

Y. Reoffered-No Credit			

VOLUME ADJUSTMENTS TO SALES AFTER AWARD			
Z. Adjusted Sale Volume			

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VOLUME ADJUSTMENTS TO SALES AFTER AWARD				
Z. Adjusted Sale Volume	.89	2.00		.89 2.00

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Y. Reoffered-No Credit				

VOLUME ADJUSTMENTS TO SALES AFTER AWARD				
Z. Adjusted Sale Volume	.89	.20		.89 .20

STARS REPORT 37-2
 PERIODIC TIMBER SALE ACCOMPLISHMENT REPORT
 REGIONAL SUMMARY

Database Source: SERVICEWIDE
 Database Update: 11/08/2001

Fiscal Year: 2001 - Cumulative as of 9/30/2001
 Convertible Products

ACTIVITY OR STATUS	REGULAR		SALVAGE		OTHER (17.3 & 77.6)				TOTAL	
	17.1 (MBF)	77.4 (CCF)	17.2 (MBF)	77.5 (CCF)	REGULAR		SALVAGE		17.0 (MBF)	77.3 (CCF)
=====										
FOREST 2										
A. FY Attainment	175.47	404.20	1868.98	3111.17					2044.45	3515.37
TOTAL FY ATTAINMENT	175.47	404.20	1868.98	3111.17	TOTAL 17.3 & 77.6:					
B. FY Target	2800.00	5600.00							2800.00	5600.00
C. Attainment Percent	6.3%	7.2%							73.0%	62.8%

FOREST 3										
A. FY Attainment	63884.30	128403.90	13435.82	26830.00					77320.12	155233.90
TOTAL FY ATTAINMENT	63884.30	128403.90	13435.82	26830.00	TOTAL 17.3 & 77.6:					
B. FY Target	82000.00	164000.00	20000.00	40000.00					102000.00	204000.00
C. Attainment Percent	77.9%	78.3%	67.2%	67.1%					75.8%	76.1%

FOREST 4										
A. FY Attainment	9271.62	20197.36	3578.66	7136.20					12850.28	27333.56
TOTAL FY ATTAINMENT	9271.62	20197.36	3578.66	7136.20	TOTAL 17.3 & 77.6:					
B. FY Target	12000.00	24000.00	1000.00	2000.00					13000.00	26000.00
C. Attainment Percent	77.3%	84.2%	357.9%	356.8%					98.8%	105.1%

FOREST 6										
A. FY Attainment	8450.05	17902.16	4728.79	8583.84					13178.84	26486.00
TOTAL FY ATTAINMENT	8450.05	17902.16	4728.79	8583.84	TOTAL 17.3 & 77.6:					
B. FY Target	16500.00	33000.00	1900.00	3800.00					18400.00	36800.00
C. Attainment Percent	51.2%	54.2%	248.9%	225.9%					71.6%	72.0%

FOREST 9										
A. FY Attainment	260.30	461.07	3169.23	5470.92	3055.89	6437.70	1830.81	4273.30	8316.23	16642.99
TOTAL FY ATTAINMENT	3316.19	6898.77	5000.04	9744.22	TOTAL 17.3 & 77.6:				4886.70	10711.00
B. FY Target	8400.00	16800.00							8400.00	16800.00
C. Attainment Percent	39.5%	41.1%							99.0%	99.1%

FOREST 10										
A. FY Attainment	3764.02	9051.27	87.47	219.00					3851.49	9270.27
TOTAL FY ATTAINMENT	3764.02	9051.27	87.47	219.00	TOTAL 17.3 & 77.6:					
B. FY Target	7500.00	15000.00	550.00	1100.00					8050.00	16100.00
C. Attainment Percent	50.2%	60.3%	15.9%	19.9%					47.8%	57.6%

STARS REPORT 37-2
 PERIODIC TIMBER SALE ACCOMPLISHMENT REPORT
 REGIONAL SUMMARY

Database Source: SERVICEWIDE
 Database Update: 11/08/2001

Fiscal Year: 2001 - Cumulative as of 9/30/2001
 Convertible Products

ACTIVITY OR STATUS	REGULAR		SALVAGE		OTHER (17.3 & 77.6)				TOTAL	
	17.1 (MBF)	77.4 (CCF)	17.2 (MBF)	77.5 (CCF)	REGULAR 17.1 (MBF)	77.4 (CCF)	SALVAGE 17.2 (MBF)	77.5 (CCF)	17.0 (MBF)	77.3 (CCF)
----- FOREST 12 -----										
A. FY Attainment	2062.51	4662.14	1610.87	2932.52					3673.38	7594.66
TOTAL FY ATTAINMENT	2062.51	4662.14	1610.87	2932.52	TOTAL 17.3 & 77.6:					
B. FY Target	4500.00	9000.00	400.00	800.00					4900.00	9800.00
C. Attainment Percent	45.8%	51.8%	402.7%	366.6%					75.0%	77.5%
----- FOREST 13 -----										
A. FY Attainment	6049.93	13917.37	1783.53	3208.80	2046.86	3958.00			9880.32	21084.17
TOTAL FY ATTAINMENT	8096.79	17875.37	1783.53	3208.80	TOTAL 17.3 & 77.6: 2046.86 3958.00					
B. FY Target	11000.00	22000.00							11000.00	22000.00
C. Attainment Percent	73.6%	81.3%							89.8%	95.8%
----- FOREST 14 -----										
A. FY Attainment			2853.00	4662.30					2853.00	4662.30
TOTAL FY ATTAINMENT			2853.00	4662.30	TOTAL 17.3 & 77.6:					
B. FY Target	5000.00	10000.00	1000.00	2000.00					6000.00	12000.00
C. Attainment Percent			285.3%	233.1%					47.6%	38.9%
----- FOREST 15 -----										
A. FY Attainment	2837.30	8268.00	4445.61	7891.64					7282.91	16159.64
TOTAL FY ATTAINMENT	2837.30	8268.00	4445.61	7891.64	TOTAL 17.3 & 77.6:					
B. FY Target	11500.00	23000.00							11500.00	23000.00
C. Attainment Percent	24.7%	35.9%							63.3%	70.3%

Fiscal Year: Selected volumes on this report are determined by the Planned Gate 5 date.

COLUMNS:

- Regular 17.1 (MBF) and 77.4 (CCF/MCF):
Any volume which is not identified by a salvage pct and does not contain a Buy-back (B) or Carry-over (C) Other Volume Type code.
- Salvage 17.2 (MBF) and 77.5 (CCF/MCF):
Any volume identified by a salvage percentage and does not contain a Buy-back (B) or Carry-over (C) Other Volume Type code.
- Other (17.3 & 77.6):
Any volume which contains a Buy-back (B) or Carry-over (C) Other Volume Type code.
- Total 17.0 (MBF) and 77.3 (CCF/MCF):
Sum of Regular, Salvage, and Other volume.

ROWS:

- Gate 4 ADVERTISEMENT: Volume where latest gate = 4 and accomplished date is in specified reporting period.
- A. Ongoing: Progressing normally.
- B. Long Term Contract: Contract is Long Term (R10 only).
- C. Delayed: Current sale status is delayed (D).
- D. Withdrawn: Current sale status is withdrawn (W).
- E. Resold - Credit: Remaining volume from Defaulted sale that is offered and credit taken.
- F. Reoffered - Credit: Volume previously offered but not bid and reworked for new credit.
- Subtotals Gate 4: Sum of lines A through F.
- Gate 5 BID OPENING: Volume where latest gate = 5 and accomplished date is in specified reporting period.
- G. Valid Bids: Progressing Normally and bids accepted.
- H. No Bids: Bids were not received.
- I. Delayed: Current sale status is delayed (D).
- J. Withdrawn: Current sale status is withdrawn (W).
- K. Resold - Credit: Remaining volume from Defaulted sales that received valid bids and credit taken.
- L. Reoffered - Credit: Volume previously offered but not bid and reworked for new credit.
- Subtotals Gate 5: Sum of lines G through L.
- Gate 6 SALE AWARD: Volume where latest gate = 6 and accomplished date is in specified reporting period.
- M. Regular Sales: Progressing normally.
- N. Cancelled: Volume which defaulted or has terminated abnormally.
- O. Opted/Other Volume: Volume credited during the specified reporting period.
- P. Resold - Credit: Remaining volume from Defaulted sale and credit taken.
- Q. Reoffered - Credit: Volume previously offered but not bid and reworked for new credit.
- Subtotals Gate 6: Sum of lines M through Q.
- R. Personal Use Permits: Non-commercial Permit sales.
- S. Small Commercial Sls: Commercial Permit sales.
- T. FY Attainment: Sums of Reg, Salvage, and Other Volume Type for Management Attainment Reporting (MAR).
- TOTAL FY ATTAINMENT: Vol from Other (17.3&77.6) is added to Reg and Salv tots for FY Attainment calculations.
- U. Fiscal Year Target: Assigned MAR Target.
- V. Percent FY Attainment: Percent of MAR Target Accomplished.
- OTHER VOLUME AWARDED - NO CREDIT: Volume where credit is not applied toward MAR.
- W. Previous FY Volume: Volume awarded from a previous FY bid excluding Resold-No Credit and Reoffered-No Credit.
- X. Resold-No Credit: Remaining Volume from Defaulted sale.

Y. Reoffered-No Credit: Volume previously offered for which credit will not be applied.
VOLUME ADJUSTMENTS TO SALES AFTER AWARD: Adjustments in specified reporting period.
Z. Adjusted Sale Volume: Volume, other than Opted Volume, added to contract.