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 PERIODIC TIMBER SALE ACCOMPLISHMENT REPORT  
 REGIONAL SUMMARY  
 Fiscal Year: 2003 - Cumulative as of 9/30/2003  
 Convertible Products

Database Source: SERVICEWIDE  
 Database Update: 10/29/2003

ACTIVITY OR STATUS	REGULAR		SALVAGE		OTHER				TOTAL	
	FM-VOL-OFF-N (MBF)	(CCF)	FM-VOL-OFF-S (MBF)	(CCF)	REGULAR FM-VOL-OFF-N (MBF)	(CCF)	SALVAGE FM-VOL-OFF-S (MBF)	(CCF)	ALL VOLUME (MBF)	(CCF)
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FOREST 1										
A. FY Attainment	28684.43	57653.98	322.85	584.98					29007.28	58238.96
TOTAL FY ATTAINMENT	28684.43	57653.98	322.85	584.98	TOTAL OTHER:					
B. FY Target	6819.00	13638.00	256.00	511.00					7075.00	14149.00
C. Attainment Percent	420.7%	422.7%	126.1%	114.5%					410.0%	411.6%
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FOREST 2										
A. FY Attainment	9185.33	16012.98							9185.33	16012.98
TOTAL FY ATTAINMENT	9185.33	16012.98			TOTAL OTHER:					
B. FY Target	5181.00	10361.00							5181.00	10361.00
C. Attainment Percent	177.3%	154.6%							177.3%	154.6%
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FOREST 3										
A. FY Attainment	5199.13	8440.29							5199.13	8440.29
TOTAL FY ATTAINMENT	5199.13	8440.29			TOTAL OTHER:					
B. FY Target	2838.00	5675.00							2838.00	5675.00
C. Attainment Percent	183.2%	148.7%							183.2%	148.7%
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FOREST 4										
A. FY Attainment	20274.90	37793.41	1625.07	3402.30					21899.97	41195.71
TOTAL FY ATTAINMENT	20274.90	37793.41	1625.07	3402.30	TOTAL OTHER:					
B. FY Target	17157.00	34314.00	1750.00	3500.00					18907.00	37814.00
C. Attainment Percent	118.2%	110.1%	92.9%	97.2%					115.8%	108.9%
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FOREST 5										
A. FY Attainment	244.75	386.81							244.75	386.81
TOTAL FY ATTAINMENT	244.75	386.81			TOTAL OTHER:					
B. FY Target	155.00	309.00							155.00	309.00
C. Attainment Percent	157.9%	125.2%							157.9%	125.2%
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FOREST 6										
A. FY Attainment	7905.51	14156.59							7905.51	14156.59
TOTAL FY ATTAINMENT	7905.51	14156.59			TOTAL OTHER:					
B. FY Target	3190.00	6379.00							3190.00	6379.00
C. Attainment Percent	247.8%	221.9%							247.8%	221.9%
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ACTIVITY OR STATUS	REGULAR		SALVAGE		OTHER				TOTAL	
	FM-VOL-OFF-N (MBF)	(CCF)	FM-VOL-OFF-S (MBF)	(CCF)	REGULAR FM-VOL-OFF-N (MBF)	(CCF)	SALVAGE FM-VOL-OFF-S (MBF)	(CCF)	ALL VOLUME (MBF)	(CCF)
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FOREST 7										
A. FY Attainment	5998.27	9999.15	637.66	1187.83					6635.93	11186.98
TOTAL FY ATTAINMENT	5998.27	9999.15	637.66	1187.83	TOTAL OTHER:					
B. FY Target	19015.00	38029.00	2814.00	5627.00					21829.00	43656.00
C. Attainment Percent	31.5%	26.3%	22.7%	21.1%					30.4%	25.6%
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FOREST 8										
A. FY Attainment	5414.54	11241.74							5414.54	11241.74
TOTAL FY ATTAINMENT	5414.54	11241.74			TOTAL OTHER:					
B. FY Target	4405.00	8810.00							4405.00	8810.00
C. Attainment Percent	122.9%	127.6%							122.9%	127.6%
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FOREST 9										
A. FY Attainment	5431.03	9032.73							5431.03	9032.73
TOTAL FY ATTAINMENT	5431.03	9032.73			TOTAL OTHER:					
B. FY Target	4734.00	9468.00	1500.00	3000.00					6234.00	12468.00
C. Attainment Percent	114.7%	95.4%							87.1%	72.4%
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FOREST 10										
A. FY Attainment	8558.75	17077.75	8922.38	20069.56					17481.13	37147.31
TOTAL FY ATTAINMENT	8558.75	17077.75	8922.38	20069.56	TOTAL OTHER:					
B. FY Target	9326.00	18652.00	250.00	500.00					9576.00	19152.00
C. Attainment Percent	91.8%	91.6%	569.0%	13.9%					182.6%	194.0%
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FOREST 12										
A. FY Attainment	5312.76	9438.88	261.05	512.27					5573.81	9951.15
TOTAL FY ATTAINMENT	5312.76	9438.88	261.05	512.27	TOTAL OTHER:					
B. FY Target	4500.00	9000.00							4500.00	9000.00
C. Attainment Percent	118.1%	104.9%							123.9%	110.6%
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Database Source: SERVICEWIDE  
Database Update: 10/29/2003

Fiscal Year: 2003 - Cumulative as of 9/30/2003  
Convertible Products

Fiscal Year: Selected volumes on this report are determined by the Planned Gate 5 date.

COLUMNS:

- Regular FM-VOL-OFF-N (MBF and CCF):  
Any volume which is not identified by a salvage pct and does not contain a Buy-back (B) or Carry-over (C) Other Volume Type code.
- Salvage FM-VOL-OFF-S (MBF and CCF):  
Any volume identified by a salvage percentage and does not contain a Buy-back (B) or Carry-over (C) Other Volume Type code.
- Other (FM-VOL-OFF-N and FM-VOL-OFF-S):  
Any volume which contains a Buy-back (B) or Carry-over (C) Other Volume Type code.
- Total ALL VOLUME (MBF and CCF):
- Sum of Regular, Salvage, and Other volume.

ROWS:

- Gate 4 ADVERTISEMENT: Volume where latest gate = 4 and accomplished date is in specified reporting period.
- A. Ongoing: Progressing normally.
- B. Long Term Contract: Contract is Long Term (R10 only).
- C. Delayed: Current sale status is delayed (D).
- D. Withdrawn: Current sale status is withdrawn (W).
- E. Resold - Credit: Remaining volume from Defaulted sale that is offered and credit taken.
- F. Reoffered - Credit: Volume previously offered but not bid and reworked for new credit.
- Subtotals Gate 4: Sum of lines A through F.
- Gate 5 BID OPENING: Volume where latest gate = 5 and accomplished date is in specified reporting period.
- G. Valid Bids: Progressing Normally and bids accepted.
- H. No Bids: Bids were not received.
- I. Delayed: Current sale status is delayed (D).
- J. Withdrawn: Current sale status is withdrawn (W).
- K. Resold - Credit: Remaining volume from Defaulted sales that received valid bids and credit taken.
- L. Reoffered - Credit: Volume previously offered but not bid and reworked for new credit.
- Subtotals Gate 5: Sum of lines G through L.
- Gate 6 SALE AWARD: Volume where latest gate = 6 and accomplished date is in specified reporting period.
- M. Regular Sales: Progressing normally.
- N. Cancelled: Volume which defaulted or has terminated abnormally.
- O. Opted/Other Volume: Volume credited during the specified reporting period.
- P. Resold - Credit: Remaining volume from Defaulted sale and credit taken.
- Q. Reoffered - Credit: Volume previously offered but not bid and reworked for new credit.
- Subtotals Gate 6: Sum of lines M through Q.
- R. Personal Use Permits: Non-commercial Permit sales.
- S. Small Commercial Sls: Commercial Permit sales.
- T. FY Attainment: Sums of Reg, Salvage, and Other Volume Type for Management Attainment Reporting (MAR).
- TOTAL FY ATTAINMENT: Vol from Other is added to Regular and Salvage totals for FY Attainment calculations.
- U. Fiscal Year Target: Assigned MAR Target.
- V. Percent FY Attainment: Percent of MAR Target Accomplished.
- OTHER VOLUME AWARDED - NO CREDIT: Volume where credit is not applied toward MAR.
- W. Previous FY Volume: Volume awarded from a previous FY bid excluding Resold-No Credit and Reoffered-No Credit.
- X. Resold-No Credit: Remaining Volume from Defaulted sale.
- Y. Reoffered-No Credit: Volume previously offered for which credit will not be applied.
- VOLUME ADJUSTMENTS TO SALES AFTER AWARD: Adjustments in specified reporting period.
- Z. Adjusted Sale Volume: Volume, other than Opted Volume, added to contract.