

Y. Reoffered-No Credit			

VOLUME ADJUSTMENTS TO SALES AFTER AWARD			
Z. Adjusted Sale Volume			

Y. Reoffered-No Credit			

VOLUME ADJUSTMENTS TO SALES AFTER AWARD			
Z. Adjusted Sale Volume			

Y. Reoffered-No Credit			

VOLUME ADJUSTMENTS TO SALES AFTER AWARD			
Z. Adjusted Sale Volume			

STARS REPORT 37-2
 PERIODIC TIMBER SALE ACCOMPLISHMENT REPORT
 REGIONAL SUMMARY

Database Source: SERVICEWIDE
 Database Update: 11/08/2001

Fiscal Year: 2001 - Cumulative as of 9/30/2001
 Convertible Products

ACTIVITY OR STATUS	REGULAR		SALVAGE		OTHER (17.3 & 77.6)				TOTAL	
	17.1 (MBF)	77.4 (CCF)	17.2 (MBF)	77.5 (CCF)	REGULAR		SALVAGE		17.0 (MBF)	77.3 (CCF)
FOREST 4										
A. FY Attainment	312.50	562.30							312.50	562.30
TOTAL FY ATTAINMENT	312.50	562.30			TOTAL 17.3 & 77.6:					
B. FY Target			500.00	2136.00					500.00	2136.00
C. Attainment Percent									62.5%	26.3%
FOREST 5										
A. FY Attainment	18360.31	35731.20	4366.53	8537.85	38469.51	82556.10	6689.03	14417.90	67885.38	141243.05
TOTAL FY ATTAINMENT	56829.82	118287.30	11055.56	22955.75	TOTAL 17.3 & 77.6: 45158.54 96974.00					
B. FY Target	59000.00	126068.00	6000.00	12821.00					65000.00	138889.00
C. Attainment Percent	96.3%	93.8%	184.3%	179.0%					104.4%	101.7%

Database Source: SERVICEWIDE
 Database Update: 11/08/2001

Fiscal Year: 2001 - Cumulative as of 9/30/2001
 Convertible Products

Fiscal Year: Selected volumes on this report are determined by the Planned Gate 5 date.

COLUMNS:

- Regular 17.1 (MBF) and 77.4 (CCF/MCF):
 Any volume which is not identified by a salvage pct and does not contain a Buy-back (B) or Carry-over (C) Other Volume Type code.
- Salvage 17.2 (MBF) and 77.5 (CCF/MCF):
 Any volume identified by a salvage percentage and does not contain a Buy-back (B) or Carry-over (C) Other Volume Type code.
- Other (17.3 & 77.6):
 Any volume which contains a Buy-back (B) or Carry-over (C) Other Volume Type code.
- Total 17.0 (MBF) and 77.3 (CCF/MCF):
 Sum of Regular, Salvage, and Other volume.

ROWS:

- Gate 4 ADVERTISEMENT: Volume where latest gate = 4 and accomplished date is in specified reporting period.
- A. Ongoing: Progressing normally.
- B. Long Term Contract: Contract is Long Term (R10 only).
- C. Delayed: Current sale status is delayed (D).
- D. Withdrawn: Current sale status is withdrawn (W).
- E. Resold - Credit: Remaining volume from Defaulted sale that is offered and credit taken.
- F. Reoffered - Credit: Volume previously offered but not bid and reworked for new credit.
- Subtotals Gate 4: Sum of lines A through F.
- Gate 5 BID OPENING: Volume where latest gate = 5 and accomplished date is in specified reporting period.
- G. Valid Bids: Progressing Normally and bids accepted.
- H. No Bids: Bids were not received.
- I. Delayed: Current sale status is delayed (D).
- J. Withdrawn: Current sale status is withdrawn (W).
- K. Resold - Credit: Remaining volume from Defaulted sales that received valid bids and credit taken.
- L. Reoffered - Credit: Volume previously offered but not bid and reworked for new credit.
- Subtotals Gate 5: Sum of lines G through L.
- Gate 6 SALE AWARD: Volume where latest gate = 6 and accomplished date is in specified reporting period.
- M. Regular Sales: Progressing normally.
- N. Cancelled: Volume which defaulted or has terminated abnormally.
- O. Opted/Other Volume: Volume credited during the specified reporting period.
- P. Resold - Credit: Remaining volume from Defaulted sale and credit taken.
- Q. Reoffered - Credit: Volume previously offered but not bid and reworked for new credit.
- Subtotals Gate 6: Sum of lines M through Q.
- R. Personal Use Permits: Non-commercial Permit sales.
- S. Small Commercial Sls: Commercial Permit sales.
- T. FY Attainment: Sums of Reg, Salvage, and Other Volume Type for Management Attainment Reporting (MAR).
- TOTAL FY ATTAINMENT: Vol from Other (17.3&77.6) is added to Reg and Salv tots for FY Attainment calculations.
- U. Fiscal Year Target: Assigned MAR Target.
- V. Percent FY Attainment: Percent of MAR Target Accomplished.
- OTHER VOLUME AWARDED - NO CREDIT: Volume where credit is not applied toward MAR.
- W. Previous FY Volume: Volume awarded from a previous FY bid excluding Resold-No Credit and Reoffered-No Credit.
- X. Resold-No Credit: Remaining Volume from Defaulted sale.

Y. Reoffered-No Credit: Volume previously offered for which credit will not be applied.
VOLUME ADJUSTMENTS TO SALES AFTER AWARD: Adjustments in specified reporting period.
Z. Adjusted Sale Volume: Volume, other than Opted Volume, added to contract.