Database Source: SERVICEWIDE

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STARS REPORT 37-2

FOREST: 2 Bighorn PERIODIC TIMBER SALE ACCOMPLISHMENT REPORT

REGIONAL DETAIL BY FOREST

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	REGUI	AR	SALV	AGE	REGULAR				 TOTA	L
ACTIVITY OF CHARLE	FM-VOL-	OFF-N	FM-VOL	-OFF-S	FM-VOL-OF	F-N	FM-VOL	-OFF-S	ALL VOL	UME
ACTIVITY OR STATUS GATE 4 ADVERTISEMENT A. Ongoing B. Long Term Contract C. Delayed D. Withdrawn E. Resold - Credit F. Reoffered - Credit	(MBF)	(CCF)	(MBF)	(CCF)		(CCF)	(MBF)	(CCF)	(MBF)	(CCF)
Subtotals Gate 4:										
GATE 5 BID OPENING G. Valid Bids H. No Bids I. Delayed J. Withdrawn K. Resold - Credit L. Reoffered - Credit			57.68	113.00					57.68	113.00
Subtotals Gate 5:			57.68	113.00					57.68	113.00
GATE 6 SALE AWARD M. Regular Sales N. Cancelled O. Opted/Other Volume P. Resold - Credit Q. Reoffered - Credit	2.41 92.50	6.00							2.41 92.50	6.00
Subtotals Gate 6:	94.91	191.00							94.91	191.00
R. Personal Use Permits S. Small Commercial Sls			1473.40	3006.60					1473.40 19.67	3006.60
T. FY Attainment	94.91	191.00	l	3160.57					1645.66	3351.57
TOTAL FY ATTAINMENT U. Fiscal Year Target V. Percent FY Attain	94.91 2100.00 4.5%		1550.75	3160.57	TOTAL OTHER:				2100.00 78.4%	4200.00 79.8%
OTHER VOLUME AWARDED W. Previous FY Volume X. Resold-No Credit Y. Reoffered-No Credit	- NO CREDIT 155.11	357.00							155.11	357.00
VOLUME ADJUSTMENTS TO Z. Adjusted Sale Volume	SALES AFTER	R AWARD								

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STARS REPORT 37-2

FOREST: 3 Black Hills PERIODIC TIMBER SALE ACCOMPLISHMENT REPORT

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ACTIVITY OR STATUS	FM-VOL-OFF (MBF) (F-N (CCF)	FM-VOL- (MBF)	OFF-S (CCF)	REGULAR FM-VOL-OFF-N (MBF) (CCF)	FM-VO (MBF)	L-OFF-S (CCF)	ALL VO	T.TIME
GATE 4 ADVERTISEMENT A. Ongoing B. Long Term Contract C. Delayed D. Withdrawn E. Resold - Credit F. Reoffered - Credit	13828.36 276				7134.86 14379.00				41986.00
Subtotals Gate 4:	13828.36 276	507.00			7134.86 14379.00			20963.22	41986.00
GATE 5 BID OPENING G. Valid Bids H. No Bids I. Delayed J. Withdrawn K. Resold - Credit L. Reoffered - Credit	4383.90 70	096.00						4383.90	7096.00
Subtotals Gate 5:	4383.90 70	096.00						4383.90	7096.00
GATE 6 SALE AWARD M. Regular Sales N. Cancelled O. Opted/Other Volume P. Resold - Credit Q. Reoffered - Credit	24091.73 491	193.00	86.71	173.42				24091.73	
Subtotals Gate 6:			86.71						49366.42
R. Personal Use Permits S. Small Commercial Sls	1257.15 31	141.20 250.26						1257.15 1562.62	3141.20 3250.26
T. FY Attainment		1	86.71		7134.86 14379.00				104839.88
TOTAL FY ATTAINMENT U. Fiscal Year Target V. Percent FY Attain	60000.00 1200 87.1%	000.00 87.2%	86.71 2200.00 3.9%		TOTAL OTHER:	7134.86	14379.00	62200.00 84.2%	124400.00
OTHER VOLUME AWARDED -								19672.46	38756.00
VOLUME ADJUSTMENTS TO Z. Adjusted Sale Volume	SALES AFTER AW	WARD	168.73	337.44				168.73	337.44

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FOREST: 4 Gm-Unc. & Gunn. PERIODIC TIMBER SALE ACCOMPLISHMENT REPORT

REGIONAL DETAIL BY FOREST

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	5.50					IER		
		LAR -OFF-N			REGULAR FM-VOL-OFF-N	FM-VOL-OFF-S	ALL VO	
ACTIVITY OR STATUS	(MBF)	(CCF)	FM-VOL- (MBF)	(CCF)	FM-VOL-OFF-N (MBF) (CCF)		ALL VO	
GATE 4 ADVERTISEMENT A. Ongoing B. Long Term Contract C. Delayed D. Withdrawn E. Resold - Credit F. Reoffered - Credit								
Subtotals Gate 4:								
GATE 5 BID OPENING G. Valid Bids H. No Bids I. Delayed J. Withdrawn K. Resold - Credit L. Reoffered - Credit	7029.16	16179.00						16179.00
Subtotals Gate 5:	7029.16	16179.00						16179.00
GATE 6 SALE AWARD M. Regular Sales N. Cancelled O. Opted/Other Volume P. Resold - Credit Q. Reoffered - Credit	1487.83	3156.17	168.44				168.44	341.00 3156.17
Subtotals Gate 6:	1487.83		168.44	341.00			1656.27	3497.17
R. Personal Use Permits S. Small Commercial Sls			1725.30 1445.92	2906.16			1725.30 1445.92	2906.16
T. FY Attainment		I	3339.66				1	25497.13
TOTAL FY ATTAINMENT U. Fiscal Year Target V. Percent FY Attain	9475.00 89.9%	18950.00 102.0%	3339.66 1000.00 334.0%	2000.00	TOTAL OTHER:		10475.00 113.2%	121.79
OTHER VOLUME AWARDED - W. Previous FY Volume X. Resold-No Credit Y. Reoffered-No Credit	NO CREDIT						1999.45	3932.00
VOLUME ADJUSTMENTS TO SZ. Adjusted Sale Volume	SALES AFTE	R AWARD			: 			

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FOREST: 6 Med. Bow/Routt PERIODIC TIMBER SALE ACCOMPLISHMENT REPORT

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ACTIVITY OR STATUS	FM-VOL (MBF)	-OFF-N (CCF)	FM-VOL (MBF)	-OFF-S (CCF)	REGULAR FM-VOL-OFF-N (MBF) (CCF)	FM-VOL-OFF-S (MBF) (CCF)	ALL VOI	LUME (CCF)
GATE 4 ADVERTISEMENT A. Ongoing B. Long Term Contract C. Delayed D. Withdrawn E. Resold - Credit F. Reoffered - Credit	6255.50	12189.00					6255.50	12189.00
Subtotals Gate 4:	6255.50	12189.00					6255.50	12189.00
GATE 5 BID OPENING G. Valid Bids H. No Bids I. Delayed J. Withdrawn K. Resold - Credit L. Reoffered - Credit								
Subtotals Gate 5:								
N. Cancelled	3641.13	7944.00					3641.13	7944.00 15.00
Subtotals Gate 6:							3648.41	7959.00
R. Personal Use Permits S. Small Commercial Sls			2518.50	4103.40 10.80	<u>. </u>		2518.50 5.75	4103.40 10.80
T. FY Attainment		I		4114.20			12428.16	
TOTAL FY ATTAINMENT U. Fiscal Year Target V. Percent FY Attain	9240.00 107.2%	18480.00 109.0%		4114.20	TOTAL OTHER:		9240.00 134.5%	
OTHER VOLUME AWARDED - W. Previous FY Volume X. Resold-No Credit Y. Reoffered-No Credit	NO CREDIT						6047.60	12855.00
VOLUME ADJUSTMENTS TO Z. Adjusted Sale Volume	SALES AFTE	R AWARD			<u>:</u> 			

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FOREST: 9 Rio Grande PERIODIC TIMBER SALE ACCOMPLISHMENT REPORT

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Convertible Products _____

						OTH		 		
	REGUL		SALV	AGE	1	JLAR			TOTA	
ACTIVITY OR STATUS	FM-VOL- (MBF)	- !	FM-VOL	(CCF)	(MBF)	L-OFF-N (CCF)	(MBF)	L-OFF-S (CCF)	ALL VOL	OME (CCF)
GATE 4 ADVERTISEMENT A. Ongoing B. Long Term Contract C. Delayed D. Withdrawn E. Resold - Credit F. Reoffered - Credit										
Subtotals Gate 4:										
GATE 5 BID OPENING G. Valid Bids H. No Bids I. Delayed J. Withdrawn K. Resold - Credit L. Reoffered - Credit										
Subtotals Gate 5:										
GATE 6 SALE AWARD M. Regular Sales N. Cancelled O. Opted/Other Volume P. Resold - Credit Q. Reoffered - Credit	3.44	6.41			719.95	1309.00	159.32	318.00	879.27 3.44	1627.00
Subtotals Gate 6:	3.44	6.41			719.95	1309.00	159.32	318.00	882.71	1633.41
R. Personal Use Permits S. Small Commercial Sls			1795.75 326.70	552.80					1795.75 326.70	3066.80 552.80
T. FY Attainment	3.44			3619.60		1309.00	159.32	318.00	3005.16	5253.01
U. Fiscal Year Target	723.39 1000.00 72.3%		2281.77	3937.60	1	∃R:			1000.00	2000.00 262.7%
OTHER VOLUME AWARDED - W. Previous FY Volume X. Resold-No Credit Y. Reoffered-No Credit	NO CREDIT									
VOLUME ADJUSTMENTS TO Z. Adjusted Sale Volume	SALES AFTER	AWARD								

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STARS REPORT 37-2

FOREST: 10 Arap./Roosevelt PERIODIC TIMBER SALE ACCOMPLISHMENT REPORT

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	REGU	 LAR	SALVA	GE		OTH JLAR	/AGE			
ACTIVITY OR STATUS	FM-VOL	-OFF-N (CCF)	FM-VOL- (MBF)	OFF-S (CCF)	FM-VOI (MBF)	L-OFF-N (CCF)	FM-VOI (MBF)	-OFF-S (CCF)	ALL VOI (MBF)	UME (CCF)
ACTIVITY OR STATUS	(MDF)		(MDF)	(CCF)	(MBF)	(CCF)	(MDF)	(CCF)	(MDF)	(CCF)
GATE 4 ADVERTISEMENT A. Ongoing B. Long Term Contract C. Delayed D. Withdrawn E. Resold - Credit F. Reoffered - Credit	2083.06	4905.00							2083.06	4905.00
Subtotals Gate 4:	2083.06	4905.00							2083.06	4905.00
GATE 5 BID OPENING G. Valid Bids H. No Bids I. Delayed J. Withdrawn K. Resold - Credit L. Reoffered - Credit										
Subtotals Gate 5:										
GATE 6 SALE AWARD M. Regular Sales N. Cancelled O. Opted/Other Volume P. Resold - Credit Q. Reoffered - Credit	4487.02	9232.00			596.72	1318.00			5083.74	10550.00
Subtotals Gate 6:	4487.02	9232.00			596.72	1318.00			5083.74	10550.00
R. Personal Use Permits S. Small Commercial Sls			74.38 6.98	119.00 15.20					74.38 6.98	119.00 15.20
T. FY Attainment	6570.08	14137.00	81.36	134.20	596.72	1318.00			7248.16	15589.20
TOTAL FY ATTAINMENT U. Fiscal Year Target V. Percent FY Attain		15455.00 13600.00 113.6%	81.36	134.20	TOTAL OTHE	ER:	596.72	1318.00	6800.00 106.6%	13600.00 114.6%
OTHER VOLUME AWARDED - W. Previous FY Volume X. Resold-No Credit Y. Reoffered-No Credit		8986.00	3.67	81.00					3740.15	9067.00
VOLUME ADJUSTMENTS TO Z. Adjusted Sale Volume	SALES AFTE	R AWARD								

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FOREST: 12 Pike/San Isabel PERIODIC TIMBER SALE ACCOMPLISHMENT REPORT

REGIONAL DETAIL BY FOREST

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ACTIVITY OR STATUS	FM-VOL- (MBF)	OFF-N (CCF)		-OFF-S (CCF)	REGULAR FM-VOL-OFF-N	FM-VOL-OFF-S (MBF) (CCF)	ALL VOI	
GATE 4 ADVERTISEMENT A. Ongoing B. Long Term Contract C. Delayed D. Withdrawn E. Resold - Credit F. Reoffered - Credit								
Subtotals Gate 4:								
GATE 5 BID OPENING G. Valid Bids H. No Bids I. Delayed J. Withdrawn K. Resold - Credit L. Reoffered - Credit	494.00	494.00					494.00	494.00
Subtotals Gate 5:	494.00	494.00					494.00	494.00
GATE 6 SALE AWARD M. Regular Sales N. Cancelled O. Opted/Other Volume P. Resold - Credit Q. Reoffered - Credit	1906.49	1939.00					1906.49	1939.00
Subtotals Gate 6:							2028.57	2175.91
R. Personal Use Permits S. Small Commercial Sls	752.05 316.00	1387.24 647.45		1838.87 858.25			1749.73 735.08	1505.70
T. FY Attainment	3590.62		1416.76				5007.38	7401.72
TOTAL FY ATTAINMENT U. Fiscal Year Target V. Percent FY Attain	3590.62 1800.00 199.5%	3600.00	1416.76	2697.12	TOTAL OTHER:		1800.00 278.2%	
OTHER VOLUME AWARDED - W. Previous FY Volume X. Resold-No Credit Y. Reoffered-No Credit		949.00					172.29	949.00
VOLUME ADJUSTMENTS TO Z. Adjusted Sale Volume	SALES AFTER	AWARD						

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FOREST: 13 San Juan PERIODIC TIMBER SALE ACCOMPLISHMENT REPORT

REGIONAL DETAIL BY FOREST

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	FM-VOL- (MBF)	OFF-N (CCF)		-OFF-S (CCF)	REGULAR FM-VOL-OFF-N	FM-VOL-OFF-S (MBF) (CCF)	ALL VOL	TIME
GATE 4 ADVERTISEMENT A. Ongoing B. Long Term Contract C. Delayed D. Withdrawn E. Resold - Credit F. Reoffered - Credit								
Subtotals Gate 4:								
GATE 5 BID OPENING G. Valid Bids H. No Bids I. Delayed J. Withdrawn K. Resold - Credit L. Reoffered - Credit								
Subtotals Gate 5:								
GATE 6 SALE AWARD M. Regular Sales N. Cancelled O. Opted/Other Volume P. Resold - Credit							866.18	1821.00
Q. Reoffered - Credit								
Subtotals Gate 6:		1882.52			 		898.72	1882.52
R. Personal Use Permits S. Small Commercial Sls			47.01	2224.51			1231.18 47.01	101.00
T. FY Attainment	898.72			2325.51			2176.91	
TOTAL FY ATTAINMENT U. Fiscal Year Target V. Percent FY Attain	4600.00 19.5%	9200.00 20.5%		2325.51	TOTAL OTHER:		4600.00	45.7%
OTHER VOLUME AWARDED - W. Previous FY Volume X. Resold-No Credit Y. Reoffered-No Credit	NO CREDIT	I					3398.29	7478.00
VOLUME ADJUSTMENTS TO 2. Adjusted Sale Volume		I					2.15	4.12

Database Source: SERVICEWIDE

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STARS REPORT 37-2

FOREST: 14 Shoshone PERIODIC TIMBER SALE ACCOMPLISHMENT REPORT

REGIONAL DETAIL BY FOREST

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ACTIVITY OR STATUS	REGULAR FM-VOL-OFF-N (MBF) (CCF)	FM-VOL (MBF)	-OFF-S (CCF)	REGULAR FM-VOL-OFF-N (MBF) (CCF)	DM TIOT OFF C	ALL VO	LUME			
GATE 4 ADVERTISEMENT A. Ongoing B. Long Term Contract C. Delayed D. Withdrawn E. Resold - Credit F. Reoffered - Credit										
Subtotals Gate 4:										
GATE 5 BID OPENING G. Valid Bids H. No Bids I. Delayed J. Withdrawn K. Resold - Credit L. Reoffered - Credit										
Subtotals Gate 5:										
GATE 6 SALE AWARD M. Regular Sales N. Cancelled O. Opted/Other Volume P. Resold - Credit Q. Reoffered - Credit										
Subtotals Gate 6:										
R. Personal Use Permits S. Small Commercial Sls			3845.06 127.00			2403.17	127.00			
T. FY Attainment			3972.06			2467.54				
TOTAL FY ATTAINMENT U. Fiscal Year Target V. Percent FY Attain	4000.00 8000.0	2000.00	3972.06 4000.00 99.3%	TOTAL OTHER:			12000.00 33.1%			
OTHER VOLUME AWARDED - W. Previous FY Volume X. Resold-No Credit Y. Reoffered-No Credit	NO CREDIT									
VOLUME ADJUSTMENTS TO Z. Adjusted Sale Volume	SALES AFTER AWARD									

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STARS REPORT 37-2

FOREST: 15 White River PERIODIC TIMBER SALE ACCOMPLISHMENT REPORT

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ACTIVITY OR STATUS	REGULAR FM-VOL-OFF-N (MBF) (CCF)	SALV FM-VOL (MBF)		OTH	TOTA ALL VOL (MBF)	
GATE 4 ADVERTISEMENT A. Ongoing B. Long Term Contract C. Delayed D. Withdrawn E. Resold - Credit F. Reoffered - Credit						
Subtotals Gate 4:						
GATE 5 BID OPENING G. Valid Bids H. No Bids I. Delayed J. Withdrawn K. Resold - Credit L. Reoffered - Credit						
Subtotals Gate 5:					 	
GATE 6 SALE AWARD M. Regular Sales N. Cancelled O. Opted/Other Volume P. Resold - Credit Q. Reoffered - Credit	2040.77 4766.90	237.88	400.00		 2040.77 237.88	4766.90 400.00
Subtotals Gate 6:	2040.77 4766.90	237.88	400.00		 2278.65	5166.90
R. Personal Use Permits S. Small Commercial Sls		757.43 150.30	1527.34 365.00		 757.43	1527.34 365.00
T. FY Attainment	2040.77 4766.90	1145.61	2292.34		 3186.38	7059.24
TOTAL FY ATTAINMENT U. Fiscal Year Target V. Percent FY Attain	2040.77 4766.90 3000.00 6000.00 68.0% 79.4%	1145.61	2292.34	TOTAL OTHER:	 3000.00 106.2%	6000.00 117.7%
OTHER VOLUME AWARDED - W. Previous FY Volume X. Resold-No Credit Y. Reoffered-No Credit	NO CREDIT					
VOLUME ADJUSTMENTS TO Z. Adjusted Sale Volume	SALES AFTER AWARD 358.43 619.00				 358.43	619.00

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REGIONAL TOTALS

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Convertible Products

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ACTIVITY OR STATUS	REGU FM-VOL (MBF)	JLAR J-OFF-N (MCF)	SALV FM-VOL (MBF)	AGE -OFF-S (MCF)	REG FM-VO (MBF)	OT: ULAR L-OFF-N (MCF)	HER SAL FM-VO (MBF)	VAGE L-OFF-S (MCF)	ALL VO	AL
GATE 4 ADVERTISEMENT A. Ongoing B. Long Term Contract C. Delayed D. Withdrawn E. Resold - Credit F. Reoffered - Credit	22166.92	4470.10			7134.86	1437.90			29301.78	5908.00
Subtotals Gate 4:	22166.92	4470.10				1437.90			29301.78	5908.00
GATE 5 BID OPENING G. Valid Bids H. No Bids I. Delayed J. Withdrawn K. Resold - Credit L. Reoffered - Credit	11907.06	2376.90	57.68	11.30					11964.74	2388.20
Subtotals Gate 5:	11907.06	2376.90	57.68	11.30					11964.74	2388.20
N. Cancelled	37035.73 1745.67		168.44 324.59	34.10 57.34	1316.67	262.70	159.32	31.80	38680.16	7818.79 423.44
Subtotals Gate 6:				91.44		262.70			40750.42	
R. Personal Use Permits S. Small Commercial Sls	2009.20 1878.62	452.84 389.77	12976.79 2485.78	2264.64 497.72					14985.99 4364.40	2717.48 887.49
T. FY Attainment	76743.20	1	16013.28			1700.60	159.32	31.80	101367.33	
V. Percent FY Attain			16172.60	2896.90 1175.00 246.5%	TOTAL OTH		8610.85			27490.00 73.3%
OTHER VOLUME AWARDED - W. Previous FY Volume X. Resold-No Credit Y. Reoffered-No Credit	NO CREDIT	I	3.67	8.10					35185.35	7339.40
VOLUME ADJUSTMENTS TO Z. Adjusted Sale Volume			168.73	33.74					529.31	96.05

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REGIONAL SUMMARY

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	DEGIII		SALVAGE							
	FM-VOL-	OFF-N			FM-VOL-O	K FF-N	FM-VO	L-OFF-S	ALL VO	AL LUME
ACTIVITY OR STATUS	(MBF)	(CCF)	FM-VOL- (MBF)			(CCF)	(MBF)	(CCF)	ALL VO	(CCF)
FOREST 2 A. FY Attainment			1550.75						1645.66	
TOTAL FY ATTAINMENT B. FY Target C. Attainment Percent	2100.00 4.5%	4200.00 4.5%	1550.75	3160.57	TOTAL OTHER:				2100.00	79 8%
FOREST 3			 						 	
A. FY Attainment	45123.76	90287.46	86.71	173.42	7134.86 14	379.00			52345.33	104839.88
TOTAL FY ATTAINMENT B. FY Target C. Attainment Percent	60000.00 1	20000.00	86.71 2200.00 3.9%	4400.00	TOTAL OTHER:		7134.86	14379.00	62200.00	124400.00 84.3%
FOREST 4 A. FY Attainment			3339.66	6161.96						25497.13
C. Attainment Percent	9475.00 89.9%	18950.00	3339.66 1000.00 334.0%	308.1%	TOTAL OTHER:				10475.00	121.7%
FOREST 6 A. FY Attainment		I	2524.25		 				12428.16	
TOTAL FY ATTAINMENT B. FY Target C. Attainment Percent	9240.00 107.2%	18480.00	2524.25	4114.20	TOTAL OTHER:					18480.00 131.3%
FOREST 9 A. FY Attainment		6.41	2122.45	3619.60		309.00	159.32	318.00	3005.16	5253.01
TOTAL FY ATTAINMENT B. FY Target C. Attainment Percent	1000.00 72.3%	2000.00 65.8%	2281.77	3937.60	TOTAL OTHER:				1000.00	2000.00 262.7%
FOREST 10 A. FY Attainment		I	81.36	134.20	596.72 1					15589.20
TOTAL FY ATTAINMENT B. FY Target C. Attainment Percent		13600.00	81.36	134.20	TOTAL OTHER:		596.72	1318.00	6800.00 106.6%	

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REGIONAL SUMMARY

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ACTIVITY OR STATUS	REGULAR FM-VOL-OFF-N (MBF) (CCF)		SALVAGE FM-VOL-OFF-S (MBF) (CCF)		OTHER - REGULAR FM-VOL-OFF-N (MBF) (CCF) (- SALVAGE FM-VOL-OFF-S	TOTAL ALL VOLUME (MBF) (CCF)	
FOREST 12 A. FY Attainment	3590.62	4704.60	1416.76	2697.12			5007.38	7401.72
TOTAL FY ATTAINMENT B. FY Target C. Attainment Percent	3590.62 1800.00 199.5%	4704.60 3600.00 130.7%	1416.76	2697.12	TOTAL OTHER:		1800.00 278.2%	3600.00 205.6%
FOREST 13 A. FY Attainment	898.72	1882.52	1278.19	2325.51			2176.91	4208.03
TOTAL FY ATTAINMENT B. FY Target C. Attainment Percent	898.72 4600.00 19.5%	1882.52 9200.00 20.5%	1278.19	2325.51	TOTAL OTHER:			45.7%
FOREST 14 A. FY Attainment			2467.54	3972.06			2467.54	3972.06
TOTAL FY ATTAINMENT B. FY Target C. Attainment Percent	4000.00	8000.00	2467.54 2000.00 123.4%	3972.06 4000.00 99.3%	TOTAL OTHER:		6000.00	12000.00
FOREST 15 A. FY Attainment	2040.77	4766.90	1145.61	2292.34			3186.38	7059.24
TOTAL FY ATTAINMENT B. FY Target C. Attainment Percent	2040.77 3000.00 68.0%	4766.90 6000.00 79.4%	1145.61	2292.34	TOTAL OTHER:		3000.00 106.2%	6000.00 117.7%

REGION: 2 STARS REPORT 37-2

PERIODIC TIMBER SALE ACCOMPLISHMENT REPORT

REPORT LEGEND

Database Source: SERVICEWIDE Fiscal Year: 2002 - Cumulative as of 9/30/2002 TIME: 9:19:22 Database Update: 10/25/2002 Convertible Products

Fiscal Year: Selected volumes on this report are determined by the Planned Gate 5 date.

COLUMNS:

Regular FM-VOL-OFF-N (MBF and CCF):

Any volume which is not identified by a salvage pct and does not contain a Buy-back (B) or Carry-over (C) Other Volume Type code.

Salvage FM-VOL-OFF-S (MBF and CCF):

Any volume identified by a salvage percentage and does not contain a Buy-back (B) or Carry-over (C) Other Volume Type code.

Other (FM-VOL-OFF-N and FM-VOL-OFF-S):

Any volume which contains a Buy-back (B) or Carry-over (C) Other Volume Type code.

Total ALL VOLUME (MBF and CCF):

Sum of Regular, Salvage, and Other volume.

ROWS:

G. Valid Bids:

L. Reoffered - Credit:

H. No Bids:

I. Delayed: J. Withdrawn:

Gate 4 ADVERTISEMENT: Volume where latest gate = 4 and accomplished date is in specified reporting period. A. Ongoing: Progressing normally. B. Long Term Contract: Contract is Long Term (R10 only). C. Delayed: Current sale status is delayed (D). D. Withdrawn: Current sale status is withdrawn (W).

E. Resold - Credit: Remaining volume from Defaulted sale that is offered and credit taken. F. Reoffered - Credit: Volume previously offered but not bid and reworked for new credit.

Subtotals Gate 4: Sum of lines A through F. Gate 5 BID OPENING:

Volume where latest gate = 5 and accomplished date is in specified reporting period.

PAGE: 14

DATE: 10/31/02

Progressing Normally and bids accepted.

Bids were not received.

Current sale status is delayed (D). Current sale status is withdrawn (W).

K. Resold - Credit: Remaining volume from Defaulted sales that received valid bids and credit taken.

Volume previously offered but not bid and reworked for new credit.

Sum of lines G through L. Subtotals Gate 5:

Gate 6 SALE AWARD: Volume where latest gate = 6 and accomplished date is in specified reporting period.

Progressing normally.

M. Regular Sales: N. Cancelled: Volume which defaulted or has terminated abnormally. O. Opted/Other Volume: Volume credited during the specified reporting period. P. Resold - Credit: Remaining volume from Defaulted sale and credit taken.

Volume previously offered but not bid and reworked for new credit.

Q. Reoffered - Credit: Subtotals Gate 6: Sum of lines M through Q. R. Personal Use Permits: Non-commercial Permit sales. S. Small Commercial Sls: Commercial Permit sales.

T. FY Attainment: Sums of Reg, Salvage, and Other Volume Type for Management Attainment Reporting (MAR). TOTAL FY ATTAINMENT: Vol from Other is added to Regular and Salvage totals for FY Attainment calculations.

U. Fiscal Year Target: Assigned MAR Target.

V. Percent FY Attainment: Percent of MAR Target Accomplished.

OTHER VOLUME AWARDED - NO CREDIT Volume where credit is not applied toward MAR.

W. Previous FY Volume: Volume awarded from a previous FY bid excluding Resold-No Credit and Reoffered-No Credit.

X. Resold-No Credit: Remaining Volume from Defaulted sale.

Y. Reoffered-No Credit: Volume previously offered for which credit will not be applied.

VOLUME ADJUSTMENTS TO SALES AFTER AWARD: Adjustments in specified reporting period.

Z. Adjusted Sale Volume: Volume, other than Opted Volume, added to contract.