

Database Source: SERVICEWIDE
 Database Update: 10/25/2005

ACTIVITY OR STATUS	REGULAR		SALVAGE		OTHER				TOTAL	
	FM-VOL-OFF-N (MBF)	(CCF)	FM-VOL-OFF-S (MBF)	(CCF)	REGULAR FM-VOL-OFF-N (MBF)	(CCF)	SALVAGE FM-VOL-OFF-S (MBF)	(CCF)	ALL VOLUME (MBF)	(CCF)

FOREST 2										
A. FY Attainment	8790.96	17255.49	3753.62	7404.49					12544.58	24659.98
TOTAL FY ATTAINMENT	8790.96	17255.49	3753.62	7404.49	TOTAL OTHER:					
B. FY Target	11250.00	22500.00	1650.00	3300.00					12900.00	25800.00
C. Attainment Percent	78.1%	76.7%	227.5%	224.4%					97.2%	95.6%

FOREST 3										
A. FY Attainment	63745.07	135449.22	4405.25	9365.00					68150.32	144814.22
TOTAL FY ATTAINMENT	63745.07	135449.22	4405.25	9365.00	TOTAL OTHER:					
B. FY Target	68000.00	136000.00	5500.00	11000.00					73500.00	147000.00
C. Attainment Percent	93.7%	99.6%	80.1%	85.1%					92.7%	98.5%

FOREST 4										
A. FY Attainment	6515.83	13253.51	2479.79	4355.37					8995.62	17608.88
TOTAL FY ATTAINMENT	6515.83	13253.51	2479.79	4355.37	TOTAL OTHER:					
B. FY Target	10000.00	20000.00	1000.00	2000.00					11000.00	22000.00
C. Attainment Percent	65.2%	66.3%	248.0%	217.8%					81.8%	80.0%

FOREST 6										
A. FY Attainment	15030.99	30579.16	10755.02	20747.58					25786.01	51326.74
TOTAL FY ATTAINMENT	15030.99	30579.16	10755.02	20747.58	TOTAL OTHER:					
B. FY Target	22000.00	44000.00	3500.00	7000.00					25500.00	51000.00
C. Attainment Percent	68.3%	69.5%	307.3%	296.4%					101.1%	100.6%

FOREST 7										
A. FY Attainment	68.17	139.35							68.17	139.35
TOTAL FY ATTAINMENT	68.17	139.35			TOTAL OTHER:					
B. FY Target	18.00	35.00							18.00	35.00
C. Attainment Percent	378.7%	398.1%							378.7%	398.1%

FOREST 9										
A. FY Attainment	955.17	2001.00	5899.28	9304.23					6854.45	11305.23
TOTAL FY ATTAINMENT	955.17	2001.00	5899.28	9304.23	TOTAL OTHER:					
B. FY Target	6600.00	13000.00							6600.00	13000.00
C. Attainment Percent	14.5%	15.4%							103.9%	87.0%

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 Convertible Products

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	FM-VOL-OFF-N (MBF)	(CCF)	FM-VOL-OFF-S (MBF)	(CCF)	REGULAR FM-VOL-OFF-N (MBF)	(CCF)	SALVAGE FM-VOL-OFF-S (MBF)	(CCF)	ALL VOLUME (MBF)	(CCF)

FOREST 10										
A. FY Attainment	3757.31	8542.39	14165.19	28174.54					17922.50	36716.93
TOTAL FY ATTAINMENT	3757.31	8542.39	14165.19	28174.54	TOTAL OTHER:					
B. FY Target	10000.00	20000.00	2350.00	4700.00					12350.00	24700.00
C. Attainment Percent	37.6%	42.7%	602.8%	599.5%					145.1%	148.7%

FOREST 12										
A. FY Attainment	4329.92	8487.68	2910.25	5733.62					7240.17	14221.30
TOTAL FY ATTAINMENT	4329.92	8487.68	2910.25	5733.62	TOTAL OTHER:					
B. FY Target	5250.00	10500.00							5250.00	10500.00
C. Attainment Percent	82.5%	80.8%							137.9%	135.4%

FOREST 13										
A. FY Attainment	5713.27	12288.22	2537.22	4540.66					8250.49	16828.88
TOTAL FY ATTAINMENT	5713.27	12288.22	2537.22	4540.66	TOTAL OTHER:					
B. FY Target	10250.00	20500.00							10250.00	20500.00
C. Attainment Percent	55.7%	59.9%							80.5%	82.1%

FOREST 14										
A. FY Attainment	1132.58	2731.35	8675.54	15943.04					9808.12	18674.39
TOTAL FY ATTAINMENT	1132.58	2731.35	8675.54	15943.04	TOTAL OTHER:					
B. FY Target	8250.00	16500.00							8250.00	16500.00
C. Attainment Percent	13.7%	16.6%							118.9%	113.2%

FOREST 15										
A. FY Attainment	4904.43	11036.13	2978.02	5941.47					7882.45	16977.60
TOTAL FY ATTAINMENT	4904.43	11036.13	2978.02	5941.47	TOTAL OTHER:					
B. FY Target	7200.00	14400.00	1500.00	3000.00					8700.00	17400.00
C. Attainment Percent	68.1%	76.6%	198.5%	198.0%					90.6%	97.6%

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Fiscal Year: Selected volumes on this report are determined by the Planned Gate 5 date.

COLUMNS:

- Regular FM-VOL-OFF-N (MBF and CCF):
Any volume which is not identified by a salvage pct and does not contain a Buy-back (B) or Carry-over (C) Other Volume Type code.
- Salvage FM-VOL-OFF-S (MBF and CCF):
Any volume identified by a salvage percentage and does not contain a Buy-back (B) or Carry-over (C) Other Volume Type code.
- Other (FM-VOL-OFF-N and FM-VOL-OFF-S):
Any volume which contains a Buy-back (B) or Carry-over (C) Other Volume Type code.
- Total ALL VOLUME (MBF and CCF):
- Sum of Regular, Salvage, and Other volume.

ROWS:

- Gate 4 ADVERTISEMENT: Volume where latest gate = 4 and accomplished date is in specified reporting period.
- A. Ongoing: Progressing normally.
- B. Long Term Contract: Contract is Long Term (R10 only).
- C. Delayed: Current sale status is delayed (D).
- D. Withdrawn: Current sale status is withdrawn (W).
- E. Resold - Credit: Remaining volume from Defaulted sale that is offered and credit taken.
- F. Reoffered - Credit: Volume previously offered but not bid and reworked for new credit.
- Subtotals Gate 4: Sum of lines A through F.
- Gate 5 BID OPENING: Volume where latest gate = 5 and accomplished date is in specified reporting period.
- G. Valid Bids: Progressing Normally and bids accepted.
- H. No Bids: Bids were not received.
- I. Delayed: Current sale status is delayed (D).
- J. Withdrawn: Current sale status is withdrawn (W).
- K. Resold - Credit: Remaining volume from Defaulted sales that received valid bids and credit taken.
- L. Reoffered - Credit: Volume previously offered but not bid and reworked for new credit.
- Subtotals Gate 5: Sum of lines G through L.
- Gate 6 SALE AWARD: Volume where latest gate = 6 and accomplished date is in specified reporting period.
- M. Regular Sales: Progressing normally.
- N. Cancelled: Volume which defaulted or has terminated abnormally.
- O. Opted/Other Volume: Volume credited during the specified reporting period.
- P. Resold - Credit: Remaining volume from Defaulted sale and credit taken.
- Q. Reoffered - Credit: Volume previously offered but not bid and reworked for new credit.
- Subtotals Gate 6: Sum of lines M through Q.
- R. Personal Use Permits: Non-commercial Permit sales.
- S. Small Commercial Sls: Commercial Permit sales.
- T. FY Attainment: Sums of Reg, Salvage, and Other Volume Type for Management Attainment Reporting (MAR).
- TOTAL FY ATTAINMENT: Vol from Other is added to Regular and Salvage totals for FY Attainment calculations.
- U. Fiscal Year Target: Assigned MAR Target.
- V. Percent FY Attainment: Percent of MAR Target Accomplished.
- OTHER VOLUME AWARDED - NO CREDIT: Volume where credit is not applied toward MAR.
- W. Previous FY Volume: Volume awarded from a previous FY bid excluding Resold-No Credit and Reoffered-No Credit.
- X. Resold-No Credit: Remaining Volume from Defaulted sale.
- Y. Reoffered-No Credit: Volume previously offered for which credit will not be applied.
- VOLUME ADJUSTMENTS TO SALES AFTER AWARD: Adjustments in specified reporting period.
- Z. Adjusted Sale Volume: Volume, other than Opted Volume, added to contract.