

Y. Reoffered-No Credit			

VOLUME ADJUSTMENTS TO SALES AFTER AWARD			
Z. Adjusted Sale Volume			

Y. Reoffered-No Credit			

VOLUME ADJUSTMENTS TO SALES AFTER AWARD			
Z. Adjusted Sale Volume			

Y. Reoffered-No Credit			

VOLUME ADJUSTMENTS TO SALES AFTER AWARD			
Z. Adjusted Sale Volume			

Y. Reoffered-No Credit			

VOLUME ADJUSTMENTS TO SALES AFTER AWARD			
Z. Adjusted Sale Volume			

Y. Reoffered-No Credit			

VOLUME ADJUSTMENTS TO SALES AFTER AWARD			
Z. Adjusted Sale Volume			

Database Source: SERVICEWIDE
 Database Update: 11/08/2001

ACTIVITY OR STATUS	REGULAR		SALVAGE		OTHER (17.3 & 77.6)				TOTAL	
	17.1 (MBF)	77.4 (CCF)	17.2 (MBF)	77.5 (CCF)	17.1 (MBF)	77.4 (CCF)	17.2 (MBF)	77.5 (CCF)	17.0 (MBF)	77.3 (CCF)
----- GATE 4 ADVERTISEMENT -----										
A. Ongoing										
B. Long Term Contract										
C. Delayed										
D. Withdrawn										
E. Resold - Credit										
F. Reoffered - Credit										
Subtotals Gate 4:										
----- GATE 5 BID OPENING -----										
G. Valid Bids										
H. No Bids										
I. Delayed										
J. Withdrawn										
K. Resold - Credit										
L. Reoffered - Credit										
Subtotals Gate 5:										
----- GATE 6 SALE AWARD -----										
M. Regular Sales	281.48	511.78							281.48	511.78
N. Cancelled										
O. Opted/Other Volume										
P. Resold - Credit										
Q. Reoffered - Credit										
Subtotals Gate 6:	281.48	511.78							281.48	511.78
R. Personal Use Permits	80.74	146.80	81.51	148.20					162.25	295.00
S. Small Commercial Sls	39.99	72.66	271.18	493.02					311.17	565.68
T. FY Attainment	402.21	731.24	352.69	641.22					754.90	1372.46
TOTAL FY ATTAINMENT	402.21	731.24	352.69	641.22	TOTAL 17.3 & 77.6:					
U. Fiscal Year Target		98000.00		8000.00						106000.00
V. Percent FY Attain		.7%		8.0%						1.3%
----- OTHER VOLUME AWARDED - NO CREDIT -----										
W. Previous FY Volume										
X. Resold-No Credit	2292.95	4169.00							2292.95	4169.00

Y. Reoffered-No Credit			

VOLUME ADJUSTMENTS TO SALES AFTER AWARD			
Z. Adjusted Sale Volume			

Y. Reoffered-No Credit			

VOLUME ADJUSTMENTS TO SALES AFTER AWARD			
Z. Adjusted Sale Volume			

Y. Reoffered-No Credit			

VOLUME ADJUSTMENTS TO SALES AFTER AWARD			
Z. Adjusted Sale Volume			

Y. Reoffered-No Credit			

VOLUME ADJUSTMENTS TO SALES AFTER AWARD			
Z. Adjusted Sale Volume			

Y. Reoffered-No Credit			

VOLUME ADJUSTMENTS TO SALES AFTER AWARD			
Z. Adjusted Sale Volume			

Y. Reoffered-No Credit			

VOLUME ADJUSTMENTS TO SALES AFTER AWARD			
Z. Adjusted Sale Volume			

Y. Reoffered-No Credit			

VOLUME ADJUSTMENTS TO SALES AFTER AWARD			
Z. Adjusted Sale Volume			

Y. Reoffered-No Credit			

VOLUME ADJUSTMENTS TO SALES AFTER AWARD			
Z. Adjusted Sale Volume			

Database Source: SERVICEWIDE
 Database Update: 11/08/2001

Fiscal Year: 2001 - Cumulative as of 9/30/2001
 Convertible Products

ACTIVITY OR STATUS	REGULAR		SALVAGE		OTHER (17.3 & 77.6)				TOTAL	
	17.1 (MBF)	77.4 (MCF)	17.2 (MBF)	77.5 (MCF)	REGULAR 17.1 (MBF)	77.4 (MCF)	SALVAGE 17.2 (MBF)	77.5 (MCF)	17.0 (MBF)	77.3 (MCF)
GATE 4 ADVERTISEMENT										
A. Ongoing	72420.15	13053.30	5425.20	986.40			243.65	44.30	78089.00	14084.00
B. Long Term Contract										
C. Delayed										
D. Withdrawn					1350.80	245.60			1350.80	245.60
E. Resold - Credit										
F. Reoffered - Credit										
Subtotals Gate 4:	72420.15	13053.30	5425.20	986.40	1350.80	245.60	243.65	44.30	79439.80	14329.60
GATE 5 BID OPENING										
G. Valid Bids	7258.58	1319.74	8586.11	1561.11					15844.69	2880.85
H. No Bids	12032.35	2187.70	1315.60	239.20	910.80	165.60			14258.75	2592.50
I. Delayed	1383.80	251.60							1383.80	251.60
J. Withdrawn										
K. Resold - Credit										
L. Reoffered - Credit										
Subtotals Gate 5:	20674.73	3759.04	9901.71	1800.31	910.80	165.60			31487.24	5724.95
GATE 6 SALE AWARD										
M. Regular Sales	51332.13	9333.11	73539.81	13370.87	3826.90	695.80	576.95	104.90	129275.79	23504.68
N. Cancelled										
O. Opted/Other Volume										
P. Resold - Credit										
Q. Reoffered - Credit	1986.05	361.10							1986.05	361.10
Subtotals Gate 6:	53318.18	9694.21	73539.81	13370.87	3826.90	695.80	576.95	104.90	131261.84	23865.78
R. Personal Use Permits	3240.74	589.21	2249.39	408.90					5490.13	998.11
S. Small Commercial Sls	1539.07	279.87	13657.43	2483.10					15196.50	2762.97
T. FY Attainment	151192.87	27375.63	104773.54	19049.58	6088.50	1107.00	820.60	149.20	262875.51	47681.41
TOTAL FY ATTAINMENT	157281.37	28482.63	105594.14	19198.78	TOTAL 17.3 & 77.6:	6909.10	1256.20			
U. Fiscal Year Target		100000.00		10000.00						110000.00
V. Percent FY Attain		28.5%		192.0%						43.3%
OTHER VOLUME AWARDED - NO CREDIT										
W. Previous FY Volume	80438.60	14625.20	1465.20	266.40					81903.80	14891.60
X. Resold-No Credit	2292.95	416.90							2292.95	416.90

Y. Reoffered-No Credit			

VOLUME ADJUSTMENTS TO SALES AFTER AWARD			
Z. Adjusted Sale Volume			

Database Source: SERVICEWIDE
 Database Update: 11/08/2001

Fiscal Year: 2001 - Cumulative as of 9/30/2001
 Convertible Products

ACTIVITY OR STATUS	REGULAR		SALVAGE		OTHER (17.3 & 77.6)				TOTAL	
	17.1 (MBF)	77.4 (CCF)	17.2 (MBF)	77.5 (CCF)	REGULAR 17.1 (MBF)	77.4 (CCF)	SALVAGE 17.2 (MBF)	77.5 (CCF)	17.0 (MBF)	77.3 (CCF)
=====										
FOREST 1										
A. FY Attainment	2582.30	4695.10	10920.01	19854.60					13502.31	24549.70
TOTAL FY ATTAINMENT	2582.30	4695.10	10920.01	19854.60	TOTAL 17.3 & 77.6:					
B. FY Target		40000.00		12000.00						52000.00
C. Attainment Percent		11.7%		165.5%						47.2%

FOREST 2										
A. FY Attainment	347.41	631.18	2878.00	5232.76					3225.41	5863.94
TOTAL FY ATTAINMENT	347.41	631.18	2878.00	5232.76	TOTAL 17.3 & 77.6:					
B. FY Target		10000.00		8000.00						18000.00
C. Attainment Percent		6.3%		65.4%						32.6%

FOREST 3										
A. FY Attainment	55.39	101.16	324.21	589.01					379.60	690.17
TOTAL FY ATTAINMENT	55.39	101.16	324.21	589.01	TOTAL 17.3 & 77.6:					
B. FY Target		25000.00		16000.00						41000.00
C. Attainment Percent		.4%		3.7%						1.7%

FOREST 4										
A. FY Attainment	30.32	55.18	1185.76	2155.88					1216.08	2211.06
TOTAL FY ATTAINMENT	30.32	55.18	1185.76	2155.88	TOTAL 17.3 & 77.6:					
B. FY Target		31000.00		3000.00						34000.00
C. Attainment Percent		.2%		71.9%						6.5%

FOREST 5										
A. FY Attainment	16995.51	30900.96	1005.40	1828.00					18000.91	32728.96
TOTAL FY ATTAINMENT	16995.51	30900.96	1005.40	1828.00	TOTAL 17.3 & 77.6:					
B. FY Target		59000.00								59000.00
C. Attainment Percent		52.4%								55.5%

FOREST 6										
A. FY Attainment	402.21	731.24	352.69	641.22					754.90	1372.46
TOTAL FY ATTAINMENT	402.21	731.24	352.69	641.22	TOTAL 17.3 & 77.6:					
B. FY Target		98000.00		8000.00						106000.00
C. Attainment Percent		.7%		8.0%						1.3%

Database Source: SERVICEWIDE
 Database Update: 11/08/2001

Fiscal Year: 2001 - Cumulative as of 9/30/2001
 Convertible Products

ACTIVITY OR STATUS	REGULAR		SALVAGE		OTHER (17.3 & 77.6)				TOTAL	
	17.1 (MBF)	77.4 (CCF)	17.2 (MBF)	77.5 (CCF)	REGULAR 17.1 (MBF)	77.4 (CCF)	SALVAGE 17.2 (MBF)	77.5 (CCF)	17.0 (MBF)	77.3 (CCF)
=====										
FOREST 7										
A. FY Attainment	23463.11	42660.49	1522.93	2768.60					24986.04	45429.09
TOTAL FY ATTAINMENT	23463.11	42660.49	1522.93	2768.60	TOTAL 17.3 & 77.6:					
B. FY Target		206000.00		9000.00						215000.00
C. Attainment Percent		20.7%		30.8%						21.1%

FOREST 8										
A. FY Attainment	7343.82	13352.39	217.80	396.00	6088.50	11070.00	820.60	1492.00	14470.72	26310.39
TOTAL FY ATTAINMENT	13432.32	24422.39	1038.40	1888.00	TOTAL 17.3 & 77.6: 6909.10 12562.00					
B. FY Target		48000.00		2000.00						50000.00
C. Attainment Percent		50.9%		94.4%						52.6%

FOREST 9										
A. FY Attainment	2689.77	4889.78	80109.02	145653.02					82798.79	150542.80
TOTAL FY ATTAINMENT	2689.77	4889.78	80109.02	145653.02	TOTAL 17.3 & 77.6:					
B. FY Target		220000.00		30000.00						250000.00
C. Attainment Percent		2.2%		485.5%						60.2%

FOREST 10										
A. FY Attainment	41533.66	74376.09	4044.74	7353.58					45578.40	81729.67
TOTAL FY ATTAINMENT	41533.66	74376.09	4044.74	7353.58	TOTAL 17.3 & 77.6:					
B. FY Target		86000.00		5000.00						91000.00
C. Attainment Percent		86.5%		147.1%						89.8%

FOREST 11										
A. FY Attainment	6967.36	12668.17	1399.06	2543.27					8366.42	15211.44
TOTAL FY ATTAINMENT	6967.36	12668.17	1399.06	2543.27	TOTAL 17.3 & 77.6:					
B. FY Target		43000.00		2000.00						45000.00
C. Attainment Percent		29.5%		127.2%						33.8%

FOREST 12										
A. FY Attainment	17064.31	31026.00	562.96	1023.55					17627.27	32049.55
TOTAL FY ATTAINMENT	17064.31	31026.00	562.96	1023.55	TOTAL 17.3 & 77.6:					
B. FY Target		70000.00		4000.00						74000.00
C. Attainment Percent		44.3%		25.6%						43.3%

STARS REPORT 37-2
 PERIODIC TIMBER SALE ACCOMPLISHMENT REPORT
 REGIONAL SUMMARY

Database Source: SERVICEWIDE
 Database Update: 11/08/2001

Fiscal Year: 2001 - Cumulative as of 9/30/2001
 Convertible Products

```

=====
ACTIVITY OR STATUS | 17.1 77.4 | 17.2 77.5 | 17.1 77.4 | 17.2 77.5 | 17.0 77.3 |
                   | (MBF) (CCF) | (MBF) (CCF) | (MBF) (CCF) | (MBF) (CCF) | (MBF) (CCF) |
-----|-----|-----|-----|-----|
FOREST 13
A. FY Attainment   | 31717.70 57668.50 | 250.96 456.27 | | | 31968.66 58124.77 |
                   |                   |                   | | |                   |
TOTAL FY ATTAINMENT | 31717.70 57668.50 | 250.96 456.27 | TOTAL 17.3 & 77.6: | | 60200.00 |
B. FY Target       |                   |                   | | |                   |
C. Attainment Percent | 96.1% | 228.1% | | | 96.6% |
=====
    
```

Fiscal Year: Selected volumes on this report are determined by the Planned Gate 5 date.

COLUMNS:

- Regular 17.1 (MBF) and 77.4 (CCF/MCF):
Any volume which is not identified by a salvage pct and does not contain a Buy-back (B) or Carry-over (C) Other Volume Type code.
- Salvage 17.2 (MBF) and 77.5 (CCF/MCF):
Any volume identified by a salvage percentage and does not contain a Buy-back (B) or Carry-over (C) Other Volume Type code.
- Other (17.3 & 77.6):
Any volume which contains a Buy-back (B) or Carry-over (C) Other Volume Type code.
- Total 17.0 (MBF) and 77.3 (CCF/MCF):
Sum of Regular, Salvage, and Other volume.

ROWS:

- Gate 4 ADVERTISEMENT: Volume where latest gate = 4 and accomplished date is in specified reporting period.
- A. Ongoing: Progressing normally.
- B. Long Term Contract: Contract is Long Term (R10 only).
- C. Delayed: Current sale status is delayed (D).
- D. Withdrawn: Current sale status is withdrawn (W).
- E. Resold - Credit: Remaining volume from Defaulted sale that is offered and credit taken.
- F. Reoffered - Credit: Volume previously offered but not bid and reworked for new credit.
- Subtotals Gate 4: Sum of lines A through F.
- Gate 5 BID OPENING: Volume where latest gate = 5 and accomplished date is in specified reporting period.
- G. Valid Bids: Progressing Normally and bids accepted.
- H. No Bids: Bids were not received.
- I. Delayed: Current sale status is delayed (D).
- J. Withdrawn: Current sale status is withdrawn (W).
- K. Resold - Credit: Remaining volume from Defaulted sales that received valid bids and credit taken.
- L. Reoffered - Credit: Volume previously offered but not bid and reworked for new credit.
- Subtotals Gate 5: Sum of lines G through L.
- Gate 6 SALE AWARD: Volume where latest gate = 6 and accomplished date is in specified reporting period.
- M. Regular Sales: Progressing normally.
- N. Cancelled: Volume which defaulted or has terminated abnormally.
- O. Opted/Other Volume: Volume credited during the specified reporting period.
- P. Resold - Credit: Remaining volume from Defaulted sale and credit taken.
- Q. Reoffered - Credit: Volume previously offered but not bid and reworked for new credit.
- Subtotals Gate 6: Sum of lines M through Q.
- R. Personal Use Permits: Non-commercial Permit sales.
- S. Small Commercial Sls: Commercial Permit sales.
- T. FY Attainment: Sums of Reg, Salvage, and Other Volume Type for Management Attainment Reporting (MAR).
- TOTAL FY ATTAINMENT: Vol from Other (17.3&77.6) is added to Reg and Salv tots for FY Attainment calculations.
- U. Fiscal Year Target: Assigned MAR Target.
- V. Percent FY Attainment: Percent of MAR Target Accomplished.
- OTHER VOLUME AWARDED - NO CREDIT: Volume where credit is not applied toward MAR.
- W. Previous FY Volume: Volume awarded from a previous FY bid excluding Resold-No Credit and Reoffered-No Credit.
- X. Resold-No Credit: Remaining Volume from Defaulted sale.

Y. Reoffered-No Credit: Volume previously offered for which credit will not be applied.
VOLUME ADJUSTMENTS TO SALES AFTER AWARD: Adjustments in specified reporting period.
Z. Adjusted Sale Volume: Volume, other than Opted Volume, added to contract.