

Database Source: SERVICEWIDE
 Database Update: 10/25/2005

Fiscal Year: 2005 - Cumulative as of 9/30/2005
 Convertible Products

ACTIVITY OR STATUS	REGULAR		SALVAGE		OTHER				TOTAL	
	FM-VOL-OFF-N (MBF)	(CCF)	FM-VOL-OFF-S (MBF)	(CCF)	FM-VOL-OFF-N (MBF)	(CCF)	FM-VOL-OFF-S (MBF)	(CCF)	ALL VOLUME (MBF)	(CCF)

FOREST 1										
A. FY Attainment	533.44	1066.68							533.44	1066.68
TOTAL FY ATTAINMENT	533.44	1066.68			TOTAL OTHER:					
B. FY Target		1000.00								1000.00
C. Attainment Percent		106.7%								106.7%

FOREST 3										
A. FY Attainment	13197.63	26903.55	165784.92	259286.81					178982.55	286190.36
TOTAL FY ATTAINMENT	13197.63	26903.55	165784.92	259286.81	TOTAL OTHER:					
B. FY Target		45000.00		174000.00						219000.00
C. Attainment Percent		59.8%		149.0%						130.7%

FOREST 4										
A. FY Attainment	1838.68	3677.48	1327.47	2654.82					3166.15	6332.30
TOTAL FY ATTAINMENT	1838.68	3677.48	1327.47	2654.82	TOTAL OTHER:					
B. FY Target		2500.00		2000.00						4500.00
C. Attainment Percent		147.1%		132.7%						140.7%

FOREST 5										
A. FY Attainment	20175.02	41957.90	5799.05	11453.60					25974.07	53411.50
TOTAL FY ATTAINMENT	20175.02	41957.90	5799.05	11453.60	TOTAL OTHER:					
B. FY Target		42300.00		4500.00						46800.00
C. Attainment Percent		99.2%		254.5%						114.1%

FOREST 6										
A. FY Attainment	49467.69	121297.71	14047.34	32157.03					63515.03	153454.74
TOTAL FY ATTAINMENT	49467.69	121297.71	14047.34	32157.03	TOTAL OTHER:					
B. FY Target		128700.00		26503.00						155203.00
C. Attainment Percent		94.2%		121.3%						98.9%

FOREST 7										
A. FY Attainment	138.61	277.38	68.39	136.62					207.00	414.00
TOTAL FY ATTAINMENT	138.61	277.38	68.39	136.62	TOTAL OTHER:					
B. FY Target		300.00								300.00
C. Attainment Percent		92.5%								138.0%

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	FM-VOL-OFF-N (MBF)	(CCF)	FM-VOL-OFF-S (MBF)	(CCF)	REGULAR FM-VOL-OFF-N (MBF)	(CCF)	SALVAGE FM-VOL-OFF-S (MBF)	(CCF)	ALL VOLUME (MBF)	(CCF)

FOREST 8										
A. FY Attainment	66.90	133.80	3981.39	7064.89					4048.29	7198.69
TOTAL FY ATTAINMENT	66.90	133.80	3981.39	7064.89	TOTAL OTHER:					
B. FY Target		10500.00		7000.00						17500.00
C. Attainment Percent		1.3%		100.9%						41.1%

FOREST 9										
A. FY Attainment	436.90	873.80							436.90	873.80
TOTAL FY ATTAINMENT	436.90	873.80			TOTAL OTHER:					
B. FY Target		22800.00		4000.00						26800.00
C. Attainment Percent		3.8%								3.3%

FOREST 10										
A. FY Attainment	4228.83	8457.64	6606.08	13164.89					10834.91	21622.53
TOTAL FY ATTAINMENT	4228.83	8457.64	6606.08	13164.89	TOTAL OTHER:					
B. FY Target		20023.00		3600.00						23623.00
C. Attainment Percent		42.2%		365.7%						91.5%

FOREST 11										
A. FY Attainment	60445.88	114023.40	5210.23	9127.63					65656.11	123151.03
TOTAL FY ATTAINMENT	60445.88	114023.40	5210.23	9127.63	TOTAL OTHER:					
B. FY Target		150400.00		13500.00						163900.00
C. Attainment Percent		75.8%		67.6%						75.1%

FOREST 12										
A. FY Attainment	1020.92	2339.39	8511.15	19806.18					9532.07	22145.57
TOTAL FY ATTAINMENT	1020.92	2339.39	8511.15	19806.18	TOTAL OTHER:					
B. FY Target		985.00								985.00
C. Attainment Percent		237.5%								248.3%

FOREST 13										
A. FY Attainment	1694.00	3425.00	1643.96	3287.61					3337.96	6712.61
TOTAL FY ATTAINMENT	1694.00	3425.00	1643.96	3287.61	TOTAL OTHER:					
B. FY Target		19000.00		14500.00						33500.00
C. Attainment Percent		18.0%		22.7%						20.0%

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	FM-VOL-OFF-N (MBF)	(CCF)	FM-VOL-OFF-S (MBF)	(CCF)	REGULAR FM-VOL-OFF-N (MBF)	(CCF)	SALVAGE FM-VOL-OFF-S (MBF)	(CCF)	ALL VOLUME (MBF)	(CCF)

FOREST 14										
A. FY Attainment	20102.62	32711.52	14753.20	24945.01					34855.82	57656.53
TOTAL FY ATTAINMENT	20102.62	32711.52	14753.20	24945.01	TOTAL OTHER:					
B. FY Target		101000.00		30000.00						131000.00
C. Attainment Percent		32.4%		83.2%						44.0%

FOREST 15										
A. FY Attainment	26.50	53.00	2373.46	5725.28					2399.96	5778.28
TOTAL FY ATTAINMENT	26.50	53.00	2373.46	5725.28	TOTAL OTHER:					
B. FY Target		3500.00		3500.00						7000.00
C. Attainment Percent		1.5%		163.6%						82.5%

FOREST 16										
A. FY Attainment	12202.14	25723.61	4260.24	7208.61					16462.38	32932.22
TOTAL FY ATTAINMENT	12202.14	25723.61	4260.24	7208.61	TOTAL OTHER:					
B. FY Target		11183.00		5760.00						16943.00
C. Attainment Percent		230.0%		125.1%						194.4%

FOREST 17										
A. FY Attainment	14050.11	28463.14	16261.23	31623.32					30311.34	60086.46
TOTAL FY ATTAINMENT	14050.11	28463.14	16261.23	31623.32	TOTAL OTHER:					
B. FY Target		25500.00		15000.00						40500.00
C. Attainment Percent		111.6%		210.8%						148.4%

FOREST 19										
A. FY Attainment			2611.92	5223.84					2611.92	5223.84
TOTAL FY ATTAINMENT			2611.92	5223.84	TOTAL OTHER:					
B. FY Target										
C. Attainment Percent										

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Fiscal Year: Selected volumes on this report are determined by the Planned Gate 5 date.

COLUMNS:

- Regular FM-VOL-OFF-N (MBF and CCF):
Any volume which is not identified by a salvage pct and does not contain a Buy-back (B) or Carry-over (C) Other Volume Type code.
- Salvage FM-VOL-OFF-S (MBF and CCF):
Any volume identified by a salvage percentage and does not contain a Buy-back (B) or Carry-over (C) Other Volume Type code.
- Other (FM-VOL-OFF-N and FM-VOL-OFF-S):
Any volume which contains a Buy-back (B) or Carry-over (C) Other Volume Type code.
- Total ALL VOLUME (MBF and CCF):
- Sum of Regular, Salvage, and Other volume.

ROWS:

- Gate 4 ADVERTISEMENT: Volume where latest gate = 4 and accomplished date is in specified reporting period.
- A. Ongoing: Progressing normally.
- B. Long Term Contract: Contract is Long Term (R10 only).
- C. Delayed: Current sale status is delayed (D).
- D. Withdrawn: Current sale status is withdrawn (W).
- E. Resold - Credit: Remaining volume from Defaulted sale that is offered and credit taken.
- F. Reoffered - Credit: Volume previously offered but not bid and reworked for new credit.
- Subtotals Gate 4: Sum of lines A through F.
- Gate 5 BID OPENING: Volume where latest gate = 5 and accomplished date is in specified reporting period.
- G. Valid Bids: Progressing Normally and bids accepted.
- H. No Bids: Bids were not received.
- I. Delayed: Current sale status is delayed (D).
- J. Withdrawn: Current sale status is withdrawn (W).
- K. Resold - Credit: Remaining volume from Defaulted sales that received valid bids and credit taken.
- L. Reoffered - Credit: Volume previously offered but not bid and reworked for new credit.
- Subtotals Gate 5: Sum of lines G through L.
- Gate 6 SALE AWARD: Volume where latest gate = 6 and accomplished date is in specified reporting period.
- M. Regular Sales: Progressing normally.
- N. Cancelled: Volume which defaulted or has terminated abnormally.
- O. Opted/Other Volume: Volume credited during the specified reporting period.
- P. Resold - Credit: Remaining volume from Defaulted sale and credit taken.
- Q. Reoffered - Credit: Volume previously offered but not bid and reworked for new credit.
- Subtotals Gate 6: Sum of lines M through Q.
- R. Personal Use Permits: Non-commercial Permit sales.
- S. Small Commercial Sls: Commercial Permit sales.
- T. FY Attainment: Sums of Reg, Salvage, and Other Volume Type for Management Attainment Reporting (MAR).
- TOTAL FY ATTAINMENT: Vol from Other is added to Regular and Salvage totals for FY Attainment calculations.
- U. Fiscal Year Target: Assigned MAR Target.
- V. Percent FY Attainment: Percent of MAR Target Accomplished.
- OTHER VOLUME AWARDED - NO CREDIT: Volume where credit is not applied toward MAR.
- W. Previous FY Volume: Volume awarded from a previous FY bid excluding Resold-No Credit and Reoffered-No Credit.
- X. Resold-No Credit: Remaining Volume from Defaulted sale.
- Y. Reoffered-No Credit: Volume previously offered for which credit will not be applied.
- VOLUME ADJUSTMENTS TO SALES AFTER AWARD: Adjustments in specified reporting period.
- Z. Adjusted Sale Volume: Volume, other than Opted Volume, added to contract.