

Y. Reoffered-No Credit			

VOLUME ADJUSTMENTS TO SALES AFTER AWARD			
Z. Adjusted Sale Volume			

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STARS REPORT 37-2
 PERIODIC TIMBER SALE ACCOMPLISHMENT REPORT
 REGIONAL SUMMARY
 Fiscal Year: 2001 - Cumulative as of 9/30/2001
 Convertible Products

Database Source: SERVICEWIDE
 Database Update: 11/08/2001

ACTIVITY OR STATUS	REGULAR		SALVAGE		OTHER (17.3 & 77.6)				TOTAL	
	17.1 (MBF)	77.4 (CCF)	17.2 (MBF)	77.5 (CCF)	REGULAR 17.1 (MBF)	77.4 (CCF)	SALVAGE 17.2 (MBF)	77.5 (CCF)	17.0 (MBF)	77.3 (CCF)
=====										
FOREST 1										
A. FY Attainment	17778.81	29591.51	148.96	262.70					17927.77	29854.21
TOTAL FY ATTAINMENT	17778.81	29591.51	148.96	262.70	TOTAL 17.3 & 77.6:					
B. FY Target	23000.00	46000.00	16600.00	12000.00					39600.00	58000.00
C. Attainment Percent	77.3%	64.3%	.9%	2.2%					45.3%	51.5%

FOREST 2										
A. FY Attainment	12914.94	18523.94							12914.94	18523.94
TOTAL FY ATTAINMENT	12914.94	18523.94			TOTAL 17.3 & 77.6:					
B. FY Target	7600.00	15200.00	6000.00						13600.00	15200.00
C. Attainment Percent	169.9%	121.9%							95.0%	121.9%

FOREST 3										
A. FY Attainment	4843.51	8072.04							4843.51	8072.04
TOTAL FY ATTAINMENT	4843.51	8072.04			TOTAL 17.3 & 77.6:					
B. FY Target	4200.00	8400.00							4200.00	8400.00
C. Attainment Percent	115.3%	96.1%							115.3%	96.1%

FOREST 4										
A. FY Attainment	30331.98	56621.73							30331.98	56621.73
TOTAL FY ATTAINMENT	30331.98	56621.73			TOTAL 17.3 & 77.6:					
B. FY Target	16450.00	32900.00							16450.00	32900.00
C. Attainment Percent	184.4%	172.1%							184.4%	172.1%

FOREST 5										
A. FY Attainment	173.60	273.89							173.60	273.89
TOTAL FY ATTAINMENT	173.60	273.89			TOTAL 17.3 & 77.6:					
B. FY Target	1850.00	3700.00							1850.00	3700.00
C. Attainment Percent	9.4%	7.4%							9.4%	7.4%

FOREST 6										
A. FY Attainment	2645.66	4368.78							2645.66	4368.78
TOTAL FY ATTAINMENT	2645.66	4368.78			TOTAL 17.3 & 77.6:					
B. FY Target	4100.00	8200.00							4100.00	8200.00
C. Attainment Percent	64.5%	53.3%							64.5%	53.3%

Database Source: SERVICEWIDE
 Database Update: 11/08/2001

Fiscal Year: 2001 - Cumulative as of 9/30/2001
 Convertible Products

ACTIVITY OR STATUS	REGULAR		SALVAGE		OTHER (17.3 & 77.6)				TOTAL	
	17.1 (MBF)	77.4 (CCF)	17.2 (MBF)	77.5 (CCF)	REGULAR 17.1 (MBF)	77.4 (CCF)	SALVAGE 17.2 (MBF)	77.5 (CCF)	17.0 (MBF)	77.3 (CCF)
=====										
FOREST 7										
A. FY Attainment	15634.54	30980.61	3355.72	6093.14					18990.26	37073.75
TOTAL FY ATTAINMENT	15634.54	30980.61	3355.72	6093.14	TOTAL 17.3 & 77.6:					
B. FY Target	18000.00	36000.00	2500.00	5000.00					20500.00	41000.00
C. Attainment Percent	86.9%	86.1%	134.2%	121.9%					92.6%	90.4%

FOREST 8										
A. FY Attainment	2407.32	4020.43	4735.48	10438.75					7142.80	14459.18
TOTAL FY ATTAINMENT	2407.32	4020.43	4735.48	10438.75	TOTAL 17.3 & 77.6:					
B. FY Target	3350.00	6700.00	6000.00	12000.00					9350.00	18700.00
C. Attainment Percent	71.9%	60.0%	78.9%	87.0%					76.4%	77.3%

FOREST 9										
A. FY Attainment	4458.49	8251.39							4458.49	8251.39
TOTAL FY ATTAINMENT	4458.49	8251.39			TOTAL 17.3 & 77.6:					
B. FY Target	4200.00	8400.00							4200.00	8400.00
C. Attainment Percent	106.2%	98.2%							106.2%	98.2%

FOREST 10										
A. FY Attainment	7440.22	13168.41							7440.22	13168.41
TOTAL FY ATTAINMENT	7440.22	13168.41			TOTAL 17.3 & 77.6:					
B. FY Target	10000.00	20000.00							10000.00	20000.00
C. Attainment Percent	74.4%	65.8%							74.4%	65.8%

FOREST 12										
A. FY Attainment	6120.91	11126.70	2451.61	4487.77					8572.52	15614.47
TOTAL FY ATTAINMENT	6120.91	11126.70	2451.61	4487.77	TOTAL 17.3 & 77.6:					
B. FY Target	5900.00	11800.00	2100.00	4200.00					8000.00	16000.00
C. Attainment Percent	103.7%	94.3%	116.7%	106.9%					107.2%	97.6%

Fiscal Year: Selected volumes on this report are determined by the Planned Gate 5 date.

COLUMNS:

- Regular 17.1 (MBF) and 77.4 (CCF/MCF):
Any volume which is not identified by a salvage pct and does not contain a Buy-back (B) or Carry-over (C) Other Volume Type code.
- Salvage 17.2 (MBF) and 77.5 (CCF/MCF):
Any volume identified by a salvage percentage and does not contain a Buy-back (B) or Carry-over (C) Other Volume Type code.
- Other (17.3 & 77.6):
Any volume which contains a Buy-back (B) or Carry-over (C) Other Volume Type code.
- Total 17.0 (MBF) and 77.3 (CCF/MCF):
Sum of Regular, Salvage, and Other volume.

ROWS:

- Gate 4 ADVERTISEMENT: Volume where latest gate = 4 and accomplished date is in specified reporting period.
- A. Ongoing: Progressing normally.
- B. Long Term Contract: Contract is Long Term (R10 only).
- C. Delayed: Current sale status is delayed (D).
- D. Withdrawn: Current sale status is withdrawn (W).
- E. Resold - Credit: Remaining volume from Defaulted sale that is offered and credit taken.
- F. Reoffered - Credit: Volume previously offered but not bid and reworked for new credit.
- Subtotals Gate 4: Sum of lines A through F.
- Gate 5 BID OPENING: Volume where latest gate = 5 and accomplished date is in specified reporting period.
- G. Valid Bids: Progressing Normally and bids accepted.
- H. No Bids: Bids were not received.
- I. Delayed: Current sale status is delayed (D).
- J. Withdrawn: Current sale status is withdrawn (W).
- K. Resold - Credit: Remaining volume from Defaulted sales that received valid bids and credit taken.
- L. Reoffered - Credit: Volume previously offered but not bid and reworked for new credit.
- Subtotals Gate 5: Sum of lines G through L.
- Gate 6 SALE AWARD: Volume where latest gate = 6 and accomplished date is in specified reporting period.
- M. Regular Sales: Progressing normally.
- N. Cancelled: Volume which defaulted or has terminated abnormally.
- O. Opted/Other Volume: Volume credited during the specified reporting period.
- P. Resold - Credit: Remaining volume from Defaulted sale and credit taken.
- Q. Reoffered - Credit: Volume previously offered but not bid and reworked for new credit.
- Subtotals Gate 6: Sum of lines M through Q.
- R. Personal Use Permits: Non-commercial Permit sales.
- S. Small Commercial Sls: Commercial Permit sales.
- T. FY Attainment: Sums of Reg, Salvage, and Other Volume Type for Management Attainment Reporting (MAR).
- TOTAL FY ATTAINMENT: Vol from Other (17.3&77.6) is added to Reg and Salv tots for FY Attainment calculations.
- U. Fiscal Year Target: Assigned MAR Target.
- V. Percent FY Attainment: Percent of MAR Target Accomplished.
- OTHER VOLUME AWARDED - NO CREDIT: Volume where credit is not applied toward MAR.
- W. Previous FY Volume: Volume awarded from a previous FY bid excluding Resold-No Credit and Reoffered-No Credit.
- X. Resold-No Credit: Remaining Volume from Defaulted sale.

Y. Reoffered-No Credit: Volume previously offered for which credit will not be applied.
VOLUME ADJUSTMENTS TO SALES AFTER AWARD: Adjustments in specified reporting period.
Z. Adjusted Sale Volume: Volume, other than Opted Volume, added to contract.