STARS REPORT 37-2

REGION: 2 STARS REPORT 37-2 FOREST: 2 Bighorn PERIODIC TIMBER SALE ACCOMPLISHMENT REPORT

PAGE: 1

DATE: 11/05/98 TIME: 12:54:30

Database Source: SERVICEWIDE Fiscal Year: 1998 - Cumulative as of 9/30/1998
Database Update: 10/23/1998 Convertible Products

							=======	========		
	REGUI	.ΔP	SALVA	GF	01				TOTA	ιΤ
	17.1	77.4	17.2	77.5	17.1	77.4	17.2	77.5	17.0	77.3
ACTIVITY OR STATUS	(MBF)	(CCF)	(MBF)	(CCF)	(MBF)	(CCF)	(MBF)	(CCF)	(MBF)	(CCF)
GATE 4 ADVERTISEMENT A. Ongoing B. Long Term Contract C. Delayed D. Withdrawn E. Resold - Credit F. Reoffered - Credit	2826.90	6282.00							2826.90	6282.00
Subtotals Gate 4:	2826.90	6282.00							2826.90	6282.00
GATE 5 BID OPENING G. Valid Bids H. No Bids I. Delayed J. Withdrawn K. Resold - Credit L. Reoffered - Credit										
Subtotals Gate 5:										
GATE 6 SALE AWARD M. Regular Sales N. Cancelled O. Opted/Other Volume P. Resold - Credit Q. Reoffered - Credit	23.29	52.00							23.29	52.00
Subtotals Gate 6:	23.29	52.00							23.29	52.00
R. Personal Use Permits S. Small Commercial Sls			2649.36 6.07	4764.91 13.00					2649.36 6.07	4764.91 13.00
T. FY Attainment	2850.19	6334.00	2655.43	4777.91					5505.62	11111.91
TOTAL FY ATTAINMENT U. Fiscal Year Target V. Percent FY Attain	2850.19 4500.00 63.3%	6334.00 9000.00 70.4%	2655.43 2000.00 132.8%		TOTAL 17.3 8	77.6:			6500.00 84.7%	13000.00
OTHER VOLUME AWARDED - W. Previous FY Volume X. Resold-No Credit Y. Reoffered-No Credit	NO CREDIT									
VOLUME ADJUSTMENTS TO Z. Adjusted Sale Volume	SALES AFTER	R AWARD								

STARS REPORT 37-2

REGION: 2 SIARS REPORT 3/-Z
FOREST: 3 Black Hills PERIODIC TIMBER SALE ACCOMPLISHMENT REPORT

REGIONAL DETAIL BY FOREST

PAGE: 2 DATE: 11/05/98

TIME: 12:54:30

Database Source: SERVICEWIDE Fiscal Year: 1998 - Cumulative as of 9/30/1998

Database Update: 10/23/1998 Convertible Products Database Update: 10/23/1998 Convertible Products

_______ ----- OTHER (17.3 & 77.6) --------- REGULAR -------- SALVAGE ---- | ---- REGULAR ---- SALVAGE ----17.2 77.5 (MBF) (CCF) 17.1 77.4 17.2 77.5 (MBF) (CCF) (MBF) 17.1 77.4 17.0 77.3 ACTIVITY OR STATUS (MBF) (CCF) (MBF) (CCF) _____ GATE 4 ADVERTISEMENT 25067.94 48665.00 25067.94 48665.00 A. Ongoing B. Long Term Contract C. Delayed D. Withdrawn E. Resold - Credit F. Reoffered - Credit Subtotals Gate 4: 25067.94 48665.00 25067.94 48665.00 GATE 5 BID OPENING G. Valid Bids 21576.98 41629.00 21576.98 41629.00 H. No Bids I. Delayed J. Withdrawn K. Resold - Credit L. Reoffered - Credit Subtotals Gate 5: 21576.98 41629.00 GATE 6 SALE AWARD M. Regular Sales 25637.56 49479.00 246.65 487.00 25884.21 49966.00 N. Cancelled O. Opted/Other Volume P. Resold - Credit Q. Reoffered - Credit ______ _____ | -----Subtotals Gate 6: 25637.56 49479.00 246.65 487.00 R. Personal Use Permits 3474.75 6096.60 3474.75 6096.60 S. Small Commercial Sls 1047.61 1781.32 1047.61 1781.32 _____ 76804.84 147650.92 246.65 487.00 T. FY Attainment 77051.49 148137.92 TOTAL FY ATTAINMENT 76804.84 147650.92 246.65 487.00 TOTAL 17.3 & 77.6:
U. Fiscal Year Target 73400.00 146800.00 2000.00 4000.00
V. Percent FY Attain 104.6% 100.6% 12.3% 12.2% 75400.00 150800.00 102.2% 98.2% OTHER VOLUME AWARDED - NO CREDIT W. Previous FY Volume 48282.93 97723.00 2230.00 4460.00 50512.93 102183.00 X. Resold-No Credit Y. Reoffered-No Credit VOLUME ADJUSTMENTS TO SALES AFTER AWARD Z. Adjusted Sale Volume

X. Resold-No Credit Y. Reoffered-No Credit

STARS REPORT 37-2 REGION: 2 FOREST: 4 Gm-Unc. & Gunn. PERIODIC TIMBER SALE ACCOMPLISHMENT REPORT

REGIONAL DETAIL BY FOREST

PAGE: 3

7659.00 17113.00

26.02- 48.48-

DATE: 11/05/98

TIME: 12:54:30

Database Source: SERVICEWIDE Fiscal Year: 1998 - Cumulative as of 9/30/1998

Database Update: 10/23/1998 Convertible Products

Database Update: 10/23/1998 Convertible Products _______ ----- OTHER (17.3 & 77.6) --------- REGULAR -------- SALVAGE ---- | ---- REGULAR ---- SALVAGE ----17.2 77.5 (MBF) (CCF) 17.1 77.4 17.2 77.5 (MBF) (CCF) (MBF) 17.1 77.4 17.0 77.3 ACTIVITY OR STATUS (MBF) (CCF) (MBF) (CCF) _____ GATE 4 ADVERTISEMENT 1161.67 2651.00 1161.67 2651.00 A. Ongoing B. Long Term Contract C. Delayed D. Withdrawn E. Resold - Credit F. Reoffered - Credit Subtotals Gate 4: 1161.67 2651.00 GATE 5 BID OPENING G. Valid Bids 221.12 458.00 H. No Bids 963.43 2052.00 221.12 458.00 963.43 2052.00 I. Delayed J. Withdrawn K. Resold - Credit L. Reoffered - Credit Subtotals Gate 5: 1184.55 2510.00 GATE 6 SALE AWARD M. Regular Sales 2731.00 6535.03 1.04 2.00 2732.04 6537.03 N. Cancelled O. Opted/Other Volume 1195.68 2474.32 1195.68 2474.32 P. Resold - Credit Q. Reoffered - Credit _____ _____ Subtotals Gate 6: 3926.68 9009.35 | 1.04 2.00 R. Personal Use Permits | 1252.58 2151.12 1252.58 2151.12 2426.94 5340.13 2426.94 5340.13 S. Small Commercial Sls ______ T. FY Attainment 6272.90 14170.35 3680.56 7493.25 9953.46 21663.60 TOTAL FY ATTAINMENT 6272.90 14170.35 3680.56 7493.25 U. Fiscal Year Target 10000.00 20000.00 7000.00 14000.00 V. Percent FY Attain 62.7% 70.9% 52.6% 53.5% TOTAL 17.3 & 77.6: 17000.00 34000.00 58.5% 63.7% OTHER VOLUME AWARDED - NO CREDIT

W. Previous FY Volume 4007.00 9107.00 3652.00 8006.00

VOLUME ADJUSTMENTS TO SALES AFTER AWARD Z. Adjusted Sale Volume 26.02- 48.48-

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FOREST: 6 Med. Bow/Routt PERIODIC TIMBER SALE ACCOMPLISHMENT REPORT

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DATE: 11/05/98

Database Source: SERVICEWIDE Fiscal Year: 1998 - Cumulative as of 9/30/1998
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		=========			======== 	OTHER (17.3	======================================		========= 	
-	REGU	LAR	SALV	AGE		JLAR			TOTA	L
ACTIVITY OR STATUS	17.1 (MBF)	77.4 (CCF)	17.2 (MBF)	77.5 (CCF)	17.1 (MBF)	77.4 (CCF)	17.2 (MBF)	77.5 (CCF)	17.0 (MBF)	77.3 (CCF)
GATE 4 ADVERTISEMENT A. Ongoing B. Long Term Contract	429.04	996.00	16243.39	32645.00					16672.43	33641.00
C. Delayed D. Withdrawn E. Resold - Credit F. Reoffered - Credit	494.40	1236.00							494.40	1236.00
Subtotals Gate 4:	923.44	2232.00	16243.39	32645.00					17166.83	34877.00
GATE 5 BID OPENING G. Valid Bids H. No Bids I. Delayed J. Withdrawn K. Resold - Credit L. Reoffered - Credit			261.00	580.00					261.00	580.00
Subtotals Gate 5:			261.00	580.00					261.00	580.00
GATE 6 SALE AWARD M. Regular Sales N. Cancelled O. Opted/Other Volume P. Resold - Credit Q. Reoffered - Credit	5325.80	11829.10	14566.26	29178.90					19892.06	41008.00
Subtotals Gate 6:	5325.80	11829.10	14566.26	29178.90					19892.06	41008.00
R. Personal Use Permits S. Small Commercial Sls			2541.60 31.85	4838.41					2541.60 31.85	4838.41 74.12
T. FY Attainment	6249.24	14061.10	33644.10		 				39893.34	81377.53
U. Fiscal Year Target		14061.10 15000.00 93.7%	33644.10 40000.00 84.1%	80000.00	TOTAL 17.3	& 77.6:			47500.00 84.0%	95000.00 85.7%
OTHER VOLUME AWARDED - W. Previous FY Volume X. Resold-No Credit Y. Reoffered-No Credit		8945.00	997.77	2295.00					4701.55	11240.00
VOLUME ADJUSTMENTS TO S Z. Adjusted Sale Volume	SALES AFTE	R AWARD								

REGION: 2 STARS REPORT 37-2
FOREST: 7 Nebraska PERIODIC TIMBER SALE ACCOMPLISHMENT REPORT PAGE: 5
REGIONAL DETAIL BY FOREST DATE: 11/05/98
Database Source: SERVICEWIDE Fiscal Year: 1998 - Cumulative as of 9/30/1998 TIME: 12:54:30
Database Update: 10/23/1998 Convertible Products PAGE: 5 DATE: 11/05/98 TIME: 12:54:30

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	REGUL	AR	SALV	AGE	REGUI	OTHER (17.3		AGE	TOTAI	
	17.1	77.4	17.2	77.5	17.1	77.4	17.2	77.5	17.0	77.3
ACTIVITY OR STATUS	(MBF)	(CCF)	(MBF)	(CCF)	(MBF)	(CCF)	(MBF)	(CCF)	(MBF)	(CCF)
GATE 4 ADVERTISEMENT A. Ongoing B. Long Term Contract C. Delayed D. Withdrawn E. Resold - Credit F. Reoffered - Credit										
Subtotals Gate 4:										
GATE 5 BID OPENING G. Valid Bids H. No Bids I. Delayed J. Withdrawn K. Resold - Credit L. Reoffered - Credit										
Subtotals Gate 5:										
GATE 6 SALE AWARD M. Regular Sales N. Cancelled O. Opted/Other Volume P. Resold - Credit Q. Reoffered - Credit										
Subtotals Gate 6:										
R. Personal Use Permits S. Small Commercial Sls	10.00	16.00							10.00	16.00
T. FY Attainment	10.00	16.00							10.00	16.00
TOTAL FY ATTAINMENT U. Fiscal Year Target V. Percent FY Attain	10.00 100.00 10.0%	16.00 200.00 8.0%			TOTAL 17.3	& 77.6:			100.00 10.0%	200.00
OTHER VOLUME AWARDED - W. Previous FY Volume X. Resold-No Credit Y. Reoffered-No Credit	NO CREDIT									
VOLUME ADJUSTMENTS TO Z. Adjusted Sale Volume	SALES AFTER	AWARD								

STARS REPORT 37-2

FOREST: 9 Rio Gr/San Juan PERIODIC TIMBER SALE ACCOMPLISHMENT REPORT

REGIONAL DETAIL BY FOREST

PAGE: 6

DATE: 11/05/98 Database Source: SERVICEWIDE Database Update: 10/23/1998 Fiscal Year: 1998 - Cumulative as of 9/30/1998 Convertible Products TIME: 12:54:30

Database Update: 10/23/1998				Convertible Products								
=======================================	REGU		SALV		======== REGU	OTHER (17.	3 & 77.6)		======================================	======= AT		
ACTIVITY OR STATUS	17.1 (MBF)	77.4 (CCF)	17.2 (MBF)	77.5 (CCF)	17.1 (MBF)	77.4 (CCF)	17.2 (MBF)	77.5 (CCF)	17.0 (MBF)	77.3 (CCF)		
GATE 4 ADVERTISEMENT A. Ongoing B. Long Term Contract C. Delayed D. Withdrawn E. Resold - Credit F. Reoffered - Credit	4698.64	9955.75	3148.41	6595.25					7847.05	16551.00		
Subtotals Gate 4:	4698.64	9955.75	3148.41	6595.25					7847.05	16551.00		
GATE 5 BID OPENING G. Valid Bids H. No Bids I. Delayed J. Withdrawn K. Resold - Credit L. Reoffered - Credit												
Subtotals Gate 5:												
GATE 6 SALE AWARD M. Regular Sales N. Cancelled O. Opted/Other Volume P. Resold - Credit Q. Reoffered - Credit	2758.67 387.30	5947.15 798.66	3954.60	10086.85					6713.27	16034.00 798.66		
Subtotals Gate 6:	3145.97	6745.81		10086.85					7100.57	16832.66		
R. Personal Use Permits S. Small Commercial Sls			2185.94 1134.20	4043.06 2045.02					2185.94	4043.06 2045.02		
T. FY Attainment	7844.61	16701.56	10423.15						18267.76	39471.74		
TOTAL FY ATTAINMENT U. Fiscal Year Target V. Percent FY Attain		16701.56 24000.00 69.6%	10000.00	22770.18 20000.00 113.9%	TOTAL 17.3	& 77.6:			22000.00 83.0%	44000.00 89.7%		
OTHER VOLUME AWARDED - W. Previous FY Volume X. Resold-No Credit Y. Reoffered-No Credit		18735.00	1055.41	2252.00					9091.10	20987.00		
VOLUME ADJUSTMENTS TO Z. Adjusted Sale Volume	SALES AFTE	R AWARD										

STARS REPORT 37-2

REGION: 2 STARS REPORT 37-2 FOREST: 10 Arap./Roosevelt PERIODIC TIMBER SALE ACCOMPLISHMENT REPORT

Database Source: SERVICEWIDE Fiscal Year: 1998 - Cumulative as of 9/30/1998 TIME: 12:54-30 Convertible Products

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	REGUI	AR	SALVA	AGE				 TOTA	AL
A CITETUTE OF CITATURE	17.1	77.4	17.2	77.5	17.1 77.4		77.5	17.0	77.3
ACTIVITY OR STATUS	(MBF)	(CCF)	(MBF)	(CCF)	(MBF) (CCF)	(MBF)	(CCF)	(MBF)	(CCF)
GATE 4 ADVERTISEMENT A. Ongoing B. Long Term Contract C. Delayed D. Withdrawn E. Resold - Credit F. Reoffered - Credit	3242.57	7434.57	1503.17	3431.43				4745.74	10866.00
Subtotals Gate 4:	3242.57	7434.57	1503.17	3431.43				4745.74	10866.00
GATE 5 BID OPENING G. Valid Bids H. No Bids I. Delayed J. Withdrawn K. Resold - Credit L. Reoffered - Credit	471.51	1128.00	199.07	438.00				471.51 199.07	1128.00 438.00
Subtotals Gate 5:		1128.00	199.07	438.00				670.58	1566.00
GATE 6 SALE AWARD M. Regular Sales N. Cancelled O. Opted/Other Volume P. Resold - Credit Q. Reoffered - Credit	231.98	487.00						231.98	487.00
Subtotals Gate 6:	231.98	487.00						231.98	487.00
R. Personal Use Permits S. Small Commercial Sls			269.20 113.85	572.95 238.50				269.20 113.85	572.95 238.50
T. FY Attainment	3946.06	9049.57	2085.29	4680.88				6031.35	13730.45
TOTAL FY ATTAINMENT U. Fiscal Year Target V. Percent FY Attain	3946.06 3000.00 131.5%		2085.29 1700.00 122.7%	4680.88 3400.00 137.7%	TOTAL 17.3 & 77.6:			4700.00 128.3%	9400.00 146.1%
OTHER VOLUME AWARDED - W. Previous FY Volume X. Resold-No Credit Y. Reoffered-No Credit	NO CREDIT								
VOLUME ADJUSTMENTS TO Z. Adjusted Sale Volume	SALES AFTER	R AWARD							

STARS REPORT 37-2

FOREST: 12 Pike/San Isabel PERIODIC TIMBER SALE ACCOMPLISHMENT REPORT

REGIONAL DETAIL BY FOREST

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DATE: 11/05/98 Database Source: SERVICEWIDE Fiscal Year: 1998 - Cumulative as of 9/30/1998 TIME: 12:54:30

Database Source: SERVIC Database Update: 10/23/	1998		iscal Year:	Convertil	ble Products					E: 12:54:30
	REGUI	LAR	SALVA	AGE	 REGU	OTHER (17. LAR	3 & 77.6) SALV	 AGE	TOTA	AL
ACTIVITY OR STATUS	17.1 (MBF)	77.4 (CCF)	17.2 (MBF)	77.5 (CCF)	17.1 (MBF)		17.2 (MBF)	77.5 (CCF)	17.0 (MBF)	77.3 (CCF)
GATE 4 ADVERTISEMENT A. Ongoing B. Long Term Contract C. Delayed D. Withdrawn E. Resold - Credit F. Reoffered - Credit										
Subtotals Gate 4:										
GATE 5 BID OPENING G. Valid Bids H. No Bids I. Delayed J. Withdrawn K. Resold - Credit L. Reoffered - Credit										
Subtotals Gate 5:										
N. Cancelled	1516.56 5.99	4324.00 16.66							1516.56 5.99	4324.00 16.66
Subtotals Gate 6:	1522.55	4340.66							1522.55	4340.66
R. Personal Use Permits S. Small Commercial Sls		813.12 1086.30	641.66 665.28	1440.06					1125.45	1891.20 2526.36
T. FY Attainment	2508.27	6240.08	1306.94						3815.21	8758.22
TOTAL FY ATTAINMENT U. Fiscal Year Target V. Percent FY Attain	2508.27 3500.00 71.7%	6240.08 7000.00 89.1%	1306.94 1400.00 93.4%	2800.00	TOTAL 17.3				4900.00 77.9%	9800.00 89.4%
OTHER VOLUME AWARDED - W. Previous FY Volume X. Resold-No Credit Y. Reoffered-No Credit	NO CREDIT	4573.00						·	1702.00	4573.00
VOLUME ADJUSTMENTS TO Z. Adjusted Sale Volume	SALES AFTER	R AWARD								

X. Resold-No Credit Y. Reoffered-No Credit

Z. Adjusted Sale Volume

STARS REPORT 37-2 REGION: 2 STARS REPORT 37-2 FOREST: 14 Shoshone PERIODIC TIMBER SALE ACCOMPLISHMENT REPORT

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605.00 1210.00

DATE: 11/05/98 TIME: 12:54:30

Database Source: SERVICEWIDE Fiscal Year: 1998 - Cumulative as of 9/30/1998

Database Update: 10/23/1998

Convertible Broduct:

Database Update: 10/23/.	1998 			Converti	ole Products					
	REGUI		SALVA	 AGE	(REGUI			 AGE	TOTA	L
ACTIVITY OR STATUS	17.1 (MBF)	77.4 (CCF)	17.2 (MBF)	77.5 (CCF)	17.1 (MBF)	77.4 (CCF)	17.2 (MBF)	77.5 (CCF)	17.0 (MBF)	77.3 (CCF)
GATE 4 ADVERTISEMENT A. Ongoing B. Long Term Contract C. Delayed D. Withdrawn E. Resold - Credit F. Reoffered - Credit										
Subtotals Gate 4:										
GATE 5 BID OPENING G. Valid Bids H. No Bids I. Delayed J. Withdrawn K. Resold - Credit L. Reoffered - Credit			34.63	210.00					34.63	210.00
Subtotals Gate 5:			34.63	210.00					34.63	210.00
GATE 6 SALE AWARD M. Regular Sales N. Cancelled O. Opted/Other Volume P. Resold - Credit Q. Reoffered - Credit	126.82	272.00	322.20	719.00					449.02	991.00
Subtotals Gate 6:	126.82	272.00	322.20	719.00					449.02	991.00
R. Personal Use Permits S. Small Commercial Sls			2648.40 438.15	4876.52 834.75					2648.40 438.15	4876.52 834.75
T. FY Attainment	126.82	272.00	3443.38	6640.27					3570.20	6912.27
U. Fiscal Year Target	126.82 2000.00 6.3%	272.00 4000.00 6.8%	3443.38 3500.00 98.4%	6640.27 7000.00 94.9%	TOTAL 17.3	& 77.6:			5500.00 64.9%	11000.00 62.8%

OTHER VOLUME AWARDED - NO CREDIT
W. Previous FY Volume 544.50 1089.00 60.50 121.00

VOLUME ADJUSTMENTS TO SALES AFTER AWARD

STARS REPORT 37-2 REGION: 2 STARS REPORT 37-2 FOREST: 15 White River PERIODIC TIMBER SALE ACCOMPLISHMENT REPORT

REGIONAL DETAIL BY FOREST

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DATE: 11/05/98

Database Source: SERVICEWIDE Fiscal Year: 1998 - Cumulative as of 9/30/1998
Database Update: 10/23/1998 Convertible Products TIME: 12:54:30

Database Opuate: 10/23/				CONVETCIA	Jie Products					
=======================================	REGU		SALV			OTHER (17.	3 & 77.6)			
	17.1	77.4	17.2	77.5	REGU	77.4	17.2	77.5	17.0	77.3
ACTIVITY OR STATUS	(MBF)	(CCF)	(MBF)	(CCF)	(MBF)	(CCF)		(CCF)	(MBF)	(CCF)
GATE 4 ADVERTISEMENT A. Ongoing B. Long Term Contract C. Delayed D. Withdrawn E. Resold - Credit F. Reoffered - Credit		1284.00	132.12	274.00					751.26	1558.00
Subtotals Gate 4:		1284.00							751.26	1558.00
GATE 5 BID OPENING G. Valid Bids	1170.24								1170.24	2412.00
Subtotals Gate 5:	1170.24	2412.00							1170.24	2412.00
GATE 6 SALE AWARD M. Regular Sales N. Cancelled O. Opted/Other Volume P. Resold - Credit Q. Reoffered - Credit	6260.73	13797.86	467.84	925.14					6728.57	14723.00
Subtotals Gate 6:	6260.73	13797.86		925.14					6728.57	14723.00
R. Personal Use Permits S. Small Commercial Sls			848.34	1697.51 1656.63					848.34	1697.51 1656.63
T. FY Attainment		17493.86	2311.28	4553.28					10361.39	22047.14
TOTAL FY ATTAINMENT U. Fiscal Year Target V. Percent FY Attain	9000.00 89.4%	17493.86 18000.00 97.2%	8500.00	4553.28 17000.00 26.8%	TOTAL 17.3				17500.00 59.2%	35000.00 63.0%
OTHER VOLUME AWARDED -									1415.55	3296.00
VOLUME ADJUSTMENTS TO Z. Adjusted Sale Volume	SALES AFTE	R AWARD								

REGIONAL TOTALS

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DATE: 11/05/98

Database Source: SERVICEWIDE Fiscal Year: 1998 - Cumulative as of 9/30/1998 Convertible Products TIME: 12:54:30 Database Update: 10/23/1998

Database Update: 10/23					ole Products						
	REGU				REGU:	OTHER (17.	3 & 77.6)				
ACTIVITY OR STATUS	17.1 (MBF)	77.4 (MCF)	17.2 (MBF)	77.5 (MCF)	17.1 (MBF)		17.2 (MBF)	77.5 (MCF)	17.0 (MBF)	77.3 (MCF)	
GATE 4 ADVERTISEMENT A. Ongoing B. Long Term Contract C. Delayed D. Withdrawn E. Resold - Credit F. Reoffered - Credit	38045.90	7726.83	21027.09						59072.99 494.40	12021.40	
Subtotals Gate 4:	38540.30	7850.43	21027.09	4294.57					59567.39	12145.00	
GATE 5 BID OPENING G. Valid Bids H. No Bids I. Delayed J. Withdrawn K. Resold - Credit L. Reoffered - Credit	22269.61 2133.67	4321.50 446.40	34.63 460.07	21.00 101.80					22304.24 2593.74	4342.50 548.20	
Subtotals Gate 5:		4767.90	494.70	122.80					24897.98	4890.70	
GATE 6 SALE AWARD M. Regular Sales N. Cancelled	44612.41 1588.97		19558.59	4139.89					64171.00	13412.20 328.96	
Subtotals Gate 6:			19558.59						65759.97	13741.16	
R. Personal Use Permits S. Small Commercial Sls	3968.54	692.57 286.76	13037.08	2402.26 1164.22					17005.62	1450.98	
Γ. FY Attainment	114663.04		59796.78						174459.82		
TOTAL FY ATTAINMENT U. Fiscal Year Target V. Percent FY Attain	114663.04 125000.00 91.7%	25000.00	59796.78 76100.00 78.6%	15220.00	TOTAL 17.3	& 77.6:			201100.00		
X. Resold-No Credit Y. Reoffered-No Credit	- NO CREDIT 67691.45	!	7995.68	1713.40					75687.13	16060.20	
VOLUME ADJUSTMENTS TO Z. Adjusted Sale Volume									26.02-	4.85	

REGIONAL SUMMARY

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DATE: 11/05/98 Database Source: SERVICEWIDE Database Update: 10/23/1998 Fiscal Year: 1998 - Cumulative as of 9/30/1998 TIME: 12:54:30 Convertible Products

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	REGULAR	SALVAGE		TOTAL
	17.1 77.4	17.2 77.5	17.1 77.4 17.2 77.5	17.0 77.3
ACTIVITY OR STATUS	(MBF) (CCF)	(MBF) (CCF)	(MBF) (CCF) (MBF) (CCF)	(MBF) (CCF)
FOREST 2				
A. FY Attainment	2850.19 6334.0	2655.43 4777.91		5505.62 11111.91
TOTAL FY ATTAINMENT	2850.19 6334.0		TOTAL 17.3 & 77.6:	
B. FY Target	4500.00 9000.0			6500.00 13000.00
C. Attainment Percent	63.3% 70	18 132.8% 119.4%		84.7% 85.5%
FOREST 3		 	 	1
A. FY Attainment	76804.84 147650.9	2 246.65 487.00		77051.49 148137.92
				İ
TOTAL FY ATTAINMENT	76804.84 147650.9		TOTAL 17.3 & 77.6:	
B. FY Target	73400.00 146800.0			75400.00 150800.00
C. Attainment Percent	104.6% 100		 	102.2% 98.2%
FOREST 4		 	 	1
A. FY Attainment	6272.90 14170.3	3680.56 7493.25		9953.46 21663.60
TOTAL FY ATTAINMENT			TOTAL 17.3 & 77.6:	
B. FY Target	10000.00 20000.0	7000.00 14000.00		17000.00 34000.00
C. Attainment Percent	62.7% 70	9% 52.6% 53.5%		58.5% 63.7%
FOREST 6		 	 	I
A. FY Attainment	6249.24 14061.3	33644.10 67316.43		39893.34 81377.53
TOTAL FY ATTAINMENT	6249.24 14061.3		TOTAL 17.3 & 77.6:	
B. FY Target	7500.00 15000.0			47500.00 95000.00
C. Attainment Percent	83.3% 93			84.0% 85.7%
FOREST 7		 	 	1
A. FY Attainment	10.00 16.0			10.00 16.00
TOTAL FY ATTAINMENT	10.00 16.0	· 1	TOTAL 17.3 & 77.6:	
B. FY Target	100.00 200.0 10.0% 8			100.00 200.00
C. Attainment Percent	10.0% 8)%		10.0% 8.0%
FOREST 9		 	 	1
A. FY Attainment	7844.61 16701.5	10423.15 22770.18		18267.76 39471.74
	7844.61 16701.5		TOTAL 17.3 & 77.6:	
B. FY Target	12000.00 24000.0			22000.00 44000.00
C. Attainment Percent	65.4% 69			83.0% 89.7%

C. Attainment Percent 89.4% 97.2% 27.2% 26.8%

REGIONAL SUMMARY

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17500.00 35000.00

59.2% 63.0%

TIME: 12:54:30

Database Source: SERVICEWIDE Fiscal Year: 1998 - Cumulative as of 9/30/1998
Database Update: 10/23/1998 Convertible Products Convertible Products

Database Update: 10/23/1998 _______ ----- OTHER (17.3 & 77.6) -----17.2 77.5 (MBF) ---- REGULAR -------- SALVAGE -------- REGULAR ---- SALVAGE ----17.1 77.4 17.1 77.4 17.2 77.5 17.0 77.3 (MBF) (CCF) (MBF) (CCF) ACTIVITY OR STATUS (MBF) (CCF) (MBF) (CCF) | ______ __ ___ _______ ______ FOREST 10 3946.06 9049.57 2085.29 4680.88 6031.35 13730.45 A. FY Attainment _____ TOTAL FY ATTAINMENT 3946.06 9049.57 2085.29 4680.88 TOTAL 17.3 & 77.6: B. FY Target 3000.00 6000.00 1700.00 3400.00 C. Attainment Percent 131.5% 150.8% 122.7% 137.7% 4700.00 9400.00 128.3% 146.1% FOREST 12 A. FY Attainment 2508.27 6240.08 1306.94 2518.14 3815.21 8758.22 TOTAL FY ATTAINMENT 2508.27 6240.08 1306.94 2518.14 B. FY Target 3500.00 7000.00 1400.00 2800.00 C. Attainment Percent 71.7% 89.1% 93.4% 89.9% TOTAL 17.3 & 77.6: 4900.00 9800.00 77.9% 89.4% FOREST 14 A. FY Attainment 126.82 272.00 3443.38 6640.27 3570.20 6912.27 TOTAL FY ATTAINMENT 126.82 272.00 3443.38 6640.27 TOTAL 17.3 & 77.6: B. FY Target 2000.00 4000.00 3500.00 7000.00 5500.00 11000.00 C. Attainment Percent 6.3% 6.8% 98.4% 94.9% 64.9% 62.8% A. FY Attainment 8050.11 17493.86 2311.28 4553.28 10361.39 22047.14 TOTAL FY ATTAINMENT 8050.11 17493.86 2311.28 4553.28 TOTAL 17.3 & 77.6: B. FY Target 9000.00 18000.00 8500.00 17000.00

REPORT LEGEND

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DATE: 11/05/98

Database Source: SERVICEWIDE Fiscal Year: 1998 - Cumulative as of 9/30/1998 TIME: 12:54:30 Database Update: 10/23/1998 Convertible Products

Fiscal Year: Selected volumes on this report are determined by the Planned Gate 5 date.

COLUMNS:

Regular 17.1 (MBF) and 77.4 (CCF/MCF):

Any volume which is not identified by a salvage pct and does not contain a Buy-back (B) or Carry-over (C) Other Volume Type code. Salvage 17.2 (MBF) and 77.5 (CCF/MCF):

Any volume identified by a salvage percentage and does not contain a Buy-back (B) or Carry-over (C) Other Volume Type code.

Other (17.3 & 77.6):

Z. Adjusted Sale Volume:

Any volume which contains a Buy-back (B) or Carry-over (C) Other Volume Type code.

Total 17.0 (MBF) and 77.3 (CCF/MCF):

Sum of Regular, Salvage, and Other volume.

RO

ROWS:	
Gate 4 ADVERTISEMENT:	Volume where latest gate = 4 and accomplished date is in specified reporting period.
A. Ongoing:	Progressing normally.
B. Long Term Contract:	Contract is Long Term (R10 only).
C. Delayed:	Current sale status is delayed (D).
D. Withdrawn:	Current sale status is withdrawn (W).
E. Resold - Credit:	Remaining volume from Defaulted sale that is offered and credit taken.
F. Reoffered - Credit:	Volume previously offered but not bid and reworked for new credit.
Subtotals Gate 4:	Sum of lines A through F.
Gate 5 BID OPENING:	Volume where latest gate = 5 and accomplished date is in specified reporting period.
G. Valid Bids:	Progressing Normally and bids accepted.
H. No Bids:	Bids were not received.
I. Delayed:	Current sale status is delayed (D).
J. Withdrawn:	Current sale status is withdrawn (W).
K. Resold - Credit:	Remaining volume from Defaulted sales that received valid bids and credit taken.
L. Reoffered - Credit:	Volume previously offered but not bid and reworked for new credit.
Subtotals Gate 5:	Sum of lines G through L.
Gate 6 SALE AWARD:	Volume where latest gate = 6 and accomplished date is in specified reporting period.
M. Regular Sales:	Progressing normally.
N. Cancelled:	Volume which defaulted or has terminated abnormally.
O. Opted/Other Volume:	Volume credited during the specified reporting period.
P. Resold - Credit:	Remaining volume from Defaulted sale and credit taken.
O. Reoffered - Credit:	Volume previously offered but not bid and reworked for new credit.
Subtotals Gate 6:	Sum of lines M through Q.
R. Personal Use Permits:	Non-commercial Permit sales.
S. Small Commercial Sls:	Commercial Permit sales.
T. FY Attainment:	Sums of Req, Salvage, and Other Volume Type for Management Attainment Reporting (MAR).
TOTAL FY ATTAINMENT:	Vol from Other (17.3&77.6) is added to Reg and Salv tots for FY Attainment calculations.
U. Fiscal Year Target:	Assigned MAR Target.
V. Percent FY Attainment:	Percent of MAR Target Accomplished.
OTHER VOLUME AWARDED - NO CREDIT	Volume where credit is not applied toward MAR.
W. Previous FY Volume:	Volume awarded from a previous FY bid excluding Resold-No Credit and Reoffered-No Credit.
X. Resold-No Credit:	Remaining Volume from Defaulted sale.
Y. Reoffered-No Credit:	Volume previously offered for which credit will not be applied.
VOLUME ADJUSTMENTS TO SALES AFTER AWAR	D:Adjustments in specified reporting period.

Volume, other than Opted Volume, added to contract.