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STARS REPORT 37-2  
 PERIODIC TIMBER SALE ACCOMPLISHMENT REPORT  
 REGIONAL SUMMARY  
 Fiscal Year: 1998 - Cumulative as of 9/30/1998  
 Convertible Products

PAGE: 13  
 DATE: 11/05/98  
 TIME: 12:55:34

Database Source: SERVICEWIDE  
 Database Update: 10/23/1998

ACTIVITY OR STATUS	REGULAR		SALVAGE		OTHER (17.3 & 77.6)				TOTAL	
	17.1 (MBF)	77.4 (CCF)	17.2 (MBF)	77.5 (CCF)	REGULAR 17.1 (MBF)	77.4 (CCF)	SALVAGE 17.2 (MBF)	77.5 (CCF)	17.0 (MBF)	77.3 (CCF)
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FOREST 1										
A. FY Attainment	32784.60	58998.00	13753.71	22521.11					46538.31	81519.11
TOTAL FY ATTAINMENT	32784.60	58998.00	13753.71	22521.11	TOTAL 17.3 & 77.6:					
B. FY Target	19250.00	38500.00	10000.00	20000.00					29250.00	58500.00
C. Attainment Percent	170.3%	153.2%	137.5%	112.6%					159.1%	139.3%
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FOREST 2										
A. FY Attainment	10949.00	18810.79	937.59	1476.16					11886.59	20286.95
TOTAL FY ATTAINMENT	10949.00	18810.79	937.59	1476.16	TOTAL 17.3 & 77.6:					
B. FY Target	6557.00	13113.00	863.00	1725.00					7420.00	14838.00
C. Attainment Percent	167.0%	143.5%	108.6%	85.6%					160.2%	136.7%
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FOREST 3										
A. FY Attainment	3419.22	5465.07	381.68	601.12					3800.90	6066.19
TOTAL FY ATTAINMENT	3419.22	5465.07	381.68	601.12	TOTAL 17.3 & 77.6:					
B. FY Target	3875.00	7750.00	375.00	750.00					4250.00	8500.00
C. Attainment Percent	88.2%	70.5%	101.8%	80.1%					89.4%	71.4%
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FOREST 4										
A. FY Attainment	8005.03	15102.80	16135.33	28667.59					24140.36	43770.39
TOTAL FY ATTAINMENT	8005.03	15102.80	16135.33	28667.59	TOTAL 17.3 & 77.6:					
B. FY Target	5459.00	10918.00	6681.00	13363.00					12140.00	24281.00
C. Attainment Percent	146.6%	138.3%	241.5%	214.5%					198.8%	180.3%
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FOREST 5										
A. FY Attainment	284.47	448.00							284.47	448.00
TOTAL FY ATTAINMENT	284.47	448.00			TOTAL 17.3 & 77.6:					
B. FY Target	250.00	500.00							250.00	500.00
C. Attainment Percent	113.8%	89.6%							113.8%	89.6%
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FOREST 6										
A. FY Attainment	2845.46	5630.86	1308.93	2617.27					4154.39	8248.13
TOTAL FY ATTAINMENT	2845.46	5630.86	1308.93	2617.27	TOTAL 17.3 & 77.6:					
B. FY Target	4390.00	8780.00	800.00	1600.00					5190.00	10380.00
C. Attainment Percent	64.8%	64.1%	163.6%	163.6%					80.0%	79.5%
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ACTIVITY OR STATUS	REGULAR		SALVAGE		OTHER (17.3 & 77.6)				TOTAL	
	17.1 (MBF)	77.4 (CCF)	17.2 (MBF)	77.5 (CCF)	REGULAR		SALVAGE		17.0 (MBF)	77.3 (CCF)
FOREST 7										
A. FY Attainment	30616.68	56877.36	2703.72	4536.50					33320.40	61413.86
TOTAL FY ATTAINMENT	30616.68	56877.36	2703.72	4536.50	TOTAL 17.3 & 77.6:					
B. FY Target	27725.00	55450.00	2435.00	4870.00					30160.00	60320.00
C. Attainment Percent	110.4%	102.6%	111.0%	93.2%					110.5%	101.8%
FOREST 8										
A. FY Attainment	356.12	647.50	1738.67	2820.05					2094.79	3467.55
TOTAL FY ATTAINMENT	356.12	647.50	1738.67	2820.05	TOTAL 17.3 & 77.6:					
B. FY Target	2500.00	5000.00							2500.00	5000.00
C. Attainment Percent	14.2%	13.0%							83.8%	69.4%
FOREST 9										
A. FY Attainment	433.35	682.46	2072.08	3263.09					2505.43	3945.55
TOTAL FY ATTAINMENT	433.35	682.46	2072.08	3263.09	TOTAL 17.3 & 77.6:					
B. FY Target	3200.00	6400.00							3200.00	6400.00
C. Attainment Percent	13.5%	10.7%							78.3%	61.6%
FOREST 10										
A. FY Attainment	3879.83	7812.26	5429.56	8569.21					9309.39	16381.47
TOTAL FY ATTAINMENT	3879.83	7812.26	5429.56	8569.21	TOTAL 17.3 & 77.6:					
B. FY Target	8806.00	17612.00	539.00	1078.00					9345.00	18690.00
C. Attainment Percent	44.1%	44.4%	7.3%	794.9%					99.6%	87.6%
FOREST 12										
A. FY Attainment	3945.83	7129.34	6547.44	11472.95					10493.27	18602.29
TOTAL FY ATTAINMENT	3945.83	7129.34	6547.44	11472.95	TOTAL 17.3 & 77.6:					
B. FY Target	3500.00	7000.00	2850.00	5700.00					6350.00	12700.00
C. Attainment Percent	112.7%	101.8%	229.7%	201.3%					165.2%	146.5%

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Fiscal Year: 1998 - Cumulative as of 9/30/1998  
Convertible Products

Fiscal Year: Selected volumes on this report are determined by the Planned Gate 5 date.

COLUMNS:

- Regular 17.1 (MBF) and 77.4 (CCF/MCF):  
Any volume which is not identified by a salvage pct and does not contain a Buy-back (B) or Carry-over (C) Other Volume Type code.
- Salvage 17.2 (MBF) and 77.5 (CCF/MCF):  
Any volume identified by a salvage percentage and does not contain a Buy-back (B) or Carry-over (C) Other Volume Type code.
- Other (17.3 & 77.6):  
Any volume which contains a Buy-back (B) or Carry-over (C) Other Volume Type code.
- Total 17.0 (MBF) and 77.3 (CCF/MCF):  
Sum of Regular, Salvage, and Other volume.

ROWS:

- Gate 4 ADVERTISEMENT: Volume where latest gate = 4 and accomplished date is in specified reporting period.
- A. Ongoing: Progressing normally.
- B. Long Term Contract: Contract is Long Term (R10 only).
- C. Delayed: Current sale status is delayed (D).
- D. Withdrawn: Current sale status is withdrawn (W).
- E. Resold - Credit: Remaining volume from Defaulted sale that is offered and credit taken.
- F. Reoffered - Credit: Volume previously offered but not bid and reworked for new credit.
- Subtotals Gate 4: Sum of lines A through F.
- Gate 5 BID OPENING: Volume where latest gate = 5 and accomplished date is in specified reporting period.
- G. Valid Bids: Progressing Normally and bids accepted.
- H. No Bids: Bids were not received.
- I. Delayed: Current sale status is delayed (D).
- J. Withdrawn: Current sale status is withdrawn (W).
- K. Resold - Credit: Remaining volume from Defaulted sales that received valid bids and credit taken.
- L. Reoffered - Credit: Volume previously offered but not bid and reworked for new credit.
- Subtotals Gate 5: Sum of lines G through L.
- Gate 6 SALE AWARD: Volume where latest gate = 6 and accomplished date is in specified reporting period.
- M. Regular Sales: Progressing normally.
- N. Cancelled: Volume which defaulted or has terminated abnormally.
- O. Opted/Other Volume: Volume credited during the specified reporting period.
- P. Resold - Credit: Remaining volume from Defaulted sale and credit taken.
- Q. Reoffered - Credit: Volume previously offered but not bid and reworked for new credit.
- Subtotals Gate 6: Sum of lines M through Q.
- R. Personal Use Permits: Non-commercial Permit sales.
- S. Small Commercial Sls: Commercial Permit sales.
- T. FY Attainment: Sums of Reg, Salvage, and Other Volume Type for Management Attainment Reporting (MAR). Vol from Other (17.3&77.6) is added to Reg and Salv tots for FY Attainment calculations.
- TOTAL FY ATTAINMENT: Assigned MAR Target.
- U. Fiscal Year Target: Percent of MAR Target Accomplished.
- V. Percent FY Attainment: Volume where credit is not applied toward MAR.
- OTHER VOLUME AWARDED - NO CREDIT: Volume awarded from a previous FY bid excluding Resold-No Credit and Reoffered-No Credit.
- W. Previous FY Volume: Remaining Volume from Defaulted sale.
- X. Resold-No Credit: Volume previously offered for which credit will not be applied.
- Y. Reoffered-No Credit: VOLUME ADJUSTMENTS TO SALES AFTER AWARD: Adjustments in specified reporting period.
- Z. Adjusted Sale Volume: Volume, other than Opted Volume, added to contract.