

REGION: 10
 FOREST: 3 Chatham Area

STARS REPORT 37-2
 PERIODIC TIMBER SALE ACCOMPLISHMENT REPORT
 REGIONAL DETAIL BY FOREST
 Fiscal Year: 1997 - Cumulative as of 9/30/1997
 Convertible Products

PAGE: 2
 DATE: 10/22/97
 TIME: 13:05:17

Database Source: SERVICEWIDE
 Database Update: 10/21/1997

| ACTIVITY OR STATUS | ---- REGULAR ---- | | ----- SALVAGE ----- | | ----- OTHER (17.3 & 77.6) ----- | | | | ----- TOTAL ----- | |
|---|-------------------|---------------|---------------------|---------------|---------------------------------|---------------|---------------|---------------|-------------------|---------------|
| | 17.1 (MBF) | 77.4 (CCF) | 17.2 (MBF) | 77.5 (CCF) | 17.1 (MBF) | 77.4 (CCF) | 17.2 (MBF) | 77.5 (CCF) | 17.0 (MBF) | 77.3 (CCF) |
| ===== | | | | | | | | | | |
| GATE 4 ADVERTISEMENT | | | | | | | | | | |
| A. Ongoing | | | | | | | | | | |
| B. Long Term Contract | | | | | | | | | | |
| C. Delayed | | | | | | | | | | |
| D. Withdrawn | | | | | | | | | | |
| E. Resold - Credit | | | | | | | | | | |
| F. Reoffered - Credit | | | | | | | | | | |
| Subtotals Gate 4: | | | | | | | | | | |
| ----- | | | | | | | | | | |
| GATE 5 BID OPENING | | | | | | | | | | |
| G. Valid Bids | | | | | | | | | | |
| H. No Bids | | | | | | | | | | |
| I. Delayed | | | | | | | | | | |
| J. Withdrawn | | | | | | | | | | |
| K. Resold - Credit | | | | | | | | | | |
| L. Reoffered - Credit | | | | | | | | | | |
| Subtotals Gate 5: | | | | | | | | | | |
| ----- | | | | | | | | | | |
| GATE 6 SALE AWARD | | | | | | | | | | |
| M. Regular Sales | 19187.1 | 47967.8 | 2131.9 | 5329.8 | | | | | 21319.0 | 53297.6 |
| N. Cancelled | | | | | | | | | | |
| O. Opted/Other Volume | | | | | | | | | | |
| P. Resold - Credit | | | | | | | | | | |
| Q. Reoffered - Credit | | | | | | | | | | |
| Subtotals Gate 6: | 19187.1 | 47967.8 | 2131.9 | 5329.8 | | | | | 21319.0 | 53297.6 |
| ----- | | | | | | | | | | |
| R. Personal Use Permits | 7.0 | 17.1 | | | | | | | 7.0 | 17.1 |
| S. Small Commercial Sls | 94.7 | 236.0 | | | | | | | 94.7 | 236.0 |
| T. FY Attainment | 19288.8 | 48220.9 | 2131.9 | 5329.8 | | | | | 21420.7 | 53550.7 |
| TOTAL FY ATTAINMENT | 19288.8 | 48220.9 | 2131.9 | 5329.8 | | | | | | |
| U. Fiscal Year Target | 70321.0 | 175801.0 | 2850.0 | 7125.0 | TOTAL 17.3 & 77.6: | | | | 73171.0 | 182926.0 |
| V. Percent FY Attain | 27.4% | 27.4% | 74.8% | 74.8% | | | | | 29.3% | 29.3% |
| ----- | | | | | | | | | | |
| OTHER VOLUME - NO CREDIT | | | | | | | | | | |
| W. Previous FY Volume | | | | | | | | | | |
| X. Resold-No Credit | | | | | | | | | | |
| Y. Reoffered-No Credit | | | | | | | | | | |
| ----- | | | | | | | | | | |
| VOLUME ADJUSTMENTS TO SALES AFTER AWARD | | | | | | | | | | |
| Z. Adjusted Sale Volume | 23348.0 | 58370.0 | | | | | | | 23348.0 | 58370.0 |

REGION: 10

STARS REPORT 37-2
 PERIODIC TIMBER SALE ACCOMPLISHMENT REPORT
 REGIONAL TOTALS
 Fiscal Year: 1997 - Cumulative as of 9/30/1997
 Convertible Products

PAGE: 5
 DATE: 10/22/97
 TIME: 13:05:17

Database Source: SERVICEWIDE
 Database Update: 10/21/1997

| ACTIVITY OR STATUS | REGULAR | | SALVAGE | | OTHER (17.3 & 77.6) | | | | TOTAL | |
|---|---------------|---------------|---------------|---------------|--------------------------|---------------|--------------------------|---------------|---------------|---------------|
| | 17.1 (MBF) | 77.4 (MCF) | 17.2 (MBF) | 77.5 (MCF) | REGULAR 17.1 (MBF) | 77.4 (MCF) | SALVAGE 17.2 (MBF) | 77.5 (MCF) | 17.0 (MBF) | 77.3 (MCF) |
| GATE 4 ADVERTISEMENT | | | | | | | | | | |
| A. Ongoing | 9515.7 | 2321.8 | 1057.3 | 258.0 | | | | | 10573.0 | 2579.8 |
| B. Long Term Contract | 45171.0 | 11292.8 | 5019.0 | 1254.8 | | | | | 50190.0 | 12547.6 |
| C. Delayed | | | | | | | | | | |
| D. Withdrawn | | | | | | | | | | |
| E. Resold - Credit | | | | | | | | | | |
| F. Reoffered - Credit | | | | | | | | | | |
| Subtotals Gate 4: | 54686.7 | 13614.6 | 6076.3 | 1512.8 | | | | | 60763.0 | 15127.4 |
| GATE 5 BID OPENING | | | | | | | | | | |
| G. Valid Bids | 781.2 | 190.6 | 422.8 | 99.2 | | | | | 1204.0 | 289.8 |
| H. No Bids | 118.4 | 29.6 | 14368.0 | 3061.6 | | | | | 14486.4 | 3091.2 |
| I. Delayed | | | | | | | | | | |
| J. Withdrawn | | | | | | | | | | |
| K. Resold - Credit | | | | | | | | | | |
| L. Reoffered - Credit | | | | | | | | | | |
| Subtotals Gate 5: | 899.6 | 220.2 | 14790.8 | 3160.8 | | | | | 15690.4 | 3381.0 |
| GATE 6 SALE AWARD | | | | | | | | | | |
| M. Regular Sales | 86729.5 | 21583.6 | 13560.3 | 3375.3 | | | | | 100289.8 | 24958.9 |
| N. Cancelled | | | | | | | | | | |
| O. Opted/Other Volume | | | | | | | | | | |
| P. Resold - Credit | | | | | | | | | | |
| Q. Reoffered - Credit | | | | | | | | | | |
| Subtotals Gate 6: | 86729.5 | 21583.6 | 13560.3 | 3375.3 | | | | | 100289.8 | 24958.9 |
| R. Personal Use Permits | 41.5 | 9.2 | 44.8 | 8.1 | | | | | 86.3 | 17.3 |
| S. Small Commercial Sls | 134.2 | 31.5 | 20.0 | 3.6 | | | | | 154.2 | 35.1 |
| T. FY Attainment | 142491.5 | 35459.1 | 34492.2 | 8060.6 | | | | | 176983.7 | 43519.7 |
| TOTAL FY ATTAINMENT | 142491.5 | 35459.1 | 34492.2 | 8060.6 | TOTAL 17.3 & 77.6: | | | | 295650.0 | 73172.5 |
| U. Fiscal Year Target | 263000.0 | 65750.0 | 32650.0 | 7422.5 | | | | | 59.9% | 59.5% |
| V. Percent FY Attain | 54.2% | 53.9% | 105.6% | 108.6% | | | | | | |
| OTHER VOLUME - NO CREDIT | | | | | | | | | | |
| W. Previous FY Volume | 45939.0 | 11484.8 | 6198.0 | 1518.2 | | | | | 52137.0 | 13003.0 |
| X. Resold-No Credit | | | | | | | | | | |
| Y. Reoffered-No Credit | 778.1 | 194.5 | 8586.9 | 1831.2 | | | | | 9365.0 | 2025.7 |
| VOLUME ADJUSTMENTS TO SALES AFTER AWARD | | | | | | | | | | |
| Z. Adjusted Sale Volume | 23348.0 | 5837.0 | | | | | | | 23348.0 | 5837.0 |

REGION: 10

STARS REPORT 37-2
 PERIODIC TIMBER SALE ACCOMPLISHMENT REPORT
 REGIONAL SUMMARY
 Fiscal Year: 1997 - Cumulative as of 9/30/1997
 Convertible Products

PAGE: 6
 DATE: 10/22/97
 TIME: 13:05:17

Database Source: SERVICEWIDE
 Database Update: 10/21/1997

| ACTIVITY OR STATUS | REGULAR | | SALVAGE | | OTHER (17.3 & 77.6) | | | | TOTAL | | | |
|-----------------------|---------------|---------------|---------------|---------------|---------------------|---------|---------------|---------------|---------------|---------------|---------------|---------------|
| | 17.1 (MBF) | 77.4 (CCF) | 17.2 (MBF) | 77.5 (CCF) | REGULAR | SALVAGE | 17.1 (MBF) | 77.4 (CCF) | 17.2 (MBF) | 77.5 (CCF) | 17.0 (MBF) | 77.3 (CCF) |
| ===== | | | | | | | | | | | | |
| FOREST 2 | | | | | | | | | | | | |
| A. FY Attainment | 28324.1 | 69615.1 | 4048.9 | 9986.4 | | | | | 32373.0 | 79601.5 | | |
| TOTAL FY ATTAINMENT | 28324.1 | 69615.1 | 4048.9 | 9986.4 | TOTAL 17.3 & 77.6: | | | | | | | |
| B. FY Target | 65516.0 | 163790.0 | 3000.0 | 7500.0 | | | | | 68516.0 | 171290.0 | | |
| C. Attainment Percent | 43.2% | 42.5% | 135.0% | 133.2% | | | | | 47.2% | 46.5% | | |
| ----- | | | | | | | | | | | | |
| FOREST 3 | | | | | | | | | | | | |
| A. FY Attainment | 19288.8 | 48220.9 | 2131.9 | 5329.8 | | | | | 21420.7 | 53550.7 | | |
| TOTAL FY ATTAINMENT | 19288.8 | 48220.9 | 2131.9 | 5329.8 | TOTAL 17.3 & 77.6: | | | | | | | |
| B. FY Target | 70321.0 | 175801.0 | 2850.0 | 7125.0 | | | | | 73171.0 | 182926.0 | | |
| C. Attainment Percent | 27.4% | 27.4% | 74.8% | 74.8% | | | | | 29.3% | 29.3% | | |
| ----- | | | | | | | | | | | | |
| FOREST 4 | | | | | | | | | | | | |
| A. FY Attainment | 14.5 | 26.1 | 14608.8 | 31095.3 | | | | | 14623.3 | 31121.4 | | |
| TOTAL FY ATTAINMENT | 14.5 | 26.1 | 14608.8 | 31095.3 | TOTAL 17.3 & 77.6: | | | | | | | |
| B. FY Target | | | 20000.0 | 42600.0 | | | | | 20000.0 | 42600.0 | | |
| C. Attainment Percent | | | 73.0% | 73.0% | | | | | 73.1% | 73.1% | | |
| ----- | | | | | | | | | | | | |
| FOREST 5 | | | | | | | | | | | | |
| A. FY Attainment | 94864.1 | 236729.5 | 13702.6 | 34193.8 | | | | | 108566.7 | 270923.3 | | |
| TOTAL FY ATTAINMENT | 94864.1 | 236729.5 | 13702.6 | 34193.8 | TOTAL 17.3 & 77.6: | | | | | | | |
| B. FY Target | 127163.0 | 317909.0 | 6800.0 | 17000.0 | | | | | 133963.0 | 334909.0 | | |
| C. Attainment Percent | 74.6% | 74.5% | 201.5% | 201.1% | | | | | 81.0% | 80.9% | | |
| ----- | | | | | | | | | | | | |

REGION: 10

STARS REPORT 37-2
PERIODIC TIMBER SALE ACCOMPLISHMENT REPORT
REPORT LEGEND

PAGE: 7
DATE: 10/22/97
TIME: 13:05:17

Database Source: SERVICEWIDE
Database Update: 10/21/1997

Fiscal Year: 1997 - Cumulative as of 9/30/1997
Convertible Products

Fiscal Year: Selected volumes on this report are determined by the Planned Gate 5 date.

COLUMNS:

- Regular 17.1 (MBF) and 77.4 (CCF/MCF):
Any volume which is not identified by a salvage pct and does not contain a Buy-back (B) or Carry-over (C) Other Volume Type code.
- Salvage 17.2 (MBF) and 77.5 (CCF/MCF):
Any volume identified by a salvage percentage and does not contain a Buy-back (B) or Carry-over (C) Other Volume Type code.
- Other (17.3 & 77.6):
Any volume which contains a Buy-back (B) or Carry-over (C) Other Volume Type code.
- Total 17.0 (MBF) and 77.3 (CCF/MCF):
Sum of Regular, Salvage, and Other volume.

ROWS:

- Gate 4 ADVERTISEMENT: Volume where latest gate = 4 and accomplished date is in specified reporting period.
- A. Ongoing: Progressing normally.
- B. Long Term Contract: Contract is Long Term (R10 only).
- C. Delayed: Current sale status is delayed (D).
- D. Withdrawn: Current sale status is withdrawn (W).
- E. Resold-Credit: Remaining volume from Defaulted sale that is offered and credit taken.
- F. Reoffered-Credit: Volume previously offered but not bid and reworked for new credit.
- Subtotals Gate 4: Sum of lines A through F.
- Gate 5 BID OPENING: Volume where latest gate = 5 and accomplished date is in specified reporting period.
- G. Valid Bids: Progressing Normally and bids accepted.
- H. No Bids: Bids were not received or accepted.
- I. Delayed: Current sale status is delayed (D).
- J. Withdrawn: Current sale status is withdrawn (W).
- K. Resold-Credit: Remaining volume from Defaulted sales that received valid bids and credit taken.
- L. Reoffered-Credit: Volume previously offered but not bid and reworked for new credit.
- Subtotals Gate 5: Sum of lines G through L.
- Gate 6 SALE AWARD: Volume where latest gate = 6 and accomplished date is in specified reporting period.
- M. Regular Sales: Progressing normally.
- N. Cancelled: Volume which defaulted or has terminated abnormally.
- O. Opted Volume: Other Volume Added in specified reporting period.
- P. Resold-Credit: Remaining volume from Defaulted sale and credit taken.
- Q. Reoffered-Credit: Volume previously offered but not bid and reworked for new credit.
- Subtotals Gate 6: Sum of lines M through Q.
- R. Personal Use Permits: Non-commercial Permit sales.
- S. Small commercial Sales: Commercial Permit sales.
- T. FY Attainment: Sums of Reg, Salvage, and Other Volume Type for Management Attainment Reporting (MAR).
TOTAL FY ATTAINMENT: Vol from Other (17.3&77.6) is added to Reg and Salv tots for FY Attainment calculations.
- U. Fiscal Year Target: Assigned MAR Target.
- V. Percent FY Attainment: Percent of MAR Target Accomplished.
- OTHER VOLUME-NO CREDIT: Volume where credit is not applied toward MAR.
- W. Previous FY Volume: Volume awarded from a previous FY bid excluding Resold-No Credit and Reoffered-No Credit.
- X. Resold-No Credit: Remaining Volume from Defaulted sale.
- Y. Reoffered-No Credit: Volume previously offered for which credit will not be applied.
- VOLUME ADJUSTMENTS TO SALES AFTER AWARD: Adjustments in specified reporting period.
- Z. Adjusted Sale Volume: Volume, other than Opted Volume, added to contract.