

Database Source: SERVICEWIDE
 Database Update: 10/25/2005

Fiscal Year: 2005 - Cumulative as of 9/30/2005
 Convertible Products

ACTIVITY OR STATUS	REGULAR		SALVAGE		OTHER				TOTAL	
	FM-VOL-OFF-N (MBF)	(CCF)	FM-VOL-OFF-S (MBF)	(CCF)	REGULAR FM-VOL-OFF-N (MBF)	(CCF)	SALVAGE FM-VOL-OFF-S (MBF)	(CCF)	ALL VOLUME (MBF)	(CCF)

FOREST 2										
A. FY Attainment	18738.96	38890.26	2716.85	6954.82					21455.81	45845.08
TOTAL FY ATTAINMENT	18738.96	38890.26	2716.85	6954.82	TOTAL OTHER:					
B. FY Target	20200.00	46487.00	460.00	1060.00					20660.00	47547.00
C. Attainment Percent	92.8%	83.7%	590.6%	656.1%					103.9%	96.4%

FOREST 3										
A. FY Attainment	4445.96	9685.14	499.55	911.48					4945.51	10596.62
TOTAL FY ATTAINMENT	4445.96	9685.14	499.55	911.48	TOTAL OTHER:					
B. FY Target	13600.00	28204.00	500.00	1043.00					14100.00	29247.00
C. Attainment Percent	32.7%	34.3%	99.9%	87.4%					35.1%	36.2%

FOREST 4										
A. FY Attainment	28300.07	55406.01	12330.06	26045.57					40630.13	81451.58
TOTAL FY ATTAINMENT	28300.07	55406.01	12330.06	26045.57	TOTAL OTHER:					
B. FY Target	29000.00	58008.00	28000.00	56000.00					57000.00	114008.00
C. Attainment Percent	97.6%	95.5%	44.0%	46.5%					71.3%	71.4%

FOREST 5										
A. FY Attainment	2890.58	5827.98	8439.60	16388.88					11330.18	22216.86
TOTAL FY ATTAINMENT	2890.58	5827.98	8439.60	16388.88	TOTAL OTHER:					
B. FY Target	5000.00	9950.00	11500.00	22904.00					16500.00	32854.00
C. Attainment Percent	57.8%	58.6%	73.4%	71.6%					68.7%	67.6%

FOREST 8										
A. FY Attainment	195.35	90.42	800.14	2137.80					995.49	2228.22
TOTAL FY ATTAINMENT	195.35	90.42	800.14	2137.80	TOTAL OTHER:					
B. FY Target	1800.00	3830.00	700.00	1500.00					2500.00	5330.00
C. Attainment Percent	10.9%	2.4%	114.3%	142.5%					39.8%	41.8%

FOREST 10										
A. FY Attainment	73923.06	132630.90	2247.99	5719.46					76171.05	138350.36
TOTAL FY ATTAINMENT	73923.06	132630.90	2247.99	5719.46	TOTAL OTHER:					
B. FY Target	73600.00	147200.00	1400.00	2800.00					75000.00	150000.00
C. Attainment Percent	100.4%	90.1%	160.6%	204.3%					101.6%	92.2%

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	FM-VOL-OFF-N (MBF)	CCF	FM-VOL-OFF-S (MBF)	CCF	FM-VOL-OFF-N (MBF)	CCF	FM-VOL-OFF-S (MBF)	CCF	ALL VOLUME (MBF)	CCF

FOREST 11										
A. FY Attainment	1358.94	2297.16	1595.99	4010.78					2954.93	6307.94
TOTAL FY ATTAINMENT	1358.94	2297.16	1595.99	4010.78	TOTAL OTHER:					
B. FY Target	6100.00	14673.00	500.00	1200.00					6600.00	15873.00
C. Attainment Percent	22.3%	15.7%	319.2%	334.2%					44.8%	39.7%

FOREST 12										
A. FY Attainment	11478.81	23603.26	2682.26	5956.07					14161.07	29559.33
TOTAL FY ATTAINMENT	11478.81	23603.26	2682.26	5956.07	TOTAL OTHER:					
B. FY Target	17000.00	36100.00	3500.00	8500.00					20500.00	44600.00
C. Attainment Percent	67.5%	65.4%	76.6%	70.1%					69.1%	66.3%

FOREST 14										
A. FY Attainment	29138.98	58011.67	14039.54	28630.40					43178.52	86642.07
TOTAL FY ATTAINMENT	29138.98	58011.67	14039.54	28630.40	TOTAL OTHER:					
B. FY Target	32900.00	77407.00	11600.00	27222.00					44500.00	104629.00
C. Attainment Percent	88.6%	74.9%	121.0%	105.2%					97.0%	82.8%

FOREST 15										
A. FY Attainment	378.01	828.68	2214.67	5415.04					2592.68	6243.72
TOTAL FY ATTAINMENT	378.01	828.68	2214.67	5415.04	TOTAL OTHER:					
B. FY Target	7600.00	16905.00	700.00	1640.00					8300.00	18545.00
C. Attainment Percent	5.0%	4.9%	316.4%	330.2%					31.2%	33.7%

FOREST 16										
A. FY Attainment	22297.62	43621.75	6169.59	12975.47					28467.21	56597.22
TOTAL FY ATTAINMENT	22297.62	43621.75	6169.59	12975.47	TOTAL OTHER:					
B. FY Target	19500.00	42975.00	5700.00	12540.00					25200.00	55515.00
C. Attainment Percent	114.3%	101.5%	108.2%	103.5%					113.0%	101.9%

FOREST 17										
A. FY Attainment	9324.32	18495.53	12941.56	25243.63					22265.88	43739.16
TOTAL FY ATTAINMENT	9324.32	18495.53	12941.56	25243.63	TOTAL OTHER:					
B. FY Target	4800.00	8563.00	12750.00	22670.00					17550.00	31233.00
C. Attainment Percent	194.3%	216.0%	101.5%	111.4%					126.9%	140.0%

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Fiscal Year: Selected volumes on this report are determined by the Planned Gate 5 date.

COLUMNS:

- Regular FM-VOL-OFF-N (MBF and CCF):
Any volume which is not identified by a salvage pct and does not contain a Buy-back (B) or Carry-over (C) Other Volume Type code.
- Salvage FM-VOL-OFF-S (MBF and CCF):
Any volume identified by a salvage percentage and does not contain a Buy-back (B) or Carry-over (C) Other Volume Type code.
- Other (FM-VOL-OFF-N and FM-VOL-OFF-S):
Any volume which contains a Buy-back (B) or Carry-over (C) Other Volume Type code.
- Total ALL VOLUME (MBF and CCF):
- Sum of Regular, Salvage, and Other volume.

ROWS:

- Gate 4 ADVERTISEMENT: Volume where latest gate = 4 and accomplished date is in specified reporting period.
- A. Ongoing: Progressing normally.
- B. Long Term Contract: Contract is Long Term (R10 only).
- C. Delayed: Current sale status is delayed (D).
- D. Withdrawn: Current sale status is withdrawn (W).
- E. Resold - Credit: Remaining volume from Defaulted sale that is offered and credit taken.
- F. Reoffered - Credit: Volume previously offered but not bid and reworked for new credit.
- Subtotals Gate 4: Sum of lines A through F.
- Gate 5 BID OPENING: Volume where latest gate = 5 and accomplished date is in specified reporting period.
- G. Valid Bids: Progressing Normally and bids accepted.
- H. No Bids: Bids were not received.
- I. Delayed: Current sale status is delayed (D).
- J. Withdrawn: Current sale status is withdrawn (W).
- K. Resold - Credit: Remaining volume from Defaulted sales that received valid bids and credit taken.
- L. Reoffered - Credit: Volume previously offered but not bid and reworked for new credit.
- Subtotals Gate 5: Sum of lines G through L.
- Gate 6 SALE AWARD: Volume where latest gate = 6 and accomplished date is in specified reporting period.
- M. Regular Sales: Progressing normally.
- N. Cancelled: Volume which defaulted or has terminated abnormally.
- O. Opted/Other Volume: Volume credited during the specified reporting period.
- P. Resold - Credit: Remaining volume from Defaulted sale and credit taken.
- Q. Reoffered - Credit: Volume previously offered but not bid and reworked for new credit.
- Subtotals Gate 6: Sum of lines M through Q.
- R. Personal Use Permits: Non-commercial Permit sales.
- S. Small Commercial Sls: Commercial Permit sales.
- T. FY Attainment: Sums of Reg, Salvage, and Other Volume Type for Management Attainment Reporting (MAR).
- TOTAL FY ATTAINMENT: Vol from Other is added to Regular and Salvage totals for FY Attainment calculations.
- U. Fiscal Year Target: Assigned MAR Target.
- V. Percent FY Attainment: Percent of MAR Target Accomplished.
- OTHER VOLUME AWARDED - NO CREDIT: Volume where credit is not applied toward MAR.
- W. Previous FY Volume: Volume awarded from a previous FY bid excluding Resold-No Credit and Reoffered-No Credit.
- X. Resold-No Credit: Remaining Volume from Defaulted sale.
- Y. Reoffered-No Credit: Volume previously offered for which credit will not be applied.
- VOLUME ADJUSTMENTS TO SALES AFTER AWARD: Adjustments in specified reporting period.
- Z. Adjusted Sale Volume: Volume, other than Opted Volume, added to contract.