>(MBF) |     | Tota<br>All Volu<br>(MBF) |           |
| Region: 03 R3, Southwestern Re     | egion                          |           |                                     |                |                                 |     |                           |           |
| Forest 09 Prescott National Forest |                                |           |                                     |                |                                 |     |                           |           |
| A. Total FY Attainment             | 5,391.59                       | 9,087.11  | .00                                 | .00            | .00                             | .00 | 5,391.59                  | 9,087.11  |
| B. Fiscal Year Target              | .00                            | 8,000.00  | .00                                 | .00            | .00                             | .00 | .00                       | 8,000.00  |
| C. Attainment Percent              |                                | 113.59    |                                     |                |                                 |     |                           | 113.59    |
| Forest 10 Santa Fe National Forest |                                |           |                                     |                |                                 |     |                           |           |
| A. Total FY Attainment             | 13,469.13                      | 21,583.39 | .00                                 | .00            | .00                             | .00 | 13,469.13                 | 21,583.39 |
| B. Fiscal Year Target              | .00                            | 15,000.00 | .00                                 | 1,300.00       | .00                             | .00 | .00                       | 16,300.00 |
| C. Attainment Percent              |                                | 143.89    |                                     | .00            |                                 |     |                           | 132.41    |
| Forest 12 Tonto National Forest    |                                |           |                                     |                |                                 |     |                           |           |
| A. Total FY Attainment             | 3,429.71                       | 5,749.47  | .00                                 | .00            | .00                             | .00 | 3,429.71                  | 5,749.47  |
| B. Fiscal Year Target              | .00                            | 5,000.00  | .00                                 | .00            | .00                             | .00 | .00                       | 5,000.00  |
| C. Attainment Percent              |                                | 114.99    |                                     |                |                                 |     |                           | 114.99    |



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### REGION DETAIL BY FOREST Convertible Products

Region: 03 R3, Southwestern Region Forest: 01 Apache/Sitgreaves National Forest

| Act       | ivity or Status                         | NFTM Funde<br>TMBR-VOI<br>(MBF) |                        | SSSS Funded<br>TMBR-VOL-SI<br>(MBF) |                                       | CWK2 Fund<br>TMBR-VC<br>(MBF) |                   |                       | otal<br>olume<br>(CCF) |
|-----------|---|---------------------------------|------------------------|-------------------------------------|---------------------------------------|-------------------------------|-------------------|-----------------------|------------------------|
|           | Gate 4 Advertisement                    |                                 |                        |                                     |                                       |                               |                   |                       |                        |
| A.        | OnGoing                                 | .00                             | .00                    | .00                                 | .00                                   | .00                           | .00               | .00                   | .00                    |
| B.        | Delayed                                 | .00                             | .00                    | .00                                 | .00                                   | .00                           | .00               | .00                   | .00                    |
| C.        | Withdrawn                               | .00                             | .00                    | .00                                 | .00                                   | .00                           | .00               | .00                   | .00                    |
| D.        | Resold                                  | .00                             | .00                    | .00                                 | .00                                   | .00                           | .00               | .00                   | .00                    |
| E.        | Reoffered                               | .00                             | .00                    | .00                                 | .00                                   | .00                           | .00               | .00                   | .00                    |
|           | Subtotals Gate 4:                       | .00                             | .00                    | .00                                 | .00                                   | .00                           | .00               | .00                   | .00                    |
|           | Gate 5 Bid Opening                      |                                 |                        |                                     |                                       |                               |                   |                       |                        |
| F.        | Valid Bids                              | .00                             | .00                    | .00                                 | .00                                   | .00                           | .00               | .00                   | .00                    |
| G.        | No Bids                                 | .00                             | .00                    | .00                                 | .00                                   | .00                           | .00               | .00                   | .00                    |
| H.        | Delayed                                 | .00                             | .00                    | .00                                 | .00                                   | .00                           | .00               | .00                   | .00                    |
| I.        | Withdrawn                               | .00                             | .00                    | .00                                 | .00                                   | .00                           | .00               | .00                   | .00                    |
| J.        | Resold                                  | .00                             | .00                    | .00                                 | .00                                   | .00                           | .00               | .00                   | .00                    |
| K.        | Reoffered                               | .00                             | .00                    | .00                                 | .00                                   | .00                           | .00               | .00                   | .00                    |
|           | Subtotals Gate 5:                       | .00                             | .00                    | .00                                 | .00                                   | .00                           | .00               | .00                   | .00                    |
|           | Gate 6 Sale Award                       |                                 |                        |                                     |                                       |                               |                   |                       |                        |
| L.        | Regular Sales                           | 7,801.96                        | 15,600.55              | .00                                 | .00                                   | .00                           | .00               | 7,801.96              | 15,600.55              |
| М.        | Cancelled                               | .00                             | .00                    | .00                                 | .00                                   | .00                           | .00               | .00                   | .00                    |
| N.        | Opted/Other Volume                      | 21,633.00                       | 43,264.00              | .00                                 | .00                                   | .00                           | .00               | 21,633.00             | 43,264.00              |
| Ο.        | Resold                                  | .00                             | .00                    | .00                                 | .00                                   | .00                           | .00               | .00                   | .00                    |
| Ρ.        | Reoffered                               | .00                             | .00                    | .00                                 | .00                                   | .00                           | .00               | .00                   | .00                    |
| Q.        | Previous FY Volume                      | .00                             | .00                    | .00                                 | .00                                   | .00                           | .00               | .00                   | .00                    |
| Z.        | Replacement Volume                      | .00                             | .00                    | .00                                 | .00                                   | .00                           | .00               | .00                   | .00                    |
| _         | Subtotals Gate 6:                       | 29,434.96                       | 58,864.55              | .00                                 | .00                                   | .00                           | .00               | 29,434.96             | 58,864.55              |
| R.        | Permits (2400-1 Personal Use)           | 7,166.55                        | 11,322.46              | .00                                 | .00                                   | .00                           | .00               | 7,166.55              | 11,322.46              |
| S.        | Permits (2400-1 Commercial)             | 651.29                          | 941.56                 | .00<br><b>.00</b>                   | .00                                   | .00<br><b>.00</b>             | .00<br><b>.00</b> | 651.29                | 941.56                 |
|           | Subtotals Permits: TOTAL FY ATTAINMENT: | 7,817.84<br>37,252.80           | 12,264.02<br>71,128.57 | .00                                 | .00                                   | .00                           | .00               | 7,817.84<br>37,252.80 | 12,264.02<br>71,128.57 |
| _         | Fiscal Year Target                      | .00                             | 35,090.00              | .00                                 | 5,000.00                              | .00                           | .00               | 37,232.80             | 40,090.00              |
| Т.        | Percent FY Attainment                   | .00                             |                        | .00                                 | , , , , , , , , , , , , , , , , , , , | .00                           | .00               | .00                   | •                      |
| U.        | Other Volume - No Credit for Offer      |                                 | 202.70                 |                                     | .00                                   |                               |                   |                       | 177.42                 |
| v.        | Resold - No Credit                      | .00                             | .00                    | .00                                 | .00                                   | .00                           | .00               | .00                   | .00                    |
| w.<br>W.  | Reoffered - No Credit                   | .00                             | .00                    | .00                                 | .00                                   | .00                           | .00               | .00                   | .00                    |
| VV.<br>X. | Alternative Volume                      | .00                             | .00                    | .00                                 | .00                                   | .00                           | .00               | .00                   | .00                    |
| ^.        |   |                                 |                        |                                     |                                       |                               |                   |                       |                        |
|           | TOTAL OFFER VOLUME:                     | 37,252.80                       | 71,128.57              | .00                                 | .00                                   | .00                           | .00               | 37,252.80             | 71,128.57              |



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### REGION DETAIL BY FOREST Convertible Products

Region: 03 R3, Southwestern Region Forest: 02 Carson National Forest

| Acti | vity or Status                     | NFTM Funde<br>TMBR-VO<br>(MBF) |           | SSSS Funded<br>TMBR-VOL-SL<br>(MBF) |          | CWK2 Fund<br>TMBR-VO<br>(MBF) |     | I         | otal<br>olume<br>(CCF) |
|------|------------------------------------|--------------------------------|-----------|-------------------------------------|----------|-------------------------------|-----|-----------|------------------------|
|      | Gate 4 Advertisement               |                                |           |                                     |          |                               |     |           |                        |
| A.   | OnGoing                            | .00                            | .00       | .00                                 | .00      | .00                           | .00 | .00       | .00                    |
| B.   | Delayed                            | .00                            | .00       | .00                                 | .00      | .00                           | .00 | .00       | .00                    |
| C.   | Withdrawn                          | .00                            | .00       | .00                                 | .00      | .00                           | .00 | .00       | .00                    |
| D.   | Resold                             | .00                            | .00       | .00                                 | .00      | .00                           | .00 | .00       | .00                    |
| E.   | Reoffered                          | .00                            | .00       | .00                                 | .00      | .00                           | .00 | .00       | .00                    |
|      | Subtotals Gate 4:                  | .00                            | .00       | .00                                 | .00      | .00                           | .00 | .00       | .00                    |
|      | Gate 5 Bid Opening                 |                                |           |                                     |          |                               |     |           |                        |
| F.   | Valid Bids                         | .00                            | .00       | .00                                 | .00      | .00                           | .00 | .00       | .00                    |
| G.   | No Bids                            | 1,658.26                       | 3,015.00  | .00                                 | .00      | .00                           | .00 | 1,658.26  | 3,015.00               |
| H.   | Delayed                            | .00                            | .00       | .00                                 | .00      | .00                           | .00 | .00       | .00                    |
| I.   | Withdrawn                          | .00                            | .00       | .00                                 | .00      | .00                           | .00 | .00       | .00                    |
| J.   | Resold                             | .00                            | .00       | .00                                 | .00      | .00                           | .00 | .00       | .00                    |
| K.   | Reoffered                          | .00                            | .00       | .00                                 | .00      | .00                           | .00 | .00       | .00                    |
|      | Subtotals Gate 5:                  | 1,658.26                       | 3,015.00  | .00                                 | .00      | .00                           | .00 | 1,658.26  | 3,015.00               |
|      | Gate 6 Sale Award                  |                                |           |                                     |          |                               |     |           |                        |
| L.   | Regular Sales                      | 844.12                         | 1,534.76  | .00                                 | .00      | .00                           | .00 | 844.12    | 1,534.76               |
| M.   | Cancelled                          | .00                            | .00       | .00                                 | .00      | .00                           | .00 | .00       | .00                    |
| N.   | Opted/Other Volume                 | .00                            | .00       | .00                                 | .00      | .00                           | .00 | .00       | .00                    |
| Ο.   | Resold                             | .00                            | .00       | .00                                 | .00      | .00                           | .00 | .00       | .00                    |
| P.   | Reoffered                          | .00                            | .00       | .00                                 | .00      | .00                           | .00 | .00       | .00                    |
| Q.   | Previous FY Volume                 | .00                            | .00       | .00                                 | .00      | .00                           | .00 | .00       | .00                    |
| Z.   | Replacement Volume                 | .00                            | .00       | .00                                 | .00      | .00                           | .00 | .00       | .00                    |
|      | Subtotals Gate 6:                  | 844.12                         | 1,534.76  | .00                                 | .00      | .00                           | .00 | 844.12    | 1,534.76               |
| R.   | Permits (2400-1 Personal Use)      | 12,652.15                      | 19,989.86 | .00                                 | .00      | .00                           | .00 | 12,652.15 | 19,989.86              |
| S.   | Permits (2400-1 Commercial)        | 723.80                         | 1,140.26  | .00                                 | .00      | .00                           | .00 | 723.80    | 1,140.26               |
|      | Subtotals Permits:                 | 13,375.96                      | 21,130.12 | .00                                 | .00      | .00                           | .00 | 13,375.96 | 21,130.12              |
|      | TOTAL FY ATTAINMENT:               | 14,220.08                      | 22,664.88 | .00                                 | .00      | .00                           | .00 | 14,220.08 | 22,664.88              |
| T.   | Fiscal Year Target                 | .00                            | 10,250.00 | .00                                 | 1,000.00 | .00                           | .00 | .00       | 11,250.00              |
| U.   | Percent FY Attainment              |                                | 221.12    |                                     | .00      |                               |     |           | 201.47                 |
|      | Other Volume - No Credit for Offer |                                |           |                                     |          |                               |     |           |                        |
| ٧.   | Resold - No Credit                 | .00                            | .00       | .00                                 | .00      | .00                           | .00 | .00       | .00                    |
| W.   | Reoffered - No Credit              | .00                            | .00       | .00                                 | .00      | .00                           | .00 | .00       | .00                    |
| X.   | Alternative Volume                 | .00                            | .00       | .00                                 | .00      | .00                           | .00 | .00       | .00                    |
|      | TOTAL OFFER VOLUME:                | 15,878.34                      | 25,679.88 | .00                                 | .00      | .00                           | .00 | 15,878.34 | 25,679.88              |



Report Type: Quarterly Page: 6 of 17

Filter: Convertible Products ,All Sales Run Date: 05/10/2010 11:35 AM

### REGION DETAIL BY FOREST Convertible Products

Region: 03 R3, Southwestern Region Forest: 03 Cibola National Forest

| Act | ivity or Status                    | NFTM Funde<br>TMBR-VO<br>(MBF) |           | SSSS Funde<br>TMBR-VOL-S<br>(MBF) |        | CWK2 Fund<br>TMBR-VC<br>(MBF) |     |          | otal<br>olume<br>(CCF) |
|-----|------------------------------------|--------------------------------|-----------|-----------------------------------|--------|-------------------------------|-----|----------|------------------------|
|     | Gate 4 Advertisement               |                                |           |                                   |        |                               |     |          |                        |
| A.  | OnGoing                            | .00                            | .00       | .00                               | .00    | .00                           | .00 | .00      | .00                    |
| B.  | Delayed                            | .00                            | .00       | .00                               | .00    | .00                           | .00 | .00      | .00                    |
| C.  | Withdrawn                          | .00                            | .00       | .00                               | .00    | .00                           | .00 | .00      | .00                    |
| D.  | Resold                             | .00                            | .00       | .00                               | .00    | .00                           | .00 | .00      | .00                    |
| E.  | Reoffered                          | .00                            | .00       | .00                               | .00    | .00                           | .00 | .00      | .00                    |
|     | Subtotals Gate 4:                  | .00                            | .00       | .00                               | .00    | .00                           | .00 | .00      | .00                    |
|     | Gate 5 Bid Opening                 |                                |           |                                   |        |                               |     |          |                        |
| F.  | Valid Bids                         | .00                            | .00       | .00                               | .00    | .00                           | .00 | .00      | .00                    |
| G.  | No Bids                            | .00                            | .00       | .00                               | .00    | .00                           | .00 | .00      | .00                    |
| H.  | Delayed                            | .00                            | .00       | .00                               | .00    | .00                           | .00 | .00      | .00                    |
| I.  | Withdrawn                          | .00                            | .00       | .00                               | .00    | .00                           | .00 | .00      | .00                    |
| J.  | Resold                             | .00                            | .00       | .00                               | .00    | .00                           | .00 | .00      | .00                    |
| K.  | Reoffered                          | .00                            | .00       | .00                               | .00    | .00                           | .00 | .00      | .00                    |
|     | Subtotals Gate 5:                  | .00                            | .00       | .00                               | .00    | .00                           | .00 | .00      | .00                    |
|     | Gate 6 Sale Award                  |                                |           |                                   |        |                               |     |          |                        |
| L.  | Regular Sales                      | 546.67                         | 1,073.82  | .00                               | .00    | .00                           | .00 | 546.67   | 1,073.82               |
| M.  | Cancelled                          | .00                            | .00       | .00                               | .00    | .00                           | .00 | .00      | .00                    |
| N.  | Opted/Other Volume                 | 2,400.00                       | 4,800.00  | .00                               | .00    | .00                           | .00 | 2,400.00 | 4,800.00               |
| Ο.  | Resold                             | .00                            | .00       | .00                               | .00    | .00                           | .00 | .00      | .00                    |
| P.  | Reoffered                          | 116.00                         | 263.15    | .00                               | .00    | .00                           | .00 | 116.00   | 263.15                 |
| Q.  | Previous FY Volume                 | .00                            | .00       | .00                               | .00    | .00                           | .00 | .00      | .00                    |
| Z.  | Replacement Volume                 | .00                            | .00       | .00                               | .00    | .00                           | .00 | .00      | .00                    |
|     | Subtotals Gate 6:                  | 3,062.67                       | 6,136.97  | .00                               | .00    | .00                           | .00 | 3,062.67 | 6,136.97               |
| R.  | Permits (2400-1 Personal Use)      | 4,491.81                       | 8,819.35  | 286.71                            | 562.94 | .00                           | .00 | 4,778.53 | 9,382.29               |
| S.  | Permits (2400-1 Commercial)        | 167.79                         | 301.63    | 10.71                             | 19.25  | .00                           | .00 | 178.50   | 320.88                 |
|     | Subtotals Permits:                 | 4,659.60                       | 9,120.98  | 297.42                            | 582.19 | .00                           | .00 | 4,957.03 | 9,703.17               |
|     | TOTAL FY ATTAINMENT:               | 7,722.27                       | 15,257.95 | 297.42                            | 582.19 | .00                           | .00 | 8,019.70 | 15,840.14              |
| Т.  | Fiscal Year Target                 | .00                            | 11,000.00 | .00                               | 500.00 | .00                           | .00 | .00      | 11,500.00              |
| U.  | Percent FY Attainment              |                                | 138.71    |                                   | 116.44 |                               |     |          | 137.74                 |
|     | Other Volume - No Credit for Offer |                                |           |                                   |        |                               |     |          |                        |
| ٧.  | Resold - No Credit                 | .00                            | .00       | .00                               | .00    | .00                           | .00 | .00      | .00                    |
| W.  | Reoffered - No Credit              | 116.00                         | 263.15    | .00                               | .00    | .00                           | .00 | 116.00   | 263.15                 |
| Χ.  | Alternative Volume                 | .00                            | .00       | .00                               | .00    | .00                           | .00 | .00      | .00                    |
|     | TOTAL OFFER VOLUME:                | 7,606.27                       | 14,994.80 | 297.42                            | 582.19 | .00                           | .00 | 7,903.70 | 15,576.99              |



Report Type: Quarterly Page: 7 of 17

Filter: Convertible Products ,All Sales Run Date: 05/10/2010 11:35 AM

## REGION DETAIL BY FOREST Convertible Products

Region: 03 R3, Southwestern Region Forest: 04 Coconino National Forest

| Act | ivity or Status                    | NFTM Funde<br>TMBR-VO<br>(MBF) |           | SSSS Funder<br>TMBR-VOL-SI<br>(MBF) |           | CWK2 Fund<br>TMBR-VC<br>(MBF) |     | To<br>All Vo<br>(MBF) | tal<br>lume<br>(CCF) |
|-----|------------------------------------|--------------------------------|-----------|-------------------------------------|-----------|-------------------------------|-----|-----------------------|----------------------|
|     | Gate 4 Advertisement               |                                |           |                                     |           |                               |     |                       |                      |
| A.  | OnGoing                            | 202.76                         | 431.00    | .00                                 | .00       | .00                           | .00 | 202.76                | 431.00               |
| B.  | Delayed                            | .00                            | .00       | .00                                 | .00       | .00                           | .00 | .00                   | .00                  |
| C.  | Withdrawn                          | .00                            | .00       | .00                                 | .00       | .00                           | .00 | .00                   | .00                  |
| D.  | Resold                             | .00                            | .00       | .00                                 | .00       | .00                           | .00 | .00                   | .00                  |
| E.  | Reoffered                          | .00                            | .00       | .00                                 | .00       | .00                           | .00 | .00                   | .00                  |
|     | Subtotals Gate 4:                  | 202.76                         | 431.00    | .00                                 | .00       | .00                           | .00 | 202.76                | 431.00               |
|     | Gate 5 Bid Opening                 |                                |           |                                     |           |                               |     |                       |                      |
| F.  | Valid Bids                         | .00                            | .00       | .00                                 | .00       | .00                           | .00 | .00                   | .00                  |
| G.  | No Bids                            | .00                            | .00       | .00                                 | .00       | .00                           | .00 | .00                   | .00                  |
| H.  | Delayed                            | .00                            | .00       | .00                                 | .00       | .00                           | .00 | .00                   | .00                  |
| I.  | Withdrawn                          | .00                            | .00       | .00                                 | .00       | .00                           | .00 | .00                   | .00                  |
| J.  | Resold                             | .00                            | .00       | .00                                 | .00       | .00                           | .00 | .00                   | .00                  |
| K.  | Reoffered                          | .00                            | .00       | .00                                 | .00       | .00                           | .00 | .00                   | .00                  |
|     | Subtotals Gate 5:                  | .00                            | .00       | .00                                 | .00       | .00                           | .00 | .00                   | .00                  |
|     | Gate 6 Sale Award                  |                                |           |                                     |           |                               |     |                       |                      |
| L.  | Regular Sales                      | 255.91                         | 476.40    | 22.42                               | 42.60     | .00                           | .00 | 278.34                | 519.00               |
| M.  | Cancelled                          | .00                            | .00       | .00                                 | .00       | .00                           | .00 | .00                   | .00                  |
| N.  | Opted/Other Volume                 | .00                            | .00       | .00                                 | .00       | .00                           | .00 | .00                   | .00                  |
| Ο.  | Resold                             | .00                            | .00       | .00                                 | .00       | .00                           | .00 | .00                   | .00                  |
| P.  | Reoffered                          | .00                            | .00       | .00                                 | .00       | .00                           | .00 | .00                   | .00                  |
| Q.  | Previous FY Volume                 | .00                            | .00       | .00                                 | .00       | .00                           | .00 | .00                   | .00                  |
| Z.  | Replacement Volume                 | .00                            | .00       | .00                                 | .00       | .00                           | .00 | .00                   | .00                  |
|     | Subtotals Gate 6:                  | 255.91                         | 476.40    | 22.42                               | 42.60     | .00                           | .00 | 278.34                | 519.00               |
| R.  | Permits (2400-1 Personal Use)      | 7,370.44                       | 11,645.15 | .00                                 | .00       | .00                           | .00 | 7,370.44              | 11,645.15            |
| S.  | Permits (2400-1 Commercial)        | 271.78                         | 428.00    | .00                                 | .00       | .00                           | .00 | 271.78                | 428.00               |
|     | Subtotals Permits:                 | 7,642.22                       | 12,073.15 | .00                                 | .00       | .00                           | .00 | 7,642.22              | 12,073.15            |
|     | TOTAL FY ATTAINMENT:               | 7,898.13                       | 12,549.55 | 22.42                               | 42.60     | .00                           | .00 | 7,920.56              | 12,592.15            |
| т.  | Fiscal Year Target                 | .00                            | 42,000.00 | .00                                 | 10,000.00 | .00                           | .00 | .00                   | 52,000.00            |
| U.  | Percent FY Attainment              |                                | 29.88     |                                     | .43       |                               |     |                       | 24.22                |
|     | Other Volume - No Credit for Offer |                                |           |                                     |           |                               |     |                       |                      |
| ٧.  | Resold - No Credit                 | .00                            | .00       | .00                                 | .00       | .00                           | .00 | .00                   | .00                  |
| W.  | Reoffered - No Credit              | .00                            | .00       | .00                                 | .00       | .00                           | .00 | .00                   | .00                  |
| Χ.  | Alternative Volume                 | .00                            | .00       | .00                                 | .00       | .00                           | .00 | .00                   | .00                  |
|     | TOTAL OFFER VOLUME:                | 8,100.89                       | 12,980.55 | 22.42                               | 42.60     | .00                           | .00 | 8,123.32              | 13,023.15            |



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Filter: Convertible Products ,All Sales Run Date: 05/10/2010 11:35 AM

## REGION DETAIL BY FOREST Convertible Products

Region: 03 R3, Southwestern Region Forest: 05 Coronado National Forest

| Ac       | ivity or Status                                | NFTM Funde<br>TMBR-VO<br>(MBF) |                           | SSSS Funde<br>TMBR-VOL-S<br>(MBF) |      | CWK2 Fund<br>TMBR-VC<br>(MBF) |                    |                          | Total<br>Volume<br>(CCF) |
|----------|--|--------------------------------|---------------------------|-----------------------------------|------|-------------------------------|--------------------|--------------------------|--------------------------|
|          | Gate 4 Advertisement                           |                                |                           |                                   |      |                               |                    |                          |                          |
| A.       | OnGoing  | .00                            | .00                       | .00                               | .00  | .00                           | .00                | .00                      | .00                      |
| В.       | Delayed  | .00                            | .00                       | .00                               | .00  | .00                           | .00                | .00                      | .00                      |
| C.       | Withdrawn                                      | .00                            | .00                       | .00                               | .00  | .00                           | .00                | .00                      | .00                      |
| D.       | Resold   | .00                            | .00                       | .00                               | .00  | .00                           | .00                | .00                      |                          |
| E.       | Reoffered                                      | .00                            | .00                       | .00                               | .00  | .00                           | .00                | .00                      | .00                      |
|          | Subtotals Gate 4:                              | .00                            | .00                       | .00                               | .00  | .00                           | .00                | .0                       | .00                      |
|          | Gate 5 Bid Opening                             |                                |                           |                                   |      |                               |                    |                          |                          |
| F.       | Valid Bids                                     | .00                            | .00                       | .00                               | .00  | .00                           | .00                | .00                      | .00                      |
| G.       | No Bids  | .00                            | .00                       | .00                               | .00  | .00                           | .00                | .00                      | .00                      |
| H.       | Delayed  | .00                            | .00                       | .00                               | .00  | .00                           | .00                | .00                      | .00                      |
| I.       | Withdrawn                                      | .00                            | .00                       | .00                               | .00  | .00                           | .00                | .00                      | .00                      |
| J.       | Resold   | .00                            | .00                       | .00                               | .00  | .00                           | .00                | .00                      | .00                      |
| K.       | Reoffered                                      | .00                            | .00                       | .00                               | .00  | .00                           | .00                | .00                      | .00                      |
|          | Subtotals Gate 5:                              | .00                            | .00                       | .00                               | .00  | .00                           | .00                | .0                       | .00                      |
|          | Gate 6 Sale Award                              |                                |                           |                                   |      |                               |                    |                          |                          |
| L.       | Regular Sales                                  | .00                            | .00                       | .00                               | .00  | .00                           | .00                | .00                      |                          |
| М.       |  | .00                            | .00                       | .00                               | .00  | .00                           | .00                | .00                      |                          |
| N.       | Opted/Other Volume                             | .00                            | .00                       | .00                               | .00  | .00                           | .00                | .00                      |                          |
| 0.       |  | .00                            | .00                       | .00                               | .00  | .00                           | .00                | .00                      |                          |
| Ρ.       | Reoffered                                      | .00                            | .00                       | .00                               | .00  | .00                           | .00                | .00                      |                          |
| Q.       | Previous FY Volume                             | .00                            | .00                       | .00                               | .00  | .00                           | .00                | .00                      |                          |
| Z.       | Replacement Volume                             | .00                            | .00                       | .00                               | .00  | .00                           | .00                | .00                      |                          |
| _        | Subtotals Gate 6:                              | .00                            | .00                       | .00                               | .00  | .00                           | .00                | .00                      |                          |
| R.       | Permits (2400-1 Personal Use)                  | 494.00                         | 780.52                    | .00                               | .00  | .00                           | .00                | 494.00                   |                          |
| S.       | Permits (2400-1 Commercial) Subtotals Permits: | 187.83<br><b>681.83</b>        | 295.96<br><b>1,076.48</b> | .00<br><b>.00</b>                 | .00. | .00<br><b>.00</b>             | .00<br>. <b>00</b> | 187.83<br><b>681.8</b> 3 |                          |
|          | TOTAL FY ATTAINMENT:                           | 681.83                         | 1,076.48                  | .00                               | .00  | .00                           | .00                | 681.8                    |                          |
| т.       | Fiscal Year Target                             | .00                            | 1,400.00                  | .00                               | .00  | .00                           | .00                | .00                      |                          |
| U.       | Percent FY Attainment                          | .00                            | 76.89                     | .00                               | .00  | .00                           | .00                | .01                      | 76.89                    |
| J.       | Other Volume - No Credit for Offer             |                                | 70.09                     |                                   |      |                               |                    |                          | 70.09                    |
| V.       | Resold - No Credit                             | .00                            | .00                       | .00                               | .00  | .00                           | .00                | .00                      | .00                      |
| w.<br>w. | Reoffered - No Credit                          | .00                            | .00                       | .00                               | .00  | .00                           | .00                | .00                      |                          |
| X.       | Alternative Volume                             | .00                            | .00                       | .00                               | .00  | .00                           | .00                | .00                      |                          |
| <u> </u> |  |                                |                           |                                   |      |                               |                    | -                        |                          |
|          | TOTAL OFFER VOLUME:                            | 681.83                         | 1,076.48                  | .00                               | .00  | .00                           | .00                | 681.8                    | ار 1,076.                |



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Filter: Convertible Products ,All Sales Run Date: 05/10/2010 11:35 AM

## REGION DETAIL BY FOREST Convertible Products

Region: 03 R3, Southwestern Region Forest: 06 Gila National Forest

| Act       | ivity or Status                                | NFTM Funded<br>TMBR-VOI<br>(MBF) |                      | SSSS Funde<br>TMBR-VOL-SI<br>(MBF) |                    | CWK2 Fund<br>TMBR-VC<br>(MBF) |                   | I                  | Total<br>Volume<br>(CCF) |
|-----------|--|----------------------------------|----------------------|------------------------------------|--------------------|-------------------------------|-------------------|--------------------|--------------------------|
|           | Gate 4 Advertisement                           |                                  |                      |                                    |                    |                               |                   |                    |                          |
| Α.        | OnGoing  | .00                              | .00                  | .00                                | .00                | .00                           | .00               | .0                 | .00                      |
| В.        | Delayed  | .00                              | .00                  | .00                                | .00                | .00                           | .00               | .0                 | .00                      |
| C.        | Withdrawn                                      | .00                              | .00                  | .00                                | .00                | .00                           | .00               | .0                 | .00                      |
| D.        | Resold   | .00                              | .00                  | .00                                | .00                | .00                           | .00               | .0                 | .00                      |
| E.        | Reoffered                                      | .00                              | .00                  | .00                                | .00                | .00                           | .00               | .0                 | .00                      |
|           | Subtotals Gate 4:                              | .00                              | .00                  | .00                                | .00                | .00                           | .00               | .0                 | .00                      |
|           | Gate 5 Bid Opening                             |                                  |                      |                                    |                    |                               |                   |                    |                          |
| F.        | Valid Bids                                     | .00                              | .00                  | .00                                | .00                | .00                           | .00               | .0                 |                          |
| G.        | No Bids  | .00                              | .00                  | .00                                | .00                | .00                           | .00               | .0                 |                          |
| Н.        | Delayed  | .00                              | .00                  | .00                                | .00                | .00                           | .00               | .0                 |                          |
| I.        | Withdrawn                                      | .00                              | .00                  | .00                                | .00                | .00                           | .00               | .0                 |                          |
| J.        | Resold   | .00                              | .00                  | .00                                | .00                | .00                           | .00               | .0                 |                          |
| K.        | Reoffered                                      | .00                              | .00                  | .00                                | .00                | .00                           | .00               | .0                 |                          |
|           | Subtotals Gate 5:                              | .00                              | .00                  | .00                                | .00                | .00                           | .00               | .0                 | 00.00                    |
|           | Gate 6 Sale Award                              |                                  |                      |                                    |                    |                               |                   |                    |                          |
| L.        | Regular Sales                                  | .00                              | .00                  | .00                                | .00                | .00                           | .00               | .0.                |                          |
| М.        | Cancelled                                      | .00                              | .00                  | .00                                | .00                | .00                           | .00               | .0.                |                          |
| N.        | Opted/Other Volume                             | .00                              | .00                  | .00                                | .00                | .00                           | .00               | .0.                |                          |
| 0.        | Resold   | .00                              | .00                  | .00                                | .00                | .00                           | .00               | .0                 |                          |
| Ρ.        | Reoffered                                      | .00                              | .00                  | .00                                | .00                | .00                           | .00               | .0                 |                          |
| Q.        | Previous FY Volume                             | .00                              | .00                  | .00                                | .00                | .00                           | .00               | .0                 |                          |
| Z.        | Replacement Volume                             | .00                              | .00                  | .00                                | .00                | .00                           | .00               | .0                 |                          |
| _         | Subtotals Gate 6:                              | .00                              | .00                  | .00                                | .00                | .00                           | .00               | .0                 |                          |
| R.        | Permits (2400-1 Personal Use)                  | 3,075.25                         | 4,855.49<br>2.612.70 | .00                                | .00                |                               |                   | 3,075.2<br>1.659.0 |                          |
| S.        | Permits (2400-1 Commercial) Subtotals Permits: | 1,659.06<br><b>4,734.32</b>      | 7,468.19             | .00<br><b>.00</b>                  | .00.<br><b>00.</b> | .00<br><b>.00</b>             | .00<br><b>.00</b> | 4,734.3            | - ,                      |
|           | TOTAL FY ATTAINMENT:                           | 4,734.32                         | 7,468.19             | .00                                | .00                | .00                           | .00               | 4,734.3            |                          |
| т.        | Fiscal Year Target                             | .00                              | 9,460.00             | .00                                | .00                | .00                           | .00               | 4,734.3            | •                        |
| ι.<br>U.  | Percent FY Attainment                          | .00                              | 78.94                | .00                                | .00                | .00                           | .00               | .0                 | 78.94                    |
| υ.        | Other Volume - No Credit for Offer             |                                  | 76.94                |                                    |                    |                               |                   |                    | 70.94                    |
| V.        | Resold - No Credit                             | .00                              | .00                  | .00                                | .00                | .00                           | .00               | .0.                | .00                      |
| v.<br>W.  | Reoffered - No Credit                          | .00                              | .00                  | .00                                | .00                | .00                           | .00               | .0                 |                          |
| vv.<br>X. | Alternative Volume                             | .00                              | .00                  | .00                                | .00                | .00                           | .00               | .0                 |                          |
| ۸.        |  |                                  |                      |                                    |                    |                               |                   |                    |                          |
|           | TOTAL OFFER VOLUME:                            | 4,734.32                         | 7,468.19             | .00                                | .00                | .00                           | .00               | 4,734.3            | 2 7,468.19               |



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Filter: Convertible Products ,All Sales Run Date: 05/10/2010 11:35 AM

### REGION DETAIL BY FOREST Convertible Products

Region: 03 R3, Southwestern Region Forest: 07 Kaibab National Forest

| Act | vity or Status                     | NFTM Funde<br>TMBR-VO<br>(MBF) |           | SSSS Funded<br>TMBR-VOL-SI<br>(MBF) |        | CWK2 Fund<br>TMBR-VC<br>(MBF) |     |           | otal<br>olume<br>(CCF) |
|-----|------------------------------------|--------------------------------|-----------|-------------------------------------|--------|-------------------------------|-----|-----------|------------------------|
|     | Gate 4 Advertisement               |                                |           |                                     |        |                               |     |           |                        |
| A.  | OnGoing                            | .00                            | .00       | .00                                 | .00    | .00                           | .00 | .00       | .00                    |
| B.  | Delayed                            | .00                            | .00       | .00                                 | .00    | .00                           | .00 | .00       | .00                    |
| C.  | Withdrawn                          | .00                            | .00       | .00                                 | .00    | .00                           | .00 | .00       | .00                    |
| D.  | Resold                             | .00                            | .00       | .00                                 | .00    | .00                           | .00 | .00       | .00                    |
| E.  | Reoffered                          | .00                            | .00       | .00                                 | .00    | .00                           | .00 | .00       | .00                    |
|     | Subtotals Gate 4:                  | .00                            | .00       | .00                                 | .00    | .00                           | .00 | .00       | .00                    |
|     | Gate 5 Bid Opening                 |                                |           |                                     |        |                               |     |           |                        |
| F.  | Valid Bids                         | .00                            | .00       | .00                                 | .00    | .00                           | .00 | .00       | .00                    |
| G.  | No Bids                            | 6,200.66                       | 12,611.72 | .00                                 | .00    | .00                           | .00 | 6,200.66  | 12,611.72              |
| H.  | Delayed                            | .00                            | .00       | .00                                 | .00    | .00                           | .00 | .00       | .00                    |
| I.  | Withdrawn                          | .00                            | .00       | .00                                 | .00    | .00                           | .00 | .00       | .00                    |
| J.  | Resold                             | .00                            | .00       | .00                                 | .00    | .00                           | .00 | .00       | .00                    |
| K.  | Reoffered                          | .00                            | .00       | .00                                 | .00    | .00                           | .00 | .00       | .00                    |
|     | Subtotals Gate 5:                  | 6,200.66                       | 12,611.72 | .00                                 | .00    | .00                           | .00 | 6,200.66  | 12,611.72              |
|     | Gate 6 Sale Award                  |                                |           |                                     |        |                               |     |           |                        |
| L.  | Regular Sales                      | 6,200.66                       | 12,611.72 | .00                                 | .00    | .00                           | .00 | 6,200.66  | 12,611.72              |
| M.  | Cancelled                          | .00                            | .00       | .00                                 | .00    | .00                           | .00 | .00       | .00                    |
| N.  | Opted/Other Volume                 | .00                            | .00       | .00                                 | .00    | .00                           | .00 | .00       | .00                    |
| Ο.  | Resold                             | .00                            | .00       | .00                                 | .00    | .00                           | .00 | .00       | .00                    |
| P.  | Reoffered                          | .00                            | .00       | .00                                 | .00    | .00                           | .00 | .00       | .00                    |
| Q.  | Previous FY Volume                 | .00                            | .00       | .00                                 | .00    | .00                           | .00 | .00       | .00                    |
| Z.  | Replacement Volume                 | .00                            | .00       | .00                                 | .00    | .00                           | .00 | .00       | .00                    |
|     | Subtotals Gate 6:                  | 6,200.66                       | 12,611.72 | .00                                 | .00    | .00                           | .00 | 6,200.66  | 12,611.72              |
| R.  | Permits (2400-1 Personal Use)      | 4,671.00                       | 7,379.68  | .00                                 | .00    | .00                           | .00 | 4,671.00  | 7,379.68               |
| S.  | Permits (2400-1 Commercial)        | 422.57                         | 666.64    | .00                                 | .00    | .00                           | .00 | 422.57    | 666.64                 |
|     | Subtotals Permits:                 | 5,093.57                       | 8,046.32  | .00                                 | .00    | .00                           | .00 | 5,093.57  | 8,046.32               |
|     | TOTAL FY ATTAINMENT:               | 11,294.23                      | 20,658.04 | .00                                 | .00    | .00                           | .00 | 11,294.23 | 20,658.04              |
| т.  | Fiscal Year Target                 | .00                            | 33,800.00 | .00                                 | 200.00 | .00                           | .00 | .00       | 34,000.00              |
| U.  | Percent FY Attainment              |                                | 61.12     |                                     | .00    |                               |     |           | 60.76                  |
|     | Other Volume - No Credit for Offer |                                |           |                                     |        |                               |     |           |                        |
| ٧.  | Resold - No Credit                 | .00                            | .00       | .00                                 | .00    | .00                           | .00 | .00       | .00                    |
| W.  | Reoffered - No Credit              | .00                            | .00       | .00                                 | .00    | .00                           | .00 | .00       | .00                    |
| Χ.  | Alternative Volume                 | .00                            | .00       | .00                                 | .00    | .00                           | .00 | .00       | .00                    |
|     | TOTAL OFFER VOLUME:                | 17,494.89                      | 33,269.76 | .00                                 | .00    | .00                           | .00 | 17,494.89 | 33,269.76              |



Report Type: Quarterly Page: 11 of 17

Filter: Convertible Products ,All Sales Run Date: 05/10/2010 11:35 AM

### REGION DETAIL BY FOREST Convertible Products

Region: 03 R3, Southwestern Region Forest: 08 Lincoln National Forest

| Act | ivity or Status                    | NFTM Funde<br>TMBR-VO<br>(MBF) |           | SSSS Funded<br>TMBR-VOL-SL<br>(MBF) |          | CWK2 Fund<br>TMBR-VO<br>(MBF) |     |          | otal<br>olume<br>(CCF) |
|-----|------------------------------------|--------------------------------|-----------|-------------------------------------|----------|-------------------------------|-----|----------|------------------------|
|     | Gate 4 Advertisement               |                                |           |                                     |          |                               |     |          |                        |
| A.  | OnGoing                            | .00                            | .00       | .00                                 | .00      | .00                           | .00 | .00      | .00                    |
| B.  | Delayed                            | .00                            | .00       | .00                                 | .00      | .00                           | .00 | .00      | .00                    |
| C.  | Withdrawn                          | .00                            | .00       | .00                                 | .00      | .00                           | .00 | .00      | .00                    |
| D.  | Resold                             | .00                            | .00       | .00                                 | .00      | .00                           | .00 | .00      | .00                    |
| E.  | Reoffered                          | .00                            | .00       | .00                                 | .00      | .00                           | .00 | .00      | .00                    |
|     | Subtotals Gate 4:                  | .00                            | .00       | .00                                 | .00      | .00                           | .00 | .00      | .00                    |
|     | Gate 5 Bid Opening                 |                                |           |                                     |          |                               |     |          |                        |
| F.  | Valid Bids                         | .00                            | .00       | .00                                 | .00      | .00                           | .00 | .00      | .00                    |
| G.  | No Bids                            | 291.11                         | 591.00    | .00                                 | .00      | .00                           | .00 | 291.11   | 591.00                 |
| H.  | Delayed                            | .00                            | .00       | .00                                 | .00      | .00                           | .00 | .00      | .00                    |
| I.  | Withdrawn                          | .00                            | .00       | .00                                 | .00      | .00                           | .00 | .00      | .00                    |
| J.  | Resold                             | .00                            | .00       | .00                                 | .00      | .00                           | .00 | .00      | .00                    |
| K.  | Reoffered                          | .00                            | .00       | .00                                 | .00      | .00                           | .00 | .00      | .00                    |
|     | Subtotals Gate 5:                  | 291.11                         | 591.00    | .00                                 | .00      | .00                           | .00 | 291.11   | 591.00                 |
|     | Gate 6 Sale Award                  |                                |           |                                     |          |                               |     |          |                        |
| L.  | Regular Sales                      | 3,139.96                       | 7,056.00  | .00                                 | .00      | .00                           | .00 | 3,139.96 | 7,056.00               |
| M.  | Cancelled                          | .00                            | .00       | .00                                 | .00      | .00                           | .00 | .00      | .00                    |
| N.  | Opted/Other Volume                 | 406.50                         | 813.00    | .00                                 | .00      | .00                           | .00 | 406.50   | 813.00                 |
| Ο.  | Resold                             | .00                            | .00       | .00                                 | .00      | .00                           | .00 | .00      | .00                    |
| P.  | Reoffered                          | .00                            | .00       | .00                                 | .00      | .00                           | .00 | .00      | .00                    |
| Q.  | Previous FY Volume                 | .00                            | .00       | .00                                 | .00      | .00                           | .00 | .00      | .00                    |
| Z.  | Replacement Volume                 | .00                            | .00       | .00                                 | .00      | .00                           | .00 | .00      | .00                    |
|     | Subtotals Gate 6:                  | 3,546.46                       | 7,869.00  | .00                                 | .00      | .00                           | .00 | 3,546.46 | 7,869.00               |
| R.  | Permits (2400-1 Personal Use)      | 1,719.17                       | 2,720.32  | .00                                 | .00      | .00                           | .00 | 1,719.17 | 2,720.32               |
| S.  | Permits (2400-1 Commercial)        | 205.55                         | 324.77    | .00                                 | .00      | .00                           | .00 | 205.55   | 324.77                 |
|     | Subtotals Permits:                 | 1,924.72                       | 3,045.09  | .00                                 | .00      | .00                           | .00 | 1,924.72 | 3,045.09               |
|     | TOTAL FY ATTAINMENT:               | 5,471.18                       | 10,914.09 | .00                                 | .00      | .00                           | .00 | 5,471.18 | 10,914.09              |
| Т.  | Fiscal Year Target                 | .00                            | 12,000.00 | .00                                 | 1,000.00 | .00                           | .00 | .00      | 13,000.00              |
| U.  | Percent FY Attainment              |                                | 90.95     |                                     | .00      |                               |     |          | 83.95                  |
|     | Other Volume - No Credit for Offer |                                |           |                                     |          |                               |     |          |                        |
| ٧.  | Resold - No Credit                 | .00                            | .00       | .00                                 | .00      | .00                           | .00 | .00      | .00                    |
| w.  | Reoffered - No Credit              | .00                            | .00       | .00                                 | .00      | .00                           | .00 | .00      | .00                    |
| X.  | Alternative Volume                 | .00                            | .00       | .00                                 | .00      | .00                           | .00 | .00      | .00                    |
|     | TOTAL OFFER VOLUME:                | 5,762.29                       | 11,505.09 | .00                                 | .00      | .00                           | .00 | 5,762.29 | 11,505.09              |



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Filter: Convertible Products ,All Sales Run Date: 05/10/2010 11:35 AM

### REGION DETAIL BY FOREST Convertible Products

Region: 03 R3, Southwestern Region Forest: 09 Prescott National Forest

| Act | ivity or Status                    | NFTM Funde<br>TMBR-VO<br>(MBF) |          | SSSS Funde<br>TMBR-VOL-S<br>(MBF) |     | CWK2 Fund<br>TMBR-VC<br>(MBF) |     | Tota<br>All Volu<br>(MBF) |          |
|-----|------------------------------------|--------------------------------|----------|-----------------------------------|-----|-------------------------------|-----|---------------------------|----------|
|     | Gate 4 Advertisement               |                                |          |                                   |     |                               |     |                           |          |
| A.  | OnGoing                            | .00                            | .00      | .00                               | .00 | .00                           | .00 | .00                       | .00      |
| В.  | Delayed                            | .00                            | .00      | .00                               | .00 | .00                           | .00 | .00                       | .00      |
| C.  | Withdrawn                          | .00                            | .00      | .00                               | .00 | .00                           | .00 | .00                       | .00      |
| D.  | Resold                             | .00                            | .00      | .00                               | .00 | .00                           | .00 | .00                       | .00      |
| E.  | Reoffered                          | .00                            | .00      | .00                               | .00 | .00                           | .00 | .00                       | .00      |
|     | Subtotals Gate 4:                  | .00                            | .00      | .00                               | .00 | .00                           | .00 | .00                       | .00      |
|     | Gate 5 Bid Opening                 |                                |          |                                   |     |                               |     |                           |          |
| F.  | Valid Bids                         | .00                            | .00      | .00                               | .00 | .00                           | .00 | .00                       | .00      |
| G.  | No Bids                            | .00                            | .00      | .00                               | .00 | .00                           | .00 | .00                       | .00      |
| H.  | Delayed                            | 1,316.33                       | 2,649.29 | .00                               | .00 | .00                           | .00 | 1,316.33                  | 2,649.29 |
| I.  | Withdrawn                          | .00                            | .00      | .00                               | .00 | .00                           | .00 | .00                       | .00      |
| J.  | Resold                             | .00                            | .00      | .00                               | .00 | .00                           | .00 | .00                       | .00      |
| K.  | Reoffered                          | .00                            | .00      | .00                               | .00 | .00                           | .00 | .00                       | .00      |
|     | Subtotals Gate 5:                  | 1,316.33                       | 2,649.29 | .00                               | .00 | .00                           | .00 | 1,316.33                  | 2,649.29 |
|     | Gate 6 Sale Award                  |                                |          |                                   |     |                               |     |                           |          |
| L.  | Regular Sales                      | 80.00                          | 126.40   | .00                               | .00 | .00                           | .00 | 80.00                     | 126.40   |
| М.  | Cancelled                          | .00                            | .00      | .00                               | .00 | .00                           | .00 | .00                       | .00      |
| N.  | Opted/Other Volume                 | .00                            | .00      | .00                               | .00 | .00                           | .00 | .00                       | .00      |
| О.  | Resold                             | .00                            | .00      | .00                               | .00 | .00                           | .00 | .00                       | .00      |
| P.  | Reoffered                          | 1,316.33                       | 2,649.29 | .00                               | .00 | .00                           | .00 | 1,316.33                  | 2,649.29 |
| Q.  | Previous FY Volume                 | .00                            | .00      | .00                               | .00 | .00                           | .00 | .00                       | .00      |
| Z.  | Replacement Volume                 | .00                            | .00      | .00                               | .00 | .00                           | .00 | .00                       | .00      |
|     | Subtotals Gate 6:                  | 1,396.33                       | 2,775.69 | .00                               | .00 | .00                           | .00 | 1,396.33                  | 2,775.69 |
| R.  | Permits (2400-1 Personal Use)      | 3,504.21                       | 5,536.65 | .00                               | .00 | .00                           | .00 | 3,504.21                  | 5,536.65 |
| S.  | Permits (2400-1 Commercial)        | 491.05                         | 774.77   | .00                               | .00 | .00                           | .00 | 491.05                    | 774.77   |
|     | Subtotals Permits:                 | 3,995.26                       | 6,311.42 | .00                               | .00 | .00                           | .00 | 3,995.26                  | 6,311.42 |
|     | TOTAL FY ATTAINMENT:               | 5,391.59                       | 9,087.11 | .00                               | .00 | .00                           | .00 | 5,391.59                  | 9,087.11 |
| Т.  | Fiscal Year Target                 | .00                            | 8,000.00 | .00                               | .00 | .00                           | .00 | .00                       | 8,000.00 |
| U.  | Percent FY Attainment              |                                | 113.59   |                                   |     |                               |     |                           | 113.59   |
|     | Other Volume - No Credit for Offer |                                |          |                                   |     |                               |     |                           |          |
| ٧.  | Resold - No Credit                 | .00                            | .00      | .00                               | .00 | .00                           | .00 | .00                       | .00      |
| W.  | Reoffered - No Credit              | 1,316.33                       | 2,649.29 | .00                               | .00 | .00                           | .00 | 1,316.33                  | 2,649.29 |
| Χ.  | Alternative Volume                 | .00                            | .00      | .00                               | .00 | .00                           | .00 | .00                       | .00      |
|     | TOTAL OFFER VOLUME:                | 5,391.59                       | 9,087.11 | .00                               | .00 | .00                           | .00 | 5,391.59                  | 9,087.11 |



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Filter: Convertible Products ,All Sales Run Date: 05/10/2010 11:35 AM

## REGION DETAIL BY FOREST Convertible Products

Region: 03 R3, Southwestern Region Forest: 10 Santa Fe National Forest

| Act | ivity or Status                    | NFTM Funded Volume<br>TMBR-VOL-SLD<br>(MBF) (CCF) |           | SSSS Funded Volume<br>TMBR-VOL-SLD-SLVG<br>(MBF) (CCF) |          | CWK2 Funded Volume<br>TMBR-VOL-SLD<br>(MBF) (CCF) |     | To<br>All Vo<br>(MBF) | tal<br>lume<br>(CCF) |
|-----|------------------------------------|---|-----------|--|----------|---|-----|-----------------------|----------------------|
|     | Gate 4 Advertisement               |   |           |  |          |   |     |                       |                      |
| A.  | OnGoing                            | 822.26  | 1,880.54  | .00  | .00      | .00   | .00 | 822.26                | 1,880.54             |
| В.  | Delayed                            | .00   | .00       | .00  | .00      | .00   | .00 | .00                   | .00                  |
| C.  | Withdrawn                          | .00   | .00       | .00  | .00      | .00   | .00 | .00                   | .00                  |
| D.  | Resold                             | .00   | .00       | .00  | .00      | .00   | .00 | .00                   | .00                  |
| E.  | Reoffered                          | .00   | .00       | .00  | .00      | .00   | .00 | .00                   | .00                  |
|     | Subtotals Gate 4:                  | 822.26  | 1,880.54  | .00  | .00      | .00   | .00 | 822.26                | 1,880.54             |
|     | Gate 5 Bid Opening                 |   |           |  |          |   |     |                       |                      |
| F.  | Valid Bids                         | .00   | .00       | .00  | .00      | .00   | .00 | .00                   | .00                  |
| G.  | No Bids                            | .00   | .00       | .00  | .00      | .00   | .00 | .00                   | .00                  |
| H.  | Delayed                            | .00   | .00       | .00  | .00      | .00   | .00 | .00                   | .00                  |
| I.  | Withdrawn                          | .00   | .00       | .00  | .00      | .00   | .00 | .00                   | .00                  |
| J.  | Resold                             | .00   | .00       | .00  | .00      | .00   | .00 | .00                   | .00                  |
| K.  | Reoffered                          | .00   | .00       | .00  | .00      | .00   | .00 | .00                   | .00                  |
|     | Subtotals Gate 5:                  | .00   | .00       | .00  | .00      | .00   | .00 | .00                   | .00                  |
|     | Gate 6 Sale Award                  |   |           |  |          |   |     |                       |                      |
| L.  | Regular Sales                      | 740.90  | 1,420.70  | .00  | .00      | .00   | .00 | 740.90                | 1,420.70             |
| M.  | Cancelled                          | .00   | .00       | .00  | .00      | .00   | .00 | .00                   | .00                  |
| N.  | Opted/Other Volume                 | .00   | .00       | .00  | .00      | .00   | .00 | .00                   | .00                  |
| 0.  | Resold                             | .00   | .00       | .00  | .00      | .00   | .00 | .00                   | .00                  |
| P.  | Reoffered                          | .00   | .00       | .00  | .00      | .00   | .00 | .00                   | .00                  |
| Q.  | Previous FY Volume                 | .00   | .00       | .00  | .00      | .00   | .00 | .00                   | .00                  |
| Z.  | Replacement Volume                 | .00   | .00       | .00  | .00      | .00   | .00 | .00                   | .00                  |
|     | Subtotals Gate 6:                  | 740.90  | 1,420.70  | .00  | .00      | .00   | .00 | 740.90                | 1,420.70             |
| R.  | Permits (2400-1 Personal Use)      | 12,635.97   | 19,996.92 | .00  | .00      | .00   | .00 | 12,635.97             | 19,996.92            |
| S.  | Permits (2400-1 Commercial)        | 92.26   | 165.77    | .00  | .00      | .00   | .00 | 92.26                 | 165.77               |
|     | Subtotals Permits:                 | 12,728.23   | 20,162.69 | .00  | .00      | .00   | .00 | 12,728.23             | 20,162.69            |
|     | TOTAL FY ATTAINMENT:               | 13,469.13   | 21,583.39 | .00  | .00      | .00   | .00 | 13,469.13             | 21,583.39            |
| Т.  | Fiscal Year Target                 | .00   | 15,000.00 | .00  | 1,300.00 | .00   | .00 | .00                   | 16,300.00            |
| U.  | Percent FY Attainment              |   | 143.89    |  | .00      |   |     |                       | 132.41               |
|     | Other Volume - No Credit for Offer |   |           |  |          |   |     |                       |                      |
| ٧.  | Resold - No Credit                 | .00   | .00       | .00  | .00      | .00   | .00 | .00                   | .00                  |
| W.  | Reoffered - No Credit              | .00   | .00       | .00  | .00      | .00   | .00 | .00                   | .00                  |
| X.  | Alternative Volume                 | .00   | .00       | .00  | .00      | .00   | .00 | .00                   | .00                  |
|     | TOTAL OFFER VOLUME:                | 14,291.39   | 23,463.93 | .00  | .00      | .00   | .00 | 14,291.39             | 23,463.93            |



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Filter: Convertible Products ,All Sales Run Date: 05/10/2010 11:35 AM

### REGION DETAIL BY FOREST Convertible Products

Region: 03 R3, Southwestern Region Forest: 12 Tonto National Forest

|                    | gion: 03 R3, Southwestern Re       | egion <b>Fores</b>                 | 12 10    | nio National Fo                         |       |                                    |       |          |                     |  |
|--------------------|------------------------------------|------------------------------------|----------|---|-------|------------------------------------|-------|----------|---------------------|--|
|                    |                                    | NFTM Funded Volume<br>TMBR-VOL-SLD |          | SSSS Funded Volume<br>TMBR-VOL-SLD-SLVG |       | CWK2 Funded Volume<br>TMBR-VOL-SLD |       |          | Total<br>All Volume |  |
| Activity or Status |                                    | (MBF)                              | (CCF)    | (MBF)                                   | (CCF) | (MBF)                              | (CCF) | (MBF)    | ume<br>(CCF)        |  |
|                    | Gate 4 Advertisement               |                                    |          |   |       |                                    |       |          |                     |  |
| A.                 | OnGoing                            | .00                                | .00      | .00                                     | .00   | .00                                | .00   | .00      | .00                 |  |
| B.                 | Delayed                            | .00                                | .00      | .00                                     | .00   | .00                                | .00   | .00      | .00                 |  |
| C.                 | Withdrawn                          | .00                                | .00      | .00                                     | .00   | .00                                | .00   | .00      | .00                 |  |
| D.                 | Resold                             | .00                                | .00      | .00                                     | .00   | .00                                | .00   | .00      | .00                 |  |
| E.                 | Reoffered                          | .00                                | .00      | .00                                     | .00   | .00                                | .00   | .00      | .00                 |  |
|                    | Subtotals Gate 4:                  | .00                                | .00      | .00                                     | .00   | .00                                | .00   | .00      | .00                 |  |
|                    | Gate 5 Bid Opening                 |                                    |          |   |       |                                    |       |          |                     |  |
| F.                 | Valid Bids                         | .00                                | .00      | .00                                     | .00   | .00                                | .00   | .00      | .00                 |  |
| G.                 | No Bids                            | 929.70                             | 1,791.00 | .00                                     | .00   | .00                                | .00   | 929.70   | 1,791.00            |  |
| H.                 | Delayed                            | .00                                | .00      | .00                                     | .00   | .00                                | .00   | .00      | .00                 |  |
| I.                 | Withdrawn                          | .00                                | .00      | .00                                     | .00   | .00                                | .00   | .00      | .00                 |  |
| J.                 | Resold                             | .00                                | .00      | .00                                     | .00   | .00                                | .00   | .00      | .00                 |  |
| K.                 | Reoffered                          | .00                                | .00      | .00                                     | .00   | .00                                | .00   | .00      | .00                 |  |
|                    | Subtotals Gate 5:                  | 929.70                             | 1,791.00 | .00                                     | .00   | .00                                | .00   | 929.70   | 1,791.00            |  |
|                    | Gate 6 Sale Award                  |                                    |          |   |       |                                    |       |          |                     |  |
| L.                 | Regular Sales                      | 559.62                             | 891.50   | .00                                     | .00   | .00                                | .00   | 559.62   | 891.50              |  |
| M.                 | Cancelled                          | .00                                | .00      | .00                                     | .00   | .00                                | .00   | .00      | .00                 |  |
| N.                 | Opted/Other Volume                 | .00                                | .00      | .00                                     | .00   | .00                                | .00   | .00      | .00                 |  |
| Ο.                 | Resold                             | .00                                | .00      | .00                                     | .00   | .00                                | .00   | .00      | .00                 |  |
| P.                 | Reoffered                          | 704.27                             | 1,436.00 | .00                                     | .00   | .00                                | .00   | 704.27   | 1,436.00            |  |
| Q.                 | Previous FY Volume                 | .00                                | .00      | .00                                     | .00   | .00                                | .00   | .00      | .00                 |  |
| Z.                 | Replacement Volume                 | .00                                | .00      | .00                                     | .00   | .00                                | .00   | .00      | .00                 |  |
|                    | Subtotals Gate 6:                  | 1,263.89                           | 2,327.50 | .00                                     | .00   | .00                                | .00   | 1,263.89 | 2,327.50            |  |
| R.                 | Permits (2400-1 Personal Use)      | 2,165.78                           | 3,421.92 | .00                                     | .00   | .00                                | .00   | 2,165.78 | 3,421.92            |  |
| S.                 | Permits (2400-1 Commercial)        | .04                                | .06      | .00                                     | .00   | .00                                | .00   | .04      | .06                 |  |
|                    | Subtotals Permits:                 | 2,165.82                           | 3,421.97 | .00                                     | .00   | .00                                | .00   | 2,165.82 | 3,421.97            |  |
|                    | TOTAL FY ATTAINMENT:               | 3,429.71                           | 5,749.47 | .00                                     | .00   | .00                                | .00   | 3,429.71 | 5,749.47            |  |
| T.                 | Fiscal Year Target                 | .00                                | 5,000.00 | .00                                     | .00   | .00                                | .00   | .00      | 5,000.00            |  |
| U.                 | Percent FY Attainment              |                                    | 114.99   |   |       |                                    |       |          | 114.99              |  |
|                    | Other Volume - No Credit for Offer |                                    |          |   |       |                                    |       |          |                     |  |
| ٧.                 | Resold - No Credit                 | .00                                | .00      | .00                                     | .00   | .00                                | .00   | .00      | .00                 |  |
| w.                 | Reoffered - No Credit              | 704.27                             | 1,436.00 | .00                                     | .00   | .00                                | .00   | 704.27   | 1,436.00            |  |
| X.                 | Alternative Volume                 | .00                                | .00      | .00                                     | .00   | .00                                | .00   | .00      | .00                 |  |
|                    | TOTAL OFFER VOLUME:                | 3,655.14                           | 6,104.47 | .00                                     | .00   | .00                                | .00   | 3,655.14 | 6,104.47            |  |



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Filter: Convertible Products ,All Sales Run Date: 05/10/2010 11:35 AM

#### REPORT LEGEND Convertible Products

Fiscal Year: Volumes displayed on this report are determined by the Planned Gate 5 date. If a sale was awarded in Current FY its volume displays regardless of planned gate 5 date.

#### COLUMNS:

NFTM Funded Volume TMBR-VOL-SLD (MBF and CCF):

Any volume which is not identified by a salvage or CWK2 pct.

Salvage Funded Volume TMBR-VOL-SLD-SLVG (MBF and CCF):

Any volume identified by a salvage percentage.

CWK2 Funded Volume (TMBR-VOL-SLD):

Any volume identified by a CWK2 percentage.

Total ALL VOLUME (MBF and CCF):

Sum of Regular, Salvage, and CWK2 volume.

#### ROWS:

Gate 4 ADVERTISEMENT: Volume where latest gate = 4 and accomplished date is in specified reporting period.

A. Ongoing: Progressing normally.

B. Delayed: Current sale status is delayed (D).C. Withdrawn: Current sale status is withdrawn (W).

D. Resold: Remaining volume from Defaulted sale that is offered.

E. Reoffered: Volume previously offered but not bid.

Subtotals Gate 4: Sum of lines A through E.

Gate 5 BID OPENING: Volume where latest gate = 5 and accomplished date is in specified reporting period.

F. Valid Bids: Progressing Normally and bids accepted.

G. No Bids: Bids were not received. Status is (D or W) reason code is 7005.

The volume displayed in the MBF and CCF columns is cumulative for the Fiscal Year.

H. Delayed: Current sale status is delayed (D) and reason is not 7005.

I. Withdrawn: Current sale status is withdrawn (W) and reason is not 7005.

J. Resold Remaining volume from Defaulted sales that has currently received valid bids.

K. Reoffered Volume previously offered that has currently received valid bids.

Subtotals Gate 5: Sum of lines F through K.

Gate 6 SALE AWARD: Volume where latest gate = 6 and accomplished date is in specified reporting period.

L. Regular Sales: Progressing normally.

M. Cancelled: Volume which defaulted or has terminated abnormally.
 N. Opted/Other Volume: Volume credited during the specified reporting period.
 O. Resold: Remaining volume from Defaulted sale currently awarded.

P. Reoffered Volume previously offered from any FY but not bid and is currently awarded.

Q. Previous FY Volume Volume offered in a previous FY and awarded in the current FY.

Z. Replacement Volume Volume included as replacement under B/BT 8.341

Subtotals Gate 6: Sum of lines L through Q plus Z.

R. Permits (2400-1 Personal Use) Non-commercial Permit sales.

S. Permits (2400-1 Commercial Sales) Commercial Permit sales.



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#### REPORT LEGEND Convertible Products

Subtotal Permits: Sum of lines S and T

TOTAL FY ATTAINMENT: Sums of Reg, Salvage, and CWK2 Volume Type awarded credit = total of Gate 6 and Permits for current FY.

T. Fiscal Year Target: Assigned Target.

U. Percent FY Attainment: Percent of Target Accomplished.

OTHER VOLUME - NO CREDIT for OFFER Volume in Gates 4, 5, and 6 where no credit will be taken for OFFER.

V. Resold-No Credit: Volume from Defaulted Sale where no rework was necessary. Credit for offer taken on original volume.

W. Reoffered-No Credit: Volume previously offered for which credit will not be applied. Credit for offer taken on original volume.

X. Alternative Volume Region 6 Alternative Volume

Total Volume for OFFER Subtotal gate 4 + subtotal gate 5 + subtotal gate 6 + subtotal permits minus volume in V and X and Q

Volume offered during the FY for offer credit



Report Type: Quarterly Page: 17 of 17

Filter: Convertible Products ,All Sales Run Date: 05/10/2010 11:35 AM

Where1 Clause: Where (Region\_Code = '03') and (report\_date between to\_date('10/01/2008 00:00:00', 'mm/dd/yyyy

hh24:mi:ss') and to date('09/30/2009 23:59:59', 'mm/dd/yyyy hh24:mi:ss')) and convertible nonconvertible

= 'C' and stewardship indicator in ('N','Y') and (SNAPSHOT FISCAL YEAR = '2009' AND

SNAPSHOT\_QUARTER = '4')

Where2 Clause: where (Region\_Code = '03') and fiscal\_year > report\_fy and convertible\_nonconvertible = 'C' and

stewardship indicator in ('N','Y') and (SNAPSHOT FISCAL YEAR = '2009' AND

SNAPSHOT\_QUARTER = '4')

**Sorting Criteria:**